

The COMMERCIAL and FINANCIAL CHRONICLE

ESTABLISHED 1839

THE UNIVERSITY
OF MICHIGAN

NOV 23 1959

BUSINESS ADMINISTRATION
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Reg. U. S. Pat. Office

Volume 190 Number 5901

New York 7, N. Y., Monday, November 23, 1959

Price \$1.25 a Copy

General Corporation and Investment News

RAILROAD - PUBLIC UTILITY - INDUSTRIAL - INSURANCE - MISCELLANEOUS

Alliance Tire & Rubber Co., Ltd.—Class A Stock Offered—Harry E. Brager Associates, as Agent for the corporation on Nov. 16 publicly offered 100,000 shares of class A stock (par value 1.250 Israeli pounds per share) at a subscription price of \$12.60 a share.

The subscription price may be paid either in cash or by transferring to the company certain bonds issued by the State of Israel.

Since Alliance Tire & Rubber Co. is an Israeli corporation, it may be difficult or impossible for American investors to enforce liability under the Securities Act of 1933.

PROCEEDS—The proceeds will be used in connection with the company's planned expansion program.

BUSINESS—The company is one of the two producers in Israel of tires and inner tubes for use on automobiles, buses, trucks, farm tractors and agricultural implements.

The company was registered (incorporated) under the laws of the State of Israel on Oct. 11, 1950, as a company limited by shares. Its plant and principal place of business is located in Hadera, Israel.

The company was conceived as an Israeli-American joint venture, with one-half of its original capital being contributed by certain subsidiaries or affiliates of The General Confederation of Jewish Labor in Israel ("Histadruth"), and one-half by investors in the United States. Voting control was to be, and has been, shared equally by the two groups. With the exception of five shareholders in Mexico, all outstanding class A shares are held by persons residing in the United States. All outstanding class B shares are held by two affiliated Israeli companies.

Two classes of stock were initially authorized, 50,000 class A shares, par value five (Israeli) pounds (IL.5.) per share, to be purchased by investors in the United States, and 50,000 class B shares, par value five (Israeli) pounds (IL.5.) per share, to be purchased by Israeli investors. On July 31, 1959, the class A and class B stock was split four-for-one with each share of each class, par value IL.5., becoming four shares, par value IL.1.250 per share. On the same date the authorized capital was increased by an additional 100,000 class A shares and an additional 100,000 class B shares, each class of the par value of IL.1.250 per share.—V. 190, p. 1173.

American Dryer Corp.—Acquisitions

The corporation has announced the acquisition of six totalisator and affiliated services companies. The largest and most important is Western Totalisator Co., Ltd., of Canada. The other companies include Totalisators for Industry, Inc., Department Store Totalisators, Inc., U. S. Track Services Corp., Supa-Lite Displays Inc., and Digitron Transcriber, Inc.

The announcement was made on Nov. 17 in New York by William F. Kane, President of American Dryer Corp. It was accomplished through an exchange of stock, understood to have a current market value of about \$3,000,000, of American Dryer Corp. and the totalisator and affiliated service companies.

American-Marietta Co.—Acquisition

This company on Nov. 13 acquired for cash substantially all of the stock of Steel City Electric Co.

Steel City Electric, with headquarters in Pittsburgh, has been a manufacturer of electrical construction products since 1904. Sales are in excess of \$10 million annually. In recent years, the company has expanded its facilities to serve the plumbing and heating construction industries. Its products are used throughout the United States, Canada and in other countries.

Included in Steel City's line of more than 2,000 products are switch and outlet boxes, conduit and cable fittings, cable and duct support channels, conduit and pipe hangers, lighting fixture supports, and framing channels.—V. 190, p. 1230.

American Telephone & Telegraph Co.—Debentures Offered—Morgan Stanley & Co. heads a nationwide underwriting group of 136 investment firms which offered on Nov. 17 a new \$250,000,000 issue of 27-year 5% debentures. The debentures, which were oversubscribed, were priced at 102.25% and accrued interest to yield about 5.22% to maturity. The underwriters purchased the debentures from the company at competitive sale on its bid of 101.4799% and naming the 5 1/8% coupon. There was a 3% selling concession on the issue. The maturity date is Nov. 1, 1986. The interest cost to company will be approximately 5.27%.

The largest corporate debt issue to be marketed this year, the current financing also represents one of the largest corporate debt offerings ever sold at competitive bidding. In October, 1957 American Telephone marketed an issue of \$250,000,000 26-year 5% debentures, also via competitive bidding, through a Morgan Stanley underwriting group and in March of that year a Morgan Stanley underwriting group sold \$250,000,000 American Telephone 28-year 4 1/2% debentures.

One other bid was received. A group represented jointly by The First Boston Corp. and Halsey Stuart & Co. Inc. bid 101.31 with a coupon rate of 5 1/8%.

The new debentures will be redeemable at 108.25% to and including Oct. 31, 1960 and thereafter at prices declining to the principal amount on and after Nov. 1, 1981.

PROCEEDS—The proceeds from this sale will be used for advances to subsidiary and associated companies in the Bell System, for the purchase of stock offered for subscription by such companies, for extensions, additions and improvements to American Telephone's own telephone plant, and for general corporate purposes.

CAPITALIZATION—Capitalization of American Telephone and its principal telephone subsidiaries at June 30, 1959 consisted of \$6,029,153,000 of funded debt and \$12,001,030,000 of capital stock and surplus.

EARNINGS—For the six months ended June 30, 1959 the company reported consolidated operating revenues of \$3,628,506,000 and total income before interest deductions of \$675,357,000 compared with \$3,304,901,000 and \$569,924,000 for the like period of 1958. For the

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1958 calendar year consolidated operating revenues were \$6,771,403,000 and total income before interest deductions was \$1,193,072,000.

UNDERWRITERS—The underwriters named below have severally agreed to purchase from the company the principal amount of debentures set forth below opposite their respective names.

(000 omitted)	(000 omitted)
Morgan Stanley & Co. \$10,300	Eppler, Guerin & Turner, Inc. \$200
Allen & Co. 4,500	Estabrook & Co. 2,500
Allison-Williams Co. 300	Fahey, Clark & Co. 600
A. C. Allyn & Co., Inc. 5,500	Faulkner, Dawkins & Sullivan 300
Almstedt Brothers 300	Ferris & Co. 500
American Securities Corp. 4,500	First of Michigan Corp. 1,250
A. E. Ames & Co., Inc. 1,250	The First Trust Co. of Lincoln, Nebraska 500
Anderson & Strudwick 500	Folger, Nolan, Fleming, W. B. Hibbs & Co., Inc. 1,800
Bache & Co. 2,500	Fulton, Reid & Co., Inc. 1,250
Robert W. Baird & Co., Inc. 1,800	Robert Garrett & Sons 500
Baker, Simonds & Co., Inc. 100	Glore, Forgan & Co. 7,800
Batemann, Eichler & Co. 300	Goldman, Sachs & Co. 7,800
A. G. Becker & Co. Inc. 5,500	Goodbody & Co. 1,000
Bell, Gouinlock & Co., Inc. 300	Grant-Brownell & Co. 200
Blunt Ellis & Simmons 1,250	Halle & Stieglitz 1,250
Blyth & Co., Inc. 7,800	Harriman Ripley & Co., Inc. 7,800
George D. B. Bonbright & Co. 300	Harris & Partners Inc. 1,250
Bosworth, Sullivan & Co., Inc. 500	Hayden, Miller & Co. 1,250
Alex. Brown & Sons 2,500	Hemphill, Noyes & Co. 5,500
Butcher & Shererd 600	Hill, Richards & Co. 300
Lee W. Carroll & Co. 200	J. J. B. Hilliard & Son 500
Central National Corp. 600	Hornblower & Weeks 5,500
Childress & Co. 500	E. F. Hutton & Co. 2,500
Chiles-Schutz Co. 500	W. E. Hutton & Co. 5,500
Clark, Dodge & Co. 2,500	The Illinois Co. Inc. 1,250
Collin, Norton & Co. 200	Janney, Dulles & Battles, Inc. 500
Julien Collins & Co. 1,250	The Johnson, Lane, Space Corp. 600
Courts & Co. 1,250	Johnston, Lemon & Co. 1,250
Davenport & Co. 300	Kalman & Co., Inc. 600
Dempsey-Tegeler & Co. 500	Kidder, Peabody & Co. 600
Dewar, Robertson & Pan-coast 300	Kirkpatrick-Pettis Co. 7,800
Dixon Bretscher Noonan Inc. 200	Kuhn, Loeb & Co. 7,800
Dominick & Dominick 2,500	Laird & Co., Corp. 500
Doolittle & Co. 500	Lazard Freres & Co. 7,800
Drexel & Co. 5,500	Lee Higginson Corp. 5,500
A. G. Edwards & Sons 300	John C. Legg & Co. 600
Elkins, Morris, Stokes & Co. 500	Lehman Brothers 7,800
Emanuel, Deetjen & Co. 600	

(000 omitted)	(000 omitted)
McDaniel Lewis & Co. Inc. 200	Rowles, Winston & Co. 200
Lucas, Eisen & Waeckerle, Inc. 200	Scott & Stringfellow 500
Irving Lundborg & Co. 200	Chas. W. Scranton & Co. 500
S. D. Lunt & Co. 200	Shearson, Hammill & Co. 2,500
W. L. Lyons & Co. 200	Shuman, Agnew & Co. 600
MacNaughton-Greenawalt & Co. 200	Smith, Barney & Co. 7,800
Mason-Hagan, Inc. 600	F. S. Smithers & Co. 2,500
A. E. Masten & Co. 600	William R. Staats & Co. 1,250
McDonnell & Co. Inc. 1,000	H. J. Steele & Co. 200
Mead, Miller & Co. 200	Stone & Webster Securities Corp. 7,800
Wm. J. Mericka & Co., Inc. 500	Strader & Co., Inc. 200
Merrill, Turben & Co., Inc. 1,250	Stroud & Co., Inc. 1,800
Midland Canadian Corp. 100	Sweeney Cartwright & Co. 500
Mid-South Securities Co. 200	Taylor, Rogers & Tracy, Inc. 200
Mills, Spence & Co. Inc. 300	Underwood, Neuhaus & Co. Inc. 300
Moreland, Branderberger & Currie 200	Van Alstyne, Noel & Co. 1,000
F. S. Moseley & Co. 5,500	Waggoner & Durst, Inc. 200
Nesbitt, Thomson & Co. Inc. 300	H. C. Wainwright & Co. 500
Paine, Webber, Jackson & Curtis 5,500	G. H. Walker & Co. 2,500
Charles A. Parcells & Co. 200	Joseph Walker & Sons 500
Parrish & Co. 300	Webster, Gibson & Hale 300
H. O. Peet & Co. 100	Weeden & Co. Inc. 1,800
Peters, Writer & Christensen, Inc. 300	J. C. Wheat & Co. 300
R. W. Pressprich & Co. 4,500	White, Weld & Co. 7,800
Quall & Co., Inc. 100	Dean Witter & Co. 5,500
Reinholdt & Gardner 600	Wood, Gundy & Co., Inc. 1,250
Reynolds & Co. 2,500	Woodard-Elwood & Co. 4,500
Irving J. Rice & Co., Inc. 200	Woodcock, Hess, Moyer & Co., Inc. 300
Rodman & Renshaw 600	

Earnings

being made of 75,000 shares of common stock currently outstanding at \$14 per share. These offerings were oversubscribed and the books closed.

The debentures are in coupon form and will initially be convertible into common stock at \$15.40 per share. The debentures are redeemable at the option of the company at 106% before Nov. 1, 1960, and at decreasing prices thereafter, plus accrued interest in each case.

PROCEEDS—Net proceeds from the sale of the debentures will aggregate approximately \$1,842,000. In addition, Atlas has commitments early next year to sell 6% notes due Jan. 1, 1972, and 15,000 common stock purchase warrants, to two insurance companies for \$1,000,000. Atlas expects to apply substantially all the proceeds from the sale of the debentures and notes to the reduction of short-term bank loans, thereby making available further borrowing under its lines of credit as needed for expansion and working capital.

BUSINESS—Atlas Sewing Centers, located in Miami, operates 57 outlets in 27 States, the District of Columbia, Puerto Rico and Cuba. It is engaged primarily in the sale of sewing machines and vacuum cleaners.

EARNINGS—Net income for the fiscal year ended May 31, 1959 amounted to \$936,243, against \$560,646 the previous year. Unaudited figures indicate net income of \$200,027 in the two months ended July 31, 1959, compared with \$157,455 a year ago.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
6% notes due April 1, 1971	\$3,000,000	\$3,000,000
6% notes due Jan. 1, 1972	1,000,000	1,000,000
*6% conv. subordinated debts, due 1974	2,000,000	2,000,000
1 Short-term loans payable banks		5,520,000
Common stock (\$1 par)	1,500,000 shs.	794,820 shs.
Common stock purchase warrants expiring Jan. 1, 1963	34,212 wts.	34,212 wts.
Common stock purchase warrants expiring April 1, 1971	47,502 wts.	47,502 wts.
Common stock purchase warrants expiring Jan. 1, 1972	15,000 wts.	15,000 wts.

*At Sept. 18, 1959, giving effect to the application of proceeds of the debentures and issue of the 6% notes of 1972, the debentures would be subordinated to \$9,520,000 of notes and short-term loans. The indenture contains no limit as to the maximum amount of additional indebtedness to which the debentures may become subordinated.

The interest rates being paid on short-term loans, as of Sept. 18, 1959, ranged from 6% to 6½% per annum. Although short-term loans are reduced by application of the proceeds of this financing, there will be available to the company, as it may from time to time require, further borrowing under its lines of credit with banks.

*Of these (1) 41,882 shares have been reserved for issuance upon the exercise of "restricted stock options," (2) 129,870 shares have been reserved for issuance upon conversion of the debentures, and (3) 96,714 shares have been reserved for issuance upon exercise of common stock purchase warrants.

Warrants for the purchase of 33,333 shares of common stock issued in March, 1958, and warrants for the purchase of 45,000 shares of common stock issued in April, 1959, are entitled to the benefit of anti-dilution provisions. Warrants for 750 shares out of the 33,333 shares were exercised prior to May 31, 1959. Subsequent to that date a 5% stock dividend resulted in the increase of the number of shares purchasable on exercise of the remaining warrants of both classes, and the issue of additional employees' stock options resulted in a further increase in the number of shares purchasable on exercise of the warrants expiring April 1, 1971. The numbers of warrants set forth in the table above and the number of shares reserved for issue as set forth in note (1) have been adjusted to reflect such dilution.

UNDERWRITERS—The underwriters named below, acting severally through their representative, Van Alstyne, Noel & Co., have entered into an underwriting contract with the corporation wherein and whereby the corporation has agreed to sell and the underwriters have severally agreed to purchase the respective principal amounts of debentures set forth below, and have entered into an underwriting contract with the selling stockholders wherein and whereby the selling stockholders have agreed to sell and the underwriters have severally agreed to purchase the shares of common stock set forth below:

	Principal	Aggregate
	Amount of Debentures	No. of Shares
Van Alstyne, Noel & Co.	\$400,000	15,002
Clark, Landstreet & Kirkpatrick, Inc.	125,000	4,687
Doolittle & Co.	125,000	4,687
First Albany Corp.	100,000	3,750
Hanrahan & Co., Inc.	125,000	4,687
Carl M. Loeb, Rhoades & Co.	300,000	11,250
McDonnell & Co., Inc.	200,000	7,500
Herbert W. Schaefer & Co.	100,000	3,750
Shearson, Hammill & Co.	200,000	7,500
Joseph Walker & Sons	125,000	4,687
Walston & Co., Inc.	200,000	7,500

—V. 190, p. 1831.

Arizona Fertilizer & Chemical Co.—Common Stock Offered—Mitchum, Jones & Templeton and Walston & Co., Inc. on Nov. 6 headed an underwriting group which offered to oversubscription 100,000 shares of common stock (par \$2.50) at \$9 per share, with a dealer's concession of 40 cents per share (with a reallocation of 25¢).

PROCEEDS—The estimated net proceeds from the sale of stock estimated to be \$591,750 will be used as follows: The company intends to make available to Cortez Chemicals Co. its wholly-owned subsidiary, approximately \$200,000 for the immediate expansion and development of its facilities for the manufacture of industrial chemicals. The company proposes to increase the production capacity by the erection of additional warehousing facilities for raw materials and finished product and the purchase of additional machinery for mixing, stamping and packaging its products, as well as expanded research facilities. Construction is expected to commence Feb. 1, 1960, at the Phoenix plant of the parent company. It is estimated that such investment will be sufficient for the present and that any further expansion will be financed by private borrowings.

The balance of the net proceeds approximating \$391,750 will be used by the company to liquidate, in part, short-term loan obligations.

BUSINESS—The company was incorporated under the laws of the State of Arizona on Jan. 23, 1932, under the name of Arizona Natural Products Co. In 1937 the name of the company was changed to Arizona Fertilizers, Inc. and on July 7, 1959, the present name was adopted.

Since its inception the primary business of the company has been the production of agricultural chemicals, fertilizers and insecticides. In addition to the distribution and sale of its own products, the company distributes products of other national concerns engaged in the manufacture of agricultural chemicals. Its principal marketing areas are Arizona, New Mexico, west Texas, Utah and southern California.

Farm Chemicals, a wholly owned subsidiary of the company was incorporated in Arizona in 1954 for the purpose of supplying liquid fertilizers and defoliants to farmers and growers by means of mobile storage tanks with application directly in the field through irrigation. In 1956 Plant Protection Co. was incorporated in Arizona as a wholly-owned subsidiary, the primary business of the company being the coating and treating of seed, primarily cotton seed and beet seed, with an insecticide prior to planting, as a protection against early season insects.

In 1957 Cortez Chemicals Co. was incorporated in Arizona as a wholly-owned subsidiary, its purpose and function being to research, develop, manufacture and supply new agricultural and industrial chemicals.

Also in 1957 the company purchased as an investment 54% of the voting securities of Agriculmex Mexicana S. A de C. V., a Mexican corporation of Hermosillo, Sonora, Mexico, which is engaged in the sale of liquid insecticides in Mexico.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Notes payable—current portion	Authorized	Outstanding
Notes payable—long term portion	\$650,000	3,000
Common stock (par \$2.50)	1,000,000 shs.	304,128 shs.

UNDERWRITERS—The underwriters named below, for whom Mitchum, Jones & Templeton are acting as representative, have severally made a firm commitment to purchase from the company and the selling stockholders the respective number of shares of the stock set forth below:

	Shares
Mitchum, Jones & Templeton	From company
Walston & Co., Inc.	From selling stockholders
E. F. Hutton & Co.	22,500 7,500
Crowell, Weedon & Co.	9,000 3,000
Dempsey-Tegeler & Co.	6,750 2,250
Bingham, Walter & Hurry, Inc.	3,750 1,250
Waggoner & Durst, Inc.	3,750 1,250

—V. 190, p. 1414.

Artesian Water Co., Newport, Del.—Files With SEC

The company on Nov. 2 filed a letter of notification with the SEC covering 100 shares of class A common stock (no par) to be offered at \$40 per share, through Laird, Bissell & Meeds, Wilmington, Del.

The proceeds are to be used to expand the water distribution system.

—V. 187, p. 1430.

Artloom Industries, Inc.—SEC Files Stock Complaint

The SEC New York Regional Office announced Nov. 10, 1959, the filing of a complaint seeking to enjoin Robert Bialkin, of Atlantic Beach, Long Island, N. Y., from violating provisions of the Securities Exchange Act of 1934 in connection with his transactions in the common stock of this corporation.—V. 190, p. 2038.

Bankers Securities Corp.—Stock Delisted

The SEC has issued an order granting an application of the Philadelphia-Baltimore Stock Exchange to delist the 6% preferred stock of this corporation, effective at the close of the trading session on Nov. 27, 1959, due to the fact that the issue is inactive on the Exchange.—V. 189, p. 1462.

Barber-Greene Co.—Common Stock Offered—An underwriting group headed by William Blair & Co., on Nov. 18 publicly offered 133,600 shares of common stock (\$5 par value) at a price of \$17 per share. This is the first offering to the public of any of the company's securities. As of the morning of Nov. 19 this issue was selling at a premium at the following prices: 17½ bid; 18¼ asked.

Of the shares being offered, 125,000 shares are being sold by the company. The remaining shares are being sold by certain stockholders.

PROCEEDS—Proceeds to the company will be used primarily to increase working capital.

BUSINESS—Barber-Greene Company produces asphalt mixing plants and asphalt paving machines, and is a principal manufacturer of materials-handling equipment and ditching machines. Its executive offices and principal plant are located in Aurora, Ill.

DIVIDENDS—In its 43 years of existence, the business of the company has grown substantially. Starting with an original investment of \$7,000, the increase in net worth to \$16,344,318 at Aug. 31, 1959 has come, expect for \$390,300, entirely from retained earnings.

The company has paid quarterly cash dividends in every year since 1941. In 1955, the company effected a stock split in the form of a stock dividend increasing the number of outstanding shares from 5,000 to 20,000 shares.

The dividends heretofore paid have been modest and the company has retained most of its earnings to finance its growth. In the nine years and two months ended Aug. 31, 1959, the company declared dividends of 15.6% of its total earnings for that period, as shown under Summary of Consolidated Earnings and Retained Earnings.

During the fiscal year ended Aug. 31, 1959, and on the basis of the 600,000 shares presently outstanding as a result of the 30-for-1 stock split, each quarterly dividend amounted to 10 cents per share. The Board of Directors has declared a quarterly dividend of 21 cents per share payable Dec. 1, 1959 to stockholders of record Nov. 5, 1959.

Corporate and Municipal Financing Ahead

Based on sales dates set at the time of this writing, the pattern of corporate public offerings shows quite a respite for the oncoming week from last week's activity—paced, as it was, by A.T.&T.'s \$250 million bond offering and Transwestern Pipeline's \$40 million debenture and \$21.5 million common stock public sale and its \$103 million first mortgage private placement which add up to \$414.5 million for these two utilities alone out of the week's total financing.

CORPORATE OFFERINGS

The week ahead (Nov. 23-27) comes to \$75,963,800. The following week's corporate issues come to \$109,366,880 and the third week (Dec. 7-11) marks the high point of the four-week pattern with estimated demand for funds at \$162,702,000. The week before the Christmas week plunges down to \$16 million. The four-week total aggregates \$364 million.

Last week's four-week corporate projection for the Nov. 16-Dec. 11 interval came to \$596 million, or about \$230 million more than this week's computation not including the Transwestern Pipeline private placement which would make it about \$333 million more. Last year's estimated corporate financing for this comparable period came to over \$650 million with the peak of the month a week earlier than this year's.

OFFERINGS IN TAX-EXEMPTS

Except for the \$100 million State of California bonds set for Dec. 12, no important new issues have been added to the municipal calendar. The four-week projection for issues of \$1 million or more adds up to \$260 million. Last week's four-week estimate was about \$4 million more. The peak, here too, comes in the third week of the oncoming four-week period—Dec. 7-11.

COMBINED TOTALS OF CORPORATES AND MUNICIPALS

The combined total of municipal and corporate common, preferred and bond issues should enter the market at about \$624 million. The table below breaks this down by calendar week and by type of issue. The data are obtained by the Chronicle from private and public sources to show the prospective demand for capital.

CORPORATE AND MUNICIPAL FINANCING TABLE

	Corporate Bonds	Corporate Stocks	Total Corporates	*Municipals	Total Municipal and Corporates
Nov. 23-Nov. 27	\$49,388,800	\$26,575,000	\$75,963,800	\$74,531,000	\$150,494,800
Nov. 30-Dec. 4	\$70,950,000	38,416,880	109,366,880	54,590,000	163,956,880
Dec. 7-Dec. 11	105,250,000	57,452,000	162,702,000	124,215,000	286,917,000
Dec. 14-Dec. 18	14,000,000	2,000,000	16,000,000	6,603,000	22,603,000
Total	\$239,588				

The company intends to continue the payment of quarterly dividends in such amounts as the Board of Directors may determine in the light of future earnings, financial conditions and other relevant factors.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Long-term debt: ^{4 1/4%} note, payable in semi-annual installments of \$166,667 beginning in 1961, and ending in 1972 \$4,000,000 shs. \$4,000,000 shs. Common stock (\$5 par) 1,000,000 shs. 725,000 shs.

^a Omits a 4 1/2% revolving bank loan outstanding in the sum of \$2,250,000 due April 1, 1960, and a short-term bank loan in the additional sum of \$750,000.

UNDERWRITERS—Subject to the terms and conditions set forth in the underwriting agreement, the company and the selling shareholders have agreed to sell to each of the underwriters named below, and each of the underwriters, for whom William Blair & Company is acting as representative, has severally agreed to purchase, the number of shares of common stock set opposite its name below:

	Number of Shares	From Company	From Selling Company	Shareholders
William Blair & Company	19,000	1,300		
Hornblower & Weeks	6,550	450		
Paine, Webber, Jackson & Curtis	6,550	450		
Smith, Barney & Co.	6,550	450		
Dean Witter & Co.	6,550	450		
A. C. Allyn & Co., Inc.	4,700	300		
Bache & Co.	4,700	300		
A. G. Becker & Co., Inc.	4,700	300		
Dominick & Dominick	4,700	300		
Equitable Securities Corp.	4,700	300		
Lee Higginson Corporation	3,240	260		
Bacon, Whipple & Co.	3,240	260		
Ball, Burge & Kraus	3,240	260		
Blunt Ellis & Simmons	3,240	260		
The Illinois Company, Inc.	3,240	260		
Schwabacher & Co.	3,240	260		
Bateman, Eichler & Co.	2,250	150		
Blair & Co., Inc.	2,250	150		
H. M. Byllesby & Co., Inc.	2,250	150		
Julien Collins & Company	2,250	150		
Farwell, Chapman & Co.	2,250	150		
McCormick & Co.	2,250	150		
McKelvy & Company	2,250	150		
The Milwaukee Company	2,250	150		
Mullaney, Wells & Company	2,250	150		
The Robinson-Humphrey Co., Inc.	2,250	150		
Rodman & Renshaw	2,250	150		
Straus, Brosser & McDowell	2,250	150		
Carter H. Harrison & Co.	1,400	100		
Howard, Weil, Labouisse, Friedrichs & Co.	1,400	100		
Mason-Hagan, Inc.	1,400	100		
Stern, Frank, Meyer & Fox	1,400	100		
Waggoner & Durst, Inc.	1,400	100		
Woodard-Elwood & Company	1,400	100		

V. 190, p. 1720

Bell Telephone Company of Pennsylvania—Earnings

Period End Sept. 30	1959—Month	1958	1959—9 Mos.	1958
	\$	\$	\$	\$
Operating revenues	32,966,727	31,093,184	296,355,106	276,747,232
Operating expenses	21,684,503	20,158,502	191,022,319	187,927,000
Federal income taxes	4,715,100	4,648,400	43,381,400	36,185,657
Other operating taxes	1,475,248	1,349,678	15,651,567	13,198,156
Net operating income	5,091,876	4,936,604	46,299,820	39,436,419
Net after charges	4,567,941	4,445,954	41,718,131	34,808,971

V. 190, p. 1626.

Big Inch Pipe Corporation Ltd.—Appointment

Mr. J. W. Sharp, President, has announced the appointment of S. Douglas Turner of Calgary as the general manager of the newly-formed company, effective Dec. 1.

In his new capacity Mr. Turner will administer the operation of the large-diameter pipe mill located at Calgary. The mill will produce high pressure oil and natural gas transmission line pipe to A.P.I. specifications in sizes ranging from 18 to 36 inches O. D., as well as A.S.T.M. specification water line pipe. Further, the mill will provide the basic equipment for additional products such as penstocks and tanks, as the market develops for such products. The new Alberta company, which is financed almost entirely by Western Canadian capital, will obtain its steel plate from an associated company, Interprovincial Steel Corp. Limited, in Regina.

Boeing Airplane Co.—Acquisition News

The managements of this Seattle, Wash., company, and Vertol Aircraft Corp. of Morton, Pa., have agreed to negotiate for the acquisition of Vertol by Boeing, to be accomplished by the issuance of two shares of Boeing for three shares of Vertol. The announcement was made on Nov. 16 by William M. Allen, President of Boeing, and Don R. Berlin, President of Vertol.

Vertol has approximately 673,000 shares presently outstanding, for which approximately 449,000 shares of Boeing would be issued. This would increase by about 6% the number of shares of Boeing outstanding.

The proposal contemplates agreement on a formal plan which would be subject to approval by the board of directors of each company and by the stockholders of Vertol.

If this plan is consummated, it is expected that operations now conducted by Vertol would continue under the present management (no at its present location as the Vertol Division of Boeing Airplane Co. Allied Research Associates, Inc., of Boston, Mass., and Canadian Vertol Aircraft, Ltd., of Arnprior, Ontario, Canada, wholly-owned subsidiaries of Vertol, would be expected to continue as separate corporations, as subsidiaries of Boeing Airplane Co., under their present managements).—V. 190, p. 967.

Britton Electronics Corp.—To Register

Common Stock—It was recently reported that a public offering of this Queens Village, L. I., N. Y. company's common stock is expected sometime in January after being registered with the Securities & Exchange Commission. The net proceeds will be used for plant and equipment, and to expand a semi-conductor line for silicon products. The underwriter for the issue is The First Philadelphia Corp., 40 Exchange Place, N. Y. City.

Brockton Taunton Gas Co.—Private Placement—This company, through The First Boston Corp., has arranged the private placement of \$2,000,000 5 1/2% notes due Oct. 1, 1984, it was announced on Nov. 2.—V. 190, p. 1067.

Buffalo Academy of the Sacred Heart (Stella Niagara, N. Y.)—Partial Redemption

There have been called for redemption on Dec. 1, next, \$35,000 of its first mortgage serial bonds dated Sept. 1, 1949 at 100%. Payment will be made at the Security-Mutual Bank & Trust Co., St. Louis, Mo.—V. 188, p. 2243.

Carwin Company—Rights and Secondary Offering—This North Haven, Conn., manufacturer of organic chemicals, is offering its common stockholders the right to subscribe for 46,080 additional shares of common stock

at the rate of one share for each four shares held of record on Nov. 16, 1959. The subscription price is \$11.50. The right to subscribe will expire on Dec. 7, 1959. The offering is being underwritten by a group headed by Putnam & Co. The group on Nov. 18 made a secondary public offering of 2,000 shares of Carwin common stock at \$12.50 per share, representing part of the holdings of an official of the company. This secondary was oversubscribed.

PROCEEDS—Net proceeds from the offering to stockholders, together with general funds of the company, will be used to retire all outstanding bank loans, totaling \$425,000; to assist in financing the company's construction program; for working capital, and for other corporate purposes.

CAPITALIZATION—Upon issuance of the additional shares outstanding capitalization of Carwin will consist solely of 230,397 shares of common stock.

BUSINESS—The company was organized in 1946 to succeed to a business founded in 1932. Its products are divided into four general categories: benzidines, isocyanates, custom organic chemicals and formulated urethane plastic products.

EARNINGS—Sales of Carwin during the period Jan. 1-July 5, 1959 were \$1,597,109 compared with \$1,053,091 in the period Jan. 1-July 13, 1958. Net income in the respective periods was \$54,887 and \$4,397. For the full year 1958 sales were \$2,279,905 and net income was \$50,392.

DIVIDENDS—The company has been paying cash dividends in each year since 1955 as follows: A dividend of 10 cents per share was paid in January, 1955, and dividends of 15 cents per share were paid in January of 1956 and 1957. The company began its present policy of quarterly dividends in July of 1957, and dividends of 5 cents per share have been paid quarterly since then. A quarterly dividend of 5 cents per share has been declared payable Nov. 2, 1959 to stockholders of record Oct. 15, 1959. Purchasers of shares offered hereby will not receive said dividend. Future dividends will depend on future earnings, the financial condition of the company and other factors.

There was no active market for the company's common stock prior to December 1957.

The closing quotation on Nov. 16, 1959 was 11 1/4 bid, 13 1/4 asked.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Authorized Outstanding

Common stock (\$2 par) 400,000 shs. 230,397 shs.

*14,225 shares of authorized but unissued shares of common stock are reserved for issuance pursuant to the company's Restricted Stock Option Plan and to other outstanding stock options.

PROPOSED LONG-TERM LOAN—The company intends to issue and sell to Phoenix Mutual Life Insurance Co. under the terms of a commitment letter from Phoenix Mutual \$500,000 principal amount of unsecured notes in May, 1960. The following is a brief summary of certain of the proposed terms of the notes:

(1) The notes will bear interest at the rate of 6% per annum and mature in 12 years.

(2) The notes may be prepaid in whole or in minimum amounts of \$50,000 at a premium of 6% until 1963 and at declining premiums thereafter, except that until 1968 the notes may not be refunded with money borrowed at an interest cost of under 6%.

(3) The company will be required to make annual sinking fund payments of \$50,000 commencing in 1963.

(4) The company will be restricted as to the amount of indebtedness, advances and investments except to 100% owned subsidiaries, and lease payments.

(5) The company must maintain net current assets at the greater of \$250,000 or 50% of the principal amount of the notes and other long-term debt on a par with the notes.

(6) The company may make no dividend payments except from net income after income taxes earned after Dec. 31, 1959 less the amount of principal and 50% of interest payments on long-term debt subordinate to the notes.

The note agreement under which the notes will be issued has not been prepared, and it may contain provisions and restrictions in addition to those set forth above.

UNDERWRITERS—The underwriters named below have severally agreed to purchase, and the company has agreed to sell to them, severally, the following respective percentages of such of the shares of the additional common stock being offered by the company as shall not be subscribed for by exercise of warrants. The underwriters named below have also severally agreed to purchase, and the selling stockholder has agreed to sell them, severally, the following number of shares of common stock of the company:

	% of Unsubscribed Shares	No. of Selling Stockholder's Shares
Putnam & Co.	20	400
Lee Higginson Corp.	14	400
Chas. W. Scranton & Co.	12	240
E. T. Andrews & Co.	10	200
George D. B. Bonbright & Co.	10	200
Rotan, Mosle & Co.	10	200
Singer, Deane & Scribner	10	200
Kennedy-Peterson, Inc.	5	100
Wm. H. Rybeck & Co.	5	100
C. D. Robbins & Co.	4	80

—V. 190, p. 2039.

City Gas Co. (Hialeah, Fla.)—Appointment Made

Irving Trust Company has been named corporate trustee for \$1,900,000 principal amount of the company's first mortgage bonds 5 5/8% series

due 1984.

Coastal States Gas Producing Co.—Registers With SEC

This company, located at 200 Petroleum Tower, Corpus Christi, Texas, filed a registration statement with the SEC on Nov. 12, 1959, covering 40,000 shares of common stock, \$1 par value. These shares were the subject of an option granted in February, 1956, by certain stockholders of the company to underwriters of the company's 5% convertible subordinated debentures. The option expires on Dec. 31, 1959. None of the proceeds of this offering will be received by the company.

In connection with the sale of the company's 5% convertible subordinated debentures in February, 1956, Blair & Co., Inc., as representative of the several underwriters, received the assignable right and option from certain stockholders of the company to purchase, at a price of \$5 per share, 40,000 shares of class B stock of the company (since converted into common stock). Blair & Co. allocated the option to purchase such shares among the underwriters in proportion to their underwriting commitments, and Blair & Co. and certain of the other underwriters reassigned all or a portion of their respective interests in the option to partners or other persons who were associated at that time with the respective underwriters. Blair & Co. has agreed, subject to certain conditions, to purchase options and shares acquired by the exercise of the options. Shares of common stock purchased by Blair & Co. either from persons who exercised options held by them or upon the exercise of options purchased by it will be offered to the public at a price in relation to the market price prevailing upon the effectiveness of the registration statement. After deducting from the selling price compensation and reimbursement of expenses to it of \$1.25 per share and, in the case of each option, \$5 (

shares then held (with an additional subscription privilege); rights to expire at 3:30 p.m. (EST) on Dec. 3, 1959.

The bid price of the capital stock of the company on the over-the-counter market from Jan. 1, 1959 to Nov. 13, 1959 ranged from a low of \$4.50 to a high of \$18.50. On Nov. 17, 1959 the bid price was at \$16.50.

PROCEEDS—The net proceeds from the sale after expenses payable by the company, will be used to retire short-term bank loans, to finance the cost of equipment leased or to be leased to customers, to finance new product development, and to add to working capital. It is estimated that approximately 30% of said proceeds will be applied to the reduction of bank loans incurred for working capital and the financing of equipment to be leased to customers; approximately one-third to the development of new products, and the balance to working capital.

BUSINESS—The Albertson, L. I., N. Y. company, was organized on March 26, 1957 under Delaware law by Albert A. Auerbach, Eugene Leonard, Robert F. Shaw and Norman Grieser. The first three named of these organizers had been active in engineering phases of the electronics field for many years prior to the organization of the company, the name of which was changed from Digitronics Corp. to Digitronics Corporation in October, 1959.

The company specializes in the design and production of electronic control devices for the automation of various commercial processes. At the present time it is principally engaged in the design, manufacture, sale or leasing, installation and maintenance of electronic digital systems, and the design, manufacture and sale of electronic components, for data handling and file processing. Certain of the company's products augment or complement existing automation systems manufactured by other companies and other of the company's products are fully integrated units.

Substantially all of the company's current business and backlog are of a non-military nature. It is the company's policy to continue to emphasize the commercial applications of its products.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Authorized Outstanding
Capital stock (par 10 cents) 1,000,000 shs. \$396,066 shs.

*Not including (a) 10,000 shares covered by options sold to underwriters; and (b) 73,000 shares reserved for Restricted Stock Options granted to officers of the company.—V. 190, p. 1418.

Dynatronics, Inc., Orlando, Fla.—Files With SEC

The corporation on Nov. 6 filed a letter of notification with the SEC covering \$105,000 of five years 6% subordinated debentures to be offered in denominations of \$500 each with warrants to purchase 243 shares of common stock at \$3.50 per share. No underwriting is involved.

The proceeds are to be used for working capital.

Electro-Sonic Laboratories, Inc.—Common Stock Offered—L. D. Sherman & Co., of New York City, today (Nov. 23) is offering 100,000 shares of common stock (par 10 cents) at \$3 per share. This offering is being made on a "best efforts" basis.

PROCEEDS—The net proceeds will be used to retire the company's outstanding bank loan in the amount of \$20,000; approximately \$30,000 will be used to increase inventories; approximately \$25,000 will be used for sales and promotional activities; approximately \$50,000 will be used to improve the company's production facilities and to acquire new and improved tools and machinery; approximately \$70,000 will be used for development and research work; and any balance will be added to working capital.

BUSINESS—This company was incorporated in New York on Nov. 17, 1952. It is engaged in the design, development, manufacture and sale of electric products for industrial and consumer use. The company's offices are located at 35-54 Thirty-Sixth St., Long Island City, N. Y.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Authorized Outstanding
Common stock (par 10 cents) 1,000,000 shs. \$230,000 shs.

*Does not include 14,496 shares reserved for issuance upon outstanding options.—V. 190, p. 269.

Electronics Capital Corp.—Purchase

Purchase of \$400,000, seven-year convertible debentures of General Electrodynamics Corp., Garland, Texas, by Electronics Capital Corp., San Diego, Calif., was announced Nov. 19 by Electrodynamics President, Don Shepherd, and ECC's President, Charles F. Salik. The debentures are convertible into 67% of the common stock of General Electrodynamics.

Electronics Capital Corp. is said to be the nation's largest small business investment company and the first such organization to be publicly owned.—V. 190, p. 1628.

Fafnir Bearing Co.—Acquisition

This New Britain, Conn. company, and The Timken Roller Bearing Co. of Canton, Ohio, announced on Nov. 16 that they will shortly conclude an agreement by which Fafnir will purchase all the assets and business of The Fischer Bearings Co. Ltd., one of Timken's British subsidiaries.

Fischer, until recently owned by the former British Timken Ltd., is the fourth largest bearing manufacturer in England. The company employs 1,500 persons in two English Midlands plants.

Timken officials stated that the sale of Fischer was in line with Timken's intention to concentrate wholly on its principal product, tapered roller bearings. Fischer makes a variety of ball bearings, including miniatures and wide inner, plus some straight roller bearings.

The Fischer purchase marks Fafnir's first entrance into foreign manufacture. Because of lower labor costs in England, the acquisition will enable Fafnir to compete more effectively in Western Europe and other foreign areas. Fafnir employs more than 5,000 people in the New Britain area and is the largest independent manufacturer of ball bearings in the United States.

Fafnir officials indicated that Fischer products will be marketed under the Fafnir name and that the business will be expanded to meet the expected increase in demand in both the British and world market, including particularly the overseas factories of Fafnir's American customers.

Stanley M. Cooper, Chairman of the Fafnir board of directors, will assume the position of Chairman and Managing Director of Fafnir of England and will direct the organization and expansion.

Fischer has sales offices in London, Manchester, Leeds and Glasgow. In addition Timken will continue for the present to distribute Fischer bearings for replacement purposes in the United Kingdom through its subsidiary, Timken Stockists Ltd., and in its foreign branches in Australia, South Africa and Canada.—V. 185, p. 2556.

Fastline, Inc., New York, N. Y.—Files With SEC

The corporation on Nov. 6 filed a letter of notification with the SEC covering 100,000 shares of common stock (par 10 cents) to be offered at \$3 per share, through Mortimer B. Burnside & Co., Inc., New York, N. Y.

The proceeds are to be used for general corporate purposes.

(Willard E.) Ferrell—Registers With SEC

Willard E. Ferrell, of Philadelphia, Pa., filed a registration statement with the SEC on Nov. 16, 1959, covering 128 co-ownership interests in the working interest of the Spruce Creek Development Co. to be offered for public sale at a price of \$700 per interest. Proceeds will be used for drilling four gas and oil wells on land bordering on Spruce Creek in West Virginia. The prospectus states that the co-ownership interests may be liable for assessment in the amount of \$20 per interest if oil production should result. Willard E. Ferrell will distribute the securities through salesmen, who will receive a commission of \$79 for each interest sold.

501 Fifth Realty Co.—Partnerships Offered—Glickman Servicing, Inc., of New York City, on Nov. 6 publicly offered \$2,145,000 of limited partnership interests in

ownership of 501 Fifth Ave., at 42nd Street, in New York City. These partnership interests are being offered at par (\$5,000 per interest or lesser amount as the General Partners may determine). This offering is limited to residents of the State of New York.

PROCEEDS—The net proceeds will be used to purchase, for investment, the 21-story building, located at the southeast corner of Fifth Ave. and 42nd Street, New York City. Ownership of the property will include the land, building and its equipment.

Florida Tile Industries, Inc.—Registers With SEC

This Lakeland, Fla., corporation filed a registration statement with the SEC on Nov. 12, 1959 covering 89,285 shares of class A common stock, \$1 par value, to be offered for public sale through The Johnson, Lane, Space Corp., as underwriter. The public offering price and underwriting terms are to be supplied by amendment.

Organized under the laws of the State of Florida on Feb. 12, 1954, the company is engaged in the production, sale, and distribution of ceramic wall tile and trim. It has outstanding 175,980 shares of class A common stock, \$1 par, and 60,000 shares of class B common stock, \$1 par, in addition to certain indebtedness. As of Aug. 31, 1959, the principal stockholders of the company were Leon R. Sikes, Sr., Chairman of the Board of Directors, who owned 20,520 shares of the class A common and 10,200 shares of the class B common; James W. Sikes, President and director, who owned 24,075 shares of the class A common and 10,200 shares of the class B common; Leon R. Sikes, Jr., who owned 22,320 shares of the class A common and 10,200 shares of the class B common; and Leon R. Sikes, Sr., James W. Sikes, and Leon R. Sikes, Jr., as trustees under a trust agreement, who owned 30,600 shares of the class B common stock of record only. Other holders of more than 10% of any class of the company's securities were Jobie R. Watson, Robert C. Brown, Elmer Rich, Sr., and Elmer Rich, Jr., and Franklin J. Rich, as trustees under a trust agreement.

Of the net proceeds to be realized from the sale of the additional shares of class A common stock, it is proposed that approximately \$87,500 will be used for the retirement of short-term bank loans and approximately \$427,500 will be used to provide additional working capital and/or for general corporate purposes, of which approximately \$250,000 may be expended for additional facilities.

Flying Tiger Line, Inc.—Notes Bought by Road—See New York Central RR. below.—V. 190, p. 1770.

Ford Motor Co.—Registers With SEC

The company filed on Nov. 19 a registration statement with the SEC covering 2,000,000 shares of common stock, \$5 par value, to be offered for sale to the public. The public offering price and underwriting terms are to be supplied by amendment. The shares are being made available for public sale upon conversion of an equal number of shares of non-voting class A stock of the company now owned by the Ford Foundation. Blyth & Co., Inc., The First Boston Corporation, Goldman, Sachs & Co., Kuhn, Loeb & Co., Lehman Brothers, Merrill Lynch, Pierce, Fenner & Smith, and White, Weld & Co. are named as the principal underwriters. The prospectus states that the sale of the shares is to enable the Foundation to effect a further diversification of its investments.—V. 190, p. 1419.

Frantz Manufacturing Co.—Stock Offered—Blair & Co. Inc. and A. C. Allyn & Co. Inc. were joint managers of an underwriting group which offered on the morning of Nov. 17 160,000 shares of common stock (par \$1) at a price of \$15 per share. This offering was oversubscribed.

PROCEEDS—None of the proceeds from the sale of the stock will accrue to the company as the shares are already issued and outstanding and are being sold for the account of certain selling stockholders, including officers of the company.

BUSINESS—Frantz Manufacturing Co., with its executive offices and plant located in Sterling, Ill., is engaged in the design, development, production and distribution of builders' hardware, primarily overhead type garage door hardware. The company has two wholly-owned subsidiaries, Northern Door Corp., engaged primarily in the manufacture of wooden garage doors, and Sterling Commercial Steel Ball Corp., which manufactures steel balls used in a variety of items manufactured by the parent company and others. The company was incorporated in August, 1909 and its initial product was sliding barn door hardware. From this single item the company has expanded its line to a number of different basic products.

EARNINGS—For the fiscal year ended June 30, 1959, the company and its subsidiaries had consolidated net sales of \$10,073,327 and consolidated net income of \$692,785, equal to \$1.385 per share of common stock.

TRANSFER AGENT—The Northern Trust Co., 50 South La Salle Street, Chicago 90, Ill.

REGISTRAR—The First National Bank of Chicago, 38 South Dearborn St., Chicago 90, Ill.

CAPITALIZATION AT SEPT. 10, 1959

Authorized Outstanding
4% promissory note \$200,000 \$80,000
Common shares (par \$1) 1,000,000 \$500,039
*Balance payable in annual installments of \$40,000 each on March 1, 1960 and 1961.

*Exclusive of 28,165 shares held in the treasury of the company.

NOTE—Pursuant to an amendment to and Restatement of Articles of Incorporation adopted by the shareholders Sept. 9, 1959, each of the 3,000 common shares, \$100 par value of the company outstanding on such date (including 159,972 treasury shares) was changed into 176,06 common shares, \$1 par value, with appropriate adjustments to eliminate fractional shares.

DIVIDENDS—On Oct. 21, 1959, the directors declared a quarterly dividend on all shares to be outstanding after this offering of 20c per share payable Jan. 5, 1960 to holders of record Dec. 15, 1959. It is expected that further dividend payments will be considered from quarter to quarter. Future dividends are dependent upon earnings, the financial condition and requirements of the company and other factors, including general economic conditions.

The company has paid dividends on its common shares in each year since 1936.

UNDERWRITERS—The underwriters named below have severally agreed, to purchase the respective numbers of common shares set forth below:

Shares	Shares
Blair & Co., Inc. 40,250	Cruttenden, Podesta & Co. 5,000
A. C. Allyn & Co., Inc. 40,250	DeYoung & Co. 3,500
Walston & Co., Inc. 18,500	Mullaney, Wells & Co. 3,500
Straus, Blosser & McDowell 16,590	Kay, Richards & Co. 2,500
Golkin, Bomback & Co. 10,000	Courts & Co. 2,500
Bell & Farrell, Inc. 10,000	Goodbody & Co. 2,500
Howard E. Pill & May, Inc. 5,000	

—V. 190, p. 1178.

General Precision Equipment Corp.—Reorganization

Formation of a major new electronics company through a consolidation of the four principal subsidiaries of General Precision Equipment Corporation is being announced today (Nov. 23) by J. W. Murray and D. W. Smith, Chairman and President, respectively, of the parent holding company.

The four General Precision subsidiaries involved are General Precision Laboratory Incorporated (GPL) of Pleasantville, N. Y.; Kearfott Company, Inc. of Little Falls, N. J.; Librascope, Incorporated of Glendale, Calif.; and Link Aviation, Inc. of Binghamton, N. Y.

Effective Jan. 4, 1960, each of these companies will become a division of a new operating company to be known as General Precision, Inc. Mr. Murray and Mr. Smith will hold offices in the new company corresponding to their offices in the parent holding company, and the managements of the divisions will remain the same as at present.—V. 190, p. 971.

General Precision, Inc.—To Be Formed—See General Precision Equipment Corp., above.

General Underwriters, Inc.—Common Capital Stock Offered—Lovan Securities Co., Inc., of Pine Bluff, Ark., on Nov. 9 publicly offered on a best-efforts basis, 210,000 shares of common capital voting stock (par 25c) at \$1 per share. 195,000 shares are being offered for the company's account and the remaining 15,000 shares are being offered for the underwriters' account.

PROCEEDS—The proceeds will be to supplement the company's prime needs for additional capital and to provide working capital for larger inventory and better merchandising methods for the furniture department of the business; to provide for financing capital for the handling of loans and discounts on automobiles and personal property in conjunction with the insurance department; to provide funds to develop and finance the Real Estate Department (real estate management department and sales department), which is in its infancy, and to finance insurance policy loans.

BUSINESS—General Underwriters, Inc., started in 1948 as an individually owned insurance agency in Pine Bluff, Ark. The company was joined by Franklin A. Reichen in early 1957. Mr. Reichen had operated as an individual insurance and real estate agent. On April 22, 1957, a corporate charter was granted under the name General Underwriters, Inc., which maintained offices in the National Building, Pine Bluff, Ark. The business has steadily increased since incorporation. The eight months' period of operations from May 1, 1957 to Dec. 31, 1957, compared to a like period in 1958, indicates that the insurance premium writings increased 28%.

Shults Furniture Co. was first operated in 1946 under the name of National Home & Auto Store. The firm first began operation as a partnership between the Shults' Brothers, J. M. Nolan Shults and Velbert Shults, at 213 Pine Street, Pine Bluff, Ark. In 1948 the firm changed its name to Shults Furniture Co. In 1955 the firm purchased Dixon Furniture Co., which was located at 211 Pine St. This purchase gave them a total floor sales area of 6,000 square feet. The firm was incorporated under Arkansas law on Sept. 23, 1957.

General Underwriters, Inc. and Shults Furniture Co. merged on Jan. 13, 1959. On the effective date of the merger, General Underwriters, Inc., owned 124,000 shares of stock in Shults Furniture Co., Inc. On this date Shults Furniture Co. owned 50,000 shares of stock in General Underwriters, Inc. This merger was pursuant to Arkansas Corporation Laws whereby both Shults Furniture Co. and General Underwriters, Inc., were merged, thus forming a third corporation under the name of General Underwriters, Inc. Since the inter-company stock holdings did not represent additional assets in the merged company, the merged company cancelled and eliminated this stock. The merger, by these terms, was approved by the stockholders of both companies. By this method, the company was able to reduce the number of shares outstanding and was not required to include these shares as treasury stock. The stock has been cancelled and is not in existence in the issuer. The offices of General Underwriters, Inc., were moved from the National Building to the location of Shults Furniture Co., 211-213 Pine Street, Pine Bluff, Ark.

Effective Feb. 1, 1959, General Underwriters, Inc., purchased Lockwood Furniture Co., located at 215 Pine Street, adding 3,000 square feet to the floor sales area of the company.

During approximately 8 months of joint operation of the merged company, it earned a net profit of \$8,534.74. A relatively small addition to the working capital of the furniture department could make possible a very large increase in sales.

The furniture department sells both nationally and locally advertised brands of merchandise. It sells children and adult furniture, household appliances and some yard and gardening equipment.

The real estate department has only been in operation approximately eight months. It will handle the sales, leasing and renting of all types of real estate all over the State of Arkansas. It will act as broker on real estate loans and handle note collections. It will manage real estate rentals and leasing on the standard commission basis.

The loan department will make general loans on merchandise purchased through the furniture department. At the present time it is making only small automobile loans. Each loan is in conjunction with the insurance department. It hopes to make larger loans on periods up to 24 months.

not less than 80%). In the event that Heli-Coil exercises its option to accept less than 100% of the outstanding Grip Nut stock, it will issue a number of its shares proportionately reduced from the 157,500 shares. The prospectus states that, although the agreement between Heli-Coil and the Grip Nut stockholders contains a representation that, except for 31,480 of the 157,500 shares, the Grip Nut stockholders have no present intention of selling any of the shares of Heli-Coil that they receive pursuant to the proposed exchange for a period of six months following the exchange, all or part of the shares of Heli-Coil's stock may be sold from time to time by any of the exchanging Grip Nut stockholders on the American Stock Exchange or otherwise at prices current at the time of sale. Heli-Coil will receive no part of the proceeds of any such sales.—V. 189, p. 2784.

Hiller Aircraft Corp.—Merger Off—

See Twin Coach Co. below.—V. 190, p. 1938.

Honeycomb Products, Inc.—Files With SEC—

This Lorain, Ohio, company on Nov. 10 filed a letter of notification with the SEC covering 90,000 shares of capital stock (no par) to be offered at \$3 per share, through Hardy & Hardy, New York.

This company is a sub-licensed under an agreement with Continental Can Co. and the proceeds will be used to purchase from Continental Can Co. all the machinery previously used by Continental in the production of Honeycomb Products.

Housatonic Public Service Co.—Rights Offering to Stockholders—This company is offering to holders of its common stock rights to subscribe for 76,642 additional shares of common stock at the subscription price of \$23.65 per share, on the basis of one share of the additional stock for each five shares of common stock held of record on Nov. 17, 1959. The subscription offer to stockholders will expire at 3:30 p.m. (EST), on Dec. 3, 1959. Allen & Co. and Bacon, Whipple & Co. will underwrite the offering by purchasing any unsubscribed portion of the stock.

PROCEEDS—Net proceeds from the sale of the additional common shares will be used by the company in part to provide for payment of short-term bank loans in the principal amount of \$1,100,000 incurred during 1959 in connection with the construction program. The balance of the proceeds will be applied toward further construction expenditures.

BUSINESS—The company is engaged in the production, purchase, distribution and sale of electricity and the distribution and sale of natural or mixed natural and manufactured gas in various Connecticut locales.

EARNINGS—For the eight months ended Aug. 31, 1959, the company had total operating revenues of \$7,282,653 and net income of \$676,720, equal to \$1.56 per common share. Capitalization—Upon completion of current financing, outstanding capitalization of the company will consist of \$9,600,000 of long-term debt; 459,851 shares of common stock and 139,397 shares of 5.60% cumulative preferred stock.

DIVIDEND RECORD—Dividends of 35 cents per share have been paid quarterly since Feb. 2, 1942, with the exception of three quarterly periods during the year 1943 when dividends of 40 cents per share were paid. It is the present intention of the directors to continue to declare and pay dividends quarterly, but the company makes no representations as to the amount of future dividends which are necessarily dependent on earnings, financial requirements and other factors.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Long-term debt:	Authorized	Outstanding
First mortgage bonds, 3 1/4% series, due 1979	\$6,500,000	*\$6,500,000
First mortgage bonds, 4 1/2% series, due 1982	2,000,000	*2,000,000
First mortgage bonds, 4 1/2% series, due 1983	1,100,000	*1,000,000
Capital stock (par \$15) 5.60% cumulative preferred stock	1,000,000 shs.	139,397 shs.
Common stock	459,851 shs.	
All held by the Equitable Life Assurance Society of the United States.		

UNDERWRITERS—The underwriters named below have severally agreed to purchase from the company all of the shares of common stock not subscribed for by the stockholders in the respective percentages set forth opposite their names: Allen & Co., 50%; Bacon, Whipple & Company, 50%.—V. 190, p. 1835.

Hydro-Aire Co.—Acquisition—

This Burbank (Calif.) company has purchased the business of Lyco Aircraft of Newark, N. J., and will incorporate that company's products into its own operation, the California firm revealed on Nov. 2.

For an undisclosed sum of cash, Hydro-Aire has purchased the business backlog, spares commitments, tooling, designs and drawings of the east coast firm. No buildings or real estate are involved.

Transfer of all assets involved will become effective on Dec. 15.

Lyndon Aircraft is a division of Scovill Manufacturing Co. of Waterbury, Conn. It manufactures, as proprietary items, magnetic flutter dampeners and actuators for the aircraft and missile industries.

Lyndon's products will be assimilated into Hydro-Aire's manufacturing operation in Burbank by the end of the year. Marketing activity for the new line will start immediately, Hydro-Aire said.

Hydro-Aire, a division of the Crane Co., currently manufactures anti-skid braking systems, fuel systems controls, pneumatic and hydraulic controls, actuation systems and electronic devices. Its markets primarily are the aviation, missile and truck transport fields.—V. 174, p. 2189.

Indiana General Corp.—Merger—

Negotiations leading to the merger of the Indiana Steel Products Co. and General Ceramics Corp. under the above name were conducted by Kalman & Co., Inc., and Arnold and S. Bleichroeder, it was announced on Nov. 17.

Indiana & Michigan Electric Co.—Borrowings Cleared By Securities and Exchange Commission—

The SEC has issued an order authorizing this Fort Wayne, Ind. company, to make bank borrowings from time to time prior to Sept. 30, 1960, in an aggregate amount not exceeding \$25,000,000 at any one time outstanding. The funds borrowed will be used to pay in part the company's costs of construction during the last six months of 1959 and all of 1960, estimated at \$12,000,000 and \$23,000,000, respectively.—V. 190, p. 1296.

Indiana Steel Products Co.—Registers in New Name—

The Indiana Steel Products Co., 405 Elm St., Valparaiso, Ind., filed a registration statement with the SEC on Nov. 12, 1959 covering 208,270 shares of common stock, \$1 par value, of Indiana General Corp. The name of Indiana Steel was changed to Indiana General Corp., effective Nov. 16, 1959, pursuant to the terms of a merger of General Ceramics into Indiana Steel. The merger, which has been approved by the stockholders, became effective Nov. 16.

The 208,270 shares being registered represent shares of Indiana General common stock which were issued to the stockholders of General Ceramics pursuant to the terms of the merger. The prospectus states that all or part of these 208,270 shares may be sold from time to time by such stockholders on the Midwest Stock Exchange or otherwise at prices current at time of sale. Indiana General will receive no part of the proceeds of any such sales.—V. 189, p. 1891.

International Tuna Corp.—Stock Offered—Gates Carter & Co., Inc., of Gulfport, Miss., on Nov. 10 publicly offered 175,000 shares of class "A" cumulative preferred common stock (par 50 cents) at \$1 per share, on a best

efforts basis. The dealer discount is 10 cent per share. An additional 67,500 shares of common stock (par 50c) will be issued in payment of property acquired by the corporation and payment of underwriting and other expenses.

PROCEEDS—The net proceeds will be used for construction of fish freezer, additional working capital, and for other corporate purposes.

BUSINESS—International Tuna Corp. is a Mississippi corporation organized Dec. 31, 1954, as Marine Sales and Service, Inc. On Jan. 14, 1959, the corporation adopted its present name to indicate more accurately the nature of its business. Its address is 102 West Krebs Ave., Pascagoula, Miss. The company business is operated in three parts or divisions which are set out below.

(a) **Marine Sales and Service Division**—Since 1954, the corporation has operated a general marine business, and has a 428 foot fuel dock. It is conveniently located on the east bank of the Pascagoula River, two miles from its mouth, adjacent to the Louisville & Nashville Railroad main line, and within four blocks of the Pascagoula business district. While it enjoys a steady fuel and supply business throughout the year, the sales volume is heaviest in the summer when fishing is at its peak. Many shrimp boats come from Florida and other states and make their headquarters at the company dock. Fuel sales have steadily increased with seasonal variation. Gallons sold now exceed 60,000 per month during the summer peak. The company plans eventually to bring in fuel by barge at a cost low enough to wholesale it to other outlets in or near Pascagoula.

The company acts as distributor for various manufacturers. It represents U. S. Rubber, Southland Battery Co., Shell Oil Co., Nippon Gyoine Sengu, Kalska, Ltd., Brownell Co., and Winslow Engineering Co.

(b) **Drake-Wilson Division** was acquired by purchase effective Jan. 1, 1959. Information obtained in the development of this business indicates it has a potential for profitable operation.

Drake-Wilson is now an established name in the mink ranch trade. It is recognized as having one of the best available foods for mink at a favorable location for cheap transportation. Northwood Fur Farm at Cary, Ill., the largest mink grower in the United States, has been a customer of the company for the past three seasons; and its orders for 1959 amount to \$40,000.

Eighty-six thousand tons of fish are now being consumed annually in the mink industry. The company expects to sell 5,000 tons annually. At present it is selling only 1,500 tons annually due to limited freezer capacity, for which reason a single order for 500 tons was turned away in July, 1959.

(c) **Tuna Fishing Division** hopes to capitalize on tuna fishing in the Gulf, which for the past three years has averaged \$100,000 annually. The company president has been operating his own tuna boat in the Gulf for three years, and three other boats are now fishing in this area for tuna. This experience and the records of the United States Fish and Wildlife Service indicate that a fair sized tuna industry can be supported from the Gulf of Mexico.

Owners of other vessels have written the company of their intention to engage in tuna fishing in the Gulf also. These additional boats will become potential supply customers of the company.

International Tuna Corp. will acquire a 51% interest in the tuna fishing vessel "Southland," after which it will become actively engaged directly in tuna fishing.

The present tuna catches are being canned at the Bluff Creek Canning Co. of Vancleave, Miss., by Mr. Hermes Gautier, a local industrialist for West Coast Tuna packers.—V. 190, p. 772.

International Utilities Corp.—Files With SEC—

This corporation, of 44 Wall Street, New York, N. Y., filed a registration statement with the SEC on Nov. 13, 1959, covering 350,000 shares of \$2 convertible preferred stock, cumulative, \$25 par value, to be offered for public sale both in the United States and Canada. The number of shares to be offered in each country, the public offering price, and the underwriting terms are to be supplied by amendment. Butcher & Sherred is listed as the principal underwriter of the offering in the United States.

Incorporated under the laws of Maryland on Oct. 8, 1924, International Utilities is a holding company owning shares of public utilities operating in western Canada. As of Oct. 31, 1959, it had outstanding 2,469,073 shares of common stock, \$5 par value, and \$6,000,000 of notes payable to banks. Of the net proceeds from the proposed preferred stock offering, \$6,000,000 will be used to retire the bank notes and the balance will furnish the company with additional working capital and will be available to meet the construction and expansion requirements of its subsidiaries and will also be available for investments by International in securities of United States and Canadian companies, including natural gas pipe line projects and other natural gas and power projects.—V. 190, p. 973.

Investors Counsel, Inc., New York, N. Y.—Files With Securities and Exchange Commission—

The corporation on Nov. 2 filed a letter of notification with the SEC covering 300,000 shares of class A common stock (non-voting) to be offered at par (one cent per share), without underwriting.

The proceeds are to be used for general corporate purposes.

Kennesaw Life & Accident Insurance Co.—Registers With Securities and Exchange Commission—

This company, located at 165 Luckie St., N. W., Atlanta, Georgia, filed a registration statement with the SEC on Nov. 12, 1959, covering 331,836 shares of common stock to be offered for subscription by the holders of the company's common stock on the basis of one share for each four shares held. The unsubscribed shares will be offered to the public through an underwriting group headed by The Robinson-Humphrey Co., Inc. The subscription price and an underwriting fee, to be paid in return for the underwriters' obligation to purchase all of the unsubscribed shares will be supplied by amendment. In addition to expenses, estimated at \$50,000, and the underwriting fee, which will be paid regardless of the number of unsubscribed shares the underwriters are called upon to purchase, the underwriters may realize a profit or loss on the public sale of the stock since the price is to be not less than the subscription price (less any concession allowed to dealers) nor more than the highest price at which the stock is being offered in the over-the-counter market by dealers not participating in the distribution (plus dealers' concession). In the event that the proceeds to underwriters exceeds the price paid to the company the underwriters will pay the company 50% of the excess proceeds.

The net proceeds to the company will be added to its general funds to increase the capital and surplus accounts. The company has outstanding 1,327,344 shares of \$1 par value common stock.—V. 189, p. 483.

Knott Hotels Corp.—Net Soars—

Net profit from operations for the nine-month period ending Sept. 30, 1959 amounted to \$629,960 according to Willard E. Dodd, President. Gross operating receipts were \$19,480,002 which represented a record high for this period.

Earnings per share amounted to \$1.80 from operations compared with \$1.00 for the nine-month period last year. In addition, there were earnings of 93 cents per share from the sale of capital assets during 1958.

In 1958, the total net profit from operations amounted to \$451,773. The gain on sale of capital assets amounted to \$421,351.

A slight improvement in activity during the first two months of the third quarter, July and August, was climaxed by considerable gain during September when the New York City hotels of the company reported an average occupancy rate of 90%. Room occupancy rate for the entire chain for the nine-month period was 78.9% compared with 77.4% during 1958.—V. 180, p. 254.

Land Bank of France—Registers With SEC. The Republic of France and Credit Foncier de France (the Land Bank of France) filed a registration statement Nov. 18 with the Securities and Exchange Commission relating to the proposed issue of \$50,000,000 of guaranteed external loan bonds due 1979 of Credit Foncier de France. The bonds are to be unconditionally guar-

anteed as to payment of principal and interest by the Republic of France.

The bonds will not be redeemable prior to Dec. 15, 1969 except by operation of the sinking fund, which will begin in 1964 and is designed to retire the entire issue by maturity.

The offering of the bonds, which is expected to take place on or about Dec. 9, 1959, will be underwritten by a nationwide group of investment firms headed by Morgan Stanley & Co. and Lazard Freres & Co.

Credit Foncier de France, a French corporation organized in 1852, is principally engaged in making long-term mortgage loans and loans to municipalities and in discounting paper evidencing medium-term borrowings. The principal executive officers of Credit Foncier are appointed by the French Government, and the greater part of Credit Foncier's present activities relates to various government housing programs. Credit Foncier obtains the funds required to make these loans primarily through sale of its long-term debt securities and through borrowings from the French Government.

The proposed issue will be the first offering of United States dollar bonds by Credit Foncier, and will also represent the first public offering of bonds issued or guaranteed by the Republic of France in the United States market since 1930. The proposed offering will be the largest foreign bond issue publicly offered in the United States market by a foreign borrower other than Canada since prior to World War II.

Land Title Insurance Co.—To Be Merged—

See Security Title Insurance Co., below.—V. 180, p. 2083.

Magna-Bond, Inc., Camden, N. J.—Files With SEC—

The corporation on Nov. 9 filed a letter of notification with the SEC covering 150,000 shares of common stock (par 10 cents) to be offered at \$2 per share, through American Diversified Securities, Inc., Washington, D. C.

The proceeds are to be used for general corporate purposes.

Maremont Automotive Products, Inc.—Acquisition—

This Chicago producer of automotive replacement parts has acquired Muskegon Camshaft Co., Muskegon, Mich., producer of camshafts for automotive, aircraft, industry, and diesel locomotive engines.

Maremont purchased 100 of Muskegon Camshaft stock for an undisclosed sum.—V. 190, p. 1735.

Michigan Wisconsin Pipe Line Co.—Correction—

The company has called for redemption on Dec. 15, next, through operation of the sinking fund, \$505,000 of its 6 1/4% first mortgage pipe line bonds (not 6% as previously reported) series due June 15, 1977.—V. 190, p. 2042.

Mid-America Minerals, Inc.—Registers With SEC—

This corporation, located at 500 Mid-America Bank Building, Oklahoma City, Okla., filed a registration statement with the SEC on Nov. 16, 1959, covering 400,000 shares of class A common stock, \$1 par value, to be offered for public sale at a price of \$5 per share. No underwriting is involved. Shares may be subscribed for by the payment of cash at the time of subscription or may be subscribed for in exchange for property interests.

The company is engaged in the business of oil and gas exploration, development, operation, and production. At Sept. 30, 1959, it had outstanding 293,517 shares of class A common stock, \$1 par value; 111,621 shares of class B common stock, \$1 par value; \$1,176,000 of 5% debentures, due Aug. 1, 1972, and \$194,250 of 5% debentures, due Aug. 1, 1973; and bank notes and obligations incurred in the purchase of properties, aggregating approximately \$1,500,000. Proceeds from the stock offering will be applied toward the payment of bank loans or other obligations in connection with acquisitions of

Oct. 1, 1963; 5 1/2% from Jan. 1, 1964 through Oct. 1, 1967; 5 3/4% from Jan. 1, 1968 through April 1, 1971. Dealer concessions on this issue are 1% through October, 1964; and 1 1/4% from January, 1965 through October, 1968; 1 1/2% from January, 1969 through October, 1970. For other financing details, see V. 190, p. 2042.

New York Central RR.—Buys "Tiger" Notes—

The railroad has acquired \$5,000,000 of 5 1/2% convertible notes of The Flying Tiger Line, Inc., world's largest all-freight air carrier. The notes are convertible to common stock of the airline for ten years at \$20 per share, and for five years thereafter at \$25 per share. The funds will be drawn down in 1961, and will be used to purchase additional equipment to augment the fleet of Canadair aircraft now on order, to handle anticipated increased business.

Alfred E. Perlman, President of the Central, made these comments on the transaction today:

"We believe that the public interest requires the efficient usage of all modes of transportation, including air. Furthermore, we believe the air freight business to be complementary to, and not directly competitive with railroad traffic. The Flying Tiger Line is the largest all-freight air carrier in the world, and has been a pioneer in the development of this mode of transportation.

"We look forward to the increased utilization of all modes of transportation in order that the shipping public may receive the maximum benefit from the nation's transportation plant."—V. 190, p. 1940.

Norris-Thermador Corp.—Acquisition—

K. T. Norris, Chairman of Norris-Thermador Corp., and R. A. Gunn, President of Russell Bolt & Manufacturing Co. on Nov. 16 announced agreement on the acquisition of Russell Bolt by Norris-Thermador.

Norris commented that this acquisition, which is for cash, adds a broad line of fasteners to the existing metal products made by the corporation. Russell manufactures and distributes alloy and stainless steel bolts, screws, and other fasteners. Manufacturing operations are conducted in Los Angeles and San Francisco.

The Russell sales of the year ended July 31, 1959 were approximately \$4,800,000.

PLANT EXPANSION—Norris-Thermador Corp. announced on Nov. 18 plans for further expansion of its vitreous china plumbingware plant near Pomona, Calif.

Officials stated that six additional acres of land had been purchased, and that building plans were nearing completion to add 50% capacity to its plant. It was revealed that approximately \$1,000,000 would be spent in the construction of a new kiln, and other processing equipment, "to meet the growing market demands of the West Coast."—V. 190, p. 975.

North American Car Corp.—Equipment Trust Certificates Placed—This company has placed \$3,100,000 of 5 1/4% - 5 3/8% equipment trust certificates maturing June, 1980, through December, 1974, at a price of 100% and accrued interest. \$1,770,000 principal amount of these certificates were placed directly with banks; the remaining \$1,330,000 of these certificates were placed privately, through Glore, Forgan & Co. This announcement was made on Nov. 2.—V. 189, p. 2460.

Northeastern Gas, Inc., Wichita, Kan.—Files With SEC

The corporation on Nov. 9 filed a letter of notification with the SEC covering 7,863 shares of common stock to be offered at par (\$25 per share), without underwriting.

The proceeds are to be used to purchase material and for working capital.—V. 190, p. 1526.

Northern Illinois Gas Co.—Financing Plans—

The utility is planning to sell \$10 to \$15 million of \$100 par straight preferred stock early next year. Marvin Chandler, President, disclosed on Nov. 17. Depending upon market conditions and the required Commission clearances, Jan. 12 will be the offering date.

"The issue will be offered," Mr. Chandler said, "through a nationwide underwriting group headed by The First Boston Corp. and Glore, Forgan & Co. The proceeds expected to be raised through this financing will be used to retire any bank loans outstanding at that time, with the balance applied toward our 1960 construction program."

He stated that requirements prior to the proposed financing are expected to be met by temporary bank loans within the \$10 million line of credit the utility has with five Chicago banks. Northern Illinois Gas' most recent permanent financing was the sale of \$20 million of first mortgage bonds in the Summer of 1959.—V. 190, p. 1424.

Northern Properties, Inc.—Common Stock Offered—Candee & Co. and Peters, Writer & Christensen, Inc., on Nov. 18 publicly offered 150,000 shares of common stock (par \$2.50) at \$5 per share. This offering was oversubscribed and the books closed.

PROCEEDS—The proceeds to the company from this offering will be \$602,284.50 of which \$170,000 will be applied to the cash required to close title to the Baldwin Property. An additional \$50,574.70 will be applied to meet mortgage installments of principal and \$29,693.42 will be applied to interest during the first year of operations ending July 31, 1960. The company may also utilize the proceeds of the sale of the shares offered to pay carrying charges, including taxes for its various properties.

The company expects to set aside the balance of proceeds (approximately \$342,817) as operating capital for developing its properties.

BUSINESS—The company was organized under the laws of New York on April 7, 1959 to engage in suburban real estate development. Although the company has acquired or is under contract to acquire approximately 634 acres of unimproved land in Westchester, Putnam and Dutchess Counties, N. Y., it has not yet commenced substantial operations. Since the company has acquired and will continue to acquire undeveloped land with a minimum cash payment, lands which it is under contract to acquire and lands presently owned by it are and will be encumbered by mortgages.

The company will act primarily as a community developer of unimproved acreage in New York City suburban areas. Its function will be to develop such acreage to the point at which home-builders and builders of commercial improvements can purchase parcels of property from the company in fully developed condition and proceed directly to home and commercial construction.

The company does not intend to engage in home construction.

The company intends to engage independent contractors to perform the various developmental functions discussed above such as construction of roads and utilities. It believes that its capital position, managerial skills and large-scale operations will enable it to effect economies not normally available to smaller developers and builders.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Mortgages Authorized Outstanding
Common stock (\$2.50 par) 600,000 shs. 1,237,384 shs.

*Options for the purchase of 170,000 shares have been authorized by the company at prices from \$5.50 per share to \$6.25 per share.

*Including 23,695 shares to be issued in exchange for the Ardsley Property and the Scarsdale Property.

*Adjusted to give effect to sale of shares and taking title subject to mortgages.

UNDERWRITERS—The company has agreed to sell to each of the underwriters named below and the underwriters have severally agreed to purchase the number of shares of common stock set opposite its name: Candee & Co., 90,000 shares, Peters, Writer & Christensen, Inc., 60,000 shares.—V. 190, p. 1182.

Northrop Corp.—To Increase Common Stock—

The stockholders on Dec. 8 will consider increasing the authorized common shares.—V. 190, p. 463.

Nova-Tech, Inc., Manhattan Beach, Calif.—Files With Securities and Exchange Commission—

The corporation on Nov. 4 filed a letter of notification with the SEC covering 120,000 shares of common stock (no par) to be offered at \$2 per share, through Holton, Henderson & Co., Los Angeles, Calif.

The proceeds are to be used for development, purchase, parts for production, and additional working capital.

Nu-Line Industries, Inc.—Debentures With Warrants—Woodard-Elwood & Co., of Minneapolis, Minn., on Nov. 17 publicly offered \$250,000 of 7% subordinated debentures due Oct. 1, 1969, in units of \$1,000 each, in registered form, with common stock purchase warrants entitling the holders of the warrants to purchase 25,000 shares of common stock (10c per share). Each \$1,000 debenture carries a warrant with it for the purchase of 100 shares of common stock at \$1,020 plus accrued interest.

The book value of the company's common stock on June 30, 1959 was approximately 33 cents per share.

These warrants that are being issued with these debentures are not exercisable until Jan. 1, 1961 and expire on Sept. 30, 1969. Between Jan. 1, 1961 and Sept. 30, 1962, inclusive, the warrants will be exercisable at the price of \$1.50 per share of the stock; between Oct. 1, 1962 and Sept. 30, 1963 the warrants will be exercisable at the price of \$2 per share of the stock; between Oct. 1, 1963 and Sept. 30, 1964, inclusive, the warrants will be exercisable at the price of \$2.25 per share of the stock; and between Oct. 1, 1964 and Sept. 30, 1969, inclusive, the warrants will be exercisable at the price of \$2.50 per share of the stock. The warrants are attached to the debentures and will not become detachable or transferable separately from the debentures until Jan. 1, 1961.

The debentures are redeemable, in whole or in part, at the option of the company, at par plus accrued interest, on any interest payment date after March 31, 1961 upon 30 days' written notice. The company is obligated to create, no later than April 1, 1963, a sinking fund for the redemption of the debentures, and will pay \$12,500 into the sinking fund in each fiscal year of the company commencing with the year beginning April 1, 1963, such payments to be made in semi-annual installments of \$6,250. The sinking fund will be used for redemption of debentures, at par plus accrued interest, on each interest payment date commencing with April 1, 1963. Selection of debentures, for redemption, whether by operation of the sinking fund or otherwise, will be by lot. The company may satisfy its sinking fund obligations at any time to the extent of the face value of debentures purchased on the open market and retired.

APPLICATION OF PROCEEDS—After payment of the expenses of the sale of issuance of the debentures and warrants, including legal and accounting fees, documentary stamp taxes, printing costs, etc., estimated at approximately \$12,000, the net proceeds will initially be added to the company's working capital. Within a period of two or three months, a central environmental testing laboratory will be established, at an estimated cost of \$30,000. In conjunction with this installation, a glass sealing department, of laboratory size but with production capabilities sufficient to meet current requirements, will be constructed at an estimated cost of \$10,000. Approximately \$110,000 will be used to finance in part the purchase of additional machine tool equipment.

The balance of the proceeds, approximately \$90,000, will be retained as working capital. Increased inventories will absorb a part of this sum. An orderly expansion of the company's facilities will require continued development of its engineering staff and will necessitate the procurement of many dies, molds, jigs and fixtures for the procurement of which working capital will be utilized.

INTEREST REQUIREMENTS AND EARNINGS—For the fiscal year ended March 31, 1959 the company's income before income taxes (not including Nu-Line, Inc.) amounted to \$132,625, or 7.5 times the initial annual interest expense of \$17,500 upon the subordinated debentures now offered. For the three months' period ending June 30, 1959, income before income taxes amounted to \$40,785, or 9.3 times the interest charge which would be applicable to such period.

CAPITALIZATION—The company is authorized to issue one million shares of common stock of the par value of 10c per share. As of Nov. 17, 1959, 692,000 shares are outstanding, 657,050 shares of which are owned by A. D. Van Horssen, President of the company. An additional 33,333 shares are reserved for issue upon exercise of the warrants issued in connection with this offering.

All shares are identical in all respects, and have equal voting rights; cumulative voting is not permitted. Shareholders of the company do not have a pre-emptive right to subscribe for additional shares of the company. No other class of stock is authorized.

Prior to July 1, 1959, the company's capitalization consisted solely of \$10 par value common stock, of which 5,000 shares were authorized and 3,280 issued and outstanding. On that date an additional 617 shares were issued to the shareholders of Nu-Line, Inc., in exchange for all of the issued and outstanding shares of common stock of the latter corporation, following which Nu-Line, Inc. was liquidated into the company. This exchange was made on the basis of relative book values of the stock of the two corporations.

In September 1959, the company adopted restated articles of incorporation which provide the present capitalization, and the 3,897 shares of \$10 par value stock then outstanding were exchanged for 600,000 shares of the new 10c par value common stock. In the same month an additional 92,000 shares were issued to A. D. Van Horssen in exchange for \$30,000 of the company's 6% debenture bonds owned by him.

BUSINESS—The business of Nu-Line Industries, Inc., which is a supplier to the electronics industry, has been conducted for more than eight years, although the enterprise did not assume corporate form until Aug. 30, 1955, when it was incorporated under Minnesota law. The company designs and builds to customers' specifications coaxial and multi-pin electrical connectors and precision parts for these devices. An electrical connector is a device used for joining electrical circuits; it is composed of metal and insulating parts designed and arranged so as to unite circuit members mechanically and electrically. Connectors are essential in the production of guidance control systems, computers, radar systems and other precision electronic equipment.

In order to satisfy customer requirements, the company plates the precision parts which it manufactures.

Demand for the company's products is based upon its demonstrated ability to maintain quantity production of parts having the high degree of reliability required for the devices in which its customers use its products. This reliability is achieved by its ability to control the machining and the precious metal plating of parts to the extremely close tolerance limits specified by its customers (five-one-millionths of an inch in the case of some plating operations).

A substantial portion of its business (approximately 85% for the fiscal year ended March 31, 1959) is for various facilities of the Atomic Energy Commission, including the Kansas City plant of Bendix Aviation Co., Los Alamos, Sandia and Livermore. Other customers include Minneapolis-Honeywell, Westinghouse Electric, Solar Aircraft, Control Data, Ordnance Associates and Airess Research Mfg. Co. Substantially all of this other business is directly or indirectly for defense purposes.

A substantial reduction in overall defense expenditures by the United States could have a material adverse effect on the company's sales and earnings.

Until July 1, 1959 the plating operation now engaged in by the company was conducted by Nu-Line, Inc., the controlling shareholder of which was A. D. Van Horssen, President of the company. On that date, all of the assets and operations of Nu-Line, Inc. were acquired by the company.

The company's business has been conducted in approximately 16,000 square feet of space in two plants, located at 1011 South Fifth and 1015 South Sixth Street, Minneapolis, Minn.—V. 190, p. 1527.

The Commercial and Financial Chronicle . . . Monday, November 23, 1959

Ohio Bell Telephone Company—Earnings—

Period End Sept. 30—	1959	Month	1958	1959	9 Mos.	1958
	\$	\$	\$	\$	\$	\$
Operating revenues	23,549,444	20,604,618	210,361,850	183,239,502		
Operating expenses	14,639,581	12,679,337	124,220,067	117,602,534		
Federal income taxes	3,706,149	3,296,070	35,839,470	25,960,993		
Other operating taxes	1,683,175	1,509,756	16,275,499	14,793,151		
Net operating income	3,520,539	3,119,455	34,026,814	24,882,024		
Net after charges	3,581,762	3,218,714	34,054,947	25,234,190		

V. 190, p. 1631.

One William Street Fund, Inc.—SEC Permits Acquisition—

The SEC has issued an order under the Investment Company Act permitting this fund to issue its shares at net asset value in connection with its acquisition of substantially all of the cash and securities of Wallau Corp., a personal holding company with three stockholders which engages in the business of investing and reinvesting its funds.—V. 190, p. 1736.

Outboard Marine Corp.—Earnings Soar—

Record sales and earnings for the fiscal year ended Sept. 30, 1959 were announced Nov. 10 by this Waukegan, Illinois, corporation.

William C. Scott, President of the large outboard motor manufacturing firm, disclosed that consolidated sales for the 1959 fiscal year totaled \$171,569,244, up \$12,856,262 or 8% over 1958, while earnings of \$13,784,974 this year compared to 1958 earnings of \$9,094,945 an increase of \$4,690,029 or 52%. Per share earnings were \$1.76 in 1959 and \$1.16 in 1958.

In addition to outboard motors under the Johnson, Evinrude, Gale-Buccaneer and private brand names, the corporation makes Lawn-Boy rotary power mowers, Pioneer chain saws, Cushman sport and industrial vehicles and Midland garden implements. Mr. Scott stated that sales of all product lines except mowers were up in 1959. Mr. Scott attributed the increase in Outboard's earnings to higher volume, absence of last year's extraordinary expenses, and a vigorous cost reduction program. He pointed out that profit margins increased from 5.7% of sales in 1958 to 8.0% in 1959.

Shipments in the first quarter of fiscal 1960 will be affected by materials shortages resulting from the steel strike, according to Mr. Scott.—V. 190, p. 1183.

Pacific Vegetable Oil Corp.—To Split Stock—

many additional stores as the proceeds will permit, and the balance will be used as additional working capital.

BUSINESS—This Minnesota corporation was organized on Nov. 10, 1959. Its primary purpose is the establishment and operation of so-called "bantam markets." The general plan of the company is to find appropriate locations for stores of the type which the company plans to operate after making surveys and inspections as to the potential business to be expected.

In addition to the operation of the "bantam market" stores, the company plans to operate a number of self-service laundries in connection with such stores where the local demand for such facilities justifies their operation.

CAPITALIZATION—Pik-Quik, Inc. is authorized to issue 1,200,000 shares of common stock. All shares have a par value of \$1 per share, have equal voting rights and are equal in all other respects. The shares of common stock are nonassessable. Shareholders have no pre-emptive rights to purchase additional shares, and there is no cumulative voting in the corporation. There are no shares of preferred stock or of senior securities authorized or outstanding. The Board of Directors has full authority to determine the time, amount and manner of paying any dividends, but it is not anticipated that any dividends will be paid upon this stock for several years, at a minimum.

The company has 294,125 shares outstanding as of Nov. 10, 1959. Of this total, 152,500 shares, or approximately 52% of the total outstanding, are owned, beneficially and of record, by officers and directors; and 221,200 shares, or approximately 75% of the total outstanding, are owned by officers, directors and promoters. So far as is known to the company, no single shareholder owns or holds as much as 10% of the total number of outstanding shares.

If all of the present offering is sold, the company will have a total of 794,125 shares outstanding. Assuming that a substantial part of the present offering is sold to the public, the percentage holdings of the officers, directors and promoters will be proportionately reduced.

By vote of the shareholders and resolution of the Board of Directors, 35,000 shares of common stock of the company have been set aside for possible future allotment to key employees, other than officers, directors and promoters, under stock options to be granted in the discretion of the Board of Directors. No specific option or commitment has been made with respect to any of these shares to date, and no specific options are now proposed, but it has been deemed advisable to reserve a block of shares for this purpose in order to enable the company to attract management personnel. Aside from the reservation of this block of stock, and the restricted options contemplated for such shares, there are no outstanding options or rights to purchase any securities of the company.—V. 190, p. 1341.

(J. E.) Plastics Manufacturing Corp.—Registers With Securities and Exchange Commission—

This corporation, located at 400 Nepperhan Ave., Yonkers, N. Y., filed a registration statement with the SEC on Nov. 12, 1959, covering 72,500 shares of common stock, 10 cents par value. Of the shares being offered, 42,500 shares are being offered for public sale by certain stockholders, and 30,000 shares represent shares issuable by the company upon the exercise of 30,000 warrants to purchase the common stock of the company at a price of \$2.50 per share from Nov. 1, 1959, to Nov. 1, 1961. The public offering price is to be supplied by amendment. No underwriting is involved.

Incorporated on May 21, 1953, the company manufactures and assembles semi-rigid plastic or acetate containers on a custom-made basis. The principal selling stockholders are Herbert Magnes, President, who is offering 35,000 shares of his holdings of 137,470 shares (18.5% of the outstanding shares), and Warren Weinberg, Treasurer and General Manager, who is offering 5,000 shares of his holdings of 17,980 shares. The company will receive none of the proceeds from the sale of the shares being offered by the selling stockholders. Any proceeds received by the company from the sale of shares upon the exercise of warrants will be used by the company for working capital.—V. 189, p. 1239.

Portland Transit Co.—To Redeem Preferred Stock—

The company has called for redemption on Dec. 31, 1959, all of its outstanding 5% cumulative convertible preferred stock at \$27.50 per share, plus accrued dividends of 31 1/4 cents per share.—V. 166, p. 1258.

Producing Properties, Inc.—Acquisitions—

This Dallas, Texas corporation, announced on Nov. 13 the simultaneous acquisition of several properties in Texas and California, for a total consideration of approximately \$1,460,000.

According to Robert J. Bradley, President, the most important of the purchases consisted of acquiring a full working interest in eight wells located on a 400 acre lease in the Reeves San Andres Field of Yoakum County, Texas. These particular properties which were acquired for a total consideration of \$1,200,000 were formerly owned: three-fourths by J. C. Williamson of Midland, Texas; one-eighth by Empire Drilling Company of Dallas, Texas; one-eighth by D. W. Underwood, Midland, Texas. The deal included two locations which Producing Properties, Inc. intends to drill immediately.

Also included in the transaction was an undivided interest in five wells in the Skillern Survey of East Texas formerly owned by Mary E. Robinson of Tyler, Texas; plus a small royalty interest under 56 wells in the East Texas Field formerly owned by William J. Bond, Dallas, Texas.

The total acquisition also included a one-fourth interest in five wells formerly owned by the Paramount Oil Company of Los Angeles, Calif. These wells are located on 320 acres in what is known as the Bradley Land Company Area in Santa Barbara, Calif.

According to Mr. Bradley, the engineers of Producing Properties, Inc. estimate that the corporation's reserves have been increased by 1,710,000 net barrels as a result of these acquisitions.—V. 190, p. 1424.

Progress Manufacturing Co., Inc.—Acquisition—

This Philadelphia corporation has acquired the Kent Corp., Covington, Ky., bathroom cabinet manufacturer, for an undisclosed amount, it was announced Nov. 16 by Maurice M. Rosen, Progress's President.

Progress Manufacturing is the world's largest manufacturer of residential lighting fixtures and producer of range hoods, exhaust and ventilating fans, and electronics accessories for residential use, including radio intercommunications systems and automatic lighting controls.—V. 190, p. 1566.

Randolph Commercial Corp.—Debenture Bonds Offered—G. F. Nicholls & Co., Inc., on Nov. 1 publicly offered \$300,000 of 10% series "A" debenture bonds at par (\$1,000 per bond) due 10 years from date of issue with interest payable monthly. These bonds are being offered only to residents of New York State.

These debentures are callable for redemption by the corporation upon six months notice after the third year at par and accrued interest.

PROCEEDS—The proceeds will be used for working capital.

BUSINESS—This financing corporation was organized under the laws of New York State on May 12, 1959. It presently maintains its offices at 60 Third Ave., Mineola, L. I., N. Y.

Rek-O-Kut Co., Inc.—Common Stock Offered—A public offering of 214,000 shares of common stock was made on Nov. 17 by D. A. Lomasney & Co. as underwriter. The stock was priced at \$3.50 per share. Of the offering 142,666 shares are being marketed for the account of the company and the remaining 71,334 shares are being sold for the account of certain selling stockholders who will receive all of the proceeds from the sale of these shares. This offering was oversubscribed and the books closed.

After completion of the sale of the 71,334 shares for the selling stockholders they will continue to own, as a group, around 66% of the outstanding common stock. Prior to this financing most of common stock was closely held, more than 45% having been owned by George Silber, President of the company, who is one of the selling stockholders.

PROCEEDS—The company will use the proceeds from the 142,666 shares to reduce its debt and to finance the tooling and production of new items designed especially for stereophonic components.

BUSINESS—Products which the Corona, L. I., N. Y. company designs, engineers and produces include turntables, tonearms, loudspeakers and speaker systems. It also builds professional disc recording machines and transcription systems for use by the broadcasting industry, recording studios and educational institutions.

EARNINGS—For the year ended June 30, 1959 net sales were \$1,912,824 and net income was \$106,704 compared with \$1,614,540 and \$21,009 for the preceding 12 months.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
Short-term bank loans, 5 1/2%, unsecured	\$125,000	\$85,000
Notes payable—short-term	34,534	9,834
18% debentures	19,250	19,250
Common stock (25c par)	1,000,000 shs.	1,652,666 shs.

*Represents unsecured loans due Mr. George Silber, President of the company, in the aggregate amount of \$24,700; the unsecured balance of \$6,617 due on the purchase of certain assets from Parmax Co., and the balance due on certain equipment of \$3,217 which equipment secures balance of bank note covering said amount.

The company is obligated to retire \$2,750 principal of said debentures each year, the final payment thereon becoming due July 1, 1966.

†Does not include a maximum of 15,000 shares issuable upon exercise of options that may be issued under the company's Employee Restricted Stock Option Plan.—V. 190, p. 1462.

Revere Fund, Inc.—Registers With SEC—

This newly-formed Philadelphia investment company filed a registration statement with the SEC on Nov. 10, 1959, covering 250,000 shares of its capital stock, \$1 par value, to be offered for public sale at a price of \$13.50 per share. Revere Management Co., Inc., as underwriter, will receive an underwriting commission of \$1.0125 per share. Revere Advisers, Inc., is named as the Fund's investment adviser.

The Fund was incorporated in Delaware in August 1959 as a closed-end investment company. It has a total authorized capital stock of 500,000 shares, \$1 par value. The prospectus states that when the net asset value of the Fund becomes \$500,000 or more, and after completion of the public offering now proposed, the Fund will become a fully diversified open-end investment company and will be registered as such under the Investment Company Act of 1940. William M. Hess, President of the Fund, is also President of Revere Management Co., Inc., and is Vice-President, Treasurer, and the holder of more than 10% of the voting securities of Hess, Grant & Remington, Inc., the holder of all the voting stock of the Management Co. William P. Scott, Secretary and Treasurer of the Fund and Treasurer of the Management Co., and Herman I. Weiner, Secretary of the Management Co., are also associated with Hess, Grant & Remington, Inc. The prospectus states that this firm may act as broker in the purchase and sale of securities by the Fund.

Rochester Telephone Corp.—Private Placement—This corporation has placed 50,000 shares of 5.65% series cumulative preferred stock, par \$100, directly with institutional investors, it was announced on Nov. 20. Of the total, 20,000 shares were placed with New York Life Insurance Company and the balance with 10 other institutions. The First Boston Corp. acted as agent in the placement of the preferred stock.

PROCEEDS—Proceeds from the sale of the stock will be applied by the company to the repayment of short-term bank loans which were incurred for construction.—V. 190, p. 1184.

Scott & Fetzer Co.—Secondary Offering—A secondary offering of 100,000 shares of common stock was made on Nov. 17 by an underwriting group headed jointly by Kidder, Peabody & Co. and McDonald & Co. The stock was priced at \$35.50 per share. This offering was oversubscribed and the books closed.

Of the offering, 50,000 shares are being sold for the account of George H. Scott, Chairman and President, and the other 50,000 for the account of Carl S. Fetzer, a Vice-President and director. They will receive the entire net proceeds of the sale.

Upon completion of the sale, Mr. Scott will own 49,704 (6.29%) and Mr. Fetzer 80,136 (10.14%) of the outstanding common shares.

BUSINESS—One of the leading manufacturers of household vacuum cleaners in the country, the company sells its product under the trade name Kirby. The Kirby, in addition to performing all of the functions of upright and tank-type vacuum cleaners has special attachments for power floor polishing and for sharpening, grinding and buffing. The company's products are sold exclusively by the house-to-house method through approximately 260 distributors located throughout the United States. The company's executive office and plant are in Cleveland, O.

CAPITALIZATION AS OF NOVEMBER 16, 1959

	Authorized	Outstanding
Common stock (\$5 par)	1,000,000 shs.	789,660 shs.

DIVIDENDS—Dividends have been paid on the company's common shares in each year since 1942. Regular monthly dividends of 10 cents per share are currently being paid and a dividend in that amount has been declared payable Dec. 1, 1959 to shareholders of record on Nov. 20, 1959. Including the Dec. 1, 1959 dividend, the company will have paid for its current fiscal year total cash dividends of \$1.75 per share on the shares as now constituted, including an extra dividend of 75 cents per share paid in February, 1959. The declaration and payment of future dividends is a matter to be determined from time to time by the directors in the exercise of business judgment and will, of necessity, be based upon the then existing earnings and cash position of the company and other related factors.

EARNINGS—Net sales of the company for the ten months ended Sept. 30, 1959 were \$17,911,981 and net income was \$2,119,520, equal to \$2.68 a share on the common stock. This compares with \$13,052,142 and \$1,383,944 or \$1.75 per share in the like ten months of 1958.

DIVIDENDS—Dividends paid on the common stock were \$1.55 per share in the latest ten months against \$1.15 last year.

UNDERWRITERS—Subject to the terms and conditions of the purchase agreement between the selling shareholders and the underwriters, for whom McDonald & Co. and Kidder, Peabody & Co. are acting as representatives, the selling shareholders have agreed to sell to the underwriters named below an aggregate of 100,000 common shares and the underwriters have severally agreed to purchase the number of common shares set opposite their respective names below.

	Shares		Shares
McDonald & Company	20,000	Hayden, Miller & Co.	4,000
Kidder, Peabody & Co.	20,000	Merrill, Turben & Co., Inc.	4,000
Eastman Dillon		G. H. Walker & Co.	4,000
Union Securities & Co.	7,000	The First Cleveland Corp.	3,000
Paine, Webber, Jackson & Curtis	7,000	Saunders, Stiver & Co.	3,000
Bache & Co.	5,000	Curtiss, House & Co.	2,500
F. S. Moseley & Co.	5,000	Clement A. Evans & Co., Inc.	2,500
Ball, Burge & Kraus	4,000	Wm. J. Mericka & Co., Inc.	2,500
Fulton, Reid & Co., Inc.	4,000	Stroud & Co., Inc.	2,500

—V. 190, p. 1633.

(O. M.) Scott & Sons Co.—Secondary Offering—A secondary offering of 2,500 shares of class A common (par \$100) was made on Nov. 4 by White, Weld & Co. at \$34.25 per share, with a dealer's concession of \$1 per share. This offering has been completed.—V. 190, p. 2086.

Scovill Manufacturing Co.—Division Acquired—

See Hydro-Aire Co. above.—V. 185, p. 2220.

Seaboard Land Co., Silver Spring, Md.—Files With Securities and Exchange Commission—

The corporation on Oct. 30 filed a letter of notification with the SEC covering 60,000 shares of class A common stock to be offered at par (\$5 per share), without underwriting.

The proceeds are to be used for investment purposes.

Security Title Insurance Co.—Acquisition—

The merger of Land Title Insurance Co. into Security Title Insurance Co. has been approved at special stockholders' meetings of the two companies. William Brelian, Board Chairman of Security and Floyd B. Cerini, President of Land, announced on Nov. 17.

Mr. Brelian reported that the merger will become effective Dec. 31, 1959 and that the surviving corporation will be known as Security Title Insurance Co. and operate under that name in Los Angeles.

Total assets of the merged corporation will exceed \$23,000,000 and it will operate 28 offices in 20 counties in California and underwrite in 12 additional counties in California and Nevada, Mr. Brelian stated.—V. 190, p. 917.

Sire Plan Portfolios, Inc.—Pays at 10% Rate—

Albert Mintzer, President of the Sire Plan, announced that on Nov. 15, 1959 owners of record of the Sire Charlton Street Plan had received a quarterly payment of \$12.50 on each \$500 investment unit. This is the 259th continuous quarterly payment which has been made to public investors under the various 19 completed Sire Plans, Mr. Mintzer said.

Southern Bell Telephone & Telegraph Co.—Earnings

Period End Sept. 30	1959	Month	1958	1959

improve and added that the company should show further gains in 1960.

An increasingly important role in the U. S. space program is being played by Kollsman Instrument Corp., Standard Coil's major division, Mr. Burke said. Kollsman continues to strengthen its position as a leading supplier of celestial navigation systems and related ground support equipment, he added.

He stated that enthusiastic reception by the television industry for the new miniaturized guided grid tuner had resulted in substantial increases in production. The greater volume coupled with the tuner division's higher production efficiency, the President said, "contributed materially to the fine profit showing."

Sales in the three months ended Sept. 30 were \$19,005,960, compared with \$16,191,801 in the 1958 quarter. Net income in the 1959 September quarter was \$399,794, or 21 cents a share against \$187,924, or 10 cents a share, in the similar three months last year. Net income before tax provisions in the respective periods was \$821,894 and \$416,424.

Standard Coil produces tuners for the television industry at plants at Melrose Park and Aurora, Ill.; a research and development center is situated in Los Angeles. Kollsman, which makes celestial navigation systems for aircraft and guided missiles and a wide range of instruments and components for military and commercial aviation, has plants at Elmhurst and Syosset, N. Y. Kollsman Motor Corp. manufactures special-purpose precision electrical motors and generators at Dublin, Pa. A Canadian subsidiary operates in Toronto and licensees in several foreign countries produce Standard tuners.—V. 190, p. 2725.

State Street Investment Corp.—Acquisition Proposed—

This Boston, Mass., investment company, has applied to the SEC for an order exempting from the provisions of the Investment Company Act the issuance of shares of State Street at net asset value, plus a 1% premium, to Broad Brook Co., a private investment company, pursuant to an agreement of reorganization between the two companies. The Commission has issued an order release giving interested persons until Nov. 30, 1959, to request a hearing thereon.

Pursuant to the agreement of reorganization, all of Broad Brook's assets will be transferred to State Street in exchange for shares of State Street stock. Broad Brook had a net asset value of approximately \$2,754,000 on Sept. 30, 1959. Upon the receipt of the State Street shares by Broad Brook, Broad Brook plans to distribute such shares to its shareholders in liquidation.—V. 190, p. 609.

Stone Container Corp.—Earnings Up—

Norman H. Stone, Chairman of the Board and President, reports that the high level of operations during the first half of the year continued into the September quarter resulting in significantly better net sales and net earnings for the nine months ended Sept. 30, 1959 as compared with the same period of 1958.

Net income for the nine-month period was \$1,395,485 or \$1.79 per share, up 34% over the \$1,044,648, or \$1.34 per share, earned in the 1958 period. (Per share figures are based on 778,475 shares presently outstanding which takes into account the 4% stock dividend paid in January 1959.)

In the first three quarters of 1959, net sales totaled \$30,519,333, which was 17% greater than the previous year's nine months sales of \$26,077,406.

Operating results continued to show improvement over last year with pre-tax income of \$2,868,285 amounting to 9.4% of net sales in the period under review as compared with \$2,164,048 or 8.3% in the first nine months of 1958.

Provision for Federal and State income taxes was \$1,472,800 in the first nine months of 1959. This compares with \$1,119,400 in the like period of 1958.

Working capital at the nine months mark was \$6,060,053 in contrast to \$5,866,400 at the beginning of the year. Stockholders' equity continued to rise, reaching an all-time peak of \$15,127,710 or \$19.43 per share at Sept. 30, 1959 as against \$14,211,559 or \$18.26 per share nine months earlier.—V. 190, p. 918.

Sun Chemical Corp.—Acquisition—

This corporation has purchased the Facile Corp., Paterson, N. J., for an undisclosed amount of cash. Norman E. Alexander, Sun President, announced on Nov. 18.

Facile manufactures coated and laminated films and fabrics and industrial and decorative tapes. It also produces special materials for atomic energy installations, works with the United States Government on research materials for high altitude experimentation, and produces special materials for the U. S. Navy. For the current fiscal year it is expected that sales will approximate \$5 million.—V. 190, p. 1567.

Superior Manufacturing & Instrument Corp.—Registrar Appointed—

The Chase Manhattan Bank has been appointed registrar of the common 50c par value stock of the corporation.—V. 190, p. 1777.

Tasti-Cup Coffee Corp., Brooklyn, N. Y.—Files With Securities and Exchange Commission—

The corporation on Nov. 9 filed a letter of notification with the SEC covering 100,000 shares of common stock (par 10 cents) to be offered at \$1.50 per share, without underwriting.

The proceeds are to be used for general corporate purposes.

Telechrome Manufacturing Corp.—Acquisition—

This Amityville, L. I. corporation, has announced the purchase of half-interest in Hammarlund Manufacturing Co., Inc., New York City, and that negotiations are underway for the remaining 50%.

Based on current operations, acquisition of complete control would increase Telechrome sales volume 300% to approximately \$5 million. Half of the Hammarlund interests were acquired from the estate of Joseph Lush for cash. Purchase of the remaining interest, owned by Lloyd Hammarlund, son of the founder, is now under negotiation.

During the past year, Telechrome has also acquired Encapsor Products Sales Corp., manufacturers of terminal equipment for radio, teletype and telephoe circuits, and a substantial interest in Universal Transistor Corp. of Westbury, L. I., producers of radiation detection equipment, x-ray detection equipment and transistorized equipment of all types.

Registers With SEC—

This corporation, located in Amityville, L. I., N. Y., filed a registration statement with the SEC on Nov. 16, 1959, covering \$750,000 of 6% convertible subordinated debentures, due 1969 (convertible into shares of the company's class A stock, 10c par value), to be offered for public sale at a price of 100% per unit, with an underwriting commission of 7 1/2% per unit. Amos Treat & Co., Inc., and Truman, Wasserman & Co., Inc., are named as underwriters. They have agreed to purchase from the company class A stock purchase warrants, exercisable for a period of five years from the date of issue, to purchase an aggregate of 10,000 shares of class A stock. The conversion terms of the class A stock are to be supplied by amendment.

The company is engaged in the manufacture and sale of monochrome and color television broadcasting and test equipment, tele-metering equipment for guided missiles and for industrial telemetering systems, components for radio telegraph transmission, and automation control equipment. Of the proceeds of the offering, approximately \$650,000 will be used to retire bank notes; \$337,500 to pay the balance of the purchase price for 50% of the issued and outstanding capital stock of Hammarlund Manufacturing Co., Inc.; \$100,900 for advances to Universal Transistor Products Corp.; and approximately \$447,500 for expansion of the manufacturing facilities of and the purchase of additional equipment for the company's automation and electronics division as well as for sales, development, and administrative expenses.—V. 190, p. 403.

Tennessee Gas Transmission Co.—Extended Exchange Offer Ends—

Holders of more than 80% of the outstanding common shares of East Tennessee Natural Gas Co. have deposited their stock in acceptance of Tennessee Gas Transmission Co.'s stock exchange offer, it was announced by Tennessee Gas on Nov. 16.

This is a sufficient number to enable Tennessee Gas to make effective its offer of one of its common shares for each two and three-fourths East Tennessee shares. A Tennessee Gas spokesman said it is anticipated that remaining conditions for the exchange

will be met and the offer will be made effective.

Tennessee Gas said also that the offer, which had been scheduled to expire Nov. 16, was extended to 5 p.m., Nov. 20. In view of the large volume of shares already tendered, it is obvious that other shares are in the mail, the spokesman said. The extension enabled holders of those shares to participate, but no further extension was to be made, the company said.—V. 190, p. 2086.

Texas Illinois Natural Gas Pipeline Co.—Reorganization Plan Approved—

See Peoples Gas Light & Coke Co. above.—V. 190, p. 1880.

Time, Inc.—Secondary Offering—A secondary offering of 4,000 shares of common stock (par \$1) was made on Nov. 4 by White, Weld & Co. at \$75.25 per share, with a dealer's concession of \$1.50 per share. This offering has been completed.—V. 190, p. 465.

Transwestern Pipeline Co.—Securities Offered—Public offering of \$61,500,000 of units consisting of \$40,000,000 principal amount of 5% subordinated debentures due Nov. 1, 1969 and 2,000,000 shares of common stock of this Houston, Texas, company was made on Nov. 18 by a nationwide underwriting group headed by Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Inc. The securities were offered in units, each unit consisting of a \$100 debenture and five shares of common stock. The offering price was \$153.75 per unit.

The debentures will be redeemable at prices ranging from 105% in 1960 to 100% in 1969, plus accrued interest. After Oct. 1, 1961, the debentures may be paid at the option of the company in 5 1/2% cumulative preferred stock.

PROCEEDS—Proceeds from the offering will be part of a financial requirement of \$194,498,000 estimated necessary to bring the pipeline system into initial operation. The company has arranged for the private placement of \$103,000,000 of 5 1/4% first mortgage pipeline bonds due Dec. 1, 1980 through Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Incorporated and for \$28,000,000 bank loans.

The pipeline system will comprise a 30-inch line from Roswell, New Mexico, to the Arizona-California border, a distance of 670 miles. In addition, there will be two 24-inch major lateral lines from Roswell, one extending northeast a distance of 298 miles to Canadian, Tex., in the Panhandle Field, the other extending southeast a distance of 252 miles to the Pickett gas field in Pecos County, Tex. The system will have an initial design delivery capacity of 350,000 Mcf per day which can be increased to 640,000 Mcf through the construction of additional compressor stations at an estimated cost of \$62,000,000.

BUSINESS—The company was incorporated in 1957 by Warren Petroleum Corp., Monterey Oil Co., and J. R. Butler. The company will construct and operate a natural gas transmission pipeline system. The natural gas will be purchased by Transwestern in the States of Texas, Oklahoma and New Mexico and its pipeline will connect with facilities of Pacific Lighting Gas Supply Company, a subsidiary of Pacific Lighting Corporation, at the California border, and thus be made available for the expanding Southern California gas market.

CAPITALIZATION—Capitalization of the company upon completion of the financing will comprise: \$103,000,000 first mortgage bonds due 1980; \$40,000,000 subordinated debentures due 1969; \$28,000,000 bank loans, and 6,000,000 shares of common stock.—V. 190, p. 1777.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Authorized Outstanding

First mortgage pipe line bonds, 5 1/4% series due Dec. 1, 1980	\$103,000,000	\$103,000,000
5% subord. debs., due Nov. 1, 1969	40,000,000	**40,000,000
5% notes, evidencing bank loans payable in semi-annual installments of \$3,500,000 each commencing 18 months from date of notes	28,000,000	**28,000,000
Cumulative preferred stock, \$100 par value, issuable in series	900,000 shls.	
Series of 5 1/2% cumul. pdid. stock	\$400,000 shls.	†
Common stock, \$1 par value	\$10,000,000 shls.	\$6,000,000 shls.

*Additional bonds of other series (up to an aggregate of \$500,000,000 for all series) may be issued subject to the restrictions to be contained in the mortgage.

The debentures are included in the units now offered. The debentures are payable at the option of the company at any time after Oct. 1, 1961 in 5 1/2% cumulative preferred stock, at the rate of one share of stock for each \$100 principal amount of debentures.

**To be obtained pursuant to a Loan Agreement dated July 27, 1959, as amended, between the company and The First National Bank of Chicago and six other banks.

These shares are reserved for issuance by the company in payment of the debentures.

145,000 of the authorized and unissued shares are reserved for issuance pursuant to restricted stock options not yet granted and 5,000 for such options heretofore granted to employees. 2,000,000 of the shares to be outstanding, being the shares included in the units now offered, are to be deposited under a deposit agreement and will not be separately transferable except in accordance therewith. The company has agreed in its purchase contract with the underwriters not to make the debentures and common stock separately transferable prior to April 15, 1960 without the consent of the representatives of the underwriters.

SALES AGREEMENTS WITH PACIFIC LIGHTING GAS SUPPLY CO.—Under an Agreement dated Feb. 7, 1958, as amended, and Service Agreement, dated Oct. 19, 1959, Gas Supply Co. has agreed to purchase natural gas from the company for a term of 20 years from the date of the first tender or delivery of gas thereunder with a best efforts undertaking for an additional period of seven years. The "Contract Demand Quantity" under said Agreements is 300,000 Mcf per day. After Nov. 1, 1963, or sooner under certain conditions, this Contract Demand Quantity of 300,000 Mcf will be increased to 350,000 Mcf. Gas Supply Co. also has the first right of refusal for 60 days to enter into firm commitments for the purchase of such additional volumes of gas as the company may have available. The gas will be delivered to Gas Supply Co. at its facilities at the Arizona-California border and the agreements contain gas quality and delivery specifications.

The certificate provides that the company shall, 90 days prior to commencement of service, file a tariff and rate schedule satisfactory to the FPC revised to reflect the reduced cost of its gas supply by reason of price conditions contained in the certificates issued to the gas suppliers and to include a provision for a minimum bill based on a demand charge of 100% of the Contract Demand Quantity and a commodity charge for a volume not in excess of 91% of the Contract Demand Quantity and a provision for a make-up period of five years with respect to the commodity charge.

BCND PURCHASE AGREEMENT—The company has entered into bond purchase agreements, dated Oct. 19, 1959, with the purchasers named below for the purchase of an aggregate of \$103,000,000 principal amount of its first mortgage pipeline bonds, 5 1/4% series due Dec. 1, 1980, at their principal amount as follows:

	Principal Amount of Bonds
Metropolitan Life Insurance Co.	\$100,000,000
Provident Mutual Life Insurance Co. of Phila.	2,000,000
East River Savings Bank	1,000,000

There is set forth below a brief outline of certain provisions of the Bond Purchase Agreements.

The bonds are to be issued under and secured by a mortgage and deed of trust dated as of Nov. 1, 1959 (mortgage) to Mellon National Bank and Trust Co. (corporate trustee) and D. A. Hazlett, as trustee, in substantially the form attached as an exhibit to the bond purchase agreements, which will be a first mortgage upon substantially all of the property of the company owned at the time the mortgage is executed and thereafter acquired, including contracts for the purchase and sale of gas, provided, however, that, unless an event of default shall have occurred under the mortgage and be continuing, the company shall be entitled to collect and retain all sums

due under, and to receive and dispose of all gas deliverable under, the sales agreements with Gas Supply Co. The bonds will be issued against the deposit with the corporate trustee of \$103,000,000 in cash, which cash is to be withdrawn only in connection with the construction of the company's proposed pipeline with an operating delivery capacity of 300,000 Mcf of natural gas per day. The cash deposited with the corporate trustee upon issuance and sale of the bonds may be withdrawn from time to time, as hereinafter set forth, to reimburse the company for 65% of the construction costs of the pipeline.

The bond purchase agreements obligate the respective purchasers, subject to the terms and conditions therein set forth, to purchase, for investment and not with a view to distribution, and the company to sell, the bonds on Dec. 10, 1959 or any full business day thereafter not later than Dec. 22, 1959, as may be specified by certain written notice by the company.

BANK LOAN AGREEMENT—The company has entered into a loan agreement dated July 27, 1959, as amended, with The First National Bank of Chicago, Mellon National Bank & Trust Co., Bankers Trust Co., The Chase Manhattan Bank, Chemical Bank New York Trust Co., The First National City Bank of New York and Morgan Guaranty Trust Co. of New York (banks), under which the banks have agreed to lend to the company, at any time prior to Jan. 1, 1960 an aggregate of \$28,000,000, payable in eight consecutive semi-annual installments of \$3,500,000 each, with the first installment due 18 months following the date of the notes representing such loan (notes), with interest at the rate of 5% per annum payable semi-annually after the date of the notes. The company may prepay, without premium, all or part, in multiples of \$700,000, of the principal of the notes at any time. All principal prepayments shall be applied to the notes pro rata, in the inverse order of maturity.

UNDERWRITERS—Subject to the conditions of the underwriting agreement, the underwriters named below have severally agreed to purchase the 400,000 units:

	Number of units to be purchased	Number of units to be purchased

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DIVIDENDS

Dividend announcements are grouped in two separate tables. In the first we indicate all the dividends announced during the current week. Then we follow with a second table in which we show the payments previously announced, but which have not yet reached their payment date.

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Chicago Great Western Ry. (stock dividend)	2½c	1- 6	12-15	Friden, Inc. (quar.)	25c	12-10	11-30
Chicago Towel Co. (year-end)	\$2.50	12-15	12- 1	Frost (Charles E.) & Co., class A	1½c	12-15	11-30
Extra	\$1	12-15	12- 1	Class A	1½c	3-15	2-26
Chock Full O'Nuts (quar.)	30c	12-15	12- 1	Class A	1½c	6-15	5-31
Christiana Securities, common (year-end)	\$195	12-14	11-23	Fruit of the Loom, Inc.			
7% preferred (quar.)	\$1.75	1- 2	12-19	\$3 non-cumulative preferred (s-a)	\$1.50	12-10	11-25
Cities Service Co. (quar.)	60c	12-14	12- 1	Fuller (George A.) Co. (quar.)	37½c	12-18	12- 7
Citizens Utilities Co., class B (quar.)	13½c	12- 1	11-24	Stock dividend	20%	12- 7	11-27
City Investing Co., 5½% preferred (quar.)	\$1.37%	1- 1	12-15	Fundamental Investors	6½c	12-28	12- 4
City Products Corp. (quar.)	65c	12-31	12-11	Diversified growth	1½c	12-24	11-27
City Specialty Stores, Inc., 4½% pfd. (quar.)	56½c	12- 1	11-20				
Clark Equipment (quar.)	50c	12-10	11-23				
Extra	25c	12-10	11-23				
Stock dividend (2-for-1 split subject to approval of stockholders April 29)							
Cleveland-Cliffs Iron, common (quar.)	35c	12-15	12- 1	Gabriel Company (quar.)	15c	12-15	12- 1
Extra	60c	12-15	12- 1	Gatineau Power Co. Ltd. (quar.)	40c	1- 1	12- 1
\$4.50 preferred (quar.)	\$1.12½	12-15	12- 1	Gatineau Power, Ltd.	40c	1- 1	12- 1
Clifton Forge-Waynesboro Telephone (quar.)	30c	12-31	12-10	General American Industries			
Coca-Cola Co.	\$1	12-15	12- 1	6% convertible preferred (quar.)	75c	1-14	12-31
Year-end	\$2.50	12-15	12- 1	General Baking Co., \$8 preferred (quar.)	\$2	12-19	12- 4
Stock dividend (3-for-1 split subject to approval of stockholders Jan. 18)				General Cable Corp., common (quar.)	50c	1- 2	12-18
Coca-Cola International (year-end)	\$25.75	12-15	12- 1	4% 1st preferred (quar.)	\$1	1- 2	12-18
Coleman Co. Inc., common (quar.)	15c	12-10	11-27	General Fireproofing (increased)	45c	12-18	11-30
4½% preferred (quar.)	53½c	12-12	11-27	General Telephone Co. of Illinois			
Colonial Stores Inc., common (quar.)	27½c	12- 1	11-19	\$2.37½ preferred (quar.)	59½c	1- 1	12- 4
5% preferred (quar.)	62½c	12- 1	11-19	Georgia Marble Co. (quar.)	20c	12- 1	11-19
4% preferred (quar.)	50c	12- 1	11-19	Stock dividend	2½%	12- 1	11-19
Columbia Title Insurance (s-a)	10c	12-15	12- 5	Georgia Power Co., \$4.60 preferred (quar.)	20c	1- 1	12-15
Extra	5c	12-15	12- 5	\$4.92 preferred (quar.)	\$1.15	1- 1	12-15
Commonwealth Land Title Insurance	70c	12- 1	11-20	85 preferred (quar.)	\$1.23	1- 1	12-15
Common (quar.)	\$1	12- 1	11-20	Giant Yellowknife Gold Mines, Ltd. (quar.)	\$1.25	1- 1	12-15
4% preferred (quar.)	27½c	1- 1	12- 1	Stock dividend	100c	12-22	11-30
Connecticut Light & Power (quar.)	5c	12- 5	11-26	Gilbert (A. C.) Co. (year-end)	50c	12-21	12- 7
Connelly Containers (s-a)	22c	12-15	12- 1	Class B (quar.)	17½c	12-14	11-30
Connecticut Water Co. (quar.)				Glenmore Distillers, class A (quar.)	17½c	12-14	11-30
Consolidated Cigar Corp. (2-for-1 split)				Globe-Union, Inc. (quar.)	25c	12-10	12- 2
New common (initial quar.)				Year-end	25c	12-10	12- 2
Extra	25c	12-22	12-10	Goldblatt Bros. Inc. (quar.)	12½c	1- 4	12- 7
Consolidation Coal Co. (increased)	35c	12-11	11-27	Goodrich (B. F.) Co. (quar.)	55c	12-31	12- 4
Continental Baking Co., common (quar.)	55c	12-22	12- 4	Granite City Steel (increased)	60c	12-18	11-30
\$5.50 preferred (quar.)	10c	12-15	12- 1	Two-for-one split subject to approval of stockholders Jan. 18, 1960			
Continental Insurance Co. (N. Y.) (quar.)	\$1.37½	1- 1	12- 4	Great Northern Gas Utilities, Ltd.			
Continental Oil Co. (quar.)	50c	12-15	12- 1	\$2.50 preferred (quar.)	62½c	12- 1	11-20
Extra	40c	12-11	11-30	\$2.80 preferred (1957 series) (quar.)	70c	12- 1	11-20
Continental Steel Corp. (quar.)	10c	12-11	11-30	Great Northern Paper (quar.)	15c	12-15	12- 1
Year-end	50c	12-15	12- 1	Great Western Sugar Co. (quar.)	30c	1- 2	12-10
(2-for-1 split subject to approval of stockholders March 15, 1960)			7% preferred (quar.)	\$1.75	1- 2	12-10	
Cow Gulch Oil (annual)			Griesedieck Co., common (quar.)	20c	12-28	12-11	
Crampton Mfg. (resumed)	1c	12-15	12- 1	5% convertible preferred (quar.)	37½c	2- 1	1-16
Crane Company (increased)	5c	12-31	12-16	Grinnell Corp. (quar.)	\$1	12-21	11-27
Creole Petroleum Corp. (quar.)	40c	12-18	12- 4	Stock dividend	25c	12-11	11-27
Cribben & Sexton (quar.)	65c	12-10	11-30	Grocery Store Products (increased quar.)	25c	12-11	11-27
Crown Life Insurance (Toronto) (quar.)	70c	1- 2	12-18	Extra	37½c	12-21	12-10
Cutler-Hammer, Inc. (quar.)	50c	12-15	11-30	Gulf Life Insurance (quar.)	12½c	2- 1	1- 8
Extra	50c	12-15	11-30	Stock div. (1 share for each 11 shs. held)	12-18		
Del Monte Properties (quar.)	50c	12-22	12-10	Gulf Mobile & Ohio RR. (quar.)	50c	12-21	11-30
Extra	40c	12- 1	11-13	Gulf Oil Corp. (stock dividend)			
Delaware & Bound Brook RR. (quar.)	40c	12- 1	11-13	Three-for-one split	12-30		
Delaware Fund	50c	12-20	11-13				
Detroit Edison Co. (quar.)	72½c	12-15	11-30	Hallnor Mines, Ltd.	14c	12- 1	11-23
Di Giorgio Fruit Corp., \$3 pfd. (s-a)	\$1.50	1- 1	12-16	Hammermill Paper Co., common (quar.)	25c	12-15	11-20
Diamond Alkali Co. (quar.)	45c	12-11	12- 1	Stock dividend	4½%	12-15	11-20
Douglas Oil Co. of California	3%	12-23	12- 1	Great Northern Paper (quar.)	15c	12-15	12- 1
5½% preferred (quar.)	34¾c	12- 1	11-20	Great Western Sugar Co. (quar.)	30c	1- 2	12-10
Dresser Industries, Inc. (quar.)	40c	12-15	12- 1	7% preferred (quar.)	\$1.75	1- 2	12-10
Drilling & Exploration Co. (s-a)	12½c	1- 4	12-10	Griesedieck Co., common (quar.)	20c	12-28	12-11
Driver-Harris Co. (quar.)	25c	12-24	11-27	Grinnell Corp. (quar.)	37½c	2- 1	1-16
du Pont (E. I.) de Nemours & Co.	50c	12-15	12- 1	Stock dividend	5%	12-21	11-27
Common (year-end)	32½c	1- 2	12-15	Grocery Store Products (increased quar.)	25c	12-11	11-27
\$3.50 preferred (quar.)	34½c	12- 1	11-20	Extra	37½c	12-21	12-10
\$4.50 preferred (quar.)	11½c	1- 2	12-15	Gulf Life Insurance (quar.)	12½c	2- 1	1- 8
Dun & Bradstreet (year-end)	35c	12-15	12- 3	Stock dividend	50c	12-10	11-30
Duquesne Light Co., common (quar.)	27½c	1- 1	12- 4	Hazeltine Corp. (quar.)	20c	12-15	12- 1
\$2.10 preferred (quar.)	52½c	1- 1	12- 4	Stock dividend	2%	12-15	12- 1
3.75% preferred (quar.)	46½c	1- 1	12- 4	Hawaiian Agricultural	25c	12-14	12- 7
4% preferred (quar.)	50c	1- 1	12- 4	Hawaiian Commercial & Sugar Co., Ltd.	10c	12-10	11-25
Driver-Harris Co. (quar.)	51½c	1- 1	12- 4	Havez Industries (increased)	40c	12-15	12- 4
du Pont (E. I.) de Nemours & Co.	51½c	1- 1	12- 4	Hazeltine Corp. (quar.)	20c	12-15	12- 1
Common (year-end)	51½c	1- 1	12- 4	Hein-Warner Corp. (quar.)	5c	12-15	12- 4
\$3.50 preferred (quar.)	51½c	1- 1	12- 4	Heinz (H. J.) Company, 3.65% pfd. (quar.)	30c	12- 1	11-16
Dun & Bradstreet (year-end)	51½c	1- 1	12- 4	Hercules Gallon Products, Inc., com. (quar.)	60c	12-15	11-25
Duquesne Light Co., common (quar.)	52½c	1- 1	12- 4	Hershey Chocolate (quar.)	\$1	12-15	11-25
\$2.10 preferred (quar.)	46½c	1- 1	12- 4	Hibbard, Spencer & Bartlett (quar.)	75c	12-18	12- 8
3.75% preferred (quar.)	50c	1- 1	12- 4	Hoffman Electronics Corp. (quar.)	15c	12-31	12-11
Driver-Harris Co. (quar.)	51½c	1- 1	12- 4	Hollinger Consolidated Gold Mines, Ltd.			
du Pont (E. I.) de Nemours & Co.	51½c	1- 1	12- 4	Quarterly	16c	12-29	12- 1
Common (year-end)	51½c						

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Kittanning Telephone	.35c	12-15	11-30	Pepsi-Cola Bottling Co. of Long Island (quar.)	10c	12-15	12- 1	Standard Shares, Inc. (it is anticipated that this distribution will not be taxable as ordinary income)	40c	12-28	12- 9
Kroehler Mfg. Co., common (quar.)	25c	12-11	11-30	Pet. Milk Co., common (quar.)	27½c	12-18	11-27	Standard Structural Steel, Ltd. (quar.)	15c	12-29	12-11
4½% preferred A (quar.)	\$1.12½	12-11	11-30	4½% preferred (quar.)	\$1.12½	1- 1	12-11	Stanley Works (stock dividend)	150c	12-18	12- 4
Lawson & Sessions Co. (increased quar.)	35c	12-10	11-30	Petroleum Exploration Co. (increased)	\$1	12-10	11-19	State Loan & Finance, class A (quar.)	25c	12-15	12- 1
Lee & Cady Co. (quar.)	15c	12- 4	11-27	Pfizer (Charles) & Co. (quar.)	15c	12-12	11-30	Class B (quar.)	25c	12-15	12- 1
Lexington Ventures Fund	3c	12-15	11-30	Extra	20c	12-12	11-30	6% preferred (quar.)	37½c	12-15	12- 1
Liggett & Myers Tobacco Co. (quar.)	\$1.75	1- 2	12-10	Philadelphia Bourse (annual)	\$1.25	12-15	11-23	Stone & Webster, Inc. (quar.)	50c	12-15	12- 1
7% preferred (quar.)	25c	12-15	12- 1	Pine Street Fund, Inc. (quarterly from net investment income)	9c	12-15	11-25	Extra	\$1	12-15	12- 1
Lily-Tulip Cup Corp. (quar.)	50c	12-18	12- 1	Pioneer Fund, Inc. (6 cents from net investment income plus 18 cents from long-term capital gains)	24c	12-15	11-25	Stonecutter Mills, class A	5c	12-10	11-30
Lorillard (P.) Co., common (quar.)	20c	12-18	12- 2	Piper Aircraft Corp. (quar.)	25c	12-14	11-30	Class B	5c	12-10	11-30
Extra	\$1.75	12-18	12- 2	Stock dividend	5%	12-14	11-30	Strawbridge & Clothier (quar.)	\$1.25	1- 2	12-18
Louisiana Land & Exploration (quar.)	35c	12-15	12- 1	Pittsburgh Forgings (quar.)	15c	12-11	11-27	Sunbeam Corp. (quar.)	35c	12-28	12-18
Year-end	20c	12-15	12- 1	Plastic Materials & Polymers, Inc. (N. Y.)	37½c	12-15	12- 3	Sundstrand Corp. (quar.)	25c	12-19	12- 9
Louisville Title Mortgage (quar.)	30c	12-15	11-30	Stock dividend	3%	12-21	12- 7	Stock dividend	2%	12-19	12- 4
Extra	15c	12-15	11-30	Potomac Electric Power Co. (increased)	40c	12-18	11-30	Super Food Services, \$1.20 1st pfd. (quar.)	30c	12-15	12- 4
Lowell Gas Co. (quar.)	90c	12-15	12- 1	Pratt, Read & Co. (quar.)	33c	12-28	12- 4	Superior Window, class A (quar.)	8c	1- 1	11-16
Loew's Inc. (quar.)	30c	1-15	12-22	President Brand Gold Mining Co., Ltd.	30c	1- 2	12-11	70c convertible preferred (quar.)	17½c	12- 1	11-16
Lukens Steel Co. (quar.)	25c	12- 8	11-27	American deposit receipts (initial)	a5.0376	11-18	9-30	Syracuse Supply Co. (quar.)	15c	12-10	11-27
MacPadden Publications (quar.)	15c	1- 2	12-17	Pronto Uranium Mines, Ltd.	50c	12-22	12- 8	Taylor Instrument (quar.)	30c	1- 2	12-18
Stock dividend	5%	1-22	12-17	Publicker Industries, Inc.	\$8.18 ³⁴	12-15	11-30	Tennessee Corp., new common (initial)	31½c	1- 8	12- 3
Mangel Stores (quar.)	30c	12-15	1- 4	84.75 preferred (quar.)	40c	12-31	11-23	Extra	12½c	1- 8	12- 3
Maple Leaf Gardens, Ltd. (quar.)	30c	1-15	1- 4	Fuerto Rico Telephone (quar.)	45c	12-22	11-27	Texas Gulf Sulphur (quar.)	25c	12-15	11-30
Maple Leaf Milling Co., Ltd.	\$1.25	1- 1	12-11	Public Service Electric & Gas	\$1.02	12-22	11-27	Textiles, Inc., common (quar.)	15c	12-10	11-21
5% preference (quar.)	5c	12-10	11-20	Common (quar.)	\$1.04 ¹²	12-22	11-27	Thomas & Betts Co., common (quar.)	20c	1- 2	12-15
Masco Screw Products (increased)	10c	12-30	11-30	4.08% preferred (quar.)	\$1.07 ¹²	12-22	11-27	85 preferred (quar.)	\$1.25	12-31	12-15
Massachusetts Investors Growth Stock Fund	5c	12-30	11-30	4.18% preferred (quar.)	\$1.26 ¹⁴	12-22	11-27	Time, Inc. (extra)	\$1	12-10	11-27
McDermott (J. Ray) & Co. (quar.)	15c	1- 4	12-15	4.30% preferred (quar.)	35c	12-22	11-27	Tramotor Corp.	35c	12-31	12-16
McGraw Edison Co. (quar.)	35c	12-15	11-27	5.05% preferred (quar.)	40c	12-15	11-30	Tractor Supply Co., class A (quar.)	21c	12-15	12- 1
Merk & Co., com. (increased-quar.)	40c	1- 2	12- 7	\$1.40 preference (quar.)	10c	1- 4	12-11	True Temper Corp., common (quar.)	30c	12-15	11-30
Extra	87½c	1- 2	12- 7	Putney Sound Pulp & Timber (quar.)	75c	12-14	11-30	81.12½ 1- 15	80c	12-10	12- 1
\$3.50 preferred (quar.)	20c	12-22	12- 7	Extra	\$1	12-14	11-30	Truxa-Traer Coal, common (quar.)	40c	12-10	12- 1
Meredith Publishing Co. (quar.)	45c	12-11	11-27	Purex Corp., Ltd. (quar.)	17½c	12-31	12-17	\$2.80 preferred A (quar.)	70c	12-10	12- 1
Meyer-Blanke Co. (quar.)	30c	12-11	11-27	Pyle-National Co., new common (initial)	12½c	1- 4	12- 8	Tudor City Twelfth Unit, Inc.	\$4	12- 1	11-13
Extra	10c	12-11	11-27	Extra	12½c	1- 4	12- 8	Twentieth Century-Fox Film Corp. (Del.)	40c	12-26	12-11
Michigan Gas & Electric, com. (quar.)	50c	12-31	12-16	Pullman, Inc. (quar.)	75c	12-14	11-30	Quarterly	37½c	1- 1	12-18
Stock dividend	3%	12-31	12-16	Extra	\$1	12-14	11-30	Twin Coach, \$1.50 preferred (quar.)	40c	12-15	12-18
4.40% preferred (quar.)	\$1.10	2- 1	1-16	Purex Corp., Ltd. (quar.)	17½c	12-31	12-17	Udylite Corp.	25c	12-15	12- 1
4.90% preferred (quar.)	\$1.22½	2- 1	1-16	Pyle-National Co., new common (initial)	12½c	1- 4	12- 8	Union Electric Co., common (quar.)	41c	12-28	11-28
Michigan Gas Utilities, common (quar.)	25c	12-15	12- 1	Extra	12½c	1- 4	12- 8	83.50 preferred (quar.)	87½c	2-15	12-20
5% preferred (quar.)	\$1.25	1- 1	12- 1	Quaker City Cold Storage Co.	20c	11-16	11- 6	83.70 preferred (quar.)	92½c	2-15	12-20
Micromatic Hone (resumed)	10c	12-10	11-30	R. T & E Corp. (quar.)	10c	1-20	12-31	84.50 preferred (quar.)	\$1.12½	2-15	12-20
Miller's Falls Co. (quar.)	15c	1-15	12-30	Ranchers Exploration & Development Co.	5c	12-20	12-10	Union Sugar (quar.)	10c	12-10	11-30
Stock dividend	5%	1-29	12-31	Ranco, Inc. (increased)	35c	12-15	11-30	United Carr Fastener (quar.)	30c	12-15	11-30
Milton Brick, Ltd. (s-a)	10c	11-30	11-18	Ranney Refrigerator (initial)	12½c	11-27	11-20	United Pacific Corp., new com. (initial)	10c	12-31	12-11
Minneapolis Brewing Co. (quar.)	15c	12-15	11-30	Raymond Corp. (quar.)	85c	1- 2	12-10	Stock dividend	200%	12-31	12-11
Minneapolis Gas Co.	\$1.25	12- 1	11-20	Real Estate Title Insurance (Washington, D. C.) (semi-annual)	10c	12-15	12- 5	United Screw & Bolt Corp., class A	50c	12- 5	11- 7
5%10 preferred (quar.)	\$1.27½	12- 1	11-20	Reda Pump Co. (quar.)	30c	12-21	11-30	Class B	50c	12- 5	11- 7
5½% preferred (quar.)	\$1.37½	12- 1	11-20	R. T & E Corp. (quar.)	6c	12-18	12-14	U. S. Envelope (increased)	30c	12-28	11-28
Mirro Aluminum Co. (quar.)	30c	12-15	11-25	Ranchers Exploration & Development Co.	5c	12-20	12-10	U. S. Foil, new class A (initial)	10c	12-29	12-11
Mississippi River Fuel Corp. (quar.)	40c	12-28	12-11	Reeves Bros., Inc. (quar.)	12½c	12-14	12- 1	New class B (initial)	50c	12-19	11-30
Missouri Public Service, common (quar.)	18c	12-12	11-24	Reliance Insurance Co. (Dayton) (quar.)	35c	12-18	11-20	U. S. Freight (quar.)	10c	12-19	12- 2
Stock dividend	1/2%	12-12	11-24	Republic Pictures Corp.	25c	1- 2	12-10	U. S. Life Insurance Co. (N. Y.) (s-a)	7½c	12-17	12- 2
4.30% preferred (quar.)	\$1.07½	12- 1	11-20	\$1 convertible preferred (quar.)	75c	12-18	11-27	U. S. Tobacco Co., common (quar.)	30c	12-15	11-30
5.52% preferred (quar.)	\$1.38	12- 1	11-20	Republic Steel Corp. (quar.)	75c	12-18	11-27	Extra	15c	12-15	11-30
Mohasco Industries, common (increased)	10c	12-15	11-30	Reynolds (R. J.) Tobacco	90c	1- 2	12-10	7% non-cum. preferred (quar.)	43½c	12-15	11-30
Extra	87½c	12-15	11-30	Reynolds Metals Co.	12½c	12-24	11-10	United Telephone Co. of Pennsylvania	12½c	1- 1	11-20
3.20% preferred (quar.)	\$1.05	12-15	11-30	Common (initial)	59½c						

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	
Alabama Gas Corp., common (quar.)	40c	12- 1	11-16	Associated Dry Goods Corp., common (quar.)	55c	12- 1	11-13	Bruning (Charles) Co. (quar.)	25c	12- 1	11-10	
\$5.50 preferred A (quar.)	\$1.37 1/2	1- 4	12-17	5.25% preferred (quar.)	\$1.31 1/4	12- 1	11-13	Brunswick-Balke-Collender, new com. (initial)	15c	12-15	12- 1	
Alabama Great Southern RR. ordinary (s-a)	84	12-24	12- 4	Associated Spring Corp. (quar.)	35c	12-10	12- 1	5% preferred (quar.)	\$1.25	1- 1	12-18	
6% part. preferred (s-a)	84	12-24	12- 4	Associated Telephone & Telegraph Co., com.	84	12-15	11-16	Brunswig Drug (quar.)	20c	12- 1	11-16	
Alabama Power Co., 4.20% preferred (quar.)	\$1.05	1- 2	12-11	\$4 participating class A (quar.)	\$1	1- 1	12- 1	Budd Company, common (quar.)	25c	12- 1	11-17	
4.60% preferred (quar.)	\$1.15	1- 2	12-11	Atchison, Topeka & Santa Fe Ry. Co. (quar.)	30c	12- 7	10-30	5% preferred (quar.)	\$1.25	12- 1	11-17	
Algoma Central & Hudson Bay Railway, com.	25c	12- 1	11-15	Atlanta & Charlotte Air Line Ry. (s-a)	\$4.50	3- 1	2-19	Buffalo Forge Co.	35c	11-25	11-12	
6% preferred (quar.)	75c	12- 1	11-15	Atlanta Gas Light, common (quar.)	45c	12- 1	11-20	Additional	25c	12-17	12- 3	
Algoma Steel, Ltd. (quar.)	125c	12-31	11-27	4.60% preferred (quar.)	\$1.15	12- 1	11-20	Bullock Fund	77c	11-27	11- 6	
Algoma Uranium Mines, Ltd. (initial)	\$82.50	12- 1	11-21	4 1/2% preferred (quar.)	\$1.12 1/2	12- 1	11-20	Bullock's Inc., new com. (initial)	30c	12- 1	11-13	
Allen (R. C.) Business Machines, Inc.— Quarterly	12 1/2c	12- 1	11-16	4.44% preferred (quar.)	\$1.11	12- 1	11-20	Bulolo Gold Dredging, Ltd. (increased s-a)	125c	12- 4	11-13	
Allied Artists Pictures Corp.— 5 1/2% preferred (quar.)	13 3/4c	12-15	12- 3	Atlanta & West Point RR.	\$2	12-31	12-15	Burlington Industries, common (quar.)	30c	12- 1	11- 2	
Allied Chemicals Corp. (increased quar.)	90c	12-10	11-13	Atlantic City Electric, new (initial)	27 1/2c	1- 15	12-27	3 1/2% preferred (quar.)	87 1/2c	12- 1	11- 2	
Allied Finance Co., common (s-a)	50c	11-25	11-10	Atlantic Coast Line Co. (Conn.) (quar.)	50c	12-11	11- 4	4% preferred (quar.)	\$1	12- 1	11- 2	
5 1/4% preferred (quar.)	\$1.31 1/4	11-25	11-10	Extra	\$1	12-11	11- 4	4.20% preferred (quar.)	\$1.05	12- 1	11- 2	
Allied Gas Co. (quar.)	30c	12- 1	11-16	Atlantic Coast Line RR., com. (quar.)	50c	12-11	11- 4	4 1/2% preferred (quar.)	\$1.12 1/2	12- 1	11- 2	
Allied Kid Co. (quar.)	25c	11-25	11-18	Atlantic Refining (quar.)	50c	12-15	11-20	Burlington Steel Co., Ltd. (quar.)	115c	1-2-60	12-11	
Allied Laboratories, Inc. (quar.)	30c	12-28	12- 4	Atlas Corp., 5% preferred (quar.)	25c	12-15	12- 1	Burnham Corp., common (quar.)	25c	12-22	12-11	
Extra	75c	1-20	12-22	Atlas Life Insurance (Tulsa) (quar.)	25c	1-15	1-15	Burnham Corp., (s-a)	\$1.50	1- 1	12-11	
Allied Stores Corp., common (quar.)	4% preferred (quar.)	\$1	12- 1	Atlas Powder (quar.)	60c	12-10	11-25	Burnrah Oil, Ltd., ord. registered (interim)	60c	12-29	11-17	
Allis-Chalmers Mfg., common (quar.)	25c	12-23	11-25	Atomic Development Mutual Fund	3c	11-30	10-19	Burrard Dry Dock, Ltd., class A (quar.)	30c	11-30	11-19	
Extra	25c	12-23	11-25	Aumor Gold Mines, Ltd. (quar.)	14c	12- 1	11-13	Burton-Dixie Corp. (quar.)	30c	11-30	11-19	
4.06% preferred (quar.)	\$1.02	12- 5	11-20	Aurora Plastics (initial)	5c	12-15	11-16	Extra	35c	12- 1	11-16	
Alpha Beta Food Markets, com. (quar.)	22 1/2c	11-25	10-26	Automatic Steel Products, Inc.— 30c non-voting non-cum preferred	10c	11-30	11-10	Bush Terminal Buildings Co.	10c	12- 7	11- 6	
6% preferred (quar.)	37 1/2c	11-25	10-26	Auto Electric Service, Ltd. (increased)	13 1/2c	12-15	11-20	Bush Terminal Co.	45c	12- 1	11-12	
Alpha Portland Cement Co. (quar.)	37 1/2c	12-10	11-13	Extra	15c	12-15	11-20	Byers (A. M.) Co. (extra)	15c	11-30	11-13	
Stock dividend	25c	12-10	11-13	Class A (quar.)	12 1/2c	12-15	11-20	Bylesby (H. M.) & Co. (Del.)	5% preferred (quar.)	31 1/4c	12- 1	11-13
Aluminum, Ltd. (quar.)	12 1/2c	12- 5	11-15	Avon Products new (initial)	20c	12- 1	11-16	Calaveras Land & Timber	50c	12- 4	11-13	
Aluminum Co. of America, com. (quar.)	30c	12-10	11-20	Extra	5c	12- 1	11-16	California Electric Power (quar.)	20c	12- 1	11- 6	
\$3.75 preferred (quar.)	93 3/4c	1-1-60	12-18	Ayshire Collieries (quar.)	25c	11-30	11- 4	California Financial (stock dividend)	5%	12-10	11-25	
Aluminum Co. of Canada, Ltd.— 4% first preferred (quar.)	25c	11-30	11- 6	(B/G) Foods, Inc., common (quar.)	25c	12-10	12- 1	California Ink (quar.)	25c	12-15	12- 4	
American Aggregates Corp.— Common (increased quar.)	30c	11-27	11-10	Extra	5c	12-10	12- 1	California Liquid Gas (stock dividend)	4%	12-20	12-10	
5% preferred (quar.)	\$1.25	1- 1	12-15	Bailey Selburn Oil & Gas, Ltd.— 5% preferred (quar.)	18 1/4c	1- 1	12- 1	California-Pacific Utilities— Common (increased-quar.)	45c	12-15	12- 1	
American Airlines, common (quar.)	25c	12- 1	11-13	5 1/2% preferred (quar.)	31 1/4c	12- 1	11-16	5 1/2% preferred (quar.)	27 1/2c	12-15	12- 1	
3 1/2% preferred (quar.)	87 1/2c	12- 1	11-13	Baker Properties, Inc. (Minn.)— \$5 preferred (annual)	35 1/4c	12- 1	11-16	5% preferred (quar.)	27c	12-15	12- 1	
American Bankers Insurance Co. of Florida— Class A	83 3/4c	12- 1	11-13	Baldwin Piano, 6% preferred (quar.)	\$1.50	1-15-60	12-31	5 1/2% preferred (quar.)	25c	1- 1	12- 7	
Class B	56c	11-30	11- 6	Baltimore Paint & Chemical (quar.)	5c	11-27	11- 6	Canada Cement Co., Ltd., common (quar.)	125c	11-30	10-30	
American Biltrite Rubber Co.— 6 1/2% 1st preferred (quar.)	20c	12-11	12- 1	Stock dividend	3%	11-27	11- 6	Canada & Dominion Sugar Co., Ltd. (quar.)	32 1/2c	12-21	11-20	
2nd preferred (quar.)	\$1.62 1/2	12-15	11-30	Baltimore Radio Show (quar.)	10c	12- 1	11-16	Canada Dry Corp., common (quar.)	15c	12- 1	11-10	
American Broadcasting-Paramount Theatres, Inc., common (quar.)	25c	12-15	11-20	Bancroft (J.) & Sons (increased)	15c	1-15	12-28	Canada Iron Foundries, Ltd., com. (quar.)	42 1/2c	1- 1	12- 7	
5% preferred (quar.)	25c	12-15	11-20	4% preferred (quar.)	50c	1-20	12-26	Canada Flooring Co., Ltd., class A (quar.)	37 1/2c	1- 4	12- 2	
American Cement Corp., common (quar.)	1 1/2c	1- 1	12-15	4 1/4% preferred (quar.)	\$1.07	1-20	12-26	Canada Malting, Ltd., common (quar.)	\$1.06 1/4	1-15	12-10	
\$1.25 preferred (quar.)	30c	12-10	11-20	7% preferred (quar.)	1.75	1-20	12-26	Canada Packers, Ltd.— Class A (s-a)	25c	12-20	12-10	
American Chain & Cable (quar.)	30c	12-10	11-20	Bank Building & Equipment (incr.-quar.)	35c	12-15	12- 1	Class B (s-a)	28 1/2c	4-1-60	3- 4	
American Chicle Co. (quar.)	1 1/2c	1- 1	12-15	Bankers Bond & Mortgage Guarantee Co. of America	20c	1- 6	12-17	Canada Steamship Lines, Ltd.— 5% preference (quar.)	31 1/4c	1- 2	12- 1	
Extra	25c	12-15	11-20	Barber Oil Corp. (Stock dividend)	2%	1-1-60	12-11	Canada Steamship Lines, Ltd.— 5% preference (quar.)	130c	12- 1	11-13	
American Electric Power (increased-quar.)	37 1/2c	12-15	11-20	Stock dividend	2%	7-1-60	6-10	Canada Steamship Lines, Ltd.— 5% preference (quar.)	120c	12- 1	11-13	
American Electric Securities Corp., com.— 30c participating preference (s-a)	37 1/2c	12-15	Barden Corp. (quar.)	12 1/2c	12-10	11-25	Canadian Canners, Ltd., 75c class A (quar.)	18 1/4c	1- 2	12- 1		
Extra	1 1/2c	1- 1	12-15	Stock dividend	3%	12-10	11-25	Canadian Drawn Steel Co., common— 60c preferred (quar.)	50c	12-15	12-31	
American Enka Corp. (quar.)	35c	12-15	11-20	Barry Controls, Inc., class A	15c	12-31	12-19	Canadian Fairbanks-Morse (quar.)	50c	12- 1	11-16	
Year-end	35c	12-15	11-20	Class B	15c	12-31	12-19	Canadian Fund, Inc. (1959 year-end of 15c from net investment income plus a capital gains distribution of 50c payable in cash or stock)	65c	12- 1	11-13	
American Dryer Corp. (stock dividend)	25c	12-15	11-20	Barrymin Explorations, Ltd.	50c	12-15	11- 3	Canadian Ice Machine Co. Ltd., com.— Class A (quar.)	10c	12- 1	11-18	
American Fire & Casualty Co. (Orlando, Fla.)	25c	12-15	11-20	Bathurst Power & Paper Co., Ltd.— Class A (quar.)	50c	12-15	11-16	Canadian International Investment Trust, Ltd., common (quar.)	120c	1- 4	12-16	
Quarterly	12 1/2c	12-10	11-18	Bayuk Cigars, Inc. (quar.)	5c	12-15	11-30					

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Chicago Great Western Ry.— Stock dividend	2 1/2%	1-6-60	12-15	Currie Clothing, common (increased) Extra	15c	1-1	12-15	Electric Auto-Lite Co. (quar.)	60c	12-18	12- 3
Chicago, Milwaukee, St. Paul & Pacific RR.— Common (quar.)	37 1/2c	12-17	11-27	Stock dividend	10c	11-23	11- 9	Year-end	50c	12-18	12- 3
Series A preferred (quar.)	\$1.25	11-25	11- 6	4 1/2% preferred (quar.)	10%	11-30	11-16	Electric Hose & Rubber (quar.)	30c	11-20	11-10
Chicago Rivet & Machine— New common (initial quar.)	25c	12-15	11-27	Curtis (Helene) Industries, class A (quar.)	\$1.12 1/2	1- 1	12-15	Electric & Musical Industries, Ltd.— Amer. shares (final)	15%	12-11	11-22
Extra	35c	1-15	12-24	Stock dividend	10c	12-15	12- 1	Electric Storage Battery (quar.)	50c	12-15	11-20
Chicago, Rock Island & Pacific RR.—	40c	12-31	12-11	Curtiss Candy Co., common (year-end)	1%	12-15	12- 1	Electrographic Corp. (quar.)	25c	12- 1	11-12
Chicago Title & Trust Co. (quar.)	\$1	12- 5	11-24	4 1/2% 1st pf. (This payment clears ar- rears)	25c	12-15	12- 1	Electrolux Corp. (quar.)	30c	12-15	11-16
Chicago Yellow Cab (quar.)	12 1/2c	12- 1	11-20	Curtiss Publishing, \$1.60 prior pf. (quar.)	\$1.12 1/2	1- 1	11-27	Electronic Assistance Corp. (N. Y.)— (Stock dividend)	5%	12-21	12- 1
Chrysler Corp. (quar.)	25c	12-14	11-19	\$4 prior preferred (quar.)	15c	1- 1	11-27	Electronics Investment Corp.	3c	11-30	11- 2
Cincinnati Enquirer (now on a quarterly basis)	30c	12-30	12-11	Curtiss-Wright Corp., class A (quar.)	75c	1- 1	11-27	Elizabethtown Consolidated Gas (quar.)	40c	12-15	11-24
Cincinnati Milling Machine, com. (quar.)	40c	12- 1	11-16	Cyprus Mines Corp. (quar.)	50c	12-24	12- 4	Embra & Williamsport RR. Co., pf. (s-a)	\$1.62	1- 4	12-18
City Water Co. of Chattanooga (Tenn.)— 5% preferred (quar.)	\$1.25	12- 1	11-10	Extra	25c	12-10	y11-27	Emeo, Ltd. (quar.)	12 1/2c	1-22	12-22
Civic Finance Corp.	15c	12- 1	11-20	Extra	5c	12-10	y11-27	Emerson Radio & Phonograph (stock divid.)	3%	12-15	11-12
Clearfield & Mahoning Ry. (s-a)	\$1.50	1-1-60	12-18	Dahlstrom Metallic Door Co. (quar.)	20c	12- 1	11-16	Empire Industries (quar.)	25c	12- 1	11-14
Cleveland Electric Illuminating Co.— 4 1/2% preferred (quar.)	\$1.12 1/2	1-1-60	12- 4	Daitch Crystal Dairies (quar.)	8c	12-18	11-24	Empire District Electric Co., common (quar.)	34c	12-15	12- 1
Cleveland & Pittsburgh RR.— 4% special guaranteed (quar.)	50c	12- 1	11-10	Dana Corp.— New common (initial)	50c	12-15	12- 4	4 1/2% preferred (quar.)	\$1.18 1/2	1- 2	11-13
7% guaranteed (quar.)	87 1/2c	12- 1	11-10	3 1/2% preferred A (quar.)	93 3/4c	1-15	1- 5	5% preferred (quar.)	5%	1-20	12-31
4% special guaranteed (quar.)	50c	3- 1	2-10	3 1/2% preferred B (quar.)	93 3/4c	12- 1	11-16	Empire State Oil (annual)	30c	12-10	11-20
7% guaranteed	87 1/2c	3- 1	2-10	3 50% preferred C (quar.)	97 1/2c	12- 1	11-16	Special	30c	2- 1	11-11
Clopay Corp. (year-end)	5c	12- 7	11-16	Deere & Company (quar.)	50c	1- 2	12- 1	Employers Reinsurance Corp. (quar.)	35c	11-25	11-16
Stock dividend	3%	12- 7	11-16	Stock dividend	3%	1- 2	12- 1	Ennis Business Forms (initial)	16 1/4c	12- 1	11-20
Coca-Cola Bottling (Cinn.) (quar.)	63c	1- 1	12-15	Day-Brite Lighting (quar.)	12 1/2c	12- 1	11-12	Equitable Gas Co., com. (quar.)	43 3/4c	12- 1	11-10
Cochenour Willans Gold Mines, Ltd. (s-a)	16c	12- 3	11-16	Dayton & Michigan RR. Co.— 8% preferred (quar.)	\$1	1- 5	12-15	Equity Corp., \$2 conv. pf. (quar.)	\$1.09	12- 1	11-10
Colgate-Palmolive Co., com. (quar.)	30c	11-24	10-22	Dayton Power & Light, common (quar.)	60c	12- 1	11-16	Erdman, Smock, Hosley & Reed— Class A (initial)	50c	12- 1	11-16
83.50 preferred (quar.)	87 1/2c	12-31	12-11	3.75% preferred A (quar.)	93 3/4c	12- 1	11-16	4c	12-31	10-31	
Collings & Aikman Corp. (quar.)	20c	12- 1	11-20	3.75% preferred B (quar.)	93 3/4c	12- 1	11-16	Erie & Pittsburgh RR. gtd. (quar.)	87 1/2c	12-10	11-30
Collins Radio Co., 4% conv. pf. (quar.)	50c	1- 2	12-18	3.90% preferred C (quar.)	97 1/2c	12- 1	11-16	Quarterly	87 1/2c	3-10	2-29
Colonial Acceptance Corp., class A	6c	11-30	11-10	DeJour-Amsco Corp., class A (quar.)	\$0.00625	12- 1	11-12	Erie Resistor Corp.— 90c conv. preferred 1957 series (quar.)	22 1/2c	12-15	11-27
Colonial Corp. of America (initial)	20c	12-10	10-30	Delaware RR. (s-a)	\$1	1- 2	12-15	Erlanger Mills Corp., common (quar.)	20c	11-27	11-13
Colonial Sand & Stone (quar.)	7 1/2c	12-22	12- 1	Delta Air Lines, Inc.	30c	12- 1	11-13	4 1/2% preferred (quar.)	\$1.12 1/2	11-27	11-13
Stock dividend	5%	12-22	12- 1	Demster Corp., 4% preferred (quar.)	\$1	12- 1	11-20	Faber Co. & Gregg (quar.)	85c	12- 1	11-17
Colorado Central Power Co., com. (monthly)	6 1/2c	12- 1	11-16	Denison Mfg., class A com. (quar.)	40c	12- 3	11- 2	Fabrex Corp.	15c	12-30	11-30
Common (monthly)	6 1/2c	1- 2	12-18	Denison Manufacturing— Voting common (extra)	40c	12- 3	11- 2	Fairchild Camera & Instrument— New common (initial)	50c	12-15	12- 7
Common (monthly)	6 1/2c	1- 1	15-15	Denison Manufacturing— Common class A (extra)	30c	12-29	11-13	Fairmont Foods, common (quar.)	40c	1- 2	11-27
4 1/2% preferred (quar.)	\$1.12 1/2c	2- 1	15-15	Dentists' Supply Co. (N. Y.) (quar.)	25c	12- 1	11-16	4 1/2% preferred (quar.)	\$1	1- 2	11-27
Colorado Milling & Elevator (quar.)	35c	12- 1	11-14	Denver Rio Grande & Western RR. Co.— Quarterly	25c	12- 1	11-12	Falconbridge Nickel Bridge (s-a)	60c	12-15	11-13
Columbia Broadcasting System (increased)	35c	12-11	12-24	Denver Tramway Corp.— \$2.50 to \$3.50 1st preferred (s-a)	62 1/2c	12-15	12- 8	Fair Lanes, class A (initial-quar.)	12 1/2c	12-15	12- 1
Stock dividend	3%	12-24	11-27	Denver Union Stock Yard Co.	\$1	12- 1	11-16	Falstaff Brewing Corp.— 6% common preferred (quar.)	30c	1-1-60	12-17
Columbian Carbon Co. (quar.)	60c	12-10	11-16	Desilu Productions, Inc. (quar.)	15c	11-27	25c	Fansteel Metallurgical Corp. (quar.)	25c	12-18	11-27
Combined Enterprises, Ltd. (quar.)	15c	12- 1	11- 6	Detroit Steel Corp. (quar.)	25c	12-15	3%	Farmers & Traders Life Insurance Co. (Syracuse, N. Y.) (quar.)	33	12-31	12-15
Combined Insurance Co. of America (quar.)	10c	12- 9	11-24	Extra	25c	12-15	12- 1	Quarterly	\$3	4-1-60	3-15
Combined Locks Paper, class A (quar.)	25c	12- 1	11-10	Development Corp. of America— \$1.25 conv. preferred (quar.)	34 1/4c	12- 1	11-20	Fedders Corp. (quar.)	25c	11-30	11-16
Commercial Credit Co. (quar.)	70c	12-31	12- 1	Devoe & Reynolds, Inc.— New common (initial quar.)	70c	12-28	12-15	Federal Compress & Warehouse Co. (quar.)	30c	12- 1	11- 3
Commercial Shearing & Stamping Co. (quar.)	20c	12-15	12- 1	Extra	50c	12-28	12-15	Federal Insurance Co. (quar.)	25c	1-2-60	12-23
Extra	20c	12-15	12- 1	Dictaphone Corp., common (increased)	10%	11-30	10-31	Federal-Mogul-Bower Bearings, Inc.— New common (initial)	35c	12-10	11-25
Commonwealth Income Fund	13c	11-25	11-12	Stock dividend	3%	12-15	11-13	Federal National Mortgage Asso. (monthly)	23c	12-16	11-30
Commonwealth Life Insurance (Louisville)— Quarterly	5c	12- 1	11-13	Dictaphone Corp., common (increased)	40c	12- 1	11-20	Federal Paper Board— 4.60% preferred (quar.)	28 3/4c	12-15	11-30
Commonwealth Stock Fund	26c	11-27	10-30	Stock dividend	1%	12-11	11-20	Federal Screw Works (increased)	25c	12-15	12- 1
Community Public Service Co. (quar.)	25c	12-15	11-24	4% preferred (quar.)	81	12- 1	11-13	Federal Sign & Signal, new com. (initial)	31 1/4c	12- 1	11-16
Compo Shoe Machinery, 5% pid. (quar.)	31 1/4c	12-30	12-18	Donahue Brothers, Ltd. (quar.)	15c	12-31	12-11	Federated Corp. (monthly)	1c	12-18	12- 7
Concourse Building, Ltd.	10c	1-30	1-15	Stock dividend	5%	1-12	12-18	Felmont Petroleum (stock dividend)	5%	12-16	11-13
Cone Mills Corp., common (quar.)	25c	12- 1	11-10	Donohue Brothers, Ltd. (quar.)	81	12- 9	11-30	Ferro Corp. (increased)	40c	12-14	11-27
Commercial Credit Co. (quar.)	70c	12-31	12- 1	Stock dividend	10c	1- 1	12- 3	Fidelity Capital Fund Inc. (year-end)	10c	11-25	11- 5
Commercial Shearing & Stamping Co. (quar.)	20c	12-15	12- 1	Disney (Walt) Productions (quar.)	3%	1- 1	12- 3	Field (Marshall) see Marshall Field & Co.	7 1/2c	12-18	11-23
Extra	13c</										

Stock Record from the New York Stock Exchange

DAILY RANGE OF PRICES
YEARLY RANGE OF SALE PRICES

WEEKLY VOLUME OF TRADING FOR EVERY LISTED STOCK

Range for Previous Year 1958												Low and High Sale Prices												Sales for the Week			
Range Since Jan. 1		Stocks New York Stock Exchange										Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20								Shares			
Lowest	Highest	Lowest	Highest	Par	1	41	42	41	42	41	42	41 1/4	41 1/4	41 1/4	41 1/4	41	41	41 1/4	41 1/4	400							
30 1/2	Jan 3	40 1/2	Dec 29	40	Sep 1	47 1/2	May 8	41	42	41	42	41 1/4	41 1/4	41 1/4	41 1/4	41	41	41 1/4	41 1/4	400							
43 1/2	Jan 13	71 1/2	Nov 20	59 1/2	Feb 9	84 1/2	Apr 28	65 1/2	66 1/2	65	65 1/2	64 1/2	65 1/2	65 1/4	66 1/4	65 1/4	66 1/2	66 1/2	6,700								
20 1/2	Jan 7	120	Nov 24	108 1/2	Oct 20	134	Apr 24	112	115	112	112	110	113	112	115	112	112	125	100								
14	Jan 3	20 1/2	Aug 26	18 1/2	Mar 26	23 1/2	Nov 18	21	22 1/2	21 1/2	22 1/2	22 1/2	23 1/2	21 1/2	23 1/2	21 1/2	22 1/2	22 1/2	31,700								
37 1/2	July 15	49 1/2	Oct 24	47 1/2	Jan 2	57	Aug 17	43 1/2	49	47 1/2	48 1/2	48 1/2	48 1/2	48 1/2	49	48 1/2	49 1/2	49 1/2	8,300								
14 1/2	Jan 2	24 1/2	Nov 18	12 1/2	Nov 4	23 1/2	Jan 2	13	13 1/2	12 7/8	13 1/4	13	13 1/2	13	13 1/2	13 1/2	13 1/2	13 1/2	35,600								
19 1/2	Jan 3	29 1/2	Oct 14	26	Jan 2	34 1/2	July 15	30	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	6,400								
20 1/2	Jan 2	29 1/2	Dec 31	26	Sep 23	30 1/2	Mar 9	27 1/2	28	27 1/2	28	27 1/2	28	27 1/2	28	27 1/2	28	27 1/2	4,400								
24 1/2	Jan 6	33 1/2	Oct 9	33	Jan 2	63 1/2	Nov 4	59	59 1/2	58 1/2	59 1/2	57 1/2	58 1/2	58	58 1/2	58 1/2	58 1/2	1,000									
82	-Oct 1	97	Nov 11	94 1/2	Jan 2	125	Jan 12	102 1/2	105 1/2	102	104 1/2	100 1/2	101 1/2	100 1/2	102	101 1/2	101 1/2	103 1/2	6,600								
7	Jan 2	19 1/2	Dec 29	17	Sep 21	29 1/2	May 11	22 1/2	24 1/2	23	23 1/2	23	23 1/2	22 1/2	22 1/2	22 1/2	23 1/2	23 1/2	35,900								
16 1/2	Jan 28	25 1/2	Nov 18	23 1/2	Jan 2	34 1/2	July 16	32 1/2	33 1/2	31 1/2	32 1/2	31 1/2	31 1/2	30 1/2	30 1/2	30 1/2	30 1/2	5,800									
49 1/2	Jan 13	83 1/2	Nov 21	71	Sep 22	91 1/2	Mar 10	75 1/2	77 1/2	75 1/2	76 1/2	75 1/2	77 1/2	77 1/2	78	77 1/2	78 1/2	78 1/2	6,100								
93 1/2	Jan 8	297	Dec 16	290	Oct 1	328	Apr 22	281	300	281	295	288	300	288	300	288	298	288	298								
2 1/2	Jan 3	5	July 3	3 1/2	Feb 9	6 1/2	Mar 19	4	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	6,700								
24 1/2	Jan 2	34	Dec 31	29 1/2	Sep 19	35	Jan 30	29 1/2	30 1/2	29 1/2	30 1/2	29 1/2	30 1/2	29 1/2	30 1/2	29 1/2	30 1/2	3,500									
11 1/2	Jan 2	20 1/2	Nov 7	16 1/2	Nov 17	22 1/2	Apr 8	17	17 1/2	16 7/8	17 1/2	17	17 1/2	17	17 1/2	17 1/2	17 1/2	17 1/2	10,300								
14	Jan 2	26	Dec 9	23 1/2	Jan 2	45 1/2	Nov 20	43	43 1/2	43 1/2	43 1/2	43	43 1/2	44	44 1/2	44 1/2	45 1/2	7,500									
72	Jan 16	80 1/2	Nov 24	77 1/2	Jun 12	85	Sep 15	81 1/2	83	81 1/2	83	81 1/2	83	81 1/2	83	81 1/2	83	81 1/2	83	81 1/2	7,500						
4 1/2	Jan 2	10 1/2	Dec 30	9 1/2	Jan 28	15 1/2	Nov 18	14	14 1/2	14 1/2	15 1/2	14 1/2	14 1/2	13 3/4	14 1/2	14 1/2	13 3/4	14 1/2	444,400								
80	Jan 21	160	Dec 29	160	Jan 2	245	Nov 17	220	237 1/2	235	245	228	228	220	230	215	230	215	230	210							
14 1/2	Apr 2	33	Dec 30	32 1/2	Jan 26	54 1/2	Nov 18	30	30 1/2	47 1/2	49 1/2	48 1/2	49 1/2	48 1/2	49 1/2	48 1/2	49 1/2	48 1/2	53,700								
30 1/2	Jan 2	49 1/2	Nov 11	44 1/2	Jan 7	60 1/2	Aug 31	50	52	51	51 1/2	52	51	51 1/2	52	51 1/2	52	51 1/2	13,000								
91	Apr 18	100	Dec 12	93	Oct 1	100	Apr 8	96	97	96	96	96	96	96	96	96	96	96	80								
12	Dec 16	15 1/2	Oct 6	12 1/2	Feb 10	28 1/2	Aug 25	20	20 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	1,700								
72 1/2	Apr 29	96 1/2	Oct 7	92	Jan 3	132	Aug 7	17 1/2	21 1/2	20	20 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	14,500							
36 1/2	Jun 12	57	Dec 17	46 1/2	Sep 21	64 1/2	Apr 21	47 1/2	48 1/2	48 1/2	50 1/2	48 1/2	49 1/2	48 1/2	49 1/2	48 1/2	49 1/2	48 1/2	5,800								
27	Jan 2	43 1/2	Oct 13	37 1/2	Nov 20	44 1/2	Feb 24	37 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	2,000								
10 1/2	May 19	15 1/2	Jan 21	8 1/2	Oct 27	14 1/2	Feb 4	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	3,300								
35 1/2	Jan 2	55 1/2	Dec 11	52 1/2	Jan 5	61 1/2	Jun 11	51 1/2	52 1/2	50 1/2	51 1/2	50 1/2	51 1/2	50 1/2	51 1/2	50 1/2	51 1/2	50 1/2	5,700								
74	Jan 6	82 1/2	July 28	75 1/2	Jan 14	83 1/2	Mar 17	73 1/2	74 1/2	73 1/2	74 1/2	73 1/2	74 1/2	73 1/2	74 1/2	73 1/2	74 1/2	73 1/2	290								
22 1/2	May 19	20 1/2	Dec 19	26 1/2	Sep 17	26 1/2	Mar 1	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	29,700								
91 1/2	Jan 2	111	Nov 17	104	Jan 29	127 1/2	Sep 1	104	105	104	105	104	105	104	105	104	105	104	100								
27	Jan 2	42 1/2	Oct 31	32 1/2	Sep 8	39 1/2	Feb 25	32 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	3,400								
60 1/2	Jun 25	38 1/2	Oct 13	27	May 1	39 1/2	July 15	27	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	120,200								
33 1/2	Jan 2	47 1/2	Dec 16	45 1/2	Sep 14	45 1/2	Mar 3	45 1/2	46 1/2	45 1/2	46 1/2	45 1/2	46 1/2	45 1/2	46 1/2	45 1/2	46 1/2	45 1/2	7,500								
13	Jan 2	22	Nov 11	20 1/2	Jan 2	33 1/2	Nov 20	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	40,500								
19	Jan 2	20 1/2	Sep 22	19	Jan 7	20 1/2	Feb 11																				

For footnotes, see page 24.

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE	Par	LOW AND HIGH SALE PRICES					Sales for the Week Shares		
Lowest	Highest	Lowest	Highest			Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20			
29 Jan 2	44% Dec 15	38 1/2 Nov 18	49 1/2 Feb 11	Archer-Daniels-Midland	No par	38 3/4	39 1/4	38 1/2	39 1/4	38 3/4	38 3/4	10,100	
22 Feb 25	41 1/2 Aug 4	29 1/2 Oct 20	40% Jan 26	Argo Oil Corp.	5	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	2,200	
39 1/2 Apr 7	67 1/2 Dec 19	64 1/2 May 7	80 1/2 July 29	Armco Steel Corp.	10	69 1/4	70 1/2	69 1/4	71 1/4	70 1/4	72 3/8	32,500	
12 1/2 Feb 10	24% Dec 31	23 May 7	36 1/2 Nov 18	Armour & Co.	5	34	35	33 1/2	34 1/2	34 1/2	36 1/2	35 1/2	
22 1/2 Jan 2	39 1/4 Dec 17	35% Feb 9	46 May 25	Armstrong Cork Co common	1	44 1/4	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	8,300	
80 Nov 3	90 May 5	75 Sep 23	86 1/2 Apr 7	\$3.75 preferred	No par	77	79	78 1/2	78 1/2	77 1/2	78 1/2	110	
16 1/2 Apr 7	22 1/2 Sep 23	17 1/2 Nov 20	23 1/4 July 16	Arnold Constable Corp.	5	17 1/2	18 1/2	18	18 1/2	18 1/2	18 1/2	670	
3 1/2 Jan 8	27 1/2 Sep 2	31 1/2 Nov 11	17 1/2 Jan 27	Artloom Industries Inc.	1	8 7/8	9 3/8	8 5/8	8 3/4	9	8 3/4	13,000	
15 Feb 25	19 1/4 Dec 30	19 Jan 2	25 1/4 May 15	Arvin Industries Inc.	2.50	24 1/2	24 3/4	24 1/2	24 3/4	24 1/2	24 3/4	1,700	
27 1/2 Feb 12	34 1/4 Dec 10	31 1/2 Feb 11	40 1/2 May 19	Ashland Oil & Refining common	1	22 1/4	22 5/8	22 1/2	22 3/4	22 3/4	23 1/8	28,400	
6 1/2 Jan 9	10 1/4 Aug 8	10 1/2 Jan 2	14 1/4 Jun 18	2nd preferred \$1.50 series	No par	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	2,500	
29 Jan 2	46 1/4 Nov 19	44 Feb 13	57 1/2 Aug 4	ASR Products Corp.	5	12 3/8	12 5/8	12 1/2	12 3/4	12 3/8	13	12 1/2	
9 1/2 Jan 6	105 May 5	99 Sep 25	107 1/2 Mar 31	Associated Dry Goods Corp.	Common	1	55 1/4	55 1/4	55 1/2	56	56	*55 1/2	2,900
67 Jan 2	96 Dec 19	59 Nov 10	68 1/2 Jan 2	5.25% 1st preferred	100	101 1/2	101 3/4	101	101 1/8	101	101 1/4	101	280
				Associates Investment Co.	10	59 1/2	60 3/4	60	60 1/2	59 7/8	60	60 3/4	2,900

Atchison Topeka & Santa Fe—												
Common	10	25	25 5/8	24 1/2	25	24 3/4	25 1/4	25 1/2	25 3/8	25 1/8	25 3/8	40,400
5% non-cumulative preferred	10	9 5/8	9 7/8	9 5/8	9 7/8	9 5/8	9 7/8	9 5/8	9 7/8	9 5/8	9 7/8	15,400
Atlantic City Electric Co com.	4 1/2	29 3/8	29 1/2	29	29	28 7/8	29	29 1/2	29 1/2	29 1/2	29 1/2	3,100
4% preferred	100	80	80	81 1/2	80 1/2	81 1/2	80 1/2	80 1/2	81 1/2	80 1/2	81 1/2	60
Atlantic Coast Line RR	No par	48 1/2	50	48 1/2	49	49	50 1/2	49	51	49	50	5,100
Atlantic Refining common	10	40 1/2	41 1/2	x40 1/2	41	40 1/2	40 1/2	40 1/2	40 1/2	39 5/8	40 3/8	16,800
\$3.75 series B preferred	100	77 1/2	77 1/2	77 1/2	78	77 1/2	77 1/2	77 1/2	77 1/2	77 1/2	78	350
Atlas Corp common	1	5 3/4	5 7/8	5 3/4	5 7/8	5 3/4	5 7/8	5 3/4	5 7/8	5 3/4	5 7/8	37,400
5% preferred	20	15 1/2	15 7/8	15 1/2	15 7/8	15 1/2	15 7/8	15 1/2	15 7/8	15 1/2	15 7/8	800
Atlas Powder Co.	20	82 1/2	83 1/2	83	84	84	84	84	84	83 1/2	84	1,900
Austin Nichols common	No par	16 1/2	17 1/2	16 3/8	16 3/8	16	16 1/8	15 1/2	15 1/2	16	16	700
Conv prior pref (\$1.20)	No par	21 1/2	22	x21 1/2	22 1/2	22	21	22	22	22	22	300
Automatic Canteen Co of Amer.	2.50	44 3/4	46 1/4	44 3/8	45 3/8	45 1/8	45 3/4	46	47	46 1/4	50	11,000
When issued	2.50									23 1/4	23 1/2	7,700
Avco Corp.	3	13 1/2	14	13 7/8	14 3/4	14 7/8	15 3/8	14 3/4	15 1/4	14 3/4	14 3/4	295,600

B

3% Jan 9	10% Nov 21	7 Oct 6	12 3/8 Jun 8	Babbitt (B T) Inc.	1	7	7 1/4	7	7 1/4	7 1/4	7 1/4	10,800	
26 Jun 24	34 Jn 20	30 1/2 Feb 9	42 1/2 July 24	Bailecock & Wilcox Co.	9	33 3/4	34 1/2	33 1/4	33 3/4	34 1/4	35 1/4	16,700	
9 1/2 Jan 2	15 Nov 3	13 1/2 Jan 6	18 1/2 July 16	Baldwin-Lima-Hamilton Corp.	13	15 1/2	15 3/4	15 1/2	15 3/8	15 1/2	15 3/4	36,500	
34 1/2 Jan 6	45 Nov 6	43 1/2 Jan 8	53 1/2 Aug 31	Baltimore Gas & Elec com.	No par	50	50 1/4	50	50 1/2	50 1/2	51	51	3,000
25 1/2 Nov 20	25 3/4 Nov 19	90 Oct 1	101 1/2 Feb 5	4 1/2% preferred series B	100	93 1/2	93 1/2	92	93	91 1/4	91 1/4	92 1/4	550
4 1/2% preferred series C	100	80 1/2	80 1/2	4% preferred	100	38	40 1/2	38 3/4	39 1/2	40	41 1/4	40	40,200
4% noncumulative preferred	100	59 1/2	59 1/2	4% noncumulative preferred	100	63	64 1/2	64 1/2	63 1/2	63 1/2	64 1/2	65 1/2	57,200
4 1/2% conv. preferred	100	36 1/2	36 1/2	40 1/2% conv. pref.	100	100	100	100	100	100	100	100	1,200
40 1/2% conv. pref.	100	27	27	40 1/2% conv. pref.	100	16 1/4	16 1/4	16 1/4	16 1/4	16 1/4	16 1/4	16 1/4	2,600
40 1/2% conv. pref.	100	34 1/2	34 1/2	40 1/2% conv. pref.	100	34 1/2	35	34 1/2	35 1/2	36 1/4	36 1/4	36 1/4	3,800
40 1/2% conv. pref.	100	28 1/2	28 1/2	40 1/2% conv. pref.	100	46 1/2	47 1/2	46 1/2	47 1/2	46 1/2	47 1/2	47 1/2	100
40 1/2% conv. pref.	100	47 1/2	47 1/2	40 1/2% conv. pref.	100	17 1/2	18 1/2	17 1/2	18 1/2	17 1/2	18 1/2	18 1/2	2,700
40 1/2% conv. pref.	100	18 1/2	18 1/2	40 1/2% conv. pref.	100	18 1/2	19 1/2	18 1/2	19 1/2	18 1/2	19 1/2	19 1/2	2,700
40 1/2% conv. pref.	100	19 1/2	19 1/2	40 1/2% conv. pref.	100	19 1/2	20 1/2	19 1/2	20 1/2</				

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE		Par	Monday Nov. 16		Tuesday Nov. 17		Wednesday Nov. 18		Thursday Nov. 19		Friday Nov. 20		Sales for the Week	
Lowest	Highest	Lowest	Highest	Capital Airlines Inc.	Carborundum Co.		13	13 1/4	13	13 1/4	13	13 1/4	13	13 1/4	12 1/4	13 1/4	9,200	
10 1/2 Jan 2	19 1/2 Dec 8	12 1/2 Nov 20	23 1/2 Apr 10	Capital Airlines Inc.	Carborundum Co.	1	13	13 1/4	13	13 1/4	13	13 1/4	13	13 1/4	12 1/4	13 1/4	9,200	
30 1/2 Apr 7	41 1/2 Dec 17	37 1/2 Feb 10	56 1/2 July 15	Carburetor Co.	5	47 1/2	48	47 1/2	47 1/2	48 1/4	47 1/2	48 1/2	47 1/2	48 1/2	47 1/2	48 1/2	5,400	
24 Jan 13	46 1/2 Dec 12	37 1/2 Sep 8	52 1/2 Feb 18	Philip Morris Co.	10	40 1/4	42 1/2	42 1/2	43 1/2	43 1/2	43 1/2	43 1/2	43 1/2	44	43 1/2	44 1/2	12,700	
94 1/2 Apr 9	103 July 3	88 1/2 Oct 7	102 1/2 Jan 5	Carolina Clinchfield & Ohio Ry.	100	91	91 1/2	92	92	92	92	92	91	91 1/2	90 1/2	91 1/2	450	
25 1/2 Jan 2	38 1/2 Dec 29	33 1/2 Sep 23	41 1/2 Jan 19	Caroline Power & Light	No par	34 1/2	35 1/2	35	35 1/2	35 1/2	35 1/2	35 1/2	36	35 1/2	35 1/2	11,100		
32 1/2 Jan 2	46 1/2 Nov 20	34 1/2 Nov 17	48 1/2 Jan 19	Carpenter Steel Co.	5	56	58 1/2	54 1/2	55 1/2	55	56 1/2	x54 1/2	56 1/2	48	56	20,000		
38 1/2 Jan 3	47 July 1	40 1/2 Sep 25	46 1/2 Jan 27	Carrie Corp. common	10	34 1/2	35 1/2	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	35 1/2	35 1/2	17,600		
20 1/2 Jan 2	31 1/2 Nov 20	26 1/2 Sep 30	31 1/2 Jan 16	Carriers & General Corp.	1	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	700		
19 1/2 Jan 13	43 1/2 Dec 19	38 1/2 Jan 8	88 Nov 20	Carter Products Inc.	1	78	79 1/2	79 1/2	81 1/4	82	86	84 1/2	87	85	88	16,300		
14 1/2 Apr 3	23 1/2 Aug 14	18 Sep 22	26 1/2 Feb 2	Case (J 1) Co. common	12.50	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	22,300		
101 1/2 Jan 2	119 1/2 Jun 6	110 Sep 22	119 1/2 Mar 16	7% preferred	100	113	113	113 1/4	112 1/4	112 1/2	112 1/2	112 1/2	113 1/4	113 1/4	112	113	220	
5 1/2 Jan 3	7 Aug 7	6 Jan 12	7 1/4 Apr 22	6 1/2 2nd preferred	7	6 1/2	6 1/2	7	7	7	7	7	6 1/2	6 1/2	7	7	700	
91 Aug 28	101 Apr 28	89 1/2 Nov 10	98 1/2 Jan 12	Caterpillar Tractor common	No par	30	31 1/2	30	30 1/4	30 1/4	31 1/2	31 1/2	32	31 1/2	32	32	42,200	
20 1/2 Jan 2	31 1/2 Nov 20	26 1/2 Sep 30	31 1/2 Jan 16	4.20% preferred	100	88 1/2	91	88 1/2	91	89 1/2	91	89 1/2	90 1/2	90 1/2	90 1/2	20		
99 Jan 2	118 1/2 Nov 5	117 Jan 5	125 1/2 May 13	Celanese Corp. of Amer. com.	No par	26 1/8	26 1/8	25 1/2	26 1/8	25 1/2	26 1/4	26 1/4	26 1/4	26 1/4	26 1/4	26 1/4	30,700	
55 1/2 Jan 2	81 1/2 Dec 17	76 1/2 Sep 22	91 1/2 July 9	7% 2nd preferred	100	117 1/2	119	117 1/2	119	117 1/2	119	117 1/2	119	118	118	118 1/4	20	
26 1/2 Feb 28	38 1/2 Dec 15	32 1/2 Nov 20	44 1/2 Mar 20	4 1/2% conv. preferred series A	100	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	79 1/2	79 1/2	79 1/2	1,000	
17 1/2 Jan 7	19 1/2 Jun 9	18 1/2 Oct 20	20 Apr 3	Celotex Corp. common	1	33 1/2	34 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	33 1/2	5,100	
17 1/2 Jan 2	22 1/2 Dec 9	21 1/2 Apr 16	26 1/2 Nov 20	5% preferred	20	18 1/2	19 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	600	
9 1/2 Jun 27	14 Dec 31	13 Jan 5	22 Mar 23	Central Aguirre Sugar Co.	5	23 1/2	24 1/2	23 1/2	24 1/2	24 1/2	24 1/2	24 1/2	25 1/2	25 1/2	25 1/2	26 1/2	13,600	
44 Jan 3	52 Oct 30	41 Jan 30	55 Aug 20	Central Foundry Co.	1	20 1/4	21 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	5,200	
72 1/2 Mar 19	78 Aug 8	71 1/2 Feb 17	80 Aug 14	Central of Georgia Ry. com.	No par	52	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	—
5 1/2 Jan 16	19 1/2 Dec 16	18 1/2 Sep 21	22 Apr 20	5 1/2% preferred series B	100	76	76	76	76	76	76	76	76	76	76	76	70	
28 Apr 7	33 1/2 Dec 30	30 1/2 Jun 24	38 1/2 Mar 23	Central Hudson Gas & Elec.	No par	20	20 1/4	20	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	3,000	
93 Sep 17	104 1/2 Jun 12	90 Oct 26	99 1/2 Feb 7	Central Illinois Lgt common	No par	31 1/8	32 1/8	31 1/8	32 1/8	32 1/8	32 1/8	32 1/8	32 1/8	32 1/8	32 1/8	32 1/8	3,400	
31 1/2 Jan 10	42 1/2 Dec 31	37 1/2 Sep 10	46 1/2 May 11	4 1/2% preferred	100	91 1/4	91 1/4	90	90	90	90	90	90	90	90	90	160	
17 1/2 Mar 21	28 Aug 28	22 1/2 Nov 20	31 July 27	Central Illinois Public Service	10	42 1/2	43 1/2	42 1/2	43	43 1/4	43	43 1/4	43	43 1/4	43 1/4	43 1/4	4,500	
41 1/2 Jan 7	60 1/2 Dec 17	54 Sep 22	68 1/2 Apr 15	Central & South West Corp.	5	58	59	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	15,200	
19 Jan 16	29 1/2 Sep 3	13 Nov 20	28 1/2 Jan 16	Central Violetta Sugar Co.	9.50	13 1/2	14	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	600	
7 Jan 3	12 1/2 Sep 23	8 1/2 Jan 12	15 1/2 Mar 11	Century Industries Co.	No par	10 1/4	10 1/4	9 1/2	10	10	10	9 1/2	10 1/2	10 1/2	10 1/2	10 1/2	1,400	
24 1/2 Mar 3	45 1/2 Nov 12	34 1/2 Sep 21	50 1/2 Mar 5	Cerro de Pasco Corp.	5	41	41 1/2	40 1/2	41 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	14,800		
6 1/2 Jan 20	14 1/2 Dec 22	11 1/2 Sep 22	16 1/2 Apr 27	Certain-Teed Products Corp.	1	14 1/4	15 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	12,100		
23 1/2 Jan 2	54 Nov 3	43 1/2 Jan 28	95 Nov 18	Cessna Aircraft Co.	1	87 1/2	88 1/2	88 1/2	92 1/2	92 1/2	92	95	92 1/2	94 1/4	92	93	9,000	
1 1/2 Jan 2	6 1/2 Nov 28	4 1/2 May 29	6 1/2 Jan 9	Chadbourne Gotham Inc.	1	4 3/4	4 7/8	4 3/4	4 3/4	4 3/4	4 3/4	4 3/4	4 3/4	4 3/4	5	5 1/4	13,500	
—	—	52 Apr 1	79 July 27	Chain Belt Co.	10</td													

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958				Range Since Jan. 1				STOCKS NEW YORK STOCK EXCHANGE				LOW AND HIGH SALE PRICES				Sales for the Week			
Lowest	Highest	Lowest	Highest	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Sales for the Week									
																Shares			
44 Jan 15	63 Dec 30	46 Oct 23	66 Mar 5	5	Continental Insurance	49	50	48 1/2	49 1/2	47 1/2	48 1/2	47	47 1/2	48,000					
6 Jan 2	12 1/2 Dec 12	9 1/2 Sep 22	13 1/2 Apr 20	1	Continental Motors	11 1/2	12 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	17,800					
38 1/2 Feb 12	64 Dec 22	45 1/2 Oct 23	69 1/2 Jan 26	5	Continental Oil of Delaware	5	49	50 1/2	49 1/2	48 1/2	49 1/2	48 1/2	49 1/2	28,600					
28 1/2 Jan 3	66 1/2 Nov 14	55 1/2 Jan 8	94 1/2 Nov 9	14	Continental Steel Corp.	87	88	88	90 1/2	91 1/2	93 1/2	91	92 1/2	6,900					
—	—	31 Oct 23	36 1/2 Oct 30	5	Controls Co of America	34 1/2	35 1/2	34 1/2	35 1/2	34 1/2	35 1/2	33	34 1/2	6,500					
18 1/2 Jan 2	37 1/2 Dec 18	35 Nov 4	45 1/2 Aug 12	5	Cooper-Bessemer Corp.	36 1/2	36 1/2	x35 1/2	36	35 1/2	36 1/2	35 1/2	36 1/2	7,200					
16 1/2 Jan 12	34 1/2 Oct 13	19 1/2 Sep 21	33 1/2 Mar 17	5	Copper Range Co.	22	23	22	22 1/2	22	22 1/2	21 1/2	21 1/2	22 1/2	12,800				
19 1/2 May 20	41 Dec 31	39 1/2 Jan 7	51 1/2 Oct 20	5	Copperfield Steel Co common	48	48 1/2	48 1/2	49	50 1/2	50	51 1/2	51 1/2	14,000					
50 1/2 Jan 20	52 Jan 30	49 1/2 Jun 2	52 1/2 Oct 16	5	5% convertible preferred	50	52 1/2	53	52 1/2	53	52 1/2	53	51 1/2	—					
52 Jan 14	82 1/2 Dec 31	82 Jan 6	104 Oct 16	50	6% convertible preferred	50	99	105	98	106	103	103	97	108	100				
33 1/2 Jan 13	55 1/2 Nov 14	50 1/2 Sep 23	59 1/2 Jun 1	1	Corn Products Co (Del)	51 1/2	52 1/2	51 1/2	52 1/2	51 1/2	52 1/2	51 1/2	52 1/2	13,400					
12 1/2 Apr 16	24 1/2 Dec 8	17 1/2 Oct 26	30 1/2 Jun 22	1	Cornell Dubilier Electric Corp.	20	20	20	20	20	20	19 1/2	19 1/2	1,000					
74 1/2 Feb 12	102 1/2 Dec 30	89 1/2 Feb 9	150 1/2 Aug 3	5	Corning Glass Works common	138	139 1/2	137 1/2	139	138 1/2	139 1/2	139 1/2	141	142 1/2	6,000				
83 Oct 8	88 Aug 1	84 1/2 Feb 11	88 Sep 24	100	3 1/2% preferred	85 1/2	87	85 1/2	87	85 1/2	87	87	87	40					
85 Mar 11	89 Apr 16	85 Feb 4	88 May 12	100	3 1/2% preferred series of 1947	87 1/2	88	87 1/2	88	87 1/2	88	87 1/2	87 1/2	10					
15 1/2 Jan 2	20 1/2 Aug 6	18 1/2 Oct 6	24 1/2 Jun 10	1	Corden Petroleum Corp.	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	8,000					
4 1/2 May 9	9 1/2 Nov 5	8 1/2 Jan 5	14 1/2 Apr 9	1	Coty Inc.	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3,100					
17 1/2 Jan 13	3 1/2 Nov 11	3 Jan 2	5 1/2 Apr 22	1	Coty International Corp.	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	800					
24 1/2 Jan 13	39 1/2 Dec 1	35 1/2 Jan 12	72 Nov 19	25	Crane Co common	62	63	61 1/2	62 1/2	62 1/2	67	67 1/2	68 1/2	69 1/2	23,100				
78 Nov 5	86 Jun 16	72 Nov 19	85 Mar 30	100	3 1/2% preferred	70	75	70	75	70	75	72	72	73	200				
28 1/2 Jan 3	40 1/2 Dec 4	36 1/2 Sep 1	40 1/2 Oct 14	2	Cream of Wheat Corp.	38	38 1/2	39	39	38 1/2	39	38 1/2	39	38 1/2	200				
14 1/2 Mar 3	20 1/2 Nov 28	23 1/2 Sep 15	25 1/2 Mar 9	1	Crescent Petroleum Corp. com	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	6,500					
23 Aug 18	29 1/2 Dec 10	24 1/2 Sep 21	28 1/2 Mar 9	25	5% conv preferred	25	25 1/2	25 1/2	25 1/2	25 1/2	25	25 1/2	25	25	1,200				
12 Jan 7	31 1/2 Dec 30	29 1/2 Jan 7	41 July 23	2.50	Crown Cork & Seal common	32 1/2	33	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	3,500				
25 1/2 Jan 3	41 1/2 Dec 16	37 1/2 May 27	44 Jan 20	5	Crown Zellerbach Corp common	54 1/2	55	53 1/2	54 1/2	54	54 1/2	54 1/2	54 1/2	54 1/2	14,900				
43 1/2 Apr 11	58 1/2 Nov 20	50 1/2 Jun 4	60 1/2 Jan 6	5	Crucible Steel Co of America	90 1/2	90 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	88 1/2	270				
92 1/2 Nov 7	101 1/2 Jun 25	87 1/2 Sep 27	98 1/2 Apr 21	100	84.20 preferred	90 1/2	90 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	88 1/2	26,600				
15 1/2 Feb 20	29 Oct 13	25 1/2 May 7	32 1/2 Feb 24	100	5 1/4% convertible preferred	106	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	700		
16 Dec 31	27 1/2 Jan 24	7 1/2 Nov 20	21 1/2 Jan 6	100	Cuba RR 6% noncum pfd	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	1,200			
18 1/2 Jan 17	33 1/2 Sep 10	18 Sep 2	37 1/2 Jan 16	10	Cuban-American Sugar	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	2,200				
7 1/2 Jan 2	15 Dec 3	10 1/2 Jun 15	17 1/2 Mar 4	5	Cudahy Packing Co common	12 1/2	13 1/2	12 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	14 1/2	16,200			
56 Jan 7	69 1/2 Nov 17	66 1/2 Sep 30	81 1/2 Mar 11	100	4 1/2% preferred	69 1/2	70	69 1/2	70	69 1/2	70	69 1/2	70	69 1/2	70	400			
63 1/2 Jan 2	14 1/2 Dec 12	12 1/2 Mar 31	15 Aug 18	5	Daneo Press Inc.	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13,600		
13 1/2 Jan 2	19 1/2 Nov 26	17 Sep 15	21 1/2 July 19	5	Deere & Co (Delaware)	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	50			
27 1/2 Jan 2	54 1/2 Nov 11	47 1/2 Jan 8	68 1/2 July 31	1	Deere & Co (Delaware)	48 1/2	49	48 1/2	49	48 1/2	49	48 1/2	49	48 1/2	49	48 1/2	24,800		
19 July 7	30 1/2 Nov 11	26 1/2 Nov 4	33 May 25	1	Delaware & Hudson	No par	26 1/2	27	26 1/2	27	27	27	27	27	27	27	2,900		
6 1/2 Apr 10	12 1/2 Dec 1	8 1/2 Nov 17	12 1/2 Jan 9	50	Delaware Lack & Western	11 1/2	12	11 1/2	12	11 1/2									

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES						Sales for the Week	
Lowest	Highest	Lowest	Highest	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Sales for the Week			
43% May 19	55 Oct 13	49% Feb 9	72 Oct 28	Fansteel Metallurgical Corp	5	64% 66	65 66% 68%	64% 68%	67% 68%	66% 68	9,100		
3% Apr 7	61% Dec 2	5% Jan 6	10% Apr 30	Fawick Corp	2	73% 73	73% 73	73% 73	73% 73	73% 8	1,200		
11% Jan 2	17% Dec 16	16% Mar 10	22% Apr 24	Fedders Corp	1	17% 17%	17% 17%	17% 17%	17% 17%	17% 17%	8,400		
18% Apr 7	24% Aug 21	21% Jan 2	31% July 29	Federal Mogul Bower Bearings	5	33 35	34% 35%	33% 37%	37 37	36 36	8,700		
29% Jan 3	52 Nov 20	44% Apr 8	56% Jan 26	Federal Pacific Electric Co	1	25% 25%	25 25	25 25	25 25	25 25	2,700		
19% Jan 2	22 Jun 27	21% Mar 26	23% Aug 12	Federal Paper Board Co common	5	46 46	46 45	45% 45	45% 45	44% 45	3,600		
29% Jan 7	57 Dec 30	50% Feb 6	70% Aug 3	Federated Dept Stores	2.50	25% 22	21% 21%	21% 22	21% 22	21% 22	100		
10% May 2	23% Mar 13	15% Nov 6	25% Jan 19	Fenestra Inc	10	67% 68	66% 67%	66 66	65% 66	66% 66	4,400		
16% Jan 2	30% Nov 17	27% Jan 8	45% July 28	Ferro Corp	1	16% 16%	16% 16%	16% 16%	16% 16%	16% 16%	2,200		
20% Jan 4	52% Dec 16	45% Feb 4	57% Mar 20	Fiberboard Paper Prod	No par	51 51	50 50	48% 49%	49 49	49 49	3,300		
16% Apr 25	24% Mar 14	13% Oct 6	19% Jan 12	Fifth Avenue Coach Lines Inc	10	13% 13%	13% 13%	13% 14%	14% 14%	14% 14%	10,400		
38% Apr 7	49% July 29	31% Sep 22	44% Jan 16	Filtrol Corp	1	32% 33%	32% 33%	31% 32%	31% 32%	31% 32%	11,800		
82% Apr 10	136 Dec 10	120% Oct 13	151 Mar 11	Firestone Tire & Rubber Co	6.25	131% 137%	132 136%	135% 137%	134 135%	133 134%	14,100		
100% Sep 26	104% Jun 5	100 Aug 21	104 July 20	4% preferred	100	101% 101%	101% 101%	101% 101%	101% 101%	101% 101%	40		
55% Feb 4	88 Nov 12	55 Oct 23	80% Jan 2	First National Stores	No par	57% 58	56 57	56 57	59 59	59 59	6,500		
15% Apr 25	22% Dec 21	20% Jan 14	28% Oct 30	Firstamerica Corp	2	27% 27%	27% 27%	27% 27%	27% 27%	27% 27%	17,600		
6% Mar 10	10% Sep 29	9% Jan 5	13% Apr 28	Firth Carpet Co	5	10% 10%	10% 10%	10% 10%	10% 10%	10% 10%	3,100		
85% Dec 34	94 Jun 4	82 Sep 25	89 Feb 2	54% preferred	No par	83% 85	82 85	82 85	82 85	82 85	—		
107% Dec 3	112% Dec 16	99 Sep 21	117% Jun 1	84.50 conv A 2nd pfd	100	103 106	103 103	103 103	103 103	103 103	220		
20 Oct 20	22% Dec 3	26 Jun 9	31% Mar 5	Florida Power Corp	2.50	28 28	27% 28%	28 28	28% 28%	28% 28%	15,000		
43 Jun 15	46% Jan 10	43% Sep 18	27% May 29	Fluor Corp Ltd	2.50	50% 50	49% 50	49% 50	49% 50	49% 50	16,400		
33% July 18	40% Sep 10	30% Oct 30	43% Mar 9	Food Fair Stores Inc common	1	33 33	33 32	33 32	32 33	32% 33	6,000		
87 Jan 30	96 Mar 17	84 Oct 5	93 Jan 8	Food Giant Markets Inc	1	84 86	84 86	84 86	84 86	84 86	—		
12% Jan 2	35% Dec 31	22 Sep 21	35% Jan 2	Food Giant Markets Inc	1	23% 23%	23 23	23 23	22 23	22 23	12,500		
7% Jan 2	17% Dec 31	11 Sep 22	17% Jan 2	4% convertible preferred	10	12% 12%	12 12	12 12	11% 12%	12 12	1,100		
35% Oct 27	46% Dec 18	40 Feb 9	55% Aug 27	Food Mach & Chem Corp	10	48% 49	48% 50	49% 50	49% 50	49% 50	13,100		
100 Jan 2	180% Dec 24	170 Feb 16	216 Aug 13	3% convertible preferred	100	198 198	185 185	185 185	185 185	185 185	110		
89 Nov 10	95 July 1	87 July 10	95 Mar 11	3% convertible preferred	100	87% 87	87% 88	87% 88	87% 88	87% 88	220		
35% Apr 7	52% Aug 11	25% Oct 5	5% Mar 5	Food Mart Inc	2	15 15	14% 15%	14% 15%	15% 15%	15% 15%	6,700		
37% Jan 2	50% Dec 31	50% Jan 2	65% Apr 31	Foote Mineral Co	1	27% 28	27% 28	27% 28	28% 29	29% 29	9,800		
15 Jan 2	22 Nov 19	18% Nov 17	21% Jan 13	Ford Motor Co	5	75 76	75% 76	76% 76	77% 78	76% 77	70,000		
25% Feb 25	39% Oct 2	31% Sep 21	49% May 12	Foremost Dairies Inc	2	18% 19	18% 18	18% 18	18% 18	18% 18	12,400		
8% Jan 2	14% Sep 24	6% Nov 20	12% Jan 21	Foster-Wheeler Corp	10	36% 38	36% 37	36% 37	34% 37	35% 36	14,100		
10% Jan 14	15% Dec 22	14% Jan 5	19% Feb 20	Francisco Sugar Co	No par	6% 6	6% 6	6% 6	6% 6	6% 6	1,800		
9% Jan 2	20% Dec 18	23% Nov 20	37% Apr 22	Franklin Stores Corp	1	15% 15	15% 15	15% 15	15% 15	15% 15	1,400		
54 Jan 2	70 Dec 24	69% Jan 2	77 Feb 26	Freepoint Sulphur Co	10	24% 24	24% 25	24% 25	24% 25	23% 24	34,800		
4% preferred	No par	4% preferred	4% preferred	Freightau Trailer Co common	1	27% 28	27% 28	27% 28	27% 28	28% 28	56,300		
54 Jan 2	70 Dec 24	69% Jan 2	77 Feb 26	4% preferred	100	72 73	70 71	70 71	70 71	70 71	290		

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7 Jan 6	14% Dec 17	12% Jan 28	33 May 11	Gabriel Co	1	20% 23	20% 21	20% 21	19% 20	19% 20	40,300
8% Jan 2	17% Nov 17	16% Jan 2	26% July 23	Gamble-Skogmo Inc common	5	23% 24	23% 24	24% 25	24% 25	25% 25	8,000
40% Jan 22	48 July 9	45% Jan 12	51% Mar 17	5% convertible preferred	50	46 47	45% 47	45% 47	46% 47	46% 47	—
20% Jan 2	35 Dec 31	27 Jun 9	39% Jan 27	Gamewell Co	No par	30 30	29% 29	29% 29	29% 30	30% 30	2,300
32 Jan 17	51% Dec 4	40% Oct 20	56% May 21	Gardner-Denver Co	5	41% 41	41% 42	42% 43	43% 44	44% 44	8,600
27 Jan 2	45% Dec 2	38 Feb 9	50% Jun 11	Garrett Corp	2	44 45	43% 44	44 45	43% 44	43% 44	3,900
3% Jan 2	7% Oct 22	4% Sep 10	8 Mar 9	Gar Wood Industries Inc com	1	47% 5	43% 47	47% 5	54% 5	54% 5	5,100
24% Jan 12	34 Oct 22	28 Nov 19	37% Jan 19	General Acceptance Corp	1	28% 30	28% 29	28 29	28 29	27% 29	400
14% Jan 2	17% Nov 12	17% Jan 5	19% Sep 8	General American Indus com	1	18 18	18% 18	18% 18	18 18	18% 18	1,300
3% Jan 6	7% Nov 20	5% Apr 13	8 Feb 3	6% convertible preferred	50	6% 6	6% 6	6% 6	6% 6	6% 6	600
52% Apr 7	67% Nov 26	42 Apr 9	64% Jan 19	General American Investors com	1	45% 45	45% 45	45% 45	45% 46	46% 46	3,300
26% Jan 2	36% Dec 11	29% Oct 2	36% Feb 2	\$4.50 preferred	100	91 91	91 91	91 91	91 91	91 91	—
94 Oct 15	102 Apr 18	89% Oct 20	96% Jan 7	General Amer Oil Co of Texas	5	23% 23	22% 23	22% 23			

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS		LOW AND HIGH SALE PRICES					Sales for the Week		
Lowest	Highest	Lowest	Highest	NEW YORK STOCK EXCHANGE	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Shares		
14 May 9	28 1/2 Nov 17	24 Nov 5	30 3/4 Feb 17	Gulf Mobile & Ohio RR com. No par	24 1/2	24 7/8	24 3/4	24 7/8	25 1/2	25 1/2	4,400		
52 Mar 5	75 3/4 Dec 22	70 Oct 8	79 July 13	55 preferred No par	72	73	70 3/4	72	71	72	9,700		
101 Feb 25	129 Dec 16	104 1/2 Sep 21	127 1/4 Jan 22	Gulf Oil Corp. 25	105 3/4	108 1/2	106	108	106	107 1/4	32,900		
		35 1/2 Nov 19	36 3/4 Nov 18	When issued 8.33 1/2				36	36 3/4	35 1/2	36 1/4	6,000	
		28 Jun 9	32 Sep 8	Gulf States Utilities Co. Common No par	28	28 5/8	x28 1/4	28 7/8	28 5/8	29 1/4	30 3/4	9,900	
		81 Sep 21	89 1/2 Apr 13	\$4.20 dividend preferred 100	83	84 1/2	82	84 1/2	82 1/2	84 1/2	85	86	---
		83 3/4 Oct 17	94 Jan 9	\$4.40 dividend preferred 100	85	86	x83 7/8	85	85	85	86	290	
		98 Aug 7	91 Apr 9	\$4.44 dividend preferred 100	85	88	x88	88	88	87	89 1/2	40	
		99 3/4 Sep 25	109 May 1	\$5 dividend preferred 100	98 3/4	99 1/2	*97 1/2	99 1/2	*97 1/2	99 1/2	*98 1/2	99 1/2	---
		99 Oct 2	105 1/2 Mar 4	\$5.08 dividend preferred 100	100	101	*99	101	*100	101	100	101	---

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38 1/4 Jan 3	47 1/2 July 2	44 1/2 Feb 20	49 7/8 Nov 9	Hackensack Water 25	48 1/2	48 1/2	*48	49 1/4	*48	49 1/4	48 1/2	48 1/2	200	
49 1/4 Apr 7	69 Aug 14	48 1/2 Nov 20	71 1/2 May 19	Halliburton Oil Well Cementing 5	49	49 1/2	49 1/2	49 1/2	48 1/2	49 1/2	48 1/2	49 1/2	27,100	
20 Jan 21	29 1/2 Nov 18	25 1/2 Nov 4	29 3/4 May 22	Hall (W F) Printing Co. 5	26 1/2	26 3/8	26 3/8	26 1/2	26 3/8	26 3/8	27	27 1/2	2,900	
13 1/2 May 20	24 3/4 Dec 8	20 1/2 Mar 31	30 July 23	Hamilton Watch Co common 1	26 1/2	26 1/2	26 1/2	26 1/2	26 1/2	26 1/2	26 1/2	26 1/2	1,500	
70 Jan 2	99 Dec 8	88 Feb 6	114 1/2 Aug 31	4 1/2 convertible preferred 100	107	108 3/4	106 1/2	107 1/4	*106	103	x103 1/2	105	109 1/2	370
21 1/2 Jan 2	33 1/2 Sep 26	28 1/2 Jun 19	36 1/2 Aug 14	Hammermill Paper Co. 2.50	32 3/4	33 1/4	x31 3/4	31 3/4	31 3/4	31 3/4	31 1/2	31 1/2	1,800	
26 1/4 Jan 2	41 Nov 19	39 1/2 Jan 5	65 1/2 May 6	Hammond Organ Co. 1	56 1/2	57 1/2	57	57	57	57	56 1/2	56 1/2	1,600	
30 Jan 13	47 1/2 Dec 10	44 1/2 Feb 6	61 1/2 Nov 10	Harrison-Walk Refrac com. 7.50	55 1/2	56 1/2	54 3/4	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	2,800	
123 Nov 10	140 Mar 17	122 1/2 July 1	132 Jan 13	6 1/2 preferred 100	123	125	*124	125	*123 1/2	125	*123 1/2	125	123 1/2	125
23 Apr 7	32 1/2 Dec 1	30 1/2 Jan 7	52 1/2 May 6	Harris-Intertype Corp. 1	46 1/2	47 1/2	46 1/2	47 1/2	47 1/2	47 1/2	46 1/2	47 1/2	3,000	
30 Jan 13	44 1/2 Dec 13	38 Apr 1	48 Nov 20	Harsco Corporation 2.50	42 1/2	42 1/2	42 1/2	44	43 1/2	46 1/2	45 1/2	47 1/2	17,200	
20 1/2 Apr 29	29 1/2 Nov 14	24 1/2 Nov 20	34 Mar 3	Harsch Chemical Co. 5	26	26	25	26	25 1/4	25 1/4	25 1/4	26 1/2	27 1/2	7,200
22 1/2 Jan 20	36 1/2 Nov 18	34 Jan 5	53 1/2 Dec 12	Hart Schaffner & Marx 10	49 3/4	50 1/2	49 3/4	50	50 1/2	50 1/2	51 1/2	52	52	1,500
3 1/2 Jan 9	9 1/2 Dec 17	7 1/2 Jan 16	12 1/2 Apr 13	Hart Corp of America common 1	10 3/4	10 3/4	10 3/4	10 3/4	10 3/4	11 1/4	10 7/8	11	10 1/2	6,000
28 1/4 Jan 6	38 Dec 22	36 1/2 Jun 9	39 1/2 Apr 20	4 1/2% preferred 50	37 1/2	38 1/2	38	38	*37	37 1/2	37	37 1/2	50	
22 1/2 Apr 25	51 1/2 Dec 31	43 1/2 Sep 21	79 1/2 May 7	Havex Industries Inc. 1	57	58	57 1/2	61 3/4	59 3/4	60 5/8	57	59	15,400	
12 1/2 July 14	15 1/2 Nov 17	12 1/2 Jun 19	16 1/2 Jan 12	Hayes Industries Inc. 5	13 3/4	13 3/4	13 3/4	13 3/4	13 3/4	13 3/4	13 3/4	13 3/4	800	
43 1/2 Jan 2	67 Nov 10	64 1/2 Jan 2	86 1/2 Nov 2	Heinz (H J) Co common 25	85	85 1/2	83 1/2	83 1/2	84 1/2	84 1/2	85	85 1/2	2,100	
83 1/2 Oct 7	89 1/2 Feb 21	75 1/2 Sep 22	90 1/2 May 5	3 65% preferred 100	78	78	79	79	*78 1/2	80	*78 1/2	80	78 1/2	160
17 1/2 Jan 6	30 3/4 Dec 12	27 1/2 Apr 14	40 Nov 17	Heller (W E) & Co. 1	39 1/2	39 1/2	40	40	39 1/2	39 1/2	39 1/2	40	39 1/2	2,200
23 1/2 Jan 2	33 1/2 Dec 8	30 1/2 Apr 16	34 1/2 May 11	Helme (G W) common 10	31 1/2	31 1/2	*31 1/2	32	32	32	32	32	32	600
32 1/2 Jan 2	38 Jun 27	32 1/2 Sep 22	37 1/2 Mar 13	7% noncumulative preferred 25	*34 1/2	35 1/2	34 3/4	34 3/4	34 3/4	34 3/4	34 1/2	34 1/2	110	
10 Feb 25	19 1/2 Nov 10	16 1/2 Jan 7	25 1/2 Jun 3	Hercules Motors No par	19 5/8	20	19 1/2	19 7/8	19 3/4	19 7/8	20	20 1/2	2,300	
38 1/2 May 1	61 Nov 20	50 Jan 19	72 1/2 July 21	Hercules Powder common 2 1/12	64 1/4	64 3/4	63 1/4	64 1/4	61 1/2	63 1/2	62 1/4	63 1/2	7,400	
107 1/2 Oct 31	118 Apr 23	105 Sep 29	118 1/2 Apr 16	5% preferred 100	105 3/4	106 1/2	*105 3/4	106 1/2	*105 3/4	106 1/2	105 3/4	105 3/4	50	
53 1/2 Jan 3	70 1/2 Nov 19	66 Jan 2	82 1/2 Nov 19	Hershey Chocolate Corp. No par	75	77 1/2	78	78	80	80	81 1/2	82 1/4	1,300	
35 1/2 Dec 31	36 1/2 Dec 31	34 Jan 8	46 1/2 Apr 7	Hertz Co. 1	39 1/2	40 1/2	39 1/2	37 5/8	40 1/2	42	40 1/2	42 1/2	24,800	
26 1/2 Jan 14	35 1/2 Nov 20	26 1/2 Nov 20	42 1/2 July 29	Hewitt-Robins Inc. 5	27	28 1/2	27 1/2	27	27	27 1/2	27 1/2	27	7,200	
11 1/2 Jan 13	15 1/2 Sep 29	13 1/2 Jan 5	23 1/2 July 22	Heyden Newport Chem Corp. 1	17 3/4	17 3/4	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	11,000	
60 Jan 7	74 1/4 May 29	64 1/4 Jan 9	72 1/2 Aug 25	3 1/2% preferred series A 100	67	68	67	68	67	67	67	67	67	
74 Jan 2	88 1/2 Nov 28	85 Jan 7	117 July 22	44 1/2 2nd pf (conv.) No par	95	98	*95 1/2	98	97 1/2	97 1/2	98	100	70	
16 1/2 Jan 2	33 1/2 Dec 19	31 1/2 Jan 7	41 Aug 27	Hilton Hotels Corp. 2.50	36 1/8	36 3/8	35 7/8	36 1/2	35 7/8	37 1/4	36 1/4			

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958				Range Since Jan. 1				STOCKS NEW YORK STOCK EXCHANGE			LOW AND HIGH SALE PRICES							Sales for the Week	
Lowest	Highest	Lowest	Highest			Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Shares							
23 Feb 28	47 1/4 Oct 13	37 Feb 9	65 July 27	Kaiser Alum & Chem Corp	33 1/2	45 3/4	48 1/2	46	47	46 1/4	48 1/4	47	48 1/4	47	48	30,800			
68 3/4 Jan 2	98 1/2 Nov 11	93 1/4 Feb 10	120 July 8	4 1/2% convertible preferred	100	101	101 1/4	100 1/2	100 1/2	100	100 1/2	99 1/2	99 1/2	99 3/4	100	1,200			
39 3/4 Jan 7	45 1/4 Mar 7	43 Nov 18	48 Feb 24	4 1/4% preferred	50	43 3/8	43 5/8	42 1/2	43 1/4	43	43	43	43	43	43	800			
83 Jan 2	112 5/8 Dec 16	107 Feb 10	135 July 27	4 1/4% convertible preferred	100	111 1/2	112	110 1/2	112	111	111	110	111	111 1/2	112	1,500			
38 1/2 Jan 2	50 1/4 Dec 23	46 1/2 Oct 20	57 1/2 Apr 17	4 1/4% (ser of 1959) conv pfd	100	105	111	106	111	106	111	106	111	106	110 1/2				
78 Oct 29	86 Feb 14	73 3/8 Nov 18	82 Mar 11	Kansas City Pr & Lt Co com	No par	48	48 1/2	48	48 1/4	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	49	4,200			
85 Oct 28	92 1/2 May 29	79 1/2 Sep 25	92 1/2 Jan 27	3 80% preferred	100	74	76 1/2	74	74	73 1/8	74	74	74	74	74	310			
90 1/4 Oct 6	103 May 7	86 Sep 23	98 May 20	4 1/2% preferred	100	88	89 1/2	88	89 1/2	88	89 1/2	88	89 1/2	88	89 1/2				
87 Dec 9	96 July 31	82 1/2 Jun 19	89 1/2 Feb 5	4 20% preferred	100	83 1/2	85 1/2	83 1/2	83 1/2	82	85	82	85	82	85	20			
88 Dec 5	99 Jun 20	85 1/2 July 10	93 Mar 6	4 35% preferred	100	87	87	87	88	87	88	87	88	87	88	50			
50 3/4 Jan 10	88 1/4 Nov 19	72 1/4 Sep 21	88 1/4 Feb 12	Kansas City Southern com	No par	76	76 1/2	75 1/4	75 1/4	76	76	76	76 1/2	75	75 3/4	3,600			
34 Jan 2	38 1/2 Aug 13	34 1/2 Nov 5	38 3/4 Aug 28	4% non-cum preferred	50	34 3/8	35 1/2	34 1/2	35 1/8	34 3/4	35 1/4	34 3/4	35	34 1/2	34 1/2	400			
29 3/4 Jan 10	42 1/2 Dec 30	39 1/2 Feb 13	50 Sep 4	Kansas Gas & Electric Co	No par	45 1/2	45 1/2	45 1/2	46	46	46 1/2	46 1/2	47 3/8	46 1/4	46 3/4	46 3/4	1,200		
25 Jan 2	29 1/4 Dec 3	28 1/2 Jan 4	33 1/4 Nov 4	Kansas Power & Light Co	8.75	32 3/4	32 3/4	32 3/4	32 7/8	32 3/4	33 1/8	33	33 1/4	33	33 1/8	2,500			
10 3/8 Jan 2	18 5/8 Oct 30	16 1/2 Jan 7	42 3/4 Oct 6	Kayser-Roth Corp	5	36	37 1/2	35 1/2	36	35	35 1/2	35 1/2	36 1/2	36 1/2	36 1/2	36 1/2	19,600		
25 1/2 Apr 7	43 3/4 Oct 10	34 July 27	41 1/4 May 12	Kellogg Co	50c	36 3/4	36 3/4	36 1/2	36 1/2	36 3/4	36 3/4	36 3/8	36 3/8	36 1/2	37	3,200			
		38 May 22	50 1/2 July 31	Kelsey Hayes Co	1	44 1/2	45 3/4	44 1/2	45 1/2	44 1/2	45 1/2	45 3/8	46	44 1/2	45 1/4	4,400			
		51 3/4 Sep 22	63 Jun 29	Kendall Co	16	59 1/2	60	58 3/4	59 1/2	58 3/4	59 1/2	x58	58 1/2	56 3/4	57 1/2	4,800			
75 1/4 Jan 27	105 1/4 Oct 13	90 1/2 Oct 7	117 1/4 Feb 24	Kennebott Copper	No par	92	93 3/4	92 1/8	93	92 1/4	92 3/4	92 1/8	93	92 1/4	94 1/4	33,100			
33 3/4 Jan 2	66 3/4 Nov 28	45 1/2 Oct 1	64 Jan 5	Kern County Land Co	2.50	49 1/4	50 1/2	49 3/4	49 7/8	49 1/2	50 1/2	49 3/4	50 1/2	49 1/2	50 1/2	7,000			
38 Feb 25	60 1/4 Nov 11	44 1/2 Oct 7	70% Apr 21	Kerr-McGee Oil Indus common	1	49 3/8	50	49 3/4	50 1/2	50	51	50 1/2	51 1/4	50 1/2	50 1/2	5,900			
20 7/8 Jan 7	29 1/4 Nov 11	22 1/2 Sep 28	32 1/4 May 12	4 1/4% conv prior preferred	25	23 1/2	24	24	24 3/8	23 1/4	24 1/4	23 1/2	23 5/8	23 3/8	24	2,400			
30 Jan 2	46 1/4 Nov 7	43 Jan 7	54 1/2 July 22	Keystone Steel & Wire Co	1	47 3/4	47 3/4	47 1/4	48	47 3/4	47 3/8	47 1/2	47 1/2	47 1/2	47 1/2	500			
46 1/4 Jan 16	70 3/4 Nov 21	59 Apr 1	71 1/2 Nov 20	Kimberly-Clark Corp	5	66 1/4	68 1/4	67 3/4	68 1/2	68 1/2	69 7/8	69 1/2	70 1/2	70 1/2	71 1/2	9,500			
19 1/2 Apr 22	28 1/4 Dec 2	26 1/2 Jan 2	47 1/4 Aug 25	King-Seeley Corp	1	42 1/6	42 1/8	41	41 1/8	40 1/2	40 1/2	41	41 1/2	40 3/4	41 3/8	700			
25 1/4 Jan 2	29 3/4 Feb 7	27 1/2 Jan 2	39 3/4 Apr 7	KLM Royal Dutch Airlines	100 G	31 1/2	32	x30 1/4	30 3/8	30 3/4	31	31	31 3/8	30	31	9,200			
34 1/2 Jan 2	45 3/8 Nov 11	37 3/4 Oct 22	51 1/2 Mar 13	Koppers Co Inc common	10	42 1/2	43	41 3/8	42 1/8	41 2/4	42 1/4	43	43 1/2	43 1/4	43 3/4	7,300			
78 1/2 Sep 9	86 May 29	78 1/2 Oct 9	85 Feb 26	4% preferred	100	79 5/8	80	80	80	80	80	80	80	80	80	140			
9 5/8 Feb 17	17 1/4 Oct 21	13 1/4 May 6	21 Nov 16	Korvette (E J) Inc	1	20 3/8	21	18 3/4	20 3/8	18 7/8	19 5/8	18 7/8	19 5/8	19	19 1/2	33,900			
22 1/2 Jan 2	82 1/4 Nov 12	30 1/8 Nov 4	35 Aug 5	Kresge (S S) Co	10	31 5/8	31 7/8	31 3/4	32	31 3/4	32 1/8	31 5/8	31 3/4	31 7/8	31 7/8	4,200			
24 1/4 Jan 2	43 1/4 Nov 7	33 2/8 Nov 20	43 1/4 Mar 3	Kress (S H) & Co	10	34	34 1/2	34	34	34	34	34	34 1/2	33 1/2	33 7/8	4,600			
16 3/4 May 26	22 Dec 31	17 1/4 Sep 29	26 1/4 Mar 5	Kroehler Mfg Co	5	18	18	x17 1/2	18	18	18	17 7/8	18	17 5/8	17 5/8	600			
31 Dec 22	33 3/4 Dec 15	27 1/8 Jun 18	34 3/4 Jan 22	Kroger Co	1	31 1/8	32 3/8	31 3/4	32 1/2	31 1/8	31 1/8	31 1/4	31 1/8	31 1/2	31 7/8	18,000			

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13 3/4	Jan 2	22 5/8	Dec 24	19 1/8	Oct 21	23 1/2	Jan 22	Laclede Gas Co common ----- 4	19 5/8	19 7/8	19 1/2	19 5/8	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	2,900	
22 1/4	Jan 6	33 1/2	Dec 18	28 1/2	Nov 6	34 7/8	Jan 22	4.32% preferred series A ----- 25	*28 7/8	30 1/4	*28 1/2	30 1/2	*28 1/2	30 1/2	*28	30	*28 5/8	30 3/8	*3 7/8	4 1/8	100		
3 1/4	May 19	4 1/4	Nov 6	3 7/8	Feb 10	4 4/8	Mar 11	La Consolidada 6% pfd-75 Pesos Mex ----- 4	4	4	*3 7/8	4 1/8	*3 7/8	4 1/8	*3 7/8	4 1/8	*3 7/8	4 1/8	*3 7/8	4 1/8	900		
17	Jan 2	25 1/2	Dec 11	24 1/4	Jan 8	34 1/2	Apr 7	Lane Bryant ----- 1	*28 1/2	29 1/2	28 3/4	28 3/4	28 3/4	29	29 1/4	29 1/4	28 3/8	29	28 3/8	29	28 3/8	29	
18 1/8	Jan 2	25 3/8	Dec 18	21 1/2	Sep 18	30 1/2	Mar 23	Lear Inc ----- 50c	19	20 1/4	19 1/8	20	19 1/4	19 3/4	18 1/2	19 1/2	18 1/4	19 1/4	18 1/4	19 1/4	18 1/4	83,900	
25	Feb 20	46 3/4	Dec 31	39 1/4	Nov 17	55 1/2	Apr 22	Lee Rubber & Tire ----- 8	21 5/8	22	21 5/8	21 7/8	21 5/8	22	21 7/8	22	21 3/8	22 1/8	21 7/8	22 1/8	21 7/8	4,200	
83	Jan 17	69	Mar 28	85	Jan 8	91	May 5	Lees (James) & Sons Co common ----- 3	*39 5/8	40	39 1/4	40	39 3/8	40 3/8	39 3/4	40 3/8	39 3/4	40 3/8	39 3/4	39 3/4	39 3/4	3,300	
9 7/8	Mar 26	12 1/4	May 9	10 1/8	Feb 12	15 5/8	July 9	Lehigh Coal & Navigation Co ----- 10	12 3/4	12 7/8	13	13 1/4	12 3/4	13 1/8	13 1/8	14	13 1/8	14	13 1/8	14	13 1/8	14	33,300
28	Jan 2	39 1/2	Oct 21	29	Sep 22	37 3/8	Jan 20	Lehigh Portland Cement ----- 15	30 1/4	30 1/2	30 1/4	30 1/2	30 3/8	31	30 7/8	31	30 7/8	31 1/2	29 3/4	30 7/8	30 7/8	10,800	
1	Jan 2	1 3/4	Jan 9	1 5/8	Jan 2	3 1/2	Apr 6	Lehigh Valley Industries com ----- 1	2 5/8	2 3/8	2 1/2	2 5/8	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	600	
14	July 7	17 3/4	Feb 13	15 5/8	Jan 2	26	July 28	\$3 non-cum 1st preferred ----- No par	23 1/8	23 1/4	23	23	*22 1/2	23	*22 1/2	23	*22 1/2	23	*22 1/2	23	*22 1/2	23	900
3 7/8	Jun 20	6 1/4	Sep 30	5 1/4	Jan 2	9 3/8	July 13	50c non-cum 2nd pfd ----- No par	7 3/4	7 7/8	7 5/8	7 5/8	7 5/8	7 5/8	*7 5/8	7 3/4	7 3/4	7 3/4	7 3/4	7 3/4	7 3/4	1,100	
5 1/4	Jan 2	10 3/8	Sep 24	7	Sep 10	10 1/8	Jan 12	Lehigh Valley RR ----- No par	7 1/8	7 3/8	7	7 1/4	7 1/8	7 3/8	7	7	7 1/8	7 3/8	7 1/8	7 3/8	7 1/8	6,000	
22 3/4	Feb 28	32	Dec 19	26 3/4	Sep 22	31 1/8	Mar 4	Lehman Corp ----- 1	29	29 1/2	29 1/8	29 1/2	29 1/8	29 3/4	28 3/4	29 1/4	28 3/4	29 1/4	28 3/4	28 3/4	28 3/4	5,800	
24 3/4	Feb 10	40 3/4	Oct 30	36	Jan 7	53 1/2	Apr 29	Lehn & Fink Products ----- 8	49 3/8	49 1/2	49 1/4	49 1/4	*49	49 1/2	49	49	49 1/4	49 1/2	49 1/4	49 1/2	1,500		
14 5/8	Jan 2	19 3/8	Sep 2	18 1/8	Jan 2	24 1/4	Aug 25	Lerner Stores Corp ----- No par	23 3/8	23 7/8	23	23 7/8	23 1/4	23 3/8	23 3/8	23 3/8	23 3/8	23 3/8	23 3/8	23 3/8	23 3/8	7,900	
1	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	Libby-Owens-Ford Glass Co ----- 5	70 1/2	71 3/4	70 1/2	71 1/4	70 3/8	71 3/8	70 1/4	70 7/8	X69 3/4	70 3/4	X69 3/4	70 3/4	13,500		
7 3/8	Jan 2	13 5/8	Oct 13	10 3/8	Nov 20	13 3/4	Jan 9	Libby McNeill & Libby ----- 7	10 1/2	10 26	10 1/2	10 3/4	10 1/2	10 3/8	10 1/2	10 3/8	10 1/2	10 3/8	10 1/2	10 3/8	10 1/2	17,300	
65 5/8	Jan 2	62 1/4	Dec 5	80 3/8	Jan 2	98 7/8	Oct 28	Liggett & Myers Tobacco com ----- 25	92 1/8	93 1/4	90 1/4	91 1/2	91	91 1/4	91 1/4	91	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	9,000	
140	Sep 17	158 3/4	Jun 4	140 3/4	Jun 5	152	Mar 5	7% preferred ----- 100	*144	145	*144	145	*144 1/2	145	*144 1/2	145	*144 1/2	145	*144 1/2	145	*144 1/2	145	60
46 3/4	Jan 3	63 1/2	Oct 14	57	Nov 13	73	July 9	Lily Tulip Cup Corp ----- 5	52 3/4	53 1/2	53 1/2	54 1/2	54 1/2	54 3/4	54 3/4	54 3/4	54 3/4	54 3/4	54 3/4	54 3/4	54 3/4	2,300	
10	Jan 2	15	Oct 21	9 3/8	Sep 21	14 1/4	Mar 23	Link Belts Co ----- 8	57	57 1/2	57 1/4	58 1/2	58 1/2	58 1/2	59	58 1/2	59	58 1/4	59	58 1/4	59	2,600	
36 7/8	Mar 11	90 3/4	Dec 11	72 5/8	Feb 9	150 3/4	Nov 20	Lionel Corp ----- 2.50	11	11 1/8	11 1/8	11 3/8	11 1/8	11 1/4	11 1/4	11 1/4	11 1/4	11 1/4	11 1/4	11 1/4	11 1/4	4,500	
1	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	Litton Industries Inc ----- 10c	136 3/4	142 1/2	138	140 1/4	137 1/2	144 1/2	144 1/2	145	145	149	147 1/2	150 3/4	147 1/2	150 3/4	24,100
28 1/4	Jan 2	38 3/8	Oct 20	28 1/8	Sep 21	37 1/4	Jan 5	Lockheed Aircraft Corp ----- 1	23 1/2	29 3/8	28 1/2	29 3/8	29 1/4	30 3/4	30	31 1/4	30	30 3/8	30 7/8	33 3/4	34 3/4	34 3/4	109,000
31	Jan 2	47 1/4	Dec 8	37 1/2	Nov 20	46 7/8	Jan 26	Loew's Inc ----- No par	32 3/4	33 1/4	32 3/4	33 3/8	33 3/4	34 3/4	33 1/2	34 1/2	33 1/2	34 1/2	33 1/2	34 1/2	34 1/2	45,600	
107 1/2	Feb 18	135 3/4	Dec 9	113 1/2	Oct 6	139 3/4	Jan 26	Loew's Theatres Inc ----- 1	14 1/8	14 3/8	14	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4	26,500	
22 3/8	Mar 28	30	Nov 12	29 3/8	Jan 2	36 3/8	Apr 15	Lone Star Cement Corp ----- 4	32 1/2	32 3/4	32 1/4	32 5/8	32 1/8	32 1/2	31 3/4	32 1/2	31 3/4	32	31 3/8	32 1/4	31 3/8	32 1/4	11,500
99	Oct 3	104	Jan 23	97	Sep 11	104	Mar 4	Lone Star Gas Co common ----- 10	38	39	*X38 1/8	38 1/2	38 1/4	38 1/4	38 1/4	38 1/4	38 1/4	38 1/4	38 1/4	38 1/4	38 1/4	38 1/4	14,900
82	Mar 4	68 1/2	July 28	80 1/2	Jun 18	89	Apr 14	4.84% conv preferred ----- 100	116 1/2	116 1/2	*114	124	*112 1/2	124	*112 1/2	124	*112 1/2	124	*112 1/2	124	20		
85	Oct 14	92 7/8	Feb 11	82	Oct 8	90 1/2	Mar 6	Long Island Lighting Co com ----- 10	33 1/4	33 1/2	33	33 1/8	33 1/4	33 1/4	33	33 1/4	33	33 1/4	33 1/4	32 3/4	33 1/4	3,600	
100 3/4	Apr 14	129 1/2	Nov 12	128 3/4	Jan 2	155 1/2	Apr 18	5% series B preferred ----- 100	98	100	*98	100	*98	100	*98	100	*98	100	*98	100	*98	100	---
128	Jan 10	143	Jun 23	134 1/2	Sep 28	142 7/8	Mar 25	4.25% series D preferred ----- 100	*81	84 1/2	*81	84 1/2	*81	84 1/2	*81	84 1/2	*81	84 1/2	*80 1/2	82 1/2	*80 1/2	82 1/2	180
44 3/4	Feb 14	44	Dec 22	36 3/8	Jun 26	44 1/2	Mar 12	4.35% series E preferred ----- 100	*83 3/4	84 1/2	*83 3/4	84 1/2	*83 3/4	84 1/2	*83 3/4	84 1/2	*84 1/2	84 1/2	*83 1/2	84	*83 1/2	84	180
55 1/2	Mar 4	61	Oct 6	71	Nov 18	88	July 10	4.40% series G conv pfd ----- 100	144	146	*142	146	*143	146	*144	146	*144	146	*142 1/2	144	*142 1/2	144	67,000
113 3/8	Jan 2	17	Sep 29	15 1/4	Jan 27	22	July 29	Lorillard (P) Co common ----- 5	41 3/8	42 1/4	41 1/8	41 5/8	40	40 7/8	39 3/4	40 4/8	39 3/4	40 4/8	39 3/8	40 4/8	39 3/8	40 4/8	67,000
60	Jan 10	61 7/8	Sep 16	71 1/4	Jan 7	104 1/4	Mar 6	Louisville Gas & El Co (Ky) No par ----- 44	136	137 1/4	136	136	*136	136 1/2	135 1/2	135 1/2	135 1/2	135 1/2	135 1/2	135 1/2	135 1/2	20	
19 1/2	Jun 11	24 1/8	Sep 30	18 3/8	Nov 5	34 7/8	Apr 15	Louisville & Nashville ----- 50	73 1/4	74	72	73 1/2	71	72 1/2	72 1/2	73 1/4	71 1/2	72	73 1/2	73 1/2	73 1/2	7,300	
1	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	Lowenstein (M) & Sons Inc ----- 1	18 1/2	19	18 1/2	18 7/8	18 1/2	18 3/4	18 3/4	18 3/4	18 3/4	18 3/4	18 3/4	18 3/4	18 3/4	6,800	
1	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	Lukens Steel Co ----- 3.33 1/4	80 3/4	84 3/8	82	85 1/2	85 3/4	87 1/2	85 3/8	85 3/8	87 1/2	85 3/8	88 1/4	84	88 1/4	84	17,200
1	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	Lykes Bros Steamship Co ----- 16	20 3/8	21 1/4	20 3/8	21 1/8	20 3/4	21 1/8	21 1/4	21 1/8	21 1/4	21 1/8	x20 7/8	21 1/8	x20 7/8	21 1/8	8,200

23	Jan	2	31 ¹ / ₂	Aug	13	28 ⁷ / ₈	Sep	28	35	Jan	22	MacAndrews & Forbes common	10	29 ¹ / ₂	29 ¹ / ₂	29 ³ / ₄	29 ³ / ₄	30	30	*29 ³ / ₄	30 ¹ / ₄	29 ³ / ₄	29 ³ / ₄	400	
116	Jan	15	125	Apr	17	118	Sep	3	123 ¹ / ₂	Jun	9	6% preferred	100	*121	122 ³ / ₄	*121	122 ³ / ₄	*121	122 ³ / ₄	*121	122 ³ / ₄	*121	122 ³ / ₄	8,600	
21 ³ / ₄	Jan	2	36 ¹ / ₄	Nov	17	32 ¹ / ₄	Jan	6	49 ³ / ₄	July	10	Mack Trucks Inc	5	43 ³ / ₄	44 ⁵ / ₈	43 ¹ / ₄	44 ³ / ₈	43 ³ / ₄	44 ¹ / ₂	44 ¹ / ₈	45 ¹ / ₄	44 ¹ / ₈	45 ¹ / ₄	4,100	
28	Jan	3	39 ³ / ₈	Dec	2	44 ⁷ / ₈	Oct	26	47	Nov	20	5 ¹ / ₄ % preferred (w w)	50	46 ¹ / ₄	46 ¹ / ₄	46 ¹ / ₈	46 ¹ / ₂	46 ³ / ₈	4,900						
78 ¹ / ₂	Jan	6	68	May	14	78 ¹ / ₈	Sep	30	87 ² / ₃	Mar	30	Macy (R H) Co Inc com	No par	41 ⁵ / ₈	42	41 ⁵ / ₈	41 ⁷ / ₈	41 ³ / ₄	41 ⁷ / ₈	41 ¹ / ₄	41 ¹ / ₄	41 ¹ / ₂	41 ¹ / ₈	41 ¹ / ₂	280
13 ¹ / ₄	Apr	1	18 ¹ / ₂	Oct	1	17 ¹ / ₂	Oct	14	20 ¹ / ₄	Jan	21	Macy (R H) Co Inc series A	100	83	83	84	84	84	84	84 ¹ / ₂	84 ¹ / ₂	84 ¹ / ₂	280		
8	Jan	14	17 ¹ / ₄	Dec	31	14	Jan	9	19 ³ / ₈	Oct	9	Madison Fund Inc	1	18 ³ / ₄	19	x18 ⁵ / ₈	18 ⁷ / ₈	18 ¹ / ₂	18 ³ / ₄	18 ⁵ / ₈	18 ⁷ / ₈	18 ⁵ / ₈	18 ⁷ / ₈	6,300	
31 ⁷ / ₈	Jan	10	71 ¹ / ₈	Oct	13	47 ³ / ₈	Oct	1	78	Mar	17	Madison Square Garden	No par	*18 ¹ / ₂	19 ¹ / ₂	*18 ¹ / ₂	19 ¹ / ₂	*18 ¹ / ₂	*18 ¹ / ₂	*18 ¹ / ₂	*18 ¹ / ₂	*18 ¹ / ₂	*18 ¹ / ₂	29,300	
30 ¹ / ₄	Jan	2	60 ¹ / ₂	Dec	1	48 ¹ / ₄	Jan	7	70 ³ / ₄	July	27	Magma Copper	10	54 ¹ / ₂	56 ¹ / ₈	55 ³ / ₄	57 ⁷ / ₈	56 ³ / ₄	57 ⁷ / ₈	56 ¹ / ₄	56 ³ / ₄	56 ¹ / ₄	56 ³ / ₄	29,300	
23 ⁵ / ₈	Apr	29	38 ⁷ / ₈	Dec	10	35 ³ / ₄	Nov	20	48 ³ / ₄	May	12	Magnavox Co	1	68	69 ³ / ₄	--	--	--	--	--	--	--	1,100		
5 ³ / ₄	Jan	2	8 ³ / ₈	Sep	29	3 ⁵ / ₈	Nov	6	7 ¹ / ₄	Jan	14	When issued	1	34 ¹ / ₂	35 ¹ / ₂	35 ¹ / ₈	39 ¹ / ₂	37	38 ⁷ / ₈	35 ³ / ₄	38	x35 ⁵ / ₈	36 ⁷ / ₈	56,700	
5 ¹ / ₂	Apr	8	6 ³ / ₈	Nov	19	5 ¹ / ₈	Oct	1	9 ¹ / ₂	Jan	30	Mallory (P R) & Co	1	36 ³ / ₄	37	36	36 ³ / ₄	36 ¹ / ₂	36 ¹ / ₄	37 ¹ / ₄	35 ⁷ / ₈	39	10,800		
12 ¹ / ₄	Jan	3	17	Aug	7	15 ¹ / ₄	Jan	5	22 ³ / ₄	Mar	16	Manati Sugar Co	1	*3 ⁷ / ₈	4	3 ⁷ / ₈	3 ⁷ / ₈	*3 ³ / ₄	3 ⁷ / ₈	4	4	800			
21	Jan	2	28 ¹ / ₂	Oct	1	22 ³ / ₄	Nov	6	33	Jun	1	Mandel Bros	No par	61 ¹ / ₄	61 ¹ / ₄	61 ¹ / ₈	61 ¹ / ₂	61 ¹ / ₈	61 ¹ / ₂	61 ¹ / ₈	61 ¹ / ₂	61 ¹ / ₈	61 ¹ / ₂	2,500	
5 ³ / ₄	Jan	2	71 ¹ / ₄	Feb	4	5	Nov	12	7 ⁷ / ₈	Jan	26	Manhattan Shirt	5	18 ¹ / ₄	18 ⁵ / ₈	17 ³ / ₄	18 ¹ / ₂	18	18 ⁷ / ₈	18	18	18 ¹ / ₂	18 ¹ / ₂	3,000	
18 ¹ / ₂	Jan	2	24 ³ / ₈	Oct	29	23 ¹ / ₂	Jan	2	28 ¹ / ₂	July	30	Manning, Maxwell & Moore	12.50	25	25 ³ / ₈	24 ⁵ / ₈	25 ¹ / ₄	24 ⁵ / ₈	25	24 ¹ / ₂	2,200				
51 ¹ / ₂	Jan	9	67	Oct	28	64 ¹ / ₂	Jan	5	77	July	29	Maracaibo Oil Exploration	1	5	5	5	5 ¹ / ₈	5 ¹ / ₈	5 ¹ / ₈	5 ¹ / ₈	5	5	2,800		
25 ⁵ / ₈	Jan	2	59 ³ / ₄	Dec	31	44 ¹ / ₄	Nov	4	59 ³ / ₈	Jan	12	Marine Midland Corp	5	26 ³ / ₄	26 ⁷ / ₈	26 ³ / ₄	26 ⁷ / ₈	26 ³ / ₄	26 ⁷ / ₈	x26 ¹ / ₄	26 ⁵ / ₈	26 ⁵ / ₈	26 ⁵ / ₈	6,000	
29 ⁷ / ₈	Jan	2	45 ⁵ / ₈	Nov	7	42 ¹ / ₄	Jun	2	50 ¹ / ₂	Nov	6	4% convertible preferred	50	72	75	72 ¹ / ₂	72 ¹ / ₂	*71	74	*70	74	*70	74	700	
81 ¹ / ₂	Jan	8	93 ¹ / ₂	July	11	88	Oct	27	93 ³ / ₈	Jan	26	Marquette Cement Mfg Co	4	48	48	48 ¹ / ₂	49	48 ¹ / ₂	49	*49	49 ¹ / ₂	49	49 ¹ / ₂	2,600	
30	Sep	25	36 ⁷ / ₈	Jan	7	32 ³ / ₈	Jan	14	62 ³ / ₄	May	11	Marshall Field & Co com	No par	93 ¹ / ₄	94 ¹ / ₂	93 ¹ / ₄	93 ¹ / ₄	*93 ¹ / ₄	94 ¹ / ₂	*92 ¹ / ₂	94 ¹ / ₂	*92 ¹ / ₂	94 ¹ / ₂	60	
25 ¹ / ₂	Jan	2	42 ³ / ₈	Dec	3	34	Oct	6	46 ⁷ / ₈	May	22	4% preferred	100	45 ¹ / ₄	46 ⁷ / ₈	44 ¹ / ₂	45	44 ¹ / ₄	44 ⁷ / ₈	44	44 ¹ / ₂	44 ¹ / ₂	44 ¹ / ₂	22,800	
34	Jan	2	49 ¹ / ₂	Dec	22	46	May	19	53 ⁵ / ₈	Feb	24	Masonite Corp	No par	37 ¹ / ₂	38	36	37	36 ¹ / ₂	37 ³ / ₈	36 ¹ / ₂	37 ³ / ₈	37	38	5,300	
75 ¹ / ₂	Nov	11	65 ³ / ₈	Jun	26	73	Nov	10	81	Mar	26	May Dept Stores common	5	48 ¹ / ₂	48 ⁷ / ₈	48 ³ / ₈	48 ⁵ / ₈	47 ⁵ / ₈	48 ⁵ / ₈	47 ⁵ / ₈	48 ⁵ / ₈	48 ⁵ / ₈	48 ⁵ / ₈	6,900	
75	Sep	16	65 ³ / ₈	Jun	16	73	Nov	10	81	Mar	31	\$3.75 pfld 1947 series	No par	73 ³ / ₄	74	*73	75	*73	75	*73	75	73	73	250	
66 ³ / ₄	Sep	15	77	July	30	65 ¹ / ₂	Nov	9	72 ¹ / ₄	Mar	17	\$3.40 preferred	No par	65 ¹ / ₂	66 ¹ / ₂	*65 ¹ / ₂	66 ¹ / ₂	*65 ¹ / ₂	*65 ¹ / ₂	*65 ¹ / ₂	*65 ¹ / ₂	*65 ¹ / ₂	*66 ¹ / ₂	--	
13	Jan	2	20	Dec	29	32 ¹ / ₄	Sep	22	43 ⁷ / ₈	Nov	9	McTag Co	No par	42 ¹ / ₂	43 ¹ / ₄	42	42 ¹ / ₂	42 ¹ / ₂	42 ³ / ₈	43	43	43	43	1,700	
18 ¹ / ₄	Apr	7	32 ¹ / ₂	Oct	22	29	Jan	2	42	Oct	30	McCall Corp	No par	28 ¹ / ₂	28 ³ / ₈	28 ¹ / ₂	28 ⁵ / ₈	28 ³ / ₈	28 ¹ / ₂	28 ⁵ / ₈	28 ³ / ₈	28 ⁵ / ₈	28 ³ / ₈	1,900	
39 ¹ / ₂	Jan	0	45	Dec	24	44	Feb	10	53	July	24	McCord Corp	3	39 ¹ / ₈	40 ¹ / ₄	39	39	39 ¹ / ₂	39 ⁷ / ₈	*39 ¹ / ₂	40	39 ⁷ / ₈	39 ⁷ / ₈	39 ⁷ / ₈	1,800
62	Jan	2	63 ¹ / ₂	Dec	29	78	Aug	24	94 ¹ / ₂	Feb	5	McCrory-McLellan Stores Corp	common	14	14 ³ / ₈	13 ³ / ₄	14	14 ¹ / ₈	14 ¹ / ₂	14 ¹ / ₄	14 ³ / ₈	14 ¹ / ₂	14 ¹ / ₂	7,700	
28 ³ / ₄	Mar	3	56 ¹ / ₂	Dec	1	32 ³ / ₈	Nov	18	58	Feb	16	3 ¹ / ₂ % convertible preferred	100	79	79	79	79	79	*79	79 ³ / ₈	80	80	170		
31 ⁷ / ₈	Apr	23	41 ⁷ / ₈	Sep	26	37 ⁴	Jan	30	48 ⁴ / ₈	July	16	McDermott (J Ray) & Co Inc	1	32 ³ / ₄	34	32 ¹ / ₂	32 ³ / ₄	32 ¹ / ₂	33 ¹ / ₄	33 ¹ / ₂	33 ¹ / ₄	34 ¹ / ₄	34 ¹ / ₄	6,900	
39	Jan	2	59 ¹ / ₄	Dec	1	54	Mar	9	69 ¹ / ₂	Aug	31	McDonnell Aircraft Corp	5	31 ³ / ₄	32 ³ / ₄	31 ³ / ₈	31 ³ / ₄	31	31 ⁷ / ₈	31 ¹ / ₂	31 ³ / ₄	32 ¹ / ₂	31 ³ / ₄	11,600	
10 ¹ / ₂	Jan	2	20 ³ / ₈	Nov	17	17 ¹ / ₄	Oct	21	21 ¹ / ₂	July	17	McGraw-Edison Co	1	40	41 ¹ / ₈	40 ¹ / ₂	40	40 ⁷ / ₈	40 ¹ / ₂	9,500					
68 ¹ / ₂	Jan	2	98	Dec	31	84	May	4	99 ³ / ₈	Feb	3	McGraw-Hill Publishing	3	63	63	62	62 ¹ / ₂	62	63 ¹ / ₂	62 ¹ / ₂	2,800				
37 ¹ / ₂	Jun	3	9 ³ / ₄	Jan	10	37 ¹ / ₂	Sep	21	50	Nov	18	McGregor-Doniger Inc class A	1	19	19	16 ³ / ₈	18 ⁵ / ₈	18 ³ / ₈	18 ⁵ / ₈	18 ³ / ₈	18 ⁵ / ₈	18 ³ / ₈	1,100		
13 ¹ / ₂	Jan	2	22 ¹ / ₂	Dec	19	20 ¹ / ₈	Jan	2	24 ³ / ₈	July	24	McIntyre Porenpine Mines	5	86 ⁴ / ₇	87	*86 ³ / ₄	87 ¹ / ₂	87 ¹ / ₂	86 ¹ / ₂	86 ¹ / ₂	85 ⁵ / ₈	86 ¹ / ₂	86 ¹ / ₂	300	
33 ¹ / ₄	Apr	9	47 ³ / ₄	Sep	24	41 ³ / ₈	Jun	24	51	Feb	2	McKesson & Robbins Inc	9	47 ¹ / ₂	48 ⁷ / ₈	48 ⁴ / ₈	48 ⁷ / ₈	48 ¹ / ₂	48 ¹ / ₂	47 ¹ / ₂	48 ¹ / ₂	47 ¹ / ₂	48 ¹ / ₂	10,100	
86 ¹ / ₂	Jan	7	96	Apr	25	87 ¹ / ₂	Sep	29	95 ¹ / ₂	Mar	26	McLean Trucking Co	10	9 ¹ / ₄	9 ¹ / ₂	9 ¹ / ₄	9 ³ / ₈	9 ¹ / ₈	9 ³ / ₈	9	9 ¹ / ₄	9 ¹ / ₄	5,200		
22 ¹ / ₄	Jan	2	26 ⁵ / ₈	Apr	14	23 ³ / ₄	Jan	2	28 ³ / ₄	Apr	16	McQuav Norris Mfg Co	10	*23 ³ / ₈	23 ³ / ₄	23 ³ / ₈	23 ⁷ / ₈ </								

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE		Par	LOW AND HIGH SALE PRICES					Sales for the Week	
Lowest	Highest	Lowest	Highest	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Saturday Nov. 21	Shares			
30 1/2 Mar 10	53 1/4 Oct 27	44 1/4 Jan 8	64 1/2 Aug 5	Mergenthaler Linotype Co. 1	57 1/4 57 1/2	57 1/4 58	58 1/4 59	60	61 1/2	4,900			
15 1/2 Jan 2	19 1/2 Feb 5	16 1/2 Nov 18	22 1/2 Feb 25	Merritt-Chapman & Scott 12.50	16 1/2 16 1/2	16 1/2 16 1/2	16 1/2 16 1/2	16 1/2	16 1/2	22,100			
39 Jan 1	62 1/2 Dec 10	53 1/2 Jan 1	82 1/2 July 1	Mesta Machine Co. 5	69 1/2 70	70 1/2 70 1/2	70 1/2 70 1/2	70 1/2	70 1/2	1,300			
78 Sep 15	92 1/2 May 13	76 Oct 13	88 1/2 Apr 15	Metropolitan Edison 3.90% pfd 100	64 1/2 67 1/2	64 1/2 67 1/2	64 1/2 67 1/2	67 1/2	67 1/2	170			
91 Dec 22	102 Apr 9	85 Oct 15	98 Mar 13	4.35% preferred series 100	64 1/2 67 1/2	64 1/2 67 1/2	64 1/2 67 1/2	67 1/2	67 1/2				
79 Sep 24	90 1/4 Feb 26	76 Oct 15	88 Mar 31	3.85% preferred series 100	76 1/2 78 1/2	76 1/2 78 1/2	76 1/2 78 1/2	76 1/2	76 1/2				
79 Oct 15	92 July 7	74 1/2 Nov 12	87 Apr 28	3.80% preferred series 100	74 1/2 76	74 1/2 76	74 1/2 76	74 1/2	74 1/2	30			
97 Jan 14	104 Aug 12	87 1/2 Oct 28	99 1/2 Mar 11	4.45% preferred series 100	88 1/2 88	88 1/2 88	88 1/2 88	88	88	87	89 1/2	60	
24 1/2 Mar 4	40% Oct 13	33 1/2 Jan 3	53 1/2 Nov 11	Miami Copper 5	52 1/2 53 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2	51 1/2	52	52	7,700	
34 1/4 Jan 6	48 Dec 5	44 Sep 23	51 1/4 Apr 6	Middle South Utilities Inc. 10	48 1/2 49	48 1/2 49	48 1/2 49	48 1/2	48 1/2	48 1/2	49	6,400	
28 1/2 Jun 25	39 Sep 19	33 Jan 23	59 Oct 26	Midland Enterprises Inc. 1	57 1/2 59 1/2	58 1/2 59 1/2	59 1/2 59 1/2	59 1/2	59 1/2	60	63	200	
35 1/4 Jan 2	43 1/2 Oct 13	39 1/2 Jan 2	60 1/2 Nov 12	Midland-Ross Corp common 5	58 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	58 1/2	58 1/2	57 1/2	58 1/2	2,800	
78 Jan 2	88 Jun 10	83 1/4 Jan 1	92 Feb 27	5 1/2 1st preferred 100	89 1/2 89 1/2	89 1/2 90	89 1/2 89 1/2	89 1/2	89 1/2	90	90	170	
25 1/2 Feb 24	39 1/2 Aug 4	35 1/2 Feb 18	40 1/2 Jun 2	3.80% preferred series 100	74 1/2 76	74 1/2 76	74 1/2 76	74 1/2	74 1/2	74 1/2	74 1/2	30	
14 1/2 Jan 7	21 1/2 Feb 6	15 1/2 Oct 9	24 1/2 Mar 20	4.45% preferred series 100	88 1/2 88	88 1/2 88	88 1/2 88	88	88	87	89 1/2	60	
76 Jan 17	126 Dec 11	111 1/2 Jan 28	150 July 21	Midwest Oil Corp. 10	123 1/2 128 1/2	x123 1/2 125	123 1/2 127	123	123	125 1/2	125 1/2	12,000	
7 1/2 Jan 2	20 1/2 Nov 5	18 1/2 Feb 9	29 1/2 July 29	Minneapolis-Honeywell Reg. 1.50	23 1/2 24 1/2	23 1/2 24 1/2	23 1/2 24 1/2	25 1/2	25 1/2	26 1/2	26 1/2	17,800	
17 Jan 10	28 1/2 Dec 31	20 1/2 Sep 21	31 Jun 4	Minneapolis Moline Co. 1	23 1/2 23 1/2	23 1/2 24 1/2	24 1/2 25 1/2	25 1/2	25 1/2	25	25	2,900	
11 1/2 Jan 2	20 1/2 Nov 14	14 1/2 Nov 16	20 1/2 Feb 16	Minneapolis & St Louis Ry. No par	14 1/2 15	15 15	15 15	15 1/2	15 1/2	15 1/2	15 1/2	2,200	
73 1/2 Feb 25	116 Dec 29	111 1/2 Jan 8	155 Nov 20	Minn St Paul & S S Marie No par	142 1/2 147 1/2	x142 1/2 145	146 1/2 147 1/2	146	146	149 1/2	148 1/2	11,100	
21 1/2 Jan 2	35 1/2 Oct 8	31 1/2 Apr 28	38 Mar 5	Minn Mining & Mfg. No par	32 1/2 33	33 34	32 34	33	33	33 1/2	33 1/2	3,400	
27 1/2 Jan 6	35 1/2 Dec 29	32 Nov 18	39 Jan 22	Minnesota & Ontario Paper. 2.50	33 1/2 33 1/2	32 1/2 32 1/2	32 1/2 32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	1,400	
4 1/2 Jan 2	18 1/2 Oct 6	16 1/2 Jan 2	25 Jun 19	Minnesota Power & Light. No par	20 1/2 21 1/2	20 1/2 20 1/2	20 1/2 20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	17,000	
31 Feb 25	44 1/2 Aug 6	35 1/2 Oct 20	49 1/2 Apr 4	Minute Maid Corp. 1	35 1/2 36	35 1/2 36 1/2	35 1/2 36 1/2	35 1/2	35 1/2	36 1/2	36 1/2	18,000	
18 1/2 Feb 25	25 1/2 Aug 6	19 1/2 Nov 16	29 1/2 May 4	Mission Corp. 1	19 1/2 20 1/2	19 1/2 20 1/2	19 1/2 20 1/2	20	20	20 1/2	20 1/2	14,900	
27 Jan 10	39 1/2 Dec 16	32 Sep 18	41 1/2 Mar 16	Mission Development Co. 8	33 1/2 34 1/2	33 1/2 34 1/2	33 1/2 34 1/2	33 1/2	33 1/2	33 1/2	33 1/2	11,500	
4 1/2 Jan 2	9 1/2 Jun 5	4 1/2 Sep 23	8 Jan 2	Missouri-Kan-Tex RR 1	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	4,800	
20 Apr 2	43 1/2 Dec 29	41 1/2 Jan 8	52 1/2 May 25	Missouri Pacific RR class A No par	44 1/2 45	44 1/2 45	44 1/2 45	44 1/2	44 1/2	45 1/2	45 1/2	4,600	
16 1/2 Oct 24	19 1/2 Dec 30	17 Jun 10	20 1/2 July 29	Missouri Portland Cement Co. 6.25	36 1/2 37	37 1/2 37	37 1/2 37	37 1/2	37 1/2	37 1/2	37 1/2	2,600	
4 1/2 Jan 2	14 1/2 Dec 18	12 1/2 Jan 8	18 1/2 Apr 27	Missouri Public Service Co. 1	17 1/2 17 1/2	17 1/2 17 1/2	17 1/2 17 1/2	18	18	17 1/2	17 1/2	800	
52 Jan 2	80 Nov 19	60 Jan 9	70 Aug 5	Mohasco Industries Inc common 5	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	14 1/2	14 1/2	14 1/2	14 1/2	37,900	
62 Jan 10	90 Nov 19	68 1/2 Jan 8	78 1/2 Aug 14	3.4% preferred 100	66 1/2 67 1/2	*66 1/2 67 1/2	*66 1/2 67 1/2	*66 1/2	*66 1/2	*66 1/2	*66 1/2		
8 1/2 Jan 13	16 1/2 Dec 18	12 1/2 Nov 20	16 Jan 19	4.20% preferred 100	74 1/2 74 1/2	75 75	74 1/2 75	74	75	74	75		
15 1/2 Jan 6	20 1/2 Sep 29	18 1/2 Jan 23	18 1/2 May 28	Mojud Co Inc. 1.25	12 1/2 13	*12 1/2 13	*12 1/2 13	*12 1/2	*12 1/2	*12 1/2	*12 1/2		
11 1/2 Apr 22	14 1/2 Sep 23	8 Jan 2	14 1/2 May 26	Monarch Machine Tool. No par	19 1/2 20	19 1/2 20	19 1/2 20	18 1/2	18 1/2	18 1/2	18 1/2	300	
4 1/2 Apr 2	8 1/2 Sep 24	8 Jan 2	14 1/2 May 26	Monon RR class A 25	12 1/2 13	*12 1/2 13	*12 1/2 13	12 1/2	12 1/2	12 1/2	12 1/2	100	
29 1/2 Apr 30	41 1/2 Nov 20	38 1/2 Jan 8	56 1/2 July 27	Monsanto Chemical Co. 2	9 1/2 10	9 1/2 10	9 1/2 10	9 1/2	9 1/2	9 1/2	9 1/2	2,000	
22 1/2 Jan 8	31 1/2 Dec 1	28 1/2 Sep 24	35 1/2 Mar 2	Montana-Dakotas Utilities Co. 1	29 1/2 29 1/2	29 1/2 29 1/2	29 1/2 29 1/2	50	50	x49 1/2	x49 1/2	28,000	
31 1/2 Apr 25	32 1/2 Dec 21	22 1/2 Sep 22	31 1/2 July 24	Montana Power Co. No par	25 1/2 26	26 25 1/2	26 25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	3,000	
38 Feb 25	39 1/2 July 17	50 1/2 Jan 9	50 1/2 Sep 18	Montecatini Mining & Chemical American shares 1,000 hrs	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	2,500	
14 1/2 Jun 22	21 1/2 Dec 29	20 1/2 Jan 14	27 1/2 Aug 28	Monterey Oil Co. 1	24 1/2 24	24 1/2 24	24 1/2 24	23 1/2	23 1/2	23 1/2	23 1/2	10,600	
18 1/2 Feb													

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1938		Range Since Jan. 1		STOCKS		LOW AND HIGH SALE PRICES						Sales for the Week						
Lowest	Highest	Lowest	Highest	NEW YORK STOCK EXCHANGE	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Shares							
50% Jan 14	60 1/2 Nov 20	57 1/2 Sep 22	67 1/2 Jan 30	Ohio Edison Co common	12	60 1/2	60 1/2	59 3/4	60 3/8	59 1/4	59 3/4	59 1/2	59	61	4,100			
90 Sep 16	103 Jun 10	85 1/2 Sep 29	90 1/2 Jan 10	4.40% preferred	100	87 1/2	87 1/2	87 1/2	88	87 1/2	88	87 1/2	88	87 1/2	88	970		
78 1/2 Sep 19	92 1/2 May 16	76 1/2 Nov 19	85 Jan 12	3.90% preferred	100	78	78 1/2	78	78	77 3/4	78	76 1/2	77	77 1/2	78	220		
94 1/2 Nov 17	103 Jan 17	88 Oct 5	100 Jan 13	4.56% preferred	100	92 1/2	93	92	93	91 1/2	92	91 1/4	93	91 1/4	93	160		
89 Oct 31	102 May 16	86 Sep 30	95 1/4 Jan 16	4.44% preferred	100	88	90 1/2	88	90	88 1/2	90 1/2	88	90	89 1/4	90	30		
28 1/2 Jan 13	43 1/2 Aug 11	34 1/2 Nov 13	46 1/2 May 21	Ohio Oil Co common	No par	33	35 1/2	35	36 1/2	35 1/4	35 1/2	35 1/4	35 1/2	35 1/4	35 1/2	26,100		
27 Dec 3	29 1/2 Dec 31	27 1/2 Jun 9	34 1/4 Mar 4	Ohio Gas & Elec Co common	5	30 3/4	30 3/4	31	31 1/4	31 1/2	32 1/4	31 3/4	32 1/2	31 1/4	32 1/2	5,200		
17 1/2 Jan 8	18 1/2 Jun 3	16 1/2 Oct 7	18 Feb 27	4% preferred	20	16 5/8	16 5/8	16 3/4	16 3/4	16 3/4	17	16 5/8	16 3/4	16 1/2	17	400		
88 1/2 Dec 31	98 May 27	80 Sep 25	90 1/2 Feb 5	4.24% preferred	100	82 1/2	84	82 1/2	84	83 1/2	84	82 1/2	82 1/2	82 1/2	84	100		
27 1/2 Dec 5	29 1/4 Dec 9	26 1/2 Sep 25	30 1/2 Jun 2	Oklahoma Natural Gas	7.50	26 5/8	26 3/4	27	27 3/8	27 3/4	27 1/2	26 7/8	27 3/8	26 7/8	27	3,400		
31 1/2 Apr 7	45 1/2 Dec 31	41 1/2 Feb 9	58 1/2 July 28	Olin Mathileson Chemical Corp	5	47 5/8	48 1/2	48	49	48 1/2	49	49	49 1/2	48 1/2	49 1/2	30,400		
7 1/2 Jan 2	15 1/4 Dec 15	14 1/2 Jan 7	24 1/2 Nov 20	Oliver Corp	1	21 1/4	23 3/8	21 3/4	22 3/8	23 1/2	24 1/2	23 3/4	24 1/2	24 1/2	24 1/2	89,900		
40% Jan 13	74 Dec 17	61 1/2 Jan 19	63 Aug 7	Otis Elevator	6.25	77 1/4	77 1/2	77 1/2	77 3/4	77 1/2	77 3/4	77 1/2	77 3/4	78	78 1/2	78	78 1/2	3,700
20 1/2 Jan 7	35 Dec 18	29 1/4 May 7	39 1/2 July 15	Outboard Marine Corp	30c	30 7/8	31 1/4	30 1/2	31 1/4	30 1/2	30 1/2	29 7/8	30 1/2	30	31 1/2	40,600		
12 July 15	15 1/2 Dec 4	15 1/2 Nov 12	16 1/4 May 7	Overland Corp (The)	1	15	16	15	15 1/2	15 1/4	15 1/4	15 1/4	16	15	16	16	100	
37 1/2 Feb 24	66 1/2 Dec 16	61 1/2 Feb 10	94 1/2 July 2	Owens Corning Fiberglas Corp	1	80 3/4	82	81	81 1/2	81 1/2	82 3/4	81	84 1/2	84	84	84	7,000	
59 Jan 7	89 1/2 Dec 11	79 1/2 Feb 9	104 1/2 July 28	Owens-Illinois Glass Co com	6.25	97 1/4	99 1/4	97 3/4	99	97 3/4	99	99	100	99 1/2	100	7,600		
93 1/2 Oct 31	99 1/2 July 29	97 1/2 Jan 27	110 1/4 Aug 28	4% preferred	100	107 1/2	107 1/2	107 1/4	106 1/4	108 1/4	108 1/2	108 1/2	108 1/2	107 1/4	108 1/2	500		
25 1/2 Jan 2	38 1/2 Aug 6	26 1/2 Nov 13	38 1/2 Apr 28	Oxford Paper Co common	15	27 1/4	28	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	3,800	
85 1/2 Oct 1	96 1/2 May 5	83 Nov 19	99 1/2 Feb 4	85 preferred	No par	88	90	88	90	88	90	88	88	88	88	10		

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Pitts Ft Wayne & Chic Ry—
7% guaranteed preferred.

128	Apr	17	140	Jan	22	127 1/4	Oct	9	145	Mar	4	7 1/2	guaranteed preferred	100	129 1/4	131	129 1/4	131	131	131 1/2	131 1/2	129 1/4	130	70	
15%	Jan	2	29 3/8	Oct	13	24 1/2	Jan	9	42	July	23	Pitts	Metallurgical Inc	1.25	32 3/8	32 3/8	32 7/8	33 1/2	34	35 1/2	36	37 1/2	35%	36 1/4	4,900
67 1/2	Feb	25	81	Aug	11	73 1/2	May	7	91 1/2	Mar	19	Pittsburgh	Plate Glass Co	10	80	81 7/8	81	81 3/4	80 3/4	82	79 1/4	80 5/8	78 1/2	80	18,500
14 1/2	Jan	2	24 5/8	Dec	30	19 1/2	May	7	28 2/8	Jan	26	Pittsburgh	Steel Co common	10	20 1/8	21	20 5/8	20 7/8	21	22 2/8	22	22 2/8	21 1/2	21 3/4	10,300
62	Jan	2	73	Oct	23	70 1/2	Sep	29	82 1/2	Jan	29	5%	preferred class A	100	72	73 1/2	72	73 1/2	72	72	*70	72	*71	72	10
68 1/2	Jun	2	80	Oct	10	77 1/2	Jan	8	86	Feb	9	5 1/2	1st series prior pfd	100	78	80	78	80	78	78	*78 1/2	79	78	78	200
17 1/2	July	9	24 1/4	Sep	29	16	Nov	5	23 1/8	Jan	9	Pittsburgh	& West Virginia	100	16 1/4	17	16 5/8	17	17 1/4	17 1/4	17 1/4	17 1/4	17 1/4	17 1/4	4,000
113 3/4	Aug	27	125	July	11	119	Sep	8	132	Mar	16	Pittsburgh	Young & Ash pfd	100	122	124	x120	120	*118	122	*118	122	*118	122	10
39%	Jan	10	77 3/4	Dec	18	62 1/2	July	31	75 3/4	Nov	19	Pittston	Co (The) common	1	69 1/4	70 1/4	69 5/8	71	71 1/2	74 1/4	74	75 3/4	74	75	9,600
69	Jan	10	113 1/4	Dec	16	100 3/4	Jun	9	115 3/4	Nov	19	\$3.50	convertible preferred	75	110	111	*108 1/2	112	*113 1/4	114	114	115 3/4	115	115	2,030
19 1/2	Jan	31	39 1/2	Nov	14	34 1/4	Mar	31	51	Nov	12	Plough	Inc	2.50	48 1/2	49 1/8	47 5/8	48 1/2	48	48 1/2	50	51	50 1/2	50 5/8	3,700
23 1/2	Mar	26	32 1/4	Nov	14	21 3/4	Nov	17	31 3/4	Apr	17	Plymouth	Oil Co	5	22	22 3/8	21 3/4	22 1/2	22 1/8	22 1/8	22 1/8	22 1/8	22 1/8	22 1/8	5,700
49 1/2	Jan	2	109 5/8	Nov	20	96 1/4	Jan	8	161 1/8	Nov	20	Poiaroid	Corp	1	146 1/2	152 3/4	147 1/2	151 3/4	149 5/8	155	154 1/4	159 1/4	159	161 1/8	45,400
16 1/2	Jan	2	27 3/4	Oct	2	22	Sep	22	28 1/4	May	14	Poor	& Co	10	23 1/2	23 3/8	x22 5/8	22 3/4	22 5/8	22 7/8	22 7/8	22 7/8	22 7/8	23 3/8	2,500

Porter Co Inc (H K) -

88%	Dec 15	90	Dec 12	88	Jan 14	95%	Apr 2	5%	sink fund preference	100	94	94	94 1/2	95	94 7/8	94 1/2	94 3/4	95	94 3/4	95	270
22%	Jan 10	28 1/4	Dec 31	25 1/2	May 19	29 1/2	Feb 24	Potomac Electric Power Co	10	27	27 1/4	26 3/4	27 1/8	27	27 1/8	27 1/8	27 1/2	27 1/2	27 1/2	27 1/2	12,800
55%	Jan 31	78 3/8	Nov 20	73 1/4	Feb 9	90	Aug 27	Procter & Gamble	2	85	85 1/2	85 1/4	86 1/4	86	87	86 1/2	87	85%	86 1/2	86 1/2	15,000
42%	Jan 9	50 1/4	Dec 31	47 3/4	Feb 17	68 4/8	Jan 5	Public Service Co of Colorado	10	51 3/4	51 1/4	51 3/8	51 3/4	52 1/4	52	52 3/4	53	53 1/2	53 1/2	53 1/2	2,500
29%	Jan 2	39	Nov 14	36 3/8	Sep 18	43 3/8	Apr 8	Public Serv Elec & Gas com	No par	37 1/2	38 3/8	37 1/2	37 1/2	36 5/8	37 1/2	37	37 1/4	37	37 1/2	37 1/2	16,000
26%	Jan 7	30 1/2	May 2	27 1/4	Sep 18	33 1/2	Mar 3	\$1.40 div preference com	No par	28 1/8	28 3/8	27 7/8	28 1/4	28	28 1/2	27 7/8	27 1/8	27 1/4	28 3/8	28 3/8	3,100
82%	Oct 29	93	Feb 18	78 1/2	Oct 5	91 1/2	Mar 20	4.08% preferred	100	80 1/2	80 1/2	*80 1/2	82	*80 1/2	82	*80 1/2	82	81	82	22	
83 1/2%	Nov 5	95	Apr 18	80	Jun 5	92	Mar 20	4.18% preferred	100	*84	85	*84	85	*84 1/4	85	*84 1/2	85	*84	85	--	
86%	Oct 29	98	Apr 23	83	Sep 23	93	Jan 16	4.30% preferred	100	*87 1/2	89	87	87 1/2	*86	88	*86	88 1/2	*86	88 1/2	20	
100%	Sep 12	107 1/2	Apr 22	98	Sep 22	106 1/2	Apr 6	5.05% preferred	100	100 1/2	100 1/2	101	101	101	101	101	101	101	101	101	48
37%	Jan 2	46	Dec 31	40 1/2	Sep 21	48 1/8	Feb 9	Public Serv Co of Indiana	No par	43 1/4	43 1/2	43 1/4	43 1/2	43 1/4	43 1/2	43	43 1/2	42 3/4	43 1/8	43 1/8	7,300
70 1/4%	Nov 26	80 3/4	Mar 13	69 5/8	Nov 4	76 1/2	Mar 13	3 1/2% preferred	100	*69 3/4	71	*69 3/4	70 3/4	*69 3/4	70 3/4	*69 3/4	70 3/4	*69 1/2	71	--	
21%	Sep 18	24 1/2	Jan 10	20 1/4	Sep 22	23 1/4	Jan 13	4.32% preferred	25	*21 1/4	22 1/2	21 3/4	21 3/4	*21 1/4	22	*21 1/4	22	*21 1/4	22	10	
20 1/2%	Nov 12	23 1/2	Jun 18	20	Oct 5	22 1/2	May 14	4.16% preferred	25	*20 1/4	21	*20 1/4	21	*20 1/4	21	*20 1/4	21	*20 1/4	21	--	
105%	Oct 15	113 1/2	Dec 31	104	Sep 21	117 1/2	Feb 5	4.80% preferred	100	108 1/2	108 1/2	110	110	109	109 1/4	108 3/4	109	*107	108 1/4	28	
5 1/2%	Jan 2	15 1/4	Dec 11	8 1/2	Nov 18	15	Jan 16	Publicker Industries Inc com	5	8 3/8	8 7/8	8 1/2	8 3/4	8 3/8	8 3/4	8 1/2	8 3/4	8 1/2	8 3/4	8 1/2	11,300
67 1/2%	Jan 8	85	Dec 30	83	Nov 10	86 1/2	Jan 7	\$4.75 preferred	No par	83	83 3/8	*83	83 1/2	83	83	*83	83 1/2	83	83	83	8
43 3/4%	Jan 2	60	Nov 19	31 1/2	Jun 24	36 3/8	Aug 31	Puget So Ind Power & Light Co	10	31 1/8	32 1/4	31 1/4	31 3/4	31 1/8	31 3/4	31 1/4	31 1/2	31 1/8	31 1/2	6,200	
26 1/2%	Jan 7	35 1/4	Dec 29	58	Jan 4	72 1/2	Aug 27	Pullman Inc	No par	65 1/2	67	66	66 1/2	67	67 1/2	69	69 1/2	71	69 1/2	71	4,200
29	Feb 25	45	Dec 31	34 1/8	Nov 16	48 1/8	Apr 16	Pure Oil	5	34 1/8	34 7/8	34 1/4	34 3/8	34 1/2	35	34 1/4	35 1/8	34 1/8	35 1/8	24,800	

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37 1/4 Feb 11 52 Nov 19 45 Nov 20 54 1/2 Jan 16 Quaker Oats Co common 5 46 1/4 46 5/8 45 5/8 45 5/8 45 1/8 45 5/8 *45 1/4 45 3/4 45 45 1/2 2,40
 131/4 Oct 28 146 1/2 Apr 23 124 1/2 Sep 22 140 Mar 8 6% preferred 100 131 131 128 130 *127 129 *127 129 127 1/2 127 1/2 12 12
 23 July 48 28 1/2 July 24 27 1/2 Oct 27 Quaker St. & Refining Corp 10 26 26 1/2 25 5/8 26 25 3/4 26 25 5/8 26 26 26 26 1,30

For footnotes, see page 24.

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE	Par	LOW AND HIGH SALE PRICES					Sales for the Week Shares			
Lowest	Highest	Lowest	Highest			Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20				
30 1/4 Jan 2	48 1/4 Dec 31	43 1/4 Feb 9	71 May 11	Radio Corp of America com	No par	64 3/4	66 1/4	64 5/8	65 5/8	65	65 1/8	66 1/2	49,800	
69 1/2 Sep 30	75 1/2 May 12	67 1/2 Sep 24	74 1/4 Mar 5	\$3.50 1st preferred	No par	70 1/2	70 1/2	70 3/4	71	70 3/4	71 1/2	2,000		
16 1/2 Apr 10	24 1/2 Dec 31	23 1/4 Jan 9	38 1/2 May 6	Ranco Inc	5	34 1/2	35 1/2	34 3/4	35 3/8	35 1/2	37 1/4	14,700		
45 1/4 Apr 8	60 1/2 Oct 21	56 1/4 Jan 6	73 May 22	Raybestos-Manhattan	No par	69	70 1/2	69	68 1/2	69 1/4	69 1/2	1,100		
14 1/4 Jan 13	23 1/2 Dec 17	19 1/2 Feb 9	30 1/2 July 10	Rayonier Inc	1	23 1/8	23 1/8	23 1/4	23 1/8	23 1/2	23 3/8	20,200		
21 1/2 Feb 28	69 Dec 17	43 1/4 Sep 9	73 1/2 Apr 27	Raytheon Co	5	50 3/4	52 3/4	50 3/8	51 1/8	50 1/2	51	52 1/2	50,200	
19 1/2 July 14	25 1/4 Jan 20	16 1/2 Nov 17	25 Jan 21	Reading Co common	50	17	17 1/2	16 1/2	17 1/2	17 1/4	17 1/2	8,800		
31 1/4 July 25	34 1/4 Jan 24	32 1/2 Oct 28	37 1/2 Jan 26	4% noncum 1st preferred	50	32 1/2	34 1/2	32 1/2	34	32 1/2	33 1/2	33		
25 1/4 Jun 10	30 1/2 Dec 29	27 Nov 6	33 1/4 Jan 14	4% noncum 2nd preferred	50	27 1/2	27 1/2	27	27	26 1/2	27 1/2	300		
17 1/4 May 28	25 1/4 Aug 8	17 Oct 9	27 1/4 Jun 1	Reed Roller Bit Co	No par	18 1/2	19	18 1/4	18 1/2	18 1/2	18 1/2	19	3,300	
6 Jan 2	14 1/4 Oct 27	12 Jan 5	41 1/2 Sep 28	Reeves Bros Inc	50c	31 1/8	32	30 3/8	31 1/4	28 3/8	28 3/2	26	28 3/4	18,000
—	—	25 1/2 Nov 16	40 1/4 Apr 22	Reichhold Chemicals	1	25 5/8	27	25 5/8	27	27	28 1/2	27 1/2	27 1/2	23,600
3 1/2 Jan 2	8 1/2 Nov 11	7 Jan 2	12 1/2 Feb 16	Reis (Robt) & Co	—	7 1/4	8	8 1/4	8 1/4	8 1/4	8 1/4	8 1/2	700	
12 1/4 May 7	18 Oct 15	16 1/2 Jan 5	20 1/4 Apr 17	Reliable Stores Corp	10	16	17 1/8	16 1/2	17 1/8	16 1/2	17	17	100	
31 Jan 13	50 1/2 Oct 27	42 1/2 Jan 8	65 Nov 20	Reliance Elec & Eng Co	5	60 3/4	61 1/2	61 1/2	62	63	64	63 1/4	65	
16 1/2 Dec 31	22 May 20	16 1/2 Jan 2	36 1/2 July 23	Reliance Mfg Co common	5	27	27 1/2	26 3/4	27 1/4	26 3/4	27 1/4	27	27 1/2	1,200
54 Jan 9	60 1/2 Jun 24	55 Jan 7	60 1/2 Mar 5	Conv preferred 3 1/2 series	100	57 1/2	57 1/2	56 1/2	57 1/2	56 1/2	57 1/2	56	56	50
16 1/2 Jan 2	29 1/2 Jun 2	17 1/2 Sep 22	28 1/4 Jan 7	Republic Aviation Corp	1	20 1/2	21 1/8	20 1/2	20 1/2	20 1/2	20 1/2	21 1/4	23,400	
5 Jan 7	9 1/2 Dec 11	7 1/2 Nov 11	11 1/2 July 7	Republic Pictures common	50c	8	8 1/8	8	8 1/8	7 1/2	8 1/2	8	7,000	
9 1/2 Jan 2	14 1/2 Oct 19	12 1/2 Nov 11	14 1/2 July 7	\$1 convertible preferred	10	13	13	12 1/2	12 1/2	12 1/2	12 1/2	13	700	
37 1/4 Apr 8	77 1/2 Dec 19	68 1/2 Apr 8	81 1/4 Sep 1	Republic Steel Corp	10	67 5/8	69	70 5/8	72 3/8	71	72 1/2	72 1/2	40,700	
22 1/2 May 12	39 1/2 Dec 29	38 1/2 Jan 5	54 1/2 July 9	Revere Copper & Brass	5	48	48 1/2	48	48 1/4	48	48 1/2	49	1,600	
25 1/2 Jan 10	54 1/2 Dec 30	46 1/2 Jan 28	63 1/2 July 27	Revlon Inc	1	51 1/8	53 1/2	52 1/2	53 1/4	53 1/4	53 1/4	53 1/2	22,900	
8 1/2 Jan 2	33 1/4 Dec 9	30 1/2 Jan 7	50 1/2 July 7	Rexall Drug & Chemical Co	2 50	47	47 1/2	46 3/4	48 1/4	47 3/4	48 1/2	48 1/4	17,600	
57 1/2 Nov 16	68 1/2 Oct 14	68 1/2 Oct 14	70 1/2 Apr 14	Reynolds Metals Co com	No par	57 1/2	62	58 1/2	60 1/2	61 1/2	60 1/2	61 1/2	27,800	
41 1/2 Jan 6	47 1/2 Dec 12	43 Nov 5	48 1/2 May 15	4 1/2% preferred series A	50	43 1/2	43 1/2	43 1/2	44	43 1/2	43 1/2	44	300	
—	—	116 Mar 3	163 July 24	4 1/2% conv 2nd pid	100	123	125	122 1/2	124	125 1/2	126	124	124 1/2	1,700
78 1/2 Jan 9	87 1/2 May 22	47 1/2 Jun 15	62 1/2 Nov 20	Reynolds (R J) Tobacco com	5	61 3/4	62 1/2	62	62 3/8	61 3/4	62 3/8	62 1/2	62 3/4	18,900
10 1/2 Jan 2	20 1/2 Dec 22	17 1/2 Sep 21	25 1/2 July 16	Preferred 3.60% series	100	77 3/4	77 3/4	77 1/2	77 1/2	77 1/2	77 1/2	77 1/4	800	
1 1/2 Jan 2	3 Oct 14	1 1/2 Sep 22	2 1/2 Jan 5	Rheem Manufacturing Co	1	21 1/4	22 1/4	21 1/8	21 1/8	21	22	21 1/2	17,100	
55 Feb 28	109 1/2 Dec 1	70 Oct 22	111 Jan 26	Rhodesian Selection Trust	5s	2 1/8	2 1/4	2 1/8	2 1/4	2 1/8	2 1/4	2 1/2	23,200	
19 1/2 Jan 2	38 1/2 Nov 13	32 1/4 Apr 16	45 1/2 Sep 4	Richfield Oil Corp	No par	76 3/4	77 1/2	75 1/2	76 1/2	75 1/2	76 1/2	74 1/2	8,000	
22 1/2 Jan 2	44 1/2 Dec 16	35 1/2 July 27	83 Nov 13	Riegel Paper Corp	10	38 3/4	39 1/4	38 3/4	38 3/4	38 3/4	38 3/4	39	800	
4 Jan 2	5 1/2 Oct 13	4 July 15	5 1/2 Mar 17	Ritter Company	5	72	73 1/2	73 1/2	74 1/2	74 1/2	74 1/2	74 1/2	5,900	
22 1/2 Jan 2	35 1/2 Dec 30	31 1/2 Jan 19	56 1/2 Nov 20	Roan Antelope Copper Mines	—	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4,100	
7 1/2 Apr 17	12 1/2 Nov 20	10 1/2 Jan 7	14 1/2 Mar 25	Robertshaw-Fulton Controls com	1	50	54 1/4	50 1/2	51 1/2	51 1/2	51 1/2	51 1/2	53 1/2	20,600
12 1/2 Jan 2	20 1/2 Dec 2	18 Nov 17	34 May 27	Rochester Gas & Elec Co	No par	44 1/4	45 1/4	44	44 1/4	44 1/4	44 1/4	44	1,200	
13 1/2 Jan 3	16 1/2 Nov 24	18 1/2 Jan 2	22 Aug 3	Rochester Telephone Corp	10	25 7/8	25 7/8	25 5/8	25 5/8	25 5/8	25 5/8	25	2,300	
28 July 18	34 1/2 Dec 10	35 1/2 Feb 16	55 Jun 22	Rockwell-Standard Corp	5	33 1/2	35	33 1/2	34 1/4	34 1/4	34 1/4	34	8,000	
28 1/2 Jan 2	41 1/2 Dec 31	39 1/2 Jan 23	48 1/2 May 15	Rohm & Haas Co common	20	692	702	x683	688	693	700	699	702	520
312 Apr 2	505 Dec 18	48 1/2 Jan 29	720 Nov 9	4% preferred series A	100	82	82	82	85	82	85	82	85	30
90 Jan 6	96 Jan 18	81 Oct 5	92 Jan 30	Rohr Aircraft Corp	1	18 1/8	18 3/4	18 3/8	18 3/8	18 3/8	18 3/8	18 1/4	8,800	
22 1/2 Dec 30	25 1/2 Dec 8	16 Oct 30	24 1/4 Mar 12	Ronson Corp	1	10 7/8	11	11	11 1/8	10 3/4	11	10 7/8	11	5,400
7 1/2 Apr 17	12 1/2 Nov 20	10 1/2 Jan 7	14 1/2 Mar 25	Roper (Geo D) Corp	—	19	19 1/2	18	18 1/8	18 1/2	18 1/2	20 1/2	20 1/2	6,100
12 1/2 Jan 2	20 1/2 Dec 2	18 Nov 17	34 May 27	Royal Crown										

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958				Range Since Jan. 1				STOCKS NEW YORK STOCK EXCHANGE				LOW AND HIGH SALE PRICES				Sales for the Week	
Lowest	Highest	Lowest	Highest	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Sales for the Week							
74 Aug 29	85 1/2 May 2	34 1/2 Nov 17	36 Oct 14	Standard Brands Inc com	No par	34 1/4	34 7/8	34 1/2	35 1/2	35 1/2	12,000						
6 Jan 2	17 1/2 Nov 28	13 1/2 Sep 21	23 1/2 May 11	\$3.50 preferred	No par	75	75 1/2	75 1/2	75 1/2	75 1/2	230						
3 Jan 3	3 1/2 Nov 19	3 1/2 May 29	5 July 23	Standard Coil Products Co Inc	1	15 1/4	15 1/2	15 1/2	16 1/2	16 1/2	42,500						
43 1/2 Feb 25	61 1/2 Nov 21	45 1/2 Oct 9	62 1/2 Jan 23	Standard Gas & Electric Co	10c	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	2,000						
35 1/2 Feb 18	50 Nov 3	39 1/2 Nov 20	52 1/2 Apr 17	Standard Oil of California	6.25	46	47	45 1/2	46 1/2	46 1/2	65,000						
47 1/2 Feb 21	60 1/2 Nov 12	45 1/2 Oct 23	59 1/2 Jan 26	Standard Oil of Indiana	25	40 1/4	41 1/2	40 1/2	40 1/2	40 1/2	218,100						
42 1/2 Feb 24	59 1/2 Dec 31	50 Nov 16	64 1/2 Jan 23	Standard Oil of New Jersey	7	45 1/2	46 1/2	45 1/2	46 1/2	46 1/2	55,500						
86 1/2 Sep 17	94 1/2 May 26	85 Jun 30	92 Apr 7	Standard Oil of Ohio common	10	50	50 1/2	52	51 1/2	51 1/2	3,500						
10 1/2 Jan 2	29 1/2 Dec 30	27 1/2 Jan 7	39 1/2 July 27	Standard Packaging Corp com	1	30 1/2	31	30 1/2	31 1/2	31 1/2	100						
36 Jan 2	88 Dec 29	84 Jan 8	117 July 6	Standard Packaging Corp com	20	91 1/2	92	89	90	90	34,000						
23 Sep 3	33 1/2 Dec 31	31 1/2 Jan 6	41 1/2 July 27	Standard Packaging Corp com	20	34 1/2	35	35 1/2	36 1/2	36 1/2	200						
11 1/2 Nov 10	14 Jun 18	12 1/2 Jan 12	17 1/2 July 27	Standard Ry Equip Mfg Co	1	14 1/2	15	14 1/2	15 1/2	15 1/2	1,800						
14 1/2 Jan 2	18 1/2 Nov 6	18 Jan 2	40 1/2 Nov 5	Stanley Warner Corp	5	37	38 1/2	38 1/2	38 1/2	38 1/2	4,900						
—	—	20 Jun 26	23 1/2 Jun 8	Starrett Co (The) L S	No par	20	20 1/2	20	20 1/2	20 1/2	15,200						
—	—	52 1/2 Sep 9	71 Apr 21	Stauffer Chemical Co common	5	66 1/2	67 1/2	65 1/2	66 1/2	66 1/2	1,200						
—	—	76 1/2 Nov 2	76 1/2 Nov 2	Stearns Bros Stores Inc	100	76 1/2	78	76 1/2	78	76 1/2	7,200						
10 1/2 Jan 15	14 1/2 Nov 20	18 1/2 Jun 23	18 1/2 Jun 23	Sterling Drug Inc	5	15 1/2	16	15 1/2	15 1/2	15 1/2	130						
29 1/2 Jan 14	54 Dec 11	43 Feb 9	59 1/2 Jun 22	Stevens (J P) & Co Inc	15	50	51	50 1/2	52	51 1/2	400						
17 1/2 Jan 2	27 1/2 Oct 22	26 1/2 Feb 6	34 1/2 July 1	Stewart-Warner Corp	29 1/2	30 1/2	30	30 1/2	30 1/2	15,400							
29 Jan 2	45 1/2 Nov 12	42 1/2 Jan 8	64 Oct 28	Stix Baer & Fuller Co	5	59 1/2	60	59 1/2	60 1/2	60 1/2	1,600						
15 1/2 Jan 2	22 Dec 8	20 1/2 Jan 6	27 1/2 Mar 13	Stokely-Van Camp Inc common	16	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	500						
10 1/2 Jan 2	16 1/2 Oct 7	15 1/2 Jan 2	22 Aug 25	5% prior preference	20	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	3,800						
15 1/2 Jan 3	18 1/2 Nov 28	17 1/2 Jan 5	19 May 6	Stone & Webster	1	54 1/2	55 1/2	54 1/2	55 1/2	55 1/2	500						
37 1/2 Jan 2	60 1/2 Nov 12	52 Sep 21	65 Apr 2	Storer Broadcasting Co	1	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	6,100						
20 Jan 2	26 1/2 Dec 18	24 1/2 Jan 5	33 1/2 Mar 25	Studebaker-Packard Corp	1	24 1/2	26 1/2	24 1/2	26 1/2	26 1/2	1,900						
2 1/2 Jan 2	16 Oct 20	9 1/2 Jun 9	29 1/2 Oct 26	When issued	1	17 1/2	18 1/2	17 1/2	18 1/2	18 1/2	185,600						
—	—	9 1/2 Aug 26	20 Oct 28	55 conv preferred	100	540	565	540	550	550	176,696						
39 1/2 Feb 14	66 1/2 Dec 31	50 Apr 8	66 1/2 Jan 2	Sunbeam Corp	—	60	60 1/2	59 1/2	60	60	4,050						
15 1/2 Jan 2	28 1/2 Dec 29	25 1/2 Sep 21	38 1/2 May 29	Sundstrand Corp	5	25 1/2	26	26 1/2	27 1/2	27 1/2	3,200						
9 Apr 1	12 1/2 Aug 14	11 1/2 Sep 23	15 1/2 Mar 20	Sun Chemical Corp common	1	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	2,700						
79 Jan 16	87 Nov 24	80 1/2 Sep 29	94 Mar 13	\$4.50 series A preferred	No par	81	83 1/2	81	83 1/2	81	6,400						
59 Apr 24	69 Jan 2	56 1/2 Nov 17	65 1/2 Feb 9	Sun Oil Co	No par	58	58 1/2	58	57 1/2	57 1/2	83 1/2						
20 1/2 Jan 2	28 1/2 Dec 15	22 1/2 Nov 16	29 Jan 27	Sunray-Mid-Cont Oil Co common	1	22 1/2	23 1/2	22 1/2	22 1/2	22 1/2	4,200						
22 1/2 Aug 14	25 1/2 Apr 23	20 1/2 Sep 21	24 1/2 Apr 29	4 1/2% preferred series A	25	21 1/2	22 1/2	22 1/2	22 1/2	22 1/2	22,300						
30 1/2 Mar 19	38 Dec 30	31 1/2 Nov 20	38 1/2 Jan 15	5 1/2% 2nd pfid series of '55	30	32	32 1/2	32	32	32	7,700						
72 Jan 13	97 Dec 19	89 1/2 Nov 17	106 1/2 Feb 20	Sunshine Biscuits Inc	12.50	90	90 1/2	90	90 1/2	90 1/2	4,100						
6 1/2 Jan 7	9 1/2 Jan 24	6 1/2 Nov 20	8 1/2 Mar 26	Sunshine Mining Co	10c	6 1/4	6 3/8	6 1/4	6 3/8	6 3/8	1,800						
1360 Feb 25	1865 Aug 11	1280 Oct 30	2165 Jan 23	Superior Oil of California	25	1305	1335	1320	1340	1325	1300						
31 1/2 Mar 3	42 1/2 Sep 5	31 Oct 28	47 May 11	Tether Paper Co	5	34	35 1/2	33 1/2	33 1/2	33 1/2	660						
19 1/2 Jan 2	29 1/2 Dec 30	25 Apr 3	29 1/2 Jan 23	Sweets Co of America	4.16 1/2	25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	5,600						
29 1/2 Jan 2	38 1/2 Aug 27	35 Jan 5	47 1/2 Aug 21	Swift & Co	25	41	41 1/2	41 1/2	41 1/2	41 1/2	100						
7 1/2 Jan 2	13 1/2 Aug 19	10 1/2 Nov 20	14 1/2 Mar 9	Symington Wayne Corp	1	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	11,800						

T				Talco Inc (James)				Talco Inc (James)				Talco Inc (James)				T	
18 1/2 Jan 2	36 1/2 Dec 5	29 Feb 6	45 1/2 Nov 16	—	9	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	1,800						
3 1/2 Jan 8	9 1/2 Nov 17	9 Feb 3	13 1/2 Mar 18	TelAutograph Corp	—	9	9 1/4	9	9 1/4	9	9 1/4	4,900					
9 1/2 Jan 2	20 1/2 Dec 19	10 1/2 Sep 21	19 1/2 Jan 2	Temco Aircraft Corp	—	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	17,000						
25 1/2 Mar 18	36 1/2 Dec 9	30 1/2 Jun 25	38 1/2 Jan 12	Tennessee Corp	1.25	42	43 1/4	41 1/2	40 1/2	40 1/2	41 1/4	7,130					
55 1/2 Feb 24	89 Dec 16	71 1/2 Oct 21	87 1/2 Aug 3	Tenneco Gas Transmission Co	5	32 1/2	33 1/2	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	30,700				
22 1/2 Jan 13	37 Aug 6	27 Apr 1	35 1/2 Apr														

NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958		Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE	Par	Monday Nov. 16	LOW AND HIGH SALE PRICES		Friday Nov. 20	Sales for the Week Shares			
Lowest	Highest	Lowest	Highest				Tuesday Nov. 17	Wednesday Nov. 18					
18 1/2 Jan 2	28 1/2 Nov 20	24 1/2 Jun 18	29 Jan 21	U S Pipe & Foundry Co	5	25 1/2	25 3/4	25 1/4	25 5/8	25 1/2	25 1/2	5,000	
66 Jan 2	95 Nov 18	88 Jan 22	133 Nov 4	U S Playing Card Co	10	120 1/2	121 1/2	123	124	122 1/2	122 1/2	340	
26 1/2 Mar 5	43 1/2 Nov 21	29 1/2 Oct 30	33 1/2 Nov 4	When issued	5	30 1/2	30 1/2	30 1/2	30 1/2	31 1/2	31 1/2	1,300	
73 Sep 15	80 1/2 Mar 14	39 1/2 Oct 23	58 1/2 May 18	U S Plywood Corp common	1	42 1/2	43 1/2	42 1/2	43 1/2	43 1/2	43 1/2	14,300	
82 Jan 3	108 Dec 1	76 Jan 9	99 Jun 19	3 1/2% preferred series A	100	80	82 1/2	80	82 1/2	80	82	50	
31 1/2 Apr 7	48 1/2 Nov 18	45 1/2 Feb 10	69 1/2 July 7	3 1/2% preferred series B	100	99	108	100	108	102	108	108	
140 Apr 14	154 Jan 22	142 1/2 Sep 24	154 1/2 Aug 10	U S Rubber Co common	5	60 1/2	62 1/2	60 1/2	61 1/2	60	60	5,000	
21 1/2 Jan 2	36 1/2 Nov 11	33 1/2 Jan 19	47 Oct 29	8% non-cum 1st preferred	100	150	150 1/2	147	149 1/2	146	148 1/2	145 1/2	
25 1/2 Jan 2	41 1/2 Oct 14	27 1/2 Sep 30	38 1/2 Feb 24	U S Shoe Corp	1	44 1/2	44 1/2	44 1/2	44 1/2	44	44	700	
46 1/2 Jan 3	53 1/2 July 29	45 1/2 Nov 6	54 1/2 Feb 4	U S Smelting Ref & Min com	50	27 1/2	28 1/2	27 1/2	27 1/2	28 1/2	28 1/2	6,100	
51 1/2 Jan 13	97 1/2 Dec 30	85 1/2 May 7	102 1/2 Aug 31	7% preferred	50	48	49 1/2	48 1/2	49 1/2	49 1/2	49 1/2	4,600	
143 1/2 Oct 3	158 1/2 Jun 12	138 1/2 Sep 21	153 Jan 28	U S Steel Corp common	16 1/2	91 1/2	94 1/2	94 1/2	94 1/2	95 1/2	95 1/2	106,500	
19 1/2 Jan 2	32 1/2 Jun 16	23 Nov 13	26 1/2 Jan 21	7% preferred	100	140 1/2	140 1/2	140 1/2	140 1/2	140 1/2	141 1/2	3,500	
35 Sep 25	38 1/2 May 16	33 1/2 Oct 6	37 1/2 Feb 9	U S Tobacco Co common	No par	35	36	35	36	36	36	240	
10 Jan 2	15 1/2 Dec 24	29 1/2 Sep 22	50 1/2 Mar 12	U S Vitamin & Pharmaceutical	1	31	32	31 1/2	31 1/2	32 1/2	32 1/2	12,000	
5 1/2 July 8	7 1/2 Oct 24	14 1/2 Feb 26	17 1/2 Jan 30	United Stockyards Corp	1	15 1/2	15 1/2	15 1/2	15 1/2	16	16	1,100	
68 1/2 Jan 8	90 1/2 Dec 10	85 1/2 Jan 8	100 Mar 5	United Stores \$4.20 noncum 2nd pfd	5	81 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	6,100	
4 1/2 Jan 6	10 1/2 Nov 6	8 1/2 Jan 2	12 1/2 Jan 14	United Whelan Corp common	30 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	7,700	
74 1/2 Jan 22	78 Nov 6	71 Oct 14	81 May 20	\$3.50 convertible preferred	100	71	72	71 1/2	71 1/2	72	72	—	
19 1/2 May 1	39 1/2 Dec 29	34 1/2 Mar 24	53 1/2 Oct 19	Universal Cyclops Steel Corp	1	46	47 1/2	47 1/2	48 1/2	49 1/2	49 1/2	9,100	
32 1/2 Feb 14	57 Dec 10	46 Mar 30	60 1/2 Aug 28	Universal Leaf Tobacco com	No par	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	1,200	
142 Jan 3	157 Nov 12	147 1/2 Oct 29	157 Apr 10	8% preferred	100	150	152	150	152	150	151	130	
45 Aug 7	91 1/2 Nov 16	88 1/2 Jan 2	91 1/2 Feb 26	Universal Match Corp	6.25	88 1/2	91 1/2	85 1/2	89 1/2	86 1/2	89 1/2	35,000	
18 1/2 Sep 21	25 1/2 Apr 3	18 1/2 Sep 21	25 1/2 Feb 17	Universal Oil Products Co	1	19 1/2	20 1/2	19 1/2	19 1/2	20 1/2	20 1/2	35,400	
57 Sep 4	96 Nov 26	71 Nov 17	84 Jan 16	4 1/4% preferred	100	72 1/2	74 1/2	71	72 1/2	70 1/2	71	71 1/2	420
40 Feb 9	50 July 29	Upjohn Co	41 1/4	41 1/2	40 1/2	41 1/2	40 1/2	40 1/2	41 1/2	41	41 1/2	27,100	
24 1/2 Jan 2	37 Dec 24	31 Jun 9	36 1/2 Feb 18	Utah Power & Light Co	12.80	33 1/2	34 1/2	33 1/2	34 1/2	34	34 1/2	4,000	

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27 1/2 Jan 2	40 1/2 Oct 14	42 1/2 Nov 18	47 1/2 July 15	Vanadium-Alloys Steel Co	5	42 1/2	42 1/2	43	43	42 1/2	42 1/2	400	
5 1/2 Jan 2	11 1/2 Aug 27	29 1/2 Nov 16	42 Jan 26	Vanadium Corp of America	1	29 1/2	30 1/2	29 1/2	31	30 1/2	31 1/2	42,600	
13 1/2 Jan 2	24 1/2 Aug 27	22 1/2 Jan 2	13 1/2 July 28	Van Norman Industries Inc com	2.50	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	3,200	
21 1/2 Jan 2	32 Dec 10	31 1/2 Jan 5	30 1/2 Nov 5	\$2.28 conv preferred	5	27 1/2	27 1/2	27 1/2	28	27 1/2	27 1/2	4,100	
9 Apr 7	14 1/2 Sep 29	26 1/2 Sep 21	48 1/2 Nov 20	Van Raalte Co Inc	10	33 1/2	34	34	34 1/2	35	34	33 1/2	600
5 1/2 Nov 12	11 1/2 Jan 5	87 1/2 Jan 12	11 1/2 Jan 5	Varian Associates	1	45 1/2	46 1/2	42 1/2	45 1/2	42 1/2	43 1/2	44 1/2	69,100
76 Oct 22	82 Nov 9	82 Nov 9	82 Nov 9	Vertientes-Camaguey Sugar Co	6 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	9,400	
13 Jan 2	22 Oct 2	19 1/2 Oct 25	107 Mar 20	Vick Chemical Co	1.25	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	7,300	
75 1/2 Nov 17	101 Oct 14	82 1/2 Nov 19	107 Mar 20	Va-Caroline Chemical com	No par	22 1/2	23 1/2	22	22	21 1/2	21 1/2	2,100	
26 1/2 Jan 8	40 1/2 Dec 17	33 1/2 Jun 9	39 1/2 Mar 4	6% div partic preferred	100	84	85	84	84	82 1/2	82 1/2	2,700	
101 Aug 29	113 May 20	99 Nov 17	108 Jan 5	Virginia Elec & Pwr Co com	8	34 1/2	35 1/2	34 1/2	34 1/2	35	35	22,400	
82 Dec 24	90 1/2 July 1	78 1/2 Oct 16	86 1/2 Mar 23	\$5 preferred	100	100	100 1/2	99	100 1/2	100 1/2	100	660	
85 1/2 Dec 17	99 1/2 Apr 8	83 1/2 Nov 6	91 1/2 Mar 17	\$4.04 preferred	100	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	—	
33 1/2 Dec 30	95 May 13	81 Sep 21	87 1/2 Mar 17	\$4.20 preferred	100	82	83 1/2	82	81 1/2	81 1/2	81 1/2	600	
24 1/2 Apr 7	42 1/2 Nov 20	36 1/2 Jan 2	53 1/2 July 9	Virginian Ry Co common	10	49	49 1/2	48 1/2	48 1/2	47 1/2	47 1/2	4,200	
11 Jan 2	12 1/2 Dec 9	11 1/2 Sep 21	13 1/2 Mar 17	6% preferred	10	12	12 1/2	12	12	12	12	600	
14 1/2 Jan 2	17 1/2 Oct 29	12 1/2 Nov 11	20 1/2 Mar 9	Vulcan Materials Co common	1	13	13 1/2	12 1/2	12 1/2	12 1/2	12 1/2	43,200	
14 1/2 Jan 20	18 1/2 Oct 30	15 1/2 Sep 22	2										

Bond Record from the New York Stock Exchange

FRIDAY—WEEKLY—YEARLY

The italic letters in the column headed "Interest Period" indicate in each case the month when the bonds mature. Figures after decimal point represent one or more 32nds of a point.

Range for Previous Year 1958		Range Since Jan. 1		GOVERNMENT BONDS NEW YORK STOCK EXCHANGE												LOW AND HIGH SALE PRICES												Sales for the Week Bonds (\$)		
Lowest	Highest	Lowest	Highest	Monday Nov. 16			Tuesday Nov. 17			Wednesday Nov. 18			Thursday Nov. 19			Friday Nov. 20			Low			High			Low		High			
102.14 Nov 5	102.14 Nov 5	—	—	Treasury 4s Oct 1 1969	97.24	98	97.20	97.28	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26	97.18	97.26		
97.12 Aug 15	97.12 Aug 15	—	—	Treasury 4s Feb 1 1980	96.26	97.2	96.20	96.28	96.14	96.22	96.18	96.26	96.14	96.22	96.18	96.26	96.14	96.22	96.18	96.26	96.14	96.22	96.18	96.26	96.14	96.22	96.18	96.26		
94 Jan 29	94 Jan 29	83.3 Nov 13	85.4 Jan 20	Treasury 3 1/2s Nov 15 1974	94.30	95.6	94.24	95	94.24	95	94.24	95	94.22	94.30	94.22	94.30	94.22	94.30	94.22	94.30	94.22	94.30	94.22	94.30	94.22	94.30	94.22	94.30		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 3 1/2s Feb 15 1990	89	89.8	88.22	88.30	88.14	88.22	88.10	88.18	88.10	88.18	88.10	88.18	88.10	88.18	88.10	88.18	88.10	88.18	88.10	88.18	88.10	88.18	88.10	88.18		
94 Jan 29	94 Jan 29	83.3 Nov 13	85.4 Jan 20	Treasury 3 1/2s May 15 1985	87.30	88.6	87.22	87.30	87.16	87.24	87.12	87.20	87.12	87.20	87.12	87.20	87.12	87.20	87.12	87.20	87.12	87.20	87.12	87.20	87.12	87.20	87.12	87.20		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 3 1/2s Feb 15 1994	87.24	88	87.20	87.28	87.14	87.22	87.10	87.18	87.10	87.18	87.10	87.18	87.10	87.18	87.10	87.18	87.10	87.18	87.10	87.18	87.10	87.18	87.10	87.18		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 3 1/2s Aug 15 1986	93.30	94.2	93.26	93.30	93.26	93.30	93.22	93.26	93.22	93.26	93.22	93.26	93.22	93.26	93.22	93.26	93.22	93.26	93.22	93.26	93.22	93.26	93.22	93.26		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 3 1/2s Feb 15 1995	87.34	88.2	87.32	88.3	87.3	88.2	87.28	88.3	87.28	88.3	87.28	88.3	87.28	88.3	87.28	88.3	87.28	88.3	87.28	88.3	87.28	88.3	87.28	88.3	87.28	
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 3 1/2s Sep 15 1961	96.16	96.20	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18	96.14	96.18		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 3 1/2s Dec 15 1965	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Feb 15 1965	90.30	91.2	90.26	90.30	90.28	91	90.26	90.30	90.26	90.30	90.26	90.30	90.26	90.30	90.26	90.30	90.26	90.30	90.26	90.30	90.26	90.30	90.26	90.30		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Nov 15 1961	95.16	95.20	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18	95.14	95.18		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Aug 15 1963	87.20	87.28	87.18	87.26	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28	87.20	87.28		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Dec 15 1963	85.10	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18	85.12	85.18		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Jun 15 1964	84.6	84.14	84.4	84.12	84.4	84.14	84.4	84.12	84.4	84.14	84.4	84.12	84.4	84.14	84.4	84.12	84.4	84.14	84.4	84.12	84.4	84.14	84.4	84.12	84.4	
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Dec 15 1964	83.22	83.30	83.20	83.28	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30	83.22	83.30		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Mar 15 1965	83.12	83.20	83.8	83.16	83.16	83.8	83.12	83.16	83.16	83.8	83.12	83.16	83.12	83.16	83.12	83.16	83.12	83.16	83.12	83.16	83.12	83.16	83.12	83.16		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Jun 15 1965	83.8	83.18	83.4	83.12	83.4	83.12	83.8	83.18	83.4	83.12	83.8	83.18	83.4	83.12	83.8	83.18	83.4	83.12	83.8	83.18	83.4	83.12	83.8	83.18		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Sep 15 1965	83.2	83.10	83.2	83.12	83.2	83.10	83.2	83.12	83.2	83.10	83.2	83.12	83.2	83.10	83.2	83.12	83.2	83.10	83.2	83.12	83.2	83.10	83.2	83.12		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Dec 15 1965	82.20	82.28	82.14	82.12	82.12	82.22	82.14	82.22	82.12	82.22	82.14	82.22	82.12	82.22	82.14	82.22	82.12	82.22	82.14	82.22	82.12	82.22	82.14	82.22		
93.24 Nov 10	93.24 Nov 10	—	—	Treasury 2 1/2s Nov 15 1966	87.31	98.2	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1	97.30	98.1		
93.24 Nov 10	93.24 Nov 10																													

NEW YORK STOCK EXCHANGE BOND RECORD (Range for Week Ended November 20)

BONDS		Interest Period	Friday Last Sale Price	Week's Range or Friday's Bid & Asked		Bonds Sold No.	Range Since Jan. 1		BONDS		Interest Period	Friday Last Sale Price	Week's Range or Friday's Bid & Asked		Bonds Sold No.	Range Since Jan. 1	
New York Stock Exchange				Low	High		Low	High	New York Stock Exchange			Low	High		Low	High	
German (cont.)—									Tokyo (City of)—								
International loan of 1930—									△5 1/2% ext loan of '27 1961	April-Oct	—	179	179		191	191	
5s dollar bonds 1980	June-Dec	110 1/2	110 1/2	2	104	114 3/8			5 1/2% due 1961 extended to 1971	April-Oct	—	100	100	5	97	100%	
3s dollar bonds 1972	June-Dec	96	97		86	99 1/2											
Greek Government—									Tokyo Electric Light Co Ltd—								
△7s part paid 1964	May-Nov	38 1/2	39	7	29	41 1/2			6s 1st mtg 6 series 1953	June-Dec	—	195	195		202	206	
△6s part paid 1968	Feb-Aug	33 1/2	35 1/2	11	26 1/2	40			6s 1953 extended to 1963	June-Dec	—	100 1/2	100 1/2	7	100	102	
△△Hamburg (State of) 6s 1946	April-Oct	—			99 1/2	103 1/2			Uruguay (Republic of)—								
Conv & funding 4 1/2% 1966	April-Oct	102	104		99 1/2	100			3 1/2% 4s-4 1/2% (dollar bond of 1937)—								
Helsingfors (City) external 6 1/2% 1960	April-Oct	101	104		99 1/2	100			External readjustment 1979	May-Nov	85 1/2	85 1/2	87	11	84	92	
Italian (Republic) ext s f 3s 1977	Jan-July	70 1/2	71	39	68	73 1/2			External conversion 1979	May-Nov	—	87	87	1	87	94	
Italian Credit Consortium for Public Works									3 1/2% 4s-4 1/2% ext conversion 1978	June-Dec	—	97	97	15	88	97	
30-year gtd ext s f 3s 1977	Jan-July	69	70	16	67 1/2	72 1/2			4s-4 1/2% external readjust 1978	Feb-Aug	92	92 1/2	93 1/2		91%	96	
7s series B 1947	Mar-Sep	—		144 1/2	144 1/2			3 1/2% external readjustment 1984	Jan-July	—	88	—	—	83	91		
Italian Public Utility Institute—									Valle Del Cauca See Cauca Valley (Dept of)								
30-year gtd ext s f 3s 1977	Jan-July	71	70 1/2	56	68 1/2	73			△△Warsaw (City) external 7s 1958	Feb-Aug	11 1/2	11 1/2	11 1/2	7	10	16	
△△Italy (Kingdom of) 7s 1951	June-Dec	—		142	144			△△4 1/2% assented 1958	Feb-Aug	—	168	168	—	198 1/2	203		
Jamaica (Government of)—									△△Yokohama (City of) 6s of '26 1961	June-Dec	—	100 1/2	101 1/2	—	100	101	
5 1/2% s f ext loan 1974	Mar-Sep	92 1/2	93 3/8	36	92	96			6s due 1991 extended to 1971	June-Dec	—	—	—	—	—	—	
Japan 5 1/2% ext s f 1974	Jan-July	96	97	39	94 1/2	97 1/2											
Japanese (Imperial Govt)—																	
△0 1/2% ext loan of '24 1954	Feb-Aug	203	214	216	—	—											
6 1/2% due 1954 extended to 1964	Feb-Aug	102 1/2	102 1/2	7	101 1/2	107 1/2											
△5 1/2% ext loan of '30 1965	May-Nov	185	190	195	—	—											
5 1/2% due 1965 extended to 1975	May-Nov	19 1/2	19 1/2	1	17	26											
△△Jugoslavia (State Mtge Bank) 7s 1957	April-Oct	—		47 1/2	47 1/2	2	47 1/2	51 1/2									
△△Medellin (Colombia) 6 1/2% 1954	June-Dec	—		16 1/2	17 1/2	—	13 1/2	17									
30-year 3s s f 8 bonds 1978	Jan-July	—		—	—	—											
Mexican Irrigation—																	
△△New assented (1942 agree't) 1968	Jan-July	—		—	—	—											
△△Small 1968	—	—	—	—	—	—											
Mexico (Republic of)—																	
△5s new assented (1942 agree't) 1963	Jan-July	—		—	—	—											
△△Large	—	—	—	—	—	—											
△△Small	—	—	—	—	—	—											
△△4s of 1904 (assented to 1922 agree't) due 1954	June-Dec	—		—	—	—											
△△4s new assented (1942 agree't) 1968	Jan-July	—		—	—	—											
△△4s of 1910 (assented to 1922 agree'mt) 1945	Jan-July	—		—	—	—											
△△Small	—	—	—	—	—	—											
△△4s new assented (1942 agree't) 1963	Jan-July	—		—	—	—											
△△Treasury 6s of 1913 (assented to 1922 agree't) 1933	Jan-July	—		—	—	—											
△△Small	—	—	—	—	—	—											
△△6s new assented (1942 agree't) 1963	Jan-July	—		—	—	—											
△△Small	—	—	—	—	—	—											
△△Milan (City of) 6 1/2s 1952	April-Oct	—		—	—	—											
Minas Geraes (State)—																	
△△Secured extl sink fund 6 1/2s 1958	Mar-Sep	—		—	—	—											
Stamped pursuant to Plan A (interest reduced to 2.125%) 2008	Mar-Sep	—		—	—	—											
△△Secured extl sink fund 6 1/2s 1959	Mar-Sep	—		—	—	—											
Stamped pursuant to Plan A (interest reduced to 2.125%) 2008	Mar-Sep	—		—	—	—											
△△Nuremberg (City of) 6s 1952	Feb-Aug	—		—	—	—											
Ortental Development Co Ltd—																	
△△6s extl loan (30-yr) 1953	Mar-Sep	—		—	—	—											
6s due 1953 extended to 1963	Mar-Sep	186	205	100 1/2	101 1/2	—	97 1/2	100									
△5 1/2% extl loan (30-year) 1958	May-Nov	179	186	186	186	—	19 1/2	21 1/2									
5 1/2% due 1958 extended to 1968	May-Nov	93 1/2	93 1/2	1	91 1/2	96	98 1/2	99 1/2									
Oslo (City of) 5 1/2s extl 1973	June-Dec	100 1/4	99 1/2	100 1/4	20	—	98 1/2	102 1/2									
△△Pernambuco (State of) 7s 1947	Mar-Sep	—		—	—	—											
Stamped pursuant to Plan A (interest reduced to 2.125%) 2008	Mar-Sep	50	55	—	44	51 1/2	—										
△△Peru (Republic of) external 7s 1959	Mar-Sep	82 1/2	81 1/2	2	83	84 1											

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New York Stock Exchange							New York Stock Exchange							
Central RR Co. of NJ 3 1/4s 1987		Jan-July	41 3/4	40 41 3/4	118	40 49	Cuba Northern Cos.		June-Dec	13	12 1/2 13 1/2	9	12 31	
Central New York Power 3s 1974		April-Oct	81 3/8	81 3/8	10	79 1/4 85 1/4	1st mortgage 4s (1942 series) 1970		Jan-July	9 3/8	9 1/4 9 3/8	62	9 1/4 25 1/4	
Central Pacific Ry Co 3 1/2s series A 1974	Feb-Aug		88	88	7	88 90 1/4	1st mortgage 4s June 30 1970		June-Dec	7 7/8	8 1/8	14	77 1/2 25 7/8	
First mortgage 3 1/2s series B 1968	Feb-Aug		88	88	1	88 93	1st mortg & equip 4s 1970			9	—	—	9 26	
Cerro de Pasco Corp.			5 1/2s conv subord deb 1979			104 1/2	104 1/2 106 1/2	1st lien & ref 4s series A 1970		June-Dec	9 3/4	—	—	9 1/2 23
5.90s conv subord deb 1971		April-Oct	109	105 110	37	101 1/2 126	1st lien & ref 4s series B 1970		June-Dec	9 3/4	—	—	9 1/2 23	
Without warrants			93	91 93	75	87 93	Curtis Publishing Co 6s deb 1986		April-Oct	99 1/8	100 100	7	97 105 1/2	
Champion Paper & Fibre 3 1/4s deb 1965	Jan-July		—	—	92 1/2	94	Daystrom Inc 4 1/4s conv deb 1977		Mar-Sept	126 1/2	115 1/2 127	166	110 150 1/2	
Debenture 3 3/4s 1981	Jan-July		112	110 1/2 112	66	105 1/2 122 1/2	First mortgage 3s 1978		April-Oct	80	79 1/4 80	8	76 82 1/4	
4 1/2s conv subord deb 1984	Jan-July		94	94	1	92 1/2 103 1/2	First mortgage 3 1/4s 1982		Feb-Aug	—	79 1/2 80 1/2	35	79 1/2 87 1/2	
Chesapeake & Ohio Ry gen 4 1/2s 1992	Mar-Sep		77 3/8	78	7	73 1/2 87	1st mortgage 5s 1987		May-Nov	100 1/2	100 1/2 100 3/4	76	99 106 1/2	
Refund and impt M 3 1/2s series D 1996	May-Nov		86 1/2	86 1/2	11	84 1/2 96	Deere & Co 2 1/2s debentures 1965		April-Oct	89 1/2	89 1/2	24	87 1/2 93	
Refund and impt M 3 1/2s series E 1996	Feb-Aug		86 1/2	86 1/2	11	84 1/2 96	3 1/2s debentures 1977		Feb-Aug	95 1/2	95 1/2	41	80 1/2 89 1/2	
Refund and impt M 3 1/2s series H 1973	June-Dec		80	80	—	81 92 1/2	4 1/2s subord deb 1983		May-Nov	96 1/4	95 1/4	13	94 1/4 99	
R & A div first consol gold 4s 1969	Jan-July		—	—	96	96	Delaware & Hudson 4s extended 1963							
Second consolidated gold 4s 1989	Jan-July		—	—	96	96	Delaware Lackawanna & Western RR Co							
Chicago Burlington & Quincy RR			83	—	81	87	New York Lackawanna & Western Div							
First and refunding mortgage 3 1/4s 1985	Feb-Aug		80	80	2	80 86	First and refund M series C 1973	May-Nov		62 1/2	62 1/2	3	62 1/2 72 1/2	
First and refunding mortgage 2 1/2s 1970	Feb-Aug		—	—	82	82	Income mortgage due 1993	May		42 1/2	45	—	42 1/2 53 1/2	
1st & ref mtge 3 1/2s 1990	Feb-Aug		—	—	92 1/2	99 1/4	Morris & Essex Division							
1st & ref mige 4 1/2s 1978	Feb-Aug		—	—	96	96	Collateral trust 4-6% May 1 2042	May-Nov		54 3/4	55	35	53 1/2 63 1/2	
Chicago & Eastern Ill RR			76	76 1/2	18	71 88	Pennsylvania Division							
General mortgage inc conv 5s 1997	April		71	71	2	70 74	1st mtge & coll tr 5s ser A 1985	May-Nov		56	56	6	55 1/2 66	
First mortgage 3 1/2s series B 1985	May-Nov		56 1/2	57	24	56 1/2 65 1/2	1st mtge & coll tr 4 1/2s ser B 1985	May-Nov		52 1/2	52 1/2	5	52 1/2 61	
5 1/2s income deb Jan 2054	May-Nov		86	90	—	88 97	1st mtge & coll tr 3 1/2s 1988	June-Dec		78	85	—		
Chicago 1st gold 5s 1982	May-Nov		77	77	2	76 82 1/4	Denver & Rio Grande Western RR			—	—	—	87 93 1/2	
Chicago Great Western 4s series A 1988	Jan-July		—	—	71	81 1/4	1% contingent interest 1993	Jan-July		81 1/2	81 1/2	2	81 91	
General inc mige 4 1/2s Jan 1 2038	April		—	—	54	63	Income mortgage series A 4 1/2% 2018	April		79 1/4	81	28	79 1/4 90	
Chicago Indianapolis & Louisville Ry			55	60	—	49 1/2	59 1/4	Denver & Salt Lake Income mortgage (3%)						
1st mortgage 4 1/2s inc ser A Jan 2003	April		—	—	54	63	Fixed 1% contingent interest 1993	Jan-July		79 1/2	81	—	79 1/2 89	
2nd mortgage 4 1/2s inc ser A Jan 2003	April		—	—	54	63	Detroit Edison 3s series H 1970	June-Dec		85 1/2	86 1/2	34	82 1/2 90 1/2	
Chicago Milwaukee St Paul & Pacific RR			77	77	2	76 82 1/4	General and refund 2 1/2s series I 1982	May-Sep		73	73 1/2	3	69 78 1/2	
First mortgage 4 1/2s series A 1994	Jan-July		78	78	5	77 83 1/2	Gen & ref mige 2 1/2s ser J 1985	Mar-Sep		71 1/2	—	—	70 1/2 77 1/2	
4 1/2s conv increased series B Jan 1 2044	April		66 1/2	66 1/2	23	66 1/2 73	3 1/2s convertible debentures 1969	Feb-Aug		87 1/2	—	—	83 1/2 89 1/2	
5 1/2s inc deb ser A Jan 1 2055	Mar-Sep		62 1/2	62 1/2	122	59 1/2 72 1/2	3 1/2s conv deb 1971	Mar-Sep		136 1/2	135 1/2 137	23	134 1/2 153	
Chicago & North Western Ry			57	57	173	57 77 1/2	Gen & ref 2 1/2s ser N 1984	Mar-Sep		73	73 1/2	—	72 1/2 80	
Second mtge conv inc 4 1/2s Jan 1 1999	April		63	63	5	60 1/2 67	Gen & ref 3 1/2s ser O 1980	May-Nov		81 1/2	83 1/2	—	78 1/2 86 1/2	
First mortgage 3s series B 1989	Jan-July		—	—	77 78	77 83 1/2	Detroit & Mack first lien gold 4s 1995	June-Dec		67	—	—	64 1/2 67	
1st mtge 2 1/2s ser A 1980	Jan-July		—	—	81	83	Second gold 4s 1995	Mar-Sep		97 1/2	97 1/2	14	97 1/2 100 1/2	
4 1/2s income deb 1995	Mar-Sep		100	100	2	98 105	Detroit Terminal & Tunnel 4 1/2s 1961	May-Nov		66 1/2	—	—	70 1/2 75	
Chicago Terre Haute & Southeastern Ry			62 1/2	69	—	62 1/2 69	Diamond Gardner 4s deb 1983	Apr-Oct		—	90	—	90 1/2 97	
First and refunding mtge 2 1/2s-4 1/2s 1994	Jan-July		61 1/4	64	—	59 1/2 66	Douglas Aircraft Co Inc							
Income 2 1/2s-4 1/2s 1994	Jan-July		—	—	—	—	4 1/2s conv subord debentures 1977	Feb-Aug		82	80 1/2 83	94	80 96 1/2	
Chicago Union Station			92	92	11	92 1/2	5s & f debentures 1978	Apr-Oct		94	92 1/2	94	91 1/2 105	
First mortgage 3 1/2s series F 1963	Jan-July		—	—	92 1/2	93 1/2	Dow Chemical 2 3/5s debentures 1961	May-Nov		94 1/2	94 1/2	13	94 1/2 96 1/2	
First mortgage 2 1/2s series G 1963	Jan-July		92	92	14	92 98	3s subordinated deb 1982	Jan-July	201	200 1/2	206	168 210		
Chicago & West Ind RR 4 1/2s A 1982	May-Nov		79 1/2	79 1/2	13	77 83 1/2	Dresser Industries Inc 4 1/2s conv 1977	Mar-Sep		92 1/2	93	120	87 116 1/2	
1st mortgage 4 1/2s 1987	May-Nov		—	—	90 1/2	91 1/2	Duquesne Light Co 2 1/2s 1977	Feb-Aug		77 1/2	77 1/2	19	75 1/2 81 1/2	
Cincinnati Union Terminal			90 1/2	90 1/2	2	89 1/2 92 1/2	1st mortgage 2 1/2s 1979	April-Oct		—	—	—	73 75 1/2	
First mortgage gld 3 1/2s series E 1969	Feb-Aug		90 1/2	90 1/2	2	89 1/2 92 1/2	1st mortgage 3 1/2s 1986	Apr-Oct		94	92 1/2	94	81 1/2 81 1/2	
First mortgage 2 1/2s series G 1974	Feb-Aug		79	79	4	78 83 1/2	1st mortgage 3 1/2s 1988	Apr-Oct		85 1/2	85 1/2	15	84 1/2 93 1/2	

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		Low	High		Low	High				Low	High		Low	High					
Illinois Bell Telephone 2 3/4s series A 1981	Jan-July	73 3/4	73 3/4	7	70 1/2	80		New Jersey Bell Telephone 3 1/4s 1988	Jan-July	75	80	5	74 1/2	81					
First mortgage 3s series B 1978	June-Dec	79 1/4	79 1/4	5	77 1/2	86		New Jersey Power & Light 3s 1974	Mar-Sept	80	80	5	80	82 1/2					
10 Cent RR consol mtge 3 1/4s ser A 1979	May-Nov	80	80	1	80	89 1/2		New Orleans Term 1st mtge 3 1/4s 1977	May-Nov	85			85 1/2	94					
Consol mortgage 3 1/4s series B 1979	May-Nov	80			81	81		New York Central RR Co—											
1st mtge 3 1/4s series G 1980	Feb-Aug	76 1/2			76	78 1/2		Consolidated 4s series A 1998	Feb-Aug	56 1/2	56	57 1/4	56	69					
1st mtge 3 1/4s series H 1989	Mar-Sept	73 1/2	75		73	80		Refunding & Impt 4 1/2s series A 2013	April-Oct	61 1/2	62 1/2	134	64	69 1/2					
3 1/4s s f debentures 1980	Jan-July				75	88		Refunding & Impt 5s series C 2013	April-Oct	69 1/2	70 1/2	416	69	75 1/2					
Inland Steel Co 3 1/4s deba 1972	Mar-Sept		300		237	285 1/2		Collateral trust 6s 1980	April-Oct	93 1/2	92 1/2	49	88 1/2	95 1/2					
1st mortgage 3.20s series I 1982	Mar-Sept	80 1/2	80 1/2	3	80 1/2	88		N Y Central & Hudson River RR—											
1st mortgage 3 1/2s series J 1981	Jan-July	82 1/2	82 1/2	5	81 1/2	93		General mortgage 3 1/2s 1997	Jan-July	60 1/2	60 1/2	39	58	70 1/2					
1st mtge 4 1/2s ser K 1987	Jan-July	96	98 1/2		95	104 1/2		Lake Shore collateral gold 3 1/2s 1998	Feb-Aug	50 1/2	50 1/2	19	50 1/2	58 1/2					
1st mtge 4 1/2s series L 1989	Feb-Aug	99	99	7	96	104 1/2		Michigan Cent collateral gold 3 1/2s 1998	Feb-Aug	51	51	54	51	55 1/2					
International Harvester								New York Chicago & St Louis—											
Credit Corp 4 1/2s deba ser A 1979	May-Nov	99	99	25	95 1/2	104 1/2		Refunding mortgage 3 1/4s series E 1980	June-Dec	81	81	81	5	81	84				
International Minerals & Chemical Corp—								First mortgage 3s series F 1986	April-Oct	—	77	—	—	77 1/2	82				
3 1/2s conv subord deba 1977	Jan-July	85 1/2	85 1/2	3	85 1/2	96		4 1/2s income debentures 1989	June-Dec	80 1/2	—	—	79 1/2	84 1/2					
International Tel & Tel Corp								N Y Connecting RR 2 3/4s series B 1975	April-Oct	63	63	64	5	63	69 1/2				
4 1/2s conv subord deba 1983	May-Nov	218	216 1/2	230	277	151 1/2	245	N Y & Harlem gold 3 1/2s 2000	May-Nov	—	82 1/2	—	—	82 1/2	82 1/2				
Interstate Oil Pipe Line Co—								Mortgage 4s series A 2043	Jan-July	—	66 1/2	—	—	70	75				
3 1/4s s f debentures series A 1977	Mar-Sept				87	89 1/2		Mortgage 4s series B 2043	Jan-July	—	66 1/2	69 1/2	3	55	62 1/2				
4 1/2s s f debentures 1987	Jan-July	—	96		96	99 1/2		N Y Luck & West 4s series A 1973	May-Nov	55	55	57	1	58	67 1/2				
Interstate Power Co 3 1/4s 1978	Jan-July	84 1/2			84 1/2	90		4 1/2s series B 1973	May-Nov	—	58	58	—	—	—				
1-1-E Circuit Breaker 4 1/2s conv 1982	April-Oct	112	108	112	86	107	135	N Y New Haven & Hartford RR—											
Jersey Central Power & Light 2 3/4s 1976	Mar-Sept				75	80 1/2		First & refunding mtge 4s ser A 2007	Jan-July	37	36 1/2	37 1/4	270	36 1/2	51 1/4				
Joy Manufacturing 3 1/2s deba 1975	Mar-Sept		85 1/2	90		86 1/2	90 1/2	△ General mtge conv inc 4 1/2s ser A 2022	May	17 1/2	17	18 1/2	449	17	33 1/2				
KLM Royal Dutch Airlines								Harlem River & Port Chester 4 1/2s A 1973	Jan-July	—	72	72	13	70	74				
4 1/2s conv subord deba 1979	Mar-Sept	103 1/2	103 1/2	155	100 1/2	122 1/4		N Y Power & Light first mtge 2 3/4s 1975	Mar-Sept	—	78 1/2	—	—	76 1/2	82 1/2				
Kanawha & Michigan Ry 4s 1920	Apr-Oct	—	79		79	79		N Y & Putnam first consol gtd 4s 1993	April-Oct	60	60 1/2	6	58	65					
Kansas City Power & Light 2 3/4s 1976	June-Dec	—	79		80 1/2	81 1/2		N Y Susquehanna & Western RR—											
Kansas City Southern Ry 3 1/4s ser C 1984	June-Dec	75	75	10	75	84		Term 1st mtge 4s 1994	Jan-July	—	55	63 1/2	—	56	62				
Kansas City Term Ry 2 3/4s 1974	Apr-Oct	—	75		75	81 1/2		1st & cons mtge 4s ser A 2004	Jan-July	48	48	48	1	48	60				
Karstadt (Rudolph) 4 1/2s deba adj 1963	Jan-July	95 1/2	99 1/2		93	96		△ General mortgage 4 1/2s series A 2019	Jan-July	19	17 1/2	19	4	17	31 1/2				
Kentucky Central 1st mtge 4s 1987	Jan-July	—			80	89 1/2		N Y Telephone 2 3/4s series D 1982	Jan-July	74	74	74 1/2	5	78 1/2	78 1/2				
Kentucky & Indiana Terminal 4 1/2s 1961	Jan-July	45 1/2			45 1/2	45 1/2		Refunding mortgage 3 1/4s series E 1978	Feb-Aug	80	80	81	2	78 1/2	84				
Plain 1961	Jan-July	92 1/2	92 1/2	10	92	96		Refunding mortgage 3s series F 1981	Jan-July	—	75	75	1	71	81				
4 1/2s unguaranteed 1961	Jan-July	—	96		95	95		Refunding mortgage 3 1/4s series H 1989	April-Oct	—	76 1/2	77	7	75 1/2	83 1/2				
Kimberly-Clark Corp 3 1/4s 1983	Jan-July	89	89	1	86	95		Refunding mortgage 3 1/4s series I 1996	May-Nov	95 1/2	95 1/2	8	91 1/2	103					
Kings County Elec Lt & Power 6s 1997	April-Oct	115			115	123		Refunding mortgage 4 1/2s series J 1991	May-Nov	89 1/2	89 1/2	21	89 1/2	97 1/2					
Koppers Co 1st mtge 3s 1964	April-Oct	93	93	5	91 1/2	96 1/2		Niagara Mohawk Power Corp—											
△ Kremer & Toll 5s certificates 1959	Mar-Sept	2	2	21/2	43	1 1/2		General mortgage 2 3/4s 1980	Jan-July	75	75	75	1	73 1/2	79 1/2				
Lake Shore & Mich South gold 3 1/2s '97	June-Dec	61	61	62	61	70		General mortgage 2 3/4s 1980	April-Oct	76	74 1/2	76	9	74 1/2	78				
3 1/2s registered 1997	June-Dec	—	62 1/2		60	64 1/2		General mortgage 3 1/4s 1963	April-Oct	—	79	—	—	84	86				
Lehigh Coal & Navigation 3 1/2s A 1970	April-Oct	—	80	80	5	72	80	Refunding mortgage 3 1/4s 1988	Jan-July	80	79 1/2	81 1/2	12	80	93				
Lehigh Valley Coal Co—								General mortgage 4 1/2s 1987	Mar-Sept	99 1/2	99 1/2	100 1/2	15	97 1/2	106 1/2				
1st & ref 5s stamped 1964	Feb-Aug	—	97 1/2	97 1/2	1	96	99	Norfolk & Western Ry first gold 4s 1996	April-Oct	90 1/2	90 1/2	90 1/2	5	90	99 1/2				
1st & ref 5s stamped 1974	Feb-Aug	—	51 1/2	53		73	79	Northern Central general & ref 5s 1974	Mar-Sept	—	90	—	—	87 1/2	98				

NEW YORK STOCK EXCHANGE BOND RECORD (Range for Week Ended November 20)

BONDS		Interest Period	Friday Sale Price	Week's Range or Friday's Bid & Asked	Bonds Sold	Range Since Jan. 1	BONDS		Interest Period	Friday Sale Price	Week's Range or Friday's Bid & Asked	Bonds Sold	Range Since Jan. 1
New York Stock Exchange				Low High	No.	Low High	New York Stock Exchange				Low High	No.	Low High
Philco Corporation—							Southwestern Bell Tel 2 1/4s debts 1985		April-Oct		72 73	20	70 77 1/2
4 1/4s conv subord debts 1984		Apr-Oct	104	99 1/4 104	554	88 1/2 114	3 1/4s debentures 1983		May-Nov		77 77 1/2	—	76 1/4 85
Philip Morris Inc 4 1/4s of debts 1979		June-Dec		91 1/2	35	97 1/2 102 1/2	Spiegel Inc 5s conv subord debts 1984		June-Dec	130	126 132 1/2	82	107 1/2 132 1/2
Philips Petroleum 2 1/4s debentures 1964	Feb-Aug	91 1/2	91 1/2 92 1/2	11	91 1/2 96	—Spokane Intern'l first gold 4 1/2s 2013		April		99 1/4	—	92 99 1/2	105
4 1/4s conv subord debts 1987	Feb-Aug	104 1/4	103 1/4 105 1/2	358	102 1/2 120 1/2	Standard Oil of California 4 1/4s 1983	Jan-Jul	96 1/2	96 1/2 98 1/4	30	95 99 1/2	103 1/2	
Pillsbury Mills Inc. 3 1/4s 1 1/2s 1972	June-Dec		87	—	88	91	Standard Oil (Indiana) 3 1/4s conv 1982	April-Oct	100 1/2	100 1/2 101	126	94 1/2 123	
Pittsburgh Bessemer & Lake Erie 2 1/2s 1996	June-Dec		72 1/2	—	72 1/2 76	4 1/2s debentures 1983		April-Oct	98	97 1/2 98 1/4	31	95 1/2 105	
Pittsburgh Cincinnati Chic & St Louis Ry—							Standard Oil (N.J.) debentures 2 1/2s 1971	May-Nov	80 1/2	79 1/2 80 1/2	46	76 1/2 84 1/2	
Consolidated guaranteed 4 1/2s ser I 1963	Feb-Aug		98 1/2 98 1/2	4	97 1/2 98 1/2	Standard Oil Co (Ohio) 4 1/4s 1982	Jan-Jul	81	81 1/2 81 1/4	26	80 1/2 86 1/2		
Consolidated guaranteed 4 1/2s ser J 1964	May-Nov		98 1/2	—	97 1/2 98 1/2	Stauffer Chemical 3 1/4s debts 1973	Mar-Sep	90	90 90	8	90 98 1/2		
Pittsburgh Civic Chicago & St Louis RR—						Suray Oil Corp 2 1/2s debentures 1966	Jan-Jul			85 1/2	85	92	
General mortgage 5s series A 1970	June-Dec	88	88 89	8	86 1/2 94	Superior Oil Co 8 1/4s debts 1981	Jan-Jul			88 1/2	88	93 1/2	
General mortgage 5s series B 1975	April-Oct	85 1/2 86	10	85 1/2 91 1/2	Surface Transit Inc 1st mtg 6s 1971	May-Nov	82 1/2 83	82 1/2 83	5	82 1/2 87 1/2			
Pitts' Coke & Chem 1st mtg 3 1/2s 1964	May-Nov	69	68 5/8	6	68 72 1/2	Swift & Co. 2 1/2s debentures 1972	Jan-Jul	80 1/2	80 1/2	80 1/2	84 1/2		
Pittsburgh Consolidation Coal 3 1/4s 1965	Jan-Jul	93	—	93	96	2 1/2s debentures 1973	May-Nov			85	90 1/2		
Pittsburgh Plate Glass 3s debts 1967	April-Oct	91	91	4	91 93 1/2								
Pittsburgh Youngstown & Ashtabula Ry—				90 1/2 91 1/2	10	90 95 1/2							
1st gen 5s series B 1962	Feb-Aug		100	100	1	99 1/2 101							
Plantation Pipe Line 2 1/4s 1970	Mar-Sep		83 1/2	—	85	89 1/2							
3 1/2s f debentures 1966	April-Oct	80	80	5	80	81							
Potomac Electric Power Co 3s 1983	Jan-Jul	109 1/2	107 1/2 109 1/2	153	102 119								
3 1/4s conv debts 1973	May-Nov	91 1/2	92	17	87	98 1/2							
Procter & Gamble 3 1/4s debts 1981	Mar-Sep												
Public Service Electric & Gas Co—													
3s debentures 1963	May-Nov		92 1/2	92 1/2	14	89 97 1/2							
First and refunding mortgage 3 1/4s 1968	Jan-Jul		87	88	—	86 1/2 94							
First and refunding mortgage 5s 2037	Jan-Jul	100	100	1	100 110								
First and refunding mortgage 8s 2037	June-Dec	156 1/2	156 1/2	1	156 170 1/2								
First and refunding mortgage 3s 1972	May-Nov	82	—	82 1/2	89								
First and refunding mortgage 2 1/2s 1979	June-Dec		—	75	78								
3 1/2s debentures 1972	June-Dec	85 1/2	—	85	93								
1st and refunding mortgage 3 1/4s 1983	April-Oct	82	82	82 1/2	88								
3 1/2s debentures 1975	April-Oct	96 1/2	96 1/2	47	96 104								
4 1/2s debentures 1977	Mar-Sep		90	90 1/2	9	88 93							
Quaker Oats 2 1/2s debentures 1964	Jan-Jul		131 1/4	129 1/2 133 1/4	1,440	101 1/2 144 1/4							
Radio Corp of America 3 1/4s conv 1980	June-Dec	71 1/2	71 1/2	11	70 1/2 72 1/2								
Reading Co 1st & ref 3 1/4s series D 1995	May-Nov	82	83	14	80 87 1/2								
Reynolds (R.J.) Tobacco 3s debts 1973	April-Oct	80 1/2	80 1/2	5	80 1/2 87								
Rheem Mfg Co 3 1/4s debts 1975	Feb-Aug												
Rhine-Westphalia Elec Power Corp—													
△ Direct mtg 7s 1950	May-Nov												
△ Direct mtg 6s 1952	May-Nov												
△ Censo mtg 6s 1953	Feb-Aug												
Debt adjustment bonds—													
5 1/4s series A 1978	Jan-Jul		96	—	96	100 1/4							
4 1/2s series B 1978	Jan-Jul		92	—	92	94							
4 1/2s series C 1978	Jan-Jul		92	—	92 1/2	95							
Richfield Oil Corp—													
4 1/2s conv subord debts 1983	April-Oct	113 1/2	113 1/2	149	103	157							
Rochester Gas & Electric Corp—													
General mortgage 3 1/4s series J 1969	Mar-Sep		86 1/2	86 1/2	3	84 90 1/2							
Robt Aircraft 5 1/4s conv debts 1977	Jan-Jul	105 1/2	105 1/2	17	99 133								
Royal McBee 6 1/4s conv debts 1977	June-Dec	113	114	11	106 120 1/2								
Sagamore Power 3s series A 1971	Mar-Sep		71 1/2	—	83	90							
St. Lawrence & Adirond'k 1st gold 5s 1996	Jan-Jul	71	71	1	70 1/2 76 1/2								
Second gold 6s 1996	April-Oct		68	69	8	68 75 1/2							
St. Louis-San Francisco Ry Co—													
1st mortgage 4s series A 1997	Jan-Jul		68	69 1/2	58	68 77 1/2							
△ Second mtg inc 4 1/2s ser A Jan 2022	May		70 1/2	71 1/2	9	69 1/2 82							
1st mtg 4s series B 1980	Mar-Sep		70 1/2	—	81	81							
△ 5s income debts ser A Jan 2006	Mar-Nov	68	68	8	68	75 1/2							
St. Louis-Southern Ry—													
First 4s bond certificates 1989	May-Nov		83 1/2	83 1/2	2	83 1/2 91 1/2							
Second 4s inc bond certificates Nov 1989	Jan-Jul		76 1/2	—	78	83							
St. Paul Union Depot 3 1/4s B 1971	April-Oct	80	80	6	80 85 1/2								
Scioto V & New England 1st gtd 4s 1989	May-Nov		96	96 1/2	94	97							
Scott Paper 3s conv debentures 1971	Mar-Sep												

AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS		Friday		Week's		Sales		Friday		Week's		Sales	
American Stock Exchange		Last		Range of Prices		for Week		Last		Range of Prices		for Week	
	Par	Sale Price	Low	High	Shares	Range Since Jan. 1	Low	High	Sale Price	Low	High	Shares	
Algemeene Kunststofje N V													
Amer dep rcts Amer shares	1	11 1/2	11 1/2	15 5/8	32,300	34 1/2 Jan	51 1/2 Aug			1 1/2	1 1/2	9,800	18 Nov
Algom-Uranium Mines Ltd	1	7 3/4	6 1/2	8 1/2	1,100	11 1/4 Nov	18 1/4 July			12 1/4	11 5/8	12 3/4	27,000
All American Engineering Co	100	10 1/2	10 1/2	12	182,900	7 Feb	12 Nov			6 1/4	5 5/8	6 3/4	13,700
Alleghany Corp warrants						4	4 1/8	1,500		5 1/2	5 1/2	3,200	5 Jan
Allegheny Airlines Inc	1	5	4 1/2	5 1/4	12,300	3 1/2 Jan	5 1/2 Jun			5 1/2	5 1/2	800	11 1/2 Mar
Allied A-tists Pictures Corp	1	5	4 1/2	5 1/4	12,300	3 1/2 Jan	5 1/2 Mar			6 1/2	5 1/2	6,300	16 May
5 1/2% convertible preferred	10	10 1/4	10 1/4	11 1/4	1,400	8 1/2 Jan	11 1/4 May			11 1/2	11 1/2	2,400	10 1/2 Oct
Allied Control Co Inc	1	37	35 1/4	37 1/2	2,200	32 Oct	65 1/2 Mar			27	27	200	27 Oct
Allied Paper Corp	1	12 1/4	12	12 3/4	14,600	8 1/4 Feb	14 1/4 May			8 1/4	8 1/4	100	8 Sep
Alco Inc	1	22 1/2	22	24 1/8	7,800	11 1/2 Jan	25 1/2 Nov			55 1/2	57 1/2	600	48 Sep
Aluminum Co of America \$3.75 pfld-100		78	79 1/2	80	1,200	72 1/2 Sep	86 Feb			100 1/4	101 1/2	60	99 Sep
American Beverage Corp	1	6 1/2	6 1/2	7	2,900	1 1/2 Jan	10 1/4 Jun			100 1/4	101 1/2	1,800	1 Mar
American Book Co	20	42 1/4	42 1/4	43 1/8	825	40 1/2 Sep	51 May			5 1/2	5 1/2	700	5 1/2 Jan
American Electronics Inc	1	14 1/2	13 1/4	15 1/4	19,200	11 1/2 Sep	19 1/4 May			7 3/4	7 3/4	900	4 1/2 July
American Israeli Paper Mills Ltd		5 1/2	5	5 5/8	9,700	5 Nov	9 1/2 Aug			10	11 1/2	11 1/2	2,400
American shares		39 1/2	39 1/2	39 7/8	1,300	33 Jan	42 1/2 Aug			10 1/2	11 1/2	27,000	11 1/2 Nov
American Laundry Machine	20	11 1/2	11 1/2	12 1/2	42,400	8 1/4 Sep	14 1/4 Oct			12 1/4	11 5/8	12 3/4	18 1/4 July
American M A R C Inc	500	11 1/4	11 1/4	12 1/2	100	38 1/4 Jan	46 1/2 Nov			6 1/4	5 5/8	6 3/4	8 1/2 Mar
American Manufacturing Co	30	46 1/2	46 1/2	600	38 Jan	47 1/4 Aug			12 1/4	13 1/2	13 1/2	1,100	
American Meter Co	1	46 1/8	46 1/2	600	38 Jan	47 1/4 Aug			12 1/4	13 1/2	13 1/2	1,100	
American Natural Gas Co 6% pfld-25		31 1/8	31 1/8	125	31 1/8 Sep	36 Jan	12 1/2 Jan			12 1/4	13 1/2	13 1/2	1,100
American Petrofina Inc class A	1	7 1/2	7 1/2	11,900	7 1/2 Nov	12 1/2 Jan			12 1/4	13 1/2	13 1/2	1,100	
American Photocopy Equip Co	1	45 1/2	39 3/4	45 3/4	23,100	30 Apr	50 1/2 Jun			12 1/4	13 1/2	13 1/2	1,100
American Seal-Kap Corp of Del	1	16 3/8	14 3/8	16 3/8	15,100	10 1/2 Jan	20 1/2 July			12 1/4	13 1/2	13 1/2	1,100
American Thread 5% preferred	1	4 1/2	4 1/2	2,900	4 1/2 Nov	4 1/2 Nov	37 Mar			12 1/4	13 1/2	13 1/2	1,100
American Writing Paper	1	29 1/2	32	700	31 Feb	5 Apr			12 1/4	13 1/2	13 1/2	1,100	
Amurex Oil Co class A	1	2 1/4	2 1/4	2 3/8	4,500	2 1/2 Nov	1 1/4 Jan			12 1/4	13 1/2	13 1/2	1,100
Anacon Lead Mines Ltd	200	1 1/2	1 1/2	26,500	1 1/2 Nov	22 1/2 Jun			12 1/4	13 1/2	13 1/2	1,100	
Anchor Post Products	1	19	19	19 1/2	400	14 1/2 Jan	41 1/2 Jan			12 1/4	13 1/2	13 1/2	1,100
Anglo Amer Exploration Ltd	475	6 1/2	6 1/2	6 7/8	900	6 1/2 Sep	6 1/2 Feb			12 1/4	13 1/2	13 1/2	1,100
Anglo-Lautaro Nitrate Corp "A" shares	240	7 3/8	7 1/4	7 3/4	13,900	6 1/2 Jan	9 1/4 Apr			12 1/4	13 1/2	13 1/2	1,100
Angostura-Wupperman	1	6 1/4	6 1/4	6 1/2	600	5 1/2 Jan	8 Mar			12 1/4	13 1/2	13 1/2	1,100
Anken Chemical & Film Corp	200	21 3/4	20 1/2	23 7/8	35,500	13 1/2 Jun	26 1/2 July			12 1/4	13 1/2	13 1/2	1,100
Appalachian Power Co 4 1/2% pfld-100	88 1/4	88	89 3/4	89 3/4	430	88 Oct	99 1/4 Mar			12 1/4	13 1/2	13 1/2	1,100
Arkansas Fuel Oil Corp	5	33 3/4	30 1/2	33 3/4	18,400	30 1/2 Sep	41 1/2 Jan			12 1/4	13 1/2	13 1/2	1,100
Arkansas Louisiana Gas Co	5	62 1/2	59 7/8	62 3/4	12,300	46 1/2 Jan	69 1/2 July			12 1/4	13 1/2	13 1/2	1,100
Arkansas Power & Light 4.72% preferred	100	100	100	100	100	88 1/4 Sep	100 Jan			12 1/4	13 1/2	13 1/2	1,100
Armour & Co warrants		20 7/8	19	21 3/4	7,100	11 1/2 Jan	22 Nov			12 1/4	13 1/2	13 1/2	1,100
Armstrong Rubber class A	1	34 1/2	31	35 1/2	15,500	21 Jan	36 1/4 July			12 1/4	13 1/2	13 1/2	1,100
Arnold Altex Aluminum Co Convertible preferred	1	6 1/2	6 1/2	7 1/2	20,400	5 1/2 Oct	11 1/2 May			12 1/4	13 1/2	13 1/2	1,100
Aro Equipment Corp	250	25	24 1/2	25 3/8	3,400	20 1/2 Sep	29 1/2 Mar			12 1/4	13 1/2	13 1/2	1,100
Assamers Oil Corp Ltd	400	7 1/2	7 1/2	1 1/2	44,800	2 1/2 Nov	23 1/2 Aug			12 1/4	13 1/2	13 1/2	1,100
Associated Electric Industries American dep rcts reg	51	51	51	51	51	7 1/2 July	8 1/4 Apr			12 1/4	13 1/2	13 1/2	1,100
Associated Food Stores Inc	1	3	3	3 1/4	4,200	3 Sep	5 1/2 Jan			12 1/4	13 1/2	13 1/2	1,100
Associated Laundries of America	1	1 1/4	1 1/4	1 7/8	2,400	1 1/2 Oct	3 1/2 Aug			12 1/4	13 1/2	13 1/2	1,100
Associated Oil & Gas Co	10	12 1/2	12 1/2	13 3/8	18,500	2 1/2 Feb	4 1/2 Aug			12 1/4	13 1/2	13 1/2	1,100
Associated Stationers Supply Co		—	—	—	—	21 1/2 Jan	24 1/2 Aug			12 1/4	13 1/2	13 1/2	1,100
Associated Tel & Tel Class A participating	103	103	103	170	101	101 Sep	106 1/2 Jan			12 1/4	13 1/2	13 1/2	1,100
Atlantic Coast Indus Inc	100	2 1/4	2 1/4	2 3/8	500	1 1/2 Jan	3 1/2 Apr			12 1/4	13 1/2	13 1/2	1,100
Atlantic Coast Line Co	1	52 3/4	52 3/4	54 3/4	800	51 1/2 Sep	64 May			12 1/4	13 1/2	13 1/2	1,100
Atlantica del Golfo Sugar	59	2 7/8	2 7/8	3 1/8	4,000	2 1/2 Oct	6 1/2 Jan			12 1/4			

AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS	Friday	Week's	Sales	Friday	Week's	Sales	Friday	Week's	Sales	
American Stock Exchange	Last	Range	for Week	American Stock Exchange	Last	Range	American Stock Exchange	Last	Range	
	Par	Sale Price	of Shares		Par	Low High		Par	Low High	
Electric Bond & Share	5	25 ¹ / ₂	24 ³ / ₈ 25 ¹ / ₂	37,700	23 ¹ / ₂ Oct	38 Apr	Insurance Co of North America	9	120 ¹ / ₂	115 123
Electrographic Corp	1	18	17 ¹ / ₂ 18	200	14 ¹ / ₂ Jan	21 May	International Breweries Inc	1	13 ¹ / ₂	13 ¹ / ₂ 2,500
Electronic Communications	1	25 ³ / ₈	24 ⁵ / ₈ 29 ³ / ₈	31,600	17 Sep	20 ³ / _{8 Nov}	International Holdings Ltd	1	29 ¹ / ₂	29 ¹ / ₂ 600
Electronics Corp of America	1	9 ¹ / ₂	8 ³ / ₈ 9 ¹ / ₂	5,800	7 ¹ / ₂ Sep	16 ¹ / ₂ Mar	International Petroleum Co Ltd	•	32 ¹ / ₂	32 ¹ / ₂ 3,600
El-Tronics Inc	5c	1 ¹ / ₂	1 ¹ / ₂ 1 ¹ / ₂	9,900	1 Jan	2 ¹ / ₂ Mar	International Products	5	17	16 ³ / ₄ 18
Emery Air Freight Corp	20c	28 ³ / ₄	25 ¹ / ₂ 29 ¹ / ₄	4,800	19 Jan	33 ¹ / ₂ May	International Resistance Co	10c	19 ¹ / ₂	16 19 ¹ / ₂ 80,100
Empire District Electric 5% pfd	100						Intex Oil Company	33 ³ / ₈	8	8 ¹ / ₂ 300
Empire Millwork Corp	1	10 ¹ / ₂	9 ³ / _{8 10¹/₂}	7,900	9 ¹ / ₂ May	12 ¹ / ₂ July	Investors Royalty	1	—	7 ¹ / ₂ Jan
Equity Corp common	10c	3 ¹ / ₂	3 ¹ / ₂ 3 ¹ / ₂	23,500	3 ¹ / ₂ Nov	6 ¹ / ₂ Mar	Iowa Public Services Co 3.90% pfd	100	75	2 ¹ / ₂ 700
Erie Forge & Steel Corp common	1	40 ¹ / ₂	40 ¹ / ₂ 41 ¹ / ₂	300	40 ¹ / ₂ Sep	60 ¹ / ₂ Mar	Iron Fireman Manufacturing	—	17 ¹ / ₂	16 ³ / _{8 20}
Erie 6% cum 1st preferred	10	5 ¹ / ₂	5 ¹ / ₂ 6	3,300	5 ¹ / ₂ Nov	9 ¹ / ₂ Mar	Ironrite Inc	1	7 ¹ / ₂	7 ¹ / ₂ 1,600
Erie Manufacturing Co	1	10 ¹ / ₂	10 ¹ / ₂ 11	600	10 ¹ / ₂ Sep	13 Mar	Irving Air Chute	1	30 ¹ / ₂	29 ¹ / ₂ 32 ¹ / ₂ 7,200
Esquire Inc	1	—	9 ⁵ / _{8 10¹/₂}	1,600	9 ¹ / ₂ Jun	12 ¹ / ₂ July	Israel-American Oil Corp	Class A	10c	1 ¹ / ₂ 1 ¹ / ₂ 19,200
Eureka Corporation Ltd	\$1 or 25c	7 ¹ / ₂	7 ¹ / ₂ 8 ¹ / ₂	1,400	7 Jun	11 ¹ / ₂ Mar				1 ¹ / ₂ Jan
Eureka Pipe Line	10	2 ¹ / ₂	2 ¹ / ₂ 3 ¹ / ₂	11,700	7 ¹ / ₂ Nov	1 ¹ / ₂ Jan				3 ¹ / ₂ Mar
F										
Fabrer Corp	1	10 ¹ / ₂	10 ¹ / ₂ 11 ¹ / ₂	3,900	9 ¹ / ₂ Sep	14 ¹ / ₂ Jan	Jeannette Glass Co	1	9 ³ / ₄	8 ⁵ / ₈ 10 ¹ / ₂ 23,600
Factor (Max) & Co class A	1	24 ¹ / ₂	24 ¹ / ₂ 26 ¹ / ₂	8,900	12 ¹ / ₂ Jan	27 ¹ / ₂ Nov	Jeronic Industries Inc	10c	12	8 ³ / ₄ 12 ¹ / ₂ 29,900
Fairchild Camera & Instrument	1	250 ⁷ / ₈	228 ¹ / ₂ 265 ¹ / ₂	13,000	30 ¹ / ₂ Jan	265 Nov	Jupiter Oils Ltd	15c	1 ¹ / ₂	1 ¹ / ₂ 39,700
Fajardo Eastern Sugar Associates							K			
Common shs of beneficial int	1	14 ³ / ₄	14 ³ / ₄ 15	500	14 July	18 ³ / ₄ Jan	Kaiser Industries Corp	4	15	14 ⁵ / ₈ 15 ¹ / ₂ 20,600
52 preferred	30						Kaltman (D) & Company	50c	4 ³ / ₄	4 4 ¹ / ₂ 70,800
Fanny Farmer Candy Shops Inc	1	—	18 ¹ / ₂ 19 ¹ / ₂	1,600	18 ¹ / ₂ Nov	19 ¹ / ₂ Nov	Kansas Gas & Electric 4 ¹ / ₂ % pfd	100	—	4 Jun
Fargo Oils Ltd	1	5 ¹ / ₂	5 ¹ / ₂ 6	7,500	1 ¹ / ₂ Nov	1 ¹ / ₂ Jan	Katz Drug Company	—	28 ¹ / ₂	29 300
Felmont Petroleum Corp	1	4	3 ¹ / _{2 4¹/₂}	25,100	3 ¹ / ₂ Nov	8 Feb	Kaweecky Chemical Co	25c	38 ¹ / ₂	34 ¹ / ₂ 8,950
Filmways Inc	25c	5 ¹ / ₂	5 ¹ / ₂ 5 ¹ / ₂	9,100	5 Nov	7 ¹ / ₂ Jan	Kay Jewelry Stores Inc	1	15	15 ¹ / ₂ 2,000
Financial General Corp	10c	11 ³ / ₄	11 ³ / _{4 12¹/₂}	4,500	5 ¹ / ₂ Nov	9 ¹ / ₂ Feb	Kidde (Waiter) & Co	2.50	16 ¹ / ₂	16 ¹ / ₂ 400
Firth Sterling Inc	2.50	8 ¹ / ₂	8 ¹ / _{2 9¹/₂}	19,200	8 ¹ / ₂ Nov	12 ¹ / ₂ Mar	Kirkard Oil Company	10c	1 ¹ / ₂	1 ¹ / ₂ 1,550
Flying Tiger Line Inc	1	16	16	600	11 ¹ / ₂ Jan	12 ¹ / ₂ Mar	Kingsford Company	1.25	2 ¹ / ₂	3 ¹ / ₂ 3,000
Ford Motor of Canada	—	14 ³ / ₄	14 ³ / _{4 16¹/₂}	25,500	10 ¹ / ₂ Nov	20 Apr	Kingston Products	—	2 ¹ / ₂	2 ¹ / ₂ 10,600
Ford Motor Co Ltd	—	176	177 ¹ / ₄	150	17 ¹ / ₂ Nov	180 Nov	Kirkland Petroleum Co	20c	2 ¹ / ₂	2 ¹ / ₂ 2,300
Ford Motor Co Ltd reg	£1	15 ³ / ₄	14 ² / _{3 15¹/₂}	28,000	6 ¹ / ₂ Jan	15 ¹ / ₂ Nov	Kleinert (S) Dept Stores Inc	1	17 ¹ / ₄	17 ¹ / ₄ 4,200
Fox Head Brewing Co	1.25	1 ¹ / ₂	1 ¹ / ₂ 1 ¹ / ₂	8,900	1 ¹ / ₂ Oct	3 Mar	Knott Hotels Corp	5	22 ¹ / ₂	22 ¹ / ₂ 100
Fresnillo (The) Company	1	4 ¹ / ₂	4 ¹ / ₂ 4 ¹ / ₂	3,000	4 ¹ / ₂ July	5 ¹ / ₂ Jan	Kobacker Stores	7.50	14 ¹ / ₂	13 ¹ / ₂ 800
Fuller (Geo A) Co	5	48	46 ¹ / ₂	3,800	34 ¹ / ₂ Jan	51 Oct	Kropp (The) Forge Co	33 ³ / ₈	2 ¹ / ₂	2 ¹ / ₂ 8,100
G							Krueger Brewing Co	1	5 ¹ / ₂	5 ¹ / ₂ 1,500
Gatineau Power Co common	•	39	39	400	35 Sep	48 May	L			
5% preferred	100						L'Aiglon Apparel Inc	1	8 ¹ / ₂	8 ¹ / ₂ 500
Gellman Mfg Co	—	—	3 ¹ / _{2 4¹/₂}	4,600	99 ³ / ₈ Nov	107 Jan	La Consolidada S A	75 pesos	10 ³ / ₄	10 ³ / ₄ 1,200
General Alloys Co	1	3 ¹ / ₂	3 ¹ / ₂ 3 ¹ / ₂	1,700	4 ¹ / ₂ Feb	8 ¹ / ₂ Mar	Lake Shore Mines Ltd	1	4 ¹ / ₂	4 ¹ / ₂ 1,600
General Builders Corp common	1	5 ¹ / ₂	5 ¹ / ₂ 5 ¹ / ₂	3,400	4 ¹ / ₂ July	8 ¹ / ₂ Aug	Lakey Foundry Corp	—	5 ¹ / ₂	5 ¹ / ₂ 3,500
5% convertible preferred	25						Lamb Industries	—	4 ¹ / ₂	4 ¹ / ₂ 11,400
General Development Corp	1	20 ³ / ₈	19 ¹ / ₂ 21 ¹ / ₂	44,500	15 ¹ / ₂ Sep	24 ¹ / ₂ Oct	Lamson Corp of Delaware	5	15	15 ¹ / ₂ 800
General Electric Co Ltd							Lamson & Sessions Co	10	—	27 ¹ / ₂ 27 ¹ / ₂ 200
American dep recs ord reg	£1	—	—				Lanston Industries Inc	5	7 ¹ / ₂	7 ¹ / ₂ 1,000
General Fireproofing	—	30 ¹ / ₂	27 ¹ / ₂ 30 ¹ / ₂	5,000	26 ¹ / ₂ Oct	37 ¹ / ₂ Feb	La-Salle Extension University	—	11	11 20

AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS		Friday	Week's	Sales	STOCKS		Friday	Week's	Sales	STOCKS		
American Stock Exchange		Last	Range of Prices	for Week	American Stock Exchange		Last	Range of Prices	for Week	American Stock Exchange		
	Par	Sale Price	Low	High		Par	Sale Price	Low	High		Par	
National Union Electric Corp.	30c	3 1/4	3	3 1/8	6,600	2 1/2	Jan	4 1/2	May	Russell (The F C) Company	1	
Nestle-Le Mür Co.	1	19 1/8	17 1/2	19 1/8	2,100	13 1/4	Jan	23	July	3 1/2	3 3/8	
New England Tel & Tel (new)	20	35 1/2	35 1/8	36 7/8	8,500	35 1/4	Nov	38 3/4	Oct	3 1/2	3 1/2	
New Haven Clock & Watch Co.	1	2 1/4	2	2 1/8	9,900	1 1/2	Feb	5 1/2	Mar	2 1/2	2 1/2	
New Iridia Min & Chem Co.	50c	7 1/2	7 1/2	12,300	7 1/2	Jan	1 1/2	Mar	Ryan Consolidated Petroleum	1		
New Jersey Zinc	25c	26 1/8	25 1/2	27	13,200	24 1/4	Sep	30 3/4	Mar	4 1/2	4 1/2	
New Mexico & Arizona Land	1	13 1/8	13 1/8	13 1/2	1,700	12	Sep	22 1/2	Mar	3 1/2	3 1/2	
New Pacific Coal & Oils Ltd	20c	5 1/2	5 1/2	5 1/2	51,700	1 1/2	Nov	1 1/2	Mar	Trans Cuba Oil Co class A	50c	
New Park Mining Co.	1	1 1/4	1 1/4	1 1/8	5,700	1 1/8	Jan	3 1/8	Jun	Trans Lux Corp.	1	
New Process Co.	—	165	168	40	110	Feb	215	Oct	20 1/8	19 1/4	19 1/4	20 1/8
New Superior Oils	1	1 1/2	1 1/2	1 1/8	2,300	1 1/2	Nov	1 1/2	Feb	21 1/2	21 1/2	
New York Auction Co.	—	36 1/2	36 1/4	36 3/4	800	17 1/2	Jan	36 3/4	Nov	10 1/2	10 1/2	
New York & Honduras Rosario	3.33 1/2	38	29 1/8	40	3,800	22	Feb	40	Nov	1 1/2	1 1/2	
New York Merchandise	10	—	—	—	—	17 1/4	Feb	34 3/4	Aug	Sapphir Petrolums Ltd.	1	
Nickel Rim Mines Ltd.	1	—	—	—	—	1 1/2	Sep	1 1/4	Mar	Sarree Petrolums Ltd.	50c	
Nipissing Mines	1	1 1/8	1 1/8	1 1/4	14,600	1 1/2	Sep	2 1/2	Mar	Savoy Oil Inc (Del.)	25c	
Noma Lites Inc.	1	10 1/8	9 1/2	10 3/8	7,300	9 1/2	Nov	14 1/2	Feb	Saxon Paper Corp.	25c	
Norfolk Southern Railway	1	5 1/2	5 1/2	6 1/8	3,700	5 1/2	Nov	8 1/2	Mar	Sayre & Piser Co.	—	
North American Cement class A	10	36	35 7/8	36 1/2	2,100	33	Jan	40 3/4	Feb	Scurry-Rainbow Oil Co Ltd.	3.50	
North American Royalties Inc.	1	2 1/2	2 1/2	3 1/8	3,700	2 1/2	Oct	5 1/2	Mar	Seaboard Allied Milling Corp.	1	
North Canadian Oils Ltd.	25	2 1/2	2 1/2	2 1/2	19,400	2 1/2	Oct	4 7/8	Feb	Seaboard Plywood & Lumber.	1	
Northeast Airlines	1	5 1/2	5 1/2	6 1/8	4,600	5 1/2	Sep	8 1/4	Mar	Seaboard Western Airlines.	1	
North Penn RR Co.	50	68	68	50	66	7 1/2	May	7 1/2	Feb	Seaparcel Metals Inc.	10c	
Northern Ind Pub Serv 4 1/4% pfd	100	81	81	83	60	79	Sep	89 1/4	Mar	Securities Corp General.	—	
North Rankin Nickel Mines Ltd.	1	1 1/2	1	1 1/8	29,400	1	Sep	2 1/2	May	Security Freehold Petroleums.	—	
Northspan Uranium Mines Ltd.	1	7 1/8	7 1/8	7 1/4	24,500	7 1/2	Nov	2 1/2	Jan	Seeburg (The) Corp.	—	
Warrants	—	—	—	—	42,400	7 1/2	Nov	17 1/2	Jan	Seeman Bros Inc.	3	
Nuclear Corp of Amer A (Del.)	10c	2 1/8	2	2 1/4	14,300	1 1/2	Jan	4 1/4	Jan	Sentry Corp.	10c	
O										Serrick Corp class B.	—	
Occidental Petroleum Corp.	20c	4 1/8	3 7/8	4 1/4	114,000	3 1/2	July	5 1/2	Aug	Servo Corp of America.	—	
Ogden Corp.	50c	20 1/2	20 1/2	21 1/4	21,100	18 1/4	Jan	26 1/2	May	Servomechanisms Inc.	20c	
Ohio Brass Co.	1	33 5/8	33 3/8	33 1/4	1,000	33	Sep	40 1/2	Mar	Seton Leather Co.	—	
Ohio Power 4 1/2% preferred	100	89	89	40	86 1/2	Oct	98 1/2	Mar	Shattuck Dene Mining.	5		
Okalta Oils Ltd.	90c	—	—	—	1,500	1 1/2	Nov	1 1/2	Jan	Shawinigan Water & Power.	—	
Old Town Corp common	1	3 7/8	2 7/8	4 1/4	5,300	2 3/8	Nov	4 3/4	Feb	Sherman Products Inc.	—	
40c cumulative preferred	7	4	4	4 1/4	6,100	4	Sep	5 3/4	May	Sherwin-Williams common.	25	
O'okiep Copper Co Ltd Amer shares	10s	72 1/2	72 1/2	73 1/4	600	65	Oct	80	Mar	Sherwin-Williams of Canada.	—	
Opelika Mfg Corp	5	17 1/4	17 1/4	17 1/4	200	15 1/2	Apr	21	July	Shoe Corp of America.	3	
Overseas Securities	—	—	—	—	22 1/8	23	Jan	23	Nov	Siboney-Caribbean Petroleum Co.	10c	
Oxford Electric Corp.	1	7 1/8	7 1/8	7 1/4	3,600	5 1/4	Jan	10	Mar	Sicks Breweries Ltd.	—	
P										Signal Oil & Gas Co class A.	—	
Pacific Clay Products	10	36 1/4	36	36 1/4	600	28	Apr	42 1/2	Mar	Class B.	2	
Pacific Gas & Electric 6% 1st pfd.	25	29 1/8	29 1/8	29 1/8	4,300	28 3/8	Sep	32	Apr	Slex Co.	—	
5 1/2% 1st preferred	25	26 1/8	26 1/8	26 1/8	800	25 1/4	Sep	29 1/4	Jan	Silver Creek Precision Corp.	10c	
5% 1st preferred	25	25 1/2	25 1/2	25 1/2	800	24	Oct	27 3/4	Jan	Silver-Miller Mines Ltd.	1	
5% redeemable 1st preferred	25	24 1/8	24 1/8	24 1/8	2,400	22 1/2	Sep	26	Jan	Silvray Lighting Inc.	25c	
5% redeemable 1st pfd series A	25	24	24	24 1/4	1,400	22 3/4	Sep	26 1/4	Jan	Simca American Shares.	5,000 fr	
4.80% redeemable 1st preferred	25	23 1/8	23 1/8	23 1/8	700	22 1/2	Oct	26	Jan	Simmons-Boardman Publications.	—	
4.50% redeemable 1st preferred	25	21 7/8	21 7/8	21 7/8	600	20 3/8	Sep	23 3/8	Jan	\$3 convertible preferred.	—	
4.36% redeemable 1st preferred	25	21 1/2	21 1/2	21 1/2	300	20 1/2	Sep	23	Jan	Simpson's Ltd.	—	
Pacific Lighting \$4.50 preferred	—	86	85 3/8	87 1/2	270	83	Sep	95 1/2	Mar	Sinclair Venezuelan Oil Co.	1	
\$4.40 dividend preferred	—	83 1/4	83 1/4	83 1/4	50	81 3/4	Oct	91 1/2	Mar	Singer Manufacturing Co.	20c	
\$4.75 dividend preferred	—	82 1/2	81 3/4	82 1/2	330	80	Sep	90 1/2	Mar	Singer Manufacturing Co Ltd.	—	
\$4.75 conv dividend preferred	—	82 1/2	81 3/4	82 1/2	330	80	Sep	90 1/2	Mar	Amer dep rets ord registered.	£1	
\$4.36 dividend preferred	—	82 1/2	81 3/4	82 1/2	330	80	Sep	90 1/2	Mar	Skiatron Electronics & Telev Corp.	10c	
Pacific Northern Airlines	1	4 1/4	4 1/4	4 1/4	4,300	3 3/4	Jan	6 1/2	Apr	Slick Airways Inc.	5	
Pacific Petroleum Ltd.	—	11 1/4	11 1/4	12 1/8	39,600	11 1/2	Sep	19 1/2	Jan	Smith (Howard) Paper Mills.	—	
Warrants	—	8 1/4	8 1/4	9 1/4	5,200	7 1/2	Sep	13 1/2	Apr	Sonotone Corp.	—	
Pacific Power & Light 5% pfd.	100	18 1/4	18 1/4	19	3,600	16 1/2	Oct	21 1/2	Oct	Soss Manufacturing.	—	
Paddington Corp class A	1	2 1/2	2 1/2	2 1/2	2,500	2 1/2	Sep	10 1/2	Oct	South Coast Corp.	—	
Page-Hersey Tubes	—	18 1/4	18 1/4	19	3,600	16 1/2	Oct	10 1/2	Oct	South Penn Oil Co.	12.50	
Panocoastal Petroleum (C A) vtc	2 Bol	29 1/8	29 1/8	30 1/8	2,500	27 3/4	Sep	37 1/2	Mar	Southern California Edison.	—	
Pantepec Oil (C A) Amer shares	1 Bol	1 1/2	1 1/2	1 1/2	39,600	11 1/2	Sep	19 1/2	Jan	5% original preferred.	25	
Parke Chemical Company	1	3 1/4	3 1/4	3 1/4	1,							

AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS	Friday Last	Week's Range	Sales for Week	Range Since Jan. 1
American Stock Exchange	Par	Low High	Shares	Low High
Tri-Continental warrants	25 ³ / ₄	25 ¹ / ₂ 25 ³ / ₄	9,400	25 ¹ / ₂ Nov 31 ¹ / ₂ Aug
True Temper Corp	10	20 ¹ / ₂ 20 ³ / ₄	1,600	19 Jan 24 Jun
U				
Unexcelled Chemical Corp	5	22	18 ³ / ₄ 22 ¹ / ₂	34,700
Union Gas Co of Canada	*	—	11 11	200
Union Investment Co	4	—	28 ³ / ₄ 28 ³ / ₄	100
Union Stock Yards of Omaha	20	6 ¹ / ₂ 6 ¹ / ₂	3,100	23 ¹ / ₂ Jan 28 ¹ / ₂ Sep
United Aircraft Products	50c	6 ¹ / ₂ 6 ¹ / ₂	16,200	4 ¹ / ₂ Sep 10 ¹ / ₂ Apr
United Asbestos Corp	1	5 ¹ / ₂ 4 ¹ / ₂	16,200	7 ¹ / ₂ Jan
United Canso Oil & Gas Ltd vtc	1	1 ¹ / _{2 1¹/₂}	8,300	1 ¹ / ₂ Sep 2 ¹ / ₂ Jan
United Cuban Oil Inc	10c	1 ¹ / _{2 1¹/₂}	11,800	4 ¹ / ₂ Sep 3 ¹ / ₂ Jan
United Elastic Corp	*	45	45 45	700
United Improvement & Investing	2.60	6 ⁷ / ₈ 6 ⁷ / ₈	1,700	35 Feb 50 ¹ / ₂ Aug
United Milk Products	5	—	5 ¹ / ₂ 5 ¹ / ₂	700
United Molasses Co Ltd	—	—	5 ¹ / ₂ 5 ¹ / ₂	11 ¹ / ₂ Mar
Amer dep rts ord registered	10s	—	—	4 ¹ / ₂ May 5 ¹ / ₂ Sep
United N J RR & Canal	100	172	171 173 ¹ / ₂	100
United Pacific Aluminum	1	18 ¹ / ₂ 18 ¹ / ₂	2,200	16 ¹ / ₂ Mar 27 ¹ / ₂ Aug
U S Air Conditioning Corp	50c	4 ³ / ₄ 4 ³ / ₄	1,900	4 ¹ / ₂ July 7 ¹ / ₂ Jan
U S Ceramic Tile Co	1	8 ⁵ / ₈ 8 ⁵ / ₈	600	8 ⁵ / ₈ Nov 13 ¹ / ₂ Mar
U S Foil new class B	1	38 ⁵ / ₈	58,300	35 Nov 45 ¹ / ₂ Oct
U S Rubber Reclaiming Co	1	8 ¹ / _{2 8¹/₂}	200	8 ³ / _{4 Oct 12¹/₂ Aug}
United Stores Corp	50c	4 ¹ / _{2 4¹/₂}	600	2 ¹ / ₂ Jan 14 Feb
Universal American Corp	25c	5 5 ¹ / ₂	20,300	1 ¹ / ₂ Jan 9 ¹ / ₂ Mar
Universal Consolidated Oil	10	36	37 ³ / _{4 37³/₄}	2,600
Universal Controls Inc	25c	17 ¹ / ₂ 20 ³ / ₄	279,200	15 ¹ / ₂ Jun 20 ³ / ₄ Nov
Universal Insurance	15	34 ¹ / ₂ 35	90	30 Jan 36 ³ / ₄ Sep
Universal Marion Corp (Fla)	14	17 ¹ / ₂ 17 ¹ / ₂	8,800	13 ¹ / ₂ Jan 22 ¹ / ₂ May
Utah-Idaho Sugar	5	7 ¹ / ₂ 7 ¹ / ₂	3,000	6 ¹ / ₂ Jan 8 Feb

V	10	9 ¹ / ₂ 10 ¹ / ₂	5,100	6 Jan 16 ¹ / ₂ July
Valspur Corp	1	47 ¹ / ₂ 52 ¹ / ₂	3,600	4 ³ / ₄ Jan 7 ¹ / ₂ July
Van Norman Industries warrants	—	—	20,500	6 ⁷ / ₈ Feb 19 ¹ / ₂ May
Victoreen (The) Instrument Co	1	11 ¹ / ₂ 12 ¹ / ₂	2,900	2 ³ / ₄ Sep 5 ¹ / ₂ Mar
Virginia Iron Coal & Coke Co	2	5 ¹ / ₂ 5 ¹ / ₂	18,800	3 ³ / ₄ Jan 8 ¹ / ₂ Jun
Vita Food Products	25c	13 13 ¹ / ₂	700	13 Nov 19 ¹ / ₂ Jan
Vogt Manufacturing	•	10 ³ / _{8 10¹/₂}	400	9 ¹ / ₂ Jan 13 ¹ / ₂ Mar
Vornado Inc	10c	14 ¹ / ₂ 15 ¹ / ₂	5,300	9 ¹ / ₂ Jan 16 Oct

W	•	4 ³ / ₄ 6	1,100	2 ¹ / ₂ Jan 14 ¹ / ₂ Mar
Waco Aircraft Co	•	3 ⁵ / ₈ 3 ⁷ / ₈	800	2 ¹ / ₂ Jan 5 ¹ / ₂ Mar
Wagner Baking voting trust ctfs	•	73 ¹ / ₂ 74	30	71 Feb 80 May
7% preferred	100	2 ⁵ / _{8 2⁵/₈}	100	2 ¹ / ₂ Jun 3 ¹ / ₂ Feb
Waitt & Bond Inc common	1	2 ¹ / ₂ 2 ¹ / ₂	100	21 Sep 29 ¹ / ₂ Feb
\$2 cumulative preferred	30	—	—	21 Sep 29 ¹ / ₂ Feb
Waltham Precision Instrument Co	1	2 ³ / _{4 2³/₄}	61,000	1 ¹ / ₂ Jan 4 ¹ / ₂ Mar
Webb & Knapp Inc common	10c	1 ¹ / ₂ 1 ¹ / ₂	42,500	1 ¹ / ₂ Jan 2 ¹ / ₂ Mar
\$6 series preference	•	93 95	550	91 ¹ / ₂ Nov 117 Jan
Webster Investors Inc (Del)	5	27 ¹ / ₂ 27 ¹ / ₂	300	22 Jan 31 Jun
Weiman & Company Inc	1	3 ¹ / _{2 3¹/₂}	900	3 ¹ / ₂ Jan 5 ¹ / ₂ Aug
Wentworth Manufacturing	1.25	—	800	2 Jan 4 ¹ / ₂ Mar
West Canadian Oil & Gas Ltd	1 ¹ / ₂	1 ¹ / ₂ 1 ¹ / ₂	1,500	1 ¹ / ₂ Oct 2 ¹ / ₂ Sep
West Chemical Products Inc	50c	18 18 ¹ / ₂	500	16 ¹ / ₂ Oct 23 July
West Texas Utilities 4.40% pfd	100	84 ⁵ / ₈ 84 ⁵ / ₈	10	84 Sep 91 ¹ / ₂ Jan
Western Development Co	1	3 ³ / _{8 3³/₈}	10,100	2 ¹ / ₂ Sep 3 ¹ / ₂ Nov
Western Leaseholds Ltd	•	3 ¹ / _{2 3¹/₂}	2,300	3 ¹ / ₂ Aug 4 ¹ / ₂ Apr
Western Stockholders Invest Ltd	•	—	—	85 Oct 100 Feb
Western Tablet & Stationery	1s	1/4 1/4	6,000	1/4 Jan 21 ¹ / ₂ Jun
Westmoreland Coal	20	32 ³ / ₄ 34	1,500	27 ¹ / ₂ Feb 35 Mar
Westmoreland Inc	10	39 ¹ / ₂ 42	950	27 ¹ / ₂ Sep 42 Nov
Weyenberg Shoe Manufacturing	1	27 ¹ / ₂ 28	200	26 Oct 31 ¹ / ₂ Apr
White Eagle International Oil Co	10c	50 50	50	37 ¹ / ₂ Jan 50 Nov
White Stag Mfg Co	1	18 ³ / _{4 19³/₄}	2,500	17 ¹ / ₂ Jun 21 ¹ / ₂ Jun
Wichita River Oil Corp	1	1 ¹ / ₂ 1 ¹ / ₂	800	1 ¹ / ₂ Oct 4 ¹ / ₂ Apr
Wickes (The) Corp	5	25 ¹ / ₂ 25 ¹ / ₂	100	14 ¹ / ₂ Jan 27 Oct
New common	—	16 ¹ / ₂ 16 ¹ / ₂	200	16 ¹ / ₂ Nov 16 ¹ / ₂ Nov
Williams Brothers Co	1	11 ⁷ / _{8 12¹/₂}	2,100	11 ¹ / ₂ Nov 20 ¹ / ₂ Mar
Williams-McWilliams Industries	10	10 ⁷ / ₈ 11 ³ / ₈	1,700	10 ¹ / ₂ Sep 16 ¹ / ₂ Mar
Williams (R C) & Co	1	3 ⁷ / ₈ 4	1,650	3 ¹ / ₂ Nov 8 ¹ / ₂ Feb
Wilson Brothers common	1	29 ⁷ / ₈ 31 ¹ / ₈	6,100	13 ¹ / ₂ Jan 45 ¹ / ₂ Jun
5% preferred	25	19 ¹ / ₂ 19 ¹ / ₂	25	18 Sep 21 Jan
Wisconsin Pwr & Light 4 ¹ / ₂ pfd	100	—	—	85 Oct 100 Feb
Wood (John) Industries Ltd	—	—	—	26 ³ / ₄ May 31 ¹ / ₂ Aug
Wood Newspaper Machine	1	14 ¹ / ₂ 14 ¹ / ₂	1,400	12 ¹ / ₂ Jan 19 ¹ / ₂ May
Woodall Industries Inc	2	21 ¹ / ₂ 21 ¹ / ₂	200	21 ¹ / ₂ Nov 26 ³ / ₄ Feb
Woodley Petroleum Co	8	43 ¹ / ₂ 45 ¹ / ₂	2,400	42 Oct 68 ³ / ₄ Jan
Woolworth (F W) Ltd	—	—	—	—
American dep rts ord regular	5s	—	—	—
6% preference	£1	3 3	100	6 ¹ / ₂ Apr 7 ¹ / ₂ May
Wright Hargreaves Ltd	400	1 ¹ / ₂ 22	2,100	1 ¹ / ₂ Feb 29 ¹ / ₂ Aug
Zale Jewelry Co	1	22 22	1,900	17 ¹

OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

Boston Stock Exchange

STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week	Range Since Jan. 1		STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week	Range Since Jan. 1						
				Low	High					Par	Low	High				
American Agriculture Chemical	8	28 1/2 - 28 3/4	10	28 1/2	Nov	36 3/4	May	Standard Brands new common	—	—	—	34 1/2	Nov	35 1/2	Nov	
American Motors Corp	8	85 1/2 - 91	1,417	26	Feb	96 1/2	Nov	Standard Oil of Indiana	25	46 1/2	47 1/2	585	41	Oct	52	Apr
American Sugar Refining common	25	27 1/2 - 27 5/8	42	27 1/2	Nov	43 1/2	Mar	Standard Oil (N.J.)	7	46 1/2	47 1/2	585	46	Oct	59 1/2	Jan
American Tel & Tel	33 1/2	76 1/2 - 78 1/2	4,790	74 1/2	Sep	89 1/4	Apr	Standard Oil (Ohio)	10	51 1/2	51 1/2	30	50 1/2	Oct	64 1/2	Jan
Anaconda Company	50	62 1/2 - 63 3/4	200	58 1/2	Oct	74 1/2	Mar	Studebaker-Packard	—	24 1/2	26	375	9 1/2	Jan	29 1/2	Oct
Boston & Albany RR	100	122 - 122 1/2	92	121 1/2	Oct	129	Apr	When issued	—	18 1/2	18 1/2	8	12 1/2	Sep	18 1/2	Nov
Boston Edison Co	25	59 1/2 - 61	778	58 1/2	Sep	65 1/2	Mar	Sunray Oil	1	22 1/2	23 1/2	90	22 1/2	Nov	28 1/2	Jan
Boston Personal Prop Trust	—	54 1/2 - 55	59	53	Jan	62 1/2	Sep	Union Carbide	—	133	138 1/2	120	121 1/2	Feb	149 1/2	July
Cities Service Co	10	46 1/2 - 47 3/4	411	46 1/2	Oct	64 1/2	Jan	U.S. Shoe	1	44 1/2	44 1/2	45	33 1/2	Jan	46 1/2	Nov
Copper Range Co	5	21 1/2 - 22 3/4	150	20 1/2	Sep	32 1/2	Mar	U.S. Steel	16 1/2	92 1/2	94	75	80	Mar	107 1/2	Aug
Eastern Gas & Fuel common	10	26 1/2 - 26 3/4	67	25 1/2	Sep	34	Feb	Westinghouse Electric	11.50	95 1/2	97 1/2	25	71 1/2	Jan	98 1/2	Nov
4 1/2% cum preferred	100	77 - 77	20	77	Nov	85	Jan									
Eastern Mass St Ry	—	21 - 21	15	21	Nov	42	Jan									
6% cum preferred class B	100	6 - 6 1/4	225	5 1/2	Oct	11	July									
5% cum preferred adj.	100	55 1/2 - 59 1/2	425	55 1/2	Nov	81 1/2	Jan									
First National Stores Inc.	—	74 1/2 - 78 1/2	438	50 1/2	Feb	85	Sep									
Ford Motor Co	5	—	—	—	—	—	—									
General Electric Co	8	83 1/2 - 84	1,836	74	Sep	84 1/2	July									
Gillette Company	1	57 1/2 - 58 1/4	345	44 1/2	Mar	64 1/2	Oct									
Island Creek Coal Co common	50	33 1/2 - 33 7/8	40	32 1/2	Nov	44	Jan									
Kennecott Copper Corp	—	92 1/2 - 93 1/2	424	90 1/2	Oct	117 1/2	Feb									
Lone Star Cement Corp	4	32 1/2 - 32 3/4	83	28 1/2	Sep	37	Jan									
New England Electric System	20	20 1/2 - 19 1/2	1,668	19 1/2	Jan	21 1/2	Sep									
New England Tel & Tel Co	20	35 1/2 - 37	1,353	35 1/2	Nov	38 1/2	Sep									
N Y N H & Hartford RR	—	5 1/2 - 5 1/2	25	5 1/2	Nov	10 1/2	Jan									
Northern Railroad (N.H.)	100	—	75 - 75	5	73 1/2	Oct	90	Feb								
Olin Mathieson Chem Corp	5	47 1/2 - 50	490	42 1/2	Feb	58	July									
Pennsylvania RR	10	15 1/2 - 16 1/2	373	15 1/2	Nov	19 1/2	Jan									
Rexall Drug & Chem Co	2.50	47 1/2 - 48 1/2	37	32 1/2	Jan	50 1/2	July									
Shawmut Association	—	32 1/2 - 32 1/2	100	27	July	34	Oct									
Stop & Shop Inc	—	33 1/2 - 33 1/2	695	28 1/2	Jan	33 1/2	Aug									
Torrington Co	—	24 1/2 - 25	3,261	23 1/2	Nov	45	Mar									
United Fruit Co	25	55 1/2 - 57 1/2	376	45 1/2	Jan	58 1/2	Aug									
United Shoe Machine Corp	25	57	60 1/2	14	46 1/2	Jan	69	Aug								
U.S. Rubber Co.	5	—	28 1/2 - 29 1/2	150	27 1/2	Oct	38	Feb								
U.S. Smelt Ref & Min Co.	50	—	30 1/2 - 31	85	27 1/2	Oct	38	Feb								
Westinghouse Elec Corp	12.50	98 1/2 - 99 1/2	455	70 1/2	Feb	99 1/2	Nov									

We are indebted to the firm of W. E. HUTTON & CO for the transmission of these Cincinnati prices.

Detroit Stock Exchange

STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week	Range Since Jan. 1		STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week	Range Since Jan. 1		
				Par	Low	High				Par	Low	High
ACF Wrigley Stores	—	13 3/4	13	13 3/4	996	13	Nov	23 1/2	Jan	—	—	—
American Metal Products	1	2 1/2	2 1/2	—	1,759	24 1/2	Nov	32 1/2	Jan	—	—	—
Bohn Aluminum & Brass	—	26 1/2	26 1/2	—	900	21	Jan	35	May	—	—	—
Briggs Manufacturing	—	12 1/2	12 1/2	—	279	8 1/2	Jan	12 1/2	Sep	—	—	—
Brown-McLaren Mfg	1	1 1/2	1 1/2	—	100	1	Oct	2 1/2	Apr	—	—	—
Budd Company	5	23 1/2	23 1/2	—	420	19 1/2	Mar	31 1/2	July	—	—	—
Burroughs Corporation	5	33	33 1/2	—	2,306	28	Oct	44 1/2	Mar	—	—	—
Chrysler Corp	25	62 1/2	64 1/2	—	1,479	51 1/2	Jan	72 1/2	May	—	—	—
Consolidated Paper	10	14 1/2	14 1/2	—	1,801	12 1/2	Sep	16 1/2	July	—	—	—
Consumers Power common	—	55 1/2	55 1/2	—	323	63	May	60 1/2	Mar	—	—	—
Davidson Bros	1	5	5	—	1,331	3	Nov	7 1/2	May	—	—	—
Detroit Edison	20	42 1/2	42 1/2	—	5,061	41 1/2	Jun	47 1/2	Mar	—	—	—
Detroit Steel Corp	—	23 1/2	23 1/2	—	1,658	15 1/2	Jan	27	Oct	—	—	—
Economy Baler	—	4 1/2	4 1/2	—	1,500	4	Jan	5	Sep	—	—	—
Federal-Mogul-Lower Bearings new	5	36 1/2	36 1/2	—	404	35 1/2	Nov					

OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

STOCKS										STOCKS									
	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1					Par		Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1					
Par		Low	High	Low	High	Par		Low	High	Par		Low	High	Low	High	Low	High		
Champlin Oil & Refining common	1	19 1/2	19 1/2	700	19 1/2	Oct	25 1/4	Apr	Monsanto Chemical (Un)	1	50 1/2	49 1/2	50 1/2	2,700	39	Jan	56 1/2	July	
53 convertible preferred	25	50 1/2	51	75	50 1/2	Nov	60	July	Montgomery Ward & Co	*	51	51	52 1/2	1,600	40 1/2	Feb	53 1/2	Sep	
Chemetron Corp	1	26 1/2	26 1/2	100	26 1/2	Nov	36	Jan	Motorola Inc	3	152 1/2	145 1/2	156 1/2	1,000	58 1/2	Jan	156 1/2	Nov	
Chesapeake & Ohio Ry (Un)	25	71	70	71	200	65 1/2	Sep	74 1/4	Apr	Mt Vernon (The) Co common	1	1 1/2	1 1/2	1 1/2	100	1 1/2	Nov	3 1/2	May
Chicago Mill & St Paul & Pacific	* 25%	25 1/2	26 1/2	1,900	23 1/2	Oct	33 1/2	July	Muskegon Motor Specialties										
Chicago & Northwestern Ry com	*	20	21 1/2	600	20	Nov	32 1/2	Jan	Conv class A	*		24 1/4	24 1/4	24	24	Aug	27 1/4	Jan	
5% series A preferred	100	31	31	33	800	31	Nov	45	May	Muter Company	50c	--	8 1/2	8 1/2	500	5 1/2	Jan	11 1/2	May
Chicago Rock Island & Pacific Ry Co	* 28 1/4	28 1/4	100	28 1/4	Nov	37 1/4	Apr	National Cash Register	5		63 1/2	63 1/2	300	53 1/2	Sep	75 1/2	Feb		
Chicago South Shore & So Bend	12.50	13 1/2	13 1/2	300	8 1/2	Jan	20 1/2	Feb	National Distillers Prod (Un)	5	33 1/2	31 1/2	34	1,600	28 1/2	Jan	34 1/2	Mar	
Chrysler Corp	25	65	62	66	3,700	50 1/2	Feb	72 1/2	May	National Gypsum Co	1	56 1/2	56 1/2	56 1/2	100	53 1/2	Sep	68 1/2	May
Cincinnati Gas & Electric	8.50	32 1/2	32 1/2	800	31 1/2	Sep	37	Jan	National Lead Co (Un)	5	110 1/2	106	110 1/2	500	106	Feb	132	Aug	
Cities Service Co	10	47	47	47 1/2	1,700	47	Oct	63 1/2	Jan	National Standard Co	10	52 1/2	52 1/2	52 1/2	100	34 1/2	Jan	53 1/2	Nov
City Products Corp	*	49 1/4	49 1/4	100	44	Oct	59 1/2	Nov	National Tile & Mfg	1	8 1/2	8 1/2	8 1/2	200	8	Oct	13	Jan	
Cleveland Cliffs Iron common	1	45 1/2	45 1/2	1,800	43 1/2	Nov	54 1/2	Jan	New York Central RR	*	28 1/2	27 1/2	29 1/2	2,300	26 1/2	Feb	32 1/2	Oct	
4 1/2% preferred	100	82 1/2	82 1/2	230	82 1/2	Oct	90	Feb	North American Aviation (Un)	1	35 1/2	35 1/2	36 1/2	700	31	Sep	52	Mar	
Coleman Co Inc	5	14 1/2	14 1/2	450	13	Sep	16	Aug	North American Car Corp	5	36 1/2	36 1/2	36 1/2	100	32 1/2	Apr	42 1/2	May	
Colorado Fuel & Iron Corp	*	28 1/2	31 1/2	1,000	23 1/2	Mar	33 1/2	Oct	Northern Illinois Corp	*	16 1/2	16 1/2	16 1/2	300	16 1/2	Nov	18 1/2	Mar	
Columbia Gas System (Un)	10	20	19 1/2	2,900	19 1/2	Nov	24 1/2	Mar	Northern Illinois Gas Co	5	31	30 1/2	31 1/2	3,200	25 1/2	Jan	32 1/2	May	
Commonwealth Edison common	25	58 1/2	58 1/2	2,400	56 1/2	Jun	63 1/2	Mar	Northern Indiana Public Service Co	*	52	51	52 1/2	2,000	47	Sep	54 1/2	Mar	
Consolidated Foods	1.33 1/2	26 1/2	26 1/2	1,800	22 1/2	Sep	28	Mar	Northern Natural Gas Co	10	28 1/2	28 1/2	29	1,400	28 1/2	Sep	35 1/2	Jan	
Consoil Natural Gas	10	47 1/2	47 1/2	100	47 1/2	Nov	56 1/2	Mar	Northern Pacific Ry	5	43 1/2	42 1/2	43 1/2	500	42 1/2	Nov	56 1/2	May	
Consumers Power Co	*	55 1/2	55 1/2	500	52 1/2	May	60 1/2	Mar	Northern States Power Co (Minnesota) (Un)	5	23 1/2	23 1/2	23 1/2	700	22 1/2	Jan	25 1/2	Apr	
Container Corp of America	5	29 1/2	29	2,600	25 1/2	Jun	30 1/2	Oct	Northwest Bancorporation	3.33	34	30 1/2	35	9,400	28	Oot	35	Aug	
Continental Can Co	10	46 1/2	44	600	44	Nov	57 1/2	Jan	Oak Manufacturing Co	1	17	16 1/2	17 1/2	3,000	16 1/2	Apr	21 1/2	May	
Continental Motors Corp	1	11 1/2	11 1/2	700	10 1/2	Sep	13 1/2	Apr	Ohio Edison Co	12	60	59	60 1/2	400	58 1/2	Jun	65	Feb	
Controls Co of America	5	33 1/2	33	800	25 1/2	Sep	36 1/2	Nov	Ohio Oil Co (Un)	*	35 1/2	35	35 1/2	1,300	34 1/2	Nov	46 1/2	May	
Crane Co	25	68 1/2	68 1/2	400	35 1/2	Jan	68 1/2	Nov	Oklahoma Natural Gas	7.50	27 1/2	27 1/2	27 1/2	200	26 1/2	Sep	30 1/2	Jun	
Crucible Steel Co of America	25	27 1/2	27 1/2	200	25 1/2	Feb	32 1/2	Feb	Olin-Mathieson Chemical Corp	5	49 1/2	47 1/2	49 1/2	800	42	Feb	58 1/2	July	
Cudahy Packing Co	5	14 1/2	13 1/2	600	10 1/2	Jun	17 1/2	Mar	Owens-Illinois Glass	6.25	--	99 1/2	99 1/2	100	82 1/2	Feb	102 1/2	Aug	
Curtiss-Wright Corp (Un)	1	32 1/2	29 1/2	2,800	27 1/2	Jan	39 1/2	Apr	Pacific Gas & Electric (Un)	25	61	61 1/2	61 1/2	700	59	Jun	65 1/2	Apr	
D T M Corp	2	39	39 1/2	100	30	Jan	39 1/2	Nov	Pan American World Airways (Un)	1	21 1/2	20 1/2	21 1/2	1,000	20 1/2	Nov	35 1/2	Apr	
Deere & Company	10	48 1/2	48 1/2	900	47 1/2	Jan	67	July	Paramount Pictures (Un)	*	45 1/2	45 1/2	45 1/2	200	42	Sep	50 1/2	Mar	
Detroit Edison Co (Un)	20	42 1/2	42 1/2	100	42	Jun	47 1/2	Mar	Parke-Davis & Co	*	45 1/2	44	45 1/2	1,200	38 1/2	Mar	48 1/2	Aug	
Dodge Manufacturing Co	5	28 1/2	28	800	24 1/2	Jan	35 1/2	Jun	Parker Pen Co class A	2	16	16	16	100	14 1/2	Feb	17 1/2	Aug	
Dow Chemical Co	5	89 1/2	89 1/2	200	74 1/2	Jan	93 1/2	Nov	Peabody Coal Co common	5	16 1/2	16 1/2	17	4,500	12 1/2	Feb	17 1/2	Nov	
Drewrys Ltd USA Inc	1	26 1/2	26 1/2	200	23	Jan	28 1/2	Apr	Pennsylvania RR	50	--	15 1/2	15 1/2	2,400	15 1/2	Nov	20 1/2	Jan	
Du Mont Laboratories Inc (Allen B)	*	8	8	8 1/2	800	6 1/2	Feb	9 1/2	May	People's Gas Light & Coke	25	58 1/2	58 1/2	58 1/2	700	50	Jan	63 1/2	Aug
Du Pont (E I) de Nemours (Un)	5	256	253 1/2	257	200	203 1/2	Feb	275 1/2	Aug	Pepsi-Cola Co	33 1/2	35 1/2	34 1/2	35 1/2	1,300	26 1/2	Jan	35 1/2	Nov
Eastern Air Lines Inc	1	35	35	100	33	Sep	45 1/2	Apr	Pfizer (Charles) & Co (Un)	33 1/2	33 1/2	33 1/2	33 1/2	900	31 1/2	Sep	43 1/2	May	
Eastman Kodak Co (Un)	10	10																	

OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

Pacific Coast Stock Exchange

STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1
Par	Low	High	Low	High
Abbott Laboratories	5	66	100	63 ¹ / ₂ Mar 80 ¹ / ₂ Apr
Admiral Corp.	1	22 ¹ / ₂	22 ¹ / ₂ 24 ³ / ₈	1,200 17 ¹ / ₂ Feb 29 ¹ / ₂ May
Aeco Corp.	10c	36c	33c 41c	58,700 31c Sep 85c Jan
Air Reduction Co (Un)	*	76 ³ / ₈	76 ³ / ₈	100 76 ¹ / ₂ Sep 90 ¹ / ₂ Mar
A J Industries	2	4 ³ / ₈	4 ¹ / _{2 4³/₈}	1,200 3 ¹ / ₂ Feb 6 ¹ / ₂ Mar
Allegheny Corp common (Un)	1	13 ⁷ / ₈	13 ⁷ / ₈ 15 ³ / ₈	15,200 10 ¹ / ₂ Jan 15 ¹ / ₂ Nov
Warrantis (Un)	*	11	12	2,100 7 ¹ / ₂ Feb 12 Nov
Allied Artists Pictures Corp	1	4 ⁵ / ₈	4 ⁷ / ₈	300 4 Feb 5 ³ Mar
Allied Chemical Corp (Un)	18	113	113	100 94 ¹ / ₂ Jan 121 ¹ / ₂ Aug
Allis-Chalmers Mfg Co (Un)	10	34	34 ³ / ₈	400 26 ¹ / ₂ Feb 38 ¹ / ₂ Sep
Aluminum Limited	30	29 ⁹ / ₈	30 ¹ / ₂	2,000 27 ¹ / ₂ May 39 ¹ / ₂ July
Aluminum Co of America (Un)	1	94	94	100 81 May 115 July
Amerada Petroleum (Un)	*	71 ¹ / ₈	71	71 ¹ / ₈ Nov 104 ¹ / ₂ Mar
American Airlines Int com (Un)	1	23 ³ / ₄	23 ¹ / ₂ 24 ³ / ₈	2,300 23 ¹ / ₂ Nov 33 ¹ / ₂ Apr
American Bosch Arma Corp (Un)	2	27 ¹ / ₂	27 ¹ / ₂	200 24 ⁹ / ₈ Sep 39 May
American Brdes-Para Theatres (Un)	1	32 ³ / ₈	29 ¹ / ₂ 32 ³ / ₈	600 20 ⁵ / ₈ Feb 32 ³ / ₈ Nov
American Can Co (Un)	12.50	41 ³ / ₈	41	500 40 ¹ / ₂ Nov 50 ¹ / ₂ Jan
American Cement Corp pfd (Un)	25	26 ³ / ₈	26 ¹ / ₂ 27	350 23 ¹ / ₂ Jan 27 July
American Cyanamid Co (Un)	10	57 ³ / ₈	58 ⁷ / ₈	300 46 ¹ / ₂ Feb 64 ¹ / ₂ July
American Electronics Inc	1	14 ⁵ / ₈	14	1,600 11 ¹ / ₂ Sep 19 ¹ / ₂ May
Amer & Foreign Power (Un)	*	9	9 ⁵ / ₈	800 9 Nov 18 ¹ / ₂ Jan
American Marc Inc	50c	11 ⁵ / ₈	11 ¹ / ₂ 12 ³ / ₈	3,800 11 ³ / ₈ Nov 14 ¹ / ₂ Oct
American Motors Corp (Un)	5	86 ¹ / ₄	86 ¹ / ₄ 91 ¹ / ₈	5,200 25 ¹ / ₂ Feb 96 ³ / ₈ Nov
American Potash & Chemical Corp	*	40 ¹ / ₈	40 ¹ / ₈	100 38 Sep 53 ¹ / ₂ Mar
American Standard Sanitary (Un)	5	14 ¹ / ₈	15 ³ / ₈	700 13 ¹ / ₈ Sep 18 ¹ / ₂ Apr
American Tel & Tel Co	33 ¹ / ₂	77 ³ / ₈	76 ⁵ / ₈ 78 ¹ / ₂	1,000 75 ⁸ / ₈ Sep 89 Apr
American Viscose Corp (Un)	25	44	41 ¹ / ₈ 44	600 37 ¹ / ₂ Feb 56 ¹ / ₂ July
Amplex Corp	1	135	113 ¹ / ₂ 135	2,700 62 May 135 Nov
Anaconda (The) Co (Un)	50	62	61 ⁷ / ₈ 63	500 58 ³ / ₈ Oct 74 ¹ / ₂ Mar
Arkansas Fuel Oil Corp (Un)	5	34	30 ³ / ₈ 34	200 30 ³ / ₈ Nov 40 ¹ / ₂ Feb
Arkansas Louisiana Gas (Un)	5	59 ³ / ₈	59 ³ / ₈ 60	100 46 ⁷ / ₈ Jan 68 ¹ / ₂ July
Armo Steel Corp (Un)	10	71	70 ⁵ / _{8 71}	400 65 ¹ / ₂ Mar 80 ¹ / ₂ July
Armour & Co (Ill) (Un)	5	35 ³ / ₈	34 ¹ / ₂ 35 ³ / ₈	800 23 May 35 ³ / ₈ Nov
Atchison Topeka & Santa Fe (Un)	10	25 ¹ / ₂	24 ¹ / ₂ 25 ³ / ₈	1,900 24 ¹ / ₂ Nov 32 ¹ / ₂ July
Atlantic Refining Co (Un)	10	40 ³ / ₈	39 ⁷ / ₈ 41	700 39 ³ / ₈ Sep 52 ¹ / ₂ Apr
Atlas Corp (Un)	*	5 ³ / ₄	5 ³ / ₄ 5 ⁷ / ₈	900 5 ³ / ₄ Oct 8 ¹ / ₂ Mar
Warrants (Un)	*	1	1	200 2 ³ / _{4 Nov 3¹/_{2 Apr}}
Avco Mfg Corp (Un)	3	14 ⁵ / ₈	13 ¹ / ₂ 15 ³ / ₈	7,800 10 ⁵ / ₈ Jan 17 ¹ / ₂ May
Avnet Electronics	10c	—	33 ¹ / ₂ 35	300 18 ¹ / ₂ Oct 35 Nov
Baldwin-Lima-Hamilton Corp (Un)	13	15 ¹ / ₂	14 ⁷ / ₈ 15 ³ / ₈	1,700 13 ⁷ / ₈ Sep 18 ¹ / ₂ July
Baltimore & Ohio RR com (Un)	100	40 ¹ / ₈	40 ¹ / ₈ 40 ¹ / ₈	100 40 ¹ / ₈ Nov 49 July
Bandini Petroleum Co	1	2.00	2.00 2.15	8,200 2.00 Nov 5 Feb
Barker Bros Corp	5	9	9 9 ¹ / ₂	500 7 ¹ / ₂ Apr 10 ¹ / ₂ Oct
Barnhart-Morrow Consolidated	1	60c	52c 65c	2,600 35 ¹ / ₂ Oct 2.30 May
Beckman Instruments Inc	1	64	66 ¹ / ₂	1,000 36 ¹ / ₂ Jan 73 ³ / ₈ May
Beech Aircraft Corp	1	51 ⁵ / ₈	43 ³ / ₈ 51 ⁵ / ₈	400 2 ³ J.n 51 ⁵ / ₈ Nov
Bell Aircraft Corp (Un)	1	14 ³ / ₈	14 ⁷ / ₈	300 13 Nov 24 ¹ / ₂ May
Benguet Cons Inc (Un)	P 1	1 ¹ / ₂	1 ¹ / ₂ 1 ⁵ / ₈	1,400 1 ¹ / ₂ Feb 2 Mar
Bethlehem Steel Corp (Un)	8	54 ³ / ₈	54 ¹ / ₂ 54 ³ / ₈	1,900 49 ¹ / ₂ May 59 July
Bishop Oil Co	2	9 ¹ / ₄	9 ¹ / ₄ 9 ⁷ / ₈	1,400 9 May 12 Apr
Black Mammoth Consol Min	5c	6c	6c 2,000	6c Feb 14c Mar
Boeing Airplane Co (Un)	5	32 ⁵ / ₈	32 ¹ / ₂ 33	500 29 ³ / ₈ Oct 46 ¹ / ₂ Jan
Bolsa Chica Oil Corp	1	4 ³ / ₈	4 ¹ / ₂ 4 ³ / ₈	12,200 12 ¹ / ₂ Nov 47 Feb
Borg-Warner Corp (Un)	5	44 ⁵ / ₈	43 ¹ / ₂ 45 ³ / ₈	300 38 Feb 47 ¹ / ₂ Aug
Broadway-Hale Stores Inc new com	5	32 ¹ / ₂	31 ¹ / ₂ 32 ¹ / ₂	1,300 25 Aug 32 ¹ / ₂ Nov
Budd Company	5	23 ³ / ₈	25	1,800 19 ¹ / ₂ Jan 31 ³ / ₈ July
Budget Finance Plan common	50c	—	7 ³ / ₈ 7 ¹ / ₂	1,900 7 ¹ / ₂ Jan 8 ¹ / ₂ Apr
Bunker Hill Co (Un)	2.50	9 ³ / ₈	8 ³ / ₈ 8 ⁷ / ₈	100 8 ¹ / ₂ Nov 9 ³ / ₈ Jan
Burlington Industries Inc (Un)	4	24 ¹ / ₂	24 ¹ / ₂ 25	2,000 14 ¹ / ₂ Jan 26 ¹ / ₂ July
Burroughs Corp	5	33 ³ / ₈	32 ⁷ / ₈ 33 ³ / ₈	500 29 ¹ / ₂ Sep 45 ¹ / ₂ Mar
Butler Bros	15	—	39 39	100 39 Nov 43 ¹ / ₂ Nov
California Ink Co	5.50	22	22	100 19 ¹ / ₂ Jun 24 Oct
California Packing Corp	5	28 ¹ / ₂	28 ¹ / ₂ 28 ³ / ₄	700 28 ¹ / ₂ Nov 32 ³ / ₈ Aug
Canadian Pac'c Railway (Un)	25	24 ⁷ / ₈	25 ¹ / ₂	300 24 ⁷ / ₈ Nov 32 ³ / ₈ Mar
Carrier Corp (Un)	10	35	35	100 35 Nov 48 ¹ / ₂ Jan
Case (J I) & Co (Un)	12.50	20 ¹ / ₂	20 ¹ / ₂ 20 ³ / ₄	600 18 Sep 26 ³ / ₈ Feb
Caterpillar Tractor Co	*	30 ¹ / ₂	31 ¹ / ₂ 31 ³ / ₈	1,800 30 ¹ / ₂ Oct 36 ¹ / ₂ Aug
Celanese Corp of America	*	26	26 ¹ / ₂	600 25 ¹ / ₂ Sep 34 ¹ / ₂ July
Cenco Instruments Corp	1	37	32 ³ / ₈ 37	400 37 ¹ / ₂ Jan 37 Nov
Cerro de Pasco Corp (Un)	5	40 ¹ / ₂	40 ¹ / ₂ 40 ³ / ₈	200 45 ¹ / ₂ Sep 45 ¹ / ₂ Apr
Certain-Teed Products Corp	1	14 ³ / ₈	14 ¹ / ₂	400 11 ³ / ₈ Sep 16 ⁷ / ₈ Apr
Champlin Oil & Refining (Un)	1	19 ³ / ₈	19 ³ / ₈ 19 ³ / ₈	200 25 ¹ / ₂ Apr 25 ¹ / ₂ Jan
Chance Vought Aircraft (Un)	1	29	29	100 25 ¹ / ₂ Sep 31 ¹ / ₂ Jan
Chicago Mill St Paul RR com (Un)	*	25 ³ / ₈	25 ³ / ₈ 25 ³ / ₈	200 23 ³ / ₈ Nov 33 ¹ / ₂ July
Chicago Rock Island & Pac (Un)	*	28 ³ / ₈	28 ³ / _{8</}	

OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1		STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1			
				Par	Low	High				Par	Low		
Pennsylvania RR Co (Un)	50	16	15 1/4 - 16 1/4	1,900	15 1/4	Nov 20 1/2 Jan	Vanadium Corp of America (Un)	1	31 1/4 - 31 1/4	100	31 1/4	Sep 42 Jan	
Pepsi-Cola (Un)	33 1/2 c	35 1/2	34 1/2 - 35 1/2	700	26 1/2	Jan 35 1/2 Nov	Varian Associates	1	48 1/2	48 1/2	4,900	27 1/2	Sep 48 1/2 Nov
Pepsi-Cola United Bottlers	1	7 1/2	7 1/2 - 8	4,900	5 1/2	Jan 10 1/2 Jun	Victor Equipment Co	1	27	27	300	27	Sep 34 1/2 Apr
Pfizer (Chas) & Co Inc (Un)	1	33 1/2	33 1/2 - 34 1/4	1,300	31 1/2	Sep 43 May	Washington Water Power	2	44 1/2	44 1/2	200	42 1/2	Jun 47 1/2 Jan
Phelps Dodge Corp (Un)	12.50	58 1/4	58 1/4 - 60	100	55 1/2	Sep 70 Feb	Westates Petroleum common (Un)	2	4 1/2	4 1/2	500	4 1/2	Nov 12 1/2 Feb
Philco Corp (Un)	3	26 1/2	28 1/2 - 40	4,000	21 1/2	Sep 36 1/2 May	West Coast Life Insurance (Un)	5	39 1/2	39 1/2	40	36	Jun 45 1/2 Aug
Philip Morris & Co (Un)	5	58 1/4	58 1/4 - 100	55	64 1/2	Jan	Western Air Lines Inc	1	33	33	100	27 1/2	Jan 37 1/2 Apr
Phillips Petroleum Co	5	41 1/2	41 1/2 - 42 1/2	1,400	41 1/2	Nov 52 1/2 Mar	Western Dept Stores	25c	17 1/2	17 1/2	800	13 1/2	Jan 19 1/2 Aug
Pioneer Mill Co Ltd (Un)	20	24	24 - 24	100	19	Jan 26 Mar	Western Pacific Ry Co	2.50	45 1/4	45 1/4	500	30 1/2	Jan 47 Nov
Puges Sound Pulp & Timber	3	28 1/4	28 1/4 - 100	100	18 1/4	Jan 28 1/4 Oct	Western Union Telegraph (Un)	10c	12c	12c	1,000	12c	Sep 22c Jun
Pullman Inc (Un)	70	68 1/2	68 1/2 - 70	200	59	Jan 72 1/2 Aug	Williston Basin Oil Exploration	10c	57 1/2	57 1/2	100	33	Jan 57 1/2 Nov
Pure Oil common (Un)	5	34 1/2	34 1/2 - 600	34 1/2	Nov 48	Apr	Wilson & Co Inc (Un)	1	9 1/2	9 1/2	100	7 1/2	Jan 9 1/2 Oct
Radio Corp of America (Un)	*	65 1/2	65 1/2 - 1,000	43 1/2	Feb 70 1/2 July	Yellow Cab Co common	1	9 1/2	9 1/2	100	7 1/2	Jan 9 1/2 Oct	
Railway Equipment & Realty Co	1	8	8 - 100	6 1/2	Jun 8 Oct	Youngstown Sheet & Tube (Un)	*	124 1/2	122 1/2	300	117 1/2	May 143 Aug	
Rayonier Inc	1	23 1/2	23 1/2 - 300	19 1/2	Feb 30 1/2 July								
Raytheon Co (Un)	5	52 1/2	50 1/2 - 1,100	43 1/2	Sep 73 1/2 Apr								
Republic Aviation Corp (Un)	1	20 1/2	20 1/2 - 100	19 1/2	Aug 28 1/2 Jan								
Republic Pictures (Un)	50c	8	8 - 300	8	Nov 11 1/2 July								
Republic Steel Corp (Un)	10	72 1/2	67 1/2 - 1,000	67	Mar 80 1/2 Aug								
Reserve Oil & Gas Co	1	23 1/2	22 1/2 - 5,900	18 1/2	Oct 39 1/2 Mar								
Revlon Inc	1	53 1/2	53 1/2 - 100	46 1/2	Feb 62 1/2 July								
Reynolds Metals Co new (Un)	60 1/2	58 1/2	58 1/2 - 2,500	58 1/2	Nov 64 Nov								
Reynolds Tobacco (Un)	5	21 1/2	21 1/2 - 2,000	18	Sep 25 1/2 July								
Rheem Manufacturing Co	1	1.20	1.20 - 400	96c	Jan 1.35 July								
Rice Ranch Oil Co	1	73	73 1/2 - 200	71 1/2	Oct 106 1/2 Jan								
Richfield Oil Corp	*	33 1/2	33 1/2 - 100	29 1/2	Jan 38 1/2 Aug								
Rockwell-Standard Corp (Un)	5	18 1/2	18 1/2 - 400	16	Nov 24 1/2 Mar								
Rohr Aircraft	1	40 1/2	41 1/2 - 1,200	40	Oct 50 Jan								
Royal Dutch Petroleum Co (Un)	20g	40 1/2	41 1/2 - 800	16 1/2	Oct 27 1/2 Jun								
Ryan Aeronautical Co	*	18 1/2	19 1/2 - 500	16 1/2	Oct 27 1/2 Jun								
Safeway Stores Inc	1.66%	35 1/2	35 1/2 - 400	35 1/2	Nov 42 Jan								
St Louis-San Francisco Ry (Un)	21 1/2	21 1/2	21 1/2 - 600	19 1/2	Nov 26 1/2 July								
St Regis Paper Co (Un)	5	52 1/2	53 1/2 - 300	43 1/2	Jan 53 1/2 Aug								
San Diego Gas & Elec com	10	25 1/2	25 1/2 - 1,000	25 1/2	Nov 29 1/2 May								
San Diego Imperial Corp	1	9 1/2	10 1/2 - 5,100	9 1/2	Nov 12 1/2 Oct								
Schenley Industries (Un)	1.40	36 1/2	36 1/2 - 100	35	Nov 45 1/2 Aug								
Schering Corp (Un)	1	76 1/2	75 1/2 - 200	54 1/2	Feb 76 1/2 Nov								
Seaboard Finance Co	1	20 1/2	20 1/2 - 2,800	20 1/2	Nov 29 1/2 Apr								
Sears Roebuck & Co	3	49 1/2	49 1/2 - 400	39 1/2	Jan 50 Oct								
Servel Incor (Un)	1	13 1/2	13 1/2 - 300	9 1/2	Feb 14 1/2 Mar								
Servomechanisms Inc	20c	10 1/2	11 1/2 - 500	9 1/2	Feb 17 1/2 Mar								
Shasta Water Co (Un)	2.50	10 1/2	10 1/2 - 700	6 1/2	Jan 12 Mar								
Shell Oil Co	7.50	72 1/2	73 1/2 - 400	70 1/2	Oct 89 May								
Shell Trans & Trade Co Ltd	*	20 1/2	20 1/2 - 300	18 1/2	Jun 22 Jan								
Stegler Corp	1	34	30 - 1,500	23 1/2	Sep 45 Mar								
Signal Oil & Gas Co class A	2	28	26 1/2 - 7,000	26 1/2	Nov 43 1/2 Jan								
Sinclair Oil Corp	5	49 1/2	49 1/2 - 800	49 1/2	Nov 67 1/2 Apr								
Smith-Corona-Merchant Inc	5	13	12 1/2 - 300	12 1/2	Sep 21 1/2 Jan								
Socoony Mobil Oil Co (Un)	15	39 1/2	39 1/2 - 2,900	39 1/2	Nov 51 1/2 Jan								
Solar Aircraft Co	1	15	15 - 400	14 1/2	Oct 24 1/2 May								
Southern Calif Edison Co common	25	59 1/2	60 1/2 - 1,400	54 1/2	Jun 63 1/2 Mar								
4.78% preferred	25	23 1/2	23 1/2 - 600	23 1/2	Mar 25 1/2 Mar								
4.32% cumulative preferred	25	20 1/2	20 1/2 - 400	19 1/2	Sep 23 1/2 Jan								
4.24% preferred	25	21 1/2	21 1/2 - 700	20 1/2	Jun 22 1/2 Apr								
Southern Calif Gas Co pfd series A	25	29 1/2	29 1/2 - 300	27 1/2	Sep 31 1/2 Jan								
Southern Calif Petroleum	2	3 1/2	3 1/2 - 1,200	3 1/2	Nov 57 Jan								
Southern Pacific Co new com	*	23 1/2	21 1/2 - 5,900	21 1/2	Nov 24 1/2 Oct								
Southern Railway Co (Un)	*	49	49 1/2 - 200	49	Nov 59 Jan								
Sperry-Rand Corp	50c	23	22 1/2 - 4,100	21 1/2	Oct 28 1/2 May								
Standard Oil Co of California	10	10 1/2	10 1/2 - 500	9 1/2	Feb 14 1/2 May								
Standard Oil (Indiana)	6 1/2	45 1/2	45 1/2 - 6,100	45 1/2	Nov 62 Jan								
Standard Oil Co of N J (Un)	7	39 1/2	39 1/2 - 800	39 1/2	Nov 52 1/2 Apr								
Stanley Warner Corp (Un)	5	46 1/2	46 1/2 - 5,700	45 1									

CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS		Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1	STOCKS	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1
Par		Low	High	Low	High	Par	Low	High	Low	High
Brick Mills Ltd class A	•	—	10 1/2 10 1/2	100	9 Jan 13 1/2 July	Premium Iron Ores	20c	3 80	750	52 1/2 Nov 69 1/2 Mar
Class B	•	—	2.60 2.60	100	2.25 Nov 4.50 Jun	Price Bros & Co Ltd common	• 44	43 1/4 44 1/2	1,485	3 80 Nov 7 00 Feb
Building Products	•	30 3/4	29 3/4 31	310	28 1/2 Oct 39 Jan	Provincial Transport common	•	— a14 1/4 a15	190	13 Feb 14 1/4 July
Calgary Power common	•	92 3/4	92 3/4 95	709	79 Jan 99 1/2 Apr	5% preferred	50	42 42	75	41 Oct 43 1/4 Apr
Canada Cement common	•	31 1/2	31 1/2 32 1/2	2,180	26 1/2 Sep 37 Mar	Quebec Natural Gas	• 1	16 15 1/2 16	919	14 1/2 Sep 22 1/2 Jan
\$1.30 preferred	•	20	25 1/2 25 1/2	297	25 Nov 28 1/2 Jan	Quebec Power	• 35 3/4	35 1/2 36	696	33 Oct 43 July
Canada Iron Foundries common	• 10	22	21 1/2 24 1/2	3,826	21 1/2 Nov 76 Feb	Reitman's (Canada) Ltd	•	16 15 1/2 16	752	15 1/2 Nov 17 1/4 Nov
4 1/4% preferred	•	100	82 82	45	82 Nov 101 Mar	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Canada Steamship common	•	42	42 43	495	40 Mar 49 1/2 Jun	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
5% preferred	•	12.50	11 1/4 11 1/4	450	11 Jan 13 May	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Canadian Aviation Electronics	•	18 1/2	17 3/4 18 1/2	560	16 Nov 19 1/2 Sep	Rolland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb
Canadian Bank of Commerce	• 10	57 1/4	57 58 1/4	1,736	52 Sep 66 1/2 July	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July
Canadian Breweries common	•	35 1/2	34 1/4 35 1/4	2,047	33 1/2 Sep 42 1/2 May	Royalite Oil Co Ltd common	•	5.85 6.25	345	5.85 Nov 11 1/2 Jan
Preferred	• 25	35 1/2	35 1/2 35 1/2	150	34 1/2 Nov 42 1/2 Jun	Reitman's (Canada) Ltd	•	16 15 1/2 16	752	15 1/2 Nov 17 1/4 Nov
Canadian British Aluminum	•	—	13 1/4 13 1/4	145	11 1/4 Apr 17 1/2 July	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Canadian Bronze common	•	22	22	100	20 Oct 25 1/2 Feb	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
Canadian Celanese common	•	21 1/8	20 21 1/8	1,897	18 Sep 24 1/2 July	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Canadian Chemical Co Ltd	•	6 3/4	6 3/4 6 7/8	950	6 1/2 Sep 9 1/2 Aug	Rolland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb
Canadian Converters A preferred	• 20	3.50	3.50	100	3.00 Mar 4.50 Aug	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July
Class B	•	—	—	—	—	Royalite Oil Co Ltd common	•	—	—	—
Canadian Fairbanks Morse common	•	31	30 3/4 32	357	25 Jan 36 Mar	Reitman's (Canada) Ltd	•	16 15 1/2 16	752	15 1/2 Nov 17 1/4 Nov
Preferred	• 100	—	a125 a125	72	105 Sep 108 1/2 July	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Canadian Husky	• 1	—	8.45 8.45	500	8.45 Nov 14 1/4 Jan	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
Canadian Hydrocarbons	•	—	10 1/2 10 1/2	1,275	7 1/2 Feb 12 1/2 July	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Canadian Industries common	•	15 1/2	15 1/2 15 1/2	1,650	15 Jan 20 Feb	Rolland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb
Canadian International Power	•	15	15 1/4 15 1/4	3,645	14 1/2 Nov 24 Jan	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July
Preferred	• 50	—	a44 a44	686	43 1/2 Nov 47 1/2 Jan	Royalite Oil Co Ltd common	•	—	—	—
Canadian Oil Companies common	• 23 3/4	23 3/4 23 3/4	929	23 3/4 Nov 30 1/2 Mar	Reitman's (Canada) Ltd	•	16 15 1/2 16	752	15 1/2 Nov 17 1/4 Nov	
Canadian Pacific Railway	• 28	24 1/2 23 3/4	4,345	23 3/4 Nov 31 1/4 May	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov	
Canadian Petrofina Ltd preferred	• 10	—	12 1/2 12 1/2	569	11 1/2 Mar 15 1/4 May	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
Canadian Vickers	•	—	a14 a14	125	14 1/2 Nov 23 1/2 Jan	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Cockshutt Farm	•	16 1/2	16 1/2 16 1/2	815	12 1/2 Jan 16 1/2 Nov	Roland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb
Coghlins (B J)	•	6 1/2	6 1/2 6 1/2	860	5 3/4 Nov 15 1/4 Jan	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July
Columbia Cellulose	•	4.00	4.00 4.05	1,075	4.00 Sep 4.75 Aug	Royalite Oil Co Ltd common	•	—	—	—
Combined Enterprises	•	11	11 11	1,000	10 1/2 Nov 15 1/4 July	Reitman's (Canada) Ltd	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Consolidated Mining & Smelting	• 18 1/4	18 19 1/4	2,445	17 1/2 Oct 22 1/2 Feb	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov	
Consumers Glass	•	—	27 27	100	26 Nov 35 1/2 Mar	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
Corbys class A	•	a18 1/4	a18 a18 1/4	75	17 1/2 Sep 21 Feb	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Credit Foncier Franco-Canadian	•	87	87 87	200	81 1/2 Aug 90 Aug	Roland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb
Crown Zellerbach class A	•	—	18 1/4 19	30	18 1/2 Nov 24 1/2 Mar	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July
Distillers Seagrams	•	32 1/2	32 32 1/2	2,301	30 1/2 Sep 38 1/2 Aug	Royalite Oil Co Ltd common	•	—	—	—
Dome Petroleum	• 2.50	—	9.50 9.70	650	9.00 Sep 13 1/2 Jan	Reitman's (Canada) Ltd	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Dominion Bridge	•	21	20 3/4 21	1,375	20 Sep 24 1/2 Feb	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Dominion Coal 6% preferred	• 25	—	45 45	50	4 1/2 Nov 8 1/2 Jan	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
Dominion Dairies common	•	10	10 10	200	6 Feb 16 1/2 Nov	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Dominion Foundries & Steel com	• 48 1/4	48 1/4 50	1,250	41 1/4 Jan 51 1/4 July	Roland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb	
Dominion Glass common	• 90	90 90	355	83 Oct 95 Aug	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July	
7% preferred	• 10	—	14 14	235	13 1/2 Oct 15 May	Royalite Oil Co Ltd common	•	—	—	—
Dominion Steel & Coal	•	15	15 15	200	14 1/2 Sep 22 1/2 Jan	Reitman's (Canada) Ltd	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Dominion Stores Ltd	•	49 1/2	49 1/2 52 1/2	1,315	49 1/2 Nov 90 1/2 Feb	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov
Dominion Tar & Chemical common	•	15 1/2	15 1/2 16 1/2	5,385	14 1/2 Jan 20 July	Roe (A V) (Canada) common	• 6 7/8	6 1/2 7	4,063	6 1/2 Sep 12 1/2 Jan
Red. preferred	• 23 1/2	—	—	—	—	Preferred	100	84 84	25	80 Oct 100 1/2 Feb
Dominion Textile common	• 10	—	10 10	200	6 Feb 16 1/2 Nov	Roland Paper 4 1/4% preferred	100	a70 a70	55	70 Nov 80 Feb
Donohue Bros Ltd	• 3 1/2	—	a15 a15	275	14 1/2 Sep 19 Feb	Royal Bank of Canada	• 10	79 1/2 79 1/2	2,880	75 Sep 93 July
Dow Brewery	•	—	45 45	150	40 Jan 46 Aug	Royalite Oil Co Ltd common	•	—	—	—
Du Pont of Canada common	• 23 1/2	23 1/2 23 1/2	850	19 1/2 Jan 29 1/2 Aug	Reitman's (Canada) Ltd	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov	
Eddy Match	•	—	29 1/2 29 1/2	75	27 Jan 31 July	Class A	•	16 1/4 16 1/2	320	16 1/2 Nov 16 3/4 Nov</

CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS				STOCKS			
Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1
Par	Low	High	Low	Par	Low	High	Low
Calgary & Edmonton Corp Ltd.	20	21 1/4	700	19 3/4 Oct	34	Jan	2.85
Calumet Uranium Mines Ltd.	3c	3 1/2c	5,500	3c Oct	7c	Jan	2.20
Campbell Chibougamau Mines Ltd.	6.25	6.20	6.40	6 Sep	10 1/4 Mar	2.25	
Canadian Astoria Minerals Ltd.	11c	9 1/2c	12c	41,000	9 1/2c Feb	12c Nov	26 27 1/2
Canadian Collieries Resources Ltd. Common	3	8 1/2	8 1/2	2,900	5 1/4 Jan	9 1/2 July	5.771
Canadian Devonian Petroleum Ltd.	3.75	3.75	4,000	3.75 Nov	5.80 Jan	11 1/8	21 1/2 Jan
Canalask Nickel Mines Ltd.	7c	5 1/2c	7c	17,965	3 1/2c Nov	10c Mar	43c 43c
Canorama Explorations Ltd.	45c	45c	47c	16,635	13c Feb	50c Aug	2,500
Carbec Mines Ltd.	8c	8c	8c	2,000	7 1/2c Sep	29c May	38c Sep
Cartier Quebec Explorations Ltd.	20c	20c	24c	9,534	20c Nov	65c Jun	1,400
Cassiar Asbestos Corp Ltd.	12 1/4	11 3/4	12 1/4	2,650	9 3/4 Jan	12 1/4 Nov	5.771
Central-Del Rio Oils Ltd.	5.20	5.10	5.20	200	5.00 Oct	9.15 Jan	26,940
Chess Mining Corp.	11c	11c	11c	4,200	11c Nov	19c Nov	14 1/4 Nov
Chib-Hayrand Copper Mines Ltd.	24c	24c	25c	3,500	17c Jan	25c Dec	3,919
Chibougamau Copper Corp.	23c	25c	6,000	15c Aug	28c Oct	5.10 Nov	16 1/2 Sep
Chipman Lake Mines Ltd.	5 1/2c	6c	2,000	3c Sep	12c May	2.40	
Cleveland Copper Corp.	9c	8c	9c	13,900	8c Nov	22c Feb	2.30 Nov
Compagnie Mineure L'Ungava	8c	8c	8c	1,500	8c Sep	18c Jan	5.15 May
Consolidated Bi-Ore Mines Ltd.	7c	7c	7c	3,800	6c Jan	21c Mar	Aluminim Ltd.
Consolidated Denison Mines Ltd.	11	11 1/2	11 1/2	500	10 1/2a Nov	16 1/2 July	28 1/4 May
Consolidated Monpas Mines Ltd.	8 1/2c	8 1/2c	600	7 1/2c Feb	11c Apr	12,032	
Consoi Quebec Yellowknife Mines Ltd.	4 1/2c	4 1/2c	750	3c Nov	10 1/2c Mar	36c Sep	
Copper Dand Chib Mines Ltd.	1.80	1.80	500	1.63 Oct	2.50 Mar	60c Nov	
Cournor Mining Co Ltd.	9c	9c	3,000	9c Nov	9c Nov	57c Nov	
D'Elodra Gold Mines Ltd.	19c	19c	5,000	19c Nov	19c Nov	1.18 Feb	
Delsan Mines Ltd.	7c	6c	7c	5,500	6c Jan	17c Mar	4 1/2c Sep
Dome Mines Ltd.	a18	a19	140	15 3/4 Apr	21 1/4 May	21c 23c	
East Sullivan Mines Ltd.	1.55	1.56	600	1.52 Oct	2.75 Mar	2.30 Nov	
Empire Oil & Minerals Inc.	5c	5c	6c	5,000	5c Nov	10 1/2a Jan	5.15 May
Fab Metal Mines Ltd.	10c	12c	1,000	9c Oct	22c Apr	2.30 Nov	
Falconbridge Nickel Mines Ltd.	28 3/4	27 1/2	29	2,620	24 1/2 May	1.40c	
Fano Mining & Exploration Inc.	5c	5c	5 1/2c	9,200	4c Jun	9 1/2c Jan	1.40c
Fontana Mines (1945) Ltd.	3c	3c	2,500	3c Nov	7 1/2c Mar	14c	
Fundy Bay Copper Mines Ltd.	7c	6c	8c	7,600	5c Jan	22c May	1.40c
Futurity Oils Ltd.	36c	30c	36c	5,700	30c Nov	92c Jan	35 1/2c Nov
Gaspe Oil Ventures Ltd.	6 1/2c	6 1/2c	2,000	3c Oct	12c May	53c 58c	
Golden Age Mines Ltd.	45c	42c	45c	4,500	40c Sep	80c Jan	167,560
Gui-Por Uranium Mines & Metals Ltd.	7c	7c	7c	1,000	5 1/2c Jan	21 1/2c Mar	45c Oct
Gunnar Mines Ltd.	10 1/2c	10 7/8	200	10c Sep	18 1/2c Jan	31 1/2c Nov	
Haitian Copper Mining Corp.	5 1/2c	3c	5 1/2c	105,500	3c Nov	10c Feb	42 1/2c Mar
Head of Lakes Iron.	18c	18c	18c	1,000	17c Feb	23c Feb	8c Oct
Hollinger Consol Gold Mines Ltd.	28	28	29	1,690	28 Nov	35 1/4 Mar	19c Apr
International Ceramic Mining Ltd.	11c	12c	12c	5,500	7c Oct	26c Feb	2.00c
Iso Mines Ltd.	32c	32c	32c	1,100	31c Nov	82c Apr	16 1/2 May
Kerr-Addison Gold Mines Ltd.	20 3/4	19 3/4	21	4,210	18 1/2 Apr	21 1/2 July	5.771
Kontiki Lead & Zinc Mines Ltd.	5 1/2c	5 1/2c	2,000	5 1/2c Sep	10c Feb	31 1/2c Nov	
Lingside Copper Mining Co Ltd.	4 1/2c	5c	8,000	3c Sep	7c Jan	11 1/2c Nov	
McIntyre-Porcupine Mines Ltd.	30c	30c	2,000	30c Nov	30c Nov	2.70 Oct	
Merrill Island Mining Ltd.	82	82	83	400	80 Sep	95 May	2.00c
Mid-Chibougamau Mines Ltd.	1.04	1.04	1.14	10,900	99c Jan	1.85 Mar	6.666
Mining Corp of Canada Ltd.	13 1/4	13 1/4	14	500	12 1/4 Nov	16 1/4 Mar	1.40c
Mogador Mines Ltd.	10c	10c	11c	16,000	10c Feb	21c Mar	5.771
Monpre Mining Co Ltd.	21c	16 1/2c	22c	16,000	13c Jan	30c Apr	1.40c
Montgary Explorations Ltd.	56c	50c	62c	144,500	43c Sep	1.24 Apr	1.40c
National Petroleum Corp Ltd.	3.00	3.00	200	2.10 Sep	4.50 Mar	1.40c	
New Formaque Mines Ltd.	15c	15c	17c	34,600	7c Jan	36 1/2c Apr	1.40c
New Jack Lake Uranium Mines Ltd.	6c	5c	6c	11,000	4c Oct	12c Apr	1.40c
New Molyamaque Explorations Ltd.	90c	95c	6,300	90c Nov	2.50 Jan	18 1/2c Jan	1.40c
New Pacific Coal & Oils Ltd.	50c	50c	10,600	50c Sep	1.34 Mar	3.00	
New Santiago Mines Ltd.	4 1/2c	4c	4c	42,000	3 1/2c Nov	9c Jan	1.40c
New West Amulet Mines Ltd.	3 1/2c	3 1/2c	4c	17,000	3 1/2c Sep	9c Jan	1.40c
Nocana Mines Ltd.	60c	60c	62c	4,500	6c Jan	1.15 Apr	1.40c
Normal Metal Mining Corp Ltd.	3.65	3.65	3.65	500	3.20 July	4.50 Mar	1.40c
North American Rare Metals Ltd.	47c	47c	60c	17,500	45c Apr	1.95 May	1.40c
Obalski (1945) Ltd.	11 1/2c	11 1/2c	11 1/2c	1,000	9c July	20c Jan	1.40c
Okata Oil Co Ltd.	a50c	a50c	40	50c Nov	1.32 Jan	1.33 1/2c Jan	1.40c
Opemiska Explorers Ltd.	28c	26c	29c	66,900	13 1/2c Jun	39c July	1.40c
Opemiska Copper Mines (Quebec) Ltd.	7.80	7.95	250	7.05 Sep	12 1/4 Mar	30,500	5c Aug
Orchan Uranium Mines Ltd.	82c	93c	11,500	45c July	1.63 Apr	22,272	2.50 Sep
Partridge Canadian Exploration Ltd.	9c	10c	10c	2,500	9c Nov	23c Jan	3.15 July
Paudash Lake Uranium Mines Ltd.	32c	32c	1,100	30c Oct	70c Apr	3.930	6.50 Sep
Pennine Mining Corp.	29c	29c	4,000	28c Oct	65c Jan	835	17 1/2c Oct
Petro Gas & Oil Ltd 4 1/2% preferred	80c	82c	3,000	80c Nov	1.65 Jan	3,800	2.00 Jan
Pitt Gold Mining Co. Ltd.	3 1/2c	4c	7,000	3c Oct	6 1/2c Jan	14,250	2.40c
Porcupine Prime Mines Ltd.	5 1/2c	5 1/2c	9,000	5c Aug	12 1/2 Feb	75c Nov	50 1/2c Feb
Provo Gas Producers Ltd.	2.35	2.45	300	2.30 Oct	3.30 Feb	4,500	10c Oct
Quebec Cobalt & Exploration	1.16	1.16	1.25	2,300	1.05 Sep	2.30 Jan	1.40c
Quebec Labrador Development Co Ltd.	4c	4c	2,000	4c Nov	7 1/2c May	5c Sep	
Quebec Lithium Corp.	2.95	2.85	2.95	500	2.60 Aug	7.25 Mar	9 1/2c Jun
Quebec Manitou Mines Ltd.	11c	11c	2,000	11c Nov	11c Nov	22,000	36c Feb
Quebec Oil Development Ltd.	4c	3 1/2c	4c	4,000	3 1/2c Oct	9c Mar	36c Mar
Quebec Smelting & Refining Ltd.	16 1/2c	16 1/2c	18c	3,900	16c Nov	35c Mar	36c Mar
Quemont Mining Corp Ltd.	10 3/4	10 3/4	10 3/4	100	10 3/4 Nov	14 3/4 Mar	37 1/2c May
Red Crest Gold Mines Ltd.	4c	3 1/2c	4c	5,500	3 1/2c Sep	9c Mar	1.40c
Rexspar Minerals & Chemicals Ltd.	27c	27c	4,000	18c Sep	50c Jan	4.127	1.40c
Roberval Mining Corp.	52c	40c	52c	9,967	40c Oct	79c Oct	3.70 Feb
St. Lawrence River Mines Ltd.	4.60	4.50	5.00	6,100	3.25 Feb	5.85 Sep	10 1/2c Mar
Siscoe Mines Ltd.	85c	85c	86c	9,000	70c Jan	92c Nov	30c Apr
South Dufault Mines Ltd.	6 1/2c						

CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS		Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1		STOCKS		Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1		
Par		Low	High		Low	High	Par		Low	High		Low	High	
Canada Southern Petroleum	1	3.05	3.05 3.15	3,740	2.85 Mar	5.00 May	Deer Horn Mines	1	19c	21c	31,200	15c Jun	25c Mar	
Canada Steamship Lines common	*	—	41 42 1/2	216	39 1/2 Feb	49 Jun	Delding Gold Mines	1	15c	14c 19 1/2	96,098	9 1/2 Oct	19 1/2 Nov	
Canada Wire & Cable class B	*	—	10 10	200	1 1/2 Mar	—	Delnite Mines	1	45c	45c	1,400	45c Nov	74c Jan	
Canadian Astoria Minerals	1	10 1/2c	91 1/2c 12c	204,100	6c Sep	13c Jan	Devon Palmer Oils	25c	90c	92c	9,324	80c Sep	1 11 Oct	
Canadian Bank of Commerce	20	57 1/4	57 58 1/2	1,432	52 Sep	66 3/4 July	Distillers Seagrams	2	32 1/4	32 32 1/2	5,832	22 3/4 Jan	35 1/4 July	
Canadian Breweries common	*	35 1/4	34 1/4 35 1/4	2,810	33 1/2 Sep	42 3/4 Jun	Dome Mines	*	19 1/4	18 1/4 19 3/8	3,480	15 3/4 Apr	21 1/4 May	
Canadian British Aluminium common	*	—	34 7/8 35	225	34 Oct	42 1/4 May	Dome Petroleum	2.50	9.20	9.70	1,150	8.90 Jun	13 1/2 Jan	
Canadian British Aluminium common	*	13 1/4	13 1/4	595	11 Apr	17 1/2 July	Dominion Bridge	—	20 7/8	20 7/8 21	1,455	20 Apr	24 1/2 Mar	
A warrants	5.50	5.50 6.00	1,215	4.10 Apr	10 July	Dominion Dairies common	*	10	10	10	110	5 1/2 Jan	13 1/2 July	
B warrants	5.50	5.50 5.50	100	3.45 Mar	8 70 July	Dominion Electrohome common	10 1/4	10	10 3/4	1,075	10 Sep	15 3/4 May		
Canadian Canners class A	*	13 5/8	13 1/4 13 5/8	948	13 Sep	16 1/2 May	Warrants	7.00	7.00	7.00	75	6.50 Sep	10 1/2 July	
Canadian Celanese common	*	22	20 1/8 22	2,065	18 1/4 Jan	24 1/2 July	Dominion Foundry & Steel common	48 7/8	48 1/2	50	5,133	41 1/4 Jan	51 3/4 July	
\$1 preferred	25	16	16	80	15 1/2 Oct	24 1/2 July	Preferred	100	97 1/2	98	385	97 Jun	101 1/2 Jan	
\$1 1/4 preferred	25	—	28 1/2 28 3/4	255	27 Oct	33 Feb	Dominion Magnesium	—	7	7	640	7 Sep	12 Jan	
Canadian Chemical	6 3/4	6 5/8 7	2,580	6 1/2 Sep	9 3/4 Aug	Dominion Scottish Investment com	1	32	32	55	32 Jan	37 May		
Canadian Chieftain Pete	*	1.04	97c 1.05	11,800	90c Sep	1.69 Aug	Preferred	50	42	42	40	42 Oct	48 May	
Canadian Collieries common	3	8 1/8	7 3/4 8 1/4	7,410	4.55 Jan	9 1/2 July	Dominion Steel & Coal common	15 1/4	15	15 1/4	205	14 1/4 Sep	22 3/4 Jan	
Canadian Curtis Wright	*	2.30	2.00 2.30	11,645	2.00 Nov	4.10 Jan	Dominion Stores	49 1/4	49	52 5/8	6,770	49 Nov	92 1/2 Feb	
Canadian Devonian Petroleum	*	3.65	3.55 3.80	4,425	3.20 Sep	6.05 Jan	Dominion Tar & Chemical common	—	15 3/8	16	3,815	14 1/4 Jan	20 July	
Canadian Dredge & Dock	*	16 5/8	16 3/4 17 1/2	2,084	18 3/4 Nov	26 3/4 Mar	Dominion Textile common	9 7/8	9 7/8 10 1/4	3,915	9 3/4 Jan	12 Mar		
Canadian Dyno Mines	1	35c	23c 35c	8,807	20c Oct	75c Jan	Donalds Mines	1	8c	8c 9 1/2	11,000	8c Oct	15c May	
Canadian Export Gas & Oil	16 1/2	2.09	2.01 2.14	15,490	2.01 Nov	2.90 Jan	Dover Industries common	—	11 1/4	11 1/4 21	215	10 1/2 Apr	12 3/4 Oct	
Canadian Fairbanks Morse common	*	31	30 3/4 31	345	25 Feb	35 May	Preferred	10	8 7/8	8 7/8 24	294	8 3/4 Oct	9 1/4 Sep	
Canadian Food Products common	*	—	3.00 3.00	500	2.60 Jan	4.00 Aug	Dow Brewery	*	—	45	45	180	40 Jan	46 Sep
Class A	*	—	7 7	325	7 Jun	9 3/4 Aug	Duvan Copper Co Ltd	1	13c	12c 15c	38,250	12c Nov	46c Mar	
Canadian General Securities class A	*	—	16 16	110	15 Nov	19 1/2 Jan	Duvex Oils & Minerals	1	6c	5c 7c	17,825	5c Nov	16c Feb	
Canadian High Crest	20c	37c	37c 42 1/2c	2,273	23c Jun	62c Jan	Dynamic Petroleum	—	1.28	1.23 1.30	31,550	85c Sep	2.00 May	
Canadian Homestead Oils	10c	1.06	1.00 1.08	8,230	70c Sep	1.85 Jan	East Amphi Gold	1	7c	7c 7 1/2	9,700	7c July	16c Jan	
Canadian Husky Oil	1	8.55	8.35 8.85	9,080	8.35 Nov	14 1/2 Jan	East Malaric Mines	1	1.35	1.26 1.31	15,710	1.26 Oct	2.15 May	
Warrants	4.65	4.65 5.10	3,550	4.35 Sep	8.50 Jan	East Sillivan Mines	1	1.60	1.52 1.60	8,175	1.50 Aug	2.65 Mar		
Canadian Hydrocarbon	*	10	10 10 1/2	2,400	7 1/2 Mar	12 1/2 July	Eastwood Oil common	50c	1.70	1.70	2,000	1.40 Sep	2.10 Aug	
Canadian Industries common	15 1/2	15 15 1/2	2,317	15 Nov	20 1/2 Feb	Class A	50c	1.70	1.65 1.80	3,070	1.40 Sep	2.16 Sep		
Canadian Malaric Gold	*	44c	39c 45c	31,500	30c Sep	84c Jan	Eddy Match Co	20	60	58 60	160	53 1/2 Jan	72 Apr	
Canadian North Inca	1	20c	19c 22c	30,868	15c Oct	40c Feb	Eddy Paper class A	20	60	58 60	85	53 1/2 Jan	72 Apr	
Canadian Northwest Mines	*	37c	37c 38c	6,491	32 1/2 Sep	1.12 Mar	Elder Mines & Developments Ltd	1	1.33	1.25 1.40	36,600	80c Jan	2.13 Jun	
Canadian Oil Cos common	*	23 3/8	23 3/4 23 3/4	3,015	23 1/4 Oct	30 1/2 May	Eldrich Mines	1	20c	20c 22c	4,500	20c Nov	50c Feb	
8 1/2 preferred	100	144	144	25	140 Apr	153 July	El Sol Mining Ltd	1	6 1/2c	7c	10,650	6 1/2c Nov	14c Jan	
Canadian Pacific Railway	25	24 1/2	23 3/4 24 1/2	11,867	23 3/4 Nov	31 3/4 Mar	Empire Life Insurance	10	—	55 55	30	11 1/4 Oct	15 July	
Canadian Petrofina preferred	*	12 3/8	12 3/8 12 3/8	253	11 1/4 Mar	15% May	Eureka Corp	1	18c	18c 18c	1,000	18c Nov	45c Jan	
Canadian Thorium Corp	1	5c	5c 5c	4,100	5c Sep	9 1/2 Jan	Explorers Alliance	1	6 1/2c	6 1/2c 7c	19,800	6c Oct	15 1/2c Mar	
Canadian Vickers	*	14	14 1/4	785	14 Nov	24 Jan	Falconbridge Nickel	28 3/4	27 3/4	29	11,890	24 3/4 May	32 Mar	
Canadian Wallpaper Mfrs class A	*	29 3/4	29 3/4	100	23 Feb	35 July	Famous Players Canadian	21 3/4	21 3/4	22	1,495	20 1/4 Sep	25 1/4 May	
Class B	*	—	29 3/4 29 3/4	100	23 Jan	35 July	Fanny Farmer Candy	17 3/4	17 3/4 19	1,060	15 1/4 Sep	19 3/4 May		
Canadian Western Natural Gas 4% pfd	20	14 3/4	14 3/4 15	625	14 3/4 Jan	16 Mar	Faraday Uranium Mines	1	61c	61c 68c	10,850	60c Oct	1.12 Mar	
Canadian Western Oil	1	1.19	1.15 1.29	9,881	1.15 Nov	3.00 Jan	Warrants	—	48	47 3/4 48	1,255	39 Sep	51 Feb	
Canadian Westinghouse	*	40	40 40	125	40 Sep	53 Feb	Fargo Oils Ltd	25c	3.75	3.75	1,200	3.75 Nov	8.25 Feb	
Candore Exploration	*	—	10 1/2c 11 1/2c	7,333	10 1/2c Nov	26c Feb	Farwest Mining	1	10c	11c	8,600	10c Nov	19 1/2c Feb	
Can Erin Mines	1	1.24	1.21 1.32	143,744	35c Jan	2.45 Apr	Fatima Mining	1	61c	51c 63c	101,826	34c Sep	1.12 Jan	
Can Met Explorations	*	20 1/2c	20 1/2c	24c	20c Nov	1.07 Jan	Federal Grain class A	*	48	47 3/4 48	1,255	39 Sep	51 Feb	
Warrants	5c	5c 5c	11,750	2 1/2c Nov	55c Jan	Preferred	20	27 1/2	27 1/2	150	27 1/2 Jan	29 Jun		
Captain Mines Ltd	*	6 1/2c	6 1/2c 12c	10,100	6c Oct	15c Jan	Fleet Manufacturing	*	10	10	40	8 3/4 Oct	11 May	
Cariboo Gold Quartz	1	1.11	1.10 1.30	21,450	78c Feb</									

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Par	Low	High	Low	High	Par	Low	High	Par	Low	High	Par	Low	High						
Horne & Pitfield	20c	5.00	4.90	5 1/4	2,990	4.90	Nov	5 1/8	Nov	Mentor Expl & Dev.	50c	13c	12 1/2c	13c	4,000	12 1/2c	Nov	25c	Jan
Howard Smith Paper common	*	40	40	40	2,500	38 1/2	Sep	46 1/2	July	Merrill Island Mining	1	1.04	1.04	1.13	23,650	88c	Sep	1.90	Mar
Preferred	50	—	38	39 1/2	150	37 1/2	Nov	44	Apr	Meta Uranium Mines	1	8 1/2c	8c	9c	9,200	8c	Jun	12 1/2c	Mar
Hoyle Mining	*	—	3.95	4.05	800	3.95	Nov	5.25	Mar	Mexican Light & Powder common	*	—	14 1/2c	14 1/2c	1,060	12	July	16 1/2c	Aug
Hudson Bay Mining & Smelting	*	50 3/4	50 1/2	52	1,215	47 1/2	Oct	63 3/4	Mar	Midcon Oil	—	48c	47c	50c	29,000	46c	Sep	98c	Apr
Hudson Bay Oil	*	11 3/4	11 3/4	12 3/4	8,304	11 3/4	Nov	21 1/8	Jan	Midrim Mining	1	54c	51c	55c	11,608	51c	Nov	1.00	Apr
Hugh Paine Porcupine	—	12 1/2c	12c	12 1/2c	5,200	12c	Sep	20c	Jan	Midwest Industries Gas Warrants	—	1.85	1.75	1.90	6,250	1.35	Jan	2.10	July
Huron & Erie Mortgage	20	—	53	53	340	49	Jan	56	Aug	Mill City Petroleums	—	—	12c	12c	300	7c	Sep	49c	Feb
Imperial Bank	10	65	64	65	805	61 1/2	Oct	80	May	Milliken Lake Uranium	1	92c	91c	1.03	32,608	88c	Nov	2.90	Jan
Imperial Flo Glaze	*	31 1/2	31 1/2	31 1/2	50	31 1/4	Jan	36	Nov	Milton Brick	—	3.00	2.90	3.00	900	2.80	Oct	3.75	Jan
Imperial Investment class A	*	9 3/4	9 1/2	9 7/8	4,185	9	Sep	12 3/4	Jan	Mindamar Metals Corp.	—	—	7c	8c	4,100	6c	Oct	9c	July
6 1/4% preferred	20	—	18 7/8	18 1/2	312	18 7/8	Nov	20 1/2	May	Mining Corp.	—	13 1/2c	13 1/2c	13 1/2c	2,450	12 1/4	Nov	16 3/4c	Mar
\$1.40 preferred	25	21 1/2	21 1/2	21 1/2	5	21	Jan	23	Feb	Min Ore Mines	1	8 1/2c	8 1/2c	10c	2,500	8c	Sep	27c	Feb
Imperial Life Assurance	10	73 1/2	74	74	125	71 1/2	Aug	92	Jan	Molsons Brewery class A	—	23 7/8	23 7/8	24	549	22 7/8	Jan	29	Jun
Imperial Oil	*	34 3/4	34 5/8	36	10,590	33	Sep	46 1/2	Jan	Class B	—	23 1/2c	23 1/2c	5	22 1/2c	Jan	28 5/8c	Jun	
Imperial Tobacco of Canada ordinary	5	11 3/4	11 1/2	12	2,380	11 1/2	Nov	14 1/2	Feb	Preferred	40	39 1/4	39 1/4	39 1/4	257	39 1/4	Nov	42	May
6 1/2% preferred	4.86%	5 1/4	5 1/4	5 1/4	400	5	Sep	6	Sep	Monarch Mortgage & Inv.	—	47 1/2	47 1/2	141	45	Jun	50	Sep	
Indian Lake Gold	1	3c	2 1/2c	3c	25,000	2c	Aug	9 1/2c	Jan	Montreal Locomotive Works	—	—	66c	72c	3,100	60c	Sep	1.25	Apr
Industrial Accept Corp Ltd common	*	36 3/8	36 1/2	37 3/4	1,437	32 3/4	Sep	41 3/4	July	Moore Corp common	—	19	18 3/4	19	1,440	17 1/4	Sep	20 1/4c	May
Warrants	13	13	13 1/2	13 1/2	380	11	Jun	16 7/8	July	Mt Wright Iron	1	41 1/4	40 1/4	41 1/4	8,175	30	Sep	46 1/4c	July
\$2 1/2% preferred	50	—	41 1/8	41 1/8	35	41 1/8	Nov	45 1/2	Aug	Multi Minerals	1	55c	50c	55c	40,412	48c	July	1.04	Jan
5 1/2% preferred	50	48	48	48 1/2	120	48	Nov	53 1/2	July	—	45c	42c	45c	6,450	38c	Sep	68c	Aug	
4 1/2% preferred	100	—	83	83	65	83	Oct	95	Feb	—	—	—	—	—	—	—	—	—	
Inglis (John) & Co.	*	4.60	4.50	4.80	4,685	4 1/4	Sep	7 1/2	Mar	Nama Creek Mines	1	16 1/2c	16c	17c	16,850	15c	July	39c	Mar
Inland Cement Co preferred	10	21	21	21	635	17 3/4	Jan	24	Aug	National Drug & Chemical com.	—	15 3/4	15 1/4	15 7/8	1,133	14 3/4	Feb	18 3/4c	Apr
Inland Natural Gas common	1	5 3/4	5 3/4	6	15,505	4 30	Sep	7 1/2	Jan	Preferred	5	15 1/4	15 1/4	15 1/4	280	14 3/4	Feb	18 3/4c	Apr
Preferred	20	14	14	14	325	13 1/2	Sep	16 1/4	Mar	National Exploration	—	—	5c	6c	13,500	5c	Nov	14c	Jan
Warrants	1	37c	33c	37c	3,000	32c	Sep	70c	Feb	National Hosiery Mills class B	—	—	3.75	3.80	350	3 3/4	Nov	5 1/2c	Nov
Inspiration	*	1	1.50	1.70	3,580	1.10	Oct	3.25	Apr	National Petroleum	25c	2.95	2.95	3.10	1,800	2.10	Jun	4.60	Mar
International Bronze Powders pfd	25	22 3/4	22 3/4	22 3/4	10	22 1/2	Jan	25	Apr	National Steel Car	—	14 1/4	14 1/4	14 1/4	670	14 1/4	Oct	19	Feb
International Molybdenum	1	9 1/2c	9 1/2c	11c	15,700	9 1/2c	Nov	41 1/2	Jan	National Trust	10	49 3/4	50	50	235	49	Jan	56 1/2c	Aug
International Nickel Co common	*	94 1/2c	94 1/2c	95 1/2c	9,685	83	Jan	101	Aug	Nealon Mines	1	6 1/2c	5 1/2c	6 1/2c	19,900	5 1/2c	Sep	20c	Jan
International Petroleum	*	—	31	31	225	29 1/4	Nov	42 1/2	Jan	New Athona Mines	1	15c	15c	19c	21,300	15c	Nov	37c	Jun
Interprovincial Bldg Credits	*	—	9 1/2c	9 1/2c	100	9 1/2c	Jan	12 1/2	Jun	New Bidamque Gold	1	8 1/2c	8c	9 1/2c	9,300	5c	Jan	11 1/2c	Aug
1955 warrants	—	—	5c	5c	1,000	5c	Sep	45c	Jan	New Calumet Mines	—	—	25c	27c	4,900	25c	Sep	43c	Jan
1956 warrants	—	—	1.40	1.45	260	1.40	Nov	2.85	Aug	New Concord Develop.	—	—	8 1/2c	8 1/2c	625	8 1/2c	Nov	22c	Mar
Interprovincial Pipe Line	5	56 1/4	57 1/4	57 1/4	2,772	48 1/4	Mar	58 1/4	Oct	New Continental Oil of Canada	—	—	25c	26c	11,300	25c	Nov	73c	Jan
Interprovincial Steel	*	—	5	5	2,100	4.60	Oct	7 1/2	May	New Davies Pete	50c	17c	18c	18c	2,600	16c	Sep	36c	Apr
Investors Syndicate common	25c	—	37 1/2	37 1/2	79	26 1/2	Jan	50	Sep	New Delhi Mines	1	15c	14c	15c	5,800	14c	Nov	38c	Mar
Class A	25c	—	31	31	1,845	21 1/4	Jan	39 7/8	Aug	New Dickenson Mines	—	2.25	2.25	2.38	4,975	2.21	Oct	3.28	Sep
Irish Copper Mines	1	1.70	1.83	1.83	13,850	1.57	Sep	4.35	Mar	New Goldvue Mines	—	—	6c	7 1/2c	5,000	5 1/2c	Nov	11 1/2c	Apr
Iron Bay Mines	1	2.05	2.05	2.05	700	1.60	Jun												

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Par		Low	High		Low	High	Par		Low	High		Low	High					
Preston East Dome	1	5.40	5.35 6.05	3,630	4.65	Sep	8.35	Mar	Trans Canada Pipeline	1	25	24 1/4 25 1/2	10,086	22 1/2	Sep	30 1/2	Jan	
Pronto Uranium Mines	1	2.89	2.76 2.90	26,618	2.60	Nov	5.00	Jan	Transmountain Pipe Line	•	11 1/4	10 1/2 11 1/2	16,285	10 1/2	Sep	15 1/2	Apr	
Prospectors Airways	•	60c	56c 61c	8,550	56c	Nov	1.10	Jan	Transcontinental Resources	•	17c	15c 17 1/2	17,100	15c	Jun	29c	Feb	
Provo Gas Producers Ltd	•	2.35	2.30 2.49	25,702	2.25	Sep	3.30	Jan	Trans Prairie Pipeline	•	16 1/2	16 1/2 17	400	15 1/2	Sep	29	Feb	
Purdex Minerals Ltd	1	7c	5 1/2c 8c	50,000	5c	Nov	12c	Jan	Triad Oil	•	3.15	3.15 3.50	19,455	3.20	Nov	6.75	Feb	
Quebec Ascot Copper	1	17c	15c 18c	21,198	15c	Nov	76c	Mar	Tribal Mining Co Ltd	1	—	30c 30c	1,700	28c	Sep	60c	Mar	
Quebec Chibougamau Gold	1	26c	25c 28c	23,143	16c	Sep	71c	Mar	Trinity Chibougamau	1	—	13 1/2c 16c	10,000	18c	Sep	30c	Jan	
Quebec Copper Corp	1	15c	15c 16c	8,900	11c	Sep	47c	Mar	Ultra Shawkey	1	9c	9c 11c	13,525	9c	Nov	24c	Jan	
Quebec Labrador Develop	1	—	3 1/2c 4 1/2c	4,000	3 1/2c	Nov	7 1/2c	Mar	Union Acceptance Common	•	—	9	9	375	6 1/2	Jan	12 1/2	Jun
Quebec Lithium Corp	1	2.90	2.74 2.90	1,595	2.50	Aug	7.25	Mar	1st preferred	•	50	48 1/4 48 3/4	25	48 1/4	Nov	49 1/2	Sep	
Quebec Manitou Mines	1	—	11c 11 1/2c	6,100	11c	Sep	22c	Apr	2nd preferred	•	50	9	9	500	9	Nov	13	Mar
Quebec Metallurgical	•	52c	48c 52c	54,700	48c	Nov	95c	Jan	Union Gas of Canada common	•	16 1/4	16 1/4 17 1/2	2,965	15 1/2	Sep	17 1/2	Nov	
Quebec Natural Gas	1	16	15 1/2c 18	1,880	14	Sep	22c	Jan	Class A preferred	•	50	51	51	380	49	Oct	52 1/2	Oct
Queenston Gold Mines	1	13c	13c 14c	11,510	11c	Sep	33 1/2c	Jun	Union Mining Corp	•	—	20c 20 1/2c	1,500	20c	Oct	28c	Jan	
Quemont Mining	•	10 1/4	10 1/4 11	1,880	9 1/2	Sep	15 1/4	Mar	United Asbestos	1	5.00	4.60 5.10	10,350	3.90	Sep	6.90	Jan	
Radiore Uranium Mines	1	56c	54c 58c	41,400	44c	Jan	1.81	Mar	United Canco voting trust	1	—	96c 1.02	1,216	96c	Nov	2.03	Jan	
Rainville Mines Ltd	•	—	26c 26c	1,900	18c	July	65c	Mar	United Corps Ltd class A	•	—	26	26	50	26	Oct	29	Jun
Ranger Oil	•	1.40	1.35 1.46	1,725	1.30	Oct	2.28	Feb	Class B	•	—	21 1/4c 22	255	20	Nov	27 1/2	Aug	
Rayrock Mines	1	42c	41c 46c	138,525	24c	Oct	75c	Jan	United Fuel Inv B preferred	25	—	45 1/4c 45 1/2	125	42	Oct	56 1/2	Aug	
Realm Mining	•	39c	39c 43c	7,610	35c	Sep	64c	Jun	United Keno Hill	•	5.30	5.05 5.30	6,150	3.95	Apr	5.30	Nov	
Reef Explorations	1	—	4c 5c	4,000	4c	Nov	10c	Feb	United New Fortune	1	—	30c 32c	7,850	16 1/2c	Sep	61c	Mar	
Reeves Macdonald	1	1.30	1.30 1.30	250	1.05	Sep	1.65	Oct	United Oils	•	1.75	1.71 1.78	32,348	1.70	Oct	2.95	Nov	
Reichhold Chemicals	2	25 1/2	25 26	1,320	25	Sep	40	July	United Steel Corp	•	—	8 1/4c 8 1/4	520	8 1/4	Nov	12 1/2	Mar	
Reitman's new common	•	16 1/4	16 1/4 16 1/4	100	16 1/4	Nov	17 1/2	Nov	Universal Controls	25c	1.80	1.75 1.85	104,150	80c	Jan	3.30	May	
Rix Athabasca Uran	1	20c	20c 20c	900	18c	Sep	77c	Jan	Upper Canada Mines	1	1.07	1.07 1.13	3,800	88c	Jan	1.43	May	
Roche Mine	1	11c	11c 11 1/2c	13,900	10c	Sep	24c	Jan	Vanadium Alloys	•	—	2.70	2.70	100	2.35	May	3.70	Feb
Rockwin Mines	1	23c	23c 24 1/2c	13,842	22 1/2c	Sep	54c	May	Vandoo Cons Exploration	1	6c	4 1/2c 5c	3,600	4 1/2c	Nov	10c	Feb	
Rocky Petroleum Ltd	50c	6 1/2c	6 1/2c 6 1/2c	5,030	6c	Oct	14c	Jan	Venezuelan Power	•	—	7 1/2c 7 1/2	100	7 1/2c	Sep	9	Sep	
Roe (A V) Can Ltd common	•	7	6 1/2c 7	6,270	6 1/2c	Oct	13 1/2	Jan	Ventures Ltd	•	24	24 25 1/4	2,583	21	Sep	34	Mar	
Preferred	100	—	80 1/2c 80 1/2	60	80	Oct	100	Feb	Viceroy Mfg class B	•	—	3.15	3.15	179	1.00	Feb	5.00	July
Rowan Consol Mines	1	—	8 1/2c 10c	11,191	6c	Sep	14 1/2c	Jan	Violamac Mines	1	1.63	1.62 1.67	8,400	1.35	Apr	2.65	Feb	
Royal Bank of Canada	10	79 1/2	77 1/2 80 3/4	3,800	74 1/2	Sep	93	July	Wainwright Prod & Ref	1	—	2.40	2.40	200	1.95	Apr	2.75	Oct
Royal Oak Dairy class A	•	10	10	100	10	Nov	10 1/2	Jan	Waite Amulet Mines	•	6.55	6.50 7.00	3,225	6.10	Jun	8.40	Mar	
Royalite Oil common	6.25	5.85	6.75	1,985	5 1/2c	Nov	11 1/2	Feb	Walker G & W	•	37 1/2	37 1/2 38 1/2	3,504	32 1/2	Mar	40	July	
Preferred	25	17	17 1/2c 17 1/2	375	17	Nov	23 1/2	Jan	Waterous Equipment	•	—	4.90	4.90	1,405	3.75	Nov	6.75	Mar
Russell Industries	•	10 1/4	10 1/4 10 1/2	865	9	Mar	14	Jun	Wayne Petroleum Ltd	•	—	9 1/2c 9 1/2c	3,720	9 1/2c	Oct	22c	Apr	
St. Lawrence Cement class A	•	—	13 1/2c 14	650	13 1/2c	Sep	17 1/2	Feb	Webb & Knapp Canada Ltd	1	—	2.90	2.90	600	2.90	Nov	4.10	Mar
St. Lawrence Corp common	1	17	16 1/2c 17 1/2	5,520	15 1/2c	Sep	19 1/2	Mar	Weedon Mining	1	15 1/2c	15 1/2c 20c	24,600	15 1/2c	Nov	34c	Mar	
5% preferred	100	93	93 93	75	92	Nov	101	Mar	Werner Lake Nickel	•	—	11c 11 1/2c	1,000	8 1/2c	Sep	20 1/2c	Mar	
St. Matrice Gas	1	1.00	88c 105c	17,600	85c	Mar	1.60	Aug	Wespac Petroleum	•	13c	13c 13c	500	12c	Nov	28c	Apr	
Salada Shirliff Horsey common	•	10 1/2	10 1/2c 10 1/2	5,227	10 1/2c	Sep	16 1/2	Mar	Westburne Oil	•	62 1/2c	61c 65c	22,000	60c	Oct	93c	Jan	
Warrants	6.00	6.00	6.00 6.25	485	5.75	Oct	13 1/2	Aug	West Canadian Oil Gas	1.25	1.30	1.30 1.33	1,389	1.15	Oct	2.32	Feb	
San Antonio Gold	1	—	63c 65c	8,130	56c	Mar	82c	Sep	Warrants	•	—	65c 65c	300	50c	Oct	1.09	Apr	
Sand River Gold	1	—	8c 9c	13,700	6c	Nov	16											

NATIONAL LIST OF OVER-THE-COUNTER SECURITIES (Quotations for Friday, Nov. 20)

The following bid and asked quotations are obtained from the National Association of Securities Dealers, Inc., and other selected sources. They do not represent actual transactions. They are intended as a guide to the range within which these securities could have been sold (indicated by the "bid")

or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request. The "National" list is composed of securities which have a wide national distribution.

Industrials and Utilities

Par	Bid	Ask	Par	Bid	Ask		
Aeroxox Corp	1	13	14 1/2	Giddings & Lewis Mach Tool	2 1/2	23 5/8	
Air Products Inc	1	46 1/2	49 1/2	Glasspar Co	1	18 1/2	
American Biltire Rubber Co	100	24 1/2	26 1/2	Green (A P) Fire Brick Co	5	28 1/4	
American Cement Corp	5	21 1/2	22 1/2	Green Mountain Power Corp	5	19 1/4	
American Express Co	10	92 1/2	96 1/2	Grinnell Corp	168	179	
American Greetings cl A	1	38 1/2	41 1/2	Grolier Society	1	28 1/2	
Amer Hospital Supply Corp	4	45	47 1/2	Gustin-Bacon Mfg Corp	250	31	
American-Marietta Co	2	38 1/2	40 1/2	Hagan Chemicals & Controls	1	35 1/4	
American Pipe & Const Co	1	44 1/2	48 1/4	Haloil Xerox Inc	5	122	
Amer-Saint Gobain Corp	750	16	17 1/4	Hanna (M A) Co class A com	10	117	
A M P Incorporated	1	50 1/2	54	Class B common	10	118	
Anheuser-Busch Inc	4	26 1/2	28 1/4	Hearst Cons Publications cl A	25	13 1/2	
Arden Farms Co common	1	16 3/4	18	Hearst Cons Publications cl A	25	13 1/2	
Participating preferred	55	55	Haze Curtin Ind class A	1	11 1/4		
Arizona Public Service Co	5	32 3/4	34 1/2	Hewlett-Packard Co	1	48 1/4	
Arkansas Missouri Power Co	5	20 1/2	21 1/2	Hilti Xerox Inc	1	63	
Arkansas Western Gas Co	5	24 1/4	26 1/2	Hilton Credit Corp	1	8 1/2	
Art Metal Construction Co	10	22 1/2	25 1/2	Hoover Co class A	21 1/2	23 1/4	
Arvida Corp	1	16 1/2	17 1/2	Houston Corp	1	15	
Associated Spring Corp	10	22 1/2	24 1/4	Houston Natural Gas	1	29 1/4	
Avon Products	2.50	49 1/2	53	Houston Oil Field Material	1	4 1/4	
Aztec Oil & Gas Co	1	18 1/2	20 1/2	Hudson Pulp & Paper Corp	Class A common	1	21 1/2
Bates Mfg Co	10	11 1/2	12 1/2	Hugoton Gas Trust "units"	1	11 1/2	
Baxter Laboratories	1	70 1/2	75	Hugoton Production Co	1	78	
Bayless (A J) Markets	1	18 1/2	20 1/2	Husky Oil Co	1	6 3/4	
Bell & Gossett Co	10	14 1/2	15 1/2	Indian Head Mills Inc	1	29 1/2	
Beneficial Corp	1	13 1/2	14 1/2	Indiana Gas & Water	1	23 1/2	
Berkshire Hathaway Inc	5	12 1/2	13 1/2	International Textbook Co	10	23	
Beryllium Corp	26 1/2	28 1/2	Interstate Bakeries Corp	1	37 1/2		
Billups Western Pet Co	1	7	7 1/2	Interstate Engineering Corp	18	19 1/2	
Black Hills Power & Light Co	1	28 1/2	30 1/2	Interstate Motor Freight Sys	1	14 1/2	
Black Sivals & Bryson Inc	1	20 1/2	22 1/2	Interstate Securities Co	5	17 1/2	
Borman Foods Stores	1	15 1/2	16 1/2	Investors Diver Services Inc	Class A common	1	250
Botany Industries Inc	1	8	8 1/2	Jack & Heintz Inc	1	13 1/4	
Bowater Paper Corp ADR	9	9 1/2	10 1/2	Jamaica Water Supply	1	41 1/4	
Bowser Inc \$1.20 preferred	25	16 1/4	17 1/2	Jefferson Electric Co	5	15 1/2	
Brown & Sharpe Mfg Co	110	28 1/2	30 1/2	Jervis Corp	1	5 1/2	
Brush Beryllium Co	1	56 1/2	60 1/2	Jessop Steel Co	1	29	
Buckeye Steel Castings Co	27 1/2	30 1/2	Keck & Heintz Inc	1	13 1/4		
Bullock's Inc	10	31	33 1/2	Jamaica Water Supply	1	41 1/4	
Burnby Corp	1	16	17 1/2	Jefferson Electric Co	5	15 1/2	
Bylesby (H M) & Co	10c	9	10	Jervis Corp	1	5 1/2	
California Interstate Tel	5	14 1/4	15 1/2	Krauter Corp class A	1	14 1/2	
California Oregon Power Co	20	33 1/2	35 1/2	Krauter Corp class A	1	14 1/2	
California Water Service Co	25	27 1/2	29	Kaiser Steel Corp common	1	51	
Calif Water & Tel Co	12	27 1/2	29	\$1.46 preferred	24 1/2	26 1/2	
Canadian Delhi Oil Ltd	10c	6	6 1/2	Kalamazoo Veg Parchment Co	10	39	
Canadian Superior Oil of Calif	1	12 1/2	13 1/2	Kearney & Trecker Corp	3	12 1/2	
Cannon Mills class B com	25	55 1/2	59	Kennametal Inc	10	27 1/2	
Carlisle Corp	1	32 1/2	35 1/2	Kentucky Utilities Co	10	36 1/2	
Carpenter Paper Co	1	47 1/2	50 1/2	Ketchum Co Inc	1	10	
Ceco Steel Products Corp	10	34 1/2	37	Keystone Portland Cem Co	3	41 1/4	
Cedar Point Field Trust cfs	3 1/2	4	5	Koehring Co	5	14 1/4	
Central Electric & Gas Co	23	24 1/2	25 1/2	Kratter Corp class A	1	14 1/2	
Central Ill Elect & Gas Co	10	32 1/2	34 1/2	Kratter Corp class A	1	14 1/2	
Central Indiana Gas Co	5	13	14	Landers Frary & Clark	25	17 1/2	
Central Louisiana Electric Co	46	49	50	Lanolin Plus	1c	6 1/2	
Central Maine Power Co	10	23 1/2	25 1/2	Lau Blower Co	1	6 1/2	
Central Public Utility Corp	6	45	48 1/4	Liberty Loan Corp	1	29 1/4	
Central Soya Co	3 1/2	34 1/2	36 1/2	Lilly (Eli) & Co Inc com cl B	5	x74 1/2	
Central Telephone Co	10	21 1/2	23 1/2	Ling-Altec Electronics	50c	40	
Central Vi Public Serv Corp	6	18 1/2	20 1/2	Lone Star Steel Co	1	32	
Chattanooga Gas Co	1	4 1/2	5	Lucky Stores Inc	1	23 1/2	
Citizens Util Co com ei A	33 1/2	16	17 1/2	Lucky Stores Inc	1	25 1/2	
Common class B	33 1/2	14 1/2	14 1/2	Ludlow Mfg & Sales Co	29 1/2	31 1/2	
Clinton Engines Corp	1	8 1/2	9 1/2	Macmillan Co	1	44 1/2	
Coastal States Gas Prod	1	29 1/2	31 1/2	Madison Gas & Electric Co	16	47	
Collins Radio Co	1	46	47 1/4	Maremont Auto Prods Inc	1	15 1/4	
Colonial Stores Inc	2 1/2	21	22 1/2	Marlin-Rockwell Corp	1	20 1/2	
Colorado Interstate Gas Co	5	41 1/2	44 1/2	Marmon Herrington Co Inc	1	10 1/2	
Colorado Milling & Elev Co	1	23 1/2	25 1/2	Marquard Corp	1	30	
Colorado Oil & Gas Corp com	10	11 1/2	11 1/2	Maxon (W L) Corp	3	11 1/2	
SL 25 conv preferred	25	19	21	McLean Industries	1c	4 1/4	
Commonwealth Gas Corp	1	6 1/2	7 1/2	Metcalf Steel Corp	21 1/2	22 1/2	
Connecticut Light & Power Co	22 1/2	22 1/2	23 1/2	Midwest Paper Co	1	15 1/2	
Consol Freightways	2.50	19 1/2	21 1/2	Minneapolis Gas Co	1	31	
Consolidated Rock Products	5	15 1/2	16 1/2	Mississippi Shipping Co	5	13 1/2	
Continental Transp Lines Inc	1	10 1/2	11 1/2	Mississippi Valley Barge Line Co	1	16	
Cook Coffee Co	1	21 1/2	23 1/2	Mississippi Valley Gas Co	5	23 1/2	
Cooper Tire & Rubber Co	1	42	45 1/2	Missouri-Kansas Pipe Line Co	5	93 1/2	
Copeland Refrigeration Corp	1	24 1/2	26 1/2	Missouri Utilities Co	1	25	
Craig Systems Inc	1	7 1/2	8 1/2	Miles Laboratories Inc	2	76 1/2	
Cross Company	5	21 1/2	23 1/2	Miller Mfg Co	1	5 1/2	
Crouse-Hinds Co common	12 1/2	21 1/2	Minneapolis Gas Co	1	31		
Cummins Engine Co Inc	58	93 1/2	95 1/2	Minneapolis Pipe Line Co	5	93 1/2	
Cutter Laboratories class A	1	15 1/2	17 1/2	Mishie-Goss-Dexter Inc	Class A common	7 1/2	
Class B	1	13	14 1/2	Mishie-Goss-Dexter Inc	Class A common	7 1/2	
Danly Machine Specialties	5	8 1/2	8 1/2	Miles Laboratories Inc	2	76 1/2	
Darling (L A) Co	1	13 1/2	14 1/2	Milwaukee Electric Co	16	47	
Delhi-Taylor Oil Corp	1	12 1/2	13 1/2	Milwaukee Electric Co	16	47	
Dentists' Supply Co of N Y	2 1/2	22 1/2	24 1/2	Milwaukee Electric Co	16	47	
Detroit & Canada Tunnel Corp	5	13 1/2	14 1/2	Milwaukee Electric Co	16	47	
Detroit Internat Bridge Co	1	19 1/4	21 1/4	Milwaukee Electric Co	16	47	
Di-Nox Chemical Arts Inc	1	24	26 1/2	Milwaukee Electric Co	16	47	
Dictaphone Corp	5	42 1/2	45 1/2	Milwaukee Electric Co	16	47	
Diebold Inc	5	40 1/2	43 1/2	Milwaukee Electric Co	16	47	
Donnelley (R R) & Sons Co	5	39	42	Milwaukee Electric Co	16	47	
Duffy-Mott Co	1	27 1/2	29 1/2	Milwaukee Electric Co	16	47	
Dun & Brad tre+ Inc	1	46	49 1/4	Milwaukee Electric Co	16	47	
Dunham Bush Inc	2	7 1/2	8 1/2	Milwaukee Electric Co	16	47	
Dura Corporation	1	24 1/2	26 1/2	Milwaukee Electric Co	16	47	
Durlon Co	2 1/2	19 1/2	21 1/2	Milwaukee Electric Co	16	47	
Dynamics Corp of America	1	21 1/2	23 1/2	Milwaukee Electric Co	16	47	
East Tennsate Nat Gas Co	1	11 1/2	12 1/2	Milwaukee Electric Co	16	47	
Eastern Industries Inc	50c	13 1/2	14 1/2	Milwaukee Electric Co	16	47	
Eastern Utili+e Associates	10	40 1/2	43 1/4	Milwaukee Electric Co	16	47	

NATIONAL LIST OF OVER-THE-COUNTER SECURITIES (Quotation for Friday Nov. 20)

Mutual Funds

Mutual Funds—	Par	Bid	Ask	Mutual Funds—	Par	Bid	Ask
Aberdeen Fund	25c	2.15	2.36	Intl Resources Fund Inc	1c	4.94	5.40
Affiliated Fund Inc	1.25	7.21	7.80	Investment Co of America	1	10.81	11.81
American Business Shares	1	4.31	4.60	Investment Trust of Boston	1	11.32	12.37
American Investors Fund	1	15.16	—	Investors Research Fund	1	11.60	12.61
American Mutual Fund Inc	1	8.83	9.65	Istel Fund Inc	1	35.50	36.21
Amer Research & Development	36	38 ^{1/2}	—	Johnson (The) Mutual Fund	1a	24.14	—
Associated Fund Trust	1.58	1.74	—	Keystone Custodian Funds—			
Atomic Devel Mut Fund Inc	1	5.19	5.67	B-1 (Investment Bonds)	1	23.84	24.88
Axe-Houghton Fund "A" Inc	1	5.57	6.05	B-2 (Medium Grade Bonds)	1	21.68	23.66
Axe-Houghton Fund "B" Inc	5	8.34	9.07	B-3 (Low Priced Bonds)	1	15.77	17.20
Axe-Houghton Stock Fund Inc	1	4.51	4.93	B-4 (Discount Bonds)	1	9.49	10.36
Axe-Science & Electronics Corp	13.34	14.56	—	K-1 (Income Pfd Stocks)	1	9.13	9.97
Axe-Templeton Growth Fund	—	—	—	K-2 (Speculative Pfd Stocks)	1	15.02	16.39
Canada Ltd	1	7.61	8.32	S-1 (High-Grade Com Stk)	1	18.82	20.53
Blue Ridge Mutual Fund Inc	1	12.32	13.39	S-2 (Income Com Stocks)	1	11.55	12.60
Boston Fund Inc	1	17.16	18.55	S-3 (Speculative Com Stk)	1	13.94	15.21
Broad Street Investment	50c	12.96	14.01	S-4 (Low Priced Com Stk)	1	12.97	14.16
Bullock Fund Ltd	1	13.02	14.28	Keystone Fund of Canada Ltd	1	13.26	14.35
California Fund Inc	1	7.67	8.38	Knickerbocker Fund	—	6.38	7.00
Canada General Fund—	(1954) Ltd	1	13.89	Knickerbocker Growth Fund	1	6.20	6.79
Canadian Fund Inc	1	17.03	18.42	Lazard Fund Inc	1	16 ^{1/4}	17 ^{1/4}
Canadian International Growth Fund Ltd	1	9.61	10.50	Lexington Trust Fund	25c	11.24	12.29
Century Shares Trust	1	9.10	9.84	Lexington Venture Fund	1	13.71	14.99
Chase Fund of Boston	1	13.38	14.62	Life Insurance Investors Inc	1	18.13	19.82
Chemical Fund Inc	50c	11.21	12.12	Life Insurance Stk Fund Inc	1	6.48	7.06
Christiania Securities Corp	100	16,800	17,400	Loomis-Sayles Fund of Can	1	25.17	—
7% preferred	100	127 ^{1/2}	133 ^{1/2}	Loomis-Sayles Mutual Fund	1	a43.35	—
Colonial Energy Shares	1	12.33	13.48	Managed Funds—			
Colonial Fund Inc	1	10.31	11.19	Electrical Equipment shares	1c	2.94	—
Commonwealth Income Fund Inc	1	9.56	10.39	General Industries shares	1c	3.81	—
Commonwealth Investment Fund	1	9.75	10.60	Metal shares	1c	2.50	—
Commonwealth Stock Fund	1	15.10	16.41	Paper shares	1c	3.87	—
Composite Bond & Stock Fund Inc	1	18.47	20.68	Petroleum shares	1c	2.11	—
Composite Fund Inc	1	16.21	17.62	Special Investment shares	1c	4.07	—
Concord Fund Inc	1	14.50	15.68	Transport shares	1c	2.55	—
Consolidated Investment Trust	1	18 ^{1/4}	19 ^{1/4}	Massachusetts Investors Trust			
Corporate Leaders Trust Fund Series B	22.57	24.55	—	shares of beneficial int	33 ^{1/4} c	13.55	14.65
Crown Western Investment Inc	—	—	—	Mass. Investors Growth Stock Fund Inc	1	14.10	15.24
Dividend Income Fund	1	7.44	8.12	Massachusetts Life Fund	—	—	—
De Vegh Investing Co Inc	1	17.69	18.87	Units of beneficial interest	1	21.28	23.01
De Vegh Mutual Fund Inc	1	75	60 ^{3/4}	Missiles-Jets & Automation Fund Inc	1	12.19	13.33
Delaware Fund	1	12.45	13.68	Mutual Income Foundation Fd	1	15.54	16.80
Delaware Income Fund Inc	1	9.85	10.83	Mutual Investment Fund Inc	1	9.54	10.47
Diver Growth Stk Fund Inc	1	9.63	10.55	Mutual Shares Corp	1	a14.13	—
Diversified Investment Fund	1	9.13	10.01	of beneficial interest	1	3.51	3.82
Diversified Trustee Shares—	2.50	20.93	23.65	Nation Wide Securities Co Inc	1	19.41	21.00
Dividend Shares	25c	2.94	3.23	National Investors Corp	1	13.07	14.13
Dreyfus Fund Inc	1	14.54	15.80	National Securities Series—			
Eaton & Howard—	Balanced Fund	1	22.93	Balanced Series	1	10.75	11.75
Stock Fund	1	24.14	25.81	Bond Series	1	5.68	6.17
Electronics Investment Corp	1	7.55	8.25	Growth Stock Series	1	8.69	9.50
Energy Fund Inc	10	21.01	21.22	New England Fund	1	10.50	11.35
Equity Fund Inc	20c	8.17	8.47	New York Capital Fund	1	12.52	13.52
Eurofund Inc	1	16	17 ^{1/4}	of Canada Ltd	1	12.52	13.52
Fidelity Capital Fund	1	12.53	13.62	Nucleonics Chemistry & Electronics Shares Inc	1	13.34	14.58
Fidelity Fund Inc	5	16.24	17.56	One William Street Fund	1	13.38	14.46
Fiduciary Mutual Inv Co Inc	1	17.38	18.79	Oppenheimer Fund	1	10.74	11.01
Financial Industrial Fund Inc	1	4.32	4.73	Over-The-Counter			
Florida Growth Fund Inc	10c	5.46	5.96	Penn Square Mutual Fund	1	5.68	6.21
Florida Mutual Fund Inc	1	2.48	2.71	Peoples Securities Corp	1	16.52	18.10
Founders Mutual Fund	10.61	11.53	—	Philadelphia Fund Inc	1	10.34	11.27
Franklin Custodian Funds Inc	Common stock series	1c	11.41	Pine Street Fund Inc	1	11.50	11.62
Preferred stock series	1c	5.79	6.39	Pioneer Fund Inc	1	2.50	2.50
Fundamental Investors	1	9.60	10.52	Price (T Rowe) Growth Stock Fund Inc	1	13.53	13.67
Futures Inc	1	1.74	1.89	Puritan Fund Inc	1	8.01	8.66
General Capital Corp.	1	16.73	18.09	Putnam (Geo) Fund	1	14.47	15.73
General Investors Trust	1	7.20	7.83	Putnam Growth Fund	1	17.84	19.39
Group Securities—			Quarterly Dist Shares Inc	1	7.03	7.64	
Automobile shares	1c	10.01	10.97	Scudder Fund of Canada	25c	12.47	13.48
Aviation-Electronics	Electrical Equip Shares	1c	8.99	Scudder Stevens & Clark Fund	1	a18.53	—
Building shares	1c	6.63	7.27	Seudder Stevens & Clark—			
Capital Growth Fund	1c	6.92	7.59	Common Stock Fund Inc	1	9.21	10.71
Chemical shares	1c	13.35	14.62	Selected American Shares	1c	9.90	10.71
Common (The) Stock Fund	1c	12.43	13.61	Smith Holders Trust of Boston	1	11.52	12.59
Food shares	1c	6.51	7.14	Smith Edison B Fund	1	15.91	17.44
Fully Administered shares	1c	9.18	10.06	Southwestern Investors Inc	1	13.37	14.45
General Bond shares	1c	6.84	7.50	Sovereign Investors	1	14.66	16.05
Industrial Machinery shs	1c	7.20	7.89	State Street Investment Corp	1	37.08	39.08
Institutional Bond shares	1c	7.57	7.89	Stein Roe & Farnham			
Merchandising shares	1c	13.18	14.43	Balanced Fund Inc	1	a37.34	—
Mining shares	1c	6.35	6.97	Stock Fund	1	27.70	27.98
Petroleum shares	1c	9.49	10.40	Sterling Investment Fund Inc	1	11.83	12.51
Railroad Bond shares	1c	2.11	2.33	Television-Electronics Fund	1	15.51	16.90
RR Equipment shares	1c	5.82	6.39	Texas Fund Inc	1	9.34	10.21
Railroad Stock shares	1c	9.32	10.21	Townsend U S & International Growth Fund	1c	6.62	7.24
Steel shares	1c	10.66	11.68	Twentieth Century Growth Inv	6.14	6.71	—
Tobacco shares	1c	7.83	8.58	United Accumulated Fund	1	12.81	13.92
Utilities	1c	10.40	11.39	United Continental Fund	1	7.53	8.23
Growth Industry Shares Inc	1	18.87	19.44	United Income Fund Shares	1	11.08	12.04
Guardian Mutual Fund Inc	1	18.71	19.28	United Science Fund	1	13.92	15.21
Hamilton Funds Inc	Series H-C7	5.04	5.51	Value Line Fund Inc	1	6.83	7.46
Haydock Fund Inc	1	4.98	—	Value Line Income Fund Inc	1	5.52	6.03
Income Foundation Fund Inc	10c	2.56	2.80	Value Line Special Situations Fund Inc	10c	3.90	4.26
Income Fund of Boston Inc	1	8.10	8.85	Wall Street Investing Corp	1	7.99	8.73
Incorporated Income Fund	1	x9.25	10.11	Washington Mutual Investors Fund Inc	1	10.17	11.11
Incorporated Investors	1	x9.51	10.23	Wellington Equity Fund	1	12.24	13.30
Institutional Shares Ltd—				Wellington Fund	1	14.31	15.60
Institutional Bank Fund	1c	12.76	13.96	Whitehall Fund Inc	1	12.84	13.88
Inst Foundation Fund	1c	10.51	11.50	Wisconsin Fund Inc	1	6.17	6.67
Institutional Growth Fund	1c	11.21	12.26				

THE COURSE OF BANK CLEARINGS

Bank Clearings this week will show an increase compared with a year ago. Preliminary figures compiled by us based upon telegraphic advices from the chief cities of the country, indicate that for the week ended Saturday, Nov. 21, clearings for all cities of the United States for which it is possible to obtain weekly clearings will be 10.0% above those of the corresponding week last year. Our preliminary totals stand at \$27,800,006,296 against \$25,272,818,600 for the same week in 1958. At this center there is a gain for the week ending Friday of 22.9%. Our comparative summary for the week follows:

CLEARINGS—RETURNS BY TELEGRAPH

Week Ending Nov. 21—	1959	1958	%
New York	\$14,655,818,919	\$11,929,946,428	+ 22.9
Chicago	1,448,903,744	1,311,134,742	+ 10.5
Philadelphia	1,286,000,000	1,240,000,000	+ 3.7
Boston	909,171,208	846,448,562	+ 7.4
Kansas City	585,624,784	530,967,091	+ 10.3
St. Louis	484,900,000	441,700,000	+ 9.8
San Francisco	840,719,000	800,251,822	+ 5.1
Pittsburgh	458,242,273	485,251,596	— 5.6
Cleveland	708,528,530	658,884,288	+ 7.5
Baltimore	439,573,364	418,596,090	+ 5.0
Ten cities, five days	\$21,817,481,822	\$18,663,180,619	+ 16.9
Other cities, five days	5,018,753,730	5,508,031,650	— 8.9
Total all cities, five days	\$26,836,255,552	\$24,171,212,269	+ 11.0
All cities, one day	963,750,746	1,101,606,331	— 12.5
Total all cities for week	\$27,800,006,298	\$25,272,818,600	+ 10.0

Complete and exact details for the week covered by the foregoing will appear in our issue of next week. We cannot furnish them today, inasmuch as the week ends Saturday and the Saturday figures are not available at time of going to press. Accordingly, in the above the last day of the week in all cases has to be estimated.

In the elaborate detailed statement, however, which we present further below, we are able to give final and complete results of the previous week—the week ended Nov. 14. For that week there was an increase of 8.0%, the aggregate clearings for the whole country having amounted to \$22,398,003,089 against \$20,738,638,041 in the same week in 1958. Outside of this city there was a loss of 0.5%, the bank clearings at this center showing an increase of 18.3%. We group the cities according to the Federal Reserve Districts in which they are located and from this we note that in the New York Reserve District the totals show an improvement of 17.6%, and in the Philadelphia Reserve District of 2.8% but in the Boston Reserve District the totals record a falling off of 0.2%. In the Cleveland Reserve District the totals are smaller by 4.9% and in the Richmond Reserve District by 4.7% but in the Atlanta Reserve District the totals are larger by 4.9%.

The Chicago Reserve District has to its credit a gain of 0.8% and the St. Louis Reserve District of 1.8% but in the Minneapolis Reserve District the totals register a decline of 4.2%. In the Dallas Reserve District there is an increase of 6.0% but in the Kansas City Reserve District the totals register a decrease of 9.5% and in the San Francisco Reserve District of 0.3%.

In the following we furnish a summary by Federal Reserve Districts:

SUMMARY OF BANK CLEARINGS

Week Ended Nov. 14—	1959	1958	Inc. or Dec. %	1957	1956
1st Boston	829,705,004	831,208,040	— 0.2	751,977,204	815,811,420
2nd New York	11,456,314,993	9,745,333,430	+ 17.6	10,061,507,913	10,526,643,976
3rd Philadelphia	11 " 1,111,349,956	1,081,465,311	+ 2.8	1,048,175,402	1,343,388,696
4th Cleveland	7 " 1,320,041,815	1,387,601,330	— 4.9	1,392,628,940	1,497,821,217
5th Richmond	6 " 732,276,727	768,539,843	— 4.7	714,054,121	741,079,225
6th Atlanta	10 " 1,355,003,969	1,291,211,425	+ 4.9	1,209,052,741	1,182,498,631
7th Chicago	17 " 1,631,065,635	1,618,204,226	+ 0.8	1,514,690,765	1,635,121,144
8th St. Louis	4 " 768,451,150	754,921,315	+ 1.8	754,789,927	793,028,898
9th Minneapolis	7 " 670,794,482	700,486,937	— 4.2	619,094,279	624,560,092
10th Kansas City	9 " 634,538,960	701,294,673	— 9.5	604,185,986	618,981,537
11th Dallas	6 " 591,967,051	558,596,750	+ 6.0	527,484,508	535,311,751
12th San Francisco	10 " 1,296,493,347	1,299,774,761	— 0.3	1,199,169,333	1,240,042,608
Total	108 cities 22,398,003,089	20,738,638,041	+ 8.0	20,396,811,119	21,554,289,195
Outside New York City	11,355,467,390	11,408,180,628	— 0.5	10,778,710,327	11,493,481,077

We now add our detailed statement showing the figures for each city for the week ended November 14 for four years:

Clearings at—	1959	1958	Week Ended Nov. 14	1957	1956
First Federal Reserve District—Boston—					
Maine—Bangor	4,068,610	3,659,222	+ 11.2	2,996,976	2,784,726
Portland	7,223,428	6,313,035	+ 14.4	7,170,551	7,550,158
Massachusetts—Boston	663,303,650	674,884,911	— 1.4	601,620,972	660,012,670
Fall River	4,742,329	5,009,984	— 5.3	4,043,005	4,310,124
Lowell	1,829,535	2,341,274	— 21.9	1,436,196	1,888,725
New Bedford	3,844,131	3,614,719	+ 6.3	3,968,327	3,862,097
Springfield	15,077,844	15,713,839	— 4.0	13,969,511	17,417,699
Worcester	13,367,345	12,420,463	+ 7.6	13,183,390	12,854,650
Connecticut—Hartford	50,370,861	41,816,035	+ 20.5	42,879,726	43,118,903
New Haven	22,910,739	23,365,878	— 1.9	23,437,590	26,179,620
Rhode Island—Providence	38,283,600	38,986,000	— 1.8	34,419,400	32,689,400
New Hampshire—Manchester	2,682,882	3,082,680	— 13.0	2,851,560	3,142,648
Total (12 cities)	829,705,004	831,208,040	— 0.2	751,977,204	815,811,420

Second Federal Reserve District—New York—

New York—Albany	47,700,578	40,511,910	+ 18.3	40,903,677	43,846,319
Buffalo	126,960,678	132,763,324	— 4.4	148,929,136	154,709,807
Elmira	2,845,009	2,925,704	— 2.8	2,710,625	3,060,016
Jamestown	3,602,220	3,707,401	— 2.8	3,500,750	4,249,916
New York	11,042,535,693	9,330,457,413	+ 18.3	9,618,100,792	10,060,808,118
Rochester	48,086,638	45,013,893	+ 6.8	38,909,765	44,798,464
Syracuse	30,761,360	29,158,193	+ 5.5	28,591,327	26,003,838
Connecticut—Stamford	(a)	(a)	—	24,917,576	25,314,531
New Jersey—Newark	72,669,362	75,735,043	— 4.1	73,495,908	79,739,235
Northern New Jersey	81,153,455	85,210,549	— 4.8	81,448,357	84,113,732
Total (9 cities)	11,456,314,993	9,745,333,430	+ 17.6	10,061,507,913	10,526,643,976

Third Federal Reserve District—Philadelphia—

	1959 \$	1958 \$	Inc. or Dec. %	1957 \$	1956 \$	Week Ended Nov. 14
Pennsylvania—Altoona	2,328,580	2,495,760	— 6.7	1,970,630	2,261,225	
Bethlehem	916,714	2,174,954	— 57.9	1,934,138	2,008,340	
Chester	2,823,274	2,609,473	+ 8.2	2,768,330	2,268,777	
Lancaster	4,881,181	4,792,341	+ 1.9	4,115,310	4,569,719	
Philadelphia	1,039,000,000	1,013,000,000	+ 2.6	985,000,000	1,276,000,000	
Reading	4,411,997	4,418,252	— 0.1	4,022,317	4,421,413	
Scranton	7,976,624	7,262,054	+ 4.6	7,308,752	7,230,593	
Wilkes-Barre	*4,000,000	4,138,919	— 3.4	4,132,046	4,031,235	
York	7,368,134	7,517,584	— 2.0	6,901,227	7,060	

FOREIGN EXCHANGE RATES

Pursuant to the requirements of Section 522 of the Tariff Act of 1930, the Federal Reserve Bank certifies daily to the Secretary of the Treasury the buying rate for cable transfers on the different countries of the world. We give below a record for the week just passed.

FOREIGN EXCHANGE RATES CERTIFIED BY FEDERAL RESERVE BANK TO TREASURY UNDER TARIFF ACT OF 1930
NOVEMBER 13, 1959 TO NOVEMBER 19, 1959, INCLUSIVE

Country and Monetary Unit	Noon	Buying Rate for Cable Transfers in New York (Value in United States Money)					
	Friday	Monday	Tuesday	Wednesday	Thursday		
	Nov. 13	Nov. 16	Nov. 17	Nov. 18	Nov. 19		
Argentina, peso—							
Free	.0121014	.0120923	.0120922	.0120923	.0120740		
Australia, pound	2.233466	2.233179	2.232605	2.233163	2.233529		
Austria, schilling	.0385265	.0385765	.0385015	.0385265	.0385265		
Belgium, franc	.0199960	.0199940	.0199930	.0199890	.0199900		
Canada, dollar	1.052838	1.051979	1.050989	1.048625	1.045989		
Ceylon, rupee	.210325	.210300	.210275	.210300	.210325		
Finland, markka	.00311275	.00311275	.00311275	.00311275	.00311275		
France (Metropolitan), franc	.00203790	.00203790	.00203800	.00203805	.00203800		
Germany, Deutsche mark	.239700	.239720	.239715	.239725	.239720		
India, rupee	.209550	.209525	.209475	.209525	.209550		
Ireland, pound	2.803000	2.802640	2.801920	2.802620	2.803080		
Italy, lira	.00161060	.00161050	.00161060	.00161060	.00161060		
Japan, yen	.00277564	.00277564	.00277564	.00277564	.00277564		
Malaysia, Malayan dollar	.327933	.327966	.327966	.328033	.328066		
Mexico, peso	.0800560	.0800560	.0800560	.0800560	.0800560		
Netherlands, guilder	.264725	.264965	.264745	.264625	.264640		
New Zealand, pound	2.775247	2.774891	2.774178	2.774871	2.775326		
Norway, krone	.140093	.140062	.140050	.140050	.140037		
Philippine Islands, peso	.497700	.497700	.497700	.497700	.497700		
Portugal, escudo	.0349200	.0349100	.0349100	.0349100	.0349100		
Spain, peseta	.0166065	.0166065	.0166065	.0166065	.0166065		
Sweden, krona	.193031	.193031	.193006	.193037	.193037		
Switzerland, franc	.230600	.230512	.230437	.230306	.230368		
Union of South Africa, pound	2.792528	2.792169	2.791452	2.792149	2.792607		
United Kingdom, pound sterling	2.803000	2.802640	2.801920	2.802620	2.803080		

Statement of Condition of the Twelve Federal Reserve Banks Combined

(In thousands of dollars)

					Increase (+) or Decrease (-) Since
	Nov. 18, 1959		Nov. 11, 1959		Nov. 19, 1958
ASSETS—					
Gold certificate account	18,343,642	—	5,000	—	832,252
Redemption fund for F. R. notes	952,735	+	4,894	+	59,152
Total gold certificate reserves	19,296,377	—	106	—	773,100
F. R. notes of other Banks	372,602	+	12,992	+	47,261
Other cash	364,628	+	739	+	10,634
Discounts and advances	682,966	+	174,087	+	123,383
Industrial loans					337
Acceptances—bought outright	25,543	+	3	—	7,786
U. S. Govt. securities:					
Bought outright—					
Bills	2,573,030	—	28,120	+	1,173,380
Certificates	10,506,993	—	—	—	—11,000,298
Notes	11,010,298	—	—	—	+11,000,298
Bonds	2,483,771	—	—	—	—
Total bought outright	26,574,092	—	28,120	+	1,173,380
Held under repurchase agrem't.			175,500	—	47,000
Total U. S. Govt. securities	26,574,092	—	203,620	+	1,126,380
Total loans and securities	27,282,601	—	29,530	+	1,241,640
Due from foreign banks	15				
Cash items in process of collection	6,813,601	+	1,307,907	+	616,399
Bank premises	99,582	+	732	+	6,244
Other assets	166,980	—	159,130	—	79,784
Total assets	54,396,386	+	1,133,604	+	1,069,294
LIABILITIES—					
Federal Reserve notes	27,761,825	+	21,891	+	493,023
Deposits:					
Member bank reserves	18,432,090	+	381,923	—	226,826
U. S. Treasurer—gen'l account	574,410	+	82,905	+	183,862
Foreign	321,534	+	1,476	+	4,340
Other	355,212	—	561,680	+	3,840
Total deposits	19,683,246	—	95,376	—	34,784
Deferred availability cash items	5,380,921	+	1,189,028	+	455,001
Other liabs. and accrued divds.	40,105	+	290	+	15,763
Total liabilities	52,866,097	+	1,115,833	+	929,003
CAPITAL ACCOUNTS—					
Capital paid in	384,585	+	36	+	26,808
Surplus	868,410	—	—	—	59,215
Other capital accounts	277,294	+	17,735	+	54,271
Total liabs. & capital accts.	54,396,386	+	1,133,604	+	1,069,294
Ratio of gold certificate reserves to deposit and F. R. note liabili- ties combined	40.7%	+	0.1%	—	2.0%
Contingent liability on accept- ances purchased for foreign correspondents	68,880	+	5,476	—	5,748
Industrial loan commitments					3,018

million, of which \$165 million was in deposits of individuals, partnerships, and corporations.

			decrease (—) since
	Nov. 11, 1959	Nov. 4, 1959	Nov. 12, 1958
ASSETS—			
Total loans and investments	104,343	— 887	+ 69
Loans and investments adjusted*	103,146	— 733	
Loans adjusted**	65,703	— 187	
Commercial and industrial loans	29,727	+ 40	
Agricultural loans	942	+ 5	+ 10
Loans to brokers and dealers for purchasing or carrying:			
U. S. Government securities	397	— 176	+ 29
Other securities	1,701	— 1	
Other loans for purchasing or carrying:			
U. S. Government securities	152	— 8	+ 7
Other securities	1,193	— 2	
Loans to nonbank financial institutions:			
Sales finance, personal finance, etc.	3,687	— 95	
Other	1,669	— 2	
Loans to foreign banks	743	+ 26	— 4
Loans to domestic commercial banks	1,197	— 154	
Real estate loans	12,540	+ 34	+ 1,25
Other loans	14,312	— 9	
U. S. Government securities—total	27,693	— 363	— 6,32
Treasury bills	1,612	— 282	— 3
Treasury certificates of indebtedness	1,276	+ 23	— 2,88
Treasury notes & U. S. bonds maturing:			
Within 1 year	1,504	— 31	
1 to 5 years	16,696	— 86	— 3,40
After 5 years	6,605	+ 13	
Other securities	9,750	— 183	— 28
Reserves with F. R. banks	12,909	— 409	
Cash in vault	1,228	+ 81	— 1
Balances with domestic banks	2,882	+ 57	— 13
Other assets—net	3,246	+ 34	+ 6
Total assets/liabilities	134,846	— 2,654	+ 30
LIABILITIES—			
Demand deposits adjusted	60,837	+ 222	— 3
U. S. Government demand deposits	2,545	— 877	+ 1,18
Interbank demand deposits:			
Domestic banks	11,442	— 230	— 3
Foreign banks	1,378	+ 22	—
Time deposits:			
Interbank	1,475	— 8	— 6
Other	30,299	— 190	+ 2
Borrowings:			
From Federal Reserve banks	352	— 135	+
From others	1,723	— 45	+

Company and Issue

Jacksonville Terminal Co.—			
1st mtge. 3 3/4% bonds, series A, due Dec. 1, 1977	Dec 1	1734	
Michigan Wisconsin Pipe Line Co.—			
1st mtge. pipe line bonds 6% ser. due June 15, 1977	Dec 15	2042	
Piedmont & Northern Ry.—			
1st mortgage bonds, 3 3/4% series, due Dec. 1, 1966	Dec 1	1838	
Shinyetsu Electric Power Co., Ltd. (Shinyetsu Denryoku Kabushiki Kaisha)—			
1st mortgage 6 1/2% sinking fund bonds, due Dec. 1, 1952 (extended to Dec. 1, 1962)	Dec 1	1982	
Texas Co., 2 3/4% debentures due June 1, 1971	Dec 1	1982	
Texas Eastern Transmission Corp.—			
1st mortgage 6 1/2% series, due Dec. 1, 1982	Dec 1	1982	

ENTIRE ISSUES CALLED

ENTIRE ISSUES CALLED		Date	Page
Company and Issue—			
Brunswick-Balke-Collender Co. —			
4 ³ / ₄ conv. subord. debts due 1973 and 1974	-----	Nov 23	1520
Copperweld Steel Co. —			
5% cumul. pfd. stock and 6% cumul. conv. pfd. stk.	-----	Dec 14	1732
Kansas State Telephone Co. —			
4% gold bds., ser. A, due Dec. 1, 1960 (as extended)	-----	Dec 1	1939
Koehring Co. , 5% preferred stock, series B	-----	Dec 15	\$1468
Portland Transit Co. —			
5% cumulative convertible preferred stock	-----	Dec 31	*
Tishman Realty & Construction Co., Inc. —			
5% cumulative preferred stock	-----	Dec 22	1982
Wytex Oil Corp. , 5% s. f. debts due Dec. 1, 1964	-----	Dec 1	*

*Announcement in this issue. †In volume 18.

DIVIDENDS

Continued from page 12

Name of Company	Per Share	When Payable	Holder of Rec.
General Telephone Co. of California—			
5 1/2% preferred (quar.)	27 1/2c	12- 1	11- 5
4 1/2% preferred (quar.)	22 1/2c	12- 1	11- 5
General Telephone Co. of Kentucky—			
5% preferred (quar.)	62 1/2c	12- 1	11-14
5.16% preferred (quar.)	64 1/2c	12- 1	11-14
5.20% preferred (quar.)	\$1.30	12- 1	11-14
General Telephone Co. of Pennsylvania—			
\$2.25 preferred (quar.)	57c	12- 1	11-14
General Telephone Co. of Wisconsin—			
\$5 preferred (quar.)	\$1.25	12- 1	11-15
General Telephone & Electronics Corp.—			
Common (quar.)	55c	12-31	11-23
4.46% preferred (quar.)	55c	1- 1	11-23
4.75% preferred (quar.)	59 1/2c	1- 1	11-23
4.25% preferred (quar.)	53 1/2c	1- 1	11-23
4.36% preferred (quar.)	54 1/2c	1- 1	11-23
5.28% preferred (quar.)	66c	1- 1	11-23
General Tin Investment, Ltd. American ctfs.	13c	12-10	11-24
General Tire & Rubber (increased-quar.)—			
Stock dividend	25c	11-30	11- 9
Georgia-Pacific Corp. (quar.)	25c	12-16	11-25
Stock dividend	1%	12-16	11-25
Gerber Products (quar.)	40c	12- 4	11-20
Giannini Controls, 5 1/2% conv. pfd. (quar.)	27 1/2c	12- 1	11-13
Giddings & Lewis Machine Tool (quar.)	10c	12-28	12- 4
Stock dividend	5%	12-28	12- 4
Gilbert & Bennett Mfg. Co. (extra)	20c	12-10	11-27
New common (initial quar.)	10c	12-10	11-27
Gillette Co. (increased quar.)—			
Extra	62 1/2c	12- 5	11- 2
Glen Gery Shale Brick (quar.)—			
Extra	37 1/2c	12- 5	11- 2
Globe-Wernicke Industries (quar.)	10c	12-11	11-20
Gold & Stock Telegraph (quar.)	30c	12- 1	11-18
Golden Nugget, Inc. (quar.)—			
Extra	30c	12- 1	11-18
Goodyear Tire & Rubber (increased quar.)	67 1/2c	12-15	11-10
Stockholders approved a 3-for-1 split	—	12-28	11-10
Stock dividend on new shares	2%	12-28	11-10
Goodyear Tire & Rubber (Canada) (quar.)—			
Extra	181	12-22	12- 2
Gorham Mfg. Co. (quar.)	50c	12-15	12- 2
Gossard (H. W.) Co. (quar.)—			
Extra	35c	12- 1	11- 2
Gould-National Batteries (quar.)	50c	12-15	12- 2
Government Employees Corp. (s-a)	40c	11-25	11- 1
Grace (W. R.) & Co. (quar.)	40c	12-10	11- 1
Grafton & Co. Ltd., class A (quar.)	125c	12-15	11- 2
Grand Union Co. (quar.)	15c	11-27	11- 1
Grant (W. T.) Company, common (quar.)	55c	12-19	11-2
3 3/4% preferred (quar.)	93 3/4c	1- 1	12- 2
Great Atlantic & Pacific Tea Co. (quar.)	20c	12- 1	10-24
Great Lakes Dredge & Dock (quar.)—			
Extra	40c	12-10	11-1
Great Lakes Paper Co., Ltd., com. (quar.)	40c	12-10	11-1
\$1.20 class B pref. (quar.)	40c	1-15	12-3
Great Lakes Power Corp.—			
5% 1st preferred (quar.)	\$31 1/4c	12-30	12- 2
Great Northern Gas Utilities, Ltd.	10c	12- 1	11-1
Great Northern Ry. (quar.)	75c	12- 1	11- 2
Great Southern Life Ins. Co. (Houston)—			
Quarterly	40c	12-10	12- 2
Greyhound Corp., common (quar.)	25c	12-31	11- 2
4 1/4% preferred (quar.)	\$1.06 1/4	12-31	11- 2
5% preferred (quar.)	\$1.25	12-31	11- 2
Greyhound Lines of Canada, Ltd. (quar.)	\$18 3/4c	12-31	11- 2
Grolier Society (quar.)—			
Extra	25c	12-10	11- 2
Guardian Consumer Finance Corp.—			
Class A common (quar.)	10c	12-10	11- 2
60c conv. preferred (quar.)	15c	12-21	11- 2
Gulf, Mobile & Ohio RR.,			
\$5 preferred (quar.)	\$1.25	12-14	11- 2
\$5 preferred (quar.)	\$1.25	3-14-60	2- 1
Gulf Oil Corp. (quar.)—			
Extra	62 1/2c	12-10	11- 2
Stock dividend	50c	12-10	11- 2
Gulf Power Co., 4 64% preferred (quar.)	3%	12-30	11- 2
Gulf States Utilities, common (quar.)	\$1.16	1- 1	12- 2
\$5.08 preferred (quar.)	25c	12-15	11- 2
\$5 preferred (quar.)	\$1.27	12-15	11- 2
\$4.50 preferred (quar.)	\$1.25	12-15	11- 2
\$4.44 preferred (quar.)	\$1.12 1/2	12-15	11- 2
\$4.40 preferred (quar.)	\$1.11	12-15	11- 2
\$4.20 preferred (quar.)	\$1.10	12-15	11- 2
	\$1.05	12-15	11- 2
Hackensack Water (increased)	60c	12- 1	11- 2
Hajoca Corp. (quar.)	25c	12- 1	11- 2
Halifax Insurance (Nova Scotia) (extra)–	25c	12-28	11- 2
Halliburton Oil Well Cementing Co. (quar.)	60c	12-18	12- 2
Haloid Xerox, new com. (initial)	6 1/4c	1- 2	12- 2
Hamilton Cotton Co., Ltd., common (quar.)	\$22 1/2c	12- 1	11- 2
5% preferred (quar.)	\$12.25	2-15	2- 1
Hamilton Watch Co., common (quar.)	20c	12-15	11- 2
4% conv. preferred (quar.)	\$1	12-15	11- 2
Hammond Organ Co. (quar.)—			
Extra	50c	12-10	11- 2
Handy & Harmon, common (quar.)	11c	12- 1	11- 2
5% preferred (quar.)	\$1.25	12- 1	11- 2
Hansen Mfg. (quar.)	20c	12-15	12- 2
Extra	30c	12-15	12- 2
Harbison-Walker Refractories Co. (quar.)	45c	12- 1	11- 2
6% preferred (quar.)	\$1.50	1-20	1

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	
Harbor Plywood Corp. (quar.)	10c	12-11	11-27	Iowa Power & Light, common (quar.)	40c	12-24	11-27	Louisville Cement Co. (quar.)	60c	12- 1	11-16	
Harris (A.) & Co. 5 1/2% pfd. (quar.)	\$1.37 1/2	2- 1	1-20	3.30% preferred (quar.)	82 1/2c	1- 1	12-15	Louisville & Nashville RR (quar.)	\$1.25	12-11	11- 2	
Harris-Intertype Corp. (quar.)	37 1/2c	12-18	12- 4	4.40% preferred (quar.)	\$1.10	1- 1	12-15	Louisville, Henderson & St. Louis Ry. Co.	5% non-cumulative preferred (s-a)	\$2.50	2-15	2- 1
Harschaw Chemical (quar.)	25c	12-10	11-25	4.35% preferred (quar.)	\$1.08 1/4	1- 1	12-15	Lowney (Walter M.) Co., Ltd. (quar.)	125c	1-15	12-15	
Hart, Schaffner & Marx (quar.)	50c	11-23	10-26	4.80% preferred (quar.)	\$1.20	1- 1	12-15	Lucky Lager Brewing (quar.)	37 1/2c	12-30	9-16	
Hartford Electric Light, 3.20% pfd. (quar.)	48 1/2c	12- 1	11-10	Iowa Public Service, common (quar.)	20c	12- 1	11- 6	Luminator-Harrison (increased)	37 1/2c	1- 2	12-16	
Hastings Manufacturing	7 1/2c	12-15	12- 4	Stock dividend	5%	2-10	1- 8	Stock dividend	5%	1-15	12-21	
Hawaiian Electric Co., 5% pfd. B (quar.)	25c	1-15	1- 5	3.75% preferred (quar.)	93 3/4c	12- 1	11- 6	Lunkheimer Co. (quar.)	35c	12-10	11-30	
4 1/2% preferred C (quar.)	21 1/4c	1-15	1- 5	3.90% preferred (quar.)	97 1/2c	12- 1	11- 6	Year-end	35c	12-10	11-30	
5% preferred D (quar.)	25c	1-16	1- 5	4.20% preferred (quar.)	\$1.05	12- 1	11- 6	Lykes Bros. Steamship (quar.)	25c	12-10	11-25	
5% preferred E (quar.)	25c	4-15	1- 5	4.8% preferred (quar.)	34c	12- 1	11-13					
5 1/2% preferred F (quar.)	27 1/2c	1-15	1- 5	\$1.76 convertible preferred (quar.)	35 1/2c	12- 1	11-13					
Hawaiian Pineapple Co., Ltd. common	25c	11-25	11-13	Iron Fireman Mfg. (quar.)	44c	12- 1	11-13					
5% preferred A (quar.)	62 1/2c	11-30	11-13		15c	12- 1	11-12					
Hecla Mining Co. (quar.)	12 1/2c	12-21	11-20					Macassa Mines, Ltd. (quar.)	13c	12-15	11-17	
Helene Curtis Indus. (see Curtis (Helene) Indus.)								Extra	13c	12-15	11-17	
Heli-Coil Corp.	50c	11-30	11-20	Jaeger Machine Co. (quar.)	30c	12-10	11-20	MacKinnon Structural Steel Co., Ltd.	\$1.25	12-15	11-30	
Heimerich & Payne (year-end)	5c	12- 1	11-16	5% preferred A (quar.)	55c	12-29	12-15	5% 1st preferred (quar.)	120c	12-31	11-16	
Formerly White Eagle Oil Co.				5% preferred B (quar.)	\$1.25	12-29	12-15	Class B (quar.)	125c	12-15	11-16	
Heublein, Inc. (initial)	20c	1-4-60	12-15	Jamestown Telephone Corp. (N. Y.) common	\$1.40	12-15	11-30	Extra	120c	12-15	11-16	
Heyden-Newport Chemical Corp.				3 3/4% preferred (quar.)	30c	11-30	11-16	Mack Trucks (quar.)	45c	12-15	11-16	
Common (increased quar.)	15c	12- 1	11-13	Jockey Club, Ltd. common (s-a)	93 3/4c	2- 1	1-18	Stock dividend	5%	12-15	11-16	
Extra				Johnson & Johnson (quar.)	20c	12-11	11-23	Macmillan Co. company, common (quar.)	25c	11-25	11- 6	
3 1/2% preferred (quar.)	87 1/2c	12- 1	11-13	Jones & Laughlin Steel Corp. com. (quar.)	62 1/2c	12-10	12-10	Macwhyre Company (quar.)	35c	12- 4	11-13	
4 3/4% preferred (quar.)	\$1.09 1/2	12- 1	11-13	5% preferred (quar.)	\$1.25	1- 1	12- 4	Extra	25c	12-15	11-25	
Hi-Tower Drilling, Ltd. (s-a)	130c	12- 1	11-16	Joslyn Mfg. & Supply (quar.)	60c	12-15	12- 1	New common (initial)	50c	1- 2	12- 3	
Hilo Electric Light Co. common	45c	12-15	12- 5					Macy (R. H.) & Co. (quar.)	15c	12-14	11-26	
Hilton Hotels, common (quar.)	30c	12- 1	11-16	K L M Royal Dutch Airlines (interim)	\$0.7945	12-22	11-20	Madison Fund, Inc. (from net investment income)	130c	12-10	11-10	
5% preferred (quar.)	34 1/2c	12- 1	11-16	Kaiser Aluminum & Chemical, com. (quar.)	22 1/2c	11-30	11-13	Maher Shoes, Ltd. (quar.)	30c	12-10	11-27	
4 3/4% preferred (quar.)	\$1.18 1/2	12- 1	11-16	4 1/4% preferred (quar.)	59 1/2c	12- 1	11-16	Mahon (R. C.) Co. (quar.)	\$1.25	1-30	1-13	
Hinde & Dauch Paper (Canada)	145c	12-23	11-40	4 1/4% convertible preference (quar.)	\$1.18 1/2	12- 1	11-16	Mailman, Ltd. 5% preferred (quar.)	125c	1- 5	12-17	
Hires (Charles E.) Co. (quar.)	15c	12- 1	11-13	4 1/4% conv. pref. (1959 series) (quar.)	\$1.18 1/2	12- 1	11-16	Convertible priority shares (quar.)	125c	3-31	3-16	
Hobart Manufacturing Co. (quar.)	35c	12- 1	11- 7	Kalamazoo Vegetable Parchment Co. (quar.)	40c	12-10	11-23	Convertible priority shares (quar.)	125c	6-30	6-16	
Extra				Kansas City Power & Light, com. (quar.)	55c	12-19	11-30	Maine Central RR, 5% pfd. (accum.)	\$1.25	12- 1	11-18	
Holophane Co. Inc. (quar.)	50c	12-15	11-30	3.80% preferred (quar.)	95c	12- 1	11-13	Mallory (P. R.) & Co. (quar.)	35c	12-10	11-16	
Home Oil Co., Ltd. class A (s-a)	112 1/2c	1- 1	11-30	4% preferred (quar.)	\$1	12- 1	11-13	Stock dividend	2%	12-21	11-16	
Honolulu Oil Corp. (quar.)	50c	12-10	11-23	4.20% preferred (quar.)	\$1.05	12- 1	11-13	Manhattan Shirt Co. (quar.)	17 1/2c	12- 1	11-12	
Hooker Chemical Corp. common (quar.)	25c	11-27	11- 2	4.35% preferred (quar.)	\$1.08 1/2	12- 1	11-13	Manitoba & Saskatchewan Coal, cl. A (s-a)	20c	12- 1	11-16	
\$4.25 preferred (quar.)	\$1.06 1/4	12-29	12- 2	4.50% preferred (quar.)	\$1.12 1/2	12- 1	11-13	Class B (s-a)	35c	12-15	12- 1	
Hoover Company, new class A	15c	12-21	12- 1	3.80% preferred (quar.)	95c	3- 1	2-11	Manning, Maxwell & Moore (quar.)	10c	12- 1	11-16	
Extra				4.00% preferred (quar.)	\$1	3- 1	2-11	Manpower, Inc. (initial-quar.)	10c	12- 5	11-20	
New class B				4.20% preferred (quar.)	\$1.05	3- 1	2-11	Maple Leaf Milling, Ltd. (s-a)	125c	11-30	11-13	
Stock dividend (payable in nonvoting class A stock)				4.35% preferred (quar.)	\$1.08 1/2	3- 1	2-11	Marconi International Marine Communications Co., Ltd. (interim)	4%	12- 2	10-29	
4 1/2% preferred (quar.)	100%	11-30	11-12	4.50% preferred (quar.)	34c	1- 4	12- 4	Marine Corp. (increased quar.)	50c	1- 1	12-17	
Horn & Hardart Co. (N. Y.) 5% pfd. (quar.)	31 1/2c	12-30	12-18	4 1/2% preferred (quar.)	\$1.12 1/2	1- 4	12- 4	Marion Mfg. (quar.)	15c	12- 3	11-23	
Hoskins Mfg. (year-end)	\$1.25	12- 1	11-20	5% preferred (quar.)	50c	12-15	11-24	Marquette Cement Mfg. Co. (quar.)	45c	12- 4	11-24	
Houston Lighting & Power (quar.)	95c	12- 3	11-17	Kawneer Company (quar.)	10c	12-18	12- 4	Marsh Foodlines (stock dividend)	1%	12-15	11-25	
Howard Industries	40c	12-10	11-13	Extra	10c	12-18	12- 4	Marshall Field & Co. (increased quar.)	62 1/2c	11-30	11-13	
Howell Electric Motors (stock dividend)	3%	12-15	11-25	Kay Jewelry Stores	30c	12-15	12- 1	Marshall-Wells (Canada), Ltd.	30c	12-18	12- 4	
Hubinger Company (quar.)	30c	12-10	11-27	Kayser-Roth Corp. (initial)	30c	1- 4	11-30	Marshall-Wells Co., common	\$1	12- 1	11-13	
Extra				Kellogg Co.	87 1/2c	1-2-60	12-15	6% preferred (quar.)	\$1.50	1- 1	12-18	
Hudson Bay Mining & Smelting Co., Ltd. Quarterly	75c	12-14	11-13	Kelly Douglas Co., Ltd.	16 1/2c	11-30	11- 6	Massachusetts Indemnity Life Insurance Quarterly	20c	11-25	11-16	
Hudson Pulp & Paper, class A (quar.)	31 1/2c	12- 1	11-20	Kelsey-Hayes Co. (quar.)	60c	1- 4	12-15	Extra	10c	11-25	11-16	
5% preferred (quar.)	31 1/4c	12- 1	11-20	Kendall Company, common (quar.)	50c	12-15	11-24	Massawippi Valley Ry. (s-a)	\$3	2- 1	12-31	
85 12 preferred (quar.)	32c	12- 1	11-20	\$4.50 preferred (quar.)	\$1.12 1/2	1- 1	12-15	Massey-Ferguson, Ltd. 5 1/2% pfd. (quar.)	\$1.37 1/2	12-15	11-16	
5.70% preferred (quar.)	35 1/2c	12- 1	11-20	Kennametal, Inc.	30c	11-20	11- 5	Matson Navigation (quar.)	30c	12-15	12- 1	
6.25% preferred (quar.)	39 1/2c	12- 1	11-20	Kent-Moore Organization (quar.)	20c	12- 1	11-20	Maxson (W. L.) Corp. (quar.)	50c</td			

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Mohawk Tank (stock dividend)	2%	12-15	11-30	Northern Ohio Telephone, com. (quar.)	40c	1-1-60	12-18	Pittsburgh, Youngstown & Ashtabula Ry. Co.	\$1.75	3-40	2-19
Monarch Machine Tool (quar.)	30c	12- 1	11-17	Northern Quebec Power, Ltd., com. (quar.)	40c	1-25	12-31	Placer Development, Ltd. (s-a)	25c	12- 2	11-10
Monsanto Chemical Co. (quar.)	25c	12-15	11-25	5 1/2% 1st preferred (quar.)	69c	12-15	11-25	Plume & Atwood Mfg. (stock dividend)	5%	2-15	1-29
Stock dividend	2%	12-23	11-25	Northwest Bancorporation, common (quar.)	27 1/2c	12- 1	11-10	Plymouth Oil Co. (quar.)	30c	12-21	11- 6
Montana-Dakota Utilities, com. (increased)	30c	1- 1	11-27	4.50% convertible preferred (quar.)	\$1.12 1/2c	12- 1	11-10	Stock dividend	2%	12-21	11- 6
4.50% preferred (quar.)	\$1.12 1/2c	1- 1	11-27	Northwestern Public Service, com. (quar.)	27 1/2c	12- 1	11-16	Polaroid Corp., common (quar.)	5c	12-24	12- 8
4.70% preferred (quar.)	\$1.17 1/2c	1- 1	11-27	5 1/4% preferred (quar.)	\$1.31 1/4c	12- 1	11-16	5% 1st preferred (quar.)	62 1/2c	12-24	12- 8
Moore-Handley Hardware,	\$1.25	12- 1	11-14	4 1/2% preferred (quar.)	\$1.12 1/2c	12- 1	11-16	\$2.50 2nd preferred (quar.)	62 1/2c	12-24	12- 8
5% preferred (quar.)	10c	12- 1	11-20	Nova Scotia Light & Power Co., Ltd.	\$1	12- 1	11- 6	Polyplastex United Corp., class A	8c	11-27	11-20
Moore Products (increased quar.)	30c	12-10	11-19	4% preferred (quar.)	\$1.12 1/2c	12- 1	11- 6	Poor & Company (quar.)	37 1/2c	12- 1	11-20
Morgan Engineering Co., common	62 1/2c	1- 1	12-11	4 1/2% preferred (quar.)	\$1.12 1/2c	12- 1	11- 6	Porter (H. K.) (Mass.) (quar.)	10c	12-10	11-27
\$2.50 prior preferred (quar.)	25c	12- 1	11- 7	5% preferred (quar.)	2c	12-15	11-30	Portland Transit, 5% preferred	31 1/4c	12-31	—
Morgan (Henry) & Co., Ltd., com. (quar.)	12c	12- 1	11- 7	Norwalk Tank Co., class A & B (stk. divid.)	40c	12- 9	11-10	Portsmouth Corp. (quar.)	15c	12- 1	11-13
4 3/4% preferred (quar.)	\$1.19	12- 1	11- 7	Norwich Pharmacal (increased quar.)	15s	12-11	12- 4	Potash Co. of America (stock dividend)	3%	12-18	11-27
Morrison-Knudsen Co. (quar.)	40c	1- 1	11- 4	O'Kiep Copper, Ltd. Amer. shares Ordinary	25c	12-15	12- 1	Potlatch Forests (quar.)	25c	12- 1	11-20
Motor Finance Corp. (quar.)	\$1	11-30	11-13	(Equal to \$2.10 less South African tax)	50c	1- 4	11-19	Potomac Electric Power, \$2.44 pfd. (quar.)	61 1/2c	12- 1	11- 5
Motor Wheel Corp. (quar.)	15c	12-10	11-13	Oak Manufacturing Co. (quar.)	\$1.75	12- 2	11- 2	Powell River Ordinary	15c	12-15	11-16
Motor Products, new common (initial)	25c	12-22	12- 2	Ogilvie Flour Mills, Ltd., com. (quar.)	\$1.14	12- 1	11-16	Regular new com. (initial-quar.)	7 1/2c	12-15	11-16
Mount Diablo Co. (quar.)	6c	11-30	11-13	7% preferred (quar.)	\$1.05	12- 1	11- 9	Prentice-Hall, Inc. (quar.)	10c	12- 1	11- 6
Extra	1c	11-30	11-13	Ohio Edison Co., 4.56% pfd. (quar.)	\$1.02	12- 1	11- 9	Stock dividend	4 1/2c	12- 1	11- 6
Mount Vernon Mills, 7% preferred (s-a)	\$3.50	12-19	12- 1	Ohio Forge & Machinery Corp.	10c	12-15	12- 1	President Electric, Ltd. (quar.)	21 1/2c	12- 4	11- 4
Mountain Fuel Supply Co. (Pittsburgh)	30c	12- 7	11-13	Ohio Oil Co. (quar.)	\$1.12 1/2c	12- 1	11- 9	Price Bros., Ltd., 4% preferred (s-a)	1 1/2c	1- 1	11-25
Quarterly	45c	12-15	12-20	Ohio Power Co., 4 1/2% preferred (quar.)	\$1.10	12- 1	11- 9	Prince Gardner, Inc. (quar.)	30c	12- 1	11-14
Munsingwear, Inc., common (quar.)	26 1/4c	12-15	11-20	4.40% preferred (quar.)	1.05	12- 1	11- 9	Providence Washing Insurance Co. (R. I.)	50c	12-10	11-16
5 1/4% preferred (quar.)	55c	12- 1	11-13	4.20% preferred (quar.)	1.02	12- 1	11- 9	Public Service Co. of Colorado,	\$1.05	12- 1	11-13
Murphy (G. C.) Company (increased quar.)	25c	12- 1	11-13	4.40% preferred (quar.)	1.00	12- 1	12-21	4 1/4% preferred (quar.)	1.06 1/4c	12- 1	11-13
Year-end	12 1/2c	11-25	10-30	4.60% preferred (quar.)	1.00	12- 1	12-21	4.64% preferred (quar.)	1.16	12- 1	11-13
Mutual Income Foundation (quar.)	12 1/2c	11-25	10-30	4.80% preferred (quar.)	30c	12-10	11-21	Public Service Co. of Indiana, com. (quar.)	52 1/2c	12- 1	11-16
Mutual Income Fund	6c	11-25	10-31	4.98% preferred (quar.)	1.05	12- 1	11- 9	Putnam Growth Fund	\$1.20	12- 1	11-16
Mutual Securities Fund	60c	11-23	11- 9	5 1/2% preferred (quar.)	1.02	12- 1	11- 9	1959 year-end distribution of 8c from investment income and 70c from realized capital gains	78c	11-30	10-28
Myers (F. E.) & Bros. (special)	50c	12-15	12- 8	5 3/4% preferred (quar.)	1.00	12- 1	12-21	Quaker State Oil Refining Corp. (increased)	40c	12-15	11-13
Class B (quar.)	35c	12-10	11-20	5 1/4% preferred (quar.)	1.00	12- 1	12-21	Extra	15c	12-15	11-13
Nalco Chemical (quar.)	50c	12-15	12- 8	5 1/2% preferred (quar.)	20c	12-15	11-16	Quebec Power Co. (quar.)	40c	11-25	10-16
Nashua Corp., class A (quar.)	12 1/2c	11-30	11-13	5 1/4% preferred (quar.)	30c	12-10	11-21	Quemont Mining, Ltd. (increased)	30c	12-30	11-30
7% preferred (quar.)	2c	11-27	11-17	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Racine Hydraulic & Machinery, Inc.	30c	12-31	12-19
National Airlines, Inc. (stock dividend)	60c	1-15	12-18	5 1/2% preferred (quar.)	25c	12-18	12- 4	\$1.20 preferred A (quar.)	30c	3-31	3-19
National Biscuit Co., com. (increased-quar.)	30c	12-15	11-17	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	\$1.20 preferred A (quar.)	20c	6-30-60	6-18
Extra	50c	12-10	11-17	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Radio Corp. of America	87 1/2c	1-2-60	12- 7
National Dairy Products (quar.)	50c	12-10	11-17	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	\$3.50 1st preferred (quar.)	30c	12- 1	11-20
National Distillers & Chemical Corp.	30c	12- 1	11-10	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Ralston Purina Co. (quar.)	12 1/2c	12-28	12-17
Common (quar.)	1.06 1/4c	12-15	11-16	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Rapid-American Corp. (quar.)	1 1/2c	1- 1	12-14
4 1/4% preferred (quar.)	1.06 1/4c	12-15	11-16	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Rapid Grip & Batten, Ltd., com. (quar.)	1 1/2c	4- 1	3-14
National Drug & Chemical (Canada), Ltd.	30c	12-10	11-17	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Common (quar.)	1.50	1- 10	11-16
Common (quar.)	60c	12-10	11-17	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	6 1/2% preferred (quar.)	25c	12-10	11-20
60c convertible preferred (quar.)	1.05	12- 1	11- 6	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Rayonier, Inc. (stock dividend)	3 1/4c	11-28	10-30
National Electric Welding Machine Co.	1.05	12- 1	11- 6	5 1/2% preferred (quar.)	1.05	12- 1	11- 9	Raytheon Company, 5 1/2% pfd. (quar.)	68 1/2c	12- 1	11-13
CORRECTION: The 40 cent extra dividend previously reported here was incorrect. The payment was intended for National Fire Insurance Co. (Hartford).	1.05	12- 1	11- 6	Reading Company	4 1/2% non-cumulative 1st preferred (quar.)	8c	12-10	11-16			
National Fire Insurance Co. (Hartford)	40c	12- 1	11- 6	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Reading Tube Corp., common	12 1/2c	1- 1	11-16
Extra	40c	12- 1	11- 6	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Reed Roller Bit Co. (resumed)	2 1/2c	11-25	11-13
National Gypsum, common (quar.)	50c	1- 2	12- 4	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Refractory & Insulation Corp. (N. J.) (quar.)	10c	12-21	12- 4
Stock dividend	2%	1- 2	12- 4	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Extra	1.50	1- 1	11-16
4 1/2% preferred (quar.)	1.12 1/2c	12- 1	11-13	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Rehels Company, class A	25c	12-16	11- 1
National Hosiery Mills, Ltd., class B	88c	1- 4	12- 4	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Reinsurance Co. (N. Y.) (s-a)	40c	12-15	11-13
National Key, class A (quar.)	15c	12-10	12- 1	1.25 convertible preferred (quar.)	1.05	12- 1	11- 9	Remington Arms Co., common	2.25		

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	
St. Clair Specialty Mfg. Co., Inc. (initial)	15c	12- 1	11-20	Springfield Fire & Marine Insurance Co. (Mass.), common (quar.)	25c	1- 2	12- 4	Thorofare Markets Inc., com. (quar.)	25c	1- 2	12- 4	
St. Louis-San Francisco Ry. Co., common	25c	12-15	12- 1	\$6.50 preferred (quar.)	\$1.62	1- 2	12- 4	Stock dividend	3%	1- 2	12- 7	
5% preferred A (quar.)	\$1.25	12- 1	12- 1	Staley (A. E.) Mfg. Co., common (quar.)	25c	12- 7	11-20	5% conv. preferred (initial series)	31 1/4c	1- 2	12- 4	
St. Paul Fire & Marine Insurance (quar.)	32 1/2c	1- 15	1- 8	Extra	35c	12- 7	11-20	5% conv. pfd. series B (quar.)	31 1/4c	1- 2	12- 4	
St. Regis Paper Co., common (quar.)	35c	12- 1	10-30	Stock dividend	2%	12- 7	11-20	Thriftmart, Inc., class A (quar.)	30c	12- 1	11-10	
4.40% preferred (quar.)	\$1.10	1- 1	12- 4	\$3.75 preferred (quar.)	93c	12-20	12- 4	Class B (quar.)	30c	12- 1	11-10	
Saladis Shirriff-Horsey, Ltd. (quar.)	16c	12-15	11-24	Standard Accident Insurance (Detroit) —	50c	12- 4	11-23	Thrifty Drug Stores (increased)	20c	11-30	11-10	
Savage Arms Corp. (quar.)	10c	11-25	11-12	Quarterly	37 1/2c	12-15	11-16	Tilo Roofing, Inc. (quar.)	35c	12-15	11-25	
Sawhill Tubular Products (quar.)	17c	1-15	12-21	Standard Brands	87 1/2c	12-15	12- 1	Extra	10c	12-15	11-25	
Stock dividend	2%	1- 2	12-21	Standard Forgings Corp. (quar.)	40c	12- 1	11-20	Time Finance Co. (Ky.) —	5c	1-1-60	12-21	
Schering Corp., common (increased quar.)	35c	11-23	11- 6	Extra	15c	11-27	11-13	New common (initial-quar.)	60c	12-10	11-20	
5% preferred (quar.)	37 1/2c	1-15	12-31	Standard Milling Co., class A (quar.)	30c	11-27	11-13	Timken Roller Bearing (increased)	30c	12-10	11-20	
Schlumberger, Ltd. (quar.)	15c	12- 1	11-13	Class B (quar.)	5c	12- 1	11-16	Extra	5c	1-1-60	12-21	
Schwitzer Corp.	5 1/2% preferred (quar.)	27 1/2c	2-2-60	1-18	Standard Oil Co. of California (quar.)	50c	12-10	11-10	Tishman Realty & Construction Co. —	25c	12-22	12-11
5 1/2% preferred (quar.)	27 1/2c	5-2-60	4-18	Stock dividend (one share of Standard	35c	12-18	11-13	5% preferred (quar.)	\$1.06 1/4	12- 1	11-13	
5 1/2% preferred (quar.)	27 1/2c	8-1-60	7-18	Oil (New Jersey) for each 90 shs. held)	\$1.05	12-10	11-30	10c	\$1.06 1/4	12- 1	11-13	
Scientific Industries (stock dividend)	5%	12-16	11-16	Standard Oil Co. (Ky.) (year-end)	\$2	12-10	11- 9	4 1/4% preferred (quar.)	\$1.14	12- 1	11-13	
Scott Paper Co., common (increased)	55c	12-10	11-13	Standard Oil Co. (New Jersey) (year-end)	62 1/2c	12-10	11-16	4 56% preferred (quar.)	25c	11-30	11-16	
\$3.40 preferred (quar.)	85c	2- 1	1-15	Standard Oil Co. of Ohio, com. (quar.)	93 3/4c	1-15	12-31	Toledo Edison Co. —	4.25% preferred (quar.)	\$1.26	12- 1	11-13
\$4 preferred (quar.)	\$1	2- 1	1-15	3 3/4% preferred A (quar.)	40c	12- 1	11-16	4 1/4% preferred (quar.)	\$1.26	12- 1	11-13	
Scovill Mfg. Co., common	25c	12- 1	11-16	Standard Packaging, \$1.60 pfd. (quar.)	8c	12-10	11-27	4 56% preferred (quar.)	\$1.26	12- 1	11-13	
\$3.65 preferred (quar.)	91 1/4c	12- 1	11-16	\$1.20 preferred (quar.)	35c	12-10	11-27	Toledo Scale (quar.)	25c	11-30	11-13	
Scripto, Inc., class A (quar.)	12 1/2c	12-10	11-25	Standard Pressed Steel (quar.)	5%	12-10	11-27	Toronto Elevators, Ltd. (quar.)	10c	12- 1	11-13	
Scythes & Co., Ltd., com. (quar.)	12 1/2c	12- 1	11-12	Stock dividend (subject to stockholders'	130c	1-15	12-31	Townsend Corp. of America —	6%	12-21	11-30	
5% preferred (quar.)	131 1/4c	12- 1	11-12	approval Dec. 15)	140c	1-15	12-31	Common (stock dividend)	50c	12-31	12- 7	
Seaboard Allied Milling (initial)	7 1/2c	12-10	11-25	Stanfield's Ltd., class A (s-a)	30c	1-15	12-31	5% convertible preferred (annual)	15c	12-23	11-25	
Extra	10c	12-10	11-25	Class B (quar.)	5c	12- 1	11-16	Trans Mountain Oil Pipe Line Co.	15c	12-23	11-25	
Seaboard Finance Co., common (quar.)	25c	1-10	12-17	Stanley Warner Corp. (quar.)	15c	12-10	11-19	Transportation Corp. of America —	7 1/2c	1-26	1-11	
\$4.75 sinking fund preferred (quar.)	\$1.18 1/4c	1-10	12-17	Stanley Works (The) (quar.)	20c	12- 1	11-16	Class A (quar.)	—	1-26	1-11	
\$5 sinking fund preferred (quar.)	\$1.25	1-10	12-17	State Capital Life Insurance (quar.)	30c	12- 1	11-13	Class A and class B (stock dividend) (one	35c	12-10	11- 6	
\$5 convertible preferred A (quar.)	\$1.25	1-10	12-17	State Fuel Supply (quar.)	8c	12-10	11-27	share for each share held)	35c	12-10	11- 6	
\$5 convertible preferred B (quar.)	\$1.25	1-10	12-17	Stauffer Chemical Co. —	5%	12-10	11-27	Travelers Insurance Co. (increased)	15c	12-10	11-16	
Seaboard Fire & Marine Insurance (incr.)	50c	11-27	11-20	Common (increased-quar.)	130c	1-15	12-31	Triangle Conduit & Cable (reduced)	15c	12-10	11-16	
Seaboard Plywood & Lumber (stk. dividend)	1%	12-15	12- 1	Stock dividend	140c	1-15	12-31	Trinity Universal Insurance (Dallas) (quar.)	25c	11-25	11-16	
Seaboard Surety Co. (N. Y.) (quar.)	32 1/2c	12- 1	11-10	Extra	30c	1-15	12-31	Troy & Greenbush R.R. (s-a)	\$1.75	12-15	11-30	
Seabrook Farms Co., 4 1/2% pfd. (quar.)	\$1.12 1/2c	12-15	12- 1	Stanley Aluminum Products (quar.)	20c	12- 1	11-16	Trunkline Gas Co., \$5 preferred A (quar.)	\$1.25	12-15	11-30	
Second United Cities Realty —	\$2.50	12- 1	12- 1	Extra	30c	12- 1	11-13	Trust Co. of New Jersey (quar.)	10c	1- 4	12-15	
Securities Acceptance Corp., common	10c	1- 1	12-10	Sterling Drug Inc. (increased)	8c	12-10	11-19	Stock dividend (approximately one share	—	12-14	11-20	
5% preferred (quar.)	31 1/4c	1- 1	12-10	State Fuel Supply	20c	12- 1	11-16	for each 25 shares held)	15c	11-30	11-16	
Seiberling Rubber, common (quar.)	25c	12-15	12- 1	Stater Hotels Delaware Corp.	30c	12- 1	11-13	Tuboscope Company (initial)	35c	12-2	11-12	
4 1/2% preferred (quar.)	\$1.12	1- 1	12-15	Stauffer Chemical Co. —	2%	12-31	12- 2	Tung-Sol Electric, Inc., common (quar.)	62 1/2c	12- 2	11-12	
5% preferred (quar.)	\$1.25	1- 1	12-15	Common (increased-quar.)	87 1/2c	12-31	12-11	5% pfd. convertible series 1957 (quar.)	\$1	12-10	11-20	
Serrick Corp., class A (quar.)	22c	12-15	11-25	Stock dividend	5%	12-10	11-27	Twin Disc Clutch Co. (quar.)	—	12-14	11-20	
Class B (quar.)	12 1/2c	12-15	11-25	Stecher-Traung Lithograph Corp. —	\$1.25	12-31	12-15	U A R C O, Inc. (quar.)	65c	11-28	11-18	
Shawinigan Water & Power, com. (quar.)	120c	1-25	10-14	5% preferred (quar.)	\$10c	12- 2	11- 9	Union Bag-Camp Paper Corp. (quar.)	30c	12-11	12- 4	
Sheaffer (W. A.) Pen Co., class A (quar.)	15c	11-25	11- 2	Steinbergs, Ltd., class A	25c	12-11	11-27	Union Carbide Corp. (quar.)	30c	12-11	11- 6	
Class B (quar.)	15c	11-25	11- 2	Stecher Bros Stores (quar.)	25c	12-15	12- 1	Union Finance Corp. —	2%	12-15	11-13	
Shenango Valley Water, 5% pfd. (quar.)	\$1.25	12- 1	11-16	Sterling Aluminum Products (quar.)	10c	12-15	12- 1	Union Gas System Inc. (Kansas) —	38c	12- 1	11-14	
Shepard-Niles Crane & Hoist Corp.	75c	12-10	11-30	Extra	45c	12- 1	11-18	Common (quar.)	\$1.25	12- 1	11-14	
Sherwin-Williams Co., 4% pfd. (quar.)	\$1	12- 1	11-13	Sterling Precision Corp., 5% pfd. A (quar.)	12 1/2c	1-1-60	12-14	5% preferred (quar.)	10c	12-14	12- 4	
Shawinigan Water & Power —	150c	1- 2	12- 2	Stern & Stern Textiles, Inc. —	5c	1-1-60	12-14	Class B (quar.)	10c	12-14	12- 4	
4% preferred (quar.)	156 1/4c	1- 2	12- 2	4 1/2% preferred (quar.)	10c	1-1-60	12-14	Union Oil & Gas (La.) class A (quar.)	10c	12-14	12- 4	
4 1/2% preferred (quar.)	25c	12-14	11- 9	5% preferred (quar.)	50c	1- 2	11-16	Union Pacific Corp. (initial quar.)	10c	12-31	12-11	
Shopping Bag Food Stores (quar.)	15c	11-30	11- 6	Stetson (John B.) Co., 8% preferred (quar.)	50c	1- 2	11-10	Union Tank Car (quar.)	40c	12- 1	11- 9	
Stock dividend	4%	12-15	11-10	Stewart-Warner Corp. (quar.)	25c	12- 5	11-10	United Aircraft Corp. (quar.)	50c	12-10	11-19	
Shop Rite Foods (quar.)	17 1/2c	11-30										

Name of Company	Per Share	When Payable	Holders of Rec.
Waddell & Reed, Inc., class A (initial)	15c	12-15	11-27
Class B (initial)	15c	12-15	11-27
Waite Amulet Mines, Ltd.	120c	12-16	11-20
Walgreen Company (quar.)	40c	12-11	11-16
Walker & Co., class A (quar.)	62 1/2c	1-2	12-18
Walt Disney Production (see Disney (Walt) Productions)	31 1/4c	12-1	11-13
Ward Industries Corp., \$1.25 pfd. A (quar.)	37 1/2c	12-10	11-25
Warner-Lambert, common (quar.)	15c	12-10	11-25
Year-end	\$1.12 1/2c	1-4	12-31
4 1/2% preferred (quar.)	30c	11-25	11-6
Warner & Swasey Co. (quar.)	40c	12-1	11-6
Warren (S. D.) Co., common (quar.)	10c	12-1	11-6
Special	\$1.13	12-1	11-6
\$4.50 preferred (quar.)	8c	12-1	10-29
Washington Mutual Investors Fund, Inc.	50c	12-15	11-20
Quarterly from investment income	25c	11-25	11-10
Washington Water Power (quar.)	50c	12-10	11-25
Waverly Oil Works	50c	12-10	11-25
Weeden & Co. (quar.)	25c	12-21	12-16
Extra	60c	12-1	11-13
Wesix Electric Heater (quar.)	25c	12-1	11-20
Wesson Oil & Snowdrift Co.	\$1.25	12-1	11-20
4.80% preferred (quar.)	30c	12-1	11-1
West Chemical Products	36c	12-1	11-1
Common (increased)	25c	12-20	12-5
5% preferred (quar.)	\$1.50	1-2	12-15
West Coast Telephone, common (quar.)	25c	12-20	12-5
\$1.44 preferred (quar.)	35c	12-1	11-16
West Jersey & Seashore RR. (s-a)	\$1.20	12-1	11-16
West Ohio Gas Co. (quar.)	430c	12-1	10-30
Western Auto Supply Co.	10c	12-30	12-1
Common (increased)	5%	12-18	11-23
4.80% preferred (quar.)	\$1	12-1	11-12
Western Canada Breweries, Ltd. (quar.)	—	11-23	10-29
Western Carolina Telephone (quar.)	—	11-23	10-29
Western Gold & Uranium (stock dividend)	—	11-23	10-29
Western Insurance Securities Co., com.	—	11-23	10-29
Western Maryland Railway	—	11-23	10-29
Common (2-for-1 stock split)	—	11-23	10-29
4% non-cum. 2nd pfd. (2 1/2-for-1 stock split)	—	11-23	10-29
5% preferred (2 1/2-for-1 stock split)	—	11-23	10-29
7% 1st preferred (2 1/2-for-1 stock split)	—	11-23	10-29
Western Ry. of Alabama	\$3	12-21	12-10
Western Tablet & Stationery Corp.	\$1.25	1-2-60	12-10
5% preferred (quar.)	30c	12-15	11-27
Westinghouse Air Brake (quar.)	60c	12-1	11-9
Westinghouse Electric, common (increased)	95c	12-1	11-9
3.80% preferred B (quar.)	30c	12-1	11-13
Westmoreland, Inc. (extra)	17 1/2c	1-1	12-10
Weston (George), Ltd., class A (quar.)	17 1/2c	1-1	12-10
Class B (quar.)	\$1.12 1/2c	12-1	11-13
4 1/2% preferred (quar.)	18 1/4c	12-1	11-13
6% 2nd preferred (quar.)	35c	12-31	12-11
Whirlpool Corp., common (increased)	85c	12-10	11-27
4 1/4% conv. preferred	50c	12-24	12-10
White Motor Co., common (quar.)	5%	1-10	12-10
Stock dividend	\$1.31 1/4	1-1	12-17
5 1/4% preferred (quar.)	50c	12-24	12-14
White Stores, Inc. (stock dividend)	5c	12-10	11-27
Whitaker Paper Co. (quar.)	25c	2-19	1-29
Wickes Corp. new com. (initial-quar.)	18 1/4c	12-18	12-8
Wilcox Oil Co. (quar.)	35c	12-10	11-20
Williams Bros. (quar.)	20c	12-10	11-20
Williams & Co., Inc. (quar.)	—	11-23	10-29
Extra	—	11-23	10-29
Williams-McWilliams Industries	1%	1-4	12-4
Stock dividend	62 1/2c	1-1	12-14
Wilson Bros., 5% preferred (s-a)	\$1.06 1/4	1-1	12-14
Wilson & Co., \$4.25 preferred (quar.)	10c	11-30	11-13
Winn-Dixie Stores (monthly)	10c	12-26	12-10
Monthly	52 1/2c	12-1	11-2
Wisconsin Electric Power, com. (year-end)	50c	1-31	1-15
6% preferred 1897 series (quar.)	\$1.50	1-31	1-15
3.60% preferred (quar.)	90c	12-1	11-13
Wisconsin Public Service, com. (increased)	32 1/2c	12-19	11-30
Wometco Enterprises, class A	17 1/2c	12-15	12-1
Class B	6 1/2c	12-15	12-1
Wood Conversion (increased s-a)	25c	11-23	11-23
Wood (G. H.) & Co., Ltd., 5 1/2% pfd. (quar.)	\$1.37 1/2	12-1	11-15
Wood (John) Industries, Ltd., class A (quar.)	40c	1-2	12-14
4 1/2% preferred (quar.)	\$1.12 1/2	1-2	12-14
Wood Harmon Corp., \$3 pfd. (s-a)	\$1.50	12-1	11-16
Woodward Governor (quar.)	50c	12-3	11-19
Woodward Iron Co. (quar.)	40c	12-12	11-23
Woolworth (F. W.) Co. (quar.)	62 1/2c	12-1	11-2
Woolworth (F. W.) Ltd., 6% pfd. (s-a)	3%	12-9	10-30
World Publishing (reduced)	10c	12-15	12-4
Stock dividend	4%	12-15	12-4
Wrigley (Wm.) Jr. (monthly)	25c	12-1	11-20
Monthly	25c	2-1	1-20
Extra	\$1	12-1	11-20
Wurlitzer Company (quar.)	10c	12-1	11-13
Wyandotte Chemical (quar.)	25c	12-10	11-20
Wyandotte Worsted (year-end)	20c	11-27	11-12
Wyman-Gordon Co. (quar.)	\$1.25	12-10	12-1
Yellow Cab, 6% pfd. (quar.)	37 1/2c	1-29-60	1-9
6% preferred (quar.)	37 1/2c	4-29-60	4-9
6% preferred (quar.)	37 1/2c	7-29-60	7-9
Yellow Transit Freight Lines, Inc. (stock dividend)	1%	1-4	12-24
Young Spring & Wire (quar.)	50c	12-15	12-1
Youngstown Sheet & Tube Co. (quar.)	\$1.25	12-15	11-16

other financial institutions, was unveiled in New York on Nov. 18 by this corporation.

Pointing out advantages of the new system, Percival E. Furber, Trans-Lux Board Chairman said:

"Our closed circuit television system puts up-to-the-second stock market data—in the most convenient form—right in front of the man who must make quick decisions in the financial market."

(1963) Trice Oil & Gas Co.—Oil and Gas Exploration Programs Offered

This company on Nov. 6 commenced a public offering of \$5,000,000 of non-assignable participations in the company's oil and gas exploration programs (6001, 6002, 6003 and 6004). These participations are being offered in amounts of \$5,000, or more, in increments of \$1,000. \$1,000,000 of these participations are being offered in Trice Program 6001. No participations in Trice Program 6001 for the first quarter of 1960 will be offered after Dec. 31, 1959, and in event that commitments for participations in Trice Program 6001 aggregating at least \$400,000 have not been made by Dec. 31, 1959 all commitments for participations therein shall automatically be released. No participations in Trice Program 6002 for the second quarter of 1960 will be offered after March 31, 1960, and in the event that commitments for participations in Trice Program 6002 aggregating at least \$400,000 have not been made by March 31, 1960, all commitments for participations therein shall automatically be released.

PROCEEDS—The net proceeds will be used for the acquisition and exploration of undeveloped oil and gas properties.—V. 190, p. 1569.

Turner Timber Corp.—Registers With SEC

This corporation, located at 60 East 42nd St., New York, N. Y., filed a registration statement with the SEC on Nov. 12, 1959 covering \$2,000,000 of 6 1/2%, convertible debentures due 1969 and 250,000 shares of common stock, 1 cent par value, to be offered for public sale, in units consisting of \$1,000 principal amount of debentures, and 125 shares of common stock, at a price of \$1,001.25 per unit plus accrued interest from Dec. 15, 1959. Frank P. Hunt & Co., Inc., is named as underwriter, on a "best efforts" basis, and will receive an underwriting commission of \$100 per unit.

According to the prospectus, the company is a Delaware corporation, organized on Sept. 16, 1959, for the purpose of purchasing certain properties which the company's management believes contain substantial amounts of merchantable standing timber and deposits of coal and which the company intends to exploit on a commercial basis. It is or will be qualified to do business in the States of West Virginia, Kentucky, and North Carolina. The principal office of the company is located in Charlotte, N. C. If all the debentures and common stock included in the offering are sold, \$1,350,000 will be used to acquire certain properties, referred to as the "Ford-Peabody" property and the "Hines" property, and the balance will be applied to working capital. The company will not operate any business until it acquires the Ford-Peabody and the Hines properties.

Twin Coach Co.—Merger Off

Merger discussions between Hiller Aircraft Corp. of Palo Alto, Calif. and this company of Buffalo, N. Y., have been discontinued by mutual agreement. Officials of the two companies stated on Nov. 13 that the detailed studies for merging the two companies did not indicate that the anticipated benefits originally contemplated from the combination could be realized.—V. 190, p. 1983.

United States Fidelity & Guaranty Co.—Rights Expire

This company subscribed for a total of 904,146 shares of an issue of 910,743 shares of \$5 par value stock offered at \$26.50 per share to stockholders of record Oct. 28, 1959. The right to subscribe is to be offered on Nov. 17, 1959.

An investment banking group headed by Alex. Brown & Sons, Baker, Watts & Co., John C. Legg & Company and Stein Bros. & Boyce, which underwrote the issue, announced that they are offering for public sale at \$31.50 per share the 6,597 shares of stock not subscribed for.—V. 190, p. 1881.

Urethane Corp. of California—Securities Offered

Wilson, Johnson & Higgins and Evans, McCormack & Co. (jointly) on Nov. 12 offered publicly to quick oversubscription 170,000 shares of \$5 par value class A capital stock 6% cumulative preferred dividend (non-voting except on default in dividend payments) and 170,000 shares of 5c par value common stock. These securities were offered only in units, each consisting of one share of class A stock and one share of common stock, at a public offering price of \$5.05 per unit. The shares comprising a single unit are transferable only together until Jan. 1, 1961.

PROCEEDS—The company proposes to use the net proceeds to engage in the manufacture and distribution of flexible urethane foam.

BUSINESS—The company is a corporation, organized Aug. 27, 1959, under the California law. It intends, initially, to manufacture and produce flexible urethane foam in the metropolitan area of Los Angeles, Calif., and to market its product throughout the Pacific Coast area.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

\$5 par value class A capital stock Authorized Outstanding
\$5 cents par value common stock 200,000 shs. 170,000 shs.
5 cents par value common stock 400,000 shs. 340,000 shs.

* Including 145,000 shares to be sold at par to the founders or such other persons as they shall designate, and 25,000 shares to be sold at par to the underwriters.

UNDERWRITERS—The names of the underwriters and the respective amounts of the 170,000 units which are severally to be purchased by the underwriters from the company, are as follows: Wilson, Johnson & Higgins, 110,000 shares, Evans, McCormack & Co., 60,000 shares. —V. 190, p. 1465.

The proceeds are to be used for general corporate purposes.

U. S. Magnet & Alloy Corp., Bloomfield, N. J.—Files With Securities and Exchange Commission

The corporation on Oct. 30 filed a letter of notification with the SEC covering 150,000 shares of common stock (par 10 cents) to be offered at \$2 per share, through Robert Edelstein Co., Inc., New York, New York.

The proceeds are to be used for general corporate purposes.

U. S. Sonics Corp., Somerville, Mass.—Files With SEC

The corporation on Nov. 5 filed a letter of notification with the SEC covering 73,300 shares of common stock (no par) to be offered at \$2.50 per share, through Old Colony Investment Co., Stoneham, Mass.

STATE AND CITY DEPARTMENT

BOND PROPOSALS AND NEGOTIATIONS

ALABAMA

Montgomery Water Works and Sanitary Sewer Board, Ala.

Bond Offering—Silas D. Cater, Secretary, will receive sealed bids until 10 a.m. (CST) on Nov. 30 for the purchase of \$10,000,000 water and service system revenue bonds. Dated July 1, 1959. Due on Jan. 1 from 1961 to 1981 inclusive. Callable as of Jan. 1, 1965. Principal and interest (J-J) payable at the Chemical Bank New York Trust Co., New York City, or at the First National Bank of Montgomery. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Muscle Shoals, Ala.

Warrant Sale—An issue of \$300,000 4 1/2% electric system revenue refunding warrants was sold to a group composed of Hugo Marx & Co.; Watkins, Morrow & Co.; Seelers, Doe & Bonham; Berny Perry & Co., and Merrill Lynch, Pierce, Fenner & Smith. Dated Oct. 1, 1959. Legality approved by Dumas, O'Neal & Hayes, of Birmingham.

ARIZONA

Pima County Sch. Districts (P. O. Tucson), Ariz.

Bond Sale—The \$1,329,000 general obligation bonds offered Nov. 17—v. 190, p. 1883—were awarded to a syndicate headed by Merrill Lynch, Pierce, Fenner & Smith Inc., as follows:

\$652,000 High School District No. 12 bonds, at a price of 100.02, for \$482,000 4 1/2s, due on June 1 from 1962 to 1976 inclusive; and \$170,000 4s, due on June 1, from 1977 to 1979 inclusive. 677,000 School District No. 12 bonds, at a price of 100.06, for \$507,000 4 1/2s, due on June 1 from 1962 to 1976 inclusive; and \$170,000 4s, due on June 1, from 1970 to 1979 inclusive.

Other members of the syndicate: Francis I. duPont & Co.; E. F. Hutton & Co.; Kirchner, Ormsbee & Weisner, Inc.; Howard Taylor & Co.; Woodward & Zuber, and First National Bank of Arizona, Phoenix.

Salt River Project Agricultural Improvement and Power District (P. O. Tempe), Ariz.

Bond Offering—V. I. Corbell, President of Board of Directors, will receive sealed bids until 10 a.m. (MST) on Dec. 1 for the purchase of \$15,000,000 Improvement Issue Number Nine bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1963 to 1992 inclusive. Bonds due in 1970 and thereafter are callable as of Jan. 1, 1969. Principal and interest (J-J) payable at the Valley National Bank of Phoenix, or the First National Bank of Arizona, in Phoenix, or the Harris Trust & Savings Bank, of Chicago, or the First National City Bank of New York City, at the option of the holder. Legality approved by Chapman & Cutler, of Chicago.

CALIFORNIA

Anaheim Union High School Dist., Orange County, Calif.

Bond Sale—The \$1,360,000 school building bonds offered Nov. 17—v. 190, p. 2088—were awarded to a syndicate headed by the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.27, a net interest cost of about 3.86%, as follows:

\$300,000 5s. Due on Dec. 1 from 1960 to 1971 inclusive.

1,060,000 3 3/4s. Due on Dec. 1 from 1972 to 1979 inclusive.

Cajon Valley Union Sch. District, San Diego County, Calif.

Bond Offering—R. B. James, County Clerk, will receive sealed bids at his office in San Diego until 10:30 a.m. (PST) on Dec. 1 for the purchase of \$522,000 school bonds, as follows:

\$312,000 1957, Series D bonds. Due on Jan. 1 from 1961 to 1985 inclusive.

210,000 1959, Series A bonds. Due on Jan. 1 from 1961 to 1985 inclusive.

Dated Jan. 1, 1960. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

California (State of)

Bond Offering—Bert A. Betts, State Treasurer, will receive sealed bids until 10 a.m. (PST) on Dec. 9 for the purchase of \$100,000 bonds, as follows:

\$50,000,000 State Construction Program bonds, Series C. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1985 inclusive. Bonds due in 1981 and thereafter are callable on June 1, 1980. Interest J-D.

50,000,000 Veterans bonds, Series W. Dated Jan. 1, 1960. Due on Oct. 1 from 1961 to 1985 inclusive. Bonds due in 1981 and thereafter are callable as of Oct. 1, 1981. Interest A-O.

Payable at the State Treasurer's office, or at the option of the holder, at the office of any duly authorized agent of the State Treasurer, including the agent of the State Treasurer in New York City. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Castro Valley School District, Alameda County, Calif.

Bond Sale—The \$280,000 school bonds offered Nov. 17—v. 190, p. 1883—were awarded to a group composed of Blyth & Co., Inc., R. H. Moulton & Co., and Security First National Bank of Los Angeles, at a price of 100.003, a net interest cost of about 4.12%, as follows:

\$100,000 5s. Due on Dec. 15 from 1960 to 1966 inclusive.

10,000 4 1/2s. Due on Dec. 15, 1967.

170,000 4s. Due on Dec. 15 from 1968 to 1984 inclusive.

Chapman College (P. O. Los Angeles), Calif.

Bond Sale—An issue of \$839,000 non-tax exempt dormitory revenue bonds was sold to the Federal Housing and Home Finance Agency, as 2 3/4s, at a price of par.

Covina Union High School District, Los Angeles County, Calif.

Bond Offering—Gordon T. Nesvig, County Clerk, will receive sealed bids at his office in Los Angeles until 9 a.m. (PST) on Dec. 8 for the purchase of \$376,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1980 inclusive. Principal and interest (J-J) payable at the County Treasurer's office.

Lafayette School District, Contra Costa County, Calif.

Bond Sale—The \$175,000 school bonds offered Nov. 10—v. 190, p. 1884—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.079, a net interest cost of about 4.08%, as follows:

\$60,000 5s. Due on Dec. 15 from 1960 to 1965 inclusive.

30,000 3 3/4s. Due on Dec. 15 from 1966 to 1968 inclusive.

85,000 4s. Due on Dec. 15 from 1969 to 1979 inclusive.

Fullerton Union High Sch. District, Orange and Los Angeles Counties, California

Bond Sale—The \$1,000,000 school bonds offered Nov. 17—v. 190, p. 1884—were awarded to a syndicate headed by the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.04, a net interest cost of about 3.78%, as follows:

\$150,000 5s. Due on Dec. 1 from 1960 to 1962 inclusive.

850,000 3 3/4s. Due on Dec. 1 from 1963 to 1979 inclusive.

Other members of the syndicate:

Merrill Lynch, Pierce, Fenner & Smith Inc.; John Nuveen & Co.; Stone & Youngberg; J. A. Hogle & Co.; Irving Lundborg & Co.; Lawson, Levy, Williams & Stern; Wagenseller & Durst, Inc.; Stern, Frank, Meyer & Fox; Fred D. Blake & Co., and C. N. White & Co.

Greenfield Union School District, Kern County, Calif.

Bond Sale—An issue of \$165,000 3 3/8% school building bonds was sold to the Security-First National Bank of Los Angeles, at a price of 100.10, a basis of about 3.84%. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1965 inclusive. Principal and interest (J-D) payable at the County Treasurer's office.

Hemet, Calif.

Bond Sale—The \$300,000 general obligation municipal improvement bonds offered Nov. 9—v. 190, p. 1883—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.06, a net interest cost of about 4.22%, as follows:

\$75,000 5 1/2s. Due on Dec. 1 from 1960 to 1964 inclusive.

135,000 4s. Due on Dec. 1 from 1965 to 1973 inclusive.

90,000 4 1/4s. Due on Dec. 1 from 1974 to 1979 inclusive.

Hudson School District, Los Angeles County, Calif.

Bond Offering—Gordon T. Nesvig, County Clerk, will receive sealed bids at his office in Los Angeles until 9 a.m. (PST) on Dec. 8 for the purchase of \$376,000 school bonds. Dated Jan. 1, 1960.

Due on Jan. 1 from 1961 to 1980 inclusive. Principal and interest (J-J) payable at the County Treasurer's office.

Lafayette School District, Contra Costa County, Calif.

Bond Sale—The \$175,000 school bonds offered Nov. 10—v. 190, p. 1884—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.079, a net interest cost of about 4.08%, as follows:

\$60,000 5s. Due on Dec. 15 from 1960 to 1965 inclusive.

30,000 3 3/4s. Due on Dec. 15 from 1966 to 1968 inclusive.

85,000 4s. Due on Dec. 15 from 1969 to 1979 inclusive.

Los Angeles, Calif.

Bond Sale—The \$12,000,000 Department of Water and Power, water works revenue bonds offered Nov. 18 were awarded to a syndicate headed by the First Boston Corp., at a price of par, a net interest cost of about 3.74%, as follows:

\$2,400,000 5s. Due on Dec. 1 from 1960 to 1965 inclusive.

400,000 4.20s. Due on Dec. 1, 1966.

800,000 3.30s. Due on Dec. 1, 1967

and 1968.

800,000 3.40s. Due on Dec. 1, 1969

and 1970.

Dated Jan. 1, 1960. Legality approved by O'Melveny & Myers, of Los Angeles.

Note—All bids submitted for the above bonds when originally offered on Nov. 10—v. 190, p. 2088—were rejected.

Rio School Dist., Ventura County, California

Bond Offering—Robert L. Hamm, County Clerk, will receive sealed bids at his office in Ventura until 11 a.m. (PST) on Dec. 1 for the purchase of \$343,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1974 inclusive. Principal and interest (J-J) payable at the County Treasurer's office.

St. Helena, Calif.

Bond Offering—Marie Volper, City Clerk, will receive sealed bids until 8 p.m. (PST) on Nov. 24 for the purchase of \$225,000 water revenue bonds. Dated Sept. 1, 1958. Due on Sept. 1 from 1960 to 1988 inclusive. Principal and interest (M-S) payable at the Bank of America National Trust & Savings Association, of San Francisco. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Santee School District, San Diego County, Calif.

Bond Offering—R. B. James, County Clerk, will receive sealed bids at his office in San Diego until 10:30 a.m. (PST) on Nov. 24 for the purchase of \$110,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1963 to 1984 inclusive. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Sacramento County (P. O. Sacramento), Calif.

Bond Sale—The \$965,000 school bonds offered Nov. 16—v. 190, p. 1883—were awarded to a group composed of the American Trust Co., of San Francisco; California Bank, of Los Angeles; William R. Staats & Co., and Hannaford & Talbot, at a price of 100.005, a net interest cost of about 3.28%, as follows:

\$330,000 6s. Due on June 15, 1961 and 1962.

165,000 3 1/4s. Due on June 15, 1963.

660,000 3s. Due on June 15 from 1964 to 1967 inclusive.

1,320,000 3 1/4s. Due on June 15 from 1968 to 1975 inclusive.

Other members of the syndicate: Blyth & Co., Inc.; Northern Trust Co., of Chicago; Merrill Lynch, Pierce, Fenner & Smith Inc.; Dean Witter & Co.; Kuhn, Loeb & Co.; American Trust Co., of San Francisco; Equitable Securities Corporation; William R. Staats & Co.; E. F. Hutton & Co.; Braun, Bostworth & Co., Inc.; Brown Bros. Harriman & Co.; A. G. Edwards & Sons; Stone & Youngberg, Irving Lundborg & Co.; Shuman, Agnew & Co., and Fred D. Blake & Co.

Tahoe-Truckee Unified Sch. Dist., Placer County, Calif.

Bond Sale—The \$390,000 school bonds offered Nov. 10—v. 190, p. 1779—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, as follows:

\$120,000 5s. Due on Dec. 15 from 1961 to 1968 inclusive.

270,000 4 1/2s. Due on Dec. 15 from 1969 to 1979 inclusive.

CONNECTICUT

Middlefield, Conn.

Bond Sale—The \$335,000 school bonds offered Nov. 12—v. 190,

p. 1984—were awarded to Hornblower & Weeks, as 3.80s, at a price of 100.27, a basis of about 3.76%.

DELAWARE

Delaware (State of)
Bond Sale—The \$16,350,000 bonds offered Nov. 17—v. 190, p. 1984—were awarded to a syndicate headed by Morgan Guaranty Trust Co., of New York City; Kuhn, Loeb & Co., and Kidder, Peabody & Co., as 3.30s, at a price of 100.07, a basis of about 3.29%.

Other members of the syndicate: Bear, Stearns & Co.; Lazard Frères & Co.; Alex. Brown & Sons; B. J. Van Ingen & Co.; W. H. Morton & Co., Inc.; Bache & Co.; Brown Bros. Harriman & Co.; New York Hanseatic Corp.; Boatmen's National Bank, of St. Louis; First National Bank, in Dallas; Johnston, Lemon & Co.; Ohio Company; G. C. Haas & Co.; Fulton Reid & Co., Inc.; A. M. Kidder & Co., Inc.; Ernst & Co.; Freeman & Co.; Peoples National Bank, of Charlottesville; De Haven & Townsend; Crouter & Bodine; Rand & Co.; Malon S. Andrus, Inc.; Tuller & Zucker; Thomas & Co.; Wood, Gundy & Co., Inc.; Federation Bank & Trust Co., of New York; Poole & Co.; Brooke & Co.; Hallowell, Sulzberger, Jenks, Kirkland & Co.; McCormick & Co.; Rauscher, Pierce & Co., Inc.; F. Brittain Kennedy & Co.; Allan Blair & Co.; Stranahan, Harris & Co., Inc.; Dreyfus & Co.; Blewer, Glynn & Co.; Kormendi & Co., Inc.; Granger & Co., and Boettcher & Co.

New Castle County (P. O. Wilmington), Del.

Bond Sale—The \$1,000,000 bonds offered Nov. 19—v. 190, p. 2088—were awarded to a group composed of the Philadelphia National Bank, Blyth & Co., Inc., and Lee Higginson Corp., as 3 3/4s, at a price of 100.98, a basis of about 3.68%.

FLORIDA

Coral Gables, Fla.
Bond Sale—The \$500,000 parking revenue bonds offered Nov. 17—v. 190, p. 1884—were awarded to a group composed of A. C. Allyn & Co., Inc., Mullaney, Wells & Co., and Robert F. Bell & Co., at a price of 98.006, a net interest cost of about 4.27%, as follows: \$221,000 4s. Due on March 1 from 1962 to 1972 inclusive.

111,000 4.10s. Due on March 1 from 1973 to 1976 inclusive. 168,000 4.20s. Due on March 1 from 1977 to 1981 inclusive.

GEORGIA

Floyd County, County School Dist. (P. O. Rome), Ga.
Bond Offering—J. F. Murdock, Secretary of the County Board of Education, will receive sealed bids until 2 p.m. (EST) on Dec. 1 for the purchase of \$1,025,000 school building bonds, as follows:

\$550,000 3 3/4% bonds. Due on Feb. 1 from 1960 to 1972 inclusive. 475,000 4% bonds. Due on Feb. 1 from 1973 to 1979 inclusive.

The bonds are dated Aug. 1, 1959. Principal and interest (F-A) payable at the Trust Company of Georgia, of Atlanta. Legality approved by Spalding, Sibley, Troutman, Meadow & Smith, of Atlanta.

ILLINOIS

Chicago, Ill.
Bond Sale—The \$10,000,000 general obligation bonds offered Nov. 18—v. 190, p. 1984—were awarded to a syndicate headed by Smith, Barney & Co., at a price of 100.09, a net interest cost of about 3.67%, as follows:

\$1,950,000 sewer bonds: \$750,000 3 1/2s, due on Jan. 1 from 1968 to 1970 inclusive; and \$1,200,000 3 3/4s, due on Jan. 1 from 1971 to 1975 inclusive.

800,000 community conservation area bonds as 3 3/4s. Due on Jan. 1 from 1973 to 1977 inclusive.

6,000,000 electric street lighting bonds: \$3,500,000 3 1/2s, due on Jan. 1 from 1961 to 1970 inclusive; and \$2,500,000 3 3/4s, due on Jan. 1 from 1971 to 1975 inclusive.

1,250,000 playground and recreation bonds as 3 3/4s. Due on Jan. 1 from 1974 to 1977 inclusive.

Other members of the syndicate:

Blyth & Co., Inc.; Harriman Ripley & Co., Inc.; Lazard Frères & Co.; Salomon Bros. & Hutzler; Mercantile Trust Co., St. Louis; R. W. Pressprich & Co.; Equitable Securities Corp.; The Illinois Co., Inc.; A. G. Becker & Co., Inc.; Bacon, Whipple & Co.

First of Michigan Corp.; Shearson, Hammill & Co.; William Blair & Co.; Eldredge & Co.; Bache & Co.; The Boatmen's National Bank, St. Louis; Blunt Ellis & Simmons; Julien Collins & Co.; E. F. Hutton & Co.; McCormick & Co.;

Field, Richards & Co.; Chas. E. Weigold & Co., Inc.; Third National Bank, Nashville; Lyons & Shafto, Inc.; Burns, Corbett & Pickard, Inc.; First of Iowa Corp.; Hannabs, Ballin & Lee; Allan Blair & Co.; Watling, Lerchen & Co.; J. A. Overton & Co. and Frantz Hutchinson & Co.

Chicago Housing Authority, Ill.

Note Offering—Sealed bids will be received until 1 p.m. (EST) on Nov. 24 for the purchase of \$13,336,000 notes. Dated Dec. 8, 1959. Due June 10, 1960.

Christian County Community Unit School District No. 7 (P. O. Stonington), Ill.

Bond Offering—Richard Covington, Secretary of Board of Education, will receive sealed bids until 8 p.m. (CST) on Nov. 30 for the purchase of \$425,000 school building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Interest J-D. Legality approved by Chapman & Cutler, of Chicago.

Cook County Community Consol. School District No. 34 (P. O. 1215 Waukegan Road, Glenview), Ill.

Bond Sale—The \$550,000 school bonds offered Nov. 10—v. 190, p. 1884—were awarded to a group composed of the First National Bank, of Chicago; A. G. Becker & Co., Inc., and Bacon, Whipple & Co., as 3 3/8s, at a price of 100.04, a basis of about 3.87%.

Cumberland, Coles and Shelby Counties Community School District No. 3 (P. O. Neoga), Illinois

Bond Sale—The \$395,000 school building bonds offered Nov. 12—v. 190, p. 1985—were awarded to Barcus, Kindred & Co., and White-Phillips Co., jointly, at a price of 100.01, a net interest cost of about 3.96%, as follows:

\$305,000 4s. Due on Dec. 1 from 1961 to 1973 inclusive.

90,000 3.90s. Due on Dec. 1 from 1974 to 1976 inclusive.

Kane County School District No. 129 (P. O. 152 Glenwood Place, Aurora), Ill.

Bond Offering—Helen Lundquist, Secretary of Board of Education, will receive sealed bids until 7:30 p.m. (CST) on Dec. 7 for the purchase of \$1,215,000 school building bonds. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1975 inclusive. Principal and interest (J-D) payable at a bank or trust company in Illinois as may be mutually agreeable to the purchaser and the School District. Legality approved by Chapman & Cutler, of Chicago.

Peoria County Community High School District No. 312 (P. O. Peoria Heights), Ill.

Bond Sale—An issue of \$200,000 school building bonds was sold

to the First National Bank, of Chicago, at a price of 100.03, a net interest cost of about 3.63%, as follows:

\$90,000 3 3/4s. Due on Jan. 1 from 1960 to 1969 inclusive.

110,000 3.60s. Due on Jan. 1 from 1970 to 1978 inclusive.

Dated Nov. 1, 1959. Principal and interest (J-D) payable at the First National Bank, of Chicago. Legality approved by Chapman & Cutler, of Chicago.

Peoria Public Building Commission (P. O. Peoria), Ill.

Bond Offering—Secretary Raymond J. Fraser announces that sealed bids will be received until 11 a.m. (CST) on Dec. 2 for the purchase of \$4,800,000 public building revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1979 inclusive. Callable on Dec. 1, 1969. Principal and interest (J-D) payable at banks in Chicago, or Peoria, or New York City, as may be agreed upon by the Commission and the purchaser. Legality approved by Chapman & Cutler, of Chicago.

Note—The foregoing supplements the report in our issue of Oct. 26—v. 190, p. 1781.

Roxana, Ill.

Bond Offering—Kenneth Nall, President of the Board of Trustees, will receive sealed bids until 7 p.m. (CST) on Dec. 2 for the purchase of \$145,000 sewage treatment construction bonds. Dated Dec. 15, 1959. Due on June 1 from 1960 to 1977 inclusive. Interest J-D. Legality approved by Charles & Trauernicht, of St. Louis.

Waukegan Park District, Ill.

Bond Offering—Charles L. Whyte, Secretary of Board of Park Commissioners, will receive sealed bids until 3 p.m. (CST) on Nov. 24 for the purchase of \$225,000 park acquisition and improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1972 inclusive. Principal and interest (J-D) payable at a place mutually agreed upon between the purchaser and the Board of Park Commissioners. Legality approved by Chapman & Cutler, of Chicago.

INDIANA

Indianapolis Redevelopment Dist., Indiana

Bond Sale—The \$2,730,000 redevelopment bonds offered Nov. 19—v. 190, p. 1884—were awarded to a group headed by the Chemical Bank New York Trust Co., at a price of 100.01, a net interest cost of about 3.24%, as follows:

\$260,000 5s. Due on Jan. 1, 1962 and 1963.

780,000 3.80s. Due on Jan. 1 from 1964 to 1969 inclusive.

1,690,000 3 1/4s. Due on Jan. 1 from 1970 to 1982 inclusive.

Others in the account: Kuhn, Loeb & Co., Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc., Green, Ellis & Anderson, A. G. Edwards & Sons, Laird, Bissell & Meeds, and the First Union National Bank of North Carolina, Charlotte.

Warrick County (P. O. Boonville), Indiana

Bond Sale—The \$40,000 advancement fund bonds offered Nov. 13—v. 190, p. 1884—were awarded to the Boonville Savings Association, as 4s, at a price of 100.25, a basis of about 3.94%.

IOWA

Ames, Iowa

Bond Offering—M. W. Jordan, City Clerk, will receive sealed bids until 5 p.m. (CST) on Dec. 8 for the purchase of \$400,000 sewer revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1972 inclusive. Principal and interest payable at the City Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

Grinnell-Newburg Community Sch. District (P. O. Grinnell), Iowa

Bonds Not Sold—All bids received for the \$725,000 general

obligation school building bonds offered Nov. 16—v. 190, p. 2089—were rejected.

Nora Springs, Iowa

Bond Offering—Pearl B. Fredericks, Town Clerk, will receive sealed and oral bids at 7:30 p.m. (CST) on Nov. 30 for the purchase of \$97,000 general obligation sewer bonds. Dated Dec. 1, 1959. Due on Nov. 1 from 1961 to 1979 inclusive. Legality approved by Herrick & Langdon, of Des Moines.

Perry, Iowa

Bond Offering—City Clerk Dorothy N. Peddicord announces that bids will be received until Dec. 7 for the purchase of \$59,000 funding bonds.

Reinbeck, Iowa

Bond Sale—An issue of \$27,000 funding bonds was sold to Carlton D. Beh Company, as 3.90s, at a price of 100.05, a basis of about 3.88%.

KANSAS

Salinas, Kan.

Bond Sale—The \$1,418,803.23 general improvement bonds offered Nov. 17 were awarded to a group composed of the Northern Trust Co., Chicago, City National Bank & Trust Co., Commerce Trust Co., both of Kansas City, and Milburn, Cochran & Co., at a price of 100.03, a net interest cost of about 3.60%, as follows:

\$613,803.23 3 3/8s. Due on June 1 and Dec. 1 from 1961 to 1970 inclusive.

20,000 3 1/2s. Due on June 1 and Dec. 1, 1971.

180,000 3 3/4s. Due on June 1 and Dec. 1 from 1972 to 1980 inclusive.

The bonds are dated Dec. 1, 1959. Interest J-D. Legality approved by Stinson, Mag, Thomson, McEvers & Fizzell, of Kansas City.

KENTUCKY

Hopkinsville, Ky.

Bond Offering—W. H. Hightower, City Clerk, will receive sealed bids until 8 p.m. (CST) on Dec. 1 for the purchase of \$145,000 school building revenue bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1978 inclusive. Principal and interest (M-N) payable at the First-City Bank & Trust Co., Hopkinsville. Legality approved by Joseph R. Lubin, of Louisville.

Monticello, Ky.

Bond Offering—W. J. Guffey, City Clerk, will receive sealed bids until 2 p.m. (CST) on Nov. 23 for the purchase of \$60,000 street improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Principal and interest (J-D) payable at the Monticello Banking Co., Monticello. Legality approved by Parker W. Duncan, of Bowling Green

LOUISIANA

Abita Springs, La.

Bond Sale—The bonds totaling \$138,000 offered Nov. 10—v. 190, p. 1676—were awarded to the Citizens Bank & Trust Co., of Covington, and Scharff & Jones, Inc. jointly, as follows:

\$500,000 departmental equipment bonds, as 4s.

1,000,000 extraordinary school repairs bonds, as 4s.

1,500,000 construction of public ways bonds, as 4s.

500,000 construction of bridges bonds, as 3 3/4s.

300,000 construction of buildings acquisition of land bonds, as 3 3/4s.

500,000 sewer

p. 1984—were awarded to Hornblower & Weeks, as 3.80s, at a price of 100.27, a basis of about 3.76%.

DELAWARE

Delaware (State of)

Bond Sale—The \$16,350,000 bonds offered Nov. 17—v. 190, p. 1984—were awarded to a syndicate headed by Morgan Guaranty Trust Co., of New York City; Kuhn, Loeb & Co., and Kidder, Peabody & Co., as 3.30s, at a price of 100.07, a basis of about 3.29%.

Other members of the syndicate: Bear, Stearns & Co.; Laidlaw & Co.; Alex. Brown & Sons; B. J. Van Ingen & Co.; W. H. Morton & Co., Inc.; Bache & Co.; Brown Bros. Harriman & Co.; New York Hanseatic Corp.; Boatmen's National Bank, of St. Louis; First National Bank, in Dallas; Johnston, Lemon & Co.; Ohio Company; G. C. Haas & Co.; Fulton Reid & Co., Inc.; A. M. Kidder & Co., Inc.; Ernst & Co.; Freeman & Co.; Peoples National Bank, of Charlottesville; DeHaven & Townsend; Crouter & Bodine; Rand & Co.; Malon S. Andrus, Inc.; Tuller & Zucker; Thomas & Co.; Wood, Gundy & Co., Inc.; Federation Bank & Trust Co., of New York; Poole & Co.; Brooke & Co.; Hallowell, Sulzberger, Jenks, Kirkland & Co.; McCormick & Co.; Rauscher, Pierce & Co., Inc.; F. Brittain Kennedy & Co.; Allan Blair & Co.; Stranahan, Harris & Co., Inc.; Dreyfus & Co.; Blewer, Glynn & Co.; Kormendi & Co., Inc.; Granger & Co., and Boettcher & Co.

New Castle County (P. O. Wilmington), Del.

Bond Sale—The \$1,000,000 bonds offered Nov. 19—v. 190, p. 2088—were awarded to a group composed of the Philadelphia National Bank, Blyth & Co., Inc., and Lee Higginson Corp., as 3 1/2s, at a price of 100.98, a basis of about 3.68%.

FLORIDA

Coral Gables, Fla.

Bond Sale—The \$500,000 parking revenue bonds offered Nov. 17—v. 190, p. 1884—were awarded to a group composed of A. C. Allyn & Co., Inc., Mullaney, Wells & Co., and Robert F. Bell & Co., at a price of 98.006, a net interest cost of about 4.27%, as follows: \$221,000 4s. Due on March 1 from 1962 to 1972 inclusive.

111,000 4.10s. Due on March 1 from 1973 to 1976 inclusive. 168,000 4.20s. Due on March 1 from 1977 to 1981 inclusive.

GEORGIA

Floyd County, County School Dist. (P. O. Rome), Ga.

Bond Offering—J. F. Murdock, Secretary of the County Board of Education, will receive sealed bids until 2 p.m. (EST) on Dec. 1 for the purchase of \$1,025,000 school building bonds, as follows:

\$550,000 3 1/4% bonds. Due on Feb. 1 from 1960 to 1972 inclusive. 475,000 4% bonds. Due on Feb. 1 from 1973 to 1979 inclusive.

The bonds are dated Aug. 1, 1959. Principal and interest (F-A) payable at the Trust Company of Georgia, of Atlanta. Legality approved by Spalding, Sibley, Troutman, Meadow & Smith, of Atlanta.

ILLINOIS

Chicago, Ill.

Bond Sale—The \$10,000,000 general obligation bonds offered Nov. 18—v. 190, p. 1984—were awarded to a syndicate headed by Smith, Barney & Co., at a price of 100.09, a net interest cost of about 3.67%, as follows:

\$1,950,000 sewer bonds: \$750,000 3 1/2s, due on Jan. 1 from 1968 to 1970 inclusive; and \$1,200,000 3 3/4s, due on Jan. 1 from 1971 to 1975 inclusive.

800,000 community conservation area bonds as 3 3/4s. Due on Jan. 1 from 1973 to 1977 inclusive.

6,000,000 electric street lighting bonds: \$3,500,000 3 1/2s, due on Jan. 1 from 1961 to 1970 inclusive; and \$2,500,000 3 3/4s, due on Jan. 1 from 1971 to 1975 inclusive.

1,250,000 playground and recreation bonds as 3 3/4s. Due on Jan. 1 from 1974 to 1977 inclusive.

Other members of the syndicate:

Blyth & Co., Inc.; Harriman Ripley & Co., Inc.; Lazard Freres & Co.; Salomon Bros. & Hutzler; Mercantile Trust Co., St. Louis; R. W. Pressprich & Co.; Equitable Securities Corp.; The Illinois Co., Inc.; A. G. Becker & Co., Inc.; Bacon, Whipple & Co.; First of Michigan Corp.; Shearson, Hammill & Co.; William Blair & Co.; Eldredge & Co.; Bache & Co.; The Boatmen's National Bank, St. Louis; Blunt Ellis & Simmons; Julien Collins & Co.; E. F. Hutton & Co.; McCormick & Co.;

Field, Richards & Co.; Chas. E. Weigold & Co., Inc.; Third National Bank, Nashville; Lyons & Shaffo, Inc.; Burns, Corbett & Pickard, Inc.; First of Iowa Corp.; Hannabs, Ballin & Lee; Allan Blair & Co.; Watling, Lerchen & Co.; J. A. Overton & Co. and Frantz Hutchinson & Co.

Chicago Housing Authority, Ill.

Note Offering—Sealed bids will be received until 1 p.m. (EST) on Nov. 24 for the purchase of \$13,036,000 notes. Dated Dec. 8, 1959. Due June 10, 1960.

Christian County Community Unit School District No. 7 (P. O. Stonington), Ill.

Bond Offering—Richard Covington, Secretary of Board of Education, will receive sealed bids until 8 p.m. (CST) on Nov. 30 for the purchase of \$425,000 school building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Interest J-D. Legality approved by Chapman & Cutler, of Chicago.

Cook County Community Consol. School District No. 34 (P. O. 1215 Waukegan Road, Glenview), Ill.

Bond Sale—The \$550,000 school bonds offered Nov. 10—v. 190, p. 1884—were awarded to a group composed of the First National Bank, of Chicago; A. G. Becker & Co., Inc., and Bacon, Whipple & Co., as 3 1/2s, at a price of 100.04, a basis of about 3.87%.

Cumberland, Coles and Shelby Counties Community School District No. 3 (P. O. Neoga), Illinois

Bond Sale—The \$395,000 school bonds offered Nov. 12—v. 190, p. 1985—were awarded to Barcus, Kindred & Co., and White-Phillips Co., jointly, at a price of 100.01, a net interest cost of about 3.96%, as follows:

\$305,000 4s. Due on Dec. 1 from 1961 to 1973 inclusive.

90,000 3.90s. Due on Dec. 1 from 1974 to 1976 inclusive.

Kane County School District No. 129 (P. O. 152 Glenwood Place, Aurora), Ill.

Bond Offering—Helen Lundquist, Secretary of Board of Education, will receive sealed bids until 7:30 p.m. (CST) on Dec. 7 for the purchase of \$1,215,000 school building bonds. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1975 inclusive. Principal and interest (J-D) payable at a bank or trust company in Illinois as may be mutually agreeable to the purchaser and the School District. Legality approved by Chapman & Cutler, of Chicago.

Peoria County Community High School District No. 312 (P. O. Peoria Heights), Ill.

Bond Sale—An issue of \$200,000 school building bonds was sold

to the First National Bank, of Chicago, at a price of 100.03, a net interest cost of about 3.63%, as follows:

\$90,000 3 3/4s. Due on Jan. 1 from 1960 to 1969 inclusive.

110,000 3.80s. Due on Jan. 1 from 1970 to 1978 inclusive.

Dated Nov. 1, 1959. Principal and interest (J-J) payable at the First National Bank, of Chicago. Legality approved by Chapman & Cutler, of Chicago.

Peoria Public Building Commission (P. O. Peoria), Ill.

Bond Offering—Secretary Raymond J. Fraser announces that sealed bids will be received until 11 a.m. (CST) on Dec. 2 for the purchase of \$4,800,000 public building revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1979 inclusive. Callable on Dec. 1, 1969. Principal and interest (J-D) payable at banks in Chicago, or Peoria, or New York City, as may be agreed upon by the Commission and the purchaser. Legality approved by Chapman & Cutler, of Chicago.

Note—The foregoing supplements the report in our issue of Oct. 26—v. 190, p. 1781.

Roxana, Ill.

Bond Offering—Kenneth Nall, President of the Board of Trustees, will receive sealed bids until 7 p.m. (CST) on Dec. 2 for the purchase of \$145,000 sewage treatment construction bonds. Dated Dec. 15, 1959. Due on June 1 from 1960 to 1977 inclusive. Interest J-D. Legality approved by Charles & Trauernicht, of St. Louis.

Waukegan Park District, Ill.

Bond Offering—Charles L. Whyte, Secretary of Board of Park Commissioners, will receive sealed bids until 3 p.m. (CST) on Nov. 24 for the purchase of \$225,000 park acquisition and improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1972 inclusive. Principal and interest (J-D) payable at a place mutually agreed upon between the purchaser and the Board of Park Commissioners. Legality approved by Chapman & Cutler, of Chicago.

INDIANA

Indianapolis Redevelopment Dist., Indiana

Bond Sale—The \$2,730,000 redevelopment bonds offered Nov. 19—v. 190, p. 1884—were awarded to a group headed by the Chemical Bank New York Trust Co., at a price of 100.01, a net interest cost of about 3.24%, as follows: \$260,000 5s. Due on Jan. 1, 1962 and 1963.

780,000 3.80s. Due on Jan. 1 from 1964 to 1969 inclusive.

1,690,000 3 1/4s. Due on Jan. 1 from 1970 to 1982 inclusive.

Others in the account: Kuhn, Loeb & Co., Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc., Green, Ellis & Anderson, A. G. Edwards & Sons, Laird, Bissell & Meeds, and the First Union National Bank of North Carolina, Charlotte.

Warrick County (P. O. Boonville), Indiana

Bond Sale—The \$40,000 advancement fund bonds offered Nov. 13—v. 190, p. 1884—were awarded to the Boonville Savings Association, as 4s, at a price of 100.25, a basis of about 3.94%.

LOUISIANA

Ames, Iowa

Bond Offering—M. W. Jordan, City Clerk, will receive sealed bids until 5 p.m. (CST) on Dec. 8 for the purchase of \$400,000 sewer revenue bonds. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1975 inclusive. Principal and interest payable at the City Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

Grinnell-Newburg Community Sch. District (P. O. Grinnell), Iowa

Bonds Not Sold—All bids received for the \$725,000 general

obligation school building bonds offered Nov. 16—v. 190, p. 2089—were rejected.

Nora Springs, Iowa

Bond Offering—Pearl B. Fredricks, Town Clerk, will receive sealed and oral bids at 7:30 p.m. (CST) on Nov. 30 for the purchase of \$97,000 general obligation sewer bonds. Dated Dec. 1, 1959. Due on Nov. 1 from 1961 to 1979 inclusive. Legality approved by Herrick & Langdon, of Des Moines.

Perry, Iowa

Bond Offering—City Clerk Dorothy N. Peddicord announces that bids will be received until Dec. 7 for the purchase of \$59,000 funding bonds.

Reinbeck, Iowa

Bond Sale—An issue of \$27,000 funding bonds was sold to Carlton D. Beh Company, as 3.90s, at a price of 100.05, a basis of about 3.88%.

KANSAS

Salina, Kan.

Bond Sale—The \$1,418,803.28 general improvement bonds offered Nov. 17 were awarded to a group composed of the Northern Trust Co., Chicago, City National Bank & Trust Co., Commerce Trust Co., both of Kansas City, and Milburn, Cochran & Co., at a price of 100.03, a net interest cost of about 3.60%, as follows:

\$613,803.28 3 3/4s. Due on June 1 and Dec. 1 from 1961 to 1970 inclusive.

20,000 3 1/2s. Due on June 1 and Dec. 1, 1971.

180,000 3 3/4s. Due on June 1 and Dec. 1 from 1972 to 1980 inclusive.

The bonds are dated Dec. 1, 1959. Interest J-D. Legality approved by Stinson, Mag, Thomson, McEvers & Fizzell, of Kansas City.

KENTUCKY

Hopkinsville, Ky.

Bond Offering—W. H. Hightower, City Clerk, will receive sealed bids until 8 p.m. (CST) on Dec. 1 for the purchase of \$145,000 school building revenue bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1978 inclusive. Principal and interest (M-N) payable at the First-City Bank & Trust Co., Hopkinsville. Legality approved by Joseph R. Lubin, of Louisville.

Monticello, Ky.

Bond Offering—W. J. Guffey, City Clerk, will receive sealed bids until 2 p.m. (CST) on Nov. 23 for the purchase of \$60,000 street improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Principal and interest (J-D) payable at the Monticello Banking Co., Monticello. Legality approved by Parker W. Duncan, of Bowling Green

MAINE

Brewer, Me.

Bond Offering—Donald J. Warling, City Treasurer, will receive sealed bids at the Merchants National Bank of Boston, 28 State St., Boston, until 2 p.m. (EST) on Nov. 24 for the purchase of \$170,000 municipal public safety building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1977 inclusive. Legality approved by Eaton, Peabody, Bradford & Veague, of Bangor.

MASSACHUSETTS

Boston, Mass.

Bond Sale—The \$5,300,000 bonds offered Nov. 17—v. 190, p. 1780—were awarded to a syndicate headed by the First National Bank, of Chicago, and Kuhn, Loeb & Co., at a price of 100.04, a net interest cost of about 3.82%, as follows:

\$500,000 departmental equipment bonds, as 4s.

1,000,000 extraordinary school repairs bonds, as 4s.

1,500,000 construction of public ways bonds, as 4s.

500,000 construction of bridges bonds, as 3 3/4s.

300,000 construction of buildings acquisition of land bonds, as 3 3/4s.

500,000 sewerage loan bonds, as 3 3/4s.

1,500,000 construction of school buildings, acquisition of land bonds, as 3 3/4s.

Other members of the syndicate: Continental Illinois National Bank & Trust Co., Chicago; A. C. Allyn & Co.; Carl M. Loeb, Rhoades & Co.; Marine Trust Co., Inc., at a price of 100.01, a net interest cost of about 3.74%, as follows:

\$530,000 5s. Due on Dec. 1 from 1960 to 1963 inclusive.

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H. Morton & Co.; Wood, Struthers & Co.; Third National Bank in Nashville; Arthur L. Wright & Co., and Cooley & Co.

Dighton-Rehoboth Regional School District (P. O. Dighton), Mass.

Bond Sale—The \$2,185,000 school bonds offered Nov. 17—v. 190, p. 1985—were awarded to a group composed of Harriman Ripley & Co., Inc.; Kidder, Peabody & Co.; Hornblower & Weeks; W. E. Hutton & Co.; L. F. Rothschild & Co.; Townsend, Dabney & Tyson; Rockland-Atlas National Bank, of Boston, and George P. Fogg & Co., as 4.10s, at a price of 100.63, a basis of about 4.02%.

Hatfield, Mass.

Bond Sale—The school bonds totaling \$425,000 offered Nov. 12—v. 190, p. 1885—were awarded to the Bankers Trust Company, of New York City, and George P. Fogg & Co., jointly, as 3 3/4s, at a price of 100.09, a basis of about 3.73%.

Southwick, Mass.

Bond Offering—Merrill R. Mason, Town Treasurer, will receive sealed bids at the First National Bank of Boston, Municipal Division, 45 Milk St., Boston, until 11 a.m. (EST) on Dec. 1 for the purchase of \$1,140,000 school bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1979 inclusive. Principal and interest payable at the above-mentioned Bank. Legality approved by Ropes, Gray, Best, Coolidge & Rugg, of Boston.

Swampscott, Mass.

Bond Sale—The \$190,000 Central Fire Station bonds offered Nov. 18—v. 190, p. 2089—were awarded to Bache & Co., as 3 1/4s, at a price of 100.019, a basis of about 3.24%.

Wayland, Mass.

Bond Offering—Dorothy S. Damon, Town Treasurer, will receive sealed bids at the Second Bank-State Street Trust Co., Municipal Dept., 111 Franklin St., Boston, until 2 p.m. (EST) on Nov. 24 for the purchase of \$1,100,000 school project bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1980 inclusive. Principal and interest payable at the above-mentioned Bank. Legality approved by Storey, Thorndike, Palmer & Dodge, of Boston.

MICHIGAN

Dickinson County (P. O. Iron Mountain), Mich.

Notes Not Sold—No bids were submitted for the \$70,000 county road notes offered Nov. 12—v. 190, p. 1677.

Farmington, Mich.

Bond Offering—T. M. Quinn, City Clerk, will receive sealed bids until 8 p.m. (EST) on Dec. 7 for the purchase of \$21,000 special assessment street improvement bonds. Dated Sept. 1, 1959. Due on Dec. 1 from 1960 to 1968 inclusive. Interest J-D. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

Farmington Township (P. O. Farmington), Mich.

Bond Sale—The \$42,000 special assessment paving bonds offered Nov. 10—v. 190, p. 1885—were awarded to Kenower, MacArthur & Company.

Harper Woods, Mich.

Bonds Not Sold—The lone bid received for the \$48,000 Motor Vehicle Highway Fund bonds offered Nov. 9—v. 190, p. 1780—was rejected.

Hazel Park School District, Mich.

Note Sale—The \$250,000 State aid anticipation notes offered Nov. 9—v. 190, p. 1985—were awarded to the City Bank of Detroit, at 2.35%.

Huron School District (P. O. 24820 Merriman Road, New Boston), Michigan

Bond Sale—The \$430,000 school building bonds offered Nov. 2—v. 190, p. 1781—were awarded to a

group composed of Stranahan, Harris & Co., Inc., McDonald-Moore & Co., Watling, Lerchen & Co., Kenower, MacArthur & Co., Ryan, Sutherland & Co., H. V. Sattley & Co., and Shannon & Co.

Laingsburg Consol. School Dist., Michigan

Bond Sale—The \$350,000 school site and building bonds offered Nov. 12—v. 190, p. 1985—were awarded to a group composed of Braun, Bosworth & Co., Inc., McDonald-Moore & Co., and H. V. Sattley & Co., Inc., at a price of 100.07, a net interest cost of about 4.58%, as follows:

\$90,000 5s. Due on July 1 from 1961 to 1969 inclusive.
125,000 4 1/2s. Due on July 1 from 1970 to 1978 inclusive.
135,000 4 1/2s. Due on July 1 from 1979 to 1985 inclusive.

Oak Park (City) and Royal Oak and Southfield (Twp.) Sch. Dist. (P. O. Oak Park), Ill.

Bond Sale—An issue of \$300,000 tax anticipation notes was sold to the City Bank of Detroit, at 2.62%.

Onekama Consol. School District No. 7, Mich.

Bond Sale—An issue of \$365,000 school building bonds was sold to a group composed of Kerower, MacArthur & Co., McDonald-Moore & Co., Barcus, Kindred & Co., H. V. Sattley & Co., Inc., and Walter J. Wade, Inc., at a price of par, a net interest cost of about 5.17%, as follows:

\$140,000 5 1/2s. Due on June 1 from 1960 to 1974 inclusive.
105,000 5 1/4s. Due on June 1 from 1975 to 1981 inclusive.
120,000 5s. Due on June 1 from 1982 to 1988 inclusive.

Dated Oct. 1, 1959. Interest J-D. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

Rosebush School District, Mich.

Bond Sale—The \$155,000 school building bonds offered Nov. 5—v. 190, p. 1885—were awarded to Walter J. Wade, Inc.

MINNESOTA

Crookston, Minn.

Bond Offering—Curtis L. Hendrickson, City Clerk, will receive sealed bids until 8 p.m. (CST) on Nov. 24 for the purchase of \$100,000 sewage disposal plant bonds. Dated Oct. 1, 1959. Due on Jan. 1 from 1962 to 1974 inclusive. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

Darwin, Minn.

Bond Offering—Luverne M. Braaten, Village Clerk, will receive sealed bids until 8 p.m. (CST) on Nov. 30 for the purchase of \$90,000 sewer improvement bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1962 to 1979 inclusive. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

Moorehead, Minn.

Bond Sale—The \$455,000 general obligation sewer and street improvement bonds offered Nov. 16—v. 190, p. 1573—were awarded to Frantz Hutchinson & Co.

Rochester Special School District No. 4, Minn.

Bond Sale—The \$2,500,000 school building bonds offered Nov. 18—v. 190, p. 1677—were awarded to a group composed of White, Weld & Co., Eastman Dillon, Union Securities & Co., City National Bank & Trust Co., of Kansas City, Wm. E. Pollock & Co., Inc., A. E. Masten & Co., Blewer, Glynn & Co., McCormick & Co., and Bosworth, Sullivan & Co., Inc. at a price of par, a net interest cost of about 3.49%, as follows:

\$1,400,000 3 1/4s. Due on Jan. 1 from 1961 to 1973 inclusive.
440,000 3.40s. Due on Jan. 1 from 1974 to 1977 inclusive.
440,000 3 1/2s. Due on Jan. 1 from 1978 to 1981 inclusive.

220,000 3.60s. Due on Jan. 1, 1982 to 1983.

The bonds bear additional interest of 2.60% from Jan. 1 to July 1, 1960.

MISSISSIPPI

Cleveland, Miss.

Bond Sale—The \$50,000 water works and sewerage extension bonds offered Nov. 13—v. 190, p. 1986—were awarded to Herman Bensdorf & Co.

Maben, Miss.

Bond Offering—James Clardy, Town Clerk, will sell at public auction at 10 a.m. (CST) on Nov. 24 an issue of \$7,400 special street improvement bonds. Due from 1960 to 1969 inclusive.

Mississippi (State of)

Bond Offering—Secretary Joe T. Patterson announces that the State Bond Commission will receive sealed bids until 10 a.m. (CST) on Nov. 19 for the purchase of \$7,000,000 bridge revenue bonds. Dated Oct. 1, 1959. Due semi-annually on April and Oct. 1 from 1961 to 1999 inclusive. Principal and interest payable at such bank or banks in the State of Mississippi, Chicago or New York City as may be requested by the purchaser. Legality approved by Chapman & Cutler, of Chicago.

Note—No bids were received for the above bonds when originally offered on Sept. 30.—v. 190, p. 1471.

MISSOURI

O'Fallon, Mo.

Bond Sale—An issue of \$58,000 general obligation bonds was sold to the Mercantile Trust Company, of St. Louis, as follows:

\$30,000 4 1/2s. Due on March 1 from 1966 to 1971 inclusive.
25,000 4 1/2s. Due on March 1 from 1972 to 1975 inclusive.

3,000 4 3/4s. Due on March, 1976.

Dated Nov. 1, 1959. Principal and interest (M-S) payable at the Mercantile Trust Co., of St. Louis. Legality approved by Charles & Trauernicht, of St. Louis.

MONTANA

Broadus, Mont.

Bond Offering—Sealed bids will be received by the Town Clerk until 7 p. m. (MST) on Nov. 27 for the purchase of \$4,000 Special Improvement District No. 4 bonds. Dated Dec. 1, 1959.

Madison County School District No. 5 (P. O. Sheridan), Mont.

Bond Offering—Ruth Bieler, Clerk of the Board of Education, will receive sealed bids until 8 p.m. (MST) on Dec. 10 for the purchase of \$114,000 school building bonds. Dated Jan. 1, 1960.

NEBRASKA

Beatrice, Neb.

Bond Offering—A. G. Kleman, City Clerk-Treasurer, will receive sealed bids until 7 p.m. (CST) on Nov. 24 for the purchase of \$261,000 bonds, as follows:

\$208,000 paving district bonds. Due on Jan. 2 from 1961 to 1970 inclusive.

53,000 intersection bonds. Due on Jan. 2 from 1961 to 1970 inclusive.

The bonds are dated Jan. 2, 1960.

Middlesex County (P. O. New Brunswick), N. J.

Bond Offering—Mildred A. Heller, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Dec. 2 for the purchase of \$175,000 school bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1960 to 1969 inclusive. Principal and interest (F-A) payable at the First National Bank of Jersey City, in Harrison. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Mahwah Township School District (P. O. Mahwah), N. J.

Bond Offering—Charles A. Farley, Town Clerk, will receive sealed bids until 8:30 p.m. (EST) on Dec. 1 for the purchase of \$70,000 public improvement bonds. Dated Dec. 15, 1959. Due on Dec. 15 from 1960 to 1966 inclusive. Principal and interest (J-D) payable at the First National Bank of Jersey City, in Harrison. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Bond Offering—Ralph H. Tressler, Secretary of the Board of Directors, will receive sealed bids until 10:30 a.m. (CST) on Dec. 9 for the purchase of \$1,500,000 subordinate pledge gas revenue bonds. Dated Dec. 15, 1959. Due on April 15 from 1961 to 1965 inclusive. Principal and interest payable at the City Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

Middlesex County (P. O. New Brunswick), N. J.

Bond Sale—The \$2,500,000 court house bonds offered Nov. 17—v. 190, p. 2091—were awarded to a syndicate composed of the National State Bank, of Newark, R. W. Pressprich & Co., Salomon Bros. & Hutzler, John J. Ryan & Co., Fitzpatrick, Sullivan & Co., Brown Bros. Harriman & Co., Schmidt, Roberts & Parke, and Van Deventer Brothers, Inc., bidding for \$2,493,000 bonds, as 3.45s, at a price of 100.30, a basis of about 3.41%.

NEW HAMPSHIRE

Hanover School District, N. H.

Bond Sale—The \$214,000 school bonds offered Nov. 18—v. 190, p. 1986—were awarded to Kidder, Peabody & Co., as 3 1/2s, at a price of 100.39, a basis of about 3.45%.

Portsmouth, N. H.

Bond Sale—The \$473,000 school bonds offered Nov. 16—v. 190, p. 2090—were awarded to Smith, Barney & Co., and Lyons & Shatto, Inc., jointly, as 3.40s, at a price of 100.07, a basis of about 3.39%.

NEW JERSEY

Andover Consol. School District, New Jersey

Bond Sale—The \$160,000 school bonds offered Nov. 10—v. 190, p. 1886—were awarded to J. B. Hanauer & Co., as 3 1/2s, at a price of 100.02, a basis of about 3.87%.

Berkeley Twp. School District (P. O. Bayville), N. J.

Bond Offering—Mrs. Gladys O'Neill, Secretary of Board of Education, will receive sealed bids until 8 p.m. (EST) on Nov. 30 for the purchase of \$305,000 school bonds. Dated Aug. 1, 1959. Due on Aug. 1 from 1961 to 1977 inclusive. Principal and interest (F-A) payable at the First National Bank of Sayreville. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

Stafford Township (P. O. Manahawkin), N. J.

Bond Sale—The \$45,000 general improvement bonds offered Nov. 14—v. 190, p. 1886—were awarded to Boland, Saffin & Co., as 3 1/2s, at a price of 100.01, a basis of about 3.74%.

Carteret, N. J.

Bond Offering—Patrick Potocig, Borough Clerk, will receive sealed bids until 8 p.m. (EST) on Dec. 3 for the purchase of \$415,000 general bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1975 inclusive. Principal and interest (M-N) payable at the Carteret Bank & Trust Co., of Carteret. Legality approved by Hawkins, Delafield & Wood, of New York City.

East Orange, N. J.

Bond Sale—The street and general improvement bonds totaling \$828,000 offered Nov. 16—v. 190, p. 1986—were awarded to a group composed of Ira Haupt & Co., Francis I. duPont & Co., and J. B. Hanauer & Co., bidding for \$826,000 bonds, as 3.45s, at a price of 100.25, a basis of about 3.42%.

Harrison, N. J.

Bond Offering—Charles A. Farley, Town Clerk, will receive sealed bids until 8:30 p.m. (EST) on Dec. 1 for the purchase of \$70,000 public improvement bonds. Dated Dec. 15, 1959. Due on Dec. 15 from 1960 to 1966 inclusive. Principal and interest (J-D) payable at the First National Bank of Jersey City, in Harrison. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Mahwah Township School District (P. O. Mahwah), N. J.

Bond Offering—Mildred A. Heller, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Dec. 2 for the purchase of \$175,000 school bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1960 to 1969 inclusive. Principal and interest (F-A) payable at the First National Bank & Trust Co., Ramsey. Legality approved by Hawkins, Delafield & Wood, of New York City.

Middlesex County (P. O. New Brunswick), N. J.

Bond Sale—The \$2,500,000 court house bonds offered Nov. 17—v. 190, p. 2091—were awarded to a syndicate composed of the National State Bank, of Newark, R. W. Pressprich & Co., Salomon Bros. & Hutzler, John J. Ryan & Co., Fitzpatrick, Sullivan & Co., Brown Bros. Harriman & Co., Schmidt, Roberts & Parke, and Van Deventer Brothers, Inc., bidding for \$2,493,000 bonds, as 3.45s, at a price of 100.30, a basis of about 3.41%.

NEW YORK

Cheektowaga, U-Crest Fire District No. 4 (P. O. Cheektowaga), N. Y.

Bond Sale—The \$65,000 building and equipment bonds offered Nov. 12—v. 190, p. 1986—were awarded to the Manufacturers and Traders Trust Co., of Buffalo, and Roosevelt & Cross, jointly, as 4 1/4s, at a price of 100.01, a basis of about 4.24%.

Clay, N. Y.

Bond Sale—The \$70,000 public improvement bonds offered Nov. 17—v. 190, p. 2090—were awarded to a group composed of the Ma-

New Brunswick, N. J.

Bond Offering—Elizabeth S. Ewing, Assistant City Treasurer, will receive sealed bids until 11 a.m. (EST) on Dec. 1 for the purchase of \$1,001,000 bonds, as follows:

\$610,000 municipal building bonds.

263,000 sewer bonds.

rine Trust Co. of Western New York, the Manufacturers and Traders Trust Co., both of Buffalo, and Roosevelt & Cross, as 4s, at a price of 100.04, a basis of about 3.99%.

Hempstead Union Free School Dist. No. 20 (P. O. Lynbrook), N. Y.

Bond Sale—The \$3,750,000 school bonds offered Nov. 17—v. 190, p. 2090—were awarded to a syndicate headed by C. J. Devine & Co., as 4s, at a price of 100.30, a basis of about 3.97%.

Huntington Union Free Sch. Dist. No. 3 (P. O. Huntington), N. Y.

Bond Sale—The \$1,300,000 school bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group headed by Halsey, Stuart & Co., Inc., as 3.80s, at a price of 100.19, a basis of about 3.78%.

Others in the account: Geo. B. Gibbons & Co., Inc., First of Michigan Corporation, B. J. Van Ingen & Co., Chas E. Weigold & Co., and Adams, McEntee & Co., Inc.

Islip (P. O. Islip), N. Y.

Bond Sale—The \$527,000 public improvement bonds offered Nov. 12—v. 190, p. 1986—were awarded to Harriman, Ripley & Co., Inc., and Adams, McEntee & Co., Inc., jointly, as 3 1/4s, at a price of 100.10, a basis of about 3.72%.

Lackawanna, N. Y.

Bond Sale—The \$367,000 general improvement bonds offered Nov. 10—v. 190, p. 1986—were awarded to the Marine Trust Co. of Western New York, in Buffalo, as 3 1/2s, at a price of 100.03, a basis of about 3.48%.

Mamaroneck, Westchester Joint Water Works District No. 1, New York

Bond Offering—Armand J. Gianunzio, Village Treasurer, will receive sealed bids until 11 a.m. (EST) on Dec. 2 for the purchase of \$625,000 waterworks bonds. Dated July 1, 1959. Due on July 1 from 1960 to 1989 inclusive. Principal and interest (J-J) payable at the First Westchester National Bank, Mamaroneck. Legality approved by Vandewater, Sykes, Heckler & Galloway, of New York City.

Massapequa, N. Y.

Bond Sale—The \$268,000 street and parking bonds offered Nov. 19—v. 190, p. 2090—were awarded to Chas. E. Weigold & Co., and George B. Gibbons & Co., Inc., jointly, as 4.20s, at a price of 100.28, a basis of about 4.15%.

New Bremen, Croghan and Watson Central School District No. 1 (P. O. Beaver Falls), N. Y.

Bond Offering—Carroll H. Breed, Jr., District Clerk, will receive sealed bids until 3 p.m. (EST) on Nov. 24 for the purchase of \$336,000 school building bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1979 inclusive. Principal and interest (M-N) payable at the Croghan National Bank of Croghan. Legality approved by Vandewater, Sykes, Heckler & Galloway, of New York City.

Newark Valley, Berkshire, Owego, Candor, Richford, Maine, Nanticoke, Caroline, Hartford, and Lapeer Central School District No. 2 (P. O. Newark Valley), New York

Bond Sale—The \$950,000 school bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group composed of the Marine Trust Co. of Western New York, Buffalo, Blair & Co., Inc., Manufacturers & Traders Trust Co., Buffalo, and Roosevelt & Cross, as 4s, at a price of 100.34, a basis of about 3.96%.

New York City Housing Authority, New York

Note Offering—Chairman Wm. Reid announces that the Authority will receive sealed bids until 1 p.m. (EST) on Nov. 24 for the

purchase of \$24,321,000 temporary loan notes, as follows:

\$22,154,000 Issue CLXXI notes. Due on June 8, 1960.

2,167,000 Issue CLXXII notes. Due on June 21, 1960.

Dated Dec. 21, 1959. Payable at the Chemical Bank, New York Trust Co., of New York City. Legality approved by Sullivan, Donovan, Hanrahan, McGovern & Lane, of New York City.

New York (State of)

Bond Sale—The \$55,125,000 housing bonds offered Nov. 18—v. 190, p. 2090—were awarded to a syndicate formed by a merger of groups headed by the First National City Bank of New York and Lehman Brothers, respectively. The bid was a price of 100.019, a net interest cost of about 3.48%, for the bonds to bear interest rates as follows:

\$23,625,000 4s. Due on Dec. 1 from 1961 to 1981 inclusive.

11,250,000 3 3/4s. Due on Dec. 1 from 1982 to 1991 inclusive.

11,250,000 3.60s. Due on Dec. 1 from 1992 to 2001 inclusive.

4,500,000 3.70s. Due on Dec. 1 from 2002 to 2005 inclusive.

4,500,000 2s. Due on Dec. 1 from 2006 to 2009 inclusive.

Syndicate Members

Other members of the First National City Bank group are: Bankers Trust Co., and Morgan Guaranty Trust Co., both of New York, Smith Barney & Co., Harriman Ripley & Co., Inc., Halsey, Stuart & Co., Inc., First National Bank of Chicago, Goldman, Sachs & Co., Eastman Dillon, Union Securities & Co., Continental Illinois National Bank & Trust Co., of Chicago, Bank of America N. T. & S. A., San Francisco, Wood, Struthers & Co., Roosevelt & Cross, F. S. Smithers & Co., Lee Higginson Corp.

Dominick & Dominick, Coffin & Burr, Inc., Dean Witter & Co., Hayden, Stone & Co., Shearson, Hammill & Co., Clark, Dodge & Co., Laidlaw & Co., Robert Winthrop & Co., Alex. Brown & Sons, J. C. Bradford & Co., American Securities Corp., Braun, Bosworth & Co., Inc., Dick & Merle-Smith, Brown Bros. Harriman & Co., R. S. Dickson & Co., Bramhall, Falion & Co.

City National Bank & Trust Co., of Kansas City, Mercantile-Safe Deposit & Trust Co. of Baltimore, Eoland, Saffin & Co., National Bank of Commerce, Seattle, Industrial National Bank, of Providence, Laird, Bissell & Meeds, Granberry, Marache & Co., Rodman & Renshaw, Singer, Deane & Scribner, Tilney & Co., First Cleveland Corp., Frantz, Hutchinson & Co.

Newhard, Cook & Co., Johnston, Lemon & Co., Baker, Weeks & Co., Shelby Cullom Davis & Co., Byrd Brothers, McJunkin, Patton & Co., Cunningham, Schmetz & Co., William R. Staats & Co., H. V. Sattley & Co., Arthur L. Wright & Co., Chester Harris & Co., and Stranahan Harris & Co.

Other members of the Lehman Brothers group are: Phelps, Fenn & Co., Glore, Forgan & Co., First National Bank of Oregon, Portland, Paine, Webber, Jackson & Cutis, Boatmen's National Bank of St. Louis, Ira Haupt & Co., Hirsch & Co., Wm. E. Pollock & Co., Inc., E. F. Hutton & Co., Eldredge & Co., Inc., National State Bank, of Newark, Stroud & Co., Inc., Tucker, Anthony & R. L. Day.

A. M. Kidder & Co., Inc., J. A. Hogle & Co., Trust Company of Georgia, Atlanta, James A. Andrews & Co., Inc., Rand & Co., Tripp & Co., Inc., National City Bank, of Cleveland, Illinois Company, J. Barth & Co., Newburger, Loeb & Co., Schaffer, Necker & Co., F. W. Craigie & Co., Stern Brothers & Co., Van Alstyne, Noel & Co., Stern, Lauer & Co., Baker, Watts & Co., Fabricand & Co.,

John Small & Co., Sutro Bros. & Co.

Robert W. Baird & Co., Inc., Burns, Corbett & Pickard, Fox, Reusch & Co., Inc., Robert Garrett & Sons, Wallace, Geruldsen & Co., McDonald-Moore & Co., Milwaukee Company, D. A. Pincus & Co., Rambo, Close & Kerner, Inc., Starkweather & Co., Stix & Co., Auchincloss, Parker & Redpath, Lyons & Shafto, Inc.

Cruttenden, Podesta & Co., Wm. J. Mericka & Co., Dolphin & Co., Emanuel, Deetjen & Co., Magnus & Co., Rippel & Co., Stein Bros. & Boyce, Watling, Lerchen & Co., MacBride, Miller & Co., Walter, Woody & Heimerdinger, and Dreyfus & Co.

Niagara County Water District (P. O. Lockport), N. Y.

Bond Sale—The \$5,100,000 water bonds offered Nov. 19—v. 190, p. 2090—were awarded to a syndicate headed by Halsey, Stuart & Co., Inc., as 3.30s, at a price of 100.17, a basis of about 3.29%.

Others in the account: Glore, Forgan & Co., Philadelphia, National Bank, Philadelphia, Fidelity Union Trust Co., Newark, C. F. Childs & Co., Dreyfus & Co., Arthurs, Lestrane & Co., Thomas & Co., A. Webster Dougherty & Co., William Blair & Co.

Butcher & Sherred, DeHaven & Townsend, Crouter & Bodine, Doolittle & Co., Rodman & Renshaw, Yarnall, Biddle & Co., John J. DeGolyer & Co., Inc., George P. Fogg & Co., Kay, Richards & Co., F. Brittain Kennedy & Co., Loker, Sparrow & Co., S. D. Lunt & Co., and J. S. Steele & Co.

Oyster Bay and North Hempstead Union Free School District No. 15 (P. O. Jericho), N. Y.

Bond Sale—The \$1,288,000 school building bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group headed by Halsey, Stuart & Co., Inc., as 4.10s, at a price of 100.19, a basis of about 4.08%.

Others in the account: Geo. B. Gibbons & Co., Inc., W. H. Morton & Co., First of Michigan Corporation, Chas. E. Weigold & Co., and Adams, McEntee & Co.

Poughkeepsie, N. Y.

Bond Sale—The \$2,296,000 public improvement bonds offered Nov. 18—v. 190, p. 1782—were awarded to a group composed of Halsey, Stuart & Co., Inc., as 4.10s, at a price of 101.02, a basis of about 3.41%.

Salina (P. O. Liverpool), N. Y.

Bond Sale—The \$126,000 public improvement bonds offered Nov. 17—v. 190, p. 2090—were awarded to the Manufacturers & Traders Trust Co., Buffalo, and Roosevelt & Cross, jointly, as 4.10s, at a price of 100.68, a basis of about 4.02%.

Wallkill, Washington Heights Sanitary Sewer District (P. O. 62-64 North St., Middletown), New York

Bond Sale—The \$225,000 sewer bonds offered Nov. 12—v. 190, p. 1987—were awarded to Roosevelt & Cross, as 4.20s, at a price of 100.15, a basis of about 4.18%.

NORTH CAROLINA

Hickory, N. C.

Bond Sale—The \$220,000 street improvement bonds offered Nov. 10—v. 190, p. 1987—were awarded to the Equitable Securities Corp., at a price of par, a net interest cost of about 3.61%, as follows:

\$40,000 6s. Due on June 1 from 1961 to 1964 inclusive.

20,000 3 1/2s. Due on June 1, 1965 and 1966.

160,000 3 1/2s. Due on June 1 from 1967 to 1978 inclusive.

Star, N. C.

Bond Offering—W. E. Easterling, Secretary of Local Govern-

ment Commission, will receive sealed bids at his office in Raleigh until 11 a.m. (EST) on Nov. 24 for the purchase of \$143,000 bonds, as follows:

\$58,000 water bonds. Due on June 1 from 1961 to 1981 inclusive.

54,000 sanitary sewer bonds. Due on June 1 from 1961 to 1982 inclusive.

31,000 water and sewer refunding bonds. Due on June 1 from 1961 to 1976 inclusive.

Dated Dec. 1, 1959. Principal and interest (J-D) payable at The Hanover Bank, of New York City, or at the option of the holder, at the Wachovia Bank & Trust Co., of Raleigh. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Wake County (P. O. Raleigh), North Carolina

Bond Sale—The \$4,250,000 bonds offered Nov. 17—v. 190, p. 1987—were awarded to a syndicate headed by the Chase Manhattan Bank, of New York City, at a price of 100.04, a net interest cost of about 3.81%.

Willoughby-Eastlake City School District (P. O. 4284 Center St., Willoughby), Ohio

Bond Offering—Clerk-Treasurer James T. Smith, Jr., announces that sealed bids will be received until noon (EST) on Dec. 3 for the purchase of \$1,200,000 building bonds dated Nov. 1, 1959. Due semi-annually on May 1 and Nov. 1 from 1961 to 1975 inclusive.

Principal and interest (M-N) payable at the Cleveland Trust Co., in Willoughby. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

1783—were awarded to Ball, Burge & Kraus, as 3 1/4s, at a price of 100.38, a basis of about 3.68%.

Northfield-Macedonia Local School District (P. O. Northfield), Ohio

Note Sale—The \$56,850 tax anticipation notes offered Nov. 11—v. 190, p. 1887—were awarded to the First National Bank, of Akron, at 3.50%.

Struthers, Ohio

Bond Sale—The various purpose bonds totaling \$96,900 offered Nov. 9—v. 190, p. 1887—were awarded to the First Cleveland Corporation, as 4s, at a price of 100.58, a basis of about 3.81%.

Willoughby-Eastlake City School District (P. O. 4284 Center St., Willoughby), Ohio

Bond Offering—Clerk-Treasurer James T. Smith, Jr., announces that sealed bids will be received until noon (EST) on Dec. 3 for the purchase of \$1,200,000 building bonds dated Nov. 1, 1959. Due semi-annually on May 1 and Nov. 1 from 1961 to 1975 inclusive.

Principal and interest (M-N) payable at the Cleveland Trust Co., in Willoughby. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

OKLAHOMA

Duncan, Okla.

Bond Offering—Sealed bids will be received on Dec. 1 for the purchase of \$500,000 water works improvement bonds.

Jackson County Indep. School Dist. No. 18 (P. O. Altus), Okla.

Bond Sale—An issue of \$292,000 building bonds was sold to Shoemaker & Co., Inc.

Osage County Indep. Sch. District No. 7 (P. O. Shiotaok), Okla.

Bond Sale—An issue of \$60,000 building bonds was sold to the First National Bank & Trust Co., of Oklahoma City.

OREGON

Curry County Union High School District No. 1 (P. O. Gold Beach), Oregon

Bond Sale—The \$52,000 general obligation school bonds offered Nov. 12—v. 190, p. 1887—were awarded to the First National Bank of Portland, Oregon.

Malheur County School District No. 8-C (P. O. Ontario), Oregon

Bond Sale—The \$446,700 general obligation bonds offered Oct. 21—v. 190, p. 1571—were awarded to a group composed of Blyth & Co., Inc., Kalman & Co., Inc., and the United States National Bank of Portland, at a price of par, a net interest cost of about 3.70%.

Belpre Exempted Village School District, Ohio

Bond Offering—Arch C. Parsons, Clerk of Board of Education, will receive sealed bids until noon (EST) on Dec. 7 for the purchase of \$177,000 school improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1980 inclusive. Principal and interest (J-D) payable at the Peoples Banking & Trust Co., in Belpre. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Canton, Ohio

Bond Sale—The \$11,204.08 special assessment sewer improvement bonds offered Nov. 10—v. 190, p. 1782—were awarded to McDonald & Co., as 3 1/2s, at a price of 100.07, a basis of about 3.48%.

Carey, Ohio

Bond Offering—Mrs. Zenith McLarkey, Village Clerk-Auditor, will receive sealed bids until noon (EST) on Dec. 7 for the purchase of \$140,000 4 1/2% waterworks system bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1984 inclusive. Principal and interest (J-D) payable at the Peoples Bank of Carey. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Carrollton, Ohio

Bond Sale—The \$50,150 special assessment street improvement bonds offered Nov. 10—v. 190, p.

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NEW ISSUE

\$24,780,000

City of Philadelphia, Pennsylvania

4½%, 4¼%, 3¾% and 1% Bonds

Dated December 16, 1959

Due July 1, 1961 to 1990, inclusive as shown below

Coupon bonds in the denomination of \$1,000, registerable as to principal only. Principal and semi-annual interest (payable January 1 and July 1, but the first interest payment on July 1, 1960, will be for six and one-half months) will be payable at the office of the City's fiscal agent, The Philadelphia National Bank, Philadelphia, Pennsylvania, Non-callable.

Legal investment, in our opinion, for Savings Banks and Trust Funds in Pennsylvania and New York.

Interest exempt, in the opinion of counsel, from Federal Income Taxes under existing law.

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These Bonds, authorized for municipal improvements as set forth in the enabling ordinance, will, in the opinion of counsel, constitute valid and legally binding general obligations of the City of Philadelphia, Pennsylvania, and the City will be obligated to levy ad valorem taxes upon the taxable property—including real property—within the said City, without limitation as to rate or amount, sufficient to pay the principal of said Bonds when due and the interest thereon.

We offer these bonds, if, as and when issued and delivered to us, and subject to an unqualified approving joint legal opinion by our bond counsel, Messrs. Townsend, Elliott & Munson and Messrs. Dilworth, Paxson, Kalish, Kohn & Dilks, Philadelphia, Pa.

Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield or Price
\$826,000	4½%	1961	2.90%	\$826,000	4½%	1971	3.50%	\$826,000	3¾%	1981	3.70%
826,000	4½	1962	3.00	826,000	4½	1972	3.55	826,000	3¾	1982	100
826,000	4½	1963	3.10	826,000	4½	1973	3.55	826,000	3¾	1983	100
826,000	4½	1964	3.20	826,000	4½	1974	3.60	826,000	3¾	1984	100
826,000	4½	1965	3.25	826,000	4½	1975	3.60	826,000	3¾	1985	100
826,000	4½	1966	3.30	826,000	4½	1976	3.65	826,000	3¾	1986	3.80
826,000	4½	1967	3.35	826,000	4½	1977	3.65	826,000	3¾	1987	3.80
826,000	4½	1968	3.40	826,000	4½	1978	3.70	826,000	3¾	1988	3.80
826,000	4½	1969	3.45	826,000	4½	1979	3.70	826,000	1	1989	4.25
826,000	4½	1970	3.50	826,000	3¾	1980	3.70	826,000	1	1990	4.25

(accrued interest to be added)

It is expected that definitive bonds, as described above, will be available for delivery on or about December 16, 1959.

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November 23, 1959.

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The COMMERCIAL and FINANCIAL CHRONICLE

ESTABLISHED 1839

BUS. & LABOR

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Reg. U. S. Pat. Office

Volume 190 Number 5902

New York 7, N. Y., Thursday, November 26, 1959

Price 50 Cents a Copy

In 2 Sections — Section 1

Editorial AS WE SEE IT

The Director of the Budget has let it be known that hope has been abandoned for a balanced budget for the fiscal year ending next June 30. For this disappointment the steel strike is held responsible. Loss of revenue by reason of the decline in business activity and profits during fiscal 1960 resulting from the prolonged stoppage in the steel industry is said to be potentially large enough to make the difference between a balance and a deficit of around a half billion dollars or more. A balanced budget is certainly most desirable, the more so since very substantial deficits have been all too common in postwar years and since the fiscal year ended with June of this year showed an unusually large one. But some of the facts that the Director of the Budget now reveals are more disturbing than a failure of receipts to cover outlays this or next year.

Apparently, despite all the talk about paring expenditures and all the work that is said to have been done of late, next year's (fiscal 1961) budgeted expenditures are destined to be at a peace time high. So much has been said by so many people about balanced budgets in recent years that there is danger that the unthinking will grow to assume, if they have not already begun to assume, that once the budget is balanced or is showing a small surplus all is well with our fiscal situation. Nothing, of course, could be farther from the truth. It is not enough to cover expenditures with receipts—and would not be even if expenditures actually made currently and currently recorded were the whole of the outlay story, which they are not.

What is needed and what we must have if we are to attain a really sound fiscal position is a budget pared of every penny of needless expense and covered by revenues which are large enough to provide a substantial surplus to reduce the staggering debt under which we now must live or do live. The real cause for worry is not where funds are coming from to cover extravagant expenditures, but how and when the total of government outlays are to be pared to the bone (Continued on page 23)

Facing the Discipline of The Balance of Payments

By Dr. Roy L. Reiverson*, Vice-President and Chief Economist, Bankers Trust Co., New York City

Banker proposes completing the 1933-34 departure from the gold standard and using gold now backing notes and deposits for full reserves behind our foreign short-term liabilities. This would be neither inflationary nor deflationary and would relieve pressure on the dollar emanating from balance of payments deficit. Turning from gold technicalities, Dr. Reiverson urges we deal with root causes for which he diagnoses and prescribes solutions involving business, labor and bipartisan Congressional action.

With increasing frequency, an unfamiliar term is appearing in the business news and in economic discussions—The United States balance of international payments. For the first time since our emergence as the leading industrial and financial power in the world, this country faces a troublesome balance of payments problem; imports are on the rise, American goods are encountering ever stiffer competition abroad, our gold reserve is declining, and the dollar has repeatedly been described as "weak" in foreign exchange markets.

Some observers are viewing this development with alarm; they hold that the dollar is nearing a crisis and that devaluation is imminent. Others hold a diametrically opposite point of view, namely, that the strain on our balance of payments is a passing problem which will correct itself soon, perhaps with a matter of months.

Actually, both these extreme positions have no

validity in fact. The United States Government, under the administration of both political parties, has expressed its determination to hold the gold price at \$35 per ounce; the corollary is that gold would be made available to foreign central banks. This determination is bolstered by our enormous gold stock, which is more than adequate to meet all possible withdrawals of foreign funds. There is no present "dollar crisis" and none is in prospect. It can be said with assurance that, for the present and as far ahead as can be predicted, gold will remain available to foreign central banks under the terms and conditions currently in effect, and that there is no likelihood that the dollar price of gold will be altered.

However, even though no crisis is at hand, the balance of payments problem is indeed too serious to be ignored any longer. Contrary to popular impression, our adverse balance of payments is not a recent development. Not only has it been with us for most of the decade, but the size of the deficit has increased sharply during the past two years, and continuation of recent trends would indeed have disturbing implications for the dollar as well as for our entire economic leadership in world affairs over the longer run. It is becoming increasingly clear, therefore, that forthright and energetic action is now required on several fronts—foreign trade and investment policies, wages and prices, the budget, credit policy, and debt management—in order to reduce the deficit in our international accounts and to maintain confidence in the dollar.

The Gold Reserve

It should be emphasized at the outset that the recurrent weakness of the dollar in foreign exchange has not shaken the dollar's position as a leading currency in the world economy. As foreign currencies have gained in strength in recent years, the exalted status enjoyed (Continued on page 27)



Roy L. Reiverson

NSTA CONVENTION ISSUE TODAY: Section Two of this issue is devoted to the proceedings of the recently-concluded Convention of the National Security Traders Association.

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Heli-Coil Corporation

The striking changes in metal technology since World War II have spawned a whole new group of growth companies. Among those that have capitalized on the increasing demand for light weight metals and plastics is the Heli-Coil Corporation. Heli-Coil has unusual attraction for the investor because:

(1) At the end of fiscal 1960, its per share earnings will have almost doubled each year for four years.

(2) Its after-tax margins are now running about 19% and are still improving.

(3) It has weathered some difficult technical and financial problems during its 11 years of existence, but is now generating sufficient cash to continue its expansion program without equity financing.

(4) Its product has a wide range of uses ranging from automobiles and missiles to women's shoes, and its dependence on any one is slight.

(5) Its degree of market penetration and saturation is still very low.

(6) Its return on invested capital and on common equity is well above the average for American industry. For fiscal 1959, return on invested capital was about 14%, on common equity 21%. For fiscal 1960, the percentages will be substantially higher, since earnings are running almost double last year with no increase in the total amount of debt or common stock outstanding.

The company was founded in 1949, and operated as a privately owned organization until 1956, when it became a subsidiary of Topp Industries. In October, 1958, Topp spun it off and it assumed its present form. Sales, in the first year were \$250,000; for fiscal 1960, they are estimated at \$4.5 million. Earnings during the same period have risen from nothing to an estimated \$800,000 for fiscal 1960. Per share earnings in 1956-1957 (combined 16 mos.) were \$0.46; in fiscal 1958 \$1.25; in fiscal 1959 \$2.21; and for fiscal 1960, they are estimated at about \$3.75, for the year ending April 30, 1960.

That the firm was able to weather the early years is a tribute to the perseverance and ingenuity of the management. The first Heli-Coil inserts were made by hand resulting in high labor costs and low margins. The quality of the steel purchased could not be adequately checked. The manufacturing processes themselves were not accurate. And, finally, the market for the inserts had not yet been developed.

Heli-Coil's product is unique; a precision formed, diamond shaped, stainless steel wire that looks and feels like a spring, and is used to line tapped or threaded holes prior to the insertion of screws or bolts. This insert adds a strength, at the point of assembly, of about 2½ times the original

material. Because of this characteristic, its use can, therefore, serve to cut the required number of bolts or screws in half, to cut their size, or permit the introduction of lighter weight materials.

In an economy that is turning increasingly to aluminum, magnesium, and to plastics, the uses for Heli-Coil inserts are multiplying.

In the automotive field, for example, Ford is using Heli-Coil inserts on an aluminum transmission housing. General Motors has settled on one application for the Corvair engine. Volkswagen, Renault, and Fiat (to mention merely a few of the European makers) are buying inserts from Heli-Coil's European licensees. If the parent company were to achieve as high a degree of penetration in the automotive field as its foreign licensees, its sales would be increased substantially.

Manufacturers of outboard engines, earth moving equipment, farm machinery, and commercial aircraft, as well as missile manufacturers are also finding it advantageous to use Heli-Coil inserts. Their use eliminates the threat of rust, since they are made of stainless steel, and if they are used, neither constant vibration, nor violent temperature changes, nor continuous assembly and disassembly can strip their threads.

While there are other products on the market that have similar uses, there are none that are either identical or closely comparable. This close-to-exclusive position is maintained and strengthened in three ways.

(1) The company has about 50 patents with an average life of about seven years.

(2) Engineering standards have been issued on Heli-Coil products by a large number of outstanding companies, including Bell Laboratories, Bendix Aviation, General Motors, Ford, Westinghouse, Lockheed, Boeing, Chicago Pneumatic Tool, Sperry Rand, Pitney-Bowes, IBM, and AVCO. In addition, military standard numbers have been issued on Heli-Coil products by all branches of the armed forces. When such specifications and standards are in force, it should be evident that it is virtually impossible for competition to arise.

(3) The company has developed very advanced machinery for making its products, and for inserting them on an assembly line basis. In five years, three generations of machines have been obsoleted. During that time, the company has become accustomed to working to tolerances of 2/10,000ths of an inch on standard items, while on specials, it has worked to 1/10,000,000ths of an inch. Were another company to attempt to duplicate the Heli-Coil insert, it is our belief that it would require several years merely to catch up on the engineering.

To ensure a flow of new products, management is spending about 3% of sales annually on research and development. Out of this program have already come some exciting innovations including 1) a screw lock insert which is designed to hold a screw or bolt firmly in place without the use of a lock nut or washer. For missiles and aircraft the savings in weight offered by the elimination of the nut and washer are very important; for miniature electronic assemblies it makes

**This Week's
 Forum Participants and
 Their Selections**

Heli-Coil Corp.—Murray L. Silberstein, of Burnham & Co., New York City. (Page 2)

Electronics Capital Corp.—Wm. H. Tegtmeyer, President, Wm. H. Tegtmeyer & Co., Chicago, Illinois. (Page 43)

possible total redesign. 2) Cast-in inserts which offer the advantage of stainless steel threads cast into place in hard-to-tap metals such as titanium and inconel X. 3) Thread repair kits (for dealers and home owners) for outboard motors, lawn mowers, automobiles, etc.

Market Breakdown

Sales currently break down into three major areas: 1) **New equipment**. 2) **Salvage**. Until recently, if the tapped holes on an assembly line product were rejected, it was cheaper to discard the product than to repair the holes. With Heli-Coil inserts costing a few pennies each, this problem is avoided. 3) **Maintenance and repair**. Past alternatives were to weld up, plug up or retap worn holes or threads. With Heli-Coil inserts, it is now possible to do repairs on stripped threads very cheaply.

In terms of end use, the company's sales breakdown is somewhat as follows:

Commercial & military aircraft, missiles & space vehicles	40%
Motor vehicles, including trucks, autos, roadbuilding equipment	20
Engines	8
Electronics	6
All other	24

Profit Margins

While sales have risen steadily, the increase in after-tax margins has been startling. In 1955, after tax margins were 4.2%. By 1958, this had risen to 7.9%, and by the first quarter of fiscal 1960, they were approximately 19%. These increases occurred in spite of the fact that prices have been cut three times in five years. The improvement can be attributed to: 1) Increasing use of automatic machinery. In three years, while sales were rising from \$2.4 million to \$3.5 million, the labor force has been reduced from 360 to 250 employees. 2) Installation of IBM data processing equipment to control inventory and production of the roughly 40,000 different items handled by the company. Since the equipment was installed, basic inventory has been lowered despite rising sales. Present inventory turnover is in excess of four times per year. 3) Increasing sales lead to a disproportionate increase in profits because the basic cost of each Heli-Coil insert is so low.

It is conceivable that after-tax margins could continue to rise but it seems more likely that management will again cut prices to discourage competition and widen its potential markets. If future sales increases are at a faster rate than in the past, cash flow (including depreciation, amortization of patents and earnings) is adequate for the financing of required plant expansion. Therefore, per share earnings can be expected to continue their rapid rise.

The company's current ratio is 3.2:1. In cash and government securities alone, it has over \$1 million. Part of this money has been earmarked for an acquisition which will be announced shortly. The firm to be acquired has sales in excess of \$2 million, and could contribute importantly to future growth. No dilution of current

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Continued on page 43

Business Outlook for 1960

By O. Glenn Saxon, Professor of Economics, Yale University and Special Consultant, Income Foundation Fund

Our encouraging economic future and how it can be sabotaged or saved is the subject dealt with by Professor Saxon. The noted economist criticizes what he considers are our destructive practices and policies that complicate investment decisions and endanger our economy, and prescribes a succinct but easy to follow solution for economic sanity and health. He says, for example, that so long as the threat of inflation continues to hang over our bond markets, the time will not be far off when bonds could only be sold at heavier and heavier discounts from par in addition to high interest rates. The thing to do, the author writes, is to reinstate bonds and similar obligations to their proper and historical financing status by reinstating the gold clause in our money and fixed obligations. Moreover, he adds, it would end inflation and the fear of investment-erosion.

In 1957 the U. S. economy soared to all-time peaks in most all areas of activity. In the second half of the year, however, came the beginning of the third recession since the end of World War II. This one was the deepest of these three postwar recessions, but recovery came faster than in the first two. Industrial production declined 13.7% between



Dr. O. Glenn Saxon

(February) 1957 and (April) 1958—the low point of the recession. However, between April, 1958, and June, 1959, industrial production increased 23%, rising to a new all-time level.

In the first half of 1959, 16 out of 27 major categories of industries set new peaks of production. Only three groups failed to show increases over 1957. These were primary metals, coal, and tobacco manufacturers. However, national expenditures for new plant and equipment were still lagging substantially below their 1957 levels. In June, 1959, employment was at its all-time peak. In the second quarter of 1959, our Gross National Product rose to an all-time peak of \$485 billion (annual rate), compared to the previous peak of \$457 billion (annual rate) in the fourth quarter of 1958.

Had the current steel strike not developed or had it been settled prior to Oct. 15, our second half-year would have maintained the gains of the first half.

The long-drawn-out strike, however, will throw much of the expected production of the fourth quarter of 1959 into 1960.

Before this development, the general consensus among economists already was that 1960 would be a more prosperous year than 1959—with the Gross National Product soaring across the half trillion dollar mark.

The long continuation of the steel strike in 1959 will assure generally higher levels of activities in 1960—(unless the strike continues for a long period in 1960, which does not appear likely)—with the Gross National Product reaching, say \$505 or \$510 billion, while practically all in-

dustry register new peaks of production.

The Outlook for the Decade, 1960-1969

The three postwar recessions of 1948-49, 1953-54, and 1957-58 were typical business cycles of a free market economy that usually take three to four years to run their courses from boom to recession, to recovery, and back to boom again. The boom or prosperity stage usually lasts from 12 to 18 months.

On this basis, especially in view of the current steel situation, the present boom stage (which began about six months ago) can be expected to continue into 1961, unless industry foolishly over-builds its inventories and increases prices of products unreasonably (during the period of steel shortages). Should this happen, a new (business cycle) recession may begin to operate in late 1960 or early 1961.

However, there are several major economic and political factors which will dominate the coming decade, 1960-69, along with recurring business cycles. These factors deserve analysis and illustrate the types of difficult and vital problems which will confront the nation and the managers of Mutual Funds in their investment decisions.

Population Growth

In the decade of the 1930's the rate of increase in our population declined year by year. Between 1930 and 1940 the rate of increase averaged less than 0.7% per annum. At that time it was estimated that U. S. population would become static by 1960-65—as had already happened in England and France.

However, due to the enormous increase in marriages during World War II, our birth rate in the United States rose sharply—with a doubling of the rate of increase in population. Between 1931 and 1940 the average annual rate of increase was less than 0.7%. Between 1941 and 1950 the average increased to 1.4%. Between 1951 and 1958 the rate of increase was 1.8%.

This sharp reversal in trend has been a major factor in the post-war expansion of the U. S. economy. In the 1960's it will be an even greater factor.

The children born of the wartime marriages are now coming of age and in the 1960's will be married, while practically all in-

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WILLIAM B. DANA COMPANY, Publishers
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RECTOR 2-9570 to 9576

GEORGE J. MORRISSEY, Editor

WILLIAM B. DANA SEIBERT, President

CLAUDE D. SEIBERT, Vice-President

Thursday, November 26, 1959

Every Thursday (general news and advertising issue) and every Monday (complete statistical issue—market quotation records, corporation news, bank clearings and city news, etc.).

Other Office: 135 South La Salle St., Chicago 3, Ill. (Telephone State 2-0015)

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Reentered as second-class matter February 25, 1942, at the post office at New York, N. Y., under the Act of March 3, 1879.

Subscription Rates

Subscriptions in United States, U. S. Possessions, Territories and Members of Pan-American Union, \$65.00 per year, in Dominion of Canada, \$68.00 per year, Other Countries, \$72.00 per year.

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The Pepsi-Cola Company—Sociable and Profitable

By Dr. Ira U. Cobleigh, *Enterprise Economist*

Some notes on the refreshing rise in earning power displayed by this fast growing soft drink company.

Late Fall may not be the most topical time of year to write about a soft drink company but quite regardless of season, Pepsi-Cola hits the spot and, in recent years, it's been hitting the financial jackpot as well.

The big improvement started in 1950. Then a tired company, with meager earning power, it was rejuvenated and revitalized by the entry of a new management echelon. This effective group gave the company a new effervescence in sales and money making. To illustrate, sales for 1950 were \$40 million; for 1958 they were up a zestful 241%, to \$136.8 million. They'll be around \$150 million this year. To put it another way, in 1950 Pepsi-Cola was outsold five to one in case sales by its renowned competitor, Coca-Cola; in 1958 the margin had been narrowed to two to one. This all took a bit of doing.

First the formula was changed to make the beverage not quite so sweet, and more refreshing. Bottles were newly designed and came in a variety of sizes—now a 26-ounce big economy "Hostess" size, as well as the traditional 12-ounce, the 10-ounce and 6½-ounce bottle sizes. Pepsi-Cola has emphasized larger bottles for the "at home" market, which has accounted for roughly 2/3s of sales; with the smaller sized bottled sold at ballparks, race tracks, beach stands, at pool-side, and in vending machines.

Bottlers are, of course, a vital element in Pepsi-Cola success. Bottlers generally got into a post-war squeeze between rising costs, and the 5c retail price that had become traditional. The upping of this 5c price, begun early in the 1950's, met with some resistance, but now higher retail prices are taken for granted, sales are rising steadily, and bottlers are happy and their numbers are growing.

Pepsi-Cola manufactures and sells its own syrup concentrates to over 825 franchised bottlers throughout the world, including over 225 in 82 foreign countries.



Ira U. Cobleigh

Pepsi-Cola also sells through 20 company-owned bottling plants in the United States and 17 abroad. The main plant at Long Island City not only manufactures concentrate but includes a bottling facility and a king-size refinery which sells 40% of its sugar product to bottlers within an economic geographic area, and the balance to other industrial users.

Soft drinks live or die by the effectiveness of their advertising programs. Pepsi-Cola is not one to pare the money when it comes to this advertising pitch. It allocates roughly 20% of sales for advertising and promotion and will lay out around \$30 million this year for these purposes. The accent has changed from the economy appeal ("12 full ounces, that's a lot") to a more sophisticated and subtle approach. Now it's "Be Sociable." Pepsi-Cola is offered as one of the elements of gracious, charming and smart living. There must be plenty of hidden persuasion to this line of suggestion as sales increased 17% in the first half of this year.

One of the elements affecting all soft-drink companies is the weather. A hot summer is the thing, and 1959 produced that, particularly in August and September. But Pepsi-Cola is not relying on favorable North American climate alone. It is spreading its concentrate, its bottling and its selling widely in those countries that have summer while we're having winter—South Africa, Ghana, Nigeria, Brazil, Argentina, etc. In fact, by next year, close to 50% of sales will be from foreign operations. There are 104 bottling plants in Canada alone.

Any consideration of Pepsi-Cola common, as an equity with growth characteristics, must take into account the basic trends in the industry. Last year American consumption of carbonated beverages worked out to 193½ bottles per capita. This is up from 158 in 1950; and the figure should be about 197 for 1959, and 240 by 1965. All this is based on the rising number of teen-agers (avid consumers of soft drinks), heavy promotion and advertising in the industry, and rising per capita income.

Pepsi-Cola, in capitalizing on this major industrial uptrend is not only aggressively selling its traditional home market but is

stepping up sales in schools, restaurants, vending machines, and places of entertainment. It has also introduced some new lines—soft drinks led by Teem, a lemon-lime flavor.

The dual senior management provided by Mr. Herbert L. Barnett, President, and Mr. Alfred N. Steele, Chairman, which had shepherded the corporation's spectacular progress since 1950, was terminated by the death of Mr. Steele last May; and the office of Chairman discontinued. The achievements of this team were remarkable. A higher sales total with each passing year, a rapid expansion of bottling companies under the Pepsi-Cola franchise, the entry of Pepsi-Cola, and steadily expanded sales in many foreign lands, a dramatic rise in vending machine sales, and most impressive of all, a flat 800% increase in net income from 1950 to 1958. This is the point at which perceptive investors prick up their ears. They like, too, to note that Pepsi-Cola increased its dividend five times in the same period.

Capitalization consists of \$26,968,541 in long-term debt and 6,354,915 common shares listed on the NYSE. The present dividend is \$1.20 per share which, at current market price of 35 affords a yield of 3.44%. If this seems a bit on the meager side it should be borne in mind that rising earnings may well lead to a dividend increase very shortly. There is no tradition in the soft drink industry calling for a heavy plow-back in earnings. Most companies in this field distribute around 70% of net in cash. Since 1952 Pepsi-Cola has averaged a payout of about 60%. Per share net last year was \$1.88, with unremitting profits from its foreign wholly-owned subsidiaries excluded. These would have added 17c a share. This year we would expect reported net in the order of \$2.15 with 30c in the foreign accounts.

If there is some reluctance to consider Pepsi-Cola common now at round its all-time high, this should be partially overcome by the expectation that the stock will show \$2.50 next year. On that basis the stock today sells at 14 times earnings.

Another thing to note about this equity is the defensive qualities it provides. In the recession of 1958, Pepsi actually increased its sales by \$11 million and its net per share by 34c over 1957. With our below-twenty population expected to double in the next 20 years, millions of new Pepsi fans are lining up to "Be Sociable," or whatever the motivation may be when your correspondent is hobbling down to the post office to pick up his social security check.

Pepsi-Cola has come a long way since the rugged proxy fight back some 22 years ago, for control of Loft Candy Co. which then owned the property. The tail has wagged the dog since. Not that people have stopped eating candy but they've sure been guzzling Pepsi. Caps off to Pepsi-Cola, the stock with the built-in effervescence, sparkling earnings and an ascending dividend trend.

Opens Florida Branch

LAKE WORTH, Fla.—Marshall Company of New York City has opened a branch office at 327 North C Street.

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(Special to THE FINANCIAL CHRONICLE)
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The State of TRADE and INDUSTRY

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Food Price Index
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Business Failures
Commodity Price Index

Employment

Seasonally adjusted employment in nonfarm establishments declined 163,000 in October to 52.0 million, reflecting mainly decreases in the metal and metal fabricating industries. Employment also declined in the construction and service industries but increased in trade and State and local government. The number of persons unemployed, at 3.3 million in October, differed little from September but since it usually declines, the seasonally adjusted rate rose from 5.6 to 6.0% of the civilian labor force.

Distribution

Seasonally adjusted retail sales rose 3% in October, to the peak of July, reflecting a sharp expansion in auto sales after introduction of the new models. With auto assemblies curtailed in late October by steel shortages, dealer stocks declined contra-seasonally. Stocks of other durable goods continued generally ample.

Commodity Prices

In mid-November, the level of wholesale commodity prices was unchanged from a month earlier, and also unchanged from a year earlier. Prices of such basic industrial materials as steel scrap, copper, zinc, and rubber rose further in late October and early November, but prices of most fabricated materials and finished products were stable. Meanwhile, prices of farm products and foods continued to decline, reflecting mainly further decreases in meats, and averaged 5% below a year ago. With market supplies increasing more than consumer demands, livestock and meat prices have declined 10 to 15% over the year.

Bank Credit and Reserves

Week End.

Nov. 1—New York
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increased in October as loans continued to expand and holdings of U. S. Government securities also rose. The seasonally adjusted active money supply declined somewhat further but at the end of October was about 1½% larger than a year earlier.

Member bank borrowings from the Federal Reserve averaged \$835 million and excess reserves \$405 million in the four weeks ending Nov. 11. Required reserves increased from mid-October to mid-November. Reserves were sup-

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plied mainly by an increase in System holdings of Government securities and gold stock.

Security Markets

Yields on U. S. Treasury securities, which had declined from mid-September highs, have increased somewhat since the third week in October. Yields on State and local government bonds have declined further while those on corporate bonds have been relatively stable. Common stock prices have shown little net change since mid-October.

In the third week of October the Treasury sold for cash \$2 billion of June tax anticipation bills. In early November, it offered a new 4 1/4% certificate and a four-year, 4 1/8% note in exchange for \$3.8 billion of publicly held maturing securities. The new notes were also offered in exchange to holders of a \$2 billion note maturing in 1962 but, on 90 days' notice, redeemable next February; \$1.7 billion of the issue was exchanged.

Bank Clearings 10% Above 1958 Week

Bank clearings this week will show an increase compared with a year ago. Preliminary figures compiled by the "Chronicle" based upon telegraphic advices from the chief cities of the country, indicate that for the week ended Saturday, Nov. 21, clearings for all cities of the United States for which it is possible to obtain weekly clearings will be 10.0% above those of the corresponding week last year. Our preliminary totals stand at \$27,800,006,296 against \$25,272,818,600 for the same week in 1958. Our comparative summary for some of the leading money centers follows:

Week End.	1958	1959
Nov. 1	1958	1959
New York	\$24,655,818	\$21,929,946
Chicago	1,448,903	1,311,134
Philadelphia	1,286,000	1,240,000
Boston	909,171	846,448

Further details of the nationwide course of bank clearings appear on page 45 of our issue of Monday, Nov. 23.

Steel Shortage to Prolong Industrial Attrition

Shipments of finished steel are running ahead of mill timetables. But real relief for steel users is still some weeks off and industrial attrition for lack of steel will persist, "The Iron Age" reports.

In spite of the better-than-expected performance at the mills, a major question on supply remains to be answered: How fast can new steel move through the pipelines?

The national metalworking weekly cautions that if mills are to keep shipments moving up, they will have to process new ingots before old stocks run out. There still could be a shipping lag, but so far, most problems have been less than expected.

One big reason behind the good rate of shipments: Automakers loaded up with conversion steel and are placing sizable tonnages of ingots and semi-finished steel into the mill pipelines.

"The Iron Age" says the out-

Continued on page 30

OBSERVATIONS...

BY A. WILFRED MAY

CURBING THE "ON-THE-CUFFERS"

The SEC, we learn on the highest authority, is exploring the possibilities of effecting a major alteration of the salesman's compensation arrangement under the contractual method of selling mutual funds shares. Long brewing, concern over fund distribution has been sharply accelerated lately by the vast growth in the instalment routine.

A. Wilfred May



minated after only six months, the deductions amount to 53.02% of the payments made by the purchaser; if it is terminated at the end of one year, the deductions amount to 53.02%, and to a 30.18% deduction if carried for only two years; and so on down in a sliding scale, to the end of the 12 1/2-year contract period. The acceleration of the expense deductions means that in the absence of capital gains, but including average income return, 7 1/2 years must elapse before enough investment income has accrued to cover the acquisition charge, and merely restore the buyer's principal.

Reform Sought Curbing the Salesman

The regulatory authorities, along with other objective observers, believe that the Contractual Plans' essential technique of taking the major portion of the salesman's total 12-year-or-so of commissions out of the first year's payments, leads to abuses both in selling and regarding the liquidity element of the investment. Remedy is looked for through linking the salesman's "net" commission to the buyer's maintenance of his payments.

The major amendment sought by the regulatory authorities is an offset to the weighting of the sales charge in the first year. Such allocation of the salesman's commission to the early period is ascribed by the industry to the need for getting aggressive and knowledgeable salesmen. It would be difficult, but probably not wholly impossible, to require a pay-back of his commissions by the salesman in the case of his customer's withdrawal. The salesman, even though he may have left the scene, could possibly be located through registration with the licensing body, the National Association of Securities Dealers. Or perhaps the contract could be cancellable without cost to the buyer, if, after one or two payments, he claims to have misunderstood the deal; this is done in some instances now.

Two-Fold Benefits

The suggested line of reform implies a number of advantages along practical as well as ethical lines. Instead of the salesman's present early near-exit from the scene, gearing his material self-interest to the contract's perpetuation would automatically alter his sales pitch. Instead of merely concentrating on getting the customer's name on a contract, his emphasis would rather be directed to demonstrating the worth of a long-term contract. Deterrence of the buyer from breaking-off his payments would be broadened beyond merely the penalty in his sacrifice of statistical return, which, in any event, is not at all clear to him. Many buyers do not realize the penalty incurred in an early termination; particularly including the fact that it takes 7 1/2 years of investment income to get even against the concurrent expenses. Even professionals in the industry do not realize this, or else profess to believe that it is proper to depend on capital gains to shorten this 7 1/2-year "cooling-off" period.

Salesmen in Demand

The main reason advanced for their accelerated commission is its indispensability in securing the services of vigorous salesmen. But this ignores two important facts. There have been enough regular-commission salesmen to distribute the ten-and-more billions of dol-

lars of fund shares sold under the single-payment and under the Voluntary plan with its equal commission payments. And, second, the very necessity of using stronger bait for securing additional salesmen may be confirming the suspicion that Fund distribution is being overdone, including sales to people who should not be buying them. The lowering of the standards of the salesmen, combined with the hiking of their remuneration stimulus, will increase their purchases for the wrong reasons as well as by the wrong people.

The "Lock-in a Boon (?)"

Some of the other arguments in defense of the contractual system appear to embody rationalization. Justification importantly rests on the alleged need for a heavy penalty to keep the buyer disciplined against the temptation to stop his saving. In other words, he is "locked in" for his own good. (Might not one similarly say that the salesman should be paid less to discipline him against buying liquor?) Apart from the dubiousness of such benefit for the investor, that claim is completely inconsistent with the value put on liquidity throughout other securities areas. The supposed advantage of illiquidity of contractual fund investment through the contractual technique conflicts directly with the favorable stress on liquidity afforded by the Stock Exchange as well as many savings media. Furthermore, and closer to home, it is at variance with the "liquidity advantage" held out by the open-end funds in selling their own shares. Chief offset to the buying "load" on the open-ends is the compensating advantage of their great

liquidity through allowing holders to cash-in at any time at asset value—with the "box score" on the net asset value per share ascertainable twice daily. Relative illiquidity is the argument used against the closed-end funds, several of which are always available at discounts on the Stock Exchange. As a matter of fact, it might be preferable to buy closed-end funds available at discounts, on the M. I. P. Plan (the Monthly Investment Plan administered by the Stock Exchange firms, whose only cost is the Stock Exchange commission, amounting to a maximum of 6%).

Defense is frequently made of the first-year sales commission blow-up, by pointing to the equally disproportionate "take" of the first-year's premiums in the sale of insurance policies. But this overlooks the fact that the correct motive for buying life insurance is *protection*, with full coverage given for death even if this should occur on the day immediately following the initiation of the policy. And the insurance premium is not in an industry suffering from speculative excesses.

* * *

In line with the history of regulation, the Fund industry must get on the move with additional self-imposed restraints, or else the Federal Government will.

In Investment Business

(Special to THE FINANCIAL CHRONICLE)

LONG BEACH, Calif. — The Rex L. Hodges Realty Co. is engaging in a securities business from offices at 408 East First Street. Officers are William Barbee, President; Rex L. Hodges, Vice-President and Treasurer, and H. M. Harshaw, Secretary.

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ENGAGING PRINCIPALLY IN THE TRADING
OF OVER-THE-COUNTER SECURITIES

November 23, 1959

FRANK SASSA

TAX-EXEMPT BOND MARKET

BY DONALD D. MACKEY

The general price level of Grant County, Washington in the tax-exempt bond market PUD No. 2 3^{7/8}s, Nov. 1, 2005; is about unchanged from a Illinois Toll Road 3^{1/2}s, Jan. week ago. Although new Indiana Toll Road 3^{1/2}s, Jan. issues have come to market 1, 1994; New York Port Authority at scales indicating a higher price level, the pattern has actually been relative as and others with less important gains.

Tax-Exemption Under Fire

It is interesting and important to note that Congress is again considering the subject of state and municipal bond tax exemption. The House Ways Means Committee recently considered the general subject, with experts in the field of economics as well as other interested parties presenting their views. Discuss

a point, while only a few are slightly lower. As a group, these securities have acted particularly well during recent months. Improved earnings have led to better markets, excepting for brief periods during general market disturbances. Issues in demand this week included Ohio Turnpike 3^{1/4}s, due June 1, 1992; Chelan County, Washington PUD No. 1 5s, July 1, 2013; Chicago-O'Hare Airport 4^{3/4}s, Jan. 1, 1999; and

socially righteous by many, but which were politically unattainable.

The basic opposition to the proposal derives from the State's Rights concept. There may be less devotion to this concept now than there was twenty-five years ago. However, it seems a fair generalization that present holders of so-called tax exempt bonds need fear no quick change in the tax status of their holdings. Few of the arguments on either side of the question have been much altered. The market seems not to have taken cognizance of the controversy.

Street "Float" Up Sharply

The street float of state and municipal bonds as indicated by the "Blue List" was \$308,046,000 on Nov. 25, 1959. A week ago the total was \$263,470,000. This increase has been partly brought about by balances in the larger recent new issue accounts. The \$55,125,000 New York State issue which was offered Nov. 18 had a balance of about \$21,900,000 on Nov. 25. The \$24,780,000 Philadelphia, Pennsylvania issue offered the same day had been sold down to about \$9,000,000. It has been considered necessary by many dealers in the current competitive market to anticipate demand, in order to purchase large issues. The more difficult selling effort is perhaps to be considered well done in view of the circumstances. Further increases, however, in the street inventory may lead to a postponed, if not lesser, demand from investors.

Recent Financing

Tuesday's new issues were given a fair reception by investors. \$10,000,000 State of Alabama Highway Authority bonds (1961-1980) were purchased by Halsey, Stuart & Company-Smith, Barney & Company-Blyth & Company-Glore, Forgan & Company-Harriman Ripley & Company-Sterne, Agee & Leach and others. The bonds were scaled to 3.90% and about \$4,000,000 remains in account on Nov. 25. \$6,800,000 Portsmouth, Virginia (1961-1985) bonds were awarded to the Halsey, Stuart & Company-White, Weld & Company-Smith, Barney & Company-Harriman Ripley & Company group. The normal coupon scale terminated in 1983 with a 3.80% yield. The balance is about \$3,500,000 at this writing.

Another interesting underwriting involves \$4,000,000 Escambia County (Pensacola), Florida School District No. 1 bonds (1960-1978) purchased by the Chase Manhattan Bank, Chemical Bank New York Trust Company-Harris Trust & Savings Bank-Ladenburg, Thalmann & Company-Philadelphia National

Bank group. Scaled out to purchased \$3,000,000 Pittsburgh, Pennsylvania 3^{1/2}% bonds (1960-1984), Scaled to par, the issue met with favorable investor reception with this morning's (Nov. 25) balance being \$1,100,000. The Drexel & Company-Smith, Bankers Trust Company-First Barney & Company group

Continued on page 8

Larger Issues Scheduled For Sale

In the following tabulations we list the bond issues of \$1,000,000 or more for which specific sale dates have been set.

Information, where available, includes name of borrower, amount of issue, maturity date, and hour at which bids will be opened.

November 30 (Monday)

Montgomery Water Works and Sanitary Sewer Board, Ala. 10,000,000 1961-1981 10:00 a.m.
Washington University, Mo. 3,411,000 1961-1968 1:00 p.m.

December 1 (Tuesday)

Columbus, Ohio 10,010,000 1962-1986 Noon
Edwardsburg Con. Sch. Dist., Mich. 1,495,000 1961-1989 8:00 p.m.
Floyd County, School District, Ga. 1,025,000 1960-1979 2:00 p.m.
Los Angeles School District, Calif. 21,500,000 1961-1985 9:00 a.m.
New Brunswick, N. J. 1,001,000 1960-1984 11:00 a.m.
Milford, Conn. 2,500,000 1960-1979 11:30 a.m.
Salt River Project Agric. Improv't and Power District, Ariz. 15,000,000 1963-1992 10:00 a.m.
Southwick, Mass. 1,000,000 1960-1979 11:00 a.m.

December 2 (Wednesday)

Orange County, N. Y. 1,970,000 1960-1973 11:00 a.m.
Peoria Public Building Comm., Ill. 4,800,000 1961-1979 11:00 a.m.
★Sayreville, N. J. 1,120,000 1960-1984 7:30 p.m.

December 3 (Thursday)

Los Angeles County, Calif. 13,000,000 1959-1999 9:30 a.m.
Marple-Newtown Joint School Authority, Pa. 2,110,000 1961-1965 8:00 p.m.
Massachusetts (Commonwealth of) 21,601,000 1960-1989 Noon
Willoughby-Eastlake City School District, Ohio 1,200,000 1961-1975 Noon

December 4 (Wednesday)

Kentucky (State of) 2,500,000 1961-1985 10:00 a.m.

December 7 (Monday)

Bowling Green State University, Ohio 2,500,000 1962-1999 11:00 a.m.
Kane Co., Sch. Dist. No. 129, Ill. 1,215,000 1961-1975 7:30 p.m.
McKeesport School District, Pa. 3,800,000 1961-1989 8:00 p.m.
Tulsa County, Okla. 1,725,000 1962-1979 2:30 p.m.

December 8 (Tuesday)

Delaware, Ohio 1,975,000 1961-1980 Noon
Endicott, N. Y. 1,875,000 1960-1989 3:00 p.m.
Middlesex County Sewerage Authority, N. J. 7,705,000 1967-1998 Noon
North Hempstead Union Free School District No. 6, N. Y. 1,162,000 1960-1979 2:00 p.m.
Pearl River Valley Water Supply District, Miss. 4,400,000 1964-1999 10:00 a.m.
Puerto Rico (Commonwealth of) 20,000,000 1960-1979

December 9 (Wednesday)

California (State) 100,000,000 1961-1985 10:00 a.m.
Chicago Board of Education, Ill. 10,000,000 1962-1979 10:00 a.m.
La Fourche Parish, La. 1,000,000 1961-1980 10:00 a.m.
Monfort Heights Local School District, Ohio 1,250,000 1960-1989 Noon
Omaha Metropolitan Utilities District, Neb. 1,500,000 1961-1965 10:30 a.m.
Wabash, Ind. 2,450,000 1962-1996 1:00 p.m.

December 10 (Thursday)

Abington Township, Pa. 1,500,000 1961-1980 7:45 p.m.
Wisconsin University Building Corporation, Wis. 5,270,000 1960-1997 10:00 a.m.

December 11 (Friday)

Board of Regents State Teachers' Colleges, Texas 1,530,000 1962-1999 9:00 a.m.
Florida Development Comm., Fla. 2,000,000 1961-1972 11:00 a.m.

December 14 (Monday)

Garland Ind. School District, Texas 1,500,000 1960-1994 7:30 p.m.
Port of Portland, Ore. 2,000,000 1960-1979 10:00 a.m.

December 15 (Tuesday)

Fairfield Local S. D., Ohio 1,493,000 1961-1982 Noon
Los Angeles County, Calif. 2,444,000 1961-1980 9:00 a.m.

December 16 (Wednesday)

Gary, Ind. 1,250,000 1961-1979 10:00 a.m.
Piqua, Ohio 3,450,000 1960-1974 Noon

December 17 (Thursday)

Midland, Texas 3,110,000 2:00 p.m.

January 6 (Wednesday)

San Jose, Calif. 4,435,000

★ In the tabulation of pending sales as given in the Nov. 19 issue it was also indicated that Sayreville, N. J., planned an additional offering of \$4,435,000 bonds on Jan. 6. This was incorrect. Actually, as noted by Borough Attorney Joseph T. Karcher, the brochure pertaining to the \$1,120,000 water bonds to be sold by Sayreville on Dec. 2 contains assurances that the Borough will not offer any additional bonds for a minimum period of six months.—EDITOR.

MARKET ON REPRESENTATIVE SERIAL ISSUES

	Rate	Maturity	Bid	Asked
California (State)	3 1/2%	1978-1980	3.70%	3.55%
Connecticut (State)	3 3/4%	1980-1982	3.55%	3.40%
New Jersey Highway Auth., Gtd.	3%	1978-1980	3.55%	3.40%
New York (State)	3%	1978-1979	3.50%	3.40%
Pennsylvania (State)	3 3/8%	1974-1975	3.25%	3.10%
Vermont (State)	3 1/8%	1978-1979	3.25%	3.10%
New Housing Auth. (N. Y., N. Y.)	3 1/2%	1977-1980	3.40%	3.25%
Los Angeles, Calif.	3 3/4%	1978-1980	3.85%	3.70%
Baltimore, Md.	3 1/4%	1980	3.70%	3.55%
Cincinnati, Ohio	3 1/2%	1980	3.50%	3.30%
New Orleans, La.	3 1/4%	1979	3.85%	3.70%
Chicago, Ill.	3 1/4%	1977	3.95%	3.80%
New York City, N. Y.	3%	1980	4.05%	3.95%

November 25, 1959 — Index = 3.477

DOLLAR BOND QUOTES AND RELATED INFORMATION

(Prices and yields are approximate)

Issue—	First Callable Date (as a whole)	Call Price	Offering Price	Net Changes from Prev. Week	Yield to Maturity
Chelan Co., Wash. PUD No. 1 5% 7-1-1913	1-1-1978	100	110 1/2	+1 1/2	4.48%
Chicago-O'Hare Airport 4 3/4% 1-1-1999	1-1-1974	104 3/4	106	+1	4.42%
Chicago Reg. Port 4% 7-1-1995	7-1-1962	103 1/2	95 1/2	(-)	4.24%
Florida Turnpike Authority 5 1/2% 4-1-1995	4-1-1962	103 1/2	86	(-)	3.97%
Govt. Co., Wash. PUD No. 2 3 3/4% 11-1-2005	5-1-1966	103	95 1/2	+1 1/2	4.09%
Illinois Toll Highway 3 3/4% 1-1-1995	1-1-1965	103 3/4	73	+1 1/2	5.49%
Illinois Toll Highway 4 3/4% 1-1-1998	1-1-1978	104 3/4	90 3/4	+3 1/4	5.32%
Indiana Toll Highway 3 1/2% 1-1-1994	1-1-1962	103	85 1/2	+1 1/2	4.32 1/4
Jacksonville, Fla. Exp. 4 1/4% 7-1-1992	7-1-1967	103	105	+1	3.97%
Kansas Turnpike Authority 3 3/8% 10-1-1994	10-1-1962	103	75	+1 1/2	4.87%
Kentucky Turnpike Authority 3 40% 7-1-1994	7-1-1960	104	91	+1 1/2	3.87%
Mackinac Bridge Authority 4% 1-1-1994	1-1-1964	108	90	(-)	4.57%
Maine Turnpike Authority 4% 1-1-1989	1-1-1958	104	84 3/4	+1 1/2	4.99%
Massachusetts Turnpike Authority 3 3/8% 5-1-1994	5-1-1962	103 1/2	83 1/4	+1 1/2	4.23%
Massachusetts Port Authority 4 3/4% 10-1-1998	10-1-1969	104	103 3/4	+1 1/4	4.54%
New Jersey Turnpike Authority 3 3/8% 7-1-1988	7-1-1958	103 1/2	96	-3 1/4	3.60%
New York Power Authority 3.20% 1-1-1995	1-1-1963	103	86	+1 1/2	3.93%
New York Power Authority 4.20% 1-1-2006	1-1-1970	103	102 5/8	+1 1/8	4.07%
New York Thruway Authority 3.10% 7-1-1994	7-1-1960	103 1/2	86	(-)	3.83%
Ohio Turnpike Authority 3 1/4% 6-1-1992	6-1-1959	103	86 1/4	+1 1/4	4.01%
Pennsylvania Turnpike Authority 3.10% 6-1-1993	6-1-1959	103	83	+1 1/2	4.02%
Richmond-Petersburg Turnpike 3.45% 7-1-1995	7-1-1963	103 1/2	82 1/2	(-)	4.43%
Tri-Dam Project, Calif. 3.05% 7-1-2004	7-1-1959	104	83	+1 1/2	3.85%
Virginia Toll Revenue 3% 9-1-1994	9-1-1959	105	85	(-)	3.77%
(*) Unchanged.					

NEW ISSUE**\$24,780,000****City of Philadelphia, Pennsylvania****4½%, 4¼%, 3¾% and 1% Bonds**

Dated December 16, 1959

Due July 1, 1961 to 1990, inclusive as shown below

Coupon bonds in the denomination of \$1,000, registerable as to principal only. Principal and semi-annual interest (payable January 1 and July 1, but the first interest payment on July 1, 1960, will be for six and one-half months) will be payable at the office of the City's fiscal agent, The Philadelphia National Bank, Philadelphia, Pennsylvania, Non-callable.

Legal investment, in our opinion, for Savings Banks and Trust Funds in Pennsylvania and New York.

Interest exempt, in the opinion of counsel, from Federal Income Taxes under existing law.

Principal and interest payable without deduction for any tax or taxes, except gift, succession or inheritance taxes, which the City of Philadelphia may be required to pay thereon or retain therefrom under or pursuant to any present or future law of the Commonwealth of Pennsylvania, all of which taxes, except as above provided, the City of Philadelphia assumes and agrees to pay.

These Bonds, authorized for municipal improvements as set forth in the enabling ordinance, will, in the opinion of counsel, constitute valid and legally binding general obligations of the City of Philadelphia, Pennsylvania, and the City will be obligated to levy ad valorem taxes upon the taxable property—including real property—within the said City, without limitation as to rate or amount, sufficient to pay the principal of said Bonds when due and the interest thereon.

We offer these bonds, if, as and when issued and delivered to us, and subject to an unqualified approving joint legal opinion by our bond counsel, Messrs. Townsend, Elliott & Munson and Messrs. Dilworth, Paxson, Kalish, Kohn & Dilks, Philadelphia, Pa.

Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield or Price
\$826,000	4½%	1961	2.90%	\$826,000	4½%	1971	3.50%	\$826,000	3¾%	1981	3.70%
826,000	4½	1962	3.00	826,000	4½	1972	3.55	826,000	3¾	1982	100
826,000	4½	1963	3.10	826,000	4½	1973	3.55	826,000	3¾	1983	100
826,000	4½	1964	3.20	826,000	4½	1974	3.60	826,000	3¾	1984	100
826,000	4½	1965	3.25	826,000	4½	1975	3.60	826,000	3¾	1985	100
826,000	4½	1966	3.30	826,000	4½	1976	3.65	826,000	3¾	1986	3.80
826,000	4½	1967	3.35	826,000	4½	1977	3.65	826,000	3¾	1987	3.80
826,000	4½	1968	3.40	826,000	4½	1978	3.70	826,000	3¾	1988	3.80
826,000	4½	1969	3.45	826,000	4½	1979	3.70	826,000	1	1989	4.25
826,000	4½	1970	3.50	826,000	3¾	1980	3.70	826,000	1	1990	4.25

(accrued interest to be added)

It is expected that definitive bonds, as described above, will be available for delivery on or about December 16, 1959.

DREXEL & CO. THE CHASE MANHATTAN BANK CHEMICAL BANK NEW YORK TRUST COMPANY MORGAN GUARANTY TRUST COMPANY OF NEW YORK
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November 23, 1959.

DEALER-BROKER INVESTMENT LITERATURE AND RECOMMENDATIONS

IT IS UNDERSTOOD THAT THE FIRMS MENTIONED WILL BE PLEASED
TO SEND INTERESTED PARTIES THE FOLLOWING LITERATURE:

Burnham View—Monthly Investment Letter—Burnham and Company, 15 Broad Street, New York 5, N. Y. Also available in current **Foreign Letter**.

Canadian Business—Review—Bank of Montreal, Montreal, Canada.

Canadian Oil—Bulletin—Ross, Knowles & Co., Ltd., 25 Adelaide Street, West Toronto, Ont., Canada.

How to Make Your Tax Advantages Count—Suggestions for tax savings in various situations—National Securities & Research Corporation, 120 Broadway, New York 5, N. Y.

Japanese Stock Market—Study of changes in postwar years—In current issue of "Nomura's Investors Beacon"—Nomura Securities Co., Ltd., 61 Broadway, New York 6, N. Y. Also available is a review of the outlook for Plant and Equipment Expenditures in Japan for 1959 and brief analyses of **Mitsubishi Heavy Industries, Nippon Flour Mills Co., Iwaki Cement Co. and a survey of the Steel Industry**.

Japanese Stocks—Current Information—Yamaichi Securities Company of New York, Inc., 111 Broadway, New York 7, N. Y.

Oil Securities—Comparative figures on 12 companies—Hardy & Co., 30 Broad Street, New York 4, N. Y.

Over-the-Counter Index—Folder showing an up-to-date comparison between the listed industrial stocks used in the Dow-Jones Averages and the 35 over-the-counter industrial stocks used in the National Quotation Bureau Averages, both as to yield and market performance over a 20-year period—National Quotation Bureau, Inc., 46 Front Street, New York 4, N. Y.

Textbook Publishing Industry—Analysis—A. M. Kidder & Co., Inc., 1 Wall Street, New York 5, N. Y. Also available is a report on **Chrysler Corp.**

Traders Graphic—Analytical monthly for security dealers and financial institutions—annual subscription, monthly edition, \$7; combined monthly and quarterly editions, \$40—Traders Graphic, 1970 Broadway, New York 38, N. Y.

American Bosch Arma—Data—Montgomery, Scott & Co., 120 Broadway, New York 5, N. Y. Also in the same circular are data on **Standard Coil Products, A. S. R. Products, and Libby, McNeill & Libby**.

American Motors—Memorandum—Wm. C. Roney & Co., Buhl Building, Detroit 26, Mich.

American Sterilizer Co.—Memorandum—Fulton Reid & Co., Inc., Union Commerce Building, Cleveland 14, Ohio.

Anaconda Co.—Memorandum—Goodbody & Co., 2 Broadway, New York 4, N. Y. Also available are memoranda on **Associated Transport, Inc., Consumers Power Co., Eastman Kodak Co., and Pittston Co.**

Assembly Products, Inc.—Review—Straus, Blosser & McDowell, 111 Broadway, New York 6, N. Y. Also available are reports on **Cooper Tire & Rubber Co. and Moore-Handley Hardware Co.**

Beatrice Foods—Analysis—Bache & Co., 36 Wall Street, New York 5, N. Y. Also available is a review of current business.

Boston Edison Co.—Survey—Abraham & Co., 120 Broadway, New York 5, N. Y. Also in the same circular are data on **Libbey Owens Ford and Pittston Co.**

Burlington Industries, Inc.—Analysis—Reynolds & Co., 120 Broadway, New York 5, N. Y. Also available are analyses of **McGraw-Edison Company and American Zinc, Lead & Smelting Co.**

Carter Products Inc.—Memorandum—Schirmer, Atherton & Co., 50 Congress Street, Boston 9, Mass. Also available are memoranda on **Sanborn Co. and Standard Oil of New Jersey**.

Central Transformer Corporation—Analysis—Eppler, Guerin & Turner, Inc., Fidelity Union Life Building, Dallas 1, Texas.

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Chase Manhattan Bank—Analysis—Hill Richards & Co., 621 South Spring Street, Los Angeles 14, Calif.
Chemical Bank New York Trust Co.—Memorandum—Merrill Lynch, Pierce, Fenner & Smith Incorporated, 70 Pine Street, New York 5, N. Y. Also available are memoranda on **Kendall Co., National Fuel Gas Co. and Penn Fruit Co.**

Control Data Corporation—Analysis—Piper, Jaffray & Hopwood, 115 South Seventh Street, Minneapolis 2, Minn.

Corn Products Co.—Memorandum—J. A. Hogle & Co., 40 Wall Street, New York 5, N. Y. Also available is a memorandum on **Food Machinery & Chemical Corp.**

Crane Co.—Memorandum—Oppenheimer & Co., 25 Broad Street, New York 4, N. Y.

Eagle Food Centers—Memorandum—Robert D. Baird & Co., Incorporated, 110 East Wisconsin Avenue, Milwaukee 2, Wis.

Entron, Inc.—Report—Alkow & Co., Inc., 50 Broadway, New York 4, N. Y.

Erie Railroad—Analysis—du Pont, Homsey & Company, 31 Milk Street, Boston 9, Mass.

General Precision Equipment Corp.—Memorandum—Hill, Darlington & Co., 40 Wall Street, New York 5, N. Y. Also available is a memorandum on **Mead Corp.**

General Tire and Rubber Company—Analysis—Laird, Bissell & Meeds, 120 Broadway, New York 5, N. Y.

Harvill Corporation—Report—North's News Letter, 414 Mason Street, San Francisco 2, Calif. (35¢ per copy).

H. J. Heinz Company—Analysis—Hayden, Stone & Co., 25 Broad Street, New York 5, N. Y. Also available is a bulletin on **Olin Mathieson Chemical Corporation**, and an analysis of **Stone Container Corporation**.

International Harvester—Analysis—Steiner, Rouse & Company, 19 Rector Street, New York 6, N. Y. Also available is an analysis of **St. Regis Paper**.

International Nickel Co. of Canada Ltd.—memorandum—Green, Ellis & Anderson, 61 Broadway, New York 6, N. Y.

International Packers Ltd.—Memorandum—Walston & Co., Inc., 74 Wall Street, New York 5, N. Y.

Norris Thermador Corporation—Analysis—Bateman, Eichler & Co., 453 South Spring Street, Los Angeles 13, Calif.

Pacific Vegetable Oil Corporation—Bulletin—De Witt Conklin Organization, Inc., 120 Broadway, New York 5, N. Y.

Peabody Coal—Report—Thomson & McKinnon, 2 Broadway, New York 4, N. Y. Also available is a report on **Hueblein, Inc.**

J. C. Penney Co.—Review—Ira Haupt & Co., 111 Broadway, New York 6, N. Y.

St. Regis Paper Co.—Memorandum—Dean Witter & Co., 14 Wall Street, New York 5, N. Y.

Schering Corp.—Analysis—Blair & Co., Incorporated, 20 Broad Street, New York 5, N. Y.

Servonics, Inc.—Bulletin—Weil & Co., 734 Fifteenth Street, N. W., Washington 5, D. C.

Susquehanna Corporation—Analysis—Wm. H. Tegtmeyer & Co., 39 South La Salle Street, Chicago 3, Ill.

Swank, Inc.—Report—H. A. Riecke & Co., Inc., 433 Walnut Street, Philadelphia 2, Pa.

Taylor Instrument Companies—Report—H. Hentz & Co., 72 Wall Street, New York 5, N. Y. Also available is a report on **Botany Industries, Inc.**, a bulletin on **West Penn Electric, Delaware Power & Light and Consolidated Natural Gas**, and memoranda on **Amphenol Borg Electronics Corp., Kansas Power & Light Co., and Motor Wheel Corp.**

Vanadium Corporation of America—Report—The Milwaukee Company, 207 East Michigan Street, Milwaukee 2, Wis.

Vendo Co.—Memorandum—A. C. Allyn & Co., 122 South La Salle Street, Chicago 3, Ill.

Warner & Swasey Company—Analysis—Schweickart & Co., 29 Broadway, New York 6, N. Y.

Whirlpool Corporation—Study—Vilas & Hickey, 26 Broadway, New York 4, N. Y. Also available is a report on **Maytag Co.**

Wurlitzer Company—Report—Leason & Co., Inc., 39 South La Salle Street, Chicago 3, Ill.

Tax Exempt Bond Market

Continued from page 6

National City Bank, Salomon Brothers & Hutzler-R. W. Pressprich group bought \$4,550,000 Providence, Rhode Island (1962-1981) 3.80% bonds and offered them on a scale to par. About \$3,000,000 remain in account as we go to press.

Heavy Calendar Ahead

With the gradual accrual of inventory, next week's new issue Calendar becomes more important to dealers. It includes \$21,500,000 Los Angeles, California School District bonds; \$10,000,000 Columbus, Ohio bonds; \$10,000,000 Montgomery, Alabama Water and Service System Revenue bonds; and \$15,000,000 Salt River Project Arizona bonds, all sell-

ing Monday-Tuesday (11/30 and 12/1/59). On Wednesday, \$21,601,000 Massachusetts bonds (1960-1989) are up for bidding. Although comparatively, this is but moderately heavy volume, combined bond market factors should cause dealers to approach this bidding with more caution than has been necessary during the past few weeks. There appear to be no negotiated type underwritings ready for marketing.

M. A. Schapiro Names Mackey Asst. Vice-Pres.

Paul A. Mackey has been appointed an Assistant Vice-President of M. A. Shapiro & Co., Inc., One Wall Street, New York, investment bankers specializing in bank stocks, the firm announced.

Mr. Mackey was formerly a financial analyst with Lionel D. Edie & Co., Inc., investment advisors.

COMING EVENTS IN INVESTMENT FIELD

Nov. 29-Dec. 4, 1959 (Bal Harbour, Fla.)

Investment Bankers Association Annual Convention at the Americana Hotel.

Dec. 15, 1959 (New York City)

Investment Association of New York Ninth Annual Dinner at Starlight Roof, Waldorf-Astoria.

Jan. 15, 1960 (Baltimore, Md.)

Baltimore Security Traders Association 25th annual Mid-Winter Dinner.

April 6-7-8, 1960 (Dallas, Tex.)

Texas Group of Investment

Bankers Association of America

25th annual meeting at the

Sheraton Dallas.

April 8, 1960 (New York City)

New York Security Dealers Association 34th annual dinner in the Grand Ballroom of the Hotel Biltmore.

Blyth & Co., Inc. Announces Elec.

The announcement of a number of executive elections at Blyth & Co., Inc., 14 Wall Street, New York City, including two Directors and two Vice-Presidents in the New York office, has been made by George Leib, Chairman of the Board.

John Inglis, San Francisco, a Director and Vice-President, was elected a member of the Executive Committee.

Paul A. Conley and Edward Glassmeyer, New York; John R. Beckett, San Francisco, and Richard M. Link, Los Angeles, were elected to the company's Board of Directors. They are all Vice-Presidents.

The new Vice-Presidents are: Robert E. Leslie and Frederick L. Miller, of the New York Buying Department; Adolf K. Eitner, Los Angeles; William T. Patten, Seattle, and Nieland B. Van Arsdale, Los Angeles.

Blyth & Co., Inc., investment bankers, was founded in 1914. The company has main offices in New York and San Francisco and operates branches in 22 other cities.

Frank Sassa Co. Formed in N.Y.C.

Announcement is made of the formation of Frank Sassa Company with offices at 1 Broadway, New York City, to engage principally in the trading of over-the-counter securities. Mr. Sassa was formerly in the trading department of Gersten & Frenkel.

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VIRGINIA
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SOUTH CAROLINA

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Common Stock Portfolio With Long-Term Objectives

By Dr. Charles V. Kinter, *Managing Partner, Duff, Anderson & Clark, Chicago, Ill.

Experienced Chicago investment adviser lays down divining guides for the selection of a long-term portfolio of common stocks to meet different objectives. Because of uncertainty regarding the Cold War's outcome, Dr. Kinter suggests those firms and industries be selected that are adaptable to quick changes and are in possession of a growth rate capable of outpacing price inflation and any narrowing of price times earnings ratios. The author lists areas of change apt to occur that should also be considered as well as attributes to look for in appraising values. Further, he furnishes examples of companies and industries likely to be growth leaders in their respective areas, and to provide a higher yield than can be obtained on good bonds.

The construction of a common stock portfolio with long term objectives requires both a look forward and a review of what has happened in the postwar years. The perusal of the past is an examination of the records of individual companies and the comparative growth performance of different industries in our fast-moving economy. The look forward requires the marshalling of every bit of evidence which would indicate where the economy, the various industries, and the individual companies may be a decade hence. The selection of stocks for the portfolio therefore must be based both on the record and the probable future so far as it can be envisioned.

Two Contrasting Objectives

The formulation of a long term portfolio of common stocks obviously is no simple task in a world where social, political, economic, and technological changes are taking place with great rapidity. For the trust investment officer, the problem is compounded by the fact that investment goals vary with each individual account and are something exceedingly personal. Although clients can be classified into certain categories, no one portfolio precisely fits every requirement. The trust investment officer must have every possible objective in mind and the same stocks will not do in every case. For example, let us look at two contrasting types of accounts found in every trust department:

(1) One is the widow's and orphan variety where the objective is to conserve capital and at the same time to earn as large a rate of return as is consistent with safety of principal.

(2) A contrasting type of account is that of a well-to-do businessman who has a large salaried or partnership income. He is interested primarily in capital gains and is willing to accept almost any degree of risk if the ultimate rewards are large enough.

The companies, or even the industries, we might use in these contrasting situations would vary widely. Taking the oil industry as an example, we might use the Standard Oil Company of California for the widow's and orphan's account. For the businessman, we might use Pubco Petroleum or Tidewater Oil. We probably would use food stock for the widow's and orphan's account; but these, as a general principal, might not have enough growth for the businessman.

In order to make my remarks as helpful as possible, I shall not try to discuss the selection of stocks for every possible type of portfolio. Rather, I shall have in mind what appears to be a common denominator for a trust department or trust company — namely, capital appreciation at a faster rate than the dollar will decline in purchasing power and at the same time the maintenance, on the average, of a higher yield than can be obtained on good bonds.

Three Stock Selection Views

In my travels around the country, I talk to a large number of investment people and have the privilege of hearing their thoughts on proper investment policy. There appears to be three diverse concepts developing. Unfortunately, these do not suggest ex-

actly the same policy in regard to selection of common stocks. These three views, much oversimplified, can be summarized as follows:

(1) One is based on the premise that Mr. Khrushchev is sincere in his proposals for peaceful coexistence. He may be completely confident in the ability of the Soviet Union to compete with the West in technical excellence and on a cost basis in a struggle for economic influence and power. It would be naive, however, not to recognize that Mr. Khrushchev knows he may have to defend underpopulated and resource-rich Siberia against the hordes of Chinese who inevitably will spill out in some direction from their own overpopulated and resource-poor country. Whatever the reason, it may be that the West has less to fear from the standpoint of Soviet military aggression than appeared likely in the recent past.

If this thesis is correct, the United States particularly, but the other Western nations as well, faces a period of readjustment. Defense expenditures would become relatively less important. While the longer term implications would be highly favorable, a period of economic uncertainty would prevail during the readjustment period. Over the near term, deflation might be as much of a problem as inflation. Corporate earnings temporarily would be depressed. The current price times earnings ratios of many stocks almost certainly would be narrowed, although not necessarily in every case. While commons would be attractive after the readjustment period, they possibly can be purchased at more attractive prices than prevail now.

(2) Another thesis, almost the opposite of the first, is based on the premise that any thaw in the Cold War is only temporary. Instead, the United States must face an all-out struggle for survival with the Soviet Union. Investment policy must be based on the assumption that the U. S. will win out because, if not, no values would remain. Victory in this titanic struggle will require such large and persistent defense expenditures, whether shooting actually starts, that inflationary pressures will be irresistible. Therefore, proper investment policy is to keep buying stocks instead of fixed-income securities. Any easing back of stock prices in

would be merely viewed as an opportunity to step-up buying.

(3) The third approach for the most part assumes that the Cold War will continue about as we have known it in recent years and therefore attention can be focused on the type of civilian economy we will have during the 1960s. Here it is generally presumed that, at least beginning by the middle 1960s, the United States will have its really Golden Era of economic prosperity based on a combination of rising population in the high spending age brackets and much higher per capita real income. While selectivity as always will continue to be important, common stocks in general will do well because of higher earnings and dividends. The acceptance of this thesis would suggest the ownership of a large percentage of commons in a portfolio, but with concentration on the companies and industries which would be the particular beneficiaries of the type of economy we would have then. For example, building and consumer durable companies should do particularly well.

Suggests Selection Principle

All three of these viewpoints, with individual variations, have highly intelligent adherents, and no one can say now which will be nearest to being correct over the next decade. What can the trust investment officer do to protect against any eventuality in view of the divergent courses the future may take? His best course appears to select companies and industries most adaptable to quick change and where growth will be strong. He will seek a rate of growth strong enough both to outpace any decline in the value of the dollar and to offset any narrowing which may take place in price times earnings ratios. This is a big order, of course, especially in view of the spectacular changes which will occur in almost every industry during the decades just ahead even if the Russian Bear and the Red Chinese remain peaceful or in time start to quarrel with each other instead of with the West.

By way of further comment on this important subject, here are some of the areas of change which should enter into the thinking of the trust investment officer:

(1) Obsolescence will be great in most industries because of rapid technological progress in

providing better equipment and methods.

(2) New forms of energy, such as the fuel cell or atomic energy, will remove some of the limitations now imposed by geography on many industries. It is not at all inconceivable that well within the life span of most of us here today a new industrial revolution will develop. New energy sources may make advantageous the re-building, re-equipping, and even the relocation of many plants.

(3) New competition will arise for established goods due to the tireless efforts of researchers who develop new and better products. We all know numerous examples of this, and almost certainly it will gain in momentum due to increased appreciation and dedication to research in modern industry.

(4) Competition also will be intensified by improved transportation and communications. Overnight delivery from points across the continent, or even from other continents, will be even more common. Because of the rising costs of mass communication media, the big firms will have an increasing advantage in competitive selling.

(5) Competition also will be intensified in world markets. U. S. business men already are experiencing this not only in foreign areas but within our own country from foreign manufacturers.

(6) There will be more Americans, and as it certainly appears now, they will have larger real incomes and therefore will provide inviting new markets. This is well-known and perhaps already, unless carefully thought through, is being given too much emphasis in investment thinking. There is no precise correlation between more people and more prosperity. However, rising population should be given weight in selecting industries for inclusion in a portfolio if done with discretion. Certain companies and industries will be important beneficiaries.

(7) The people of the underdeveloped countries will refuse to remain backward in their living standards. Either their living standards will improve, or trouble is ahead. Better living standards in such backward countries will create new investment opportunities.

(8) Economic conditions will os-
Continued on page 16

This announcement is not an offer of securities for sale or a solicitation of an offer to buy securities.

New Issue

November 24, 1959

\$15,000,000

Potomac Electric Power Company

First Mortgage Bonds, 5 1/4% Series due 1994

Price 102.436%

plus accrued interest, if any, from December 1, 1959

Copies of the prospectus may be obtained from such of the undersigned (who are the underwriters named in the prospectus) as may legally offer these securities under applicable securities laws.

Dillon, Read & Co. Inc.

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Income Tax Pointers For Today's Securities

By J. S. Seidman, C. P. A.,^{*} Seidman & Seidman, New York City

Tax pointers on capital gains for individual and corporate investors, some of which are applicable to both and others are definitely not, range from the warning that the latest day for profits-taking for inclusion in 1959 returns is Dec. 24 to how to convert dividends and interest into capital gains. In addition, Mr. Seidman covers such other tax savings explanations as: keeping careful watch on the six-month line on losses to make sure they offset the heaviest taxed profit; spacing profits and losses between years; and taking advantage of short sales, and how to treat wash sales. Above all, alertness throughout and not at the end of the year is stressed.

Though 1959 has seen some loss is deductible, within certain limits.

To illustrate: Suppose the net of all trades for 1959 is a \$10,000 loss. Only \$1,000 of this loss can be deducted in the 1959 return. The other \$9,000 goes in the under-six-month basket for the five years 1960 to 1964, to apply against the first \$9,000 of any net security profits in those years.

If there are no net security profits in those years, \$1,000 can be taken as a regular deduction from other income in each of the five years. That absorbs \$5,000. Nothing can be done about the other \$4,000. Security losses of any year can be carried forward only, not backward.

As this rule about carrying forward losses for five years has been in effect for some time, it means that losses as far back as 1954 can be used in 1959 returns, if not previously absorbed by profits.

Losses are always figured in full whether under-six-month or over. The tax savings from losses can run as high as 91%. Suppose, for example, Jones is in the 91% bracket, and that in 1959 he takes a \$1,000 under-six-month profit. His tax on that \$1,000 will be \$910. However, if he also takes a \$1,000 loss on securities, whether over-six-month or under, that will exactly offset the \$1,000 profit, and wipe out the \$910 tax. In other words, the \$1,000 loss saves Jones \$910, or 91% in tax.

How Watching the Six - Month Line Saves Taxes

There is an obvious advantage in taking profits after a six-month holding. The tax rate then ranges from as little as 10% to a maximum of 25%. Before six months, the range is from 20% to 91%.

The six-month line also needs watching on losses, to make sure they offset the heaviest taxed profits. For example, suppose Jones has \$2,000 of under-six-month profits and \$2,000 of over-six-month profits. He also has an open loss of \$2,000 on newly bought securities.

If he waits to take the loss until after the six-month line has been passed, he must apply it against the \$2,000 of over-six-month profits. That leaves him with the \$2,000 of under-six-month profits to report. If he had taken his loss before the six-month period had run, it would have been applied against the \$2,000 of under-six-month profits. That would have left him with \$2,000 of over-six-month profits, of which only \$1,000 need be reported (with a maximum tax of \$500), compared with \$2,000 of regular income the other way around.

All this means alertness throughout the year. To wait until the end of the year, as is so frequently done, may let the six-month mark slip by.

How Spacing Between Years Saves Taxes

Where there are over-six-month profits and no under-six-month profits, it is an advantage to take losses in a different year from the profits. For example, suppose Jones has \$2,000 of open over-six-month profits and \$2,000

of open losses. If he takes both in 1959, the net result is zero.

If he takes the \$2,000 losses in 1959 and the \$2,000 profits in 1960, he is ahead of the game by a \$500 deduction. It is figured in this way: For 1959, the \$2,000 losses give him a \$1,000 deduction and \$1,000 to carry forward into 1960. This \$1,000 is applied against the \$2,000 of over-six-month profits in 1960, making a net profit for 1960 of \$1,000, one-half of which, or \$500, is reportable. Jones, therefore, has a \$1,000 reduction in 1959 and \$500 income in 1960, or a net deduction for both years of \$500.

Jones' best bet, however, is to switch the thing the other way around and take the \$2,000 over-six-month profits in 1959 and to take the \$2,000 losses in 1960. By doing this, he reports in 1959 one-half the \$2,000 profits, or \$1,000. In 1960, he has a deduction of \$1,000 of the \$2,000 of losses. In 1961, he can deduct the remaining \$1,000 of the \$2,000 losses. The net effect for the three years is a deduction of \$1,000, whereas taking the losses first, resulted in a net deduction of only \$500, and taking the profits and losses in the same year was merely a stand-off.

How Short Sales Can Be Used to Tax Advantage

Through a short sale it is possible to shift profits or losses from 1959 to 1960, or for that matter indefinitely. That is because of the rule that no gain or loss need be reported on a short sale until the short position is actually closed out.

Here is how the shift is accomplished: Jones has in his box 100 shares of stock that he bought in August 1959 at 60. In December 1959, or four months later, the market is 85. He is leery about the future of the market and wants to freeze the \$2,500 profit. He goes short the stock with his broker in December. He holds off covering the short sale until some time in 1960. That takes it out of his 1959 return and puts it in 1960.

No matter when Jones covers, it is an under-six-month profit, because when he went short he owned the same stock for less than six months. If when he went short he owned the stock more than six months, the profit on the close-out of the short position is an over-six-month profit.

How to Convert Dividends and Interest Into Capital Gains

Because of the 25% tax limit on over-six-month profits, it is natural for people in high brackets to try to get that sort of profit rather than regular income. Here is a way to accomplish this: Suppose Jones, in the 91% bracket, has 100 shares of over-six-month preferred stock that costs him \$100 a share. The stock is now worth \$160 a share because of an accumulation of \$60 of dividends which are about to be cleaned up. If he receives the \$6,000 of dividends, he will have to part with 91% or \$5,460, less \$240 (4% of \$6,000), or \$5,220.

However, by selling the stock at 160 before the ex-dividend date (that is, at least four full business days before the dividend "record" date), he gets the same \$6,000, but it is now in the form of profit from the sale of over-six-month stock. His tax on the \$6,000 is therefore only 25% or \$1,500, instead of \$5,220—a saving of \$3,720.

If he still wants to maintain his position in the preferred stock, he can step right back into the market after the dividend date and buy 100 shares. That puts him back to where he started stock-wise, but ahead of the game by \$3,270 tax-wise.

How Wash Sales Are Treated

If an investor sells stocks at a profit, and then buys the stock right back, the profit is taxed. Not so with losses. There is a

rule that says that no loss will be allowed on a sale, if within 30 days before or after the sale the same security is bought. This is known as a wash sale. The tax effect is as if the sale never took place.

The disallowance applies to a purchase not only of the same security, but also of substantially identical securities. Accordingly, the sale of a stock and the purchase of a voting trust certificate of the same stock, or vice-versa is under the ban. However, the loss will stand if the sale is of stock of one company, and the purchase is of stock of another. This holds even though the two companies are in the same line of business, their stock sells at the same price, and moves market-wise in the same way.

How to Identify Securities Sold

Suppose Jones buys 100 shares of stock in 1957 at 70, and another 100 in 1958 at 80. In 1959 he sells 100 at 75. Does he have a five point profit or a five point loss? It all depends. If he delivers the 1958 certificates costing 80, he has a five point loss. If he delivers the 1957 certificates costing 70, he has a five point profit. He can make his own selection of certificates, and so he can control whether to have a profit or loss.

The same result holds good if he instructs his broker at the time of the sale whether he wants to sell the 1957 block or the 1958 block. His instructions will control.

If he says nothing, and the certificates cannot be identified, the rule is that the 1957 block is sold first, because it was bought first.

How Commissions and Other Expenses Are Treated

Purchase commissions are additions to the cost of securities, and sales commissions are deductions from their sales price. Commissions therefore affect only the profit or loss on a trade.

State transfer taxes can be taken as a regular deduction. Federal transfer taxes are deductible by a trader in securities. Whether this also applies to an investor is uncertain.

It is an advantage to have a regular deduction because it can mean 91% saving in tax. As a reduction of profit or an increase in loss on a trade, the tax effect is limited to the tax rate that applies to the profit or loss.

Interest on a debit balance in a brokerages account is deductible, if it is actually paid to the broker. The mere interest charge by a broker is not enough to give the deduction to anyone who makes his return on the basis of cash coming in and going out. However, credits to the customers' account for interest, dividends, and sales proceeds on the customer's securities are the same as so much cash paid by the customer.

Dividends and premiums on short sales are deductible. Other deductions include cost of investment advisory services, subscriptions to investment literature, rent of safe deposit boxes, custodian fees, office expenses, cost of professional services for preparing or defending tax returns.

The Corporate Investor

There are special provisions that apply only to corporate investors. For example, in the case of over-six-month securities, individual investors have the choice of paying 25% of the profit or reporting one-half the profit as regular income. Corporate investors have the choice of paying 25% or reporting the full profit as regular income.

Also, while in the case of individuals, up to \$1,000 of net security losses can be immediately deducted from other income, no such deduction can be taken by corporations. All that a corporation can do with the net losses is to carry them forward for five years until absorbed by security

profits. If there are no security profits in the five year period, no tax benefit is derived from the losses.

In the case of an individual, mention was made of the desirability of minimizing dividend income in favor of capital gains. A corporation, however, is better off with dividends than any other type of taxable income, even including capital gains. That is because they generally pay less than 8% tax on dividend income.

Accordingly, while in the case of individuals, there is an advantage in selling stock before the dividend date and buying it back afterwards, in the case of a corporation it is just the opposite—there is an advantage in buying stock before the dividend date and selling afterwards.

However, quick in and out turns are restrained. The stock must be owned more than 15 days to get the 8% rate on dividends. Otherwise the rate goes up to 52%. With preferred stock paying back dividends of over a year, the holding must be at least 90 days. The rate is also up to 52% if a corporation is long and short the same stock on a dividend date.

Timing of Year-End Sales

Year-end tax selling, whether to take profits or establish losses, is a familiar occurrence. Timing is important, or else a transaction intended to affect 1959 taxes may turn out to be a 1960 item, and vice-versa. The reason for this is the interesting rule that to a taxpayer reporting on the basis of cash coming in and going out, profits are not considered realized for tax purposes until the securities sold are delivered to the buyer; losses, on the other hand, are deemed to be sustained when the sale is made on the floor of the exchange, regardless of the time of certificate delivery.

As the various exchanges in New York have a four-business-day delivery rule, the latest day to take profits for inclusion in 1959 returns is Dec. 24.

Securities sold on the next business day, Dec. 28, will not be delivered until Jan. 4, 1960, and the profit will therefore be a 1960 item. Between Dec. 28 and 31, securities can be sold for "cash" instead of the regular four-day delivery, and in that way profits can still be established for 1959. In the case of losses, they can be taken by sales made right up to the end of the year.

Hornblower & Weeks Names George Flynn

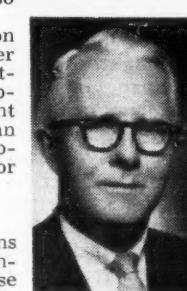
George T. Flynn, partner in Hornblower & Weeks, 40 Wall Street,

New York City, members of the New York Stock Exchange and other leading exchanges, has been elected a member of the Executive Committee of the 71-year-old investment banking and stock brokerage firm.

George T. Flynn, partner in Hornblower & Weeks, 40 Wall Street, New York City, members of the New York Stock Exchange and other leading exchanges, has been elected a member of the Executive Committee of the 71-year-old investment banking and stock brokerage firm.

house. Mr. Flynn, who is manager of Hornblower & Weeks' Syndicate Department, joined the firm in 1928 and was named a partner in 1952.

Form Leonard-Van Fossen
PERRY, Ga.—Leonard-Van Fossen has been formed with offices at 1022 Ball Street to engage in a securities business. Partners are James F. Leonard and Glenn L. Van Fossen.



George T. Flynn

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A Domestic Policy To Aid Our Balance of Payments

By Alfred Hayes,* President, Federal Reserve Bank of New York, New York City

Central banker links solution of our balance of payment problem with the domestic aims of a sound monetary policy, and cautions that monetary policy is no substitute or remedy for weaknesses in the economy. Mr. Hayes refers to the build up of \$17.5 billion holdings abroad in stressing the need for realistic and courageous policies and in opposing certain cures that have been proposed with the end objective of maintaining confidence in our dollar. He dismisses stress paid to differences in European-U. S. A. wage levels in emphasizing the need to make our costs and price structure competitive again against the improved competitiveness of the European producer; anticipates favorable results from our recently announced tied-loan policy; shows how European recovery accompanied by higher interest rates does not help our balance of payment problem; and issues the reminder that our dollar assets are still important and can be kept that way with increased productivity which, also, could permit us to continue our international responsibilities and our domestic economic growth.

First, a word or two on the background of the problem. As has been said so often, this country has, in the past two years, faced an entirely new set of international economic conditions.

In essence, this country's adverse balance represents the sizable difference between a reduced but still substantial favorable balance on private current account and a much larger net outflow of United States capital and government payments (including private capital, foreign aid and military outlays abroad). Were it not for these heavy commitments for the defense and economic development of the Free World, we might be reasonably well satisfied with the present favorable balance for goods and services. But faced as we are with so large an outflow of capital, military, and economic aid funds—even though it may be possible to reduce it over a period of years—we must perform a search for ways of enlarging much further the present favorable balance on current account. And this means above all keeping close control over our cost and price structure. It is here, of course, that monetary policy can have a significant influence; but it may also, as I shall suggest in a moment, have some effect in tempering the capital outflow.

Monetary policy in this country must of course be geared primarily to our own domestic needs. The achievement of economic growth at a sustainable rate, which in turn depends upon price stability, has been and remains our chief objective. I suppose it is conceivable that under certain circumstances this domestic objective might conflict with international considerations. There have been times in the past when restrictive credit measures in this country have been attacked abroad as placing undue pressure on foreign monetary reserves. But in the period we are considering—the past 18 months—it seems clear that monetary policy has been serving both our domestic and our international needs.

Can't Continue Indefinitely

In 1958 our adverse balance of payments amounted to about \$3.4 billion. This year it is running at the rate of about \$4 billion. Last year some two-thirds of the balance took the form of a gold outflow, while this proportion may drop to about one-third in 1959. Our monetary gold stock, at its present level of over \$19 billion, approximately half of the Free World's monetary gold, still represents a very sizable cushion. But no objective observer would argue from this that we can face with equanimity anything like a \$4 billion adverse balance continuing for an indefinite period.

For one thing, there is always a possibility that the share of the balance taking the form of a gold flow might rise. Liquid dollar assets owned by foreign countries are now estimated at \$17.5 billion and will have risen in 1959 by well over \$2 billion. Granted that a good part of this total represents working balances that will be required to finance international transactions, it is apparent that dollar balances of this magnitude indicate that we must conduct our affairs in such a way as to preserve a feeling of complete confidence in the dollar. Fundamentally, this means confidence in the



Alfred Hayes

dollar's ability to purchase goods and services at competitive prices. In essence, this country's adverse balance represents the sizable difference between a reduced but still substantial favorable balance on private current account and a much larger net outflow of United States capital and government payments (including private capital, foreign aid and military outlays abroad). Were it not for these heavy commitments for the defense and economic development of the Free World, we might be reasonably well satisfied with the present favorable balance for goods and services. But faced as we are with so large an outflow of capital, military, and economic aid funds—even though it may be possible to reduce it over a period of years—we must perform a search for ways of enlarging much further the present favorable balance on current account. And this means above all keeping close control over our cost and price structure. It is here, of course, that monetary policy can have a significant influence; but it may also, as I shall suggest in a moment, have some effect in tempering the capital outflow.

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Reviews Past 18 Months

Let's review briefly what monetary policy has done and what it has not done in this 18-month period since the bottom of the recession. First, "tight" money has not meant a scarcity of credit or capital to meet the needs of growing business. Business loans of commercial banks have risen at almost a record rate, while at the same time consumer and real estate loans have also been growing apace. New corporate bond offerings have been only moderately lower than in the record period of early 1958. New mortgages have been placed at an annual rate of \$18 billion. And all this has occurred while the Treasury was financing a record-breaking peacetime deficit of \$12.5 billion in fiscal 1959 plus a seasonal deficit of \$7 billion in the first half of fiscal 1960.

Second, the tremendous growth

of bank loans has not been reflected in any equivalent rise in the money supply. While loans were increasing at an annual rate of 10%, the money supply was rising at an annual rate of about 3%—a rate which may be considered reasonably in line with the normal long-term growth of the economy. The explanation lies in the consistent ability of the commercial banks, right up to the present time, and in the face of the heavy government deficit, to be net sellers of government securities, disposing of a good part of their large holdings accumulated in the easy-money first half of 1958. But this would not have happened unless the Federal Reserve had been exerting pressure on bank reserves, and the banks would not have found purchasers unless interest rates had risen to levels considered attractive by these purchasers. Thus, the upward trend of interest rates has been an essential element in an orderly and noninflationary financing of a rapid business recovery accompanied by a record peacetime budget deficit. And it is worth noting that even at their present level interest rates are not particularly high either in relation to the long-term historical record in this country or in relation to rate recently prevailing in other leading industrial nations.

Now this rise in interest rates has played some corrective role in connection with our balance of payments deficit and the gold outflow. The net outward movement of private United States short-term capital, which had reached sizable proportions in 1958, was reversed during the first half of 1959. Tighter conditions in our capital markets, moreover, also slowed offerings in the United States of foreign issues which are now running about 45% below 1958 levels. At the same time, the rise in short-term and long-term interest rates here has stimulated efforts by American financial institutions to attract and retain in the American market the dollar balances accruing to foreign holders, thereby perhaps helping through the action of market forces to slow down the conversion of dollars into gold.

While it is less easy to demonstrate that our firm credit policy has helped our trade balance, I think there is no doubt that if, in an effort to keep interest rates down, we had added materially more than we did to bank reserves and thus had supported a materially greater increase in the money supply, we might well have experienced a rising cost and price trend which would have made American goods just that much less competitive in world markets. It is my hope that our firm credit policy has induced, and will continue to induce, greater caution on the part of the participants in industrial wage negotiations.

Circular Effect

I think I should add that not only has monetary policy been having some effect on the balance of payments, but also the balance of payments has had some effect on monetary policy. Of course there is no immediate and automatic effect in the sense that a given payments deficit brings an automatic and equivalent tightening in credit conditions or credit policy. For one thing, to the extent that the deficit results in a piling up of additional dollar balances or other dollar assets owned by foreign central banks or other foreign holders, the ownership of these balances or assets is shifted from domestic to foreign holders. But bank reserves—the base for the money supply—are not affected. Also, the change of ownership does not necessarily bring any great change in money velocity. And even to the extent that the payments deficit shows up in an outflow of gold, this is regarded by the Fed-

eral Reserve System, on a short-run basis at least, as only one of the many factors affecting member bank reserves; and if the net effect on bank reserves produced by all these factors taken together is not fully in accord with monetary policy, we can and do compensate through offsetting open market operations. In a smaller country, vitally dependent on foreign trade, it would be much harder to refuse to let a gold outflow affect domestic credit conditions—for the result might well be an acceleration of the loss of gold and a sharp shrinkage in the reserve base. Fortunately for the United States, the magnitudes involved in our gross national product, our money supply and our reserve base are still relatively large in relation to the balance of payments components. In effect, we do not let the gold outflow automatically tighten credit by reducing bank reserves and the money supply. This, however, is very different from saying that the Federal Reserve can or does blandly ignore the balance of payments deficit. We recognize it not only as a cause of drain on our reserves which cannot be allowed to go on indefinitely, but also as a highly useful indication of symptoms in our domestic economy that call for treatment.

Monetary policy is a necessary but by no means sufficient remedy for the weaknesses in our economy leading to a balance of payments deficit. Fiscal policy and debt management are of great importance. The vast improvement in the Federal budget in prospect for this fiscal year as compared with the last is making a most significant contribution to keeping our prices on a competitive basis. The same thing can be said of efforts to extend a larger portion of the Federal debt, which is admittedly lopsided in the direction of short maturities. The Treasury has been attacking this problem with courage and tenacity.

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Fifties' Dollar Gap Becomes The Sixties' Dollar Glut

By J. Peter Grace,* Chairman, National Convention Committee of the National Foreign Trade Council and President, W. R. Grace & Co., New York City

Spokesman for foreign traders group asserts we are "costing" not "pricing" ourselves out of foreign markets because our cost of production and productivity rate is opposite of Western Europe and Japan. In commenting, too, on U.S.S.R.'s entry into, and methods of, international trade, Mr. Grace avers we are not without our resources in meeting this situation. He announces requirements that should be met to meet the competitive trade challenges, and warns we should not go overboard and get into a "protectionist" panic nor retreat from our foreign aid program. Instead, he calls upon responsible American business leaders to revitalize what we best thrive on—competition.

There is no need for me to dwell in any great detail on the sharp decline in American exports, the rapid dwindling of our usual favorable balance of trade, and the exceptionally large deficit in the balance of payments of the United States now being encountered. The highlights will suffice. Our exports have dropped from a peak of \$10.3 billion during the



J. Peter Grace

first half of 1957 to \$7.9 billion during the similar period of this year—a decrease of \$2.4 billion, or 23%. During the first half of 1957 our country had a favorable balance of trade of \$4.8 billion and this has dwindled almost to the disappearing point of \$500 million during the comparative period of this year. The balance of payments of the United States suffered a deficit of \$3.4 billion in 1958 and the deficit this year may be around \$4 billion. Obviously, there is trouble on the horizon in our international financial and commercial transactions and this situation cannot long continue without serious damage to our economy, to our national welfare and to the world-wide position of the United States at this critical juncture in our relations with the Soviet Communists.

It has never been in the nature of the American people, and certainly not of the American businessman, to wear a hair shirt, to complain or to cry on a sympathetic shoulder, and this problem will not overwhelm us.

Foreign traders are a tough breed of men. They go through a crisis a day. They have been hardened by years of rugged competition and in all of American industry I don't know of a more highly skilled, more dedicated or a more respected group around the world than the American international businessman.

"Costing" Not "Pricing" Ourselves Out of World Markets

Let us for a moment look at the hard facts of our deteriorating situation abroad. A moment ago I mentioned the loss in our export trade and favorable balance of trade and the deficit we are experiencing in our balance of payments. What is the reason for this decline? Essentially, as it has been stated by many eminent American businessmen, we are pricing ourselves out of foreign markets.

Rather, I would say that we are "costing" ourselves out of world markets since what is really the issue here is the constantly rising cost of production of American products at a time when our Western European and Japanese competitors have lower production costs and a more rapid increase in the rate of productivity.

During the lush immediate post-

war years when Western Europe's economy was being revived under the stimulus of the Marshall Plan, American exports had a dominant position in world trade and price was not much of a factor. With our industry intact we had a commanding position over our competitors. But during the early Fifties the tide began to turn against us and the danger now is that it may become a flood tide.

The seller's market of previous years is now a buyer's market in which we find ourselves with high quality merchandise priced to reflect our high cost of production in areas where quality of American products is preferred but where the price now pretty much determines the sale. In contrast to previous years, we are now bidding against strong, prosperous competitors. Last year's recipient of the Robert Dollar Award, by the National Foreign Trade Council, our good friend Rod Herod, likes to say that General Electric prefers prosperous competitors to hungry ones, and I'm sure that Bill Knox of Westinghouse agrees with Rod on this. And indeed the U.S. wanted it that way and we poured out many billions in foreign aid to make these competitors prosperous.

The war devastated nations of Western Europe and the Far East, primarily Japan, today are wealthy, booming countries. They are developing at a rapidly accelerated pace and overtaking us in the process. During the periods from 1950 through 1957, as an illustration, Europe's gross product jumped 88% and Japan's by 156% while ours increased by only 49%.

Great Britain is experiencing an unprecedented prosperity. Its exports are now at an all time high.

In 1950 British exports amounted to \$6.3 billion. Last year its exports reached \$9.4 billion, an increase of 49%. Japan, which like Britain depends heavily on foreign trade for its economic welfare, had a similar tremendous upsurge in its exports. In 1950 Japan exported \$827 million in goods to the world and last year its overseas trade amounted to \$2.9 billion, an increase of 250%. Western Europe which is moving fast, very fast, to take advantage of its common market will be a lively competitor for many years to come.

Western Germany, torn apart in the aftermath of the war, now stands among the major trading nations of the world. France under new and firm leadership is reasserting itself in international trade. And as we all know, much of the growth in foreign trade of these countries has been right here in the American market.

The prospects, therefore, are not for less but for more competition abroad and at home as well. The odds right now are against us because our costs of production—and consequently our prices—are so far out of line with our competitors. Our leading industrialists, who are calling attention to this situation, are also warning

that we stand to lose markets, profits and jobs.

Cites Examples

Ernest R. Breech, Chairman of the Ford Motor Co., has pointed out that the cost per hour for purchasing automotive tools and dies from independent producers in the Detroit area is \$7.90 per hour. In England it is \$3 per hour, in France \$2.38 and in Milan \$1.60. The current hourly base rate for a Ford assembly line worker is \$2.44, exclusive of fringe benefits. In England it is \$1.05 and in Cologne, Germany it is 69 cents.

In our own company through our own trading activities we are in constant touch with this problem and we have information on instance after instance of American exporters being underbid by their foreign competitors.

Of course, contributing to our price disadvantage is the fact that we have been lagging behind most of the nations with which we compete in rate of increase in productivity of labor. For instance, during the period 1948-1958 our productivity as measured by its index in manufacturing improved by 3.6% compared to Japan's 12.7%, Germany's 8.3%, Italy's 7.7% and France's 5.4%.

The Netherlands also showed a greater increase in labor productivity. Our figure was only better than those of Belgium and the United Kingdom.

This, of course, is the problem that is at the heart of most of the current labor-management disputes where working conditions and contract provisions covering same have been a greater bar to settlement than actual hourly wages. Unless management is going to retain and in some cases regain, the right to manage, we as a nation will continue to be outclassed in the important element of productivity which plays such an important role in determining first our costs of manufacture, second our export prices, and thirdly our share in the world export market.

U. S. S. R.'s Entry Into Trade

Meanwhile, Russia's Premier Khrushchev has announced for all the world to hear that the Soviet Union intends to enter international trade in a big way. In the Soviet concept of trade, political considerations and propaganda for communism are all important considerations. We expect that where the Russian communists consider it to their advantage they will underbid us regardless of cost in order to make the sale and promote the cause of communism.

In this endeavor, the Soviets have certainly been relentless. Since 1954 they have more than tripled the volume of their trade with the non-communist countries. According to figures revealed just last week in Moscow, they expect another 25% increase in 1960.

They are signing trade agreements with more and more countries. Their promotion delegations are tirelessly moving over the trade routes. Their goods are to be seen on display at every international exposition. To a considerable extent they are focusing their trade drive on the less developed countries—for political reasons in part, but for economic reasons too. They need the primary products which these countries produce—fibers, rice, tea, sugar and fruits. These same countries provide a convenient market for Soviet products which would be difficult to sell elsewhere—machines and manufactures, rolled steel, petroleum, lumber and wheat. For the underdeveloped countries, there is no question that Soviet trade has attractions. The communist countries provide them with another market and potentially a large one, for their products. Long term deals at fixed prices appear to them as a protection against sharp short-term price move-

ments. Moreover, the Soviet bloc countries have offered a practical solution to the transfer problem—that is, they accept the normal export commodities of their trading partners as repayment for what they sell.

In the crucial matter of increase in gross national product, which underlies the phenomenal rise in Soviet power and influence in the world, they are doing all too well. We cannot overlook the fact that their system in this respect is far outperforming our own. Some of the most realistic studies indicate that the Soviets are achieving an annual increase in gross national product of 6% and in industrial output of about 9%. This is better than double our rates in recent years.

United States foreign trade, therefore, is confronted on the one hand by vigorous competition from its friends and on the other by equally energetic competition from the communists who are willing and able to make great financial sacrifices to achieve the political ends which they desire.

We Are Not Without Resources

We are not without resources, however, to meet this situation. Our government has already shown great understanding and has taken specific helpful steps to assist. It has already been successful in persuading some of the major trading nations of the world to relax discriminatory practices against the importation of American goods. Action already taken or contemplated by Britain, France and others will materially help American foreign traders to seek larger markets in the highly industrialized and expanding markets of these nations.

In the companion field of investments overseas, experience has proved that the U.S. Government not only realizes the importance of increasing the flow of private capital abroad but actively seeks to promote it. We were very pleased to see that the State Department last July gave strong support to the principles of the Boggs Bill which provides effective incentives for stimulating the flow of private capital abroad. We trust that the Administration will confirm its support of this legislation without restrictive amendments when it comes up for reconsideration next year in Congress.

And at this point I would also like to add that all of us have noted with pride and satisfaction the stiffening attitude of our State Department toward those, even in this hemisphere, who indulge in wanton expropriation and show contempt for American rights and the American flag. These misguided actions are discouraging and in some cases actually destroying investor confidence and the consequent flow of private capital from developed to less developed nations. Without this flow the righteous aspirations of the people in the less developed nations for a better life must face certain frustration.

With the sympathetic assistance of our government, American businessmen nevertheless realize that the job of promoting American exports is primarily theirs to do. It is a difficult task and will demand the utmost of our ingenuity, determination and skill. As I see it, the situation presents both a challenge and an opportunity.

Describes the Challenge Facing Traders

The challenge lies in stopping the downward trend of our exports and re-establishing America's position in the foreign trade field. This is our main worry and concern today and I would be less than frank if I did not tell you that there is no pat formula to resolve this problem. There is no easy way out. To sell more abroad we will have to make our prices more competitive

by further increasing the rate of productivity of our labor and by cutting production costs.

There are predictions that our competitive position abroad will improve through an increase in production costs in Western Europe greater than our own during the next few years.

Any optimism engendered by this expectation should be tempered by the realization that our present labor differential is roughly 3 to 1. If the average annual rate of increase in labor costs in Western Europe is 50% greater than ours in the future, which is quite a differential, the actual quantitative increase in our case would still be twice what would occur in Western Europe. It is clear that we face many and serious problems in the struggle ahead to produce more goods for the export market at less cost.

To improve the cost and efficiency of our industries we will have to take unpopular measures and we will have to renew our efforts to sell against tough competition in foreign markets. Times have changed, as I have already stated. The dollar gap of the fifties is becoming the dollar glut of the sixties. The new situation must be reflected in our policies, particularly toward Western Europe.

Warns Against Protectionist Panic

But we must not go overboard about this and get into a protectionist panic. This is going to be a tough test of our maturity as the leader of the free world. If we try to take the easy way out by raising tariffs and establishing more quotas we will do more damage to our prestige and to the faith of other countries in us than billions of dollars in aid will ever be able to repair. We will cause irreparable harm to our friends and weaken everywhere the strongholds of freedom.

In this coming year, foreign aid is not going to be popular in the United States. But we cannot for that reason afford to retreat on this front. Now that the strength of our Western European allies is back, we have every right to call upon them to join with us in extending development assistance abroad. But let it be clear than the United States cannot thereby escape its duty to participate to the full extent of its capacity.

Responsible leaders of American business must continue to work toward an expanding, balanced multilateral world trade which is the lifeblood of social and political as well as material progress. We must realize that a vigorous American foreign trade will help, as much as anything else, to advance the cause abroad of American democracy and the American private enterprise system.

During Premier Khrushchev's recent visit to the United States he demonstrated that he is a vigorous campaigner for communism. But when he put the cold war on the basis of economic competition, he placed it on the campaign trail that we know best. Americans have always thrived on competition and they have always been able to meet it effectively.

Traditionally we have followed the slogan that "trade follows the flag." In today's economic contest with the communists we shall have to adopt the concept that "the flag follows trade." And that flag should be the American flag.

If we do this—and I have no doubt that we will because the stakes are high—we can seize the opportunity which has been given to us to make an effective contribution to the advancement of the American private enterprise system, to the prestige of the United States and to the welfare of mankind.

*From a talk by Mr. Grace before the 1st General Session of the 46th National Foreign Trade Convention, New York City, Nov. 16, 1959.

Drug Business Review

By John F. Bohmfalk, Jr.,* Director of Institutional Research, McDonnell & Co., New York City

Salient developments affecting the drug industry's zigzagging common stocks, ranging from government attacks to what individual companies are doing, are closely scrutinized by market analyst. Product developments and opportunities are described by Mr. Bohmfalk who advises seizing buying opportunities on a selective basis as they develop. The writer submits the names of companies that appear attractive to him in what he considers is a growth industry.

The pharmaceutical industry has been realizing a pretty average year in 1959, with sales gaining a modest 8½% to an estimated industry total of \$1,935 billion. The absence of any major new product development during the year or of an epidemic of any importance is partly responsible for the below-average growth, and also reduced prices for antibiotics and polio vaccine restricted the gain. Research spending accelerated in 1959, but the rate of gain will taper off next year.

After a recession in 1958 when wholesalers' inventories dropped to 12% of their annual rate of sales, the current year has seen a return to a more normal inventory level of 16%, producing a \$60 million swing in business to drug manufacturers. Since added sales of this magnitude for the wholesalers' pipelines can be considered marginal sales, profits were aided accordingly. Another angle on the sales picture is provided by Commerce Department figures showing wholesale drug volume up 10% during the first half, while retail drug volume gained 8.3%. McKesson & Robbins, a major drug wholesaler, reports, however, that its sales gains are in line with our industry average and that its inventories are up only slightly.

In terms of the postwar sales growth of 12%, compounded, the gain of 8½% in industry volume this year and about the same in 1960 is somewhat disappointing; but it is in line with the fairly conservative forecasting provided in Pfizer's George B. Stone's comprehensive thesis report.

Government Attacks—An Annual Affair

Several governmental investigations, indictments, and prosecutions presently under way continue a pattern of drug industry harassment that has distinct political motivations. Charges that drug prices are too high and profits too great will be made by the Kefauver Committee in a sweeping investigation that promises to drag trademarked drugs into the public spotlight. A polio vaccine antitrust trial accuses five producers of the Salk vaccine of criminally conspiring to fix and bid uniform prices on government polio vaccine contracts. Finally, the Federal Trade Commission is conducting hearings on a tetracycline (broad spectrum antibiotic) antitrust complaint, aimed at breaking the tetracycline patent and price structures.

The underlying theme running through all three investigations is that drug prices are too high. Rather than treating the issue in terms of what the patient gets for his money, the government is trying to create a destructive form of competition and in effect to break drug prices. While drug companies would like to shift the battleground to the contributions to medical science made by "high-price" pharmaceuticals, government probbers are attacking the



John F. Bohmfalk, Jr.

forms of competitive, free enterprise—such as the patent system and the right to meet a competitor's price schedule. But basically, sickness is a misery that some politicians are trying to capitalize to personal advantage.

From a financial analyst's point of view, the immediate point of concern is the effect these investigations will have on industry profit margins. A long range concern might be felt in the possibilities of disrupting doctor-patient relationships, cooperation between manufacturers and retailers of drugs, and joint government-industry research efforts. One drug industry representative has suggested to us that it may not be possible to make a "showing" before the Kefauver antitrust subcommittee, that industry might well be satisfied if it came off with a few bruises as possible. Several others hope, however, to make strong statements having public relations overtones.

On the basis of experience with government investigations of other industries, we are inclined to discount government harassment of the drug industry. Important benefits from these investigations could very well accrue to the drug industry. For one, the industry should assume a rightful role, from a public relations standpoint, of one of the Free World's most powerful contributors to peace and scientific progress. Again, the public exposure of heavy costs attached to the distribution of drugs might serve to still the clamor for Fair Trade, or in other ways to afford some relief from this situation (two-thirds of the price paid at retail represents costs of distribution).

Industry Profits

Whereas the government complains of excessive profits, industry profit margins have been said elsewhere to be tapering off. A statement such as the latter certainly needs qualification. In view of rising research and distribution costs as well as price reductions in a few products as polio vaccine, it may be said that the pressure on profit margins has intensified. Another thought which should be introduced is that a growing percentage of the drug business is institutional—hospitals and government agencies for example; such business tends to be less profitable. Finally, steady price declines in bulk (not packaged) vitamins, attributed in part to increased imports, have occurred for several years, and probably will continue.

By way of contrast, management of drug companies pay closer attention nowadays to profitability of the entire product line. When certain products no longer prove profitable, they are discontinued, rather than carried as formerly as a convenience to a few users. But the main stream of product development activity is directed to the discovery of big volume specialty drugs which can command a long margin. Success has been frequent enough to more than compensate for product obsolescence.

Product Developments

Introductions of new products are the lifeblood of drug companies. Attention is naturally concentrated in the following areas:

Anti-Depressants—The market

potential for this group has been piaced as high as \$100 million, but current volume is only \$8 million generated by Pfizer (Niamid), Warner-Chilcott (Nardie), Ciba (Itiaun), Lakeside (Catron), Roche (Marplan), and Geigy (Tofranil). Schering has arranged a license from Lakeside to market its anti-depressant. These products may replace shock therapy and have application in the anti-hypotensive area. Smith Kline may introduce next year a potent, relatively short-acting compound called "SKF trans 385-A" for this market.

Steroids—The cortical steroid market is presently absorbing Ciba's Gammacorten, identical to Merck's Decadron and Schering's Deronil, and may witness next year introduction of new Upjohn steroids nearly twice as potent. Anabolic (protein building) steroids should shortly be marketed by Sterling Drug and Parke Davis in competition with Searle's Nilevar. A very good progestational drug, Upjohn's Provera, is now ready.

Diuretics—Merck has maintained a leading position in this market with Diuril, Hydro-Diuril, Hydropres and Diupres, accounting for two-thirds of the \$50 million diuretic and anti-hypertensive market. Ciba and Abbott are other producers, while Squibb, Schering, Bristol and Pfizer are trying to stake out claims. Diuretics with 10 times the potency of the dihydrochlorothiazide type are in process. Aldactone, Searle's aldosterone blocking compound, represents a new approach and may make a significant contribution.

Antibiotics—Chloromycecin's amazing vitality (sales perhaps as high as \$80 million vs. \$66 million last year) has provided much of Parke Davis impetus. Threats to Chloromycecin's growth might be constituted in Lederle's Declomycin and Eaton Lab's (Norwich) Altafur, both claimed to be effective in treating resistant staphylococcus. Both Bristol and Pfizer are shortly scheduled to market "tailored penicillins" which are only slightly different, are not broad spectrum, but may produce slight advantages in blood levels and absorption.

Anti-Diabetics—Upjohn's Orinase is pretty much the whole story, as Pfizer's Diabinese and U. S. Vitamin's DBI have not secured much volume. Orinase is some 30% ahead of last year and is probably close to a \$23 million level, still growing.

Other Products—The oral fungicides licensed to Schering (Fulvicin) and J & J's McNeil (Grufulvin) have started well and are probably capable of developing a \$6 million market altogether, with further growth quite possible. Carter's Soma is a potent analgesic and muscle relaxant which is developing modest volume under limitations imposed by Wallace Labs small marketing organization. Vick Chemical has done very well with an anti-obesity product marketed by two of its divisions—Merrell's Tenuate and National's Tepanil. Polio vaccine sales follow a rather erratic course, but mainly downward. Eli Lilly's sales of vaccine have fallen from a peak of \$33 million in 1956-7 to \$12 to \$13 million estimated for this year.

What Are the Opportunities?

As in all scientifically oriented organizations, the pharmaceutical research apparatus responds to many stimuli: The desire to create, the perception of a need, the pursuit of fundamental knowledge, etc. In the biological sciences, investigations of the life processes are leading drug houses into the productive areas of animal health and nutrition, even into the areas of plant hormones for regulating growth and combatting pests and various disease states. In the human side, a powerful stimulus to research should

result from vastly increased government support through the National Institutes of Health in such areas as cancer, mental health, heart, arthritis and related metabolic problems, neurological, allergy and infectious disease, dental, and general research. In other words, the government is concerned with specific organic disease states (as established by mortality and morbidity statistics) to the tune of \$400 million to be spent in fiscal 1960, double the drug industry research spending.

In the pharmaceutical industry proper, some attention is paid to methodology: how drugs act in a given environment and what chemical changes take place in a particular body process. But greater attention is paid to the screening and characterization of active drugs, and to the organization of many dissimilar scientific disciplines to work on a specific drug compound. Some simple illustrations should clarify these latter activities. Sometime in 1953, the hormone aldosterone was discovered and identified as the sodium-retaining hormone involved in the production and maintenance of edema in clinical disorders as congestive heart failure and others. G. D. Searle & Co. started a research program aimed at the discovery of antagonizing the effects of aldosterone, and was successful to the extent that a new product, Aldactone, will shortly be offered to the medical profession for the treatment of edema. To illustrate the broad sweep of chemotherapy, we can cite present-day by-products of the discovery of the antibacterial sulfamylonamide group of drugs in 1931: modified sulfa drugs to inhibit the tubercle bacilli and the organism of leprosy; sulfas as diuretics; sulfas as oral hypoglycemic drugs for the treatment of diabetes; and sulfas as antifol agents.

A major new area still to be controlled by chemotherapy is that of the virus diseases, possibly including cancer. Another very promising direction indicated involves the general area of immunology and blood chemistry, aimed at exploring the natural processes of antibody protection against diseases of many sorts. Heart disease in all its ramifications provides a vast area for the fruitful application of bio-

chemistry; the hope is that better control will be gained of such applications as hypertension and coronary artery disease, and perhaps a relationship of stress to coronary infarction. The cosmetic applications for drugs represent a fabulous market as yet unexploited—a remedy for baldness, for example, is potentially feasible if the steroid deficiency could be established.

Investment Values

Pharmaceutical common stocks have zigzagged around much of the year, some like American Home, Parke Davis, and Pfizer running wild at times. The implications of the various antitrust charges and government investigations set off a general decline in the group, but lately a reversal again has been experienced partly as the result of the announcement of "tailored penicillin" by Bristol and Pfizer.

Looking beyond the background of nervous activity in the stocks, it seems that as buying opportunities develop, they should be seized by institutional investors. The drug industry is without doubt a great growth industry, one in which the investor secures vigorous research and product development activity as well as potent merchandising skills. It is not an easy industry for others to break into; it does not have trouble overcoming the cost-price spiral, generally speaking; and there seems to be no ceiling to its markets.

Proper selectivity thus becomes a matter of determining which companies are best managed and, to an important extent, which companies are about to pop up with a big new product. My primary selection remains Smith Kline & French, and we add Schering to our list of primary selections. Searle is an intelligent speculation on Aldactone, a possibly very important new product. Vick Chemical falls in this latter category as its anti-cholesterol drug MER-29 should be ready for marketing early in 1960. A considerable number of other drug companies could also be recommended but appear less attractive to me than the four above.

*An address by Mr. Bohmfalk before the 28th Mid-Continent Trust Conference sponsored by the Trust Division of the American Bankers Association, Detroit, Mich., Nov. 5, 1959.

This advertisement is neither an offer to sell nor a solicitation of offers to buy any of these securities. The offering is made only by the Prospectus.

NEW ISSUE

November 24, 1959

466,961 Shares

New York State Electric & Gas Corporation Common Stock (Without Par Value)

Holders of the Company's outstanding Common Stock are being offered the right to subscribe at \$25.50 per share for the above shares at the rate of one share for each 15 shares of Common Stock held of record on November 20, 1959. Subscription Warrants will expire at 3:30 P.M., Eastern Standard Time, on December 7, 1959.

The several Underwriters have agreed, subject to certain conditions, to purchase any unsubscribed shares and, both during and following the subscription period, may offer shares of Common Stock as set forth in the Prospectus.

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Commercial Banks Victims Of Inequitable Tax Burden

By Hon. Ray M. Gidney, *Comptroller of the Currency

Summarizing germane matters of interest to national banks that transpired in the past year, Mr. Gidney discusses modernization and clarification of the National Banking Act; consideration given by proposed merger legislation to various factors involved; and the problem of equalization of the tax burden among the banks. Concerned about the rising spiral of inflation, the administrator of our national banking system comments on efforts that should be made to maintain the soundness of our money.

Today the national banking system is at a high point in its capacity to render service as measured by the character and ability of the men who head

and staff the banks, in the scope of the service rendered their depositors and borrowers and to the public, and in the volume and quality of their assets. The total assets of national banks reported at the June 10, 1959,

call date were \$126,254,791,000 and for non-national banks in the District of Columbia supervised by the Comptroller of the Currency \$692,229,000, a total of \$126,947,020,000. It is truly a great system of banks, and we can well take satisfaction in the manner in which it is carrying on its well established tradition of outstanding service as we approach the day, now only 3½ years in the future, which will mark its 100th anniversary.

Last year, I gave figures for movements into and out of the national banking system through conversion and by consolidation, merger, or purchase. I am bringing this tabulation down to Sept. 30, 1959, so that it will be available for reference. The recent trend has been favorable to the national banking system.

From time to time, the Comptroller's office receives expressions of apprehension that too many new bank charters are being granted. Our office endeavors to make sound decisions, based on careful and thorough investigation, of applications for charters.

In the year 1958, new primary organizations of national banks in the year 1959 to Sept. 30, new



Ray M. Gidney

Number of Primary Organizations Of Banks 1948-1959

	National	State
1948	15	55
1949	11	51
1950	7	58
1951	9	47
1952	15	51
1953	16	51
1954	16	50
1955	28	84
1956	30	87
1957	20	64
1958	18	74
1959 to Sept. 30	18	63
	203	735

Helpful Banking Legislation

The period of a little over a year that has passed since The American Bankers Association met together in Chicago in late September, 1958, seems a long time because there has been so much activity and so many developments in many fields. It has been a good year for the national banking system in the field of legislation, of successful operations, of growth in assets, and in prestige. In all of these, the record has been favorable. The legislation affecting national banks enacted at the first session of the 86th Congress will be definitely helpful, as it does much to smooth out parts of the Federal banking statutes which needed modernizing and clarification, and also to provide definite improvements in the powers of national banks. We should all give very great credit to the Congressional leaders who studied so carefully and understood so well the needs of the banking system that they achieved passage of this important and helpful legislation.

I should like to quote from The American Bankers Association's Special Washington Bulletin of Sept. 15, 1959, and to endorse heartily the statement made thereon by Senior Vice-President Ben C. Corlett, concerning the enactment of Bills H. R. 8159 and H. R.

8160 as Public Laws 86-230 and 86-251:

"Enactment of these two laws is a major accomplishment which can be attributed to a large extent to the outstanding leadership of Representative Brent Spence as Chairman of the House Banking and Currency Committee and Representative Paul Brown, Chairman of Subcommittee No. 2 of the House Banking and Currency Committee. Great credit must also be given to Senator Robertson, Chairman of the Banking and Currency Committee of the Senate, for it was under his sponsorship that almost all of the provisions of these bills were first drafted as a part of The Financial Institutions Act in the 85th Congress. Without Senator Robertson's initiative at that time and his skillful guidance during the closing days of this session of the Congress, action could not have been completed this year.

"The helpful advice of a number of other Representatives on Representative Brown's Subcommittee of the House Banking and Currency Committee was also of great assistance during the consideration of these bills. Representatives Abraham Multer of New York, Joseph Barr of Indiana, and Edgar Hiestand of California were particularly helpful.

"I want to express my personal appreciation to the many bankers throughout the country who responded to our calls for assistance so willingly and helped to convince the Congress of the merits of this legislation."

I say amen to what is so well said in this bulletin, and I should like to express appreciation for the fine work that Ben Corlett, Jerry Brott, Charlie McNeill, and Monroe Kimbrel did in assisting with this legislation and for the interest and support of President Lee Miller.

We are heartened by the enactment of the three bills I have mentioned for their actual content and for the manifestation by the Congress of sympathetic understanding of the problems involved in adapting legislation affecting national banks to the needs of the present day. I would like to repeat that we are deeply and genuinely grateful to the Committee members who gave close and productive study to the provisions of these bills so that when their conclusions were placed in final form they could be promptly enacted by the Congress and signed by the President.

Our recently published compilation of "National Bank Laws and Related Statutes" will be reissued at an early date with the changes required by this year's legislation included.

Bank Merger Legislation

Two very important legislative problems will be up for consideration in the coming session of Congress. One is the bill having to do with bank mergers. It was passed by the Senate as S. 1062 on May 14, 1959. [Text of bill herein.—Ed.]

As introduced, the bill was identical with proposed legislation which was favorably reported by the Senate Banking and Currency Committee and passed by the Senate as S. 3911 of the 84th Congress and as part of The Financial Institutions Act, S. 1451, of the 85th Congress. Like the predecessor bills, it would amend section 18 (c) of the Federal Deposit Insurance Act to require the approval of the appropriate Federal bank supervisory agency for every bank merger between insured banks. It implies recognition that a strong banking system is vital to the welfare of the nation and that banking is a supervised and regulated industry.

The three Federal supervisory agencies would have to confer and work out desirable application of the standards which the amended statute would make applicable. They would have to take into consideration the usual banking fac-

tors such as the effect upon the bank. They would have to consider also the competitive aspects of the merger. This means that full consideration would be given to all the factors which should be considered and in the light of the public interest.

Attorney General's Report

Under the amendments included in the bill as passed by the Senate. Continued on page 25

Text of S. 1062 as passed by the Senate May 14, 1959

AN ACT

To amend the Federal Deposit Insurance Act to provide safeguards against mergers and consolidations of banks which might lessen competition unduly or tend unduly to create a monopoly in the field of banking.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That subsection (c) of section 18 of the Federal Deposit Insurance Act is amended by striking out the third sentence thereof and substituting in lieu thereof the following: "No insured bank shall merge or consolidate with any other insured bank or, directly or indirectly, acquire the assets of, or assume liability to pay any deposits made in, any other insured bank without the prior written consent (i) of the Comptroller of the Currency if the acquiring, assuming, or resulting bank is to be a national bank or a district bank, or (ii) of the Board of Governors of the Federal Reserve System if the acquiring, assuming, or resulting bank is to be a State member bank (except a district bank), or (iii) of the Corporation if the acquiring, assuming, or resulting bank is to be a nonmember insured bank (except a district bank). In granting or withholding consent under this subsection, the Comptroller, the Board, or the Corporation, as the case may be, shall consider the factors enumerated in section 6 of this Act. In the case of a merger, consolidation, acquisition of assets, or assumption of liabilities, the appropriate agency shall also take into consideration whether the effect thereof may be to lessen competition unduly or to tend unduly to create a monopoly, and, in the interests of uniform standards, it shall not take action as to any such transaction without first seeking the views of each of the other two banking agencies referred to herein with respect to such question. In the case of a merger, consolidation, acquisition of assets, or assumption of liabilities, the appropriate agency shall request a report from the Attorney General on the competitive factors involved in the merger. The Attorney General shall furnish such report to such agency within thirty calendar days of the request: Provided, however, That in case the agency finds an emergency exists the agency may advise the Attorney General thereof and may thereupon shorten the period for the Attorney General to report to ten calendar days: Provided, further, That where the agency finds that an emergency makes necessary immediate action in order to prevent the probable failure of one of the merging banks, the appropriate agency may act without obtaining such report from the Attorney General: And provided further, That the Comptroller, the Board, and the Corporation shall each submit to the Congress a semi-annual report with respect to each merger, consolidation, acquisition of assets, or assumption of liabilities approved by the Comptroller, the Board, or the Corporation, as the case may be, which shall include the following information: the name of the receiving bank; the name of the absorbed bank; the total resources of the receiving bank; the total resources of the absorbed bank; whether a report has been submitted by the Attorney General hereunder; and if approval has been given, a summary of the substance of the report made by the Attorney General, and a statement by the Comptroller, the Board, or the Corporation, as the case may be, in justification of its findings."

Passed by the Senate May 14, 1959

Attest: Felton M. Johnston

Secretary

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E. F. Hutton & Company

Conversions		National Banks Converted into State-Chartered Banks		
State-Chartered Banks Converted into National Banks	Number	Assets	Number	Assets
1950	6	\$50,000,000	1	\$3,000,000
1951	2	11,000,000	0	—
1952	0	—	6	88,000,000
1953	3	14,000,000	2	21,000,000
1954	11	160,000,000	2	19,000,000
1955	8	22,000,000	4	23,000,000
1956	10	120,000,000	3	4,000,000
1957	3	29,000,000	2	8,000,000
1958	6	103,000,000	3	13,000,000
1959 to Sept. 30	6	325,000,000	0	—
	55	\$874,000,000	23	\$179,000,000

Assets Transferred by Consolidation, Merger, or Purchase*		National to State	
State to National	Assets	Number	Assets
1950	\$260,000,000	8	\$53,000,000
1951	272,000,000	22	934,000,000
1952	309,000,000	13	78,000,000
1953	141,000,000	21	351,000,000
1954	1,109,000,000	42	362,000,000
1955	441,000,000	47	7,163,000,000
1956	385,000,000	26	179,000,000
1957	576,000,000	26	321,000,000
1958	990,000,000	22	471,000,000
1959 to Sept. 30	725,000,000	22	264,000,000
	\$5,208,000,000	249	\$10,176,000,000

November 24, 1959.

Does not include transactions effected within the District of Columbia as the Comptroller of the Currency is the supervisory authority for both national and District Banks.

Common Stock Portfolio With Long-Term Objectives

Continued from page 9

cillate. Some years will be prosperous and others depressed. This is easy to overlook during periods of either boom or depression. It is not at all unlikely that the fluctuations will be more pronounced over the next decade than during the years since World War II.

(9) While we certainly hope it will not deteriorate, it is not likely that the political climate will improve for the common stockholder. I do not expect, within our definition of long term, that he will be exterminated by government decree; but his tax burden is not likely to ease either directly or indirectly through reduction of corporation taxes.

Long-Term Yardsticks

In view of the unpredictable world which awaits us, it is useful to consider briefly the yardsticks which one must use in appraising companies whose common stocks should be used in a long term portfolio. As I see it, these are:

(1) The company should have a successful management development program. Good management at any particular time is not hard to identify, but the long term investor has to look ahead. A tradition of fine management and a management training and development program is a good omen for the future.

(2) A successful record of achievement in research and the acceptance by management of the necessity of pressing forward in research.

(3) A minimum of vulnerability to strong unionism.

(4) A minimum of vulnerability to price regulation or other forms of governmental control, except where there may be offsetting benefits. An example of a regulated industry with offsetting benefits would be an electric utility, which has strong growth characteristics resulting from a monopoly position in good territory and where the regulatory climate is favorable.

(5) A minimum of vulnerability to changes in fashion or taste.

(6) A minimum of vulnerability to sudden changes in technology.

(7) A successful record of technical excellence and a strong position in an industry where technical excellence is important.

(8) A degree of diversification, but not so much overdiversification that the company is difficult for management to comprehend in all its aspects.

There are several areas which may appear to have been overlooked. For example, I might have included a minimum of vulnerability to competition as a desir-

able attribute. That would indeed be desirable but is impossible. Any industry and every company must face increasing competition.

The trust investment officer would be living in an eleventh heaven if he could have a portfolio of stocks which had all the attributes. He well knows he will not have that good a life but can use these yardsticks as reference points.

How to Appraise Management

A question which frequently comes up is, "How management can be appraised?" This is not easy for most investors to do. I might explain how our organization approaches this problem. Here one is dealing with value judgments, which can be misled by sheer personality. There are steps which can be taken to assure that an appraisal is sound.

(1) Get acquainted with the top people in the organization—the officers and principal department heads.

(2) Get acquainted with as many people as you can in the second and third tier of management. This gives you a feel of the whole organization and permit you to see what kind of people are coming up through the ranks.

(3) Visit plants and other installations. In addition to learning about the company, you can ascertain a great deal about the spirit and drive of the organization. Be sure to visit the research departments.

(4) Compare the record of the company in building earning power with other companies in the industry. This provides a documentary record of management success as compared with the achievements of other companies.

(5) Check with competitors. This can be most helpful if you are well enough acquainted with the people so they will be frank with you. Checks with customers and suppliers also can be fruitful. It should be possible for an experienced person, after taking the suggested steps, to have a clear concept of the management skills in any company and the probable continuity of present strength or weakness.

In suggesting how a common stock portfolio might be constructed under present conditions, permit me first to mention a few broad areas which should, in my opinion, be given much weight in selecting investment opportunities. Then I shall name a few industries, or segments of industries, which should do especially well in the years ahead. Since the subject always comes up, I then will mention a few industries where performance probably will be sub-

standard. Then I shall conclude by naming 20 companies which, considering all the diverse factors of the present situation and how conditions are most likely to unfold in the years ahead, deserve a place in a common stock portfolio formulated at the present time with long term objectives.

Areas of Opportunities

As to a few broad areas likely to provide investment opportunities, I would suggest the following:

(1) Areas where scientific progress is likely to be rapid, and therefore will provide new products and new investment opportunities. The chemical and electronic fields—I realize these are omnibus words—offer examples.

(2) Areas where good management can be effective. While good management is important anywhere and anytime, in a highly regulated industry, management has less opportunity for building earning power than when such control does not prevail, everything else being equal.

(3) Areas where possession of large raw material reserves will become of increasing significance because of increasing scarcity value or where supply, at probable prices, will not continue excessive in relation to rising demand. As an example, large timber reserves of the most desirable species will not attain an increasing scarcity value.

(4) Areas where the investor can benefit from rising real incomes in the hands of an increasing number of consumers. An example would be highly processed foods, particularly of the convenience variety.

(5) Areas where highly efficient equipment, rather than a large proportion of labor, can be utilized.

(6) Areas which will benefit from the development of atomic energy or other new sources of energy. Sometime within the experience of most people in this room, atomic energy—and again I am using an omnibus word—will be earning profits for investors. Such devices as the fuel cell also must be considered, both as perhaps a source of earnings and as competitor for present sources of propulsion.

(7) Areas which can supply unusual, high value materials, equipment, or components vital to key industries. I have in mind such items as control devices, unusual metals, and highly automatic machinery.

(8) Areas in an unusually favorable position to benefit from the spending propensities of a high income society with an abnormally large proportion of the population in age brackets where spending for consumption is greatest.

Being more specific, I feel it is possible to select a few industries, or segments of industries, which appear to have special promise for the future. The rate of growth in these industries should be rapid enough to more than compensate for any decline which reasonably can be expected in the value of the dollar over the next few decades, assuming that the Russian Bear and his Chinese friends remain tranquil.

Names 20 Companies

I offer the following to you with particular companies as examples. I merely mention these companies as examples, rather than specific recommendations; although I feel that all of these companies will do well—Aluminum: Alcoa and Kaiser; Atomic Energy: Union Carbide, Westinghouse, General Electric; Convenience Foods: General Foods, General Mills; Drugs: Parke-Davis, Merck; Electronic Communication and Guidance Equipment; General Electric, RCA, Westinghouse; Electronics Computing and Accounting Equipment; International Business Machines and National Cash Register; Home Temperature Control Systems: Trane, Carrier; Industrial Control

Devices: Minneapolis Honeywell; Molecular Electronics: General Electric, Texas Instruments; Natural Gas and Natural Gas Liquids: Texaco, Phillips, Texas Natural Gasoline; Plastics: Union Carbide, Hercules, Phillips; Recreational Equipment: Outboard Marine, Brunswick-Balke-Collender; Specialized Labor Saving Equipment: Clark Equipment, American Machine & Foundry, Cincinnati Milling Machine Co.; Special Purpose or Unusual Metals: International Nickel, Union Carbide, National Lead; and Synthetic Fibers: DuPont, Dow, Union Carbide.

Since the matter nearly always comes up, these are a few industries which will in general perform below average in the years ahead.

I well recognize the ingenuity of American businessmen and their ability to improve the earning power of a particular company even in a poor industry. American scientists are also ingenious. With a combination of business and technical skills at work, the position of a poor industry can be improved. However, the outlook for the following fields, as conditions appear now, is less favorable than those I mentioned earlier: Automobile components, most aircraft manufacturers, apparel, baking, lead mining, leather, motion pictures, small- to medium-sized domestic integrated oils, radio and TV broadcasting, shoes, sulphur, tobacco, and variety stores.

Back again to the positive factor; and to be even more specific, there are 20 companies which provide a cross section of American industry. All 20 have good growth prospects for the years ahead and should grow faster than the dollar probably will depreciate in purchasing power. There are many other fine long-term investment opportunities of course; and I am sure some have in mind particular companies, possibly smaller ones, which will outpace these. However, these companies are of high quality and can serve a good purpose. The list: Aluminum Company of America, Corning Glass, Dow Chemical, General Electric, General Foods, General Motors, Goodyear, International Business Machines, Merck, Minneapolis Honeywell, Minnesota Mining, Parke-Davis, Procter & Gamble, Seals Roebuck, Standard of New Jersey, Texaco, Union Carbide, United States Gypsum, United States Steel, and Westinghouse.

Present Stock-Bond Ratio

Some will immediately point out that the yields on most of these stocks do not provide a rate of return equal to that which can be obtained on high quality debt issues. This is true indeed at this time. Present conditions are unusual in the sense that yields on bonds are at highs for nearly three decades and yields on good grade stocks are subnormal. However, as I see the situation, most of these companies—all I expect—will, within the definition of long term, be paying higher dividends than they are today. All should within a few years be providing a higher rate of return than can be obtained on good bonds, and they all should do this on the average over the years. They should provide even greater rewards in the form of capital appreciation.

It also will be noted that the list of companies contains no surprises. We all like to find promising small companies which will grow into big ones. In my opinion, this will be increasingly difficult in the years ahead. Competition for sales, management, and scientific brainpower, will be intense. There will always be small companies which move forward vigorously, but I feel strongly that the companies selected for my list will be growth leaders in their fields.

In conclusion, my task has been to discuss only the formulation of a common stock portfolio under present conditions. It is not inconceivable that the investment trust officer may be able to pur-

chase most stocks, including those I mentioned specifically, at lower prices than prevail in the market today. That is a risk which must always be accepted. In fact, the particular stocks I have mentioned were chosen with this possibility in mind. The 20 stocks selected would not be invulnerable to a general market decline. I would, however, expect them to go down less and come back more than stocks in general if such a decline were to occur. A balanced portfolio concept, with percentages on commons varying with the outlook, is usually sound and, it appears to me, particularly sound as conditions appear today.

*An address by Dr. Kinter, before the Mid-Continent Trust Conference of the Trust Division of the American Bankers Association, Detroit, Michigan, Nov. 5, 1959.

James Lee Named For Pres. of IBA

James J. Lee, partner in W. E. Hutton & Co., New York, has been nominated for President of the Investment Bankers Association of America, it was announced by William D. Kerr, current President of the Association, and partner, Bacon, Whipple & Co., Chicago.



James J. Lee

Nominees for Vice-President (five to be elected) were previously announced.

William M. Adams, Braun, Bosworth & Company, Detroit; Warren H. Crowell, Crowell, Weedon & Co., Los Angeles; Edward Glassmeyer, Blyth & Co., Inc., New York; George A. Newton, G. H. Walker & Co., St. Louis; Robert O. Shepard, Prescott, Shepard & Co., Inc., Cleveland.

Mr. Adams has been nominated for his third term; he has been Vice-President since December, 1957.

Nominated for second terms were Mr. Crowell and Mr. Glassmeyer who have been Vice-Presidents since December, 1958.

The Association will act on the slate at its Annual Convention, Nov. 29-Dec. 4, 1959, at the Americana, Bal Harbour, Florida. Nomination is tantamount to election. The new President and the Vice-Presidents will be installed Dec. 3.

A.R. Lindburg With A. C. Allyn & Co.

(Special to THE FINANCIAL CHRONICLE)
CHICAGO, Ill.—Arthur R. Lindburg has become associated with A. C. Allyn and Company, 122 South La Salle Street. Mr. Lindburg was formerly manager of the syndicate department of the Chicago office of Lehman Bros.

H. M. Finley With Bylesby & Co.

(Special to THE FINANCIAL CHRONICLE)
CHICAGO, Ill.—Harold M. Finley has become associated with H. M. Bylesby and Company, Incorporated, 135 South La Salle Street, members of the Midwest Stock Exchange. Mr. Finley was formerly with the Chicago Title & Trust Company and prior thereto was with Lamson Bros. & Co.

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THE MARKET . . . AND YOU

BY WALLACE STREETE

High selectivity, some profit-taking in electronics occasionally, and some stirring in the aircrafts characterized the stock market this week, but much of the list was merely lolling without any clearcut determination to do anything decisive.

A measure of the standoff nature was the fact that plus and minus signs came within half a dozen of matching exactly, a repeat of last week's final session when there were only five more advances than declines out of more than 1,000 issues.

Rails were a rather pronounced drag on the general market and their average continued to sag into new low ground on the year. They suffered almost immediately when the steel mills shut down but so far have failed utterly to reflect the fact that the mills are humming again.

Industrials were in position to test the recovery peak reached early in the month, which is about halfway between the 1958 high and the September low. A breakout on the upside might help rebuild confidence, although it seemed generally agreed that not too much progress would be made until there is more evidence that the heavy tax-loss selling has abated.

The utilities were neglected for the most and the average for this section was holding precariously above the 1958 low but in position to break through on any pronounced easiness.

New Electronics Skyrocket Sought

It all added up to a cautious approach by most of the market fraternity except in the electronics where there was groping for a new skyrocket even at times when profit-taking was clipping the items like Texas Instruments and Ampex which have had such a long run. From this year's low Texas has tripled and Ampex doubled in price. Varian which only bowed in to listed trading in mid-September has doubled already to illustrate the ease with which issues associated with electronics have been bid up.

These wide swings contrast oddly with one of the more celebrated dividend payers, Washington Gas Light, with over a century of continuous payments. During nearly three-quarters of that period it has made continuous quarterly disbursements. Its yield is definitely above average,

A Misunderstood Company

The contrast might be General Time which ran from 35 to above par this year, showing a yield of a little better than 1%, in tune with the other space age issues even though, as one source puts it, the fluctuations "were generated by a basic misunderstanding of the company."

General Time might be better grouped with the office equipment firms since its specialty on which its future growth rests importantly is a data processing machine which, at the moment, has little competition from other office machine makers. The issue is both a candidate for a stock split as well as dividend boost, but at its peak price it has discounted a good portion of such favorable news.

Diversified Coal Enterprise Makes Progress

Another narrow-moving item is Pittston Co. which is

still listed as a coal company but has diversified to where the benefits begin to materialize.

Interesting Home Appliance Item

The home appliance section is another that hasn't been striking any sparks and Whirlpool, which has held in about a 10-point range, offers a yield of a bit better than 4 1/2%. Yet this company through acquisitions has grown to the fourth largest operation in the home appliance field, outpaced only by the giants—General Electric, General Motors' Frigidaire division and Westinghouse. Its most recent acquisition was the refrigerator activities of Servel.

As a group the stores stocks

have held in a narrow range except higher-priced J. C. Penny which has moved over a range of a score of points. Penny has racked up a good growth record over the years, although one of its newer switches isn't expected to show up in earnings until next year. That is the expansion of its credit plan to its key stores. Charge accounts and installment credit were started experimentally a year ago and results apparently have convinced the company that it is a valuable sales boost. But the cost of expanding the program will be a brake on this year's earnings, but paves the way for a good comparison next year when

Ohio Valley IBA Elects Officers

CINCINNATI, Ohio—At the Annual Meeting of the Ohio Valley Group, Investment Bankers Association, officials elected for 1960 were:



Ralph Elam

Chairman: Ralph Elam, Sweeney Cartwright & Co., Columbus, Ohio; 1st Vice Chairman: Henning Hilliard, J. J. B. Hilliard & Son, Louisville, Ky.; 2nd Vice Chairman: Harry O'Brien, W. E. Hutton & Co., Cincinnati, Ohio; Secretary-Treasurer, George Rinker, The Ohio Company, Columbus, Ohio.

Members of the Executive Committee will be:

Milton Trost, Stein Bros. & Boyce, Louisville, Ky.; William Alden, Jr., O'Neal, Alden & Co., Louisville, Ky.; Howard Banker, C. J. Devine & Co., Cincinnati, Ohio; Gordon Reis, Seasongood & Mayer, Cincinnati, Ohio; Jack Nida, Merrill Lynch, Pierce, Fenner & Smith, Columbus, Ohio; William Sanders, W. E. Hutton & Co., Columbus, Ohio.

Speakers at the meeting were William D. Kerr, Bacon, Whipple & Co., Chicago, President, Investment Bankers Association of America, and Professor Raymond Rogers, New York University Graduate School of Banking.

Form Walter Marks Inc.

(Special to THE FINANCIAL CHRONICLE)

LOS ANGELES, Calif.—Walter N. Marks, Inc., is engaging in a securities business from offices at 3460 Wilshire Boulevard. Officers are: Walter N. Marks, President and Treasurer; Walter N. Marks, Jr., Vice-President, and D. W. Marks, Secretary.

This announcement is neither an offer to sell nor a solicitation of an offer to buy any of these securities. The offering is made only by the Prospectus.

NEW ISSUE

125,000 Shares

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Price \$3.00 per share

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D. GLEICH CO.

AETNA SECURITIES CORPORATION

November 23, 1959

What Is So Different About The Chemical Industry?

By Robert B. Semple,* President, Wyandotte Chemicals Company, Wyandotte, Michigan

Manufacturer arrays the distinguishing characteristics of the chemical industry; reports it already ranks fourth among manufacturing industries and ranks first in current capital spending plans and in pure research; and notes anticipations held that it will be the number one basic industry in our country. Mr. Semple selects ability of management as the deciding factor in determining what companies in any industry will enjoy the fastest rate of growth.

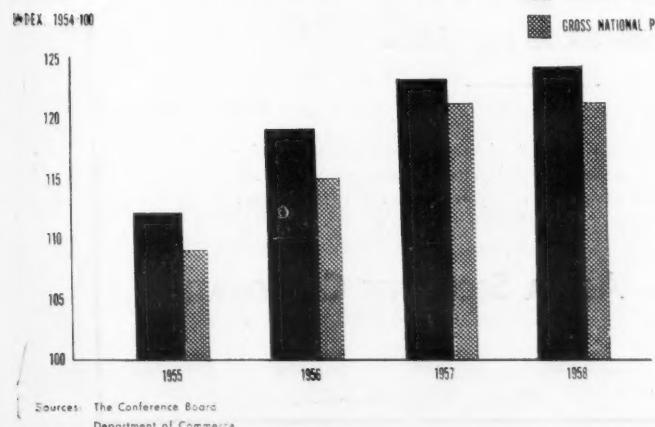
The chemical industry has grown from a comparatively small but prosperous industry at the turn of the century to where it is now, based on total assets at June 30, 1959, the fourth - largest manufacturing industry. In terms of total sales for the first half of 1959, the chemical industry ranks fifth among all manufacturing industries. Our industry is important not only as a supplier to producers, who in turn serve other industries, but also as a consumer of many types of goods and services, and as a major employer and a taxpayer. These contributions to the economy by the chemical industry are not localized. There are approximately 12,500 chemical plants, which are located in all 50 states.

A comparison of the growth of industrial chemical sales to the growth of Gross National Product for the years 1955 through 1958 is illustrated on Chart I. The classification, industrial chemicals, includes most of the heavy chemicals and other bulk chemicals sold chiefly to other industries. Industrial chemical sales, as a per cent of 1954 sales, exceed Gross National Product as a per cent of the base year by 2 to 4%. Dollar-wise, sales have increased from approximately \$13.7 billion in 1947 to \$23.5 billion in 1958.

Characteristics of the Chemical Industry

The chemical industry has certain distinct characteristics of which the most obvious one is its complexity. Some industries start with a number of raw and semi-finished materials to make a single product, like an automobile; others take a single raw material like petroleum and make a number of end products from it. The basic raw material of the chemical industry is the molecule. This primarily involved in chemical

CHART I
INDEX OF GROWTH
INDUSTRIAL CHEMICAL SALES
AND GROSS NATIONAL PRODUCT



production that have entered the chemical field and are capturing sizable portions of markets for particular products. Included are leaders in electrical equipment, food, metal, shipping, rubber, distilling, paper, photography, and virtually all of the petroleum products.

There are 5 basic reasons for this intense competition: (1) most chemicals regularly produced in the U. S. can be made by different processes from alternate raw materials; (2) existing producers do not have market dominance; (3) patent monopolies of great importance are few and far between; (4) research progress affords a company the advantage of a product or process for only a limited time; and (5) foreign competition is increasing. This foreign competition is secondary in nature in that it is our customers, who are faced with direct product competition.

Another economic characteristic of the chemical industry is the rapid obsolescence of facilities.

A constant development of new products and new processes causes chemical industry equipment to become obsolete even before it has paid for itself. In addition, equipment depreciation is accelerated by the severe conditions under which it is operated; conditions such as corrosion, high temperatures and pressures, along with constant efforts to maintain the highest possible levels of safety often cause equipment to be discarded before it is obsolete.

Another economic characteristic of the industry is relative stability of our selling prices. The tremendous variety of applications of chemicals and the number of companies requiring chemicals for manufacturing operations tend to insure a fairly level demand for bulk chemicals even in recession periods. These factors, in addition to a high rate of production made possible by well-designed plants and the healthy pressure of competition, hold prices to relatively low levels or increase at a slower rate than the average for all manufactured prices. Because of these stable prices, the chemical industry has been caught in somewhat of a price squeeze. Such items as chemical wages, freight rates, and the cost of machinery have increased approximately 25% to 50% more than the selling prices of chemicals.

A comparison of the chemical to the iron and steel industry illustrates dramatically the lag of price increases which has existed in the chemical industry. The selling price in the iron and steel industry have increased to approximately 172% of the 1947-1949 base period, which approximates the chemical wages increase.

Lastly, there is the interindustry competition. In the past years, there has been a marked increase in the number of companies not

only by the electrical equipment and aircraft industries. For comparative purposes, I believe the data on the subject are slightly misleading. I am sure that a sizable portion of the expenditures of these industries are incurred for the government and are therefore defense oriented. In addition, a substantial amount of total expenditures of these two industries are development expenses incurred in the preparation of prototypes, etc. If the development expenditures could be removed from their figures, I feel the amount spent for pure research would be highest in the chemicals and allied products industry.

Conclusion

In conclusion, I have attempted briefly to present the chemical industry in perspective to our national manufacturing economy and have touched upon some of the distinct characteristics of our industry. To many, we are a glamorous industry as evidenced by the significant entry into all phases of the chemical industry by companies not primarily, or formerly, involved in chemical production. Their entry into the industry is to a large degree, speculative. Steady future growth is insured primarily by basic chemical producers. Competition in the chemical industry is keen and unique. I believe the deciding factor in determining what companies in any industry will enjoy the fastest rate of progress and growth is the ability of management. I believe that management in the chemical industry views its inevitable growth with determination, anticipating that some day the chemical industry will be the number one basic industry in our country.

*From an address by Mr. Semple before the 28th Mid-Continent Trust Conference sponsored by the Trust Division of the American Bankers Association, Detroit, Mich., Nov. 5, 1959.

Baum Co. Appoints Roberts, Thompson



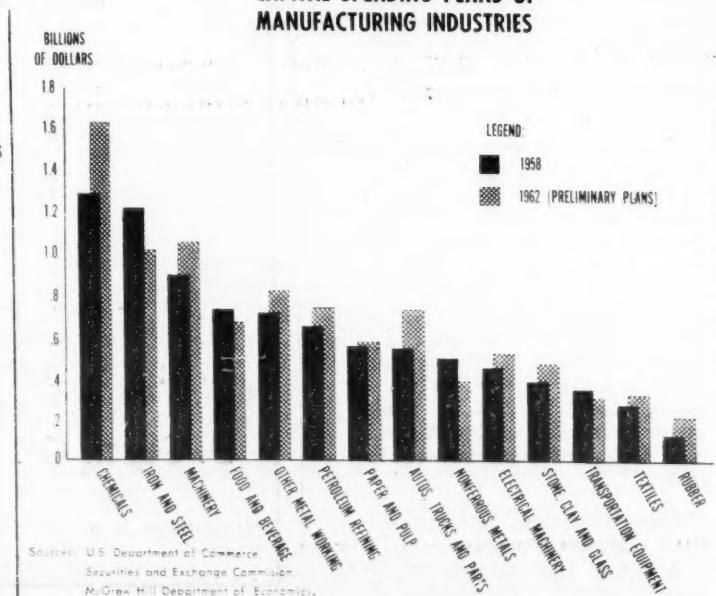
Don L. Roberts Robert P. Thompson

KANSAS CITY, Mo. — Don L. Roberts, Vice-President of George K. Baum & Company, 1016 Baltimore Avenue, members of the Midwest Stock Exchange, has recently become Manager of the firm's Municipal Bond Department. Mr. Roberts started his career in 1949 with Commerce Trust Company and has been associated with George K. Baum & Company since 1952.

Robert P. Thompson, of Kansas City, Kansas, has been appointed Assistant Vice-President and Assistant Manager of the Municipal Bond Department of the firm. Mr. Thompson has been associated with George K. Baum & Company for the past four years. In addition to his new duties, he will continue to represent the firm in the State of Kansas.

Form Syndication Inv.

Syndication Investors Corporation has been formed with offices at 527 Madison Ave., New York City, to engage in a securities business. Officers are John M. Bess, President; and Ina Bess, Secretary-Treasurer.



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Of the 100 corporations in the 100 largest, one is headed by a Federal Reserve Board member. Of contrast, in this New heavy bank, we have relative important, especially national metals cle

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BANK AND INSURANCE STOCKS

BY LEO I. BURRINGTON

This Week — Bank Stocks

Of the 100 leading industrial corporations in the United States only one is headquartered in the First Federal Reserve District. By way of contrast, six of the 100 largest commercial banks are located in this New England District. This heavy bank representation at first glance would appear to be excessive relative to the absence of important industrial borrowers, especially with the region's loss of national position in such key industries as textiles, paper and metals clearly in mind. Among the 500 leading firms, only five

are based in Boston. It is interesting to note, however, that the few firms remaining are by no means ignored by the region's leading bank. The presence of officers of four out of these five companies on the board of directors of the First National Bank of Boston presumably is mutually advantageous to the bank and to the companies they represent. Since leading New England banks enjoy healthy activity, this contrast merely points out to those exploring the attractiveness of bank stocks the versatility of banking in the United States.

The Six Largest Banks in the First Federal Reserve District

	Approx. Bid Price	Recent Range	Mean	Indic. Divid.	Yield
The First National Bank of Boston	93-81	95	\$3.50	3.68%	
Industrial Nat'l Bank of Providence	51-43	44	1.80	4.09	
National Shawmut Bank of Boston	53-47	52	2.40	4.62	
Hartford National Bank & Trust Co.	39-35	37	1.60	4.32	
Second Bank-State Street Trust Co.	93-78	95	3.90	4.11	
Connecticut Bank & Trust Co.	45-38	44	1.80	4.09	

Favored by early history, Boston flourished as a leading financial and trading center. Adjustment to changing times has found the long established New England banks lending more funds outside their region than New England firms borrow elsewhere. Since leading corporations are heavy borrowers their market for large bank loans is nationwide. Legal limitations on the size of any one bank's loan to a large borrower, together with the voluntary exercise of safety, call for a need for participation by several banks. Thus borrower relationships with banks frequently ignore geography. Service rendered becomes the determining factor for repeat business. This kind of contact largely explains why The First of Boston has continued a leading lender to the California-based motion picture industry. A similar case is the continuance of significant financing for textile customers by New England banks even though much of the industry has moved to the South.

Even on a strictly regional basis all is not bleak for New England

Correspondent bank deposits are believed to be three times as large as savings deposits. The latter are declining, possibly due to the low dividend rate. Alert to new industry development the bank is working closely with growing enterprises in the area.

Loan limits were raised in 1957 and again in 1959. Loans have been maintained at a high percentage of total assets, reflecting an aggressive policy. More than 40% of the bank's business done in services were unknown to banking 25 years ago. One of the principal protagonists of this development is the recently elected President, Roger C. Damon. The bank's factoring operations make it the fourth or fifth largest factoring enterprise in the country. The newer and highly profitable First Check Credit revolving loan plan has now been adopted in modified form by over 100 leading banks throughout the nation. In 1959 the payment period was extended from 12 to 24 months to accommodate large consumers' durables purchases.

The bank's earnings trend shows great stability with moderate growth. Foreign earnings are included only when received in this country. The Brazilian offices remain unprofitable, but Cuban and Argentine offices have been profitable. No earnings from Cuba will be included in 1959 results although operations there remain normal. Bank reserves amply protect all foreign investments.

Income from other than loanable funds is gaining in significance. The book value of assets held in personal trust fiduciary and agency accounts are believed to approximate \$3 billion. Earnings for 1959, at an estimated \$7.15-\$7.25 a share, compare with \$6.50 and \$6.60 for 1958 and 1957 respectively. The bank shows ability to bring down a larger percentage of gross to net earnings than most banks. Efficiency aids underway, such as the use of electronic equipment and incentive plans for its young executives, should further enhance cost control.

On approval of shareholders in January 1960, a 25% stock dividend is to be paid and the regular dividend of 70c quarterly is to be continued on the increased number of shares. Year-end extra dividends are to be discontinued. The regular annual dividend declared will then be the equivalent of \$3.50 per share on the 2.8 million shares presently outstanding.

This high quality bank stock can be expected to maintain its past investment standing as a good income producer over the determinate future.

Fund Sponsors Name V.-Ps.

Thomas J. Flaherty, Jr., President, Universal Programs, Inc., sponsor of contractual plans for the accumulation of shares of Philadelphia Fund, has been elected to the board of directors of the Association of Mutual Fund Plan Sponsors, Inc., and appointed eastern Vice-President of the Association.

Charles F. Smith, who was re-elected to the board, was named western Vice-President. Mr. Smith is President of FIF Management Company, sponsor of contractual plans for the Financial Industrial Fund.

Announcement of the appointments was made in New York by Rowland A. Robbins, President of the Association who is Chairman of the Board, First Investors Corporation. The Association, with headquarters at 50 East 42nd Street, New York 17, is comprised

of sponsors of the contractual plan investment method for the purchase of shares of mutual funds.

Encouraging Second Look At Throgmorton Street

By Paul Einzig

Optimistic about the over-all industry's 1960 prospects, financial observer denies the recent London stock market set-back even approached a slump and reports not only does the economic outlook remain good but that it is expected to improve rather than deteriorate. Dr. Einzig explains what occurred, sees even the capital goods industry turning the tide, posits the expected wage demand in first quarter of 1960 as a critical period, and notes no monetary measures are needed to defend sterling which he anticipates will finish the year strong and likely stay at a premium during the first half of 1960.

LONDON, Eng.—At the beginning of the third week of November the London Stock Exchange experienced a notable setback following on its remarkable rise since shortly before the general election. All commentators agreed that this time the setback was more than just a technical reaction to consolidate the previous advance. Some commentators



Dr. Paul Einzig

and lower prices conveyed the impression of a turn in the trend, and selling became infectious. It influenced also some medium and large investors who are able to finance their Christmas purchases without having to realize investments, but who will have to pay Income Tax and Surtax after the turn of the year. This influence together with the approach of Christmas is likely to continue to give rise to some selling during the next few weeks.

Outlook Remains Good

Having said all this it is necessary to add that basically the situation has not changed. The economic outlook remains good and is expected to improve rather than deteriorate. There are of course weak spots. Equities of firms concerned with armament are not looked upon with favor. Others are disproportionately high and in many instances the prospects of their earnings in 1960 do not justify their low yield. But taking industry as a whole 1960 is expected to be a good year. It is probable that capital goods industries will at long last begin to benefit by the turn in the tide which has conferred such substantial benefits to consumer goods industries.

The stability of the cost of living index is in itself a most important point foreshadowing a further expansion of business. It reduces the likelihood of a revision to dear money and tight credit for the sake of preventing inflation. There is so far no sign of any inflation, so that the authorities can afford to view the expansion of bank credit with comparative equanimity. What will happen if some of the excessive wage demands are conceded is of course another story. Likewise a series of major strikes might inflict losses on the firms concerned, with reactions affecting other industries. The first quarter of 1960 will be a critical period from this point of view, because by then the extent to which demands for higher wages and shorter hours are likely to be pressed will become evident.

Strong Sterling

One thing is certain. Whether or not the Government should deem it necessary to resort to the use of the monetary weapon to check domestic inflation, no such measures are likely to be called for in defense of sterling. It is now considered possible that sterling will finish the year without declining below its parity of \$2.80, in which case it is likely to remain at a premium during the first half of 1960, and the Treasury is likely to gain more gold. From the point of view of the exchanges there will be no need for interfering with the business expansion anticipated for next year. And the Government may think twice before checking the expansion solely for the sake of preventing domestic inflation.

Two With Paine, Webber

(Special to THE FINANCIAL CHRONICLE)
MINNEAPOLIS, Minn.—James R. Cote and Thomas H. Fiege are now connected with Paine, Webber, Jackson & Curtis, Pillsbury Building.

“Labor Savings”—Fact or Fancy?

By Allen W. Rucker, ² President, The Eddy-Rucker-Nickels Company, Cambridge, Mass.

How can a firm keep up with its competitors whose prices are falling relative to the pay of employees? The answer to this, Mr. Rucker points out, lies in keeping a favorable ratio of production value output per \$1.00 of compensation cost input. The author outlines the three basic ways of achieving this economic productivity improvement factor that preserves earning capacity, and stresses the importance of keeping them in balance and of utilizing derivative incentives constructively. Thus, Mr. Rucker distinguishes labor time savings from “labor savings,” and explains why prices of manufactured goods generally are and for years have been falling relative to labor-time costs.

In 1909, just 50 years ago, a popular make of automobile sold for \$1,250. Thirteen years later, in 1922, this same type of car sold for \$395—a price reduction of two-thirds! All this was the result of labor-time saving in the manufacture of materials and parts, and on the assembly line—savings passed on to the customer under the relentless pressure of competition. The new 1960 model of the same popular make of car, doubtless improved from the one that cost our dads and grand dads \$1,250 a half century ago, sells today at about \$2,000—the price difference being a measure of the penalty of inflation only partially offset by improvement in efficiency and labor-time savings. Were it not for a half century of technological improvement, this car would sell today for about \$12,000! This is a striking achievement of industrial management and engineers, now too often forgotten.

And yet, if we could make it today at the material and labor-cost levels of 1909, but with all of today's improvements in efficiency, it probably would sell for less than \$200!

Lest someone imagine that I want to turn back the clock, let me add that in 1909, the \$1,250 car required upwards of 6,000 hours of the pay of factory workers in those days. In 1922, the \$395 car needed only the pay of not quite 700 hours. Today, the \$2,000 car calls for the pay of about 880 hours of the average factory worker pay.

The Results of Labor-Time Savings

The big and important effect of labor-time saving in manufacture is to reduce the cost to the customer in terms of his own labor. The customer gets the results of labor-time saving directly. We in industry get our benefits indirectly, largely through higher volume as improved efficiency cuts costs and widens the market.¹

This is the great achievement of private, competitive enterprise—the accomplishment of able managers, engineers and inventors backed by risk capital.

As nearly as the official data of the U. S. Census of Manufactures can enable us to determine, in conjunction with the F. R. B. Index of Manufacturing Output, the average man-hours or man-minute per unit of product today is less than 30% what it was in 1914! It is down to about 76% of what it was just 10 years ago—a reduction in labor-time of 24%. But I cannot see that manufacturers

generally have made any money directly out of this time-saving. In other words, there is no evidence that the labor-time saved has been converted into the equivalent amount of payroll dollar savings.²

If this seems surprising, and it may sound like absolute heresy, let me give you the factual basis for the statement:

Ten years ago, average hourly wages in factories were \$1.33; today they are about \$2.25, an increase of over 60%. Had there been no improvement in efficiency, no reduction in labor-time per unit of output, the prices of manufactured goods would have to be also 60% higher. How else could business recover its costs?

The Relative Reduction of Prices

But manufactured goods prices have not risen 60%; they have risen only about 25% on the average, in contrast to the rise in hourly wages of over 60%. This tremendous gap had to be closed somehow. It was closed by labor-time saving, thus slowing the rise of unit labor costs and enabling manufacturers to sell their products at what amounted to steadily declining prices relative to their labor-rates.³ Compare mentally, for instance, typical labor-rates and prices of 10 years ago—how much have labor-rates risen; how much have prices advanced?

In recent years, I have been called upon to advise several multi-plant firms on this matter of labor-saving and pricing. In one of these firms, the industrial engineers told me that they had reduced “labor-costs” by 24% in five years; the controller of the firm promptly retorted, “where are the savings?—they did not show up in company profits.” Well, where were the labor-savings? I checked the company's index of hourly pay against the price index of its product—pay up over 30%, prices up about 3%. On that basis, no one can convert labor-time savings into dollars of added profit; he has to use them to reduce unit costs and hence enable prices to be held in line with competition.

The rule, amounting to a law of competition, is simple and ruthless: we have to do as well as competition in improving efficiency and making labor-time savings in order to maintain volume and in order to win our share of an expanding market.

Labor-Time Versus Labor-Dollar Savings

Another firm confronted me with this problem: Said the President, “our factory manager and industrial engineers figure to cut 7% off our labor-force and save that payroll by an investment of two million dollars in improved equipment. These new facilities will be ready to operate for the full year 1961. What about that for a big job in labor-saving?”

² PROGRESS IN PRODUCTIVITY AND PAY, The Eddy-Rucker-Nickels Co., 1952.

³ THE COMMERCIAL AND FINANCIAL CHRONICLE, “What Becomes of ‘Labor Savings’ From New Capital Investment?”, by A. W. Rucker, Dec. 20, 1956.

I asked first to see the labor contract; it was a three-year contract with pay escalators. According to the contract, hourly labor rates in 1961 would be raised above 1959 by 15.4%, twice as much as the expected labor time-savings. There would be no labor savings in dollars; on the contrary the contract-rise in wage rates confronts that firm with the need to raise prices for 1961 by over 9%, and to increase its volume by over 11% just to recover the added depreciation cost on the additional investment.

No wonder the Executive Vice-President hit the ceiling—“Hell's fire!” he snorted, “we have to run like blue blazes just to stay even.” And that is exactly right.

In another plant, a new production manager put in measured day work two years ago. He insisted that he had saved more than 25% of the labor per unit of product. Well, it turned out that he had done just that, in terms of cutting labor-time per unit of product. But it also turned out that the firm had raised hourly wage-rates something over 9% in the same two years—and that to install and operate the new system he had to spend about 7% of payroll, and, to cap it all, the sales department had reduced prices! And all this just at the time when contract negotiations looked as if they would end with a three to 5% increase in hourly rates. For management, this is a tough world.

As I have put it more than once, the private enterprise competitive system is beneficial to customers but brutal to men responsible for costs, prices and profits.

There is nothing fanciful about labor time-savings. They are very, very real. But “labor savings” in the sense of reducing payrolls and converting dollar labor-savings into added profit are as fanciful as Alice in Wonderland's adventures.

What Becomes of Productivity Improvements?

Recently I saw a copy of a speech by the President's chief economic advisor, Prof. Raymond J. Saulnier.⁴ He urges businessmen to pass along the benefits of productivity improvement in the form of lower prices! He placed greater emphasis on this as a means of helping to prevent inflation. Now, I rise up in defense of American business over this statement—just what have we been doing all these years except to pass along the benefits of higher productivity, that is, labor time-saving per product unit, in the form of relatively lower prices? Our own Index of Relative Price Reduction, the ratio of BLS Index of Manufactured Goods Prices to an Index of the average yearly income of factory employees, shows a reduction of 24% in 10 years—and that reduction almost exactly equals the total labor-time saving. What's the point of urging business to do something it is already doing? The implication is contrary to the fact. Let's clear up some of this needless contradiction between theory and practice.

Whether business reduces prices absolutely, or simply does not increase its prices as fast as it increases its hourly wages and yearly salaries, the end-result is the same. PRICES OF MANUFACTURED GOODS GENERALLY ARE AND FOR YEARS HAVE BEEN FALLING RELATIVE TO THE PAY OF EMPLOYEES. (Labor-time costs.) Business already has long been passing on productivity gains to customers.

Dr. Saulnier does recognize that if we go any farther than reducing prices in proportion to our labor-time savings, we will impair, injure or wholly destroy the economic equilibrium of our busi-

nesses.⁵ Let me discuss this vital point briefly:

The Critical Ratio of Economic Productivity

The economic equilibrium of a business is determined by the constancy of its Economic Productivity—the amount of Production Value output per \$1 of compensation or employment cost input.⁶ This can range from \$1.50 to \$10 or more, depending on the nature of the industry and its economic characteristics. The point is, no business can long withstand the damage caused by declining Economic Productivity. For instance:

In one firm, and a pretty large one at that, a drop in its Economic Productivity some years ago of only 9% cut its rate of return on capital almost exactly in half. In 10 years, this firm had advanced hourly wages almost 9% per year, compounded; and competition had forced prices to a point over 10% less than a decade ago. This is rough, and it came about largely because no one knew about Economic Productivity. Let me spell this out a bit more:

I have developed a principle which amounts to this: Economic Productivity must be kept at a near constant at very least, or there is almost no chance whatever of increasing earnings proportionate to added investment in plant and facilities.⁷ The example firm has a standard Economic Productivity of \$1.97 per \$1 of labor-payroll input. The firm now knows—its President, its Treasurer, its Sales Manager, its Production Manager all know—that every added dollar of employment cost, however it comes about, has to be offset by an additional \$1.97 in Production Value at minimum.

If the management fails to accomplish that task, if it allows Economic Productivity to fall to say, \$1.92, \$1.87 or \$1.75, every penny of that reduction comes out of the management margin after paying labor costs. In other words, the management margin per \$1 of employment cost drops to 92, 87 or 75%—reductions that usually cannot be offset by cuts in fixed charges and by increases in volume.⁸

If you want to know how good a manager is in a plant's operations, find the Economic Productivity for the past five years—find the dollars of Production Value output per \$1 of compensation cost input.

If it has been stable, good. It means that the plant has probably been making labor time-savings and hence relative cost reductions at least equal to industry and has still preserved the earning capacity of the business. If Economic Productivity has been rising, it is not only good, it is outstanding. If it has been falling, the plant is likely already to be in trouble, or to find trouble just ahead of it.

The Means of Economic Productivity Improvement

Much of this subject centers around the increase in Economic Productivity. This comes about in three basic ways:

(1) Increase and improvement in tools of production, that is more capital investment per worker;

(2) Improvement in methods—better material utilization, scheduling, handling and waste reduction;

(3) Improvement in teamwork

⁴ MANAGEMENT METHODS, How to Control Profit and Policy with a Production Value Index, by Albert Lynch, Jan. 1959.

⁵ THE CONTROLLER, August, 1955. Rucker, A. W. etc. For Rucker's mathematical method, see “Wages, Prices and Productivity,” The Eddy-Rucker-Nickels Company (1956).

⁶ AMERICAN BUSINESS, How to Measure Profit Contribution, by A. W. Rucker, July, 1959.

⁷ HARVARD BUSINESS REVIEW, “Clocks” for Management Control, by A. W. Rucker, Sept.-Oct. 1955.

among employees and between employees and management.

Now, everyone recognizes these three approaches but not everyone realizes the importance of keeping them in balance. Still fewer, I think, fully grasp the possibilities of better teamwork, thereby improving efficiency by worker cooperation, and reducing the burden of added capital investment and lightening the load on management.

The purpose, the fundamental purpose of incentives, is to stimulate employees to greater accomplishment that utilizes the full capacity of the available facilities and takes fullest advantage of all improvements in methods. The objective of incentives is to surpass your competition in labor time-saving per product unit, that is, in raising productivity per man-hour—and to do that while improving the firm's Economic Productivity accomplishment.

If a firm succeeds in that improvement, it can well afford to pay a part of the gain in the form of incentive earnings to those who help achieve it. Then the firm is on the threshold of ever-higher progress improvement and a sustained higher rate of earnings on your investment.

As a possible spur to new achievement, let me summarize here some of the guiding corollary principles that arise from the basic Rucker Share of Production Principle:⁸

(a) Labor-costs per unit of product rise in direct proportion to increases in hourly wages, but in inverse proportion to increased output per man-hour.

(b) Prices, as realized in the market, will reflect average unit costs of competition; and these in turn will reflect the labor time-savings per unit made by competition.

(c) Prices of products do not rise as fast as hourly wages, so that prices will be continuously falling relative to wage rates . . . and at a rate equal to the average labor-time savings of firm's competition.

(d) In order to maintain physical volume, and to increase that volume (to hold at least the share of an expanding market) competitive prices, including those of substitute products and materials, must be met.

(e) The Standard Management Task is to achieve labor time-savings and hence relative price reduction equal to competition, and at the same time, maintain Economic Productivity at or above the standard ratio.

(f) Under the Rucker Principle, incentives may be paid only for improvement of Economic Productivity—and the incentive pay is at the same rate as the gain over standard Economic Productivity. Thus, participating employees and the company both share in those gains.

Private, competitive enterprise, whether in the United States, Canada, England, France or Germany, or elsewhere generates its great power for expanding output faster than population increases and practice.

(1) Increase and improvement in tools of production, that is more capital investment per worker;

(2) Improvement in methods—better material utilization, scheduling, handling and waste reduction;

(3) Improvement in teamwork

⁸ WAGES, PRICES and PRODUCTIVITY (1956), The Eddy-Rucker-Nickels Company, a branch of Upin E.

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ing the active, sustained cooperation of every employee in achieving that goal.

The following table shows what was accomplished here and abroad between 1952-1958.

Relative Decline of Prices With Respect to Wage-Rate

U. S. AND FOREIGN COUNTRIES

	Relative Price Decline
United States (1952-1958)	9.3%
Chemical and Allied Products	17.3
Rubber Products	4.7
Pulp, Paper and Paperboard	9.5
Primary Steel	3.5
Gas Utilities	25.6
Electric Utilities	20.1

Foreign Countries (1953-1958)

Great Britain	10.8
Holland	15.4
Sweden	11.5

SOURCES: United States: Wholesale Prices and Gross Hourly Earnings per BLS from 1959 Ed. of *Business Statistics*.

Foreign Countries: Price and Wage data from *Managed Money*, by M. Palyi, Notre Dame Press, 1958.

Better tools and better methods must play their part. But better teamwork must also play its part. And it is the basic purpose of various incentive programs to spur achievement toward that goal, and toward the improvement in a firm's Economic Productivity. Without such an improvement, there will be little or no lasting progress; but given this gain, progress in a firm should be assured—and there is no visible limit to what a firm can achieve.

*Address by Mr. Rucker before the Eighth Annual Executives Conference on the Rucker Plan, Chicago.

Stone & Webster Expands in Canada

TORONTO, Can.—Stone & Webster Canada Limited, which has designed and built some of Canada's major petrochemical, power and industrial plants, has announced the opening of a new office in Calgary.

Philip Scott, president of the company, said that the new office is located at 917 Lancaster Building, Calgary, under the direction of Lee Carter, formerly of Stone & Webster Engineering Corporation, an affiliate of the Canadian organization.

Growing industrialization of western Canada, Mr. Scott stated, has led to the opening of the new office in order to provide better and faster service to industrial firms, natural gas and petroleum interests, and utilities planning new or expanded facilities.

The company is a member of the Stone & Webster group and is affiliated with Stone & Webster organizations in Great Britain, France, Holland and Australia, as well as in the United States.

Now Fidelity Mutual

LOCUST VALLEY, N. Y.—The firm name of Mutual Investors Company, 60 Cedar Avenue, has been changed to Fidelity Mutual Investment Company.

H. A. Riecke Branch

JACKSONVILLE, Fla.—H. A. Riecke & Co., Incorporated has opened a branch office in the O'Reilly Building under the management of James E. Curington.

Steichen Opens Branch

GRAND RAPIDS, Minn.—R. J. Steichen & Company has opened a branch office in the Lasker-Ulin Building under the management of Guy G. Baker.



Lee Carter

PUBLIC UTILITY SECURITIES

BY OWEN ELY

Consumers Power Company

Consumers Power supplies electricity and natural gas to a population of close to 4,000,000 in southern Michigan. "Outstate Michigan" as the company likes to call it. The area covers most of the lower peninsula, excluding the area around Detroit served by Detroit Edison and a few small sections taken care of by local utilities. Principal cities serviced are Flint, Grand Rapids, Saginaw, Lansing, Pontiac and Muskegon.

Revenues are about two-thirds electric and one-third gas, with a very small amount of steam heating. While the area has a large number of farms it is also highly industrialized and includes the production of automobiles, machinery and metal products, furniture, chemicals, paper and foodstuffs. However, industrial sales contribute only 30% of electric revenues compared with 43% for residential and farm customers. In the gas division, residential and space heating business contributes 78% of gas revenues.

As with other companies which were formerly in the old Commonwealth & Southern System, residential rates are quite low—about 2.23¢ compared with the national average of 2.53¢; correspondingly, residential usage last year averaged 3,905 kwh, compared with the national figure of 3,366.

During 1959 sales of electricity and gas have been running well ahead of last year. In the first eight months kwh sales of electricity were up 16% and volume sales of gas 19%. Revenues were 13% larger than in the first eight months of 1958, with electric revenue showing a 12% increase and gas revenue a 16% gain. For the 12 months ended Aug. 31, revenues were up 10% to \$248,010,000.

The company earlier this year had about 250,000 gas space heating customers and another 30,000 were to be added this fall, since additional gas was to become available. The FPC issued a certificate to Trunkline Gas Company for construction of facilities to supply an additional 100 million per day to Consumers (increasing to 200 million per day over a four year period). The contract called for deliveries to begin Dec. 1, but the steel strike has delayed the construction of the new lines, the initial date of delivery is somewhat uncertain.

It appears likely, however, that business from these new customers should be received during at least a portion of the heating season. Over the next five years Consumers expects to obtain double the gas supply which it has been receiving. (Its principal supplier is Panhandle Eastern Pipe Line). Even after taking care of the 30,000 new customers, the company will have a waiting list of over 110,000 for gas heating service; since the company first brought Texas gas into Michigan in 1942 it has been handicapped most of the time by restrictions on space heating. There is, therefore, still an excellent growth potential.

The company now has a total electric generating capacity of 2,270,000 kw, compared with last year's peak load of 1,739,000 kw. The Dan E. Karn Power Plant on Saginaw Bay went into commercial service in early September with a unit of 265,000 kw capacity. A second unit, also of 265,000-kilowatt capacity, is under construction and is scheduled to go into service in 1961.

The company is planning to

Do Not Invest in Europe

By Roger W. Babson

Mr. Babson counsels against purchasing European investments generally and German stocks or bonds particularly. He depicts European stocks as dangerous speculations rather than as investments. This is based on an assumed trend toward socialism and not on fears concerning W. W. III or any Communist activities.



Roger W. Babson

Since returning home from my long trip to Europe, I find that many of my friends here are greatly interested in buying stocks now of German, French, Italian, and other European companies.

Let me first say that in Norway, Sweden, and Denmark, the railways, telephone and telegraph, and all the utilities are owned by their national governments.

All these countries have many private stores and huge "co-operatives." In some of these countries every co-operative not owned by the state must have a majority of its directors citizens of that country. Holland and Belgium are more friendly to outside investors.

In Poland and Russia everything is state-owned. Hence, the purchase of European stocks by Americans is limited practically to stocks of corporations in a limited number of nations as noted above.

Conditions in Germany

West Germany is now very prosperous and this prosperity extends—in decreasing proportion—until we reach Spain. The German people are intelligent and industrious, and are not handicapped by unreasonable labor leaders or tax collectors. The favorite German stocks are the "industrials," namely chemicals, metallurgy, electronics, building materials, automobiles, paper products, and chain stores. The banks—which largely carry on the investment business—are also making money. Many of these companies may offer temporary profits.

American investors who buy them are, however, playing with fire. I hope I am wrong; but I think that Mr. K will succeed in getting control of all Berlin and will ultimately consolidate East Germany—which Russia now controls and which I visited—with West Germany. This could enable Mr. K to control the entire area under the Polish System. The Poles insist they are not Communists; but all property is owned by the Polish Federal Government, which is friendly to Russia. Hence I do not recommend the purchase of any German stocks or bonds.

Khrushchev's European Program

As I stated last week, Mr. K does not want World War III. His hope is that some way can be worked out for him to gradually consolidate and control Germany without fighting. But if he must fight to bring about his goal, and if we should feel obliged to get into a nuclear war, I hate to think of what would follow. Western Europe does not want Communism; but I believe that with the exception of the property owners—who are a small minority—the majority are favorable to state ownership under the Polish System.

If World War III should come, all Europe would immediately turn socialistic and have state ownership; but gradually—war or no war—this is the trend. This especially applies to France, Italy, and perhaps to England, notwithstanding the recent fine victory of the conservative party. They don't want Communism; and I hope the Russians will get tired of it. Much, however, depends upon China which is fast developing its own form of Communism. All the above means that my U. S. readers had better look upon European stocks as dangerous speculations rather than as investments.

Our Securities and Exchange Commission

Bankers and brokers have never liked our Securities and Exchange Commission. They claim its red tape puts a "ball and chain" on the sale of new issues of stocks and bonds. I, however, feel it is a protection to all honest investors, and even speculators, if they take the time to read the prospectuses which the Commission requires.

Stocks and bonds issued by bankers and corporations in Germany and other European countries do not have to be reported to such a commission; in fact, no such commission exists in Germany. Therefore, it is often impossible to get the records of earnings, assets, and other details of European stocks or bonds which the corporations or bankers do not care to publish. Furthermore, punishments for false rumors and "estimates" are not severe enough to insure accuracy or honesty. Hence, irrespective of fears of World War III or any Communist activities, I cannot advise my readers to now invest in Europe.

New York State Elec. & Gas Corp. Rights Offering

Common stockholders of New York State Electric & Gas Corp. of record at the close of business Nov. 20, 1959 will receive transferable warrants evidencing rights to subscribe at \$25.50 per share for 466,961 shares of common stock in the ratio of one share of new stock for each 15 shares held of record. Subscriptions will be accepted only for full shares of stock. The subscription offer will expire at 3:30 p.m. (EST) on Dec. 7, 1959.

The company, organized under New York law in 1852, is engaged principally in the business of generating, purchasing, transmitting, distributing and selling electricity and gas within areas in the central, eastern and western parts of the State of New York. It also produces and sells steam for heating in the City of Lockport. The principal office of the company is at 108 East Green Street, Ithaca, N. Y.

The corporation will use the stock proceeds primarily for construction.

H. O. Peet Co. to Admit MacDonald

KANSAS CITY, Mo.—On Dec. 1, H. O. Peet & Co., 23 West Tenth Street, members of the New York and Midwest Stock Exchanges, will admit Frederick H. MacDonald to partnership. Mr. MacDonald was formerly Vice-President and Manager of the Syndicate Department of Burke & MacDonald, Inc.

Hugh W. Long Elects Ann Galvin

ELIZABETH, N. J.—Ann V. Galvin has been elected a vice president of Hugh W. Long & Company, Westminster at Parker.

Miss Galvin has been with the Long Company since 1948 and was elected an assistant vice president in 1957.

Tillman Stevens Opens

(Special to THE FINANCIAL CHRONICLE)

MINNEAPOLIS, Minn.—Tillman S. Stevens has formed Tillman S. Stevens & Associates with offices at 4824 Drew Avenue, South, to engage in a securities business.

WELLINGTON
WF FUND

FOUNDED 1928

120th
consecutive
quarterly dividend

13c a share from net investment income, and 48c a share distribution from realized securities profits, payable December 29 to stock of record December 3, 1959.

WALTER L. MORGAN
President

Interested
in
**ATOMIC
ENERGY?**

We will be glad to send you a free prospectus describing Atomic Development Mutual Fund, Inc. This fund has more than 75 holdings of stocks selected from among those of companies active in the atomic field with the objective of possible growth in principal and income.

Atomic Development Securities Co., Inc. Dept C
1033 THIRTIETH STREET, N. W.
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EITHER PROSPECTUS FREE ON REQUEST

Incorporated Investors

ESTABLISHED 1925

A mutual fund investing in a list of securities selected for possible long-term growth of capital and income.

Incorporated Income Fund

A mutual fund investing in a list of securities for current income.

A prospectus on each fund is available from your investment dealer.

THE PARKER CORPORATION
200 Berkeley Street
Boston, Mass.

MUTUAL FUNDS

BY ROBERT E. RICH

Not Dead, But Not Fully Alive Either

Back in 1953, the chief executive officer of a major railway carbuilding company engaged a newsman to take a walk in Wall Street. His job was to find out what investment company leaders, bankers, brokers and analysts thought of his company, his industry and its customer, the railroads. The newsman, somewhat sheepishly, was forced to report that the car builder either would diversify or die since it was serving a "dying industry." That company, like every other car builder, now has a large degree of diversification, but the carriers aren't dead.

Still, they aren't thriving either after more than a decade of pouring billions of dollars into such cost-cutting programs as dieselization and electronic yards and offices. Now, apparently, it is to be a series of mergers in yet another effort to come abreast of the changed times. It may yet be that they will radiate the vitality that was theirs a generation ago, but right now about one of every three investment companies has written them off. For, of the 179 open-end and closed-end member companies of the National Association of Investment Companies, only 121 hold security issues of the railroads. These 121 companies have over \$800 million invested in the common stocks, preferred stocks and bonds of the carriers. This investment represents an exceedingly slim 4.8% of the total net assets of all N. A. I. C. member companies.

Actually, their vote of confidence—if it may be called that—is less resounding than even these figures would indicate. For only 70% of the \$800 million investment is in the common stocks of the railroads. The balance is in the carriers' bonds (23%) and preferred stocks (7%).

A measure of the low level to which railroad common stocks have fallen as an investment medium is the revelation that the two kingpin carriers, Pennsylvania and New York Central, are shunned. It would appear that where investment companies can be persuaded that railroad issues have some merit, their selections have been confined to Southern Pacific, Southern Railway, Chesapeake & Ohio, Atchison, Topeka & Santa Fe, Great Northern and Seaboard Airline.

Union Pacific, Nickel Plate, Norfolk & Western and Illinois Central also are represented, but the value of the investment in all four of these roads totals up to a mere \$125 million. As the chief of one mutual fund, which holds no railroad securities, noted: "That adds up to a few sizable secondary offerings."

Nor is the low esteem in which the railroads are held confined to fund managers. Individual investors too have turned their backs on the carriers, which sold at new lows for the year in recent days. Symbolic of their state was the announcement last week by Pennsylvania Railroad that it would again this year pay a token dividend of 25 cents per share—not that a dividend was justified, but the road wanted badly to keep intact a record of paying something each year for more than a century. If the old Wall Street cliche, which holds that the time to buy a stock is when nobody wants it, then there should be at any moment a mad scramble to get aboard the rails.

And it may yet be that better days are ahead for the carriers. It may be a case of "it's got to get better because it can't get worse." Railroad chiefs have, as previously noted, done a man-size job of cost-cutting. They are coming to grips with their passenger-travel problems and they are making a strong fight against the labor feather-bedding that costs hundreds of millions of dollars every year. And they are bringing home to Washington the inequities in a society that pampers truckers while penalizing railroads. And they are winning friends at long last in the state legislatures, which imposed ruinous taxes on the railroads only to awaken now to the fact that the carriers often are the jugular vein of cities, towns and suburbia.

It is somewhat premature to look for the glow of health in this basic industry, but there are some, as the statistics of the funds show, who retain faith. For this small band of faithful the rewards could be rich. And as one fund chief who has a smallish stake in carriers noted: At least the risks are small."

The Funds Report

Fourteen top executives of investment companies have been appointed to the 1959-1960 chairmanships of the special committees which handle the multifaceted activities of the National Association of Investment Companies. Herbert R. Anderson, Association President, is Chairman of the N. A. I. C. Board of Governors and also of the Administrative Committee. Chairmen of committees, the titles of which define areas of operation are:

S. E. C. rules, Joseph E. Welch of Wellington Fund; Finance, Leland M. Kaiser of Insurance Securities Trust Fund; Tax, Edward P. Rubin of Selected American Shares; Open-end Companies, William F. Shelley of Canada General Fund, Ltd.; Insurance Relations, Edward B. Burr of One William Street Fund; Membership, Charles F. Smith of Financial Industrial Fund; Institutional Studies, Fred E. Brown of Tri-

Continental Corp.; Federal Reserve, Franklin R. Johnson of The Colonial Fund; Closed-end companies, John M. Schaeffer of U. S. & Foreign Securities; State Liaison, John R. Haire of Fundamental Investors; Federal Legislation, Francis S. Williams of Chemical Fund; Public Information, Harold K. Bradford of Investors Mutual, and Employees' Retirement, W. Linton Nelson of Delaware Fund.

More than 25,000 new accumulation plans for purchase of mutual fund shares are now being opened each month by people building their investment in American enterprises, according to the National Association of Investment Companies. At the end of October, investors had 1,100,000 of these plans in force with a value in excess of one and three-quarter billion dollars. An indication of the growth in popularity of these

plans is pointed up by the fact that there were about 830,000 in force a year ago, so that the 12-month rise is more than 250,000. Five years ago, there were less than 200,000 of these plans in force. They have been increasing, on average, by more than 200,000 each year.

Directors of **Institutional Income Fund, Inc.**, declared a dividend of eight cents a share from investment income, payable Jan. 4 to shareholders of record Dec. 1.

Fundamental Investors, Inc. declared a fourth quarter dividend of 6½ cents a share from net investment income, payable Dec. 28 to stock of record Dec. 4. The fund's 107th consecutive dividend, it compares with 5½ cents paid in each of the first three quarters of this year.

Diversified Growth Stock Fund, Inc. declared a fourth quarter dividend of 1½ cents a share from net investment income, payable Dec. 24 to shareholders of record Nov. 27.

The George Putnam Fund of Boston declared year end distributions of 12 cents a share from investment income and 52 cents a share from capital gains, both payable Dec. 22, to stock of record Dec. 1.

Teachers Insurance & Annuity Association has elected as trustees Richard A. Lester, Jacob B. Taylor and Otto C. Richter.

Scudder, Stevens & Clark Fund, Inc. reports total net assets of \$79,246,465 on Nov. 13, equal to \$19.55 per share. This compares with a per share value of \$19.37 a year ago. These figures have been adjusted to reflect a 2-for-1 stock split effective Oct. 30, 1959.

Scudder, Stevens & Clark Fund, Inc. reports total net assets of \$31,675,669 on Nov. 13. Latest per-share net asset value was \$9.78 compared with \$9.21 per share a year ago. These figures have been adjusted to reflect a 3-for-1 stock split effective Oct. 30, 1959.

Thomas J. Flaherty Jr., President of **Universal Programs, Inc.**, sponsor of contractual plans for the accumulation of Philadelphia Fund shares has been elected to the board of the Association of Mutual Fund Plan Sponsors, Inc. and appointed eastern Vice-President of the Association.

College Retirement Equities Fund has elected as trustees Charles S. Gage and William F. Edwards.

Hugh W. Long Elects Lundy

CHICAGO, Ill.—Richard D. Lundy has been elected a regional vice president of Hugh W. Long & Company, Inc., of Elizabeth, N. J., one of America's leading mutual fund sponsors. He will represent the firm in Chicago and the North Central States in association with regional vice president Martin DeTamble, with headquarters at 105 South La Salle St.

Mr. Lundy was formerly representative for the Long Company in the Middle Atlantic States.

Inv. Management Elects Young

ELIZABETH, N. J.—Edmund G. Young has been elected assistant secretary of Investors Management Company, Inc., Westminster at Parker, investment advisor to Fundamental Investors, Inc.; Diversified Investment Fund, Inc. and Diversified Growth Stock Fund, Inc.



Edmund G. Young

Mr. Young is a senior securities analyst specializing in the electronics industry and has been with the company since 1951. He is a member of the New York Society of Security Analysts and the American Ordnance Association.

Gibraltar Fin. Corp. Stock Offered

Public offering of 325,000 shares of Gibraltar Financial Corporation of California capital stock was made on Nov. 24 by an underwriting group headed by Kidder, Peabody & Co. The stock was priced at \$19.25 per share. The shares were purchased by the underwriters from a group of selling stockholders and no part of the proceeds will be received by the company.

The company owns all the issued and outstanding equity securities of Gibraltar Savings and Loan Association of Beverly Hills and the outstanding capital stock of four affiliated companies. The association is engaged in the business of lending money principally against first liens on real estate for the purpose of purchasing, constructing and improving real property or refinancing existing loans on properties. Funds are provided by savings of individuals, institutions and others. Income is derived principally from interest and fees received in connection with such real estate loans.

On Dec. 31, 1952 total assets of the association were approximately \$1,156,000 and at Sept. 30, 1959 the total assets had increased to \$96,714,000.

For the nine months ended Sept. 30, 1959, pro forma net earnings per share before appropriations to Federal insurance reserves were \$1.37, compared with 78 cents for the 1958 period.

The association has outstanding 929,900 shares of capital stock of \$1 par value, excluding 234,900 shares held by the affiliated companies.

Testwuide Named V.P. By Walter J. Brand Co.

SHEBOYGAN, Wis.—Konrad C. Testwuide III, who has been associated with the firm as registered representative for the past three years, has just been elected a Vice-President of Walter J. Brand & Company, Security National Bank Building.

W. A. Gardner Branch
RIDGEWOOD, N. J.—W. A. Gardner & Company has opened a branch office at 2 Goodwin Avenue under the management of Elizabeth S. Cronyn.

Jamieson Adds Two
(Special to THE FINANCIAL CHRONICLE)
MINNEAPOLIS, Minn.—Roger G. Lindquist and Thomas M. Shafer have become affiliated with Jamieson & Company, First National Soo Line Building.



Richard D. Lundy

AS WE SEE IT (Continued from page 1)

and kept pared that way. What makes the outlook more disheartening is the fact that the rank and file have now become so accustomed to such super-extravagance that the extent of our departure from what we all used to regard as sound and sane is not realized or understood and the inherent danger of such a situation is rarely perceived.

Time for New Hard Look

The time has definitely come for a new hard look at the situation that has developed in our national finances since the advent of Franklin Roosevelt and his New Dealers. Here are a few facts which should somehow be seared into the souls of us all. There are plenty of others, but these will do very well to show the state of affairs into which we have drifted during the past three decades. In 1929 the Federal Government took for its use some 3.6% of the total output of goods and services in this country. By 1936 after the New Deal had been well under way it took 6.0%. The figure had risen to 12.2% by the time we were drawn into World War II. With the war won, the figure rose to 18.6% in 1946. By 1952, the last year before President Eisenhower came into office, the national government had increased its take to 19.5% of total output.

And what of the course of events under President Eisenhower who had made so much of the necessity of getting the state of our national finances in order? Well by 1958, he had been able to limit a great rise in outlays sufficiently to hold them to about 17.8% of a vastly increased volume of national output! And if what is now being said about the budget for next year proves accurate the percentage figure could well be back at or about its postwar peak! The Director of the Budget speaks of "built in expenditures" or something of the sort, by which he presumably means that acts of Congress in years past have laid a heavy burden upon the country for next year. Of that we have not the slightest doubt. Neither do we have any doubt that unless something effective is done Congress will next year and the next and the next continue to make very difficult adequate cuts in outlays during succeeding years. It is an old, old custom to arrange for expenditures for future years while leaving the year's budget immediately under consideration relatively unburdened.

States & Municipalities, Too

Unfortunately it is not only in Federal finances that we are suffering from this extravagance. State and local governments have been and are at it, too. In 1929 these smaller governmental units expended about twice as much as did the Federal Government, 7.3% of total output of the nation as against 3.6% for the national government. The increases since that far-off year have, of course, been more dramatic in the case of the Federal Government—thanks to a World War and to the relative ease with which the national treasury could raise funds with the aid of the banks. But the figures for state and local governments are disturbing enough. By as early as 1936 these units were taking about 10.4% of the total output of the nation. War conditions naturally held them in check for the time being. By 1950, however, they had again reached their 1929 percentage despite enormous increases in total national production. In 1958, at 9.4% of the national product, they had well passed their 1929 mark despite very large increases in national output.

Now unless we are ready to accept the notion, deeply tinged with socialistic or communistic philosophy, that government (for which read the politicians) knows better what to do with the product of our labors than we, the individual citizens of the land do, then there is something very disturbing about this apparently endless growth in the part of our output which goes each year into the hands of government—well over a quarter of it in 1958 and still on the rise. Obviously here is a matter which is quite apart from the question of a balanced budget. Of course, if we must pour all this into governmental operations, then certainly in times like these there is no shadow of excuse for not meeting the cost out of current income rather than merely adding to the debt upon which interest (at rising rates) must be paid. But whether so met or not, it is far too large a part of our product to turn over to the politicians.

The situation is really a good deal worse than such figures as these would indicate. There are vast contingent liabilities of one sort or another already existent and many more being accumulated year by year in the form of loan guarantees, so-called insurance, and most of all in the form of commitments to make payments on social security account in the years to come. These facts as well as the

formal fiscal figures already cited are, of course, well known to the matriculate. They are properly understood, we are afraid, by a small minority—so far have the Neo-Kaynesian doctrines and the preachings of Franklin Roosevelt and his followers brain-washed the American public. It is very unfortunate that President Eisenhower does not marshal his enormous prestige more consistently and effectively in behalf of budgetary frugality.

A. R. Frederick & Co. Coast Exch. Member

The election of Arthur R. Frederick, representing the firm of A. R. Frederick & Company, Inc., to membership in the Pacific Coast Stock Exchange, Los Angeles Division, effective Nov. 19, 1959, has been announced by William H. Jones, Board Chairman of the Division.

A. R. Frederick & Company, Inc., with offices at 1416 Westwood Boulevard, Los Angeles, Calif., is a new firm organized to engage in the securities business, of which Mr. Frederick is President, Treasurer and Director; J. Wallace McKnight is Secretary and Director; and Virgil F. Every is Director.

Mr. Frederick has been engaged in the financial consulting business in the Los Angeles area for a number of years and recently returned from India where he was a management consultant to government owned and private industry in India.

Alkow Firm to Continue

As a result of his suspension by the Board of Governors of the New York Stock Exchange, Jacob M. Alkow has resigned as President, Treasurer and Director of Alkow & Co., Inc., 50 Broadway, New York City, members of the New York Stock Exchange. No charges were brought against the firm itself.

The company has announced that it will continue all of its business operations, including its branch offices in New York City, Baltimore, Hollywood Beach, Fla., and Beverly Hills, Calif.

McCarthy & McCarthy

SEATTLE, Wash.—McCarthy & McCarthy, Inc., is engaging in a securities business from offices in the Securities Building. Officers are: Stephen D. McCarthy, President; Terence K. McCarthy, Vice-President, and Lois B. McCarthy, Secretary-Treasurer. Stephen D. McCarthy was formerly with Walston & Co. and Foster & Marshall.

Join Staff of Woodcock, Hess

PHILADELPHIA, Pa.—Woodcock, Hess, Moyer & Co., Inc., Fidelity Philadelphia Trust Building, members of the New York Stock Exchange and other Exchanges, announce the election of Harry B. French, Frederick V. Devoll, Jr. and Marshall Figgatt as Vice-Presidents of the firm. Messrs. French, Devoll and Figgatt were formerly associated with Bache & Co. as registered representatives in their Philadelphia office. Mr. Devoll will be in charge of the firm's Trading Department.

Harold P. Woodcock, President of the firm, also announced that Matty Edison and John B. McClure, formerly of Halloran, Sulzberger, Jenks, Kirkland & Co., have joined Woodcock, Hess, Moyer & Co., Inc. as registered representatives.

Form H. B. Crandall Co.

Harold B. Crandall has formed H. B. Crandall Co. with offices at 82 Beaver Street, New York City, to engage in a securities business.

Frank Donnelly Opens

NEWARK, N. J.—Frank G. Donnelly, Inc. is engaging in a securities business from offices at 24 Commerce Street. Officers are Frank G. Donnelly, President and Treasurer, and I. J. Donnelly, Secretary.

PROPOSED NEW ISSUE

November 26, 1959

500,000 Shares

(Amount currently being registered)

CAPITAL LIFE INSURANCE SHARES AND GROWTH STOCK FUND

(Par Value \$0.01)

A class of stock issued by

CAPITAL SHARES, INC.

Offering Price \$10 Per Share

(in single transactions involving less than \$10,000)

The Fund, whose primary investment objective is long-term capital growth, will become an open-end investment company after delivery of the shares being offered. The Fund seeks to achieve its objective through investments in companies believed to have growth possibilities, with special emphasis on companies engaged directly or indirectly in the life insurance business. It will also invest a portion of its assets in securities of companies in other industries which it feels offer unusual opportunities for capital growth.

Shares of the Fund will be offered to the public through a group of underwriters headed by Shearson, Hammill & Co.

A registration statement relating to these securities has been filed with the Securities and Exchange Commission but has not yet become effective. These securities may not be sold nor may offers to buy be accepted prior to the time the registration statement becomes effective. This advertisement shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of these securities in any State in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such State.

Phone or write your local broker or dealer or the undersigned
for your copy of the Preliminary Prospectus.

SHEARSON, HAMMILL & CO.

14 Wall Street, New York 5, N. Y.

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NEWS ABOUT BANKS AND BANKERS

Consolidations • New Branches • New Offices, etc. • Revised Capitalizations

The Board of Directors of **The First National City Bank of New York** recommended Nov. 24 that shareholders at the annual meeting Jan. 12 vote a stock dividend of 240,000 shares to be distributed to shareholders in the ratio of one share for each 50 presently outstanding. If voted, the stock dividend will be payable to shareholders of record at the time of obtaining the necessary approval by the Comptroller of the Currency, which has been requested for Jan. 14. The Comptroller has indicated his tentative approval.

The issuance of the new shares would increase the bank's capital stock from 12,000,000 shares with a total par value of \$240,000,000 to 12,240,000 shares with a total par value of \$244,800,000. The increase would be effected by a transfer of \$4,800,000 from undivided profits to capital.

It is expected that cash dividends will be continued at the present rate of \$3 per share per annum on the increased number of shares.

The First National City Bank of New York will open a branch Nov. 26 in Cordoba—Argentina's second largest city. It is the bank's 81st overseas branch in 28 countries, and its sixth in Argentina.

The new branch will be under the supervision of Guillermo H. Howard, Manager.

Chemical Bank New York Trust Company, New York has elected Plato Malozemoff to its Advisory Board on International Business, Chairman Harold H. Helm announced.

Manufacturers Trust Company, New York has opened a Representative Office in Paris at 18 Place Vendome, it was announced Nov. 24 by Horace C. Flanigan, Chairman of the Board, and Andrew L. Gomory, Senior Vice-President in charge of the Bank's international banking department.

"This move will enable us better to serve the ever-increasing number of our clients who travel to France for business or pleasure," the announcement said. Tibor E. Durr is the representative in charge.

The Paris office is the bank's fifth Representative Office outside the United States, the others being located in London, Tokyo, Rome and Frankfurt am Main. The Bank's representative for the Near and Middle East maintains headquarters at Rome.

D. J. Giles and A. E. Scott, both of **Bankers Trust Company New York**, were named Vice-Presidents Nov. 24, it was announced by William H. Moore, Chairman.

Mr. Giles, formerly a trust officer, has been connected with personal trust work since he began his career with the bank in 1929. He became an officer of the Bank in 1944.

Mr. Scott, who joined Bankers Trust Company in 1926, has been associated with the Bank's Trust Department since that time. He became an Assistant Trust Officer of the Bank in 1943 and a Trust Officer in 1950.

The Bank of Westbury Trust Company, Westbury, New York was given approval by the New York State Banking Department to increase its capital stock from \$487,500 with shares of 19,500 par value \$25.00, to \$609,375. (Number

of shares outstanding 48,750 par value \$12.50 each.)

The Comptroller of the Currency approved the merger of the **Central Bank and Trust Co., Great Neck, New York**, and **The Meadow Brook National Bank of Nassau County, West Hempstead, New York**, under charter and title of The Meadow Brook National Bank of Nassau County, effective Nov. 12.

The stockholders' approval of the consolidation was given in the Nov. 12 issue of the "Chronicle" page 2002.

James C. Waide, Trust Officer of **Long Island Trust Co., Garden City, New York**, was promoted to Vice-President and Trust Officer at a meeting of the Board of Directors Nov. 18.

Mr. Waide began his banking career at **Brooklyn Trust Co., Brooklyn, N. Y.**, and advanced to the fiduciary accounting section of their trust department. He came to Long Island Trust Co. in July 1950, and was named Assistant Trust Officer in August of that year, and Trust Officer in Dec. 1952.

William L. Butcher was named Chairman of the Board of **The County Trust Co., White Plains, N. Y.** by the bank's directors on Nov. 18. Mr. Butcher, President since 1957 will succeed Dr. Joseph E. Hughes as head of the bank. Dr. Hughes will retire Dec. 31, at the age of 65, under the bank's retirement plan.

John A. Kley, Executive Vice-President since 1957, was elected President to succeed Mr. Butcher as chief administrative officer.

Dr. Hughes, the retiring chairman, will have completed 33 years in banking. He was one of the founders of the **Washington Irving Trust Co., Tarrytown, New York**, and became its President in 1934. When it merged with The County Trust Co. in 1947, Doctor Hughes became President of the combined institution. In 1957, he was elected Chairman.

William L. Butcher came with The County Trust Co. as Executive Vice-President in 1946 and was elected President two years ago. He was previously associated with **The Central Trust Co. in Cincinnati, Ohio**.

John A. Kley has been with The County Trust Co. since 1937. He was named Vice-President in 1951, Executive Vice-President in 1957 and became a member of the Board of Directors a year later.

Shareholders of **The First National Bank of Jersey City, N. J.** at a special meeting Nov. 17 approved a proposal by the Directors of the Bank to increase capital funds through the sale of 31,000 additional shares of the Bank's \$25 par value capital stock. More than 80% of the stock of the Bank was voted in favor of the proposal. In accordance with this action by the shareholders, the Bank will offer the shareholders of record on Nov. 17 rights to subscribe pro rata to the 31,000 new shares at \$53 per share. These rights will expire on Dec. 3. There is no underwriting involved in this offer.

With the completion of this offering, the number of shares of the Bank's capital stock will be increased from 189,000 to 220,000. The proceeds will increase the capital of the Bank to \$5,500,000, surplus to \$5,000,000 and un-

divided profits to approximately \$1,750,000. It is estimated that Total Capital Structure, including Reserves, will amount to \$14,938,000.

George H. Brown, Jr., has been elected by the Board of Directors as President and Chief Executive Officer of **Girard Trust Corn Exchange Bank, Philadelphia, Pa.**, effective Nov. 23.

The announcement is made by Geoffrey S. Smith, Girard President since 1948, who now becomes Chairman of the Board. James E. Gowen, who has been Board Chairman, has been elected Chairman of the Executive Committee pending his retirement from active service on May 1, 1960.

In addition, President Smith announced that George R. Clark, now Senior Vice-President of the bank, will become Vice-Chairman of the Board following his election as a Director at the annual meeting of Girard shareholders on March 7, 1960.

The new President, George H. Brown, Jr., was elected a Director of the bank. He fills the vacancy created by the resignation of J. J. Caprano who has reached the age of retirement. Mr. Caprano is a retired officer of the bank, having completed almost fifty years of service which began when he joined the staff as a clerk in 1910.

Directors of **Broad Street Trust Co., Philadelphia, Pa.**, announced the election of Michael J. Brett as Vice-President, Stuart Whitman, Assistant Vice-President, William R. O'Donnell Assistant Treasurer, Alfred C. Achter Assistant Treasurer and John T. Wagner, Assistant Secretary.

The Central National Bank, Cleveland, Ohio, announced the appointment of Mr. Loring L. Gelbach as President to succeed Mr. Ben F. Hopkins Jr. Mr. Gelbach remains Chairman and Chief Executive Officer.

Mr. R. B. Johnston was elected Vice-President in the bank's loaning division and Mr. R. K. Newhall was elected Vice-President in the international banking department and C. F. Newhall and G. W. Miller were elected Vice-Presidents in the banks banking division of the **First National Bank of Chicago, Ill.**

By the sale of new stock, the **First National Bank of Janesville, Wisconsin**, increased its common capital stock from \$400,000 to \$500,000, effective Nov. 10. (Number of shares outstanding 10,000, par value \$50.)

The merger of the **Citizens National Bank of Durham, North Carolina**, with common stock of \$250,000 with and into **Durham Bank and Trust Co., Durham, North Carolina**, under the charter and title of Durham Bank & Trust Co., effective Oct. 31.

The consolidation of the **First National Bank of Raleigh, North Carolina**, with common stock of \$200,000 with and into **American Commercial Bank, Charlotte, North Carolina**, under the charter and title of American Commercial Bank, effective Oct. 30.

The Alamo National Bank of San Antonio, Texas, by a stock dividend increased its common capital stock from \$3,000,000 to \$3,375,000, and by the sale of new stock from \$3,375,000 to \$3,750,000, effective Nov. 6. (Number of shares outstanding 187,500, par value \$20.)

Walter A. Hass, Jr., and Grover D. Turnbow, have been elected Directors of the **Bank of America, N. T. & S. A., San Francisco, Calif.**

At special meetings held Nov. 19, the merger of the **Bank of Whittier, Calif.** and **The First National Bank of Vernon, Calif.**, into **Citizens National Bank, Los Angeles, Calif.**, approved by shareholders of all three banks.

Roy A. Britt, President of Citizens National Bank, H. C. Dolde, Chairman, Bank of Whittier, and Leonis C. Malburg, President, The First National Bank of Vernon, jointly stated that it was expected that the effective date of the merger would be Nov. 30, and that the merged banks will be operated by their present officers and staff members as branches of Citizens National Bank.

Citizens National showed resources of \$567,497,874 as of Sept. 30, 1959. On the same date, Bank of Whittier resources were \$12,802,057 and The First National Bank of Vernon's resources were \$6,059,753.

Continued from page 1
Edwin M. Blakeslee was recently elected a Director of the **Santa Monica Bank, Santa Monica, Calif.** Aubrey E. Austin, Jr., President, announced.

J. H. Brinck was elected a Vice-President of the **Wells Fargo Bank, San Francisco, California**.

SECURITY SALESMAN'S CORNER BY JOHN DUTTON

Common Sense and the Very Small Investor

One of the worthwhile objectives of those who conscientiously are advocating the investment of very small sums, on a monthly or quarterly basis into stocks and Mutual Funds, is to encourage thrift among the masses. There is also the opinion of many in the investment industry that the broader the participation in the ownership of business, the greater will be the general public's allegiance to traditional American capitalism. Both of these objectives we heartily endorse. Regardless of these considerations, it seems to us that there are other facets of this proposition that are deserving of serious consideration by all those who are engaged in the distribution of common stocks to the general public.

Savings Should Have A Definite Purpose

It is the observation of many in the securities business with whom I have discussed the most excellent "Monthly Investment Plan" sponsored by the New York Stock Exchange, and the sound monthly and quarterly accumulation plans offered by the Mutual Funds, that these worthwhile vehicles of investment are only suitable for those who have first made preparation for certain very fundamental eventualities that are faced by all families. These "plans" should only be offered to those who have prepared for such emergencies as the loss of income for a protracted period and the untimely demise of the bread-winner. Unless, in addition to ample life insurance, a family has a reserve fund in a good savings bank, a Savings and Loan Association, or governments, that will provide for at least six months of living expenses, it is not advisable for them to acquire common stocks under any plan.

In the case of a young man who is beginning to make his way in life and who has several small children, I doubt if any conscientious investment salesman would advocate that he invest even \$40 a month in common stocks unless he has first acquired sufficient life insurance protection for his family. This would require that the family's living expenses were at least protected up to 75% of their present income for a period of from 10 to 15 years. On this basis most families would need from \$50,000 to \$75,000 of life insurance as a minimum requirement before they could be in a position to buy common stocks. Even \$40 a month will buy over \$10,000 of life insurance for the young family man if he is insurable. Certainly his family would be much better off with life insurance if he were taken from them prematurely than if they

And How About A Home?

Should not each family that owns their home strive to build up a substantial equity in this valuable property? Despite the proclaimed virtues of long-term mortgages, 10% equities and other such arrangements is not every family in a sounder financial position with a large equity in their home rather than burdened with a large mortgage? Possibly this is old fashioned thinking. But should not all investing have a purpose and be directed toward objectives that are most important? If so, can anyone seriously recommend common stocks to those who have not also set up a plan through life insurance of mortgage retirement, in case of the premature death of the bread-winner of a family.

Good For Those Who Qualify

For those investors who have reserves available for life's emergencies, the Mutual Fund Accumulation Plans and the "Monthly Investment Plan" sponsored by the New York Stock Exchange are very worthwhile investment mediums. Risk is reduced through diversification, management, and dollar averaging in the Fund plans. Guidance and selection of good stocks is offered by representatives of investment firms and there is the added advantage of dollar averaging here, too. The profit involved in handling these accumulation plans is small considering the time and detail involved, yet this is a service that is willingly offered by progressive investment firms throughout the country.

There are many people who should begin to buy stocks on a monthly basis. They are well fortified with a reserve of savings and life insurance, and they have a substantial equity in their home. If any of these people wish to investigate buying common stocks on a monthly or quarterly basis, either through the Funds or the "Monthly Investment Plan," I am sure that they will be welcome to call at any broker-dealer's office for the help they need in order to select suitable investments to meet their requirements.

I believe that the investment of savings should be planned and directed, so that those who invest have the best investments for the purpose for which they are intended. With this precept no investment salesman who places service to his clients first can conscientiously disagree.

Commercial Banks Victims Of Inequitable Tax Burden

Continued from page 15

ate, the Federal supervisory agencies would be required to request a report from the Attorney General on the competitive factors involved in a merger, and the Attorney General would be required to furnish a report to the appropriate agency within 30 calendar days of the request. Exceptions are provided for emergency cases. The supervisory agencies would also be required to make semi-annual reports to the Congress of mergers consummated; and if action taken should be contrary to the views of the Attorney General as to competitive factors, they would be required to give their reasons.

S. 1062 is supported by the Treasury Department, the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, The American Bankers Association, The Association of Reserve City Bankers, The Federal Advisory Council, the United States Chamber of Commerce, and the American Bar Association. At the meeting of the House of Delegates of the American Bar Association on Feb. 19, 1957, a resolution was adopted favoring the method of this bill. I am told this position has not changed.

Tax Equality

Another important legislative matter scheduled to receive attention of the House Ways and Means Committee has to do with taxation. The bill, H. R. 7950, sponsored by The American Bankers Association, Independent Bankers Association, the Bankers Committee for Tax Equality, and others was introduced June 24, 1959, by Representative Noah Morgan Mason of Illinois. Its provisions are of great importance to the commercial banks, and indeed to our system of free enterprise. It is designed to bring about a greater degree of tax equality and would also add substantially to the receipts of the United States Treasury, which needs additional income. In my remarks at last year's meeting, I referred to the striking difference between the relative portion of earnings paid as Federal income taxes by commercial banks and those paid by competitive financial institutions such as mutual savings banks and savings and loan associations. The figures then quoted referred to the five-year period 1952-1956. Figures for 1957 and 1958 were also striking. In 1958, for example, insured commercial banks paid Federal income taxes of \$1,198,890,000 and state income taxes of \$72,570,000, out of total net profits of \$2,973,128,000.¹ In contrast, insured mutual savings banks paid Federal income taxes of \$511,000,² while carrying \$125,597,000 to reserves and undivided profits or surplus. Savings and loan associations, members of the Federal Home Loan Bank System, paid Federal income taxes of \$5,600,000,³ while carrying \$476,300,000 to surplus and reserves.

Acquainting the People

Once again we are in a situation in which our people must be acquainted with the facts about money. They must choose between artificially low interest rates created by soft money, and the inflation that results, or the flexible interest rates that are essential if inflation is to be avoided and growth is to be healthy, long-lasting, and rewarding.

Problem of Inflation
Turning from this illustration of the need for changes in tax laws to bring about equalization of tax burden and to obtain needed income for the Treasury, I should like to comment again on the ever present need for the best efforts of every one of us to maintain the soundness of our money and to stop the rising spiral of inflation. Many are aware of the very serious problems which have been created for the Treasury Department by the tremendous in-

ing the issue of inflation. While there is much that is superficially attractive in inflation, its ultimate results will be harmful to our people and to our economy, and will tend to destroy basic values such as thrift and responsibility.

"Robert B. Anderson, Secretary of the United States Treasury, recently pointed out that the rate of this country's growth and development and its capacity to meet the expanding needs of the economy as a whole are still essentially anchored to the growth and development of private business and industry.

"He suggested among others the following guiding principles which should be a part of our basic thinking:

"(1) We must realize that long-term economic growth in real terms can be achieved not with but only without inflation.

"(2) We must not, as we come out of a recession, seek to force the economy into a quick boom which can later injure our long-run capacity to produce.

"(3) We must give maximum free rein to incentives to save, to work, to produce, to invest.

"(4) We must maintain the priceless incentive of confidence in the value of money.

"(5) We must achieve a budget that is in balance or better during periods of high-level activity.

"(6) We must be willing to seek out the impediments to growth in our economy whether these are found in traditional business practices, in organized labor, in government subsidy programs, or in any other area.

"In sharp contrast to these basic principles, we are hearing talk that 'a little inflation is good for economic growth.' Sometimes inflation is unavoidable; for instance, in times of war. But no thoughtful person, at any time, should invite it. Unfortunately, inflation hits hardest at those who are least in position to do anything about it—those retired and living on fixed incomes, people dependent upon the fruits of savings put by in former years."

Checking inflation is a vital problem which has received great emphasis in the year to date. The public has shown an interest and understanding which has led to support of the efforts of the President, the Treasury, and the Federal Reserve System to combat vigorously the inflationary trends which have become so obvious. Sound money and fiscal integrity are necessary to a sound economic system and must be fought for. I am sure that the members of the ABA's National Bank Division will do their part in this battle.

*From an address by Mr. Gidney before the American Bankers Association Convention, Miami Beach, Fla., Oct. 26, 1959.

Sudler Opens Branch

BOULDER, Colo.—Amos C. Sudler & Co. has opened a branch office at 2522 Broadway, under the management of James Stone.

Planned Programs Formed

Planned Programs, Inc. is engaging in a securities business from offices at 60 East 42nd Street, New York City. Elliott Adler is a principal in the firm.

Substantial Secs. Co.

(Special to THE FINANCIAL CHRONICLE)

NORTH HOLLYWOOD, Calif.—Substantial Securities Company has been formed with offices at 6730 Klump Street to engage in a securities business. Officers are: William R. Glore, President; Ejay Shepard, Vice-President, and Philip D. Terrill, Secretary-Treasurer. Mr. Glore was formerly an office of Glore, Evans & Co.

Associated with the firm's staff are: Lawrence H. Gleason, Charles K. Godfrey, Robert J. Magidson, Charles F. Pavis, Irving Rubin and Edward P. Traxel.

¹F. D. I. C. Annual Report for 1958

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³F. D. I. C. Annual Report for 1958

⁴Federal Home Loan Bank Board.

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Business Outlook for 1960

Continued from page 3

ry and producing children, thereby again substantially raising the rate of population increase and stimulating our economy to further expansion.

In addition, revolutionary developments in machine technology throughout all industry will continue during the 1960's at a high rate, reducing costs, increasing efficiency, and raising our living standards—along with revolutionary developments in air travel with jet propulsion and in marine transportation under nuclear power, as well as exploration of space.

In short, the decade of the 1960's can, without doubt, truly become the "Golden Decade"—as it has already been labeled by many expert forecasters—a decade of fabulous growth and accomplishments, based on **economic forces already in being**, provided only that we establish and maintain a **favorable political** climate both at home and abroad and put an end to inflation that has plagued us since 1939.

We can, however—by stupid and shortsighted political decisions, and my selfish and prejudiced actions of our powerful pressure groups in industry and agriculture, as well as our monopolistic labor unions—convert this coming decade into one of confusion, turmoil, inflation and depression.

The Cold War and Disarmament

Defense expenditures of the Federal Government in 1959 will run close to 10% of our Gross National Product, compared to only 1.3% in 1939. If the tensions and costs of the Cold War should be substantially eased and a safe and practical disarmament program can become effective within the next few years, Federal taxes can be reduced sharply—both individual and corporate income taxes. It would at least be possible to reduce the corporate rate from today's high level of 52% to, say, 35 or 33½% (compared to 12½% in 1929 and [about] 37½% in 1939). The individual income tax could be reduced even more. Even these lower rates would continue to produce revenues equal to those now earned by higher rates, as our **real** National Income (without inflation) rises year by year at a normal rate of 2 to 3% and is further stimulated by increased expansion of economic activities under the impact of these tax reductions.

A sharp reduction in defense appropriations will have substantial repercussions on our **defense** industries and, for some time, until readjustments can be made by these defense industries to **increased private** expenditures, Federal expenditures could be increased in the field of space exploration and foreign aid to under-developed nations. After the readjustment period, our huge national debt, now dangerously high at more than \$280 billion (compared to only \$46 billion in 1939), could be reduced to a normal level to assure room for expansion in future emergencies **without** confiscation of property, directly or indirectly.

Inflation

The greatest threat—except war—to the Golden Decade of the 1960's is continuation of the vicious inflation from which we have suffered since 1934, with the devaluation of the gold dollar. Our consumer price index is now at its all-time historic high—110% above 1939, while our wholesale index (also at its all-time peak) has risen 140% since 1939.

These price increases have, as stated earlier, already reduced the purchasing power of all fixed investments—bonds, mortgages, in-

surance policies, bank accounts, etc.—by several hundred billions of dollars. These investment and savings media are those primarily used by the average man or woman in the low and middle income groups. The continuation of these trends and rates of increases into the next decade will most certainly lead to disaster of one kind or another and convert the Golden Decade into one of repudiation and chaos.

Increase in Our Money Supply

Inflation is the increase in total money supply at a rate faster than the increase in goods and services. Since 1939 our money supply has, as stated earlier, increased 300% in face of a population increase of only 35.5% and an increase in our real goods and services of only 130%. In fact, the **per capita** increase in **real** goods and services since 1939 has been less than 70%.

In sharp contrast, our **per capita** money supply has grown from \$267 in 1939 to (about) \$791 in 1959, an increase of (about) 200%.

Monetization of Public Debt

This huge increase in our money supply at a much faster rate than the growth of goods and services has been accomplished to a major extent through sales of **Federal** bonds and other certificates of indebtedness by the U. S. Treasury to **commercial** banks of the nation, which pay for them merely by crediting the government's account with corresponding **deposits**—a mere bookkeeping transaction which is the equivalent of printing-press money. This process is contrary to sound commercial banking policy, but has been legalized to dispose of the huge Federal debt at relatively low and artificial interest rates in an effort to hold down the annual interest charges on the national debt. This process inflates all prices and thereby reduces the purchasing power of all fixed investments, shifting part of the interest burden to their owners, and **indirectly** confiscating their property or subjecting it to a **hidden** tax to which other forms of property are not liable. It is, in effect, a **cowardly** and essentially **dishonest** or **unethical** form of taxation upon people who can least afford it.

Unbalanced Budget

As stated, Federal debt, created by Federal budget deficits, monetized in the manner described, is the primary cause of our 26 years of continuing inflation. In fact, since 1933 our Federal budget has been balanced only in four years—in 1947 and again in 1956 and 1957—with the Federal debt rising from \$22.5 billion in 1933 to more than \$280 billion today.

Consequently, in order to halt this continuous inflation since 1933, it is essential that the public insist upon balanced budgets—at least, in time of peace. Unless this is done in the decade of the 1960's, we will eventually see the so-called "creeping" inflation converted into the "galloping" type that totally destroys currencies and all fixed investments payable therein—as in Germany in 1923-40.

The Wage-Price Spiral and Corporate Profits

Another factor in our present all-time peaks of **consumer** and **wholesale** prices is the so-called **wage-price spiral** which has been operating in this country since 1945—financed by the huge increase in our money supply. Without that increase in money supply, the wage-price spiral would not have been possible.

Between 1946 and 1957 (inclusive) the average wage rate (including fringe benefits) in manufacturing in the United States has

risen 8% per year, while productivity in industry has increased only 3½% per year. In this period, the cost of living rose at an annual average rate of only 4.7%. This sharp annual increase (compounded yearly) in labor costs, accompanied by increases in raw material costs and high tax rates, has put a "squeeze" on corporate profits (as a percentage of corporate sales).

In 1947 and 1950, corporate profits (after taxes) in all manufacturing were 5.7% on **sales**. Since 1950 they have declined sharply—to 4.1% in 1951, 3.2% in 1952-54 (inclusive) and 3.5% in later years (until 1959, for which data are not available).

As a consequence of preemption by labor of all (or the greater part of) annual productivity gains, not only have corporate profits (as measured above) declined, but, more important, the productivity gains have not been used, as they have been in past periods of our history, to reduce prices to the public, as a potential off-set to "creeping" inflation.

This continuous **wage-price spiral** (that now has operated for 14 years since the end of World War II) has raised U. S. products to levels which are rapidly pricing industry after industry and product after product not only out of foreign markets, but out of our own domestic markets, as nation after nation undersells U. S. products in foreign markets, and floods the U. S. market with their merchandise, produced by labor whose wages are sharply lower than ours, in spite of longer hours of work abroad.

Interest Rates and Savings

Prior to the depression of the 1930's, interest rates in the United States were established on free markets—according to the laws of supply and demand. From 1933 through 1953, interest rates were arbitrarily held below their true levels by the joint actions of the U. S. Treasury and the Federal Reserve Board, though the latter is an agency of Congress, independent of the Treasury.

Prior to 1933 interest rates of 5, 6, 7, and even 8% on industrial bonds had been common throughout our history—with government obligations enjoying **lower** rates because of their (so-called) **lower** risks. Between 1933 and 1955, prevailing rates were 50 to 60% lower, due to artificial controls and the huge money supply. Since 1955 they have risen again close to their **historic** (normal) levels, as the demand for funds (both from governments and industry) increased sharply.

Bonds vs. Stocks

Manipulation of interest rates, to hold them below their true market levels discourages savings and greatly encourages debt, especially when it will most likely be paid off in cheaper and cheaper dollars. It also encourages **debt financing** for expansion by corporations rather than financing by sales of stocks. Debt financing by corporations is further stimulated by the high corporate income tax (of 52%) with all interest charges on bonds or debt made **tax-deductible** by law, while **dividends** on stocks are not tax deductible. In fact, a 6% rate on bonds becomes an effective rate of only 2.88% after tax deduction. These factors, to a major degree, explain the present **shortage** of common **stocks** and their current unprecedented price levels. In 1956 only 27% of all money raised by security issues of corporations in the United States was obtained through sales of common stock.

At the same time, bonds—even those with 5 to 7% **interest** rates—are no longer safe investments in a nation which had permitted the reduction in the purchasing power of its money by 52% in 20

years—the life of the average industrial bond or mortgage.

The continuation of inflation into the next decade should—at an early date—generate a growing fear of **total** destruction of the values of bonds on or before their maturity by the inflation process.

So long as this threat of inflation hangs over our bond markets, the time may not be far off when it will be impossible to sell bonds—except at heavier and heavier discounts from par—in addition to high interest rates.

Return to the Gold Standard

In the past, at least from 1878 to 1933—a period when the nation was on the **gold** standard, with full convertibility into gold of all money, and with all long-term bonds and other fixed obligations (such as mortgages, leases, etc.) protected by the **gold** clause, which provided for payment of these claims in **gold dollars** (of the same kind as the debtor received from the lender) or **their equivalent** in paper money—bonds were truly **safe** investments that could not be **eroded** in value or become totally worthless, as a consequence of inflation.

Consequently, the quick and simple way to reinstate bonds (and similar obligations) in their **proper** and historical status in financing of both public and private debts and reduce interest rates thereon is to return to the (internal) **gold standard** and again legalize the **gold clause** in contracts (which was outlawed both for existing and future contracts by Congress in 1933). It would also be necessary to assure the public that the reinstated **gold clause** would not again be invalidated—at least, not by a simple majority vote of both houses of Congress and approval by the President.

In my considered judgment, the wave of inflation which has overhung the entire western world since 1930 is not likely to be finally ended until the major nations of the world return to the **gold standard**.

Meanwhile, until then, stock prices are likely to continue to sell at relatively high ratios of price to earnings—because of their capital gains potential as an offset to inflation—while bonds, regardless of interest rates, are likely to become more and more suspect and difficult to sell—until this threat of total erosion is eliminated.

This fear could be eliminated (temporarily) by political pledges for balanced budgets and free markets for interest rates—along with an end to the **wage-price spiral**—but a return to the **gold standard** would eliminate this fear immediately and assure at least a **longer** term of compliance to these conditions than to attempt to do so **without** the **gold standard**.

The maintenance of the **gold standard**—with internal convertibility (on demand) of all currency—requires:

(1) That a minimum reserve of 25% (of our money) be maintained in gold bullion—a reasonable ratio in view of the legal requirements for banks of **cash reserves** of 18 to 20% against their deposits.

(2) Balanced governmental budgets—to avoid monetization of debt, and

(3) A balance (or surplus) in the nation's international payments.

Unless a balance (or surplus) exists in international accounts of the country, gold bullion must be delivered to settle all negative accounts.

The Threat of Imports

In the decade, 1949-58, our exports of merchandise averaged \$15.7 billion—with a low of \$10.3 billion in 1950 and a high of \$20.8 billion in 1957. In the same period, our imports averaged only

\$10.8 billion—with a low of \$6.6 billion in 1949 and a high of \$13.0 billion in 1957. Our excess of exports over imports in the same period averaged \$4.9 billion—with a low of \$1.4 billion in 1950 and a high of \$7.9 billion in 1957.

However, while exports rose 73% (from **low** to **high**) in the period, our imports rose 100%. Moreover, in the first half of 1959 our exports (on an annual basis) have been only \$14.3 billion—30% **below** 1957, while our imports have been \$13.0 billion—slightly **above** their 1957 level.

In other words, our **high** prices for our exports—due chiefly to the **wage-price spiral** since 1946—have not only **reduced** foreign markets for our exports (which must compete with foreign merchandise produced by workers enjoying sharply lower wage rates, while working longer hours), but have encouraged a rising flood of imports into our domestic market—on an increasing scale year by year. This trend has been accentuated by our **Reciprocal Trade Program** under which we have **reduced** tariffs three times since 1947. In fact, our tariffs have already been reduced an average of (about) 80% since 1934 (when this Program began)—without a corresponding reduction in foreign tariffs on U. S. products or in gross discriminations through quotas and exchange controls over U. S. exports.

Military and Foreign Aid Payments

In this same period the U. S. Government has made grants (and loans) in the sum of more than \$60.0 billion to foreign nations. Likewise, additional billions of dollars have been sent (or spent) abroad by Americans traveling in foreign countries, or for investment abroad.

In addition, we have been spending about \$3.0 billion annually to support our troops and maintain our bases on foreign soil.

Consequently, as our exports have declined, while our imports have risen in face of our other expenditures of billions of dollars annually abroad, we are now threatened with an **unfavorable or negative** balance of International Payments.

A Growing Threat to Our Gold Stock

Not only have increasing imports threatened the very existence of some of our industries and large segments of other industries—with resulting heavy unemployment—but over the past 16 months we have been losing gold to foreign nations.

In (September) 1949 our Treasury's gold stock was \$24.7 billion—more than 60% of the total monetary gold stock of the western world. In (September) 1959 it had been reduced to only \$19.5 billion—a loss of 21%.

The ratio of our gold stock to our non-gold money and bank deposits in (August) 1959 was only 7.0%—compared to an average of 8.6% (with a **low** of 6.7 and a high of 10.9%) between 1915 and 1932 (before we suspended convertibility of the dollar into gold in the United States). This ratio has fallen from 10.4% in 1953.

Between Feb. 19, 1958, and Sept. 30, 1959, a total of \$3.3 billion of our Treasury gold stock has been withdrawn by foreign accounts that converted their dollar holdings into gold at \$35.00 per ounce.

The withdrawn gold was not shipped abroad, but was **earmarked** as held for foreign account and no longer carried in our Treasury gold stock.

In addition to "earmarked" gold (which now totals \$9.0 billion) held in this country by foreign institutions and governments, these foreign agencies now

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hold short-term claims on dollars (that can be converted into gold) in the sum of \$11.7 billion.

Should they convert these short-term claims, our present gold stock would be reduced to only \$8.0 billion — substantially below the legal reserve required to support our currency-deposit money.

In an attempt were made to convert these short-term claims, the Treasury probably could refuse to do so—for its authority to convert for foreign account is "permissive" and not mandatory. Such a refusal, however, would result in a sharp decline of the dollar in terms of foreign currencies. It would, in effect, be the equivalent of a refusal by a commercial bank to allow its depositors to withdraw their deposits on demand.

However, it is not at all likely that these foreign agencies will attempt to convert their short-term claims into gold, provided our monetary and fiscal policies are sound and are enforced. In fact, our situation with respect to these short-term foreign claims to our gold stock is exactly the same as commercial banks in respect to their deposits. They are legally required to maintain a reserve in cash of only (about) 20% of their total deposits. None of them is likely (unless they are insolvent) to be called up to convert all their deposits into cash at once.

However, this potential threat to our gold stock means, in a very real sense, that we are at the mercy of our foreign creditors, unless we do maintain the three requirements of the gold standard: (1) the necessary legal gold reserve; (2) balanced budgets; and (3) a balance (or surplus) in our (total) international payments accounts.

Therefore, it should be clear that our safest policy is to return to the full-fledged gold standard—with convertibility of dollars into gold on demand of any holder, whether domestic or foreign. We have ample gold to do so now. By doing so now, we will firmly re-establish the integrity of our dollar (and assure that foreigners will not convert and withdraw gold) by accepting the gold standard's rigid disciplines—which we (for political reasons) may not otherwise do—until it is too late.

If we should continue with unbalanced budgets or unbalanced international payments, we are certain to have a run on our gold and will then, most likely, take the "easy" way out of further devaluation of the dollar. This would, of course, merely mean another period of inflation and constant further erosion, year by year, of the purchasing power of the dollar.

These problems indicate clearly the difficulties that lie ahead during the decade of the 1960's. They clearly demonstrate the kind of complicated technical, economic, and political factors that will determine values of all investments in the next decade—factors which the average investor (large or small) is ill-prepared to deal with.

Hirsch in Newark

NEWARK, N. J.—Hirsch & Co., members of the New York Stock Exchange, have announced the opening of an office at 11 Commerce Street, under the management of Christopher J. Doyle. Burton S. Resnick and Thaddeus A. Zega are registered representatives at the new branch office.

Francis Co.

LOUISVILLE, Ky.—Francis Co. is engaging in a securities business from offices in the Kentucky Home Life Building. Officers are C. Webster Abbott, President; Harold Rosen, Vice-President and General Manager; and S. L. Greenebaum, Secretary.

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by the dollar in the early postwar period has diminished, but it is still a key currency and continues to function as such in international trade and finance. Indeed, confidence abroad in the dollar has improved visibly since last year, and the gold outflow has eased substantially.

Adequacy of the Gold Stock — While Americans have no alternative to the use of dollars in settling their accounts within the country, the United States cannot compel foreign central banks to accept our currency in settling a deficit on international account; the medium through which final settlement is effected among nations continues to be gold, or a currency convertible into gold. It is conceivable that at some time in the future, some other unit of value will gain universal acceptability in settling international accounts, but today and doubtless for many years to come, gold retains its age-old functions. Consequently, unless the dollar is to sell at a substantial discount in world markets, the Treasury must stand ready to supply gold to foreign central banks on demand, and foreign holders must have confidence that gold will be available upon request.

Despite a decline of \$3 1/4 billion since early 1958, the United States gold reserve is still about \$19 1/2 billion; our holdings still comprise almost one-half the monetary gold stock of the entire non-Communist world. A more balanced distribution of gold among the free nations has been a consistent objective of our international economic policy, essential to the rebuilding of sound currencies abroad. Even so, however, our gold stock is far greater than that of any other nation. The other largest holders of gold in the free world are the United Kingdom (with perhaps \$3 billion of gold) and West Germany (with about \$2 1/4 billion); in fact, the gold reserves of all Western Europe apparently total no more than \$12-13 billion.

Thus, even if the United States should continue to lose gold at the rapid pace of 1958, the size of the United States gold reserve appears as an adequate bulwark for a long time ahead. Indeed, the present gold reserve exceeds the \$16 billion of short-term dollar balances held by foreigners and the additional \$3 billion held by the World Bank, the International Monetary Fund, and other international institutions.

The "Free" Gold Problem — Despite the huge size of our total gold reserve, fears for the dollar are fed in part at least by the fact that, in contrast to most other countries, more than half the United States gold stock must be held as reserve against domestic liabilities. Almost \$12 billion of gold is required to be held as a 25% reserve against approximately \$47 1/2 billion of Federal Reserve note and deposit liabilities, even though these are no longer redeemable in gold. This gold is thereby barred from functioning as a means of settling international accounts—the remaining essential function of gold in our monetary system—and is not available to support the convertibility of foreign holdings of dollar balances. This leaves some \$7 1/2 billion of "free" gold, comprising about 40% of our short-term dollar liabilities to foreigners and to international institutions.

By itself, this appears as a thoroughly respectable and adequate coverage, both in historical perspective and in comparison with the reserve coverage prevalent among other leading coun-

tries. However, the situation has nonetheless led to some concern abroad, where our gold losses are measured not against the total gold stock but against the very much smaller amount of free gold; apparently it is feared that if further heavy inroads are made upon the free gold, the United States will be compelled to stop making gold available for international settlement and thus devalue, even though most of our gold reserve might still be intact.

A Case for Remedial Action

In meeting the broad complex of the balance of payments problem therefore, it may be wise to alleviate these anxieties by reducing, or even eliminating, the present 25% gold reserve requirement against Federal Reserve note and deposit liabilities. This requirement is a holdover from the days prior to 1933, when gold circulated freely in our monetary system and money was convertible into gold coin on request.

A reduction in the reserve requirement would not be a radical step; a change was effected in 1945, when Congress enacted a uniform 25% ratio in place of the earlier provision which called for a 40% gold certificate reserve against Federal Reserve notes and 35% against deposit liabilities. In addition, the Federal Reserve already has the power to suspend the existing requirement for limited periods. Congressional action toward further easing or complete elimination of this requirement would represent no more than adapting our currency laws to the conditions of the present day.

Effects Abroad — The results of such action would be to increase the amount of gold potentially available to support the dollar in international exchange. Should the present 25% requirement be cut in half, the amount of free gold available for purposes of international settlement would be raised to some \$13 1/2 billion, and the ratio of such gold to foreign short-term liabilities would be increased to above 70%. If the United States were to eliminate altogether a formal reserve requirement for the central bank, as most other leading nations have done, the monetary gold stock would cover these foreign liabilities by about 100%. It should be noted that, in Europe, only Belgium and Switzerland require their central banks to hold significant gold reserves against their domestic liabilities.

Assuredly, the timing of such a change will require some care. Should consideration of such a step be delayed until a time of unsettled exchange conditions, when gold is leaving the country in large amounts, it might conceivably be interpreted as a sign of weakness. If the proposal were advanced under conditions such as the present, however, it is reasonable to expect a favorable reaction, particularly if it were accompanied by a full and frank discussion of the reasons for the proposed action and a firm restatement of the government's position with regard to the continued availability of gold at its present price. By raising, in effect, the gold backing of foreign dollar balances, we would be clearly demonstrating our determination to maintain the convertibility of the dollar into gold at the fixed price of \$35 an ounce. Another factor is the identity of the country gaining dollars; some central banks keep their monetary reserves, in excess of necessary working balances, in gold; others hold part of their reserves in short-term securities in order to realize an interest return. Yet another important consideration is the attractiveness of the rates than can be earned in the American market on Treasury obligations and other securities compared with the yields obtainable

international exchange, it would not, as a practical matter, affect banking and credit conditions at home. Since enactment of the 25% gold certificate reserve requirement, the ratio has in fact never declined below the 40% level; thus the existing requirement actually has never been a restraint upon Federal Reserve policy. In the future, as in the past, we shall have to depend upon the integrity and good judgment of the Federal Reserve officials to establish a credit policy appropriate to conditions in the United States economy. In this task, the present reserve requirement will be of no assistance, but it may well prove an unnecessary hindrance and complication.

Finally, of course, removal or reduction of the 25% gold certificate reserve requirement would have no effect upon the reserve position of the commercial banking system. The reserve requirements of the commercial banks are entirely separate from, and unrelated to, the gold reserve requirement of the Federal Reserve Banks. Consequently, the reduction or removal of the latter would have neither an inflationary nor a deflationary effect upon the credit system.

Holding Gold or Holding Dollars — The action here proposed would, of course, allay one of the many anxieties affecting our balance of payments problem. As long as we incur a net deficit in our international transactions, foreigners are acquiring additional dollars which they may use in various ways, including ways which may pose continuing pressure on our gold reserve.

Foreign businesses or banks may elect to leave all or part of the dollars in the United States in the form of deposits or holdings of short-term obligations or other securities. If these foreign holders wish to withdraw their dollars from the United States, they sell them to their central bank. In turn, when foreign central banks acquire dollars, they may leave part on deposit for use as working balances; they may invest the proceeds, normally in short-term dollar obligations; or they may purchase gold.

Under ordinary conditions, foreign holders have a fairly strong incentive to leave a substantial part of their receipts of dollars on deposit in the United States or invest them in short-term securities, rather than withdraw them in gold. The United States is a major banker for the free world, and a number of foreign central banks hold part of their reserves in dollars. Also, central banks, governments, commercial banks and business concerns generally hold substantial dollar amounts as working balances for affecting commercial and financial transactions not only with the United States but with other countries as well.

However, the willingness of foreigners to hold dollars in preference to withdrawing their funds in gold cannot be taken for granted, but depends on a variety of factors. One consideration, of course, is confidence in the dollar; that is, confidence that the dollar's purchasing power will remain stable as well as confidence in the determination and ability of the Treasury to maintain the convertibility of the dollar into gold at the fixed price of \$35 an ounce. Another factor is the identity of the country gaining dollars; some central banks keep their monetary reserves, in excess of necessary working balances, in gold; others hold part of their reserves in short-term securities in order to realize an interest return. Yet another important consideration is the attractiveness of the rates than can be earned in the American market on Treasury obligations and other securities compared with the yields obtainable

in other international money centers.

The implication of all this should be obvious. If we are to come to grips with our balance of payments problems, a strengthening of the free gold reserve is merely a preliminary technical step, albeit a desirable and helpful one. The basic objective must be to reduce the net deficit in our international transactions. This means reshaping some of our positions and policies with reference to foreign trade, foreign investment and government outlays abroad. At the same time, we need to develop and carry out economic policies which will keep the dollar an attractive holding in the eyes of the world; that is to say, economic policies that will provide stability of purchasing power and reassure foreigners—and our own citizens—against the inflationary threat.

The Balance-of-Payments Deficit

Unfortunately, the deficit in the United States balance of payments is not a passing phenomenon. With minor interruptions, our international accounts have been running against us for almost 10 years. In the past, however, a goodly portion of the outflow of investment capital and of outlays stemming from government programs was usually offset by a sizable export surplus in our foreign trade and hence did not lead to an undue strain on our gold reserve. The problem was further alleviated for a while by the temporary boost given to our exports by the Suez crisis and by the worldwide investment boom.

Now, with reduced exports and much larger imports, the balance of payments deficit has risen conspicuously. Although merchandise exports still exceed imports, the gap has narrowed perceptibly, while government aid and United States private investment abroad have advanced in recent years. As a result, whereas the net balance of payments deficit averaged around \$2 billion a year in the early and middle 1950's and almost disappeared in 1957, it increased to almost \$3 1/2 billion in 1958 and is likely to be in the \$4 billion range in the current year; in fact, it may be above \$5 billion if our contribution to the International Monetary Fund is included. If this deficit is to be narrowed appreciably, as it should be, vigorous and effective endeavors will need to be taken without delay.

Foreign Trade Competition — One important reason why the situation is unlikely to mend of itself is that the shift in our balance of payments mirrors fundamental changes that have taken place in the world economy in the past decade. Unlike the situation in the early postwar years, the United States is no longer the only important supplier of manufactures to the world markets. The destruction of World War II has been made good. Industrial capacity in Western Europe, Japan and elsewhere has increased. Modern and efficient plants are being put up throughout the globe, and many countries are aggressively introducing improved mass production techniques. As a result, foreign exporters are now able successfully to compete for markets abroad and, as we are all aware, in the American markets as well.

Foreign producers also have significant cost advantages in their favor, and frequently appear less hampered by restrictive labor practices than do their American competitors. Even after allowing for the higher costs of social benefit programs, both public and private, which prevail in many parts of the world, hourly labor costs in practically all important industrial nations are significantly lower than in the United States. In

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addition, whereas American industry previously enjoyed the advantage of abundant raw materials at low costs, we are now becoming increasingly dependent upon foreign sources.

Adding to competitive pressures in world markets is the rise of economic regionalism, particularly in Europe, where the Common Market seems to be forging ahead with unexpected vigor. Trade barriers among the six members are being whittled down and industry there is actively preparing for the larger markets to come. Another regional bloc may develop out of the Free Trade Agreement, which would join Great Britain and six other European countries, and would likewise be designed to promote broader trade among members. Regardless of whether or not the two groups join to form a huge European and overseas trading area, it seems likely that American businessmen will continue to feel keen competition, both in foreign markets and at home.

Improving the Trade Balance — Reflecting these various developments, our net surplus on account of goods and services (including investment income, but exclusive of military expenditures abroad) declined from an average of \$5 1/2 billion a year in the 1951-58 period to an estimated \$3 1/2 billion in 1959. Included in the latter, moreover, are sizable exports of surplus farm commodities as part of the government's agricultural disposal program; these are not commercial exports and probably would not be made without the government subsidy involved. Furthermore, payments for exports under this program are in foreign currencies which may be used for limited purposes only and hence are of little help in easing our balance of payments problem.

It is possible that some of the pressures on our foreign trade will ease, at least for the time being; exports seem to have passed their low and may increase with the expansion of business activity in Europe, the higher prices for some basic raw materials, and the better balance of payments position of a number of foreign countries. Also, the United States Government is pressing for elimination of the remaining discriminatory barriers against American goods in foreign markets and for the liberalization of trade in general, and these efforts seem to be meeting with a measure of success.

The responsibility for achieving material and lasting improvement, however, rests upon business and labor. In essence, American industry needs to become more competitive in world markets, and this means facing up to the two major cost-raising forces that have plagued our economy for decades: wage rises in excess of productivity gains and restrictive work practices in important industries. For many goods, especially those for which production techniques are widely standardized and in which the labor content is relatively large, our high level of labor costs would seem to limit the degree of effective competition on our part. Here, emphasis will need to be placed in the development of new processes and new products.

In addition, however, the average American manufacturer will have to match his foreign counterpart in export-mindedness, that is, apply the same degree of alertness, ingenuity and initiative in promoting sales abroad as in the home market. Significantly, while American manufacturers have

often been less than aggressive in developing foreign markets, businessmen abroad have vigorously pushed their sales to the United States. Imports have virtually soared in the past 12 months and while some of this increase was due to such special factors as higher food shipments and the buying of steel as a strike hedge, it is evident that foreign producers by and large have gained considerable ground in our markets, and their initiative in matters of styling, cost reductions and sales promotion cannot be dismissed.

It is understandable that some American producers prefer to seek protection either through tariffs, quotas, or import restrictions, but aside from exceptional situations, this furnishes no workable solution. Certainly, domestic industries, such as textiles, should not be made the victim of government policies that provide foreign producers with American raw materials at prices below those our own manufacturers must pay. As a general matter, however, a resort to protectionism in our international trade would undermine the government's current efforts to gain wider access for American goods in foreign markets, doubtless encourage retaliatory measures abroad, and raise prices to the American consumer. The only constructive alternative is to compete in terms of greater attention to consumer needs and wants, technological leadership, and quality of output, and at the same time develop economic policies which will retard or, better yet, end the persistent rise of production costs which is so largely responsible for our difficulties.

The Foreign Investment Problem — While our excess of merchandise exports has dwindled, the outflow of investment funds has increased in recent years. Although direct investment declined last year from an extraordinarily high level, there are strong continuing pressures to develop natural resources abroad, especially of minerals and petroleum. A further impetus is being provided by the progress of the European Common Market, as American companies acquire facilities in the Common Market area to avail themselves of the opportunities that seem to lie ahead. At the same time, foreign securities, especially equities of European companies, have gained considerable favor among American investors. As a result, net transfers of investment funds abroad have fluctuated around the annual rate of \$3 billion in 1957 and 1958, about double what they were as recently as five years ago, and although a lower total is estimated for 1959, it is difficult to foresee any important slackening in the forces making for a continued large and generally increasing outflow of investment capital.

This outflow has many desirable aspects: it provides American business and individuals with an opportunity to participate in economic development abroad; in the case of direct investment, moreover, the export of American management and production methods may hasten industrial growth elsewhere in the world. Under certain conditions, foreign investment may also broaden the market for American goods. Finally, but importantly, our foreign investments are now contributing close to \$3 billion of annual income to the favorable side of the balance of payments, and the amount is rising year by year.

In our present situation, however, there are also some drawbacks. Unless capital equipment is

direct foreign investment adds to the deficit in the balance of payments. In addition, frequently the output of the newly built plant abroad competes directly with goods manufactured at home. Certainly no new obstacles should be placed in the path of international investment activity, but as long as the United States is confronted with a large balance of payments problem, it would be inopportune to provide tax relief and similar incentives designed to stimulate an even greater outflow of funds except on a selective basis in those instances where private capital investment will lessen the need for Government aid.

Reappraising Government Programs — Government expenditures abroad have many purposes. Some support our military forces abroad, some assist underdeveloped countries, some help build the political and economic strength of the free world in general. The harsh realities of our times and our world responsibilities obviously cannot be ignored, but it is not inconsistent with these responsibilities to recognize that we need to reappraise our activities in the foreign field so as to reduce their impact upon our balance of payments position. This is underlined by the fact that outlays for military expenditures, foreign loans and grants have in recent years been running at the annual rate of \$6 billion, some 50% higher than five years earlier.

One approach is to induce other countries, especially those of Western Europe, to shoulder a greater portion of the burden of military and economic aid. In view of the great progress of these countries in recent years, this does not seem to be an inequitable proposal, and it is gratifying that our efforts to this end seem to be meeting with some favorable consideration. In addition, the United States can reduce off-shore procurement and substitute American products, although probably at a higher cost.

Beyond this, we seem to be confronted with two troublesome alternatives. The first is to reduce the volume of spending under our foreign programs; here it will be argued that our international obligations make unwise any substantial cutbacks and that reductions would raise problems for the recipient countries. The second alternative is to reduce the impact of our foreign programs upon our balance of payments by requiring that a larger share of the funds made available under these programs be spent in the United States. This will be criticized on the ground that it smacks of restrictionism and is contrary to the efforts we have been making to achieve reductions in trade barriers and greater freedom in international exchange.

In view of the magnitude of the adverse balance of payments and the difficulties of redressing the situation, some selective reductions in the size of our foreign grant and loan programs seem unavoidable. These reductions can be moderated, however, if we take steps to reduce the impact of these programs on our balance of payments position. In distinction to commercial exports, which are in the realm of trade, our Government aid programs are assuredly not part of the regular flow of commerce, and it is not restriction if a larger proportion of our grants-in-aid is made "in kind"—that is, in the form of goods—rather than in dollars. The same principle would apply to "soft loans" which are clearly akin to grants in many respects.

Neither in the case of grants or soft loans would such a policy run counter to our general objective of avoiding restrictive practices in international trade and finance.

R-payment of Foreign Debts — Finally, some of the strain on our

balance of payments could be productivity and toward passing on some of the productivity gains loans we have made. As a result in the form of lower prices. To of foreign lending activities extending over many years, the technological progress are being United States Government has accumulated more than \$18 billion credits and claims against foreign governments. Assuredly, the bulk of these claims is of long maturity, and large amounts are due from countries that are experiencing balance of payments problems of their own. However, about \$10 billion of such claims are held against countries in Western Europe, most of which are enjoying a favorable balance of payments situation, and of this total about \$900 million is of a short-term nature.

Great Britain recently announced the prepayment of some \$250 million of obligations due the Export-Import Bank. If other countries in Western Europe continue to show favorable balances of payments, more can possibly be accomplished along these lines.

Implications for Domestic Policies

In the final analysis, of course, the problem of the balance of payments goes far beyond the technicalities of the gold reserve, nor is the problem limited to transactions with other countries. Essentially, the condition of the balance of payments indicates the degree to which the economy of a nation is in harmony with the realities of world markets. Consequently, coping with a deficit in the balance of payments is neither easy nor popular, since it requires dealing with root causes of economic maladjustments.

Nevertheless, other countries, in much worse trouble than the United States, have successfully stood up to their problems. Throughout Western Europe and other parts of the world, country after country has taken effective steps not only to improve its capacity to produce and export, but also to meet its fiscal and monetary problems. Inflation may not have been checked completely, but it has been slowed materially.

for the time being at least; output has been stepped up sharply, imbalances in international accounts have been redressed, and gold and exchange reserves abroad have been fortified considerably.

This great improvement abroad is assuredly all to the good. It represents the fulfillment of the aims of our international economic policies during the postwar era. However, while other countries have sooner or later made the necessary and often painful adjustments in their economies and have moved ahead, we in the United States have in some respects been slow, and in others have failed altogether, to adjust our own economic policies so as to keep in step. Yet, since our own condition is still measurably better than that of most other countries which faced such problems in the postwar period, we should be able to make the necessary corrections with less hardship and stress, provided we act before our situation suffers serious deterioration.

Costs and Prices — Of all the problems in the balance of payments sphere, perhaps none is so crucial as that of curbing the persistent upturn in the costs and prices of American manufactured products. This trend, under way for 20 years of war and peace, has already eaten far into the purchasing power of the dollar at home and is now becoming a threat to the dollar internationally. The need to halt the constant advance in wage rates and production costs should be obvious not only to management but also to labor; a steady worsening of our competitive position in world markets inevitably means lower sales and fewer jobs.

Emphasis must be placed on achieving greater

balance of payments could be productivity and toward passing on some of the productivity gains loans we have made. As a result in the form of lower prices. To of foreign lending activities extending over many years, the technological progress are being United States Government has accumulated more than \$18 billion credits and claims against foreign governments. Assuredly, the bulk of these claims is of long maturity, and large amounts are due from countries that are experiencing balance of payments problems of their own. However, about \$10 billion of such claims are held against countries in Western Europe, most of which are enjoying a favorable balance of payments situation, and of this total about \$900 million is of a short-term nature.

Great Britain recently announced the prepayment of some \$250 million of obligations due the Export-Import Bank. If other countries in Western Europe continue to show favorable balances of payments, more can possibly be accomplished along these lines.

Federal Reserve Policy

Credit policy likewise is of cardinal importance, not only because of its role in restraining inflationary pressures but also because of the sensitivity of foreign balances to conditions in an international financial center such as the United States. Now that a number of other currencies have again become solid citizens of the world's financial community, interest rates in the United States must be attractive relative to others, else gold will leave the country and our monetary reserves will come under pressure; our experience in the early part of 1958 amply substantiates this point. On the other hand, the higher rates of the past 12 months have attracted substantial foreign funds; had these funds not been willing to enter the American money market, interest rates in the United States would presumably have advanced significantly above their current levels.

Thus, we must recognize that the Federal Reserve, too, is exposed to the discipline of the balance of payments and needs to weigh the impact of its policies upon movements of funds in international money markets. In particular, it cannot ease credit or hold down rates against the forces of the market place. If we as a nation demand easy credit to finance expenditures which we are reluctant to meet out of savings, we now run up squarely against the balance of payments, which tells us in obvious terms what many experienced students have been cautioning for years, namely, that such practices contribute to the gradual cheapening and debasement of the American dollar.

The Budget — The balance of payments troubles of many countries, including our own, are associated to an important degree with large and recurring budget deficits financed with the help of short-term credit. This is not difficult to explain, since loose fiscal practices involve a drain on a country's resources, expand the money supply, impede the task of credit control, add to upward pressures on costs and prices, and thus reduce the attractiveness of the currency to foreign holders.

In the United States, we have consistently been lax about achieving a balanced budget. We have incurred huge deficits, financed through commercial bank credit, in times of economic recession, and have been content to attain no better than a substantially balanced budget in periods of business recovery. This is not enough. When business is good and private credit demands are running high, it is essential that we accumulate substantial budget surpluses out of which to retire some Treasury debt.

Our unhappy fiscal record cannot be adequately explained by referring to defense needs; the rise in Federal spending in recent years has been almost entirely in the nondefense category. Here again, the moral is plain; we can-

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not as a nation make ever higher demands for government price supports, assistance and services of all kinds without someday encountering the discipline of the balance of payments, and the day now seems to have arrived. A more conservative fiscal policy thus is a prerequisite if the dollar is to be strengthened at home and abroad.

Treasury Debt Management — Debt management, too, ranks high among the factors that determine the strength or weakness of the dollar in the world economy. In the United States, the effects of budget deficits have been compounded in recent years by the inability of the Treasury to develop a steady market for its obligations among savings institutions and other investors. As a result, the Treasury has been compelled to do its refinancing, as well as its cash financing, overwhelmingly through short and, at best, intermediate maturities; the Treasury now finds itself with a rapidly rising floating debt which enhances the volume of liquid assets and hence the inflationary potential in the American economy.

This disturbing development has not escaped the notice of foreign observers, especially since it compares unfavorably with the record of many Western European governments, which are able to market their obligations among long-term investors and are thus better able to finance deficits out of private savings. If the debt management difficulties of the United States Treasury are to be eased, two steps are essential and both are in the area of Congressional action.

By lifting the 4 1/4% statutory interest rate ceiling on new bond issues, Congress must restore to the Treasury the power to compete for long-term funds in order to avoid a progressive shortening of the debt through the passage of time; in 1960, for example, almost \$20 billion of outstanding Treasury obligations will drop into the one-year category. In addition, by practicing strict economies, Congress must permit the Treasury to achieve, in a period of active business, an adequate budget surplus out of which to retire some of its debt. Some may characterize the latter as an unrealistic expectation, yet this too is a requirement imposed by the discipline of the balance of payments and any shortcomings in this area will merely intensify our problems elsewhere.

An Exercise in Statesmanship

Perhaps the most painful adjustment required of us today is to recognize that we are no longer free, as we were for so long in the postwar period, to make our own rules and shape our domestic policies independently of economic developments abroad and independently in the effects of our actions upon our foreign creditors. Now that other countries have regained their economic and financial strength, we are once again only one among a group of nations, each subject to the discipline of the balance of payments, and each required sooner or later to correct any maladjustments and imbalances that have been permitted to develop in the economy. The question is whether we shall conform to these requirements which are basic not merely to our own economic progress but are also essential in living up to our responsibilities to the economy of the free world as a whole.

A Bipartisan Problem — Repeatedly, we hear doubts abroad as to the readiness of the United States to accept this discipline of the balance of payments. There is a body of opinion which holds that the American dollar is already overvalued in relation to other currencies and that sooner or later our currency will have to be devalued. Many who do not share these relationships between the

this extreme view nevertheless fear that we are unwilling or unable to stop the wage-cost-price spiral and to master our predilection for large budget deficits whenever business turns downward even moderately. The persistent partisan criticism of the Federal Reserve for its credit policies and of the Treasury for its debt management operations, together with the refusal of Congress to raise the interest rate ceiling on Treasury bonds, have all provided added support to those who stress the existence of an inflationary bias in the American economy which is leading us into ever deeper difficulty in our balance of payments.

These expressions of skepticism contain too many uncomfortable truths to be dismissed. Unfortunately, virtually all the areas of domestic economic policy which are crucial to remedying the balance of payments problem are also lively issues of partisan politics, and one need not be cynical to entertain doubts as to the prospects for taking the necessary effective action, particularly in the election year which lies ahead. The fact that the United States cannot determine its economic policies, and especially its fiscal and credit policies, independently of economic trends and reactions abroad is not likely to be widely appreciated for readily accepted.

Nevertheless, political controversy and procrastination on these issues would be hazardous not only to the nation in general but also, and specifically, to both political parties. The next Administration, regardless of its political complexion, will in all probability face a balance of payments problem fully as difficult, as awkward, and as embarrassing as that of today. It would be a matter of grave consequence if either major party, either as a matter of policy or in the heat of the campaign, should become committed to a program that would increase the pressures on our monetary reserves or reduce our freedom of action in dealing with the various phases of this broad national problem.

On one point there must be agreement—that the dollar is to be defended and strengthened. That a solid currency is a cardinal prerequisite was adequately recognized in Great Britain prior to the latest general election, when the Labor Party in unmistakable language expressed its determination to defend sterling. A similar statement, supported by a willingness to back the pronouncement with appropriate action, would be equally constructive in the United States. We need a bipartisan policy in matters that affect our balance of payments and the position of the dollar no less than we need a bipartisan policy in international political affairs.

Taking the Initiative — The problem of course is how to develop such a bipartisan approach. Possibly this could be achieved through the appointment, jointly by the President and the leaders of Congress, of a nonpolitical study commission, composed of a small number of experienced, widely respected authorities on the subject and on its various interrelated aspects.

Our present situation is unique in American experience, and we need to explore some troublesome questions. What are the reasons for our balance of payments problems and what are the prospects? What will be the consequences if a large balance of payments deficit continues? How have other countries coped with these problems? Why has the United States dollar been "weak" in foreign exchange markets and how can it be strengthened? What specific changes in foreign economic policy are required under present circumstances? What are the in-

budget, debt management, credit policy and the trend of wages, productivity and prices, on the one hand, and the balance of payments position of the United States and the status of the dollar, on the other?

Several Congressional committees and other bodies, inside and outside government, have in the past explored individual aspects of this involved topic, but much needs to be done to give a comprehensive picture of the problem and to achieve a broader understanding.

Our balance of payments problems are not insoluble. Admittedly, they cannot be dispelled by a single decision or action, but effective results can be obtained from a number of separate efforts in many different ways and places. However, we cannot temporize on the assumption that our troubles will shortly disappear and that we will be spared the need for making uncomfortable decisions. The evidence says that the problems will not evaporate, and the consequences of procrastination could be serious.

*An address by Dr. Reiverson before the Management Conference, Southwest Bell Telephone Company, Galveston, Texas, Nov. 18, 1959.

Enflo. Corp. Stock Offered

D. Gleich Co. and Aetna Securities Corp., both of New York, on Nov. 24 publicly offered 125,000 shares of common stock (par 10 cents), at \$3 per share.

The net proceeds will be used for general corporate purposes.

The company manufactures and sells plastic sheets, rods, tubing, finished and semi-finished components and pressure sensitive, cementable and plain tapes, primarily for use in the electronics, electrical and chemical industries. The company was incorporated under the laws of Delaware on May 29, 1956.

Now Proprietor

SOUTHERN PINES, N. C. — Herbert J. Dietenhofer is now sole proprietor of Dietenhofer and Hartfield, 670 Southwest Broad Street.

Wm. Horrmann Opens

MIAMI BEACH, Fla. — William Horrmann is conducting a securities business from offices at 1134 Lincoln Road.

Graham King Branch

MIAMI, Fla. — Graham & King, Inc. have opened a branch office at 125 Southeast Third Avenue under the management of S. Arthur Verenis.

Now Proprietor

SAN FRANCISCO, Calif. — Henry A. McMicking is now sole proprietor of McMicking & Co., 100 Bush Street.

All States Branch

DENISON, Tex. — All States Management Company has opened a branch office at 1505 West Texas Street under the management of Louis M. Stuart.

EBSCO Inv. Branch

SANTA CRUZ, Calif. — EBSCO Investment Services, Inc. have open a branch office at 129 Walnut Street under the direction of William Foster.

C. F. Cassell Branch

GORDONSVILLE, Va. — C. F. Cassell & Co., Inc. has opened a branch at 119 North Main Street under the management of Frank D. Rock.

Cautious Attitude Adopted by Purchasing Executives' Group

Purchasing agents show how dependent the economy is on domestic steel; perceive some weakening of new orders; and doubt any general move to increase non-steel inventories with the settlement of the steel strike.

According to the Business Survey Committee of the National Association of Purchasing Agents, in their November report, "the results of the steel strike are now being felt by most industry and in all areas of the country. We are facing an extended period of adjustment. Not only will it take time to get furnaces repaired and steel mills again operating at capacity, but it will also take time to replenish inventories to enable fabricators to get back to volume output. We have about reached the end of the line in maintaining production by imports, special purchases, swaps and other ingenious methods of bolstering thinning inventories."

"Reflecting this situation, 24% of our members say their production is off from last month (not since the Spring of 1958 have so many been in this category); 47% state there is no change, and 29% report increases.

"New orders continue to be weaker than in many months with 28% reporting improvement, 45% no change, and 27% a decrease.

"There is not much change in commodity prices, but the slight movement is upward—largely the result of premium prices for strike created short supply items. Employment to date has held up remarkably well. However, many believe we are just on the threshold of a rash of shortened week works, layoffs and shutdowns.

"A cautious attitude is prevalent in buying policy and Purchasing Executives are maintaining a flexible position so that they can rapidly extend or contract commitments as the future business picture becomes more clear.

"Inventories are again down. Our special question this month sought to determine the likely trend of purchased material inventories in the months ahead. Excluding steel items it appears as if there will not be any general move to increase inventories with the settlement of the steel strike. 66% reported they would strive to hold purchased inventories at their present level, 19% will effect further reductions, and only 15% plan to add to their stocks on hand.

Commodity Prices

"Industrial commodity prices continue to inch upward—but the amount is small and largely results from premium prices on strike created 'short supply' items.

"This month, 30% tell of increases, 68% report no change, and 2% are fortunate enough to be paying less. Over-all, there seems to be almost a united front in the fight against inflation, and a resultant determination to resist price increases.

Inventories

"Steel and products made from steel constitute a substantial bulk of the purchased materials inventories of American industry. With no replenishment of these items, we would expect inventory balances to be low—and they are. October figures show the lowest balances for 1959. While 43% report no change from September, 42% say their inventories are lower. By far, most emphasize that steel is the basic reason for this. While there is some real concern over the critical steel situation, most buyers would not want to add substantially to their inventories of other than steel items at this time.

Employment

"In spite of the decline in gross national product figures, employment, surprisingly, continues to hold at good levels. While this month's 24% who report less employment is up 5% from last month, it is still a long way from the 57% in this category during the low employment period of 1958. Again in October, 18% say they have more people employed than in the previous month. However, many believe we are right at the brink of a decline. They expect a rash of reduced work week hours, layoffs, and shutdowns in the immediate period ahead. This leads to much concern about the effect on holiday retail sales.

Buying Policy

"There is a very cautious attitude being displayed by buyers. Few are willing to extend commitments too far for fear of over-inventorying in the event of a letdown resulting from the steel strike. On the other hand, they do not want to be caught short if the promised boom of 1960 materializes earlier than expected.

	Hand to Mouth	Per Cent Reporting			6 Mos. to 1 Yr.
		30 Days	60 Days	90 Days	
October—					
Production materials	8	26	31	27	8
MRO Supplies	24	44	16	12	4
Capital Expenditures	11	6	10	24	49
September—					
Production Materials	6	22	37	20	15
MRO Supplies	23	42	17	14	4
Capital Expenditures	14	4	10	18	54

Specific Commodity Changes

"There are many more steel items on the critical list this month. The general steel situation has so monopolized our attention that price increases in other items are slipping by without the usual concern we might otherwise show.

"On the up side are: Copper, lead, steel scrap, zinc, corrugated cartons, kraft paper, linseed oil, natural rubber, some electrical equipment and phthalic anhydride.

"On the down side are: Turbine generators and some localized price breaks due to special circumstances are reported, but these are too scattered or few to report as trends.

"In short supply are: An increasing number of steel items, chrome, coal chemicals and phthalic anhydride."

STATE OF TRADE AND INDUSTRY

Continued from page 5

look now is for mills to ship about 8 million tons in December and for customers to add about 2 million tons to inventory. However, the inventory buildup will be largely statistical. Part of it will be steel in transit. Another part of it is necessary buildup of balanced stocks before users can resume production.

Right now, the magazine reports, steel consumption is running at the rate of 5 million tons a month. Earlier in the year, consumption was close to 7 million tons a month. The lag is strictly because of lack of steel, not because of any lag in manufacturers' production hopes, the magazine states.

Biggest part of the drop came from the cutbacks in the auto industry. Production in November was a scant 250,000 cars, compared with a scheduled figure of some 600,000. In addition, there have been freight car losses, limited appliance production, and the general slowdown.

As steel starts to move, consumption should reach 6 million tons in December. Steel use in January is still expected to be less than normal, while consumers fight to bring their inventories back into balance. Full industrial production is not expected to be reached much before February. By then, consumption will come very close to total steel production and inventory buildup will be negligible, the magazine predicts.

On the labor situation, "The Iron Age" comments that the highly publicized industry offer disclosed last Thursday was actually made and rejected four days previously.

Referring to the fast rejection of the industry's offer, the magazine says that on the controversial 2-B (work practices) clause, David McDonald, President of the Steelworkers, is literally the captive of the locals, local officers and the executive committee who insist that there be no give at all on 2-B.

While Mr. McDonald still has control of the union at large, the magazine says, he has lost control over any negotiations on the work practices.

Steel Production Is Zooming!

Metalworking is reaching the peak of the steel pinch, "Steel," the metalworking weekly, reported Nov. 23.

It estimated that 450,000 of 500,000 workers have been laid off by companies which use steel. But the total should not rise much above the present level.

Steel shortages will trouble metalworking firms for at least six months even if a strike settlement is reached before the Taft-Hartley injunction expires. A "Steel" survey of more than 100 steel users across the nation finds that 39% expect shortages next year.

Inventories are at a postwar low—about 8 million tons—and badly unbalanced. Users will have to add more than 10 million tons to their inventories just to get them up to normal.

In spite of the steel industry's rosy recovery, operations in metalworking plants are lagging. There have been cutbacks since the strike was started, and more are sure to come. Converters and fabricators are getting only material that was in process when the strike started.

Most steelmakers are refusing to open their books for next year until they've substantially reduced their backlog.

Steel production is zooming. Expectations are that operations will rise to 85% of capacity during this Thanksgiving holiday week and that they will probably hit 90% early in December. Steelworks operations last week

rocketed to 79% of capacity—33.4 points above the previous week's revised rate. Output was about 2,237,000 ingot tons.

"Steel's" price composite on heavy melting steel scrap slipped 50 cents a gross ton to \$44.83 last week. A year ago, it stood at \$40.67. Mills are not entering the market as expected, despite zooming steelmaking operations.

Copper users have fared surprisingly well since walkouts in that industry began over three months ago.

"Steel" surveyed 35 of the country's major copper consumers in five areas last week and found that most user stocks can support operations for one to three months without an additional pound of copper being added to them. Some could last as long as six months. Many are operating at reduced levels because of a lack of steel, or because of fewer orders from their customers due to the steel strike.

About 150 vending machine makers are benefiting from the boom in automatic merchandising of everything from refreshments, groceries, and small hardware to newspaper, insurance, and tickets. It's mainly a small business industry but consolidation of manufacturers and operators should continue during the '60s.

"Steel" reported that well over \$2.2 billion worth of coins will slip into the slots of automatic dispensers this year, a 7% gain over 1958. The number of machines will top 4 million, an 8% increase. By 1965, the value of vended merchandise is expected to reach \$4 billion, 80% higher than it will be in '59.

Steel Output Based on 88.1% of Capacity

The American Iron and Steel Institute announced that the operating rate of the steel companies will average 85.3% of steel capacity for the week beginning Nov. 23, equivalent to 2,495,000 tons of ingot and steel castings (based on average weekly production of 1947-49) as compared with an actual rate of 139.0% of capacity and 2,333,000 tons a week ago. In week beginning Nov. 9, output was 1,291,000 tons and operating rate 80.4% (ED. NOTE: The strike in the steel industry which began July 15 was ended via a court injunction on Nov. 7.)

Actual output for the week beginning Nov. 16 was equal to 78.9% of the utilization of the Jan. 1, 1959 annual capacity of 147,633,670 net tons. Estimated percentage for this week's forecast is 88.1%.

A month ago the operating rate (based on 1947-49 weekly production) was 83.1% and production 371,000 tons. A year ago the actual weekly production was placed at 1,988,000 tons, or 123.8%.

*Index of production is based on average weekly production for 1947-49.

Auto Output 43% Higher Than in 1958

The return of Ford Motor Co. plants to five-day operations in week ended Nov. 21 gave the auto industry its best production boost in a month, "Ward's Automotive Reports" said.

"Ward's" said the five-millionth car of 1959 was produced during the recent period and that the combined car-truck figure to date had topped the six-million mark. The estimated car volume (5,035,970) beat the cumulative total by the end of the same week last year by 1,511,024 units or 43%.

Ford, which had limited production schedules to three and four days in past weeks to conserve steel supplies, programmed a full schedule at all Ford and Mercury plants. In addition, the company's Falcon production lines and the Lincoln-Thunderbird plant were scheduled to operate six days.

"Ward's" estimated the week's car output at 67,100 units—an in-

crease of 4.5% over preceding week's 64,233, one of the lowest production figures since steel shortages began to hamper operations.

The reporting agency added that although steel mills are rushing back towards full-blast operations, auto companies and parts suppliers have received only meager shipments of finished steel.

The huge General Motors plant network still is idle for lack of steel parts and most other car and truck manufacturers are working on reduced schedules because of shortages.

Chrysler Corp., which has used up most of its steel stockpile, will close some of its car plants before the end of the month, "Ward's" said, and probably will not be able to resume operations until mid-December.

Another dismal note was injected into the week's production story with the announcement that Ford Motor Co. is abandoning its Edsel line because of the poor sales showing of the re-styled '60 models. The Edsel production line at Louisville (Ky.) will shut down completely as soon as current dealer orders are filled.

"Ward's" said the week's car-truck production figure (77,685 units) was off 53% from the 163,565 units turned out the same week last year.

However, cumulative car-truck output this year (6,068,620) is ahead of 1958 (4,275,940) by 42%.

Electric Output 9.8% Above 1958 Week

The amount of electric energy distributed by the electric light and power industry for the week ended Saturday, Nov. 21, was estimated at 13,812,000,000 kwh., according to the Edison Electric Institute. Output increased by 542,000,000 kwh. above that of the previous week's total of 13,270,000,000 kwh. and showed a gain of 1,233,000,000 kwh., or 9.8% above that of the comparable 1958 week.

Car Loadings About Equal to 1958 Output

Loading of revenue freight for the week ended Nov. 14, 1959, totaled 638,408 cars, the Association of American Railroads announced. This was a decrease of 6,123 cars or nine-tenths of 1% below the corresponding week in 1958, and a decrease of 8,889 cars or 1.4% below the corresponding week in 1957.

Loadings in the week of Nov. 14 which were affected by re-opening of the steel mills following the 116 day strike were 77,750 cars or 13.9% above the preceding week.

Intercity Truck Tonnage Up 2.6% Over 1958 Week

Intercity truck tonnage in the week ended Nov. 14, was 2.6% ahead of that of the corresponding week of 1958, the American Trucking Associations, Inc., announced. Truck tonnage was an even 1% below the previous week of this year; the tonnage decrease reflects the occurrence of the Veteran's Day Holiday, Nov. 11.

These findings are based on the weekly survey of 34 metropolitan areas conducted by the ATA Research Department. The report reflects tonnage handled at more than 400 truck terminals of common carriers of general freight throughout the country.

Lumber Shipments Down 3.3% From 1958 Week

Lumber shipments of 466 mills reporting to the National Lumber Trade Barometer were 10.1% below production for the week ended Nov. 14, 1959. In the same week new orders of these mills were 14.8% below production. Unfilled orders were equivalent to amounted to 32% of gross stocks. For reporting softwood mills, unfilled orders were equivalent to 15 days' production at the current

rate, and gross stocks were equivalent to 45 days' production.

For the year-to-date, shipments of reporting identical mills were the same as production; new orders were 1.0% below production.

Compared with the previous week ended Nov. 7, 1959, production of reporting mills was 3.5% below; shipments were 6.5% below; new orders were 9.1% below. Compared with the corresponding week in 1958, production of reporting mills was 1.6% below; shipments were 3.3% below; and new orders were 7.3% below.

Business Failures Slightly Higher

Commercial and industrial failures edged up to 287 in the week ended Nov. 19 from 285 in the preceding week, reported Dun & Bradstreet, Inc. For the second consecutive week, casualties ran above their last year's level, 260, but they continued below the 308 which occurred in the comparable week of 1957. Business mortality exceeded by 14% the prewar toll of 252 recorded in the similar week of 1939.

Failures involving liabilities of \$5,000 or more accounted for all of the week's upturn, rising to 257 from 247 in the previous week and 229 a year ago. In contrast, small casualties, those with liabilities under \$5,000, declined to 30 from 38 a week earlier and 31 last year. Twenty-seven of the failing businesses had liabilities in excess of \$100,000 as compared with 25 in the preceding week.

Manufacturing casualties climbed to 64 from 39 last week, while the toll in commercial services edged to 28 from 26. Contrasting declines prevailed in other lines; casualties among retailers fell to 132 from 143, among wholesalers to 26 from 34, and among construction contractors to 37 from 43. More concerns succumbed than a year ago in manufacturing, retail trade, and services, but neither wholesalers or contractors suffered as many casualties as in 1958.

Although the salable supply slipped fractionally, lamb prices rose somewhat. In contrast to the increase in hog prices, prices on lamb dipped moderately.

Prices on the New York Cotton Exchange moved within a narrow range this week, and finished unchanged from a week earlier. According to a report of the United States Bureau of the Census, domestic consumption of all cottons during the four week period ending Oct. 31 came to about 733,000 bales, compared with 862,000 in the preceding five week period, and 839,000 in the similar period last year.

Some Early Christmas Shopping Stirs Trade

With early Christmas shopping helping sales of women's fashion accessories, linens, and gifts and cold weather stimulating interest in men's and women's outerwear, over-all retail trade advanced noticeably from a week earlier and was up moderately over a year ago in the week ended this Wednesday. Limited dealer inventories held sales of new passenger cars appreciably below the prior week, but volume remained substantially over last year, according to scattered reports.

The total dollar volume of retail trade in the week ended Nov. 18, was 2% to 6% higher than a year ago, according to spot estimates collected by Dun & Bradstreet, Inc. Regional estimates varied from the comparable 1958 levels by the following percentages: Mountain +8 to -12; Middle Atlantic +4 to -8; East North Central and South Atlantic +2 to +6; East South Central +1 to +5; New England and West South Central 0 to -4; West North Central -1 to -3; Pacific Coast -2 to +2.

Extremely cold weather in many areas boosted volume in women's coats considerably over last year and moderate gains occurred in accessories, dresses, and sportswear; volume in women's suits fell slightly below that of the similar 1958 week. Over-all sales of men's clothing rose moderately from last year, especially in overcoats; purchases of men's furnishings remained close to a year ago.

32-100) on Nov. 23 from 280.04 a week earlier. It compared with 276.48 on the corresponding date a year ago.

There was a marked dip in trading in wheat, and prices were down noticeably: this reflected a marked rise in receipts at the beginning of the week and slow sales to flour mills. Volume in rye was sluggish and prices were down somewhat.

Although receipts moved up and trading was sustained at a high level, corn prices declined moderately during the week. A slight dip in oats prices occurred as transactions slipped. Soybean supplies expanded and buying moved up appreciably, but prices were down slightly.

There was some fill-in buying of flour and over-all volume was close to the prior week, but prices weakened. Rice prices were steady this week, reflecting continued high domestic and export buying. Inquiries were received during the week from India, Europe, Africa, South America, and the Caribbean Islands.

Purchases of sugar slipped somewhat from the prior week, and prices were slightly lower. Reflecting a dip in trading, coffee prices declined moderately. Reports of bad weather conditions in growing areas in Ghana stimulated the buying of cocoa and prices rose appreciably.

Hog receipts in Chicago expanded noticeably this week and buying was appreciably higher; this helped prices rise moderately from a week earlier. There was a slight increase in steers prices as trading remained at a high level and receipts were steady.

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Appreciable year-to-year gains were maintained in children's merchandise.

Early Christmas shoppers stepped up their buying of gifts, glassware, china, and silverware this week, and volume was up moderately from last year. There were marked year-to-year increases in bedroom sets, upholstered chairs, and juvenile furniture. While purchase of television sets expanded noticeably from a week earlier, volume in most other appliances was steady; total appliance volume slightly exceeded that of a year ago. Sales of draperies were up noticeably from last year, linens were up slightly, and the call for floor coverings was unchanged.

Grocers reported slight increases during the week in sales of frozen foods, baked goods, candy, and fresh meat. Volume in dairy products and canned goods was steady.

The buying of women's Spring coats, suits, better dresses, and sportswear rose again, in most wholesale markets this week, and volume was moderately higher than a year ago. The only exception was in Chicago markets where bookings showed no change from the similar 1958 week. Jewelry wholesalers in Providence and New York reported substantial year-to-year gains in Spring merchandise. There was a marked rise during the week in the call for boys' clothing, especially Spring slacks and sports jackets. Over-all sales of men's merchandise remained close to both the prior week and a year ago.

Trading in industrial fabrics and man-made fibers picked up this week, as many customers dependent on steel expect to increase their output in the coming weeks and steel supplies become a little more plentiful. Although transactions in cotton gray goods slowed up this week, stocks of print cloths and sheetings in some markets were still limited. Bookings in woolens, worsteds, and carpet wool were sluggish again this week. New England dyeing and finishing plants reported a moderate rise in incoming orders.

There was a marked rise in wholesale orders for draperies and curtains this week, and appreciable year-to-year gains occurred. Interest in floor coverings was sustained at a high level, and bookings in linens moved up somewhat. Furniture wholesalers reported little change in the buying of metal lawn tables and chairs, bedroom sets, and upholstered chairs. Volume in appliances, especially refrigerators and laundry equipment, slipped somewhat reflecting limited supplies at the wholesale and manufacturing levels induced by steel shortages.

Purchases of canned goods at wholesale were sluggish again this week, but interest in frozen foods and fresh produce moved up somewhat. Declines occurred in fresh meat and eggs, but the call for poultry, butter, and cheese was steady.

Private housing starts dipped 11% in October to a seasonally adjusted annual rate of 1,180,000, according to the United States Department of Commerce. The decline was attributed primarily to the tight supply of mortgage money.

Nationwide Department Store Sales Up 6% for Nov. 14 Week

Department store sales on a country-wide basis as taken from the Federal Reserve Board's Index for the week ended Nov. 14, increased 6% above the like period last year. In the preceding week, for Nov. 7, an increase of 5% was reported. For the four weeks ended Nov. 14 a 6% increase was registered and for Jan. 1 to Nov. 14 a 7% increase was noted.

According to the Federal Reserve System department store sales in New York City for the

A Domestic Policy To Aid Our Balance of Payments

Continued from page 11

forces now in operation which will reinforce these deliberate efforts. The rapid accrual of reserves abroad permitted an easing of monetary conditions and thus helped set the stage for the industrial recovery and expansion now proceeding apace in most of Europe. This business boom should logically stimulate American exports to Europe. There are some signs that this is happening, although it is too early to say whether the better export level (after seasonal adjustment) of the third quarter marks the beginning of a sustained trend. On the other hand, interest rates in Europe have begun to rise and European authorities have begun to tighten credit policy in response to booming business conditions, and this may weaken the corrective influence on the payments deficit which has been exerted by the tendency for rates to move higher here while monetary conditions abroad have remained comparatively easy.

Ending Dollar Discrimination

Foreign governments also have a role to play in remedying the imbalance by removing most of the remaining measures abroad which discriminate against American goods and services. As Dr. Jacobsson forcefully pointed out in his address to the Fund-Bank meeting, these measures were born in an environment of dollar scarcity which no longer exists. I was glad to note at the Washington meetings virtual unanimity on the part of the central bankers with whom I talked that dollar discrimination should be eliminated as rapidly as possible. Britain and France have recently removed many of their discriminatory controls and the Fund's strong statement of a few weeks ago on this subject should bring further progress.

As for methods of reducing the net capital outflow from this country, Secretary Anderson has called for "a reorientation of the policies of the earlier postwar period and a new determination by all the industrial countries to face the common obligation to share in the task of providing capital to the less developed parts of the Free World." Here again I was pleased to find virtually no dissent on this basic principle in talks with the central bankers of the industrialized nations.

Implementing the principle, however, is less easy and clear-cut. In the area of joint action, the new International Development Association offers one promising answer. While differing views were expressed at the International Bank meetings as to the policies which the Association should follow in its lending operations, and some questions were raised about its capital structure, the sentiment generally was clearly in favor of the Association. The prospect that the Association will be under the direction of the International Bank would seem to constitute a most promising guarantee against unwise policies.

Hopeful Result of Our Tied Loans Policy

Another step intended to encourage greater sharing of the burden of providing foreign capital was the recently announced policy under which funds com-

week ended Nov. 14 increased 6% over the like period last year. In the preceding week Nov. 7 a 2% increase was shown. For the four weeks ended Nov. 14 a 6% increase was reported over the 1958 period. Jan. 1 to Nov. 14 showed a 3% increase.

higher barricades would also mean a major setback in the healthy postwar trend, in which American influence has been so strong, toward less restricted world trade, and would bring a general lowering of living standards in all countries. It would indeed be ironical if the United States were to adopt such practices at the very moment when most other countries—after years of active encouragement by the United States—have made significant steps towards a freer pattern of international trade and payments.

There is at present a disturbing tendency to revive demands in this country for tariffs sufficient to compensate for the difference in wage rates here and abroad. Such a move overlooks the whole classical theory of international trade—especially the valid principle that mutually advantageous two-way trade can perfectly well take place between a high-wage and a low-wage country if the comparative advantage of one country in producing some products is less than that in producing some other products. It also overlooks, as is so often the case, the benefit to the American consumer in obtaining a product from the cheapest available source. Changes in the flow of international trade, as in the flow of our own domestic trade, should be allowed to develop naturally with a minimum of government interference.

Always Had a Higher Wage Level

I think there has been a good deal of exaggeration of the sudden lack of competitiveness of American products in comparison with those produced abroad. Some of the commentators speak as if it were a brand-new discovery that our wage levels are several times as high as in other industrialized countries. This is not a new phenomenon. What is new is the degree to which foreign producers have improved their competitive standing through more modern plant and equipment, more efficient selling methods and prompter delivery. (If we look merely at the trend of wage rates here and abroad, we find that it has been rising more rapidly abroad than here in the past seven or eight years—and this may well continue, given the world-wide tendency to try to emulate the American standard of living.) While we must keep a very tight rein on costs under these circumstances, I see much evidence that those continuing advantages which we have in over-all productivity can, if we handle our domestic affairs with restraint, make it possible to come close to balancing our international accounts while continuing to maintain a much higher average wage level than countries abroad. Is not that the advantage we gain, at the present advanced state of our economy, from being able to afford the enormous outlay that is made every year in the United States on research and development and on highly productive new equipment?

First Line of Attack

After viewing this balance of payments problem from many angles, I cannot escape the conclusion that the first line of effective attack is to maintain sound conditions in our own economy, including a competitive cost and price structure. It seems to me clear that this is what the world expects of us, and that such doubts of our policies as have been expressed abroad usually have involved questioning of our determination to pursue realistic and courageous policies to this end. The really important point is that there has not been and need not be any fundamental conflict between our international responsibilities and our responsibility for maintaining sound conditions in our own economy. The two objectives are furthered by the same program—and the need to help

correct the balance of payments deficit has provided an added argument in support of policies that are needed in any case for our own domestic welfare. To put it another way, by following policies aimed at domestic price stability and lasting economic growth, we are simultaneously strengthening the dollar as a key currency in the whole financial structure of the Free World, and enabling our economy to contribute generously to the economic development of other countries. Despite all that has been said about concern for the dollar, here and abroad, the fact remains that dollar assets constitute a vast segment of international monetary reserves. In our efforts to keep the dollar worthy of this position, I am sure that we will have the support of all who are interested in enhancing this nation's leadership in an increasingly prosperous world.

*An address by Mr. Rayes before the 48th National Foreign Trade Convention, New York City, Nov. 16, 1959.

Shearson, Hammill To Underwrite Fund's Shares

Shearson, Hammill & Co. will head an underwriting group which will offer 500,000 shares of Capital Life Insurance Shares and Growth Stock Fund Class A stock (par one cent) to be issued by Capital Shares, Inc. The offering price is to be \$10 per share in single transactions involving less than \$10,000.

The fund's primary objective is long-term capital growth. The fund will become an open-end investment company after the offering and delivery of the initial shares.

Frontier Rfg. Co. Debs. Offered

J. A. Hogle & Co.; Peters, Writer & Christensen, Inc. and Garrett-Bromfield & Co. headed an underwriting group which publicly offered on Nov. 23 a new issue of \$6,000,000 convertible subordinated debentures due Nov. 1, 1969 of The Frontier Refining Co. (a Wyoming corporation) at a price of 100% plus accrued interest.

The debentures are convertible by holders at any time into common stock of the company at an initial conversion price of \$13.50 per share.

The debentures are subject to redemption at the option of the company on Nov. 1, 1962, or any subsequent interest payment date on thirty days' notice at the principal amount thereof and accrued interest, plus certain premiums.

The company, having its refinery office at Cheyenne, Wyo., and its general and producing division offices at Denver, Colo., was incorporated under the laws of Wyoming on June 12, 1940. It is qualified to do business in Wyoming, Colorado, Nebraska, Kansas, Utah, Montana, New Mexico, South Dakota, Nevada, Washington, North Dakota, Minnesota, Iowa, Missouri, Idaho, Wisconsin, Texas and Oklahoma. The company is engaged in the business of exploring for, producing and transporting oil and natural gas, of refining crude oil and of distributing petroleum products at wholesale and retail.

With Arthur B. Hogan

(Special to THE FINANCIAL CHRONICLE)
LOS ANGELES, Calif.—Ernest J. Markham has become associated with Arthur B. Hogan, Inc., 618 South Spring Street. He was formerly with Hill, Richards & Co.

Securities Now in Registration

★ INDICATES ADDITIONS
SINCE PREVIOUS ISSUE
• ITEMS REVISED

Abbott-Warner Co., Inc.

Aug. 12 (letter of notification) 62,500 shares of common stock (no par). **Price**—\$2.70 per share. **Proceeds**—To prepare estimates and to submit bids, as prime contractor on specialized construction projects. **Office**—123 Denick Avenue, Youngstown, Ohio. **Underwriter**—Strathmore Securities, Inc., 605 Park Building, Pittsburgh 22, Pa. This offering is expected to be resubmitted.

• **Aircraft Dynamics International Corp. (12/15)**
Sept. 25 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—229 S. State Street, Dover, Del. **Underwriter**—Aviation Investors of America, Inc., 666 Fifth Avenue, New York 19, N. Y.

Alaska Consolidated Oil Co., Inc.

Sept. 17 filed 3,000,000 shares of common stock (par five cents). **Price**—\$2.50 per share. **Proceeds**—For further development and exploration of the oil and gas potential of the company's Alaska properties. **Office**—80 Wall Street, New York. **Underwriter**—C. B. Whitaker Co., New York. **Offering**—Expected in about three to four weeks.

★ Alberta Municipal Financing Corp. (12/11)

Nov. 25 filed \$20,000,000 of sinking fund debentures, due Dec. 15, 1984. The debentures are guaranteed unconditionally as to principal and interest by the Province of Alberta. They are payable in the United States currency. The debentures will not be redeemable, except by operation of the sinking fund, until Dec. 15, 1969. **Price**—To be supplied by amendment. **Proceeds**—From the sale of the debentures after conversion into Canadian funds, will be applied to the purchase of securities of municipalities, cities, towns and villages within Alberta as loan applications are approved. **Underwriters**—The First Boston Corp. and Wood, Gundy & Co., Inc., both of New York.

Allied Small Business Investment Corp.

Sept. 29 filed 100,000 shares of common stock (par \$8). **Price**—\$11 per share. **Proceeds**—To be used to provide equity capital and long-term loans to small business concerns. **Office**—Washington, D. C. **Underwriter**—To be supplied by amendment.

American Investors Syndicate, Inc.

June 25 filed 600,000 shares of common stock (par 10 cents), and 200,000 shares of 6% preferred stock (no par value, \$9 stated value), to be offered in units consisting of 3 shares of common (\$1 each) and 1 share of preferred (\$9). **Price**—\$12 per unit. **Proceeds**—For construction and related expenditures. **Office**—513 International Trade Mart, New Orleans, La. **Underwriter**—Lindsay Securities Corp., New Orleans, La. The SEC had scheduled a hearing, to begin on Sept. 2, which will determine whether a stop order will be issued suspending the offering. No decision has been announced.

• American Service Life Insurance Co.

Sept. 14 filed 300,000 shares of common stock (par 40¢). **Price**—\$3.50 per share. **Proceeds**—For general corporate purposes, including, possibly, the acquisition of similarly engaged companies. **Office**—113 Northeast 23rd Street, Oklahoma City, Okla. **Underwriter**—First Investment Planning Co., Washington, D. C.

• American Yachting Systems, Inc.

Oct. 30 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—Roslyn, N. Y. **Underwriter**—Hilton Securities Inc., formerly Chauncey, Walden, Harris & Freed, Inc., 580 Fifth Avenue, New York, N. Y. **Offering**—Expected any day.

• Amhuc, Inc.

Nov. 10 (letter of notification) \$20,000 of debentures due Jan. 15, 1970 and 200 shares of class B common stock (par \$50) to be offered in units consisting of \$500 debentures and five shares of common stock. **Price**—\$750 per unit. **Proceeds**—For working capital. **Office**—7848 Wisconsin Ave., Bethesda, Md. **Underwriter**—None.

★ Anelex Corp. (12/14-18)

Nov. 18 filed \$2,250,000 of subordinated debentures, due Dec. 1, 1974, with warrants attached to purchase 45,000 shares of common stock (par \$1) and (2) 90,000 shares of common stock (par \$1). The debentures and stock are to be offered in units consisting of \$50 principal amount of debentures (with attached warrant to purchase one share of common stock) and two shares of common stock. **Price**—To be supplied by amendment. **Proceeds**—To pay off \$400,000 of serial notes plus accrued interest thereon; approximately \$220,000 will be used to redeem and pay accumulated dividends on the company's outstanding 2,000 shares of cumulative preferred stock; approximately \$143,000 will be used to pay a promissory note to Anderson-Nichols & Co.; approximately \$800,000 will be used for machinery and equipment; and the balance will be used for general corporate purposes, including additional working capital. **Office**—150 Causeway St., Boston, Mass. **Underwriter**—Putnam & Co., Hartford, Conn.

• **Anodyne, Inc., Bayside, L. I., N. Y. (11/30-12/4)**
Sept. 9 (letter of notification) 150,000 shares of common stock (par one cent). **Price**—\$2 per share. **Proceeds**—For expansion and general corporate purposes. **Underwriter**—Ross, Lyon & Co., Inc., New York, N. Y.

Anthony Pools, Inc. (12/7-11)

Sept. 28 filed 200,000 shares of outstanding common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—5871 Firestone Boulevard, South Gate, Calif. **Underwriter**—Marron, Edens,

Sloss & Co., Inc., New York. **Registrar**—The First National City Bank of New York.

Anthony Powercraft

Sept. 8 (letter of notification) 241,200 shares of 5% cumulative convertible preferred stock to be offered for subscription by common stockholders at the rate of two preferred shares for each three shares of common stock held. **Price**—At par (\$1 per share). **Proceeds**—To purchase inventory, new tools, construction and for working capital. **Office**—5871 E. Firestone Boulevard, South Gate, Calif. **Underwriter**—None.

★ Arizona Color Film Processing Laboratories, Inc.

Nov. 12 (letter of notification) \$291,760 of 10-year 6 1/2% convertible debentures to be offered for subscription by stockholders of record Oct. 15, 1959 in denominations of \$56 each at the rate of one \$56 debenture for each 100 shares or a fraction thereof then held. Rights expire November, 1959. The debentures are convertible into 18 shares of common on or before the expiration of three years from date of issuance; into 14 shares after three years but prior to five years from said date; and into 11 shares prior to maturity but after five years from said date. **Price**—At par. **Proceeds**—For payment of unsecured loans and working capital. **Office**—2 N. 30th St., Phoenix, Ariz. **Underwriter**—None.

Arkansas Louisiana Gas Co. (12/3)

Nov. 10 filed \$16,000,000 of first mortgage bonds due in 1979. **Price**—To be supplied by amendment. **Proceeds**—To be used to repay part of an outstanding long-term bank loan incurred for construction and acquisition purposes. **Underwriter**—Eastman Dillon, Union Securities & Co., New York.

Arkansas Power & Light Co. (12/8)

Oct. 23 filed \$15,000,000 of first mortgage bonds, series due 1989. **Proceeds**—For construction. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; Lehman Brothers and Stone & Webster Securities Corp. and White, Weld & Co. (jointly); Blyth & Co., Inc. and Dean Witter & Co. (jointly); Merrill Lynch, Pierce, Fenner & Smith Inc. and Kidder, Peabody & Co. (jointly); Eastman Dillon, Union Securities & Co. and Equitable Securities Corp. (jointly). **Bids**—To be received up to 11 a.m. (EST) on Dec. 15 at Room 1990, 195 Broadway, New York, N. Y.

★ Arkay International, Inc.

Nov. 18 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—8806 Van Wyck Expressway, Richmond Hill, N. Y. **Underwriter**—A. D. Gilhart & Co., Inc., New York, N. Y. **Offering**—Expected in December.

Artesian Water Co.

Nov. 2 (letter of notification) 100 shares of class A common stock (no par). **Price**—\$40 per share. **Proceeds**—To expand the water distribution system. **Office**—501 Newport & Gap Pike, Newport, Del. **Underwriter**—Laird, Bissell & Meeds, Wilmington, Del.

Associations Investment Fund

Aug. 28 filed 400,000 shares of common stock. **Price**—To be supplied by amendment. **Proceeds**—For investment in common stocks. **Office**—301 W. 11th Street, Kansas City, Mo. **Underwriter**—Jones Plans, Inc., a subsidiary of R. B. Jones & Sons, Inc.

Australian Grazing & Pastoral Co., Ltd.

Jan. 13 filed 4,000,000 shares of common stock. **Price**—At par (56 1/4 cents per share). **Proceeds**—To purchase cattle; for improvements; to buy additional ranch in Queensland, Australia; and for other corporate purposes. **Office**—1301 Avenue L, Cisco, Texas. **Underwriter**—None. Robert Kamon is President.

B. M. Harrison Electronics, Inc.

Sept. 25 filed 133,000 shares of common stock (no par). **Price**—\$3 per share. **Proceeds**—For general corporate purposes, including the reduction of indebtedness and the provision of funds to assist the company's expansion into the civilian market. **Office**—Newton Highlands, Mass. **Underwriter**—G. Everett Parks & Co., Inc., 52 Broadway, New York City.

Bankers Management Corp.

Sept. 10 (letter of notification) 300,000 shares of common stock (par 25 cents). **Price**—\$1 per share. **Proceeds**—For working capital. **Office**—1404 Main Street, Houston 2, Texas. **Underwriter**—Daggett Securities, Inc., Newark N. J. **Offering**—Expected in about 30 days.

Bankers Preferred Life Insurance Co.

Jan. 30 (letter of notification) 100,000 shares of common stock (par \$1.60). **Price**—\$3 per share. **Proceeds**—For expenses incidental to operation of an insurance company. **Office**—Suite 619, E. & C. Bldg., Denver, Co. **Underwriter**—Ringsby Underwriters, Inc., Denver 2 Colo.

BarChris Construction Corp. (12/4)

Oct. 28 filed 280,000 shares of common stock. **Price**—\$6 per share. **Proceeds**—For general corporate purposes, including expansion. **Office**—35 Union Square West, New York. **Underwriter**—Peter Morgan & Co., New York.

Basic Products Corp.

Oct. 30 filed 100,000 warrants for the purchase of common stock, and 100,000 shares of stock reserved for issuance upon exercise of said warrants. **Proceeds**—The proceeds from the sale of the stock will be used to redeem notes issued in equal amounts to Mass. Mutual Life Insurance Co. and New England Mutual Life Insurance Co. in connection with the (consummated) acquisition of Hevi-Duty Electric Co., with the balance to be

used for general corporate purposes. **Office**—3830 West Grant St., Milwaukee, Wis.

Bear Brand Hosiery Co.

Nov. 10 (letter of notification) 2,000 shares of common stock (no par) to be offered for subscription by stockholders of record Dec. 10, 1959 on the basis of one share for each 6 1/2 shares held. **Price**—\$100 per share. **Proceeds**—For working capital. **Office**—131 S. Wabash Ave., Chicago 3, Ill. **Underwriter**—None.

Benlen Manufacturing Co., Columbus, Ohio (12/15)

Nov. 12 filed 370,000 shares of common stock (par \$1) of which 70,000 shares are to be offered for the account of the issuing company and 300,000 shares will be sold for the accounts of certain selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—For working capital and other corporate purposes. **Underwriters**—Smith, Barney & Co., New York; Kirkpatrick-Pettis Co., Omaha, Neb.; and The First Trust Co. of Lincoln, Neb.

★ Bell Telephone Co. of Pennsylvania (12/15)

Nov. 20 filed \$30,000,000 of 35-year debentures dated Dec. 1, 1959 and due Dec. 1, 1994. **Proceeds**—To repay outstanding advances from the American Telephone & Telegraph Co.; any balance will be used for general corporate purposes. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; The First Boston Corp.; White, Weld & Co. and Eastman Dillon, Union Securities & Co. (jointly); Morgan, Stanley & Co. **Bids**—To be received up to 11 a.m. (EST) on Dec. 15 at Room 1990, 195 Broadway, New York, N. Y.

★ Benson Manufacturing Co., Kansas City, Mo.

Nov. 25 filed \$2,000,000 of convertible subordinated debentures due 1971 and 130,000 shares of common stock. **Price**—To be supplied by amendment. **Proceeds**—For additional manufacturing equipment, acquisition of property and retirement of a \$500,000 bank loan. **Business**—In addition to its aluminum operations the company fabricates magnesium, stainless steel and titanium. As a leading subcontractor it serves the major missile, rocket and aircraft companies through its missile container division. **Underwriter**—S. D. Fuller & Co., New York.

• Biederman Furniture Co. (11/26-12/4)

Oct. 16 filed 331,635 shares of class A common stock (par \$1). Of the total, 216,549 shares will be sold for the company's account and 115,086 shares are being offered for the accounts of certain selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—\$845,170 will be used to purchase from the shareholders of Biedermans of Alton, Inc., an Illinois corporation and Biedermans of Springfield, Inc., a Missouri corporation, all of the outstanding stock of both corporations. The shareholders from whom such stock is to be acquired are David Biederman, William Biederman and the Trustees of the Trust Estates created under the Will of Charles Biederman deceased, all of whom are also selling shareholders; the balance will be used for general corporate purposes and the possible future expansion of its business by opening of additional stores, requiring the carrying of additional inventories and additional instalment obligations, and also possibly for the expansion of warehouse facilities. **Underwriter**—Dempsey-Tegeler & Co., St. Louis, Mo.

Blanch-Itte, Inc.

Oct. 12 filed 400,000 shares of common stock, to be offered initially to independent dealers who handle the company's products, with the unsubscribed shares to be offered to the public. **Price**—\$1 per share. **Proceeds**—To establish new dealerships, increase inventories, and provide funds for advertising and increase working capital. **Office**—10232 South Kedzie Ave., Chicago, Ill. **Underwriter**—None.

Border Steel Rolling Mills, Inc.

Sept. 14 filed \$2,100,000 of 15-year 6% subordinated sinking fund debentures, due Oct. 1, 1974, and 210,000 shares of common stock (\$2.50 par), to be offered in units of \$50 principal amount of debentures and five shares of common stock. **Price**—To be supplied by amendment. **Proceeds**—For the purchase of land and construction thereon, and for the manufacture and installation of necessary equipment. **Office**—1609 Texas Street, El Paso, Texas. **Underwriters**—First Southwest Co., Dallas, Texas, and Harold S. Stewart & Co., El Paso, Texas.

Border Steel Rolling Mills, Inc.

Sept. 14 filed 226,280 shares of common stock, to be offered for subscription to stockholders of record Aug. 31, 1959, on the basis of 49 new shares for each share then held. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—1609 Texas Street, El Paso, Texas. **Underwriter**—None.

Bowmar Instrument Corp. (12/14)

Nov. 10 filed 78,000 shares of common stock (no par) of which 45,000 shares will be offered for the company's account and 33,000 shares will be offered for the account of several selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—For working capital. **Office**—8000 Bluffton Road, Ft. Wayne, Ind. **Underwriter**—Paine, Webber, Jackson & Curtis, New York.

Breuer & Curran Oil Co.

Sept. 24 filed \$1,500,000 of co-ownership participations in an oil and gas exploration fund. **Price**—The minimum participations will be \$10,000. **Proceeds**—To conduct oil and gas exploration activities. **Office**—3510 Prudential Plaza, Chicago, Ill.

Burch Oil Co.

Sept. 25 (letter of notification) 120,000 shares of class A common stock (par five cents). **Price**—\$2.50 per share. **Proceeds**—For building and equipping stations and truck stop and additional working capital. **Office**—C/o Garland D. Burch, at 707 Grattan Road, Martinsville, Va. **Underwriter**—Maryland Securities Co., Inc., Old Town Bank Building, Baltimore 2, Md.

Cadre Industries Corp.

Sept. 25 filed 17,532 shares of common stock (par \$5) to be offered to holders of such stock on the basis of one new share for each 8 shares held. **Price**—\$64 per share. **Proceeds**—For general corporate purposes, including working capital. **Office**—20 Valley St., Endwell, N.Y. **Underwriter**—None.

California Metals Corp.

July 27 filed 2,500,000 shares of common stock. **Price**—At par (20 cents per share). **Proceeds**—For construction of a pilot plant; for measuring ore; for assaying; and for general corporate purposes. **Office**—3955 South State St., Salt Lake City, Utah. **Underwriter**—Cromer Brokerage Co., Inc., Salt Lake City.

California Mutual Co-Ply, Inc.

Sept. 14 filed 140 shares of voting common stock. **Price**—At par (\$5,000 per share). **Proceeds**—To purchase the mill and related facilities of Durable Plywood Co. for \$690,000, with the balance to be used for working capital. **Office**—Calpella, Calif. **Underwriter**—The offering is to be made by Raymond Benjamin Robbins, one of the nine promoters, the list of which also includes Harry Ernest Holt, of Eureka, Calif., President of the company.

Calumet & Hecla, Inc., Chicago, Ill.

Oct. 27 filed 188,340 shares of common stock, to be offered in exchange for all of the common and preferred stock of Flexonics Corp., on the basis of one Calumet share for each 2 1/2 shares of Flexonics common and one Calumet share for each 4 shares of Flexonics preferred.

Carwin Co.

Oct. 2 filed 48,080 shares common stock (par \$2), of which 46,080 shares are being offered for subscription by common stockholders at the rate of one new share for each four shares held on Nov. 16. The rights expire Dec. 7. The remaining 2,000 shares were sold for the account of a selling stockholder. **Price**—\$11.50 per share for the rights offering. **Proceeds**—For general corporate purposes including the repayment of outstanding bank loans in the amount of \$425,000, the provision of funds for the 1959-60 construction program, and for working capital. **Office**—Stiles Lane, New Haven, Conn. **Underwriter**—Putnam & Co., Hartford, Conn.

Chadbourne Gotham, Inc. (12/1)

Sept. 28 filed \$2,000,000 of 6% conv. subord. debentures, due Oct. 1, 1974, with warrants to purchase 200,000 shares of common stock (par \$1), to be offered for subscription by holders of its common stock of record Dec. 1, 1959 (with a 14 day standby) at the rate of \$100 of debentures, with an attached warrant to purchase 10 common shares for cash for each 100 common shares held. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including working capital and the acquisition of shares of the outstanding common stock of Davenport Hosiery Mills, Inc., of Chattanooga, Tenn. **Office**—2417 North Davidson St., Charlotte, N.C. **Underwriter**—R. S. Dickson & Co., Charlotte, N.C.

Cincinnati Gardens, Inc.

Nov. 16 (letter of notification) 32,967 shares of common stock (no par). **Price**—\$9.10 per share. **Proceeds**—To pay outstanding contractor's bills and for working capital. **Office**—2250 Seymour Avenue, Cincinnati, Ohio. **Underwriter**—None.

Citadel Life Insurance Co. of New York

Nov. 10 filed 60,000 shares of common stock (par \$10). **Price**—\$20 per share. **Proceeds**—For working capital.

Office—150 Broadway, New York City. **Underwriter**—The stock will be sold through the efforts of the officers and directors of the company, principally Moshe E. Pomrock, President.

Citizens Casualty Co. of New York (12/14-18)

Nov. 9 filed 250,000 shares of class A common stock (par \$2). **Price**—To be supplied by amendment. **Proceeds**—To be invested in income-producing securities. **Office**—33 Maiden Lane, New York City. **Underwriter**—Lee Higginson Corp.

Clary Corp.

Nov. 13 (letter of notification) an undetermined number of shares of common stock (par \$1) to be offered for subscription by stockholders on the basis of one new share for each 22 shares held (with an over-subscription privilege). **Price**—At-the-market. **Proceeds**—Not to exceed \$300,000, which will be used for working capital. **Office**—408 Junipero St., San Gabriel, Calif. **Underwriter**—None.

Coastal States Gas Producing Co.

Nov. 12 filed 40,000 shares of common stock (par \$1). **Price**—To be related to the market. **Proceeds**—To selling stockholders. **Office**—200 Petroleum Tower, Corpus Christi, Texas. **Underwriter**—Blair & Co. Inc., New York City.

Colorado Central Power Co.

Oct. 16 filed 66,490 shares of common stock (par \$2.50) being offered for subscription by holders of outstanding stock of record Nov. 6, 1959, on the basis of one new share for each 10 shares then held; rights to expire on Nov. 30. **Price**—\$20 per share. **Proceeds**—For construction. **Office**—3470 South Broadway, Englewood, Colo. **Underwriter**—The First Boston Corp., New York.

Continued on page 34

NEW ISSUE CALENDAR**November 26 (Thursday)**

Biederman Furniture Co. Common
(Dempsey-Tegeler & Co.) 331,635 shares

November 30 (Monday)

Anodyne, Inc. Common
(Ross, Lyon & Co., Inc.) \$300,000

Conetta Manufacturing Co. Common
(Vermilye Bros.) \$400,000

Consolidated Diesel Electric Corp. Debentures
(Van Alstyne, Noel & Co.) \$1,090,000

Faradyne Electronics Corp. Common
(Netherlands Securities Co., Inc.; Herbert Young & Co., Inc.; Morris Cohen & Co.; Schriever & Co. and Richard Bruce & Co., Inc.) \$1,150,000

Hawthorne Financial Corp. Common
(William R. Staats & Co.) 165,000 shares

Life Insurance Co. of Florida Common
(Plymouth Bond & Share Corp.) \$915,642

National Video Corp. Common
(Bache & Co.) 283,307 shares

Oak Valley Sewerage Co. Bonds
(Bache & Co.) \$145,000

Oak Valley Water Co. Bonds
(Bache & Co.) \$125,000

Oxford Chemical Corp. Common
(Johnson, Lane, Space Co.; Francis I. du Pont & Co. and The Robinson-Humphrey Co., Inc.) \$1,089,125

Seligman & Latz, Inc. Common
(F. Eberstadt & Co.) 250,006 shares

Trans-World Financial Co. Common
(W. R. Staats & Co.) 655,000 shares

World Publishing Co. Common
(Joseph, Mellen & Miller, Inc.) 100,000 shares

December 1 (Tuesday)

Chadbourne Gotham, Inc. Debentures
(R. S. Dickson & Co.) \$2,000,000

Consolidated Edison Co. of New York, Inc. Bonds
(Bids to be invited) \$50,000,000

Cracker Barrel Supermarkets, Inc. Common
(Diran, Norman & Co.) \$300,000

Merry Brothers Brick & Tile Co. Common
(Johnson, Lane Space Corp.) \$1,248,000

United Control Corp. Debentures
(Blyth & Co., Inc.) \$2,500,000

Vance-Sanders & Co., Inc. Common
(400,000 shares)

Winkelman Bros. Apparel, Inc. Common
(Watling, Lerchen & Co.) 145,000 shares

December 2 (Wednesday)

General Telephone Co. of California Bonds
(Bids 11 a.m. EST) \$30,000,000

Middlesex Water Co. Common
(Offering to stockholders—underwritten by Kidder, Peabody & Co., Inc.) 29,534 shares

(Howard W.) Sams. Common
(Indianapolis Bond & Share Corp., Kiser, Cohn & Shumaker, Inc., and Walston & Co.) 88,000 shares

Superior Manufacturing & Instrument Corp. Com.
(D. A. Lomasney & Co.) \$240,000

December 3 (Thursday)

Arkansas Louisiana Gas Co. Bonds
(Eastman Dillon, Union Securities & Co.) \$16,000,000

Micronaire Electro Medical Products Corp. Com.
(General Investing Corp.) 200,000 shares

Micronaire Electro Medical Products Corp. Wts.
(General Investing Corp.) 50,000 warrants

December 4 (Friday)

BarChris Construction Corp. Common
(Peter Morgan & Co.) \$1,680,000

December 7 (Monday)

Anthony Pools, Inc. Common
(Marron, Edens, Sloss & Co., Inc.) 200,000 shares

Dilberts Leasing & Development Corp. Debentures
(Ira Haupt & Co.) \$2,500,000

Dilberts Leasing & Development Corp. Common
(Ira Haupt & Co.) 600,000 shares

Dutron Corp. Common
(J. Barth & Co.) 118,030 shares

Mohawk Business Machines Corp. Common
(Myron A. Lomasney & Co.) 30,000 shares

Mohawk Business Machines Corp. Debentures
(Myron A. Lomasney & Co.) \$600,000

Dynex, Inc. Common
(Myron A. Lomasney & Co.) \$600,000

Electronics Funding Corp. Common
(Darius Inc.) \$150,000

Fastline, Inc. Common
(Morinier B. Burnside & Co., Inc.) \$300,000

Garden Land Co., Ltd. Common
(Hill, Darlington & Co.) 200,000 shares

Hydromatics, Inc. Common
(Paine, Webber, Jackson & Curtis and Anthony & R. L. Day) 105,000 shares

Minitran Corp. Common
(Pleasant Securities Co.) \$300,000

Palomar Mortgage Co. Common
(J. A. Hogie & Co.) 80,000 shares

Palomar Mortgage Co. Debentures
(J. A. Hogie & Co.) \$750,000

Talcott (James), Inc. Notes
(F. Eberstadt & Co. and White, Weld & Co.) \$7,500,000

Talcott (James), Inc. Notes
(F. Eberstadt & Co. and White, Weld & Co.) \$15,000,000

United Marine, Inc. Common
(Boenning & Co.) 125,000 shares

United Marine, Inc. Debentures
(Boenning & Co.) \$1,250,000

Universal Container Corp. Common
(Michael G. Kletz & Co.) \$600,000

Worcester County Electric Co. Bonds
(Bids to be invited) \$7,500,000

December 8 (Tuesday)

Arkansas Power & Light Co. Bonds
(Bids 11:30 a.m. EST) \$15,000,000

Fed-Mart Corp. Debentures
(Eastman Dillon, Union Securities & Co.) \$3,000,000

Fall River Electric Light Co. Preferred
(Bids 11 a.m. EST) \$3,000,000

Red Fish Boat Co. Common
(R. A. Holman & Co., Inc.) \$300,000

Scott-Mattson Farms, Inc. Common
(R. S. Dickson & Co.) 67,500 shares

Transitron Electronic Corp. Common
(Merrill Lynch, Pierce, Fenner & Smith Inc.) 1,000,000 shares

December 9 (Wednesday)

Ford Motor Co. Common
(The First Boston Corp.; Goldman, Sachs & Co.; Kuhn, Loeb & Co.; Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Inc.) 2,000,000 shares

Land Bank of France Bonds
(Morgan Stanley & Co. and Lazard Freres & Co.) \$50,000,000

Missouri Power & Light Co.

(Bids 11 a.m. EST) \$4,000,000 Bonds

New England Power Co. Preferred
(Bids to be invited) \$10,000,000

December 10 (Thursday)

Dyna-Therm Chemical Corp. Common
(Peter Morgan & Co.) \$600,000

December 11 (Friday)

Alberta Municipal Financing Corp. Debentures
(The First Boston Corp. and Wood, Gundy & Co., Inc.) \$20,000,000

December 14 (Monday)

Anelex Corp. Debentures
(Putnam & Co.) \$2,250,000

December 15 (Tuesday)

Bowmar Instrument Corp. Common
(Paine, Webber, Jackson & Curtis) 78,000 shares

December 16 (Wednesday)

Citizens Casualty Co. of New York Common
(Lee Higginson Corp.) 250,000 shares

December 17 (Thursday)

Copperweld Steel Co. Debentures
(Dillon, Read & Co., Inc. and Ritter & Co.) \$8,000,000

December 18 (Friday)

Financial Federation, Inc. Common
(Kidder, Peabody & Co.) 235,000 shares

December 19 (Monday)

Gulf & Western Corp. Debentures
(Ira Haupt & Co.) \$1,500,000

December 20 (Tuesday)

Midwestern Financial Corp. Common
(William R. Staats & Co.; Boettcher & Co. and Bosworth, Sullivan & Co., Inc.) 250,000 shares

December 21 (Wednesday)

Nedick's Stores, Inc. Common
(Van Alstyne, Noel & Co.) 17,000 shares

December 22 (Thursday)

Turner Timber Corp. Common
(Frank P. Hunt & Co., Inc.) 250,000 shares

December 23 (Friday)

Turner Timber Corp. Debentures
(Frank P. Hunt & Co., Inc.) \$2,000,000

December 24 (Monday)

Victoreen Instrument Co. Debentures
(Van Alstyne, Noel & Co.) \$2,500,000

December 25 (Tuesday)

Aircraft Dynamics International Corp. Common
(Aviation Investors of America, Inc.) \$300,000

December 26 (Wednesday)

Behlen Manufacturing Co. Common
(Smith Barney & Co.; Kirkpatrick-Pettis Co. and The First Trust Co. of Lincoln, Neb.) 370,000 shares

December 27 (Thursday)

Bell Telephone Co. of Pennsylvania Debentures
(Bids 11 a.m. EST) \$30,000,000

December 28 (Friday)

Electronics Development, Inc. Common
(First Broad Street Corp.) \$404,106.50

December 29 (Saturday)

Johnny-On-the-Spot Central, Inc. Common
(Richard Bruce & Co., Inc.) \$150,000

December 30 (Sunday)

Perrine Industries, Inc. Debentures
(S. D. Fuller & Co.) \$1,500,000

December 31 (Monday)

Public Service Electric & Gas Co. Common
(Merrill Lynch, Pierce, Fenner & Smith Inc.) \$200,000 shares

January 1 (Tuesday)

General Public Utilities Corp. Common
(Offering to stockholders—No underwriting) 1,115,000 shares

January 2 (Wednesday)

Kansas Gas & Electric Co. Common
(Bids to be invited) 200,000 shares

January 3 (Thursday)

Louisiana Gas Service Co. Bonds
(Bids to be invited)

College, Pa. **Underwriter**—First Broad Street Corp., 50 Broad St., New York.

Electronics Funding Corp. (12/7-11)

Oct. 19 (letter of notification) 75,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Business**—Sales and leaseback of special and staple machinery and equipment for the American electronics industry. **Office**—c/o Darius Inc., 90 Broad Street, New York 4, N. Y. **Underwriter**—Darius Inc., New York, N. Y.

Equity Annuity Life Insurance Co.

April 21 filed \$1,000,000 of Variable Annuity Policies. **Price**—No less than \$120 a year for annual premium contracts and no less than \$1,500 for single premium contracts. **Proceeds**—For investment, etc. **Office**—2480 16th Street, N. W., Washington, D. C. **Underwriter**—None.

Fall River Electric Light Co. (12/8)

Oct. 22 filed 30,000 shares of preferred stock (par \$100). **Proceeds**—To be used for prepayment of the company's short-term bank loans which amounted to \$2,800,000 at Oct. 19, 1959 and the balance will be used for construction purposes. **Underwriters**—To be determined by competitive bidding. Probable bidders: Stone & Webster Securities Corp.; Kidder, Peabody & Co. and White, Weld & Co. (jointly); Eastman Dillon, Union Securities & Co. **Bids**—Expected to be received up to 11 a.m. (EST) on Dec. 8, 1959 at the offices of the company, 49 Federal Street, 8th Floor, Boston, Mass.

Faradyne Electronics Corp. (11/30)

Sept. 1 filed 230,000 shares of common stock (par five cents) of which 200,000 shares are to be publicly offered. **Price**—\$5 per share. **Proceeds**—For general corporate purposes, including plant expansion, improvement and equipment. **Office**—744 Broad St., Newark, N. J. **Underwriters**—Netherlands Securities Co., Inc. (handling the books) and Herbert Young & Co., Inc. (jointly); Morris Cohen & Co.; Schrijver & Co.; Richard Bruce & Co., Inc., all of New York.

Fastline, Inc. (12/7-11)

Nov. 6 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—8 Washington Place, New York, N. Y. **Underwriter**—Mortimer B. Burnside & Co., Inc., New York, N. Y.

Fed-Mart Corp. (12/8)

Nov. 6 filed \$3,000,000 of 6% subordinated debentures, due Dec. 1, 1979, convertible through Nov. 30, 1969. **Price**—To be supplied by amendment. **Proceeds**—For intermediate- and long-term capital requirements. **Office**—8001 Othello Street, San Diego, Calif. **Underwriter**—Eastman Dillon, Union Securities & Co., New York.

Financial Federation, Inc. (12/14-18)

Nov. 6 filed 235,000 shares of capital stock (\$1 par). **Price**—To be supplied by amendment. **Proceeds**—Mostly for the repayment of short-term notes, with the balance for working capital. **Office**—5150 Wilshire Boulevard, Los Angeles, Calif. **Underwriter**—Kidder, Peabody & Co., New York.

Financial Industrial Income Fund, Inc.

July 22 filed 1,000,000 shares of common capital stock. **Price**—At market. **Proceeds**—For investment. **Office**—950 Broadway, Denver, Colo. **General Distributor**—FIF Management Corp., Denver, Colo.

First Northern-Olive Investment Co.

Aug. 17 filed 20 partnership interests in the partnership. Similar filings were made on behalf of other Northern-Olive companies, numbered "second" through "eighth." **Price**—\$10,084 to \$10,698 per unit. **Proceeds**—To purchase land in Arizona. **Office**—1802 North Central Ave., Phoenix, Ariz. **Underwriter**—O'Malley Securities Co., Phoenix. Statement effective Oct. 9.

First United Life Insurance Co.

Sept. 28 filed 158,236 shares of common stock, to be offered to common shareholders of record Oct. 15 at the rate of one new share for each four shares then held; rights to expire on or about Dec. 2. **Price**—\$5 per share. For company reserves and expansion. **Office**—475-79 Broadway, Gary, Ind. **Underwriter**—None.

Florida Tile Industries, Inc.

Nov. 12 filed 89,285 shares of class A common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—It is expected that about \$437,500 will be used for additional working capital and/or general corporate purposes, of which \$250,000 may be expended for additional facilities, and that about \$87,500 will be used to retire short-term bank loans. **Office**—Lakeland, Fla. **Underwriter**—Johnson, Lane, Space Corp., Atlanta, Ga.

Ford Motor Co., Dearborn, Mich. (12/9)

Nov. 19 filed 2,000,000 shares of common stock (par \$5). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholder (Ford Foundation). **Underwriters**—Blyth & Co., Inc., The First Boston Corp., Goldman, Sachs & Co., Kuhn, Loeb & Co., Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Inc. and White, Weld & Co., all of New York.

Formula 409, Inc.

Oct. 29 filed 300,000 shares of common stock (no par). **Price**—\$1.50 per share. **Proceeds**—For advertising, reduction of indebtedness, bottling equipment, payment of \$44,000 for acquisition of formula 409, a liquid degreaser, and office equipment. **Office**—10 Central Street, West Springfield, Mass. **Underwriter**—DiRoma, Alexik & Co., Springfield, Mass.

Fredonia Pickle Co., Dunkirk, N. Y.

July 29 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Underwriter**—Summit Securities, Inc., New York. **Offering**—Expected in about two weeks.

Fuller (H. B.) Co.

Nov. 17 (letter of notification) 4,585 shares of preferred stock. **Price**—At par (\$10 per share). **Proceeds**—For working capital. **Office**—255 Eagle Street, St. Paul 2, Minn. **Underwriter**—None.

Garden Land Co., Ltd. (12/7-11)

Nov. 9 filed 200,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—For land conversion and improvement in California, with the balance to be added to working capital. **Office**—17315 Sunset Boulevard, Pacific Palisades, Calif. **Underwriter**—Hill, Darlington & Co., New York City.

Gas Hills Uranium Co.

Oct. 28 filed 6,511,762 shares of common stock, of which 3,990,161 are to be offered for sale. The remaining 2,521,601 shares are owned or underlie options owned by officers and/or directors, affiliates, and associates of the issuing company. Of the shares to be sold, 415,000 shares are to be offered to holders of the outstanding common at the rate of one new share for each 20 shares held; 500,000 shares are to be offered in exchange for properties and services; 326,833 shares are to be offered to certain holders of the company's convertible promissory notes; and 2,748,278 shares are to be offered for the account of selling stockholders, of which number 655,500 shares represent holdings of management officials and affiliated persons. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including the reduction of indebtedness. **Office**—4401 Crenshaw Boulevard, Los Angeles, Calif. **Underwriter**—Lehman Brothers, New York.

Greater Washington Industrial Investments, Inc.

Nov. 4 filed 20,500 shares of common stock (par \$1). **Price**—\$8.50 per share. **Proceeds**—For investments in small businesses. **Office**—1625 Eye St., N. W., Washington, D. C. **Underwriter**—None.

Green River Production Corp.

Oct. 15 (letter of notification) 200,000 shares of common stock (par 50 cents). **Price**—\$1.50 per share. **Proceeds**—For expenses for exploring for oil and gas. **Office**—212 Sixth Ave., South, Nashville, Tenn. **Underwriter**—Crescent Securities Co., Inc., Bowling Green, Ky.

Growth Fund of America, Inc.

Feb. 4 filed 250,000 shares of common stock (par 10 cents). **Price**—At market. **Proceeds**—For investment. **Office**—1825 Connecticut Avenue, Washington, D. C. **Investment Advisor**—Investment Advisory Service, Washington, D. C. **Underwriter**—Investment Management Associates, Inc., Washington, D. C. The statement became effective July 24.

Guaranty Insurance Agency, Inc.

See, Mortgage Guaranty Insurance Corp., below.

Gulf & Western Corp. (12/14-18)

Nov. 5 filed \$1,500,000 of 6% convertible subordinated debentures, due Nov. 15, 1974. **Price**—To be supplied by amendment. **Proceeds**—Initially for working capital, and, as required, to finance increased inventories and accounts receivable on behalf of subsidiaries. **Office**—4615 Empire State Bldg., New York. **Underwriter**—Ira Haupt & Co., New York City.

Harman-Kardon, Inc.

Oct. 22 filed \$600,000 of 6 1/2% subordinated convertible debentures due December 1969, and 196,400 shares of common stock (par 25 cents), of which the debentures are to be offered for the account of the issuing company and 80,000 shares of the common stock are to be offered for the account of its President, Sidney Harman. Of the 116,400 common shares remaining, 20,000 are being registered under a restricted stock option plan, 4,000 are being reserved for key employees pursuant to stock options, and 92,400 are being reserved for debenture conversion. **Proceeds**—For reduction of bank loans and general corporate purposes including new plant and equipment. **Office**—Westbury, L. I., N. Y. **Underwriter**—Milton D. Blauner & Co., Inc., New York City. This offering is expected in December.

Gold Medal Packing Corp.

June 18 filed 572,500 shares of common stock (par one cent), and 50,000 common stock purchase warrants. Of the shares 400,000 will be sold for the account of the company; 110,000 by certain stockholders; 12,500 for the underwriter; and the remaining 50,000 shares are purchasable upon exercise of the warrants. **Price**—\$1.25 per share. **Proceeds**—For repayment of debt; purchase of equipment and facilities and other general corporate purposes. **Office**—614 Broad St., Utica, N. Y. **Underwriter**—Mortimer B. Burnside & Co., New York. **Name Change**—Formerly Eastern Packing Corp.

Gold Medal Studios, Inc.

Sept. 18 filed 500,000 shares of common stock (par 10 cents). **Price**—\$1 per share. **Proceeds**—For general corporate purposes, including the purchase of additional studio equipment, investing in properties in the entertainment field, and the provision of funds for a down payment on another building or buildings. **Office**—807 E. 175th Street, New York, N. Y. **Underwriter**—Arnold Malkan & Co., Inc., New York.

Granco Products, Inc.

Oct. 21 (letter of notification) 42,860 warrants and 60,000 shares of common stock (par 50 cents). The stock is underlying the warrants, and the purpose of the filing was to permit the warrant holders to exercise their warrants and buy the underlying stock at \$2.50 per share during the life of the warrant. The expiration date of the warrant is Feb. 25, 1961. The price of the warrant is at the market. **Proceeds**—In the first instance, to the warrant holders; if they convert, Granco's treasury will receive \$2.50 per share. **Office**—36-17 20th Ave., Long Island City, N. Y. **Underwriter**—John R. Boland & Co., Inc., New York City.

Great Lakes Bowling Corp.

Aug. 31 filed 120,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including the development of bowling lanes, bars and restaurants on various Michigan properties. **Office**—6336 Woodward Ave., Detroit, Mich. **Underwriter**—Straus, Blosser & McDowell, Chicago, Ill. **Offering**—Expected sometime after Jan. 1, 1960.

Great Northern Life Insurance Co.

Oct. 28 (letter of notification) 99,236 shares of common stock (par \$1) to be offered for subscription by stockholders of record, on the basis of one new share for each 2 1/2 shares held. Warrants are to expire during No-

vember, 1959. The unsubscribed shares are to be offered to the public through the underwriter at not less than the subscribed price nor more than the highest over-the-counter market price. **Price**—\$3 per share. **Proceeds**—For expansion. **Office**—119 W. Rudisill Blvd., Fort Wayne, Ind. **Underwriter**—Northwestern Investments, Inc., 502 Gettle Bldg., Ft. Wayne, Ind.

Great Western Financial Corp.

Oct. 19 filed \$9,998,800 of convertible subordinated debentures, due Dec. 1, 1974, being offered for subscription by common stockholders of record Nov. 20, 1959 (with a 14 day standby), on the basis of one new debenture for each 22 shares then held; rights to expire on or about Dec. 4. **Price**—At 100%. **Proceeds**—For general corporate purposes, including the reduction of indebtedness. **Office**—4401 Crenshaw Boulevard, Los Angeles, Calif. **Underwriter**—Lehman Brothers, New York.

Greater Washington Industrial Investments, Inc.

Nov. 4 filed 20,500 shares of common stock (par \$1). **Price**—\$8.50 per share. **Proceeds**—For investments in small businesses. **Office**—1625 Eye St., N. W., Washington, D. C. **Underwriter**—None.

Green River Production Corp.

Oct. 15 (letter of notification) 200,000 shares of common stock (par 50 cents). **Price**—\$1.50 per share. **Proceeds**—For expenses for exploring for oil and gas. **Office**—212 Sixth Ave., South, Nashville, Tenn. **Underwriter**—Crescent Securities Co., Inc., Bowling Green, Ky.

Growth Fund of America, Inc.

Feb. 4 filed 250,000 shares of common stock (par 10 cents). **Price**—At market. **Proceeds**—For investment. **Office**—1825 Connecticut Avenue, Washington, D. C. **Investment Advisor**—Investment Advisory Service, Washington, D. C. **Underwriter**—Investment Management Associates, Inc., Washington, D. C. The statement became effective July 24.

Guaranty Insurance Agency, Inc.

See, Mortgage Guaranty Insurance Corp., below.

Gulf & Western Corp. (12/14-18)

Nov. 5 filed \$1,500,000 of 6% convertible subordinated debentures, due Nov. 15, 1974. **Price**—To be supplied by amendment. **Proceeds**—Initially for working capital, and, as required, to finance increased inventories and accounts receivable on behalf of subsidiaries. **Office**—4615 Empire State Bldg., New York. **Underwriter**—Ira Haupt & Co., New York City.

Harman-Kardon, Inc.

Oct. 22 filed \$600,000 of 6 1/2% subordinated convertible debentures due December 1969, and 196,400 shares of common stock (par 25 cents), of which the debentures are to be offered for the account of the issuing company and 80,000 shares of the common stock are to be offered for the account of its President, Sidney Harman. Of the 116,400 common shares remaining, 20,000 are being registered under a restricted stock option plan, 4,000 are being reserved for key employees pursuant to stock options, and 92,400 are being reserved for debenture conversion. **Proceeds**—For reduction of bank loans and general corporate purposes including new plant and equipment. **Office**—Westbury, L. I., N. Y. **Underwriter**—Milton D. Blauner & Co., Inc., New York City. This offering is expected in December.

Harnischfeger Corp.

Aug. 28 filed 200,000 shares of common stock (par \$10). **Price**—To be related to the market price of outstanding shares on the American Stock Exchange at the time of the offering. **Proceeds**—In part to repay outstanding unsecured short-term bank loans, expected to approximate \$4,000,000, with the balance to be used for general corporate purposes. **Office**—4400 W. National Ave., Milwaukee, Wis. **Underwriter**—The First Boston Corp., New York. **Offering**—Indefinitely postponed due to market conditions.

H. M. Harper Co.

Nov. 6 filed 100,000 shares of common stock (par \$1), of which 60,000 shares are being offered for the account of the issuing company, and 40,000 shares are being offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—Morton Grove, Ill. **Underwriter**—Blunt Ellis & Simmons, Chicago, Ill. **Offering**—Expected in mid-December.

Hawthorne Financial Corp. (11/30-12/3)

Oct. 22 filed 165,000 shares of outstanding common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—301 South Hawthorne Blvd., Hawthorne, Calif. **Underwriter**—William R. Staats & Co., Los Angeles, Calif.

Heli-Coil Corp.

Nov. 18 filed 157,000 shares of common stock (without par value) to be offered to holders of outstanding shares of the capital stock (par \$10) of Grip Nut Corp. The holders of 95.7% of the outstanding Grip Nut capital stock entered into an agreement with Heli-Coil on Oct. 21, 1959, to exchange their holdings of 103,055 shares of Grip Nut stock for 150,850 shares of Heli-Coil's common stock. Heli-Coil is not obligated to accept less than 100% of the Grip Nut shares, but at its option may do so to a lesser degree, though not less than 80%. It will then issue a number of shares proportionately reduced from the 157,000 which it (Heli-Coil) has registered. **Office**—Danbury, Conn.

Hickerson Bros. Truck Co., Inc.

March 11 (letter of notification) 285,000 shares of common stock. **Price**—At par (\$1 per share). **Proceeds**—To pay existing liabilities; for additional equipment; and for working capital. **Office**—East Tenth Street, P. O. Box 88 Great Bend, Kan. **Underwriter**—Birkenmayer & Co., Denver, Colo. **Offering**—Expected shortly.

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Housatonic Public Service Co.

Oct. 23 filed 76,642 shares of common stock (par \$15) being offered for subscription by common stockholders on the basis of one new share for each five shares held of record Nov. 17, 1959; rights to expire on Dec. 3. **Price**—To be supplied by amendment. **Proceeds**—For construction, including the payment of short-term loans incurred for this purpose. **Office**—33 Elizabeth Street, Derby, Conn. **Underwriters**—Allen & Co., New York, and Bacon, Whipple & Co., Chicago, Ill.

H. W. I. Building Corp.

Nov. 17 (letter of notification) \$300,000 of 6% series D first mortgage bonds maturing serially from 1960 through 1979 to be offered in denominations of \$500. **Price**—At par. **Proceeds**—For construction of a warehouse and working capital. **Address**—P. O. Box 868, Nelson Road, Fort Wayne, Ind. **Underwriter**—None.

Hycon Manufacturing Co.

Aug. 28 filed 126,316 shares of common stock, which were issued to Avco Corp. on Dec. 8, 1958, at \$2.375 per share, and which will now be publicly offered by Avco. **Price**—To be related to the prices prevailing in the over-the-counter market at the time, or times, the stock is sold. **Office**—1030 South Arroyo Parkway, Pasadena, Calif. **Underwriters**—The offering will be made through registered brokers and dealers who are NASD members.

Hydromatics, Inc. (12-7-11)

Oct. 20 filed 105,000 shares of common stock (par \$1), of which 80,000 shares are to be offered for the account of company, and 25,000 shares are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—For working capital. **Office**—Livingston, N. J. **Underwriters**—Paine, Webber, Jackson & Curtis, and Tucker, Anthony & R. L. Day, both of New York.

I C Inc.

June 29 filed 600,000 shares of common stock (par \$1). **Price**—\$2.50 per share. **Proceeds**—To further the corporate purposes and in the preparation of the concentrate and franchising of bottlers, the local and national promotion and advertising of its beverages, and where necessary to make loans to such bottlers, etc. **Office**—704 Equitable Bldg., Denver, Colo. **Underwriters**—Purvis & Co. and Amos C. Sudler & Co., both of Denver, Colo.

Indiana General Corp. (formerly Indiana Steel Products Co.)

Nov. 12 filed 208,270 shares of common stock (par \$1). These shares were issued to holders of the outstanding stock of General Ceramics, pursuant to the terms of the merger of Ceramics into General, which became effective Nov. 16. **Office**—405 Elm Street, Valparaiso, Ind. **Underwriter**—None.

Industrial Leasing Corp.

June 1 (letter of notification) \$200,000 subordinated convertible 6% debentures (\$1,000 denomination) and \$50,000 subordinated convertible 6% debentures (\$500 denomination). **Price**—100% of principal amount. **Proceeds**—For working capital. **Office**—522 S. W. 5th Avenue, Portland 4 Ore. **Underwriter**—May & Co., Portland, Ore. Clearance date was June 9.

Inland Western Loan & Finance Corp.

Sept. 24 filed \$1,000,000 of 6% capital debentures. **Price**—To be supplied by amendment. **Proceeds**—To discharge loans from banks and from the Commercial Life Insurance Co.; to furnish operating capital for subsidiaries; and to establish new subsidiaries or branches of already existing ones. **Office**—10202 North 19th Ave., Phoenix, Ariz. **Underwriter**—The underwriters, if any, will be named by amendment.

Integrand Corp.

Oct. 13 filed 85,000 shares of common stock (par 5c). **Price**—\$4 per share. **Proceeds**—For general corporate purposes, including the redemption of outstanding preferred stock and new plant equipment. **Office**—Westbury, L. I., N. Y. **Underwriter**—DiRoma, Alexik & Co., Springfield, Mass.

Intercontinental Motels, Ltd.

Oct. 7 filed 133,000 shares of common stock (par 10c). **Price**—\$3 per share. **Proceeds**—To be used for working capital in order to enable company to exercise options on motels and/or parcels of land. **Office**—Martinsville, Va. **Underwriter**—G. Everett Parks & Co., Inc., 52 Broadway, New York City. **Offering**—Expected momentarily.

Inter-Island Resorts, Ltd.

Sept. 10 filed 99,000 shares of common stock (par \$3) being offered first to stockholders on the basis of one new share for each four shares held of record Oct. 10, 1959; rights to expire on Nov. 30. **Price**—\$5.50 per share. **Proceeds**—For construction of a new hotel at Kalapaki Bay, on the Island of Kauai. **Office**—305 Royal Hawaiian Ave., Honolulu, Hawaii. **Underwriter**—None.

International Bank, Washington, D. C.

Dec. 29 filed \$5,000,000 of notes (series B, \$500,000, two-year, 3% per unit; series C, \$1,000,000, four-year 4% per unit; and series D, \$3,500,000, 6-year, 5% per unit). **Price**—100% of principal amount. **Proceeds**—For working capital. **Underwriter**—Johnston, Lemon & Co., Washington, D. C. **Offering**—Indefinitely postponed.

Investment Trust for the Federal Bar Bldg.

Aug. 14 filed 500 Beneficial Trust Certificates in the Trust. **Price**—\$2,600 per certificate. **Proceeds**—To supply the cash necessary to purchase the land at 1809-15 H St., N. W., Washington, D. C., and construct an office building thereon. **Office**—Washington, D. C. **Underwriters**—Hodgdon & Co. and Investors Service, Inc., both of Washington, D. C., and Swesnick & Blum Securities Corp.

Investors Counsel, Inc.

Nov. 2 (letter of notification) 300,000 shares of common class A stock (non-voting). **Price**—At par (one cent per share). **Proceeds**—For general corporate purposes. **Office**—20 Exchange Place, New York 5, N. Y. **Underwriter**—None.

Irando Oil & Exploration, Ltd.

April 24 filed 225,000 shares of common stock. **Price**—90 cents per share. **Proceeds**—To defray the costs of exploration and development of properties and for the acquisition of other properties; also for other corporate purposes. **Office**—1950 Broad St., Regina, Sask., Can. **Underwriter**—Laird & Rumball, Regina, Sask., Can.

Israel Development Corp.

Sept. 22 filed 200,000 shares of common stock (par \$25). **Price**—\$27.50 per share, payable in cash or State of Israel Independence Issue or Development Issue bonds. **Proceeds**—For general corporate purposes. **Office**—17 E. 71st Street, New York City. **Underwriter**—None.

J E Plastics Manufacturing Co.

Nov. 12 filed 72,500 shares of common stock (par 10c), of which 42,500 shares are to be offered for the account of the present holders thereof and 30,000 shares represent shares issuable by the company upon the exercise of a like number of warrants to buy the common stock at \$2.50 per share from 11/1/59 to 11/1/61. **Price**—The public offering price will be supplied by amendment. **Proceeds**—For working capital. **Office**—Yonkers, N. Y. **Underwriter**—None.

Jocelyn-Varn 1960 Oil Associates

Sept. 28 filed 100 units of oil and gas exploration agreements. **Price**—\$20,000 per unit. **Proceeds**—For locating, developing, and administering oil and gas producing properties. **Office**—310 KFH Building, Wichita, Kan. **Underwriter**—None.

Johnny-On-The-Spot Central, Inc. (12-15)

Oct. 28 (letter of notification) 30,000 shares of common stock (par 25 cents). **Price**—\$5 per share. **Proceeds**—For general corporate purposes. **Office**—830 Central Ave., Scarsdale, N. Y. **Underwriter**—Richard Bruce & Co., Inc., New York, N. Y.

Jurgensens Co.

Nov. 16 (letter of notification) 65,000 shares of common stock (par \$1). **Price**—\$4.50 per share. **Proceeds**—To retire loans and unsecured installment notes. **Office**—842 E. California Street, Pasadena, Calif. **Underwriters**—Evans MacCormack & Co., Bingham, Walter & Hurry, Inc., and Waggoner & Durst, Inc., Los Angeles, Calif., and Jones, Cosgrove & Miller, Pasadena, Calif.

Kansas Gas & Electric Co. (1/19)

Nov. 20 filed 200,000 shares of common stock (no par). **Proceeds**—For the construction of electric facilities and for other corporate purposes. **Underwriter**—To be determined by competitive bidding. Probable bidders: Merrill Lynch, Pierce, Fenner & Smith Inc., Kidder, Peabody & Co. and White, Weld & Co. (jointly); Eastman Dillon, Union Securities & Co., Glore, Forgan & Co. and Goldman Sachs & Co. (jointly). **Bids**—Expected to be received up to 11 a.m. (EST) on Jan. 19.

Kennesaw Life & Accident Insurance Co.

Nov. 12 filed 331,836 shares of common stock, to be offered to the holders of the outstanding common stock on the basis of one new share for each four shares held. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—165 Luckie Street, Atlanta, Ga. **Underwriter**—The Robinson - Humphrey Co., Inc., Atlanta.

Kentucky Central Life & Accident Insurance Co.

Aug. 28 filed 81,717 shares of common stock, of which Kentucky Finance Co., Inc. will offer its stockholders 51,000 shares. **Price**—Of 80,717 shares, \$115 each; and of 51,000 shares, \$116 each. **Proceeds**—To selling stockholders. **Office**—2306 Bank of the Southwest Bldg., Houston, Texas. **Underwriter**—None.

Kilroy (W. S.) 1960 Co.

June 8 filed \$3,500,000 of Participating Interests under Participant Agreements in the company's 1960 Oil and Gas Exploration Program, to be offered in amounts of \$25,000 or more. **Proceeds**—Acquisition of undeveloped oil and gas properties. **Office**—2306 Bank of the Southwest Bldg., Houston, Texas. **Underwriter**—None.

King's Grant Inn, Inc.

Nov. 9 (letter of notification) 30,000 shares of common stock (par \$1). **Price**—\$10 per share. **Proceeds**—To pay off loans to banks, constructions, purchase of a farm inn and working capital. **Address**—R. F. D. No. 3, Lacomia, N. H. **Underwriter**—Osborne, Clark & Van Buren, Inc., New York, N. Y.

Kittanning Telephone Co., Kittanning, Pa.

Aug. 24 filed 14,000 shares of common stock, being offered by subscription to holders of outstanding common stock on the basis of approximately 0.212 new shares for each share held on Nov. 14, 1959; rights to expire on Dec. 15, 1959. **Price**—\$25 per share. **Proceeds**—In part to repay a bank loan in the amount of \$450,000 representing funds acquired for general modernization, improvement, and expansion. **Underwriter**—None.

Lake Aircraft Corp., Sanford, Me.

Nov. 20 filed 135,000 shares of class A common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—To repay bank indebtedness, for remaining payment on purchase by the company of certain assets of Colonial Aircraft Corp., and for other corporate purposes. **Underwriter**—Mann & Gould, Salem, Mass.

Lance, Inc.

Nov. 9 (letter of notification) 1,400 shares of class A common stock (par \$5) and 2,100 shares of class B common stock (par \$5) to be offered to executives, administrative and supervisory employees of the company in units of two shares of class A and three shares of class B common stock. **Price**—\$13.25 per share. **Proceeds**—For

working capital. **Office**—1300 S. Blvd., Charlotte, N. C. **Underwriter**—None.

Land Bank of France (12-9)

Nov. 18 filed \$50,000,000 of guaranteed external loan bonds due Dec. 15, 1979. The bonds are to be unconditionally guaranteed as to payment of principal and interest by the Republic of France. The bonds will not be redeemable prior to Dec. 15, 1969 except by operation of the sinking fund, which will begin in 1964 and is designed to retire the entire issue by maturity. **Price**—To be supplied by amendment. **Proceeds**—The net dollar proceeds will be added to the foreign exchange reserves of the Republic of France. Application will be made to list these bonds on the New York Exchange. **Underwriters**—Morgan Stanley & Co. and Lazard Freres & Co., both of New York.

Life Insurance Co. of Florida (11-30-12-4)

Sept. 28 filed 203,476 shares of common stock (par \$1). **Price**—\$4.50 per share. **Proceeds**—For expansion. **Office**—2546 S. W. 8th St., Miami, Fla. **Underwriter**—Plymouth Bond & Share Corp., Miami.

Liquid Veneer Corp.

Nov. 16 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—211 Ellicot Street, Buffalo, N. Y. **Underwriter**—B. D. McCormack Securities Corp., New York, N. Y.

M & S Oils Ltd.

May 11 filed 390,000 shares of common stock. **Price**—80 cents per share. **Proceeds**—For exploration, development and acquisitions. **Office**—5 Cobbold Block, Saskatoon, Saskatchewan, Canada. **Underwriter**—Cumberland Securities Ltd., Regina, Saskatchewan, Canada.

Magna-Bond, Inc.

Nov. 9 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—1718 S. 6th Street, Camden, N. J. **Underwriter**—American Diversified Securities, Inc., 1028 Connecticut Avenue, N. W., Washington 6, D. C.

Magnuson Properties, Inc.

June 29 filed 500,000 shares of class A common stock (amended on Aug. 24 to 150,000 shares of 6 1/2% cumulative convertible preferred stock, par \$10), and 150,000 shares of class A common stock, par \$1, with common stock purchase warrants. Each share of class A common stock carries one warrant entitling the registered holder to purchase one share of such common stock at an initial price of \$11 per share. **Price**—For preferred, at par; and for class A, \$10.10 per share. **Proceeds**—\$291,099 is to be expended during the period ending Aug. 31, 1960 for mortgage payments and releases; \$465,000 will be paid on notes acquired by members of the Magnuson family in the transfers of subsidiaries and properties to the company; \$106,000 will be used to close certain options and purchase contracts covering lands in the Melbourne-Cape Canaveral area; the balance will be added to the general funds of the company and used for general corporate purposes. **Office**—20 S. E. 3rd Ave., Miami, Fla. **Underwriter**—Blair & Co. Inc., New York. **Offering**—Expected this Fall.

Manchester Insurance Management & Investment Corp.

Oct. 22 (letter of notification) 100,000 shares of common stock (par \$1) to be offered for subscription to stockholders at the rate of one share for each two shares held, and the remainder to the public. **Price**—To stockholders, \$2.70 per share; to the public, \$3 per share. **Proceeds**—To pay a note, purchase land and to construct a building. **Office**—9929 Manchester Road, St. Louis 22, Mo. **Underwriter**—None.

Mayfair Markets

Oct. 1 filed 301,177 shares of common stock (par \$1), to be offered to holders of such stock on the basis of one new share for each five shares held Nov. 13. Rights are scheduled to expire in February. **Price**—\$10 per share. **Proceeds**—For general corporate purposes, including expansion and working capital. **Office**—4383 Bandini Blvd., Los Angeles, Calif. **Underwriter**—None.

Merry Brothers Brick & Tile Co. (12-1)

Oct. 26 filed 160,000 shares of common stock (par \$2.50). **Price**—\$7.80 per share. **Proceeds**—For new production facilities. **Office**—415 Masonic Bldg., Augusta, Ga. **Underwriter**—Johnson, Lane, Space Corp., Atlanta, Ga.

Micronaire Electro Medical Products Corp. (12-3-4)

Oct. 16 filed 200,000 shares of common stock (par 10 cents) and 50,000 one-year warrants for the purchase of such stock at \$3 per share, to be offered in units of 100 shares of common stock and 25 warrants. **Price**—\$275 per unit. **Proceeds**—For general corporate purposes, including the discharge of indebtedness, the expansion of sales efforts, and for working capital. **Office**—79 Madison Avenue, New York City. **Underwriter**—General Investing Corp., New York.

Microwave Electronics Corp.

July 2 filed \$500,000 of 10-year 5% subordinated debentures due July 1, 1969 together with 250,000 shares of common stock (par 10 cents) to be offered in units of \$10,000 principal amount of debentures and 5,000 common shares. An additional 138,000 shares may be issued in connection with the company's restricted stock option plan. **Price**—\$10.500 per unit. **Proceeds**—To purchase machinery, equipment and other fixed assets, for operating expenses, and the remainder for working capital. **Office**—4061 Transport St., Palo Alto, Calif. **Underwriter**—None. **Financial Adviser**—Hill Richards & Co., Inc., Los Angeles, Calif. Statement effective Oct. 26.

Mid-America Minerals, Inc.

Nov. 16 filed 400,000 shares of class A common stock (par \$1). **Price**—\$5 per share. **Proceeds**—For general

corporate purposes, including the reduction of indebtedness, acquisition of properties, and additional working capital. **Office**—500 Mid-America Bank Building, Oklahoma City, Okla. **Underwriter**—None.

Middlesex Water Co. (12/2)

Oct. 30 filed 29,534 shares of common stock, to be offered to holders of the outstanding preferred and/or common stock of record Dec. 2 on the basis of one new share for each three preferred or common shares then held, with a 14-day standby. **Price**—To be supplied by amendment. **Proceeds**—To repay bank loans incurred for construction purposes, with the balance to be used for general corporate purposes. **Office**—52 Main St., Woodbridge, N. J. **Underwriter**—Kidder, Peabody & Co., Inc., New York.

Midwestern Financial Corp. (12/14-18)

Nov. 9 filed 250,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To pay the \$1,360,000 balance to Majestic Mortgage Co. due in connection with the issuing company's acquisition of all of the outstanding stock of Majestic Savings & Loan Association, with about \$650,000 to be used for capital contributions to its savings and loan associations and for loans to other subsidiaries, \$51,000 to be used to repay principal and interest on a short-term bank loan, and \$55,000 to be used as additional working capital. **Office**—2015 13th Street, Boulder, Colo. **Underwriters**—W. R. Staats & Co., Los Angeles, Calif., and Boettcher & Co. and Bosworth, Sullivan & Co., Inc., both of Denver, Colo.

Mintran Corp. (12/7-11)

Oct. 30 (letter of notification) 150,000 shares of common stock (par one cent). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—5 Oliver Street, Newark, 2, N. J. **Underwriter**—Pleasant Securities Co., 392 Broad Street, Newark, N. J.

Missouri Power & Light Co. (12/9)

Oct. 29 filed \$4,000,000 of first mortgage bonds, due 1989. **Proceeds**—To be added to general funds, to be used to retire certain short-term bank loans incurred in connection with the company's construction program. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; The First Boston Corp.; White, Weld & Co. **Bids**—Expected to be received up to 11 a.m. (EST) on Dec. 9.

Mohawk Airlines Inc.

Nov. 9 filed \$3,500,000 of 6% convertible subordinated debentures, due 1974, \$1,917,500 of which are to be offered in exchange for a like amount of the company's outstanding 5 1/2% convertible subordinated debentures, due 1966. The remainder, plus any not taken in the exchange offer, are to be publicly offered. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including debenture redemption, airplane equipment, and working capital. **Office**—Utica, N. Y. **Underwriter**—Dempsey-Tegeler & Co., St. Louis, Mo.

Mohawk Business Machines Corp. (12/7-11)

Oct. 29 filed \$600,000 of 6% 10-year subordinated convertible debentures, due 1969, and 30,000 outstanding shares of common stock (par 40 cents). **Price**—For the debentures, 100% of principal amount; for the common stock, at a price to be related to the market. **Proceeds**—To liquidate indebtedness in the amount of \$150,000, with the remainder to purchase new equipment and machinery and be used as working capital. **Office**—944 Halsey Street, Brooklyn, N. Y. **Underwriter**—Myron A. Lomasney & Co., New York.

Montgomery Mortgage Investment Corp.

Oct. 16 filed \$3,000,000 of second mortgage notes and accompanying repurchase agreements, to be offered in \$8,000 units. **Price**—From \$2,000 to \$4,000 per unit. **Proceeds**—To purchase other second trust notes and to maintain a reserve for repurchase of notes under its repurchase agreements. **Office**—11236 Georgia Avenue, Silver Spring, Md. **Underwriter**—There is no underwriter as such, but Adrienne Investment Corp., an affiliate of the issuing company, will act as sales agent, for which it will receive a selling commission of 7%.

Mortgage Guaranty Insurance Corp.

Sept. 23 filed 40,000 shares of common stock (par \$10) in a joint registration with Guaranty Insurance Agency, Inc., which filed 10,000 shares of its own common stock (par \$5). **Price**—\$115 per unit of four shares of Mortgage common and one share of Guaranty common. **Proceeds**—Mortgage will use its proceeds to rexpansion; Guaranty will use its proceeds for additional working capital. **Office**—(of both firms) 606 West Wisconsin Ave., Milwaukee, Wis.

Motel Co. of Roanoke, Inc.

Oct. 28 (letter of notification) 9,000 shares of common stock (par 20 cents). **Price**—At-the-market. **Proceeds**—To go to selling stockholders. **Office**—144 S. Jefferson St., Roanoke, Va. **Underwriter**—None.

Munston Electronic Manufacturing Corp.

Nov. 9 (letter of notification) 50,000 shares of common stock (par 10 cents). **Price**—\$6 per share. **Proceeds**—For general corporate purposes. **Office**—Beech Street, Islip, N. Y. **Underwriter**—Heft, Kahn & Infante, Inc., Hempstead, N. Y. **Offering**—Expected in a couple of weeks.

Mutual Credit Corp.

Oct. 6 (letter of notification) \$300,000 of 6 1/2% convertible subordinated debentures, series A, due Oct. 1, 1969. Debentures are convertible at any time through Oct. 1, 1968 into class A non-voting common stock (par \$5) at the rate of 100 shares of such stock for each \$500 of debentures converted. **Price**—At face amount. **Proceeds**—For the general funds of the company. **Office**—c/o Raymond F. Wentworth, 6 Milk St., Dover, N. H. **Underwriter**—Eastern Investment Corp., Manchester, N. H.

Narda Microwave Corp.

June 16 filed 50,000 shares of common stock (par 10 cents) and 50,000 warrants to be offered in units, consisting of one share of common stock with attached warrant entitling the holder to purchase one additional share. The statement also includes an additional 10,000 shares of common stock reserved for issuance to key employees pursuant to options. **Price**—To be supplied by amendment. **Proceeds**—To be used to retire bank loans. **Underwriter**—Milton D. Blauner & Co., Inc., New York. Indefinitely postponed.

National Bellas Hess, Inc.

Oct. 27 filed \$5,318,800 of convertible subordinated debentures, due Oct. 1, 1984, to be offered to common stockholders on the basis of \$100 of debentures for each 50 shares held on or about Nov. 20, 1959; rights to expire on or about Dec. 8. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including the possible increase of investment in the issuing company's life insurance subsidiary. **Office**—14th Avenue and Swift Street, North Kansas City, Mo. **Underwriter**—Stern Bros. & Co., Kansas City, Mo.

National Citrus Corp.

April 20 (letter of notification) 150,000 shares of common stock. **Price**—At par (\$2 per share). **Proceeds**—For new equipment, inventory and working capital. **Address**—P. O. Box 1658, Lakeland, Fla. **Underwriter**—R. F. Campeau Co., Inc., Detroit, Mich. Statement to be amended.

National Industrial Minerals Ltd.

Aug. 4 filed 150,000 shares of common stock (no par). **Price**—\$1 per share. **Proceeds**—To retire indebtedness for construction of plant and for other liabilities, and the remainder will be used for operating capital. **Office**—Regina, Saskatchewan, Canada. **Underwriter**—Laird & Rumball Ltd., Regina, Saskatchewan, Canada.

National Motels, Inc.

Oct. 23 (letter of notification) 3,500 shares of common stock (no par). **Price**—\$75 per share. **Proceeds**—For guarantee of a lease of Howard Johnson Motor Lodge in Prince Georges County, Md., operating expenses and acquisition of a third motel. **Office**—59 S. Park Avenue, Longmeadow, Mass. **Underwriter**—None.

National Munsey Co.

Sept. 28 filed 293 limited partnership interests. **Price**—\$5,000 per unit. **Proceeds**—To purchase land and erect buildings thereon. **Office**—535 Fifth Avenue, New York City. **Underwriter**—Tenney Securities Corp. **Offering**—Expected this month.

National Standard Electronics, Inc.

Sept. 25 (letter of notification) 300,000 shares of common stock (par 10 cents). **Price**—\$1 per share. **Proceeds**—For general corporate purposes. **Underwriter**—Palombi Securities Co., Inc., New York City. **Offering**—Expected any day.

National Video Corp. (11/30-12/11)

Oct. 19 filed 283,307 shares of class A stock (par \$1). Each certificate for class A shares will bear an endorsement evidencing an interest in a Trust which will hold all of the outstanding common stock of Rico Electronics, Inc., a Puerto Rican manufacturing company affiliated with National Video Corp. **Price**—To Be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—Chicago, Ill. **Underwriter**—Bache & Co., New York.

New England Power Co. (12/9)

Nov. 2 filed 100,000 shares of cumulative preferred stock (par \$100). **Proceeds**—To reduce indebtedness. **Underwriter**—To be determined by competitive bidding. Probable bidders: Lehman Brothers; Equitable Securities Corp.; Kidder, Peabody & Co.; Lee Higginson Corp., and White, Weld & Co. (jointly); Merrill Lynch, Pierce, Fenner & Smith Inc., and Eastman Dillon, Union Securities & Co. (jointly). **Bids**—Expected to be received up to 11 a.m. (EST) on Dec. 9.

New York State Electric & Gas Corp.

Oct. 21 filed 466,961 shares of common stock, (no par), being offered to holders of outstanding common stock of record Nov. 20 on the basis of one new share for each 15 shares then held. The rights are scheduled to expire Dec. 7. **Price**—\$25.50 per share. **Proceeds**—To discharge short-term obligations incurred for construction, with the balance to be applied to expenditures for construction. **Office**—Ithaca, N. Y. **Underwriters**—The First Boston Corp., Lehman Brothers, Wertheim & Co. and Merrill Lynch, Pierce, Fenner & Smith Inc.

North Carolina Telephone Co.

Sept. 4 filed 576,405 shares of common capital stock, to be offered for subscription by holders of outstanding stock in the ratio of two new shares for each five shares held. **Price**—\$2 per share. **Proceeds**—To reduce indebtedness with the balance, if any, to be used as working capital. **Office**—Matthews, N. C. **Underwriter**—One or more security dealers will be offered any shares not subscribed for at \$2 per share.

Northeastern Gas, Inc.

Nov. 9 (letter of notification) 7,863 shares of common stock. **Price**—At par (\$25 per share). **Proceeds**—To purchase material and for working capital. **Office**—2018 S. Oliver, Wichita, Kan. **Underwriter**—None.

Nova-Tech, Inc.

Nov. 4 (letter of notification) 120,000 shares of common stock (no par). **Price**—\$2 per share. **Proceeds**—For development, purchase, parts for production, and additional working capital. **Office**—1721 Sepulveda Blvd., Manhattan Beach, Calif. **Underwriter**—Holton, Henderson & Co., Los Angeles, Calif.

Oak Valley Sewerage Co. (11/30-12/4)

June 30 (letter of notification) \$145,000 of 5 1/2% first mortgage bonds series of 1958. **Price**—At par. **Proceeds**—To repay to Oak Valley, Inc. a portion of the cost of construction of sewerage collection and disposal system

and to pay the costs and expenses of financing. **Office**—330 Main St., Mantua, N. J. **Underwriter**—Bache & Co., Philadelphia, Pa.

• Oak Valley Water Co. (11/30-12/4)

June 30 (letter of notification) \$125,000 of 5 1/2% first mortgage bonds series of 1958. **Price**—At par. **Proceeds**—To repay Oak Valley, Inc. a portion of the cost of construction of the water supply and distribution system; to pay the cost of a new 12 inch well to increase the company's supply of water; and to pay the costs and expenses of financing. **Office**—330 Main St., Mantua, N. J. **Underwriter**—Bache & Co., Philadelphia, Pa.

Occidental Petroleum Corp.

Oct. 29 filed 615,854 shares of common stock (par 20 cents), 307,927 shares of which are to be offered for subscription by holders of outstanding common stock at the rate of one new share for each 10 shares held. The remaining shares are to be offered to a group of individuals, not as yet named, who have agreed to purchase not less than 307,925 shares, and will also be offered shares not bought by the holders of the outstanding common. **Price**—To be supplied by amendment. **Proceeds**—For drilling, exploration, development, and to purchase an interest in Parker Petroleum Co. **Office**—8255 Beverly Boulevard, Los Angeles, Calif. **Underwriter**—None.

• Oil, Gas & Minerals, Inc.

April 2 filed 260,000 shares of common stock (par 35 cents). **Price**—\$2 per share. **Proceeds**—To retire bank loans and for investment purposes. **Office**—513 International Trade Mart, New Orleans, La. **Underwriter**—Assets Investment Co., Inc., New Orleans, La. The SEC "stop order" hearing has been postponed from Nov. 23 to Dec. 23.

Ovitron Corp., Detroit, Mich.

Oct. 27 filed 150,000 shares of common stock (par one cent). **Price**—\$6 per share. **Proceeds**—For research and working capital. **Underwriter**—Sutro Bros. & Co., New York. **Offering**—Expected sometime after Dec. 1.

Oxford Chemical Corp. (11/30-12/4)

Oct. 22 filed 227,500 shares of class A common stock (par 25 cents), of which 35,000 shares are to be offered first to employees. Any shares not so purchased plus an additional 72,500 shares are to be publicly offered. The remaining 120,000 shares, representing outstanding stock, are also to be publicly offered. **Price**—To employees, \$4.55 per share; to the public, \$5 per share. **Proceeds**—For general funds. **Office**—166 Central Ave., S. W., Atlanta, Ga. **Underwriter**—Johnson, Lane, Space Corp., Atlanta, Ga.; Francis I. duPont & Co., New York; and The Robinson-Humphrey Co., Inc., Atlanta, Ga.

Pacific Uranium Mines Co.

Oct. 20 filed \$3,000,000 of 6% secured notes, 675,000 common stock purchase warrants, and 675,000 shares of common stock. \$1,600,000 of the notes and 360,000 warrants are to be offered to holders of \$1,600,000 of outstanding notes. The remaining \$1,400,000 of new notes and 315,000 warrants are to be offered to American Securities Corp., acting on behalf of their clients, for a total sum of \$1,344,000 for the notes and \$56,000 for the warrants.

• Palomar Mortgage Co. (12/7-11)

Nov. 13 filed \$750,000 of 15-year 7% subordinated sinking fund debentures, due 1974, with common stock warrants attached, and 30,000 shares of common stock (\$1 par), to be offered in units of \$1,000 principal amount of debentures with a warrant entitling the holder to buy 100 shares of common before 11/30/62. **Prices**—To be supplied by amendment. **Proceeds**—To be loaned to home builders and individual borrowers in connection with real estate. **Office**—4026 30th Street, San Diego, Calif. **Underwriter**—J. A. Hogle & Co., Salt Lake City, Utah.

Pantase Co.

Aug. 28 filed \$2,700,000 of 6% subordinated sinking fund debentures, due Oct. 15, 1974 (with warrants attached entitling the holder to purchase 50 shares of common stock of the issuing company for each \$500 of debentures). **Price**—100% and accrued interest from Oct. 15. **Proceeds**—For construction, equipping, and placing in operation of a new plant, with the balance to be used for general corporate purposes. **Office**—26 Jefferson St., Passaic, N. J. **Underwriter**—Blair & Co. Inc., New York. **Offering**—Temporarily postponed.

Pathé News, Inc.

Sept. 17 filed 400,000 shares of common stock (par 10 cents) with warrants to purchase an additional 100,000 common shares at \$3.25 per share. **Price**—\$3.75 per share, with warrants. **Proceeds**—For general corporate purposes, including the addition of working capital, the reduction of indebtedness, and the provision of the \$173,000 cash required upon the exercise of an option to purchase the building at 245-249 W. 55th St., New York. **Office**—245 W. 55th Street, New York. **Underwriter**—Hilton Securities, Inc., formerly Chauncey, Walden, Harris & Freed, Inc., New York. **Offering**—Expected in about 30 days.

Perrine Industries, Inc. (12/15)

Oct. 26 filed \$1,500,000 of 20-year convertible subordinated debentures due 1979, to be offered in units of \$500 and \$1,000. **Price**—At par. **Proceeds**—To be used to establish two new plants in the midwest and southeast industrial areas; to spend \$350,000 to equip these new plants; \$150,000 to further equip and improve the company's Brooklyn plant; and \$600,000 will be used to retire corporate indebtedness. **Underwriter**—S. D. Fuller & Co., New York.

Petroleum Projects

Oct. 13 filed \$1,500,000 of participations in oil and gas exploratory fund. **Price**—The minimum participation

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will cost \$10,000. **Office**—Madison, N. J. **Underwriter**—Mineral Projects Co., Ltd.

• **Piedmont Natural Gas Co., Inc.**

Oct. 22 filed 36,237 shares of cumulative convertible preferred stock (without par value) being offered to common stockholders of record Nov. 20, 1959, on the basis of one new share of preferred stock for each 35 of common stock then held; rights to expire on Dec. 7. **Price**—\$100 per share (flat). **Proceeds**—For repayment of notes incurred for construction program. **Underwriter**—White, Weld & Co., New York.

—To be supplied by amendment. **Proceeds**—For repayment of notes incurred for construction program. **Underwriter**—White, Weld & Co., New York.

Pilgrim National Life Insurance Co. of America
Sept. 17 filed 100,000 shares of common stock (par \$1), of which 55,000 shares are to be offered first to stockholders of record Aug. 31, 1959, and 45,000 shares (minimum) are to be offered to the public, which will also be offered any shares unsubscribed for by said stockholders. **Price**—\$5 per share. **Proceeds**—For general corporate purposes, possibly including the enabling of the issuing company to make application for licenses to conduct its insurance business in States other than Illinois, the sole State in which it is presently licensed. **Office**—222 W. Adams Street, Chicago, Ill. **Underwriter**—None. Statement effective Nov. 4.

• **Porter-Cable Machine Corp.**

Oct. 23 (letter of notification) 10,910 shares of common stock (par \$10) to be offered in exchange for all of the outstanding stock of Rototiller, Inc. The exchange offer expires at 5 p.m. (EST) on Dec. 1, 1959. **Office**—700 Marcus St., Syracuse, N. Y. **Underwriter**—None.

• **Preferred Underwriters, Inc.**

Nov. 13 (letter of notification) 60,000 shares of common stock (par \$1). **Price**—\$5 per share. **Proceeds**—For working capital. **Office**—1020 Virginia Street, Seattle, Wash. **Underwriter**—None.

• **Producers Fire & Casualty Co., Mesa, Ariz.**

March 31 filed 400,000 shares of common stock to be offered for subscription by holders of stock purchase rights acquired in connection with life insurance policies issued by Dependable Life Insurance Co. and to certain agents and brokers of Producers Fire & Casualty Co. **Price**—\$5 per share. **Proceeds**—For working capital. **Underwriter**—None.

• **Prudential Commercial Corp.**

Oct. 21 (letter of notification) 150,000 shares of common stock (par one cent). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—City of Dover, County of Kent, Del. **Underwriter**—All State Securities, Inc., 80 Wall Street, New York, N. Y.

• **Puerto Rico Industries, Inc.**

Oct. 15 filed 48,500 shares of class A common stock, (par \$1), 200,000 shares of class B common stock (par \$1) and \$388,000 of 6% subordinated debentures, due July 1, 1971. With the exception of 151,500 shares of class B common allocated to the organizers of the company at par, the securities are to be offered to the public in units of \$4,000 of debentures, 500 class A shares, and 500 class B shares. **Price**—\$5,000 per unit. **Proceeds**—For investment in the securities of its subsidiary, Puerto Rico Meat Packing Co., Inc., which will use the funds, estimated at \$600,000, as operating capital. **Address**—P. O. Box No. 622, Little Rock, Ark. **Underwriter**—None.

• **Rad-O-Lite, Inc.**

July 8 filed 300,000 shares of common stock (par 25¢). **Price**—\$1.50 per share. **Proceeds**—For general corporate purposes. **Office**—1202 Myrtle St., Erie, Pa. **Underwriter**—John G. Cravlin & Co., New York. **Offering**—Expected in a couple of weeks.

• **Radiant Lamp & Electronics Corp.**

Sept. 4 filed \$250,000 of 6% ten-year subordinated convertible sinking fund debentures, series II, due Oct. 15, 1969, and 120,000 shares of class A stock (par 10 cents). **Price**—For debentures, 100% of principal amount; for stock, \$5 per share. **Proceeds**—To acquire Radiant Lamp Corp., of Newark, N. J., with the balance to be used as working capital. **Office**—40 Washington Place, Kearney, N. J. **Underwriter**—Amos Treat & Co., Inc., New York. Statement was withdrawn on Nov. 10.

• **Realty Investment Associates, Inc.**

Oct. 30 (letter of notification) 3,000 shares of capital stock with a minimum subscription of 50 shares and a maximum of 500 shares. **Price**—At par (\$100 per share). **Proceeds**—For working capital. **Office**—1104 N. Main St., Randolph, Mass. **Underwriter**—None.

• **Red Fish Boat Co. (12/8)**

Oct. 22 (letter of notification) 400,000 shares of class A common stock (par 10 cents). **Price**—75 cents per share. **Proceeds**—To pay mortgages, accounts payable, purchase raw materials, expand production facilities and expansion of sales program. **Business**—Manufactures fiberglass boats. **Address**—P. O. Box 610 Clarksville, Texas. **Underwriter**—R. A. Holman & Co., Inc., New York, N. Y.

• **Renewal Guaranty Corp.**

Oct. 28 (letter of notification) 100,000 shares of common stock (par \$1). **Price**—\$3 per share. **Proceeds**—For working capital. **Office**—First National Bank Bldg., Suite 2323, Denver 2, Colo. **Underwriter**—Columbine Securities Corp., Denver, Colo.

• **Reserve Insurance Co., Chicago, Ill.**

Oct. 20 filed 110,837 shares of capital stock, of which 62,676 are to be sold for the company's account and 48,161 shares are to be sold for the account of certain selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—To be added to the general funds of the company to enable it to finance a larger volume of underwriting and to expand its area of operations. **Un-**

derwriter

—A. G. Becker & Co. Inc., Chicago, Ill. This offering will not be made in New York State. **Offering**—Postponed indefinitely.

• **Revere Fund, Inc., Philadelphia, Pa.**

Nov. 10 filed 250,000 shares of capital stock (par \$1). **Price**—\$13.50 per share. **Proceeds**—For investment. **Underwriter**—Revere Management Co., Inc. **Investment-Advisor**—Revere Advisory, Inc.

• **Revlon, Inc.**

Nov. 23 filed 179,145 shares of common stock (par \$1) to be offered to employees of the company and its subsidiaries under the company's executive stock option plan. **Office**—666 Fifth Avenue, New York City. **Underwriter**—None.

• **Ridall Corp.**

Nov. 3 (letter of notification) 100,000 shares of common stock. **Price**—At par (\$1 per share). **Proceeds**—To purchase a barge, mobile incinerators, working capital, etc. **Office**—85 Centre St., Roxbury, Mass. **Underwriters**—Three company officials.

• **Rosemount Engineering Co.**

Oct. 2 (letter of notification) 22,609 shares of common stock (par 75 cents) of which 7,799 shares are to be offered to the employees of the company and the remainder to the public. **Price**—To employees, \$12.83 per share; to the public, \$13.50 per share. **Proceeds**—To pay outstanding bank loans and for working capital. **Office**—4900 W. 78th St., Minneapolis, Minn. **Underwriter**—White, Weld & Co., Minneapolis.

• **Roulette Records, Inc.**

Aug. 27 filed 330,000 shares of common stock (one cent), of which 300,000 shares are to be publicly offered. **Price**—\$3.50 per share. **Proceeds**—For general corporate purposes, including moving to new quarters and installing executive offices and sound studio facilities therein, acquiring technical equipment and machinery, and adding to working capital. **Office**—659 10th Avenue, New York. **Underwriter**—Hilton Securities, Inc., 580 Fifth Avenue, New York. **Offering**—Expected in three or four weeks.

• **St. Regis Paper Co.**

Nov. 12 filed 267,325 shares of common stock (par \$5) to be offered in exchange for the outstanding common stock of Schmidt & Ault Paper Co. on the basis of 4 1/4 St. Regis shares for each Schmidt & Ault share. **Office**—150 E. 42nd Street, New York City.

• **Star 20 20 Sales Co.**

Nov. 12 (letter of notification) Pre-organization fractional interests in an aggregate amount of \$300,000. **Price**—\$24 per gross. **Proceeds**—For purchase of 20/20 from the manufacturing company and for advertising to promote the sale and distribution of same. **Office**—812 Mayo Building, Tulsa, Okla. **Underwriter**—None.

• **Howard W. Sams & Co. (12/2)**

Oct. 21 filed 88,000 shares of common stock (par \$1), of which 50,000 shares are to be offered for the account of the issuing company, and 38,000 shares, representing outstanding stock, are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—To be used as working capital and to reduce indebtedness. **Office**—1720 East 38th St., Indianapolis, Ind. **Underwriters**—Indianapolis Bond & Share Corp. and Kiser Cohn, & Shumaker, Inc., both of Indianapolis, and Walston & Co., Inc., of New York City.

• **Savoy Industries, Inc.**

Oct. 29 (letter of notification) 23,412 shares of common stock (par 25 cents), of which 12,300 shares will be offered to five former stockholders in exchange for outstanding capital stock of Rex Bassett, Inc.; 11,112 shares will be issued upon conversion, if any, of convertible debentures. **Price**—\$9 per share. **Office**—416 Enterprise Bldg., Tulsa, Okla. **Underwriter**—None.

• **Scalco Controls, Inc.**

Sept. 23 (letter of notification) 240,000 shares of common stock (par 10 cents). **Price**—\$1.25 per share. **Proceeds**—For research and development; increase of plant facilities; sales and training program; sales promotion and for general corporate purposes. **Office**—P. O. Box 41, 450 Cooper St., Delanco, N. J. **Underwriter**—Albion Securities Co., Inc., 11 Broadway, New York 4, N. Y.

• **Scott-Mattson Farms, Inc. (12/8-9)**

Oct. 27 filed 67,500 shares of outstanding common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—Professional Bldg., Ft. Pierce, Fla. **Underwriter**—R. S. Dickson & Co., Charlotte, N. C.

• **Seligman & Latz, Inc. (11/30-12/4)**

Oct. 28 filed 250,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Business**—The company operates 259 beauty salons in leased premises in leading department and specialty stores. **Underwriter**—F. Eberstadt & Co., New York.

• **Shield Chemical Ltd.**

Sept. 8 (letter of notification) 95,000 shares of capital stock (par 10 cents). **Price**—\$1.50 per share. **Proceeds**—To purchase and install manufacturing equipment; control and test equipment; advertising and for working capital. **Office**—17 Jutland Road, Toronto, Canada. **Underwriter**—Peters, Writer & Christensen, Inc., Denver, Colorado.

• **Sottile, Inc. (Formerly South Dade Farms, Inc.)**

July 29 filed 2,000,000 shares of common stock (par \$1), of which 1,543,000 shares are to be issued and sold for the account of the company, and 457,000 shares, representing outstanding stock, to be sold for the accounts of certain selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—To retire 70% of the common stock outstanding at the date of the stock offering; to invest in the capital stocks of six of the company's

seven bank subsidiaries; to repay a bank loan of \$6,400,000; to add to working capital; to retire certain long-term indebtedness; and to develop citrus groves. **Office**—250 South East First Street, Miami, Fla. **Underwriter**—Bear, Stearns & Co., New York. **Offering**—Indefinite.

• **Southern Frontier Finance Co.**

Aug. 11 filed 1,300,000 shares of common stock (par 50 cents). **Price**—\$1 per share. **Proceeds**—For working capital and to be used for the purchase of receivables covering the installment financing of consumer products or other types of financing in which the company may engage. **Office**—615 Hillsboro St., Raleigh, N. C. **Underwriter**—None, but the company officials, who are making the offering, may pay a 10% commission to dealers in connection with the sale of their shares. Statement effective Oct. 15.

• **Southern Growth Industries, Inc.**

Nov. 12 filed 963,000 shares of common stock (par \$1). **Price**—\$5 per share. **Proceeds**—For investment. **Office**—Greenville, S. C. **Underwriter**—Capital Securities Corp., on a "best efforts" basis, with a commission of 50 cents per share.

• **Southwestern Investment Co.**

Nov. 2 filed 225,000 shares of common stock, of which 15,000 shares are to be offered to employees of the issuing company and its subsidiaries, and 210,000 shares represent outstanding stock held by previous stockholders of Southwest Acceptance Co., who may offer their shares. **Price**—At market. **Office**—Amarillo, Texas. **Underwriter**—None.

• **Standard Beryllium Corp.**

Sept. 3 (letter of notification) 200,000 shares of common stock (par one cent). **Price**—\$1.50 per share. **Proceeds**—For working capital and general corporate purposes. **Office**—150 E. 43rd St., New York 17, N. Y. **Underwriter**—R. G. Williams & Co., Inc., New York, N. Y.

• **State Industries**

Oct. 5 filed \$500,000 of 6% convertible subordinated debentures, due Oct. 1, 1974. **Price**—At 100% of principal amount. **Proceeds**—For general corporate purposes, including the purchase and installation of a modern paint plant, and the purchase and installation of new tube mill equipment. **Office**—4019 Medford St., Los Angeles, Calif. **Underwriter**—John Keenan & Co., Inc., Los Angeles.

• **Stelling Development Corp.**

June 8 (letter of notification) 300,000 shares of common stock (par one cent). **Price**—\$1 per share. **Proceeds**—For working capital and general corporate purposes. **Office**—305 Morgan St., Tampa 2, Fla. **Underwriter**—Stanford Corp., Washington, D. C.

• **Sterling Industrial Development Corp.**

Nov. 12 (letter of notification) 1,000 shares of common stock (no par). **Price**—\$300 per share. **Proceeds**—To pay off an amount owed on land and for working capital. **Office**—3151 N. Washington Blvd., Arlington 7a. **Underwriter**—None.

• **Superior Manufacturing & Instrument Corp. (12/2)**

Oct. 12 (letter of notification) 30,000 shares of common stock (par 50 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—154-01 Barclay Ave., Flushing 55, N. Y. **Business**—Electronics. **Underwriter**—D. A. Lomasney & Co., New York, N. Y.

• **Supermarket Service, Inc.**

Oct. 14 (letter of notification) 9,000 shares of common stock (no par). **Price**—\$11.50 per share. **Proceeds**—For working capital. **Office**—103 E. Main St., Plainville, Conn. **Underwriter**—E. T. Andrews & Co., Hartford, Conn.

• **Talcott (James), Inc. (12/7-12)**

Nov. 12 filed \$15,000,000 of senior notes due 1979 and \$7,500,000 of capital notes due 1979 and convertible into common stock on or before Dec. 1, 1969. **Price**—To be supplied by amendment. **Proceeds**—For additional working capital. **Underwriters**—F. Eberstadt & Co. and White, Weld & Co., both of New York.

• **Tasti-Cup Coffee Corp.**

Nov. 9 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$1.50 per share. **Proceeds**—For general corporate purposes. **Office**—30 Main Street, Brooklyn 1, N. Y. **Underwriter**—None.

• **Telechrome Manufacturing Corp.**

Nov. 16 filed \$750,000 of 6% convertible subordinated debentures, due 1969. **Price**—At 100% of principal amount. **Proceeds**—For general corporate purposes including expansion and debt reduction. **Office**—Amityville, L. I., N. Y. **Underwriters**—Amos Treat & Co., Inc., and Truman, Wasserman & Co., Inc., both of New York City. **Offering**—Expected in January, 1960.

• **Texas Gas Transmission Corp.**

Nov. 24 filed 30,000 shares of common stock (par \$5) to be offered under the company's Stock Option Plan for Key Employees of the corporation and its subsidiary, Texas Gas Exploration Corp.

• **(The) T Transportation Plan, Inc.**

Oct. 7 filed \$600,000 of 7% convertible subordinated debentures, due November, 1969, 60,000 shares of common stock (par one cent) and 30,000 common stock purchase warrants, to be offered in units consisting of \$100 of debentures, 10 common shares, and 5 warrants. **Price**—\$150 per unit. **Proceeds**—For general corporate purposes, including working capital. **Office**—120 Broadway, New York City. **Underwriter**—Ross, Lyon & Co., Inc., New York.

• **Thomas Industries, Inc.**

Nov. 19 filed 13,250 shares of cumulative preferred stock, \$5 series, \$100 par value, to be issued to the shareholders of Des Plaines Manufacturing Co., formerly known as Benjamin Electric Manufacturing Co. Thomas has acquired the assets and assumed certain liabilities of

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Benjamin Electric, and upon its dissolution will issue the preferred stock now registered. **Office**—410 So. 3rd St., Louisville, Ky. **Underwriter**—None.

Timeplan Finance Corp.

Oct. 8 (letter of notification) 28,570 shares of cumulative preferred stock (par \$5) and 14,285 shares of common stock (par 10 cents) to be offered in units of one share of preferred and one-half share of common. **Price**—\$10.50 per unit. **Proceeds**—For working capital. **Office**—111 E. Main St., Morristown, Tenn. **Underwriter**—Texas National Corp., San Antonio, Tex.

★ Tobin Craft, Inc. (12/16)

Nov. 17 (letter of notification) 75,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Address**—Bayville, Ocean County, N. J. **Underwriter**—General Investing Corp., New York, N. Y.

Tower's Marts, Inc.

Aug. 28 filed 300,000 shares of class A common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—To reduce indebtedness by about \$300,000, with the balance to be added to working capital of the company and its subsidiaries. **Office**—210 East Main Street, Rockville, Conn. **Underwriters**—To be supplied by amendment.

Transamerica Corp.

Nov. 9 filed \$32,000 shares of capital stock (par \$2), to be offered in exchange for the capital stock (par \$6.25) of American Surety Co. of N. Y., on the basis of two shares of Transamerica for three shares of Surety. The offer is conditional upon holders of 51% of the Surety stock accepting the exchange. **Office**—Montgomery St. at Columbus Ave., San Francisco, Calif.

Transcon Petroleum & Development Corp., Mangum, Okla.

March 20 (letter of notification) 300,000 shares of common stock. **Price**—At par (\$1 per share). **Proceeds**—For development of oil properties. **Underwriter**—First Investment Planning Co., Washington, D. C.

Transitron Electronic Corp. (12/8)

Nov. 6 filed 1,000,000 shares of outstanding common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—168 Albion St., Wakefield, Mass. **Underwriter**—Merrill Lynch, Pierce, Fenner & Smith Inc., New York City.

Trans-World Financial Co. (11/30-12/3)

Oct. 26 filed 645,000 shares of common stock (par \$1) of which 420,000 shares are to be offered for the account of the issuing company, and 225,000 shares are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—To repay bank loans on its own behalf and that of a subsidiary, and to liquidate the unpaid balance for the common stock of a subsidiary, with the balance to be added to general funds. **Office**—8001 Beverly Boulevard, Los Angeles, Calif. **Underwriter**—W. R. Staats & Co., Los Angeles, who has acquired for investment purposes in exchange for \$20,000 cash the 10,000 shares of the filing not accounted for above.

(1960) Trice Oil and Gas Co.

Oct. 2 filed \$5,500,000 of participations in Programs 800-1. **Price**—\$5,000 per unit. **Proceeds**—For acquisition and development of undeveloped oil and gas properties. **Office**—Longview, Texas. **Underwriter**—None.

Trinity Small Business Investment Co.

April 17 filed 235,000 shares of capital stock (par \$1). **Price**—\$10.75 per share. **Proceeds**—For investment. **Office**—South Main Street, Greenville, S. C. **Underwriter**—To be supplied by amendment. Statement effective Sept. 25.

★ Tri-State Petroleum Corp.

Nov. 12 (letter of notification) 199,900 shares of common stock (par five cents). **Price**—\$1.50 per share. **Proceeds**—For expenses for drilling and producing oil. **Office**—1403 G. Daniel Baldwin Bldg., Erie, Pa. **Underwriter**—Daggett Securities Inc., Newark, N. J.

Tungsten Mountain Mining Co.

May 21 (letter of notification) \$100,000 principal amount of 7% first mortgage convertible bonds, to be offered in denominations of \$500 and \$1,000 each. **Price**—100% of principal amount. **Proceeds**—For construction, installation of machinery and equipment and working capital. **Office**—511 Securities Building, Seattle 1, Wash. **Underwriter**—H. P. Pratt & Co., Seattle 4, Wash.

Turner Timber Corp. (12/14-18)

Nov. 12 filed \$2,000,000 of 6 3/4% convertible debentures, due 1969, and 250,000 shares of common stock (par one cent), to be offered in units consisting of \$1,000 principal amount of debentures and 125 shares of stock. **Price**—\$1,001.25 (plus accrued interest from 12/15/59) per unit. **Proceeds**—For the acquisition of coal and timber properties, with any balance to be added to working capital. **Office**—60 E. 42nd Street, New York City. **Underwriter**—Frank P. Hunt & Co., Inc., Rochester, N. Y.

United Control Corp., Seattle, Wash. (12/1)

Nov. 10 filed \$2,500,000 principal amount of convertible subordinated debentures, due Dec. 1, 1974. **Price**—To be supplied by amendment. **Proceeds**—For construction with the balance (which will be at least \$500,000) to be used for general corporate purposes. **Underwriter**—Blyth & Co., Inc., New York.

United Employees Insurance Co.

April 16 filed 2,000,000 shares of common stock (par \$5). **Price**—\$10 per share. **Proceeds**—For acquisition of operating properties, real and/or personal, including office furniture, fixtures, equipment and office space, by lease or purchase. **Office**—Wilmington, Del. **Underwriter**—None. Myrl L. McKee of Portland, Ore., is President.

★ United Marine, Inc. (12/7-11)

Oct. 23 filed \$1,250,000 or 6% sinking fund debentures, due Dec. 1, 1974, with warrants to purchase 100 common

shares for each \$1,000 of debentures, and 125,000 shares of common stock (par \$1), to be offered in units of 100 common shares and \$1,000 of such debentures. **Price**—\$1,125 per unit. **Proceeds**—For the acquisition of Richardson Boat Co., Inc., and Colonial Boat Works, Inc., and expenses incidental thereto. **Office**—Millville, N. J. **Underwriter**—Boenning & Co., Philadelphia, Pa.

U. S. Land Development Corp.

Oct. 30 filed 2,250,000 shares of common stock, of which 1,170,000 shares are to be offered pro rata to holders of the outstanding common shares of Eastern Properties, Inc., and 1,080,000 shares are to be offered pro rata to holders of the outstanding common shares of Venice East, Inc., which are to be operated as subsidiaries of the issuing company. **Office**—1040 Bayview Drive, Fort Lauderdale, Fla. **Underwriter**—None.

U. S. Magnet & Alloy Corp.

Oct. 3 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—266 Glenwood Avenue, Bloomfield, N. J. **Underwriter**—Robert Edelstein Co., 52 Wall Street, New York 5, N. Y.

U. S. Sonics Corp.

Nov. 5 (letter of notification) 73,300 shares of common stock (no par). **Price**—\$2.50 per share. **Proceeds**—For working capital. **Office**—Somerville, Mass. **Underwriter**—Old Colony Investment Co., Stoneham, Mass.

United Tourist Enterprises, Inc.

Jan. 28 filed 4,500,000 shares of class A common stock (par 50 cents). **Price**—\$2 per share. **Proceeds**—For development and construction of a "Western Village" and for construction of a Grand Estes Hotel and Convention Hall, to be constructed in the immediate vicinity of Estes Park Chalet, located in Larimer County, Colo. **Office**—330 South 39th Street, Boulder, Colo. **Underwriter**—Mid-West Securities Corp., Littleton, Colo. Statement effective Oct. 9.

Universal Container Corporation (11/30-12/4)

Sept. 25 filed 167,500 shares of common stock (par 10 cents), of which 150,000 shares are to be publicly offered. **Price**—\$4 per share. **Proceeds**—For general corporate purposes, including provision of funds for the purchase of the assets of a similarly engaged enterprise, working capital, new equipment, and expansion. **Office**—Louisville, Ky. **Underwriter**—Michael G. Kletz & Co., New York.

Universal Finance Corp.

July 13 (letter of notification) 10,000 shares of common stock (par 15 cents). **Price**—\$5 per share. **Proceeds**—For general operating funds. **Office**—700 Giralter Life Bldg., Dallas, Tex. **Underwriter**—Texas National Corp., San Antonio, Tex.

Val Vista Investment Co., Phoenix, Ariz.

June 29 filed 80 investment contracts (partnership interests) to be offered in units. **Price**—\$5,378.39 per unit. **Proceeds**—For investment. **Underwriter**—O'Malley Securities Co. Statement effective Aug. 11.

Vance Sanders & Co., Inc. (12/1-4)

Nov. 3 filed 400,000 shares of non-voting common stock (par 50 cents). **Price**—To be supplied by amendment. **Office**—Boston, Mass. **Underwriter**—Paine, Webber, Jackson & Curtis, New York.

Variable Annuity Life Insurance Co. of America

April 21 filed \$4,000,000 of Variable Annuity Policies. **Price**—No less than \$120 a year for annual premium contracts and no less than \$1,500 for single premium contracts. **Proceeds**—For investment, etc. **Office**—1832 M Street, N. W., Washington, D. C. **Underwriter**—None.

★ Vernier Missile Systems, Inc.

Nov. 17 (letter of notification) 15,000 shares of common stock. **Price**—At par (\$10 per share). **Proceeds**—For working capital. **Office**—10575 Folsom Boulevard, Rancho Cordova, Calif. **Underwriter**—None.

Victoreen Instrument Co. (12/14-18)

Nov. 13 filed \$2,500,000 of 6% convertible debentures, due Dec. 15, 1974, to be offered in coupon form in denominations of \$1,000. **Price**—At 100% of principal amount plus accrued interest from Dec. 15, 1959 to date of delivery. **Proceeds**—\$1,850,000 is to be used to retire a short-term bank loan undertaken in connection with acquiring the assets of Standard Felt Co., with the balance to be used for general corporate purposes. **Office**—5306 Hough Avenue, Cleveland, Ohio. **Underwriter**—Van Alstyne, Noel & Co., New York City.

Virginia-Carolina Chemical Corp.

Nov. 13 filed \$1,500,000 of participations in its Stock Purchase Plan for Employees, and 100,000 shares of common stock (no par), purchasable under the Plan. **Office**—401 East Main Street, Richmond, Va. **Underwriter**—None.

Vita-Plus Beverage Co., Inc.

Aug. 11 (letter of notification) 300,000 shares of common stock (par 10 cents). **Price**—\$1 per share. **Proceeds**—For publicity, advertising, business promotion and initiation of a program of national distribution and for working capital. **Office**—373 Herzl St., Brooklyn, N. Y. **Underwriter**—Glen Arthur & Co., New York, N. Y.

Vulcan Materials Co., Inc.

June 29 filed 10,000 shares of 6 1/4% cumulative preferred stock and 560,000 shares of common stock, to be offered to the stockholders of Ralph E. Mills Co., Talbot Construction Corp. and Talco Constructors, Inc., in exchange for all the outstanding capital stock of these three corporations, and to the owner of Sherman Concrete Pipe Co., Chattanooga, Tenn., for the business and assets of that company. **Office**—Mountain Brook, Ala. Statement became effective on July 20.

★ Waco, Inc.

Nov. 9 (letter of notification) 1,000 shares of common stock (no par) and 1,000 eight years 6% unsecured debentures. **Price**—Of stock, \$100 per share; of debentures

\$100 each. **Proceeds**—To construct a warehouse and for working capital. **Office**—6210 Denton Dr., Dallas, Tex. **Underwriter**—None.

Washington Mortgage and Development Co., Inc.

Sept. 29 filed 100,000 shares of common stock (par 10c). **Price**—\$5 per share. **Proceeds**—For investment in mortgage notes secured by real estate. **Office**—1028 Connecticut Ave., N. W. Washington, D. C. **Underwriters**—American Diversified Mutual Securities, Inc. and Gildar & Co., both of Washington, D. C.

★ Washington Water Power Co.

Nov. 24 filed \$10,000,000 of first mortgage bonds and \$5,000,000 of sinking fund debentures due 1985. **Price**—To be supplied by amendment. **Proceeds**—To pay notes due May 2, 1960 in the amount of \$12,000,000, with the balance for construction. **Underwriters**—Kidder, Peabody & Co.; Blyth & Co., Inc.; White, Weld & Co., and Dean Witter & Co.

★ Wear-Weld Engineering & Mfg. Co.

Nov. 16 (letter of notification) \$150,000 of 7% 16-year debentures to be offered in denominations of \$250 and 75,000 shares of common stock (no par) to be offered in units of one \$250 debenture and 125 shares of common stock. **Price**—\$500 per unit. **Proceeds**—For working capital and part payment of indebtedness to the bank. **Office**—4831 S. E. Division Street, Portland, Ore. **Underwriter**—Merritt, Vickers, Inc., New York, N. Y.

Wellington Electronics, Inc.

May 6 filed 240,000 shares of common stock (par 75 cents). **Price**—\$6 per share. **Proceeds**—For repayment of a bank note; to complete the automation of the etched foil production plant at Englewood, N. J.; for manufacture of machines to be leased to capacitor manufacturers; and for working capital. **Office**—65 Honeck St., Englewood, N. J. **Underwriters**—Amos Treat & Co., Inc., and Truman, Wasserman & Co., both of New York. Statement effective July 8.

Western Wood Fiber Co.

March 5 filed 100,000 shares of common stock (par \$10) and 40,000 shares of preferred stock (par \$25). **Price**—At par. **Proceeds**—For construction and equipment of company's plant and for working capital. **Office**—300 Montgomery St., San Francisco, Calif. **Underwriter**—None.

Western Carolina Telephone Co.

Nov. 4 filed 71,513 shares of common stock (par \$5), to be offered to stockholders on the basis of one new share for each five shares held. **Price**—\$6.75 per share. **Proceeds**—For general corporate purposes, including the reduction of indebtedness and the continuation of construction. **Office**—15 South Main St., Weaverville, N. C. **Underwriter**—None.

Western Heritage Life Insurance Co.

Aug. 26 filed 500,000 shares of common stock. **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—533 East McDowell Road, Phoenix, Ariz. **Underwriter**—None. Some of the shares may be sold by salesmen employed by the company, or by registered broker-dealers. A commission not to exceed 17%, or 34 cents per share, may be paid to sellers of such shares. Statement effective Nov. 13.

Western Reserve Life Assurance Co.

Oct. 6 filed 100,000 shares of common stock, being offered for subscription by stockholders at the rate of one new share for each share held. Rights expire Nov. 30. **Price**—\$7.50 per share. **Proceeds**—For working capital. **Office**—Cleveland, Ohio. **Underwriters**—McDonald & Co., and Ball, Burge & Kraus, both of Cleveland, Ohio.

White Shield Corp., New York

Oct. 20 filed 110,000 shares of common stock (par 10c). **Price**—To be supplied by amendment. **Proceeds**—For advertising and general funds. **Underwriter**—The shares are to be offered on an "all or none" basis by Adams & Peck, of New York, who will advise the issuing company before the close of business on the third full business day following the effective date of registration as to whether they will purchase the shares.

Winkelman Bros. Apparel, Inc. (12/1)

Oct. 22 filed 145,000 shares of class A common stock (par \$3), of which 70,000 shares are to be offered for the account of the company and 75,000 shares, representing outstanding stock, are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—25 Parsons St., Detroit, Mich. **Underwriter**—Watling, Lerchen & Co., Detroit.

Worcester County Electric Co.

Oct. 30 filed \$7,500,000 of first mortgage bonds, due 1989, and 35,000 shares of common stock, the stock to be sold to its corporate parent, New England Electric System. **Proceeds**—First to the payment of short-term notes payable, then outstanding, incurred for capitalizable construction expenditures, including notes payable to NEES, presently amounting to \$6,800,000. The balance will be used to pay the cost of or the reimbursement of Worcester's treasury for extensions, enlargements, and additions to the plant and property of the company. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; Kidder, Peabody & Co.; Blyth & Co., Inc. and White, Weld & Co. (jointly); Merrill Lynch, Pierce, Fenner & Smith Inc.; The First Boston Corp.; Coffin & Burr, Inc. **Bids**—Expected to be received on Dec. 7.

Word Record Distributing Co.

Oct. 30 (letter of notification) 20,000 shares of common stock (par 10 cents) to be offered primarily to distributors, certain key men within the distributor organizations and recording artists of the company. **Price**—\$10 per share. **Proceeds**—To retire a debt; purchase inven-

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Continued from page 39

tory, etc. **Office**—3407 Franklin Ave., Waco, Tex. **Underwriter**—None.

Wyoming Nuclear Corp.

Sept. 11 (letter of notification) 10,000,000 shares of common stock. **Price**—At par (three cents per share). **Proceeds**—For mining expenses. **Office**—Noble Hotel Bldg., Lander, Wyo. **Underwriter**—C. A. Benson & Co., Inc., Pittsburgh, Pa.

★ Yocom Batteries, Inc.

Nov. 16 (letter of notification) 10,000 shares of common stock (par \$2.50). **Price**—\$6 per share. **Proceeds**—For working capital. **Address**—U. S. Highway 41 South, Tampa, Fla. **Underwriter**—None.

York County Gas Co.

Oct. 26 (letter of notification) 5,571 shares of common stock (par \$20), to be offered for subscription by stockholders of record Nov. 17, 1959, on the basis of one new share for each 15 shares then held; warrants to expire Dec. 8, 1959. Unsubscribed shares go to full-time, regular employees (including officers) allowing them to subscribe for not more than 100 additional shares, subject to allotment; these rights also expire Dec. 8, 1959. **Price**—\$47 per share. **Proceeds**—To pay off a temporary bank loan. **Office**—127 W. Market St., York, Pa. **Underwriter**—None.

Prospective Offerings

● American Gypsum Co.

July 15 it was reported that the company will register debt and equity securities later this year. **Proceeds**—For construction of a gypsum products plant in Albuquerque, New Mexico, and for working capital. **Office**—Albuquerque, N. M. **Underwriters**—Jack M. Bass & Co., Nashville, Tenn., and Quinn & Co., Albuquerque, N. M. **Registration**—Expected in the immediate future.

American Hospital Supply Corp.

Oct. 28 directors of this company have authorized an additional equity financing, number of shares has not as yet been determined. **Proceeds**—For company's expansion program, to retire bank loans, and for general corporate purposes. **Underwriters**—Eastman Dillon, Union Securities & Co. and Smith, Barney & Co., both of New York. **Registration**—Expected sometime after Jan. 1, 1960.

● American Jet School, Inc., Lansing, Mich.

Aug. 31 it was announced that the corporation plans to issue and sell 100,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—For expansion of present Michigan and Ohio sales force to a national one, and introduction of new courses and resident study schools. **Business**—In correspondence school business. **Office**—1609 Kalamazoo St., Lansing, Mich. **Underwriter**—In New York, to be named. The company is presently negotiating with two New York underwriters.

★ Bank of Westbury Trust Co.

Nov. 24 the bank is offering to the holders of the company's outstanding capital stock (par \$12.50) of record Nov. 12, 1959, the right to subscribe at \$26 per share for 9,750 additional shares of capital stock. Subscription warrants will expire at the close of business day on Dec. 11, 1959. **Proceeds**—To increase capital and surplus. **Underwriter**—Francis I. du Pont & Co., New York.

Brooklyn Union Gas Co.

Aug. 19 it was reported that the company is contemplating some additional equity financing, the form of which will be decided on shortly. It will probably be preferred stock. **Proceeds**—For construction program. **Offering**—Expected in the first quarter of 1960.

Coffee House, Inc., Lansing, Mich.

Aug. 31 it was announced company plans to issue and sell 100,000 shares of common stock (par 10 cents). **Price**—To be supplied by amendment. **Proceeds**—To build chain of coffee houses, establish commissaries and for general corporate purposes. **Office**—1500 Clifton Ave., Lansing, Mich. **Underwriter**—In New York, to be named.

Consolidated Natural Gas Co.

May 19, James Comerford, President, announced that company plans later in year to issue and sell \$20,000,000 of debenture bonds, if market conditions are favorable. **Proceeds**—For investments, improvements, etc. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; Morgan Stanley & Co. and The First Boston Corp. (jointly); White, Weld & Co. and Paine, Webber, Jackson & Curtis (jointly).

Duquesne Light Co.

Aug. 5 it was reported that the company is contemplating the issuance of an undetermined amount of subordinated convertible debentures. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; Kuhn, Loeb & Co.; Eastman Dillon, Union Securities & Co.; A. C. Allyn & Co., Inc. and Ladenburg, Thalmann & Co. (jointly); White, Weld & Co.; The First Boston Corp. and Glore, Forgan & Co. (jointly); Blyth & Co., Inc.; Drexel & Co. and Equitable Securities Corp. (jointly).

First National Bank of Jersey City, N. J.

Stockholders of this Bank are being offered rights to subscribe for 31,000 additional shares of stock; rights to expire on Dec. 3. **Price**—\$53 per share. **Proceeds**—To increase capital and surplus.

First National Bank of Miami, Fla.

Sept. 14 it was announced stockholders have approved a proposed offering to stockholders of 150,000 additional shares of capital stock (par \$10) on the basis of one new share for each four shares held. **Price**—\$40 per share. **Proceeds**—To increase capital and surplus. **Underwriter**—None.

● Florida West Coast Corp.

Oct. 22 it was reported that a public offering of common stock is expected later this year. **Proceeds**—For land acquisition. **Office**—30 East 60th Street, New York City. **Underwriter**—Midtown Securities Corp., same address. **Registration**—Expected in a couple of weeks.

Georgia-Pacific Corp.

Aug. 19 it was reported that the company plans to register about \$10,000,000 of convertible preferred stock, conversion of which would add about 600,000 shares to the number of common shares currently outstanding. **Proceeds**—For expansion. **Office**—Olympia, Wash. **Underwriter**—Financing in past has been handled by Blyth & Co., Inc. **Offering**—Expected pursuant to a stockholders meeting to be held on Dec. 4 in Augusta, Georgia.

Hawaiian Telephone Co.

Aug. 3 it was reported company received approval from the Territorial Public Utilities Commission to issue about \$4,500,000 of new bonds. Last bond issues were placed privately.

Independent Radio, Inc., Lansing, Mich.

Aug. 31 it was announced company plans to issue and sell 100,000 shares of common stock (par 10 cents). **Price**—To be supplied by amendment. **Proceeds**—For acquisition of radio stations. **Business**—Radio broadcasting. **Office**—130 Shepard St., Lansing, Mich. **Underwriter**—In New York, to be named.

Kansas City Power & Light Co.

Dec. 29 it was reported that the company plans to issue and sell \$20,000,000 of first mortgage bonds. **Proceeds**—For construction program. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; The First Boston Corp. and Blyth & Co., Inc. (jointly); Equitable Securities Corp.; White, Weld & Co. and Shields & Co. (jointly); Kuhn, Loeb & Co., Salomon Bros. & Hutzler and Eastman, Dillon, Union Securities & Co. (jointly); Lehman Brothers and Bear Stearns & Co. (jointly). **Bids**—Expected to be received on Jan. 6.

Louisiana Gas Service Co. (1/19)

Nov. 4 it was reported that the company contemplates the sale of \$7,500,000 of first mortgage bonds. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; White, Weld & Co.; Merrill Lynch, Pierce, Fenner & Smith Inc., and Kidder, Peabody & Co. (jointly); Salomon Bros. & Hutzler, Eastman, Dillon, Union Securities & Co., and Equitable Securities Corp. (jointly). **Bids**—Expected to be received on Jan. 19.

runnerup offering only 40 cents per \$1,000 less than the winner.

Here again, as in the case of the Telephone issue, the bonds had the attraction of a high redemption price for the first five years, in lieu of a definite no-call clause. The initial call price stands at 109.19 for the entire period.

Running close behind with the yield working progressively lower was Gulf States Utilities Co.'s \$16 million of new double-A rated bonds. These brought a top bid of 101.83 for a 5 1/4% coupon. Here again five bids were made in all, the two best being separated by 1.50 per \$1,000 bond.

Reoffered to yield 5.08% to the buyer, this issue was hardly to be regarded as the speedster of the week and while the bonds were relatively small, "street-reported moving, their pace was sized" dealers which may have been slower than in the case of predecessor issues.

Keep Pot Boiling

The renewed tendency to do a "little reaching," so to speak, for the last few issues is making for a bit of nervousness in some quarters. Hereabouts it is feared that bankers may fall into their old habit of bidding themselves and their dealers out of a reasonable profit.

With the public showing that it has money for investment if the terms are right, and major institutional buyers displaying much the same attitude, the hope among those in the business is that the bankers will keep this in mind when figuring their future bids.

As noted before, the Telephone issue yielded 5.22% and roared out to investors. The next two reported moving, their pace was sized" dealers which may have accounted in part for the progressive drop in reoffering yield.

Could Be Real Test

The calibre of the current market could really be tested next week when Consolidated Edison Co. of N. Y., Inc., comes into the market with \$75 million of its first and refunding mortgage bonds on Tuesday.

This week's corporate emissions hardly could have been considered sufficiently large to have brought about a real test of the market's mettle. But the impending operation could do just that.

The bonds will be non-callable and redeemable at par, plus the coupon rate. Those who have been scouting the situation look for a price and rate to set a reoffering yield of 5.15 to 5.20%.

Light Roster Again

Except for the Consolidated Edison issue, next week promises again to be a relatively quiet period in corporate new issues.

National Mail Order Co., Lansing, Mich.

Oct. 5 it was announced company plans to register an issue of 100,000 shares of common stock (par 10 cents). **Price**—To be supplied by amendment. **Proceeds**—For expansion and working capital. **Office**—130 Shepard St., Lansing, Mich. **Underwriter**—To be named later in New York State.

● Nedick's Stores, Inc. (12/14-18)

Nov. 12 it was reported that the company is contemplating the placing in registration of 17,000 shares of common stock. About 66% of the issue will be sold for the company's account and the remaining 34% balance will be sold for the account of a selling stockholder. **Underwriter**—Van Alstyne, Noel & Co., New York.

New-Era Corporation, Rochester, Mich.

Sept. 1 it was reported that this company contemplates the early registration of approximately 200,000 shares of common stock. **Business**—Manufacturer of mufflers and gears. **Underwriter**—Mortimer B. Burnside & Co., Inc., New York.

Northern Illinois Gas Co.

Nov. 16 it was announced by Marvin Chandler, President, that the company expects to sell \$10,000,000 to \$15,000,000 of straight preferred stock early next year, subject to market conditions. **Proceeds**—To retire outstanding bank loans and for 1960 construction program. **Underwriters**—The First Boston Corp. and Glore, Forgan & Co., both of New York.

● Public Service Electric & Gas Co. (12/15)

Oct. 21 it was announced that the company on that date filed an application with the Board of Public Utility Commissioners of the State of New Jersey covering the proposed issuance and sale of 800,000 shares of common stock (without nominal or par value). **Proceeds**—To be added to the general funds of the company and will be used for its general corporate purposes, including payment before maturity of any unsecured bank loans which may be outstanding, and including payment of a portion of the cost of its current construction program. **Offering**—Expected in December. **Underwriter**—Merrill Lynch, Pierce, Fenner & Smith Inc. **Registration**—Expected later this month.

South Carolina Electric & Gas Co.

June 22, S. C. McMeekin, President, announced plans to sell approximately \$8,000,000 of bonds in December, 1959. **Proceeds**—To repay bank loans incurred for current construction program. Previous issues have been placed privately.

Tampa Electric Co.

Sept. 14 it was reported that the company is planning the sale of about \$7,000,000 of additional common stock, probably in the form of a rights offering and a negotiated underwriting. Last rights offering was underwritten by Stone & Webster Securities Corp., New York.

Trade Bank & Trust Co.

It was announced Nov. 4 that stockholders have approved an increase in the bank's capital stock by 39,340 shares to pave the way for an offering of additional stock to holders at \$19 a share. The offering, to be made at the rate of one new share for each eight held of record Nov. 6, will expire Nov. 30.

Transcontinental Gas Pipe Line Corp.

Sept. 29 it was announced that the company plans to come to market twice in 1960 with the sale of first mortgage bonds, and common and preferred stock. **Proceeds**—To raise permanent funds for the financing of its 1960 expansion program. **Office**—Houston, Texas.

★ West Florida Natural Gas Co.

Nov. 25 it was reported that the company is contemplating the filing of an amendment to its original registration statement of Aug. 28 which will provide for the specific type of securities to be offered in exchange for the company's presently outstanding 6% 20-year income debenture bonds. It was originally contemplated that the proposed financing would consist of \$837,200 of 7 1/2% subordinated debentures and warrants to purchase 25,116 shares of class A common stock (\$1 par). White, Weld & Co. and Pierce, Garrison, Wulber, Inc. (jointly) will underwrite the offering. It is expected that the offering will take place early in January.

OUR REPORTER'S REPORT

Emboldened by the glowing success of American Telephone & Telegraph Co.'s recent big offering which carried a 5.22% yield, investment bankers were a bit more venturesome this week in bidding for a smattering of smaller issues which were up for grabs.

Potomac Electric Co.'s \$15 million of first mortgage bonds led the parade on Monday, being bid in as 5 1/4% at 101.7599 and reoffered to yield 5.10%. There were five bids in all, all close, with the

On Tuesday bankers will be bidding new General Telephone Corp. of California securities, and on Thursday several groups will compete for \$16 million of Arkansas Louisiana Gas Co. bonds.

Monday, as usual, could bring a smattering of smaller prospects to the wire, but in recent weeks this hardly has been the case.

G. M. Kirsch Opens

BROOKLYN, N. Y.—Gerry M. Kirsch is engaging in a securities business from offices at 2620 East 13th Street under the firm name of Kirsch & Co. Mr. Kirsch was formerly with Jacwin & Costa, Inc. and Reynolds & Co.

Joins Meadows Staff

(Special to THE FINANCIAL CHRONICLE)
SPRINGFIELD, Mass.—Raymond L. Parent has become connected with Meadows & Co., 1490 Main Street.

Indications of Current Business Activity

The following statistical tabulations cover production and other figures for the latest week or month available. Dates shown in first column are either for the week or month ended on that date, or, in cases of quotations, are as of that date:

AMERICAN IRON AND STEEL INSTITUTE:

	Latest Week	Previous Week	Month Ago	Year Ago
Indicated Steel operations (per cent capacity)	Nov. 28	388.1	78.9	13.1
Equivalent to—				73.7
Steel ingots and castings (net tons)	Nov. 28	\$2,495,000	\$2,233,000	371,000
Crude oil and condensate output—daily average (bbls. of 42 gallons each)	Nov. 13	6,975,825	6,898,975	6,839,025
Crude runs to stills—daily average (bbls.)	Nov. 13	7,892,000	7,681,000	7,755,000
Gasoline output (bbls.)	Nov. 13	27,839,000	27,575,000	28,111,000
Kerosene output (bbls.)	Nov. 13	2,215,000	2,267,000	2,157,000
Distillate fuel oil output (bbls.)	Nov. 13	12,154,000	12,083,000	11,796,000
Residual fuel oil output (bbls.)	Nov. 13	5,992,000	6,086,000	5,999,000
Stocks at refineries, bulk terminals, in transit, in pipe lines—				6,744,000
Finished and unfinished gasoline (bbls.) at—	Nov. 13	176,400,000	175,800,000	178,732,000
Kerosene (bbls.) at—	Nov. 13	32,699,000	32,764,000	33,440,000
Distillate fuel oil (bbls.) at—	Nov. 13	178,913,000	181,624,000	179,990,000
Residual fuel oil (bbls.) at—	Nov. 13	57,990,000	57,799,000	59,745,000

ASSOCIATION OF AMERICAN RAILROADS:

	Nov. 14	638,408	560,658	580,768	644,531
Revenue freight loaded (number of cars)	Nov. 14	527,782	510,960	518,499	554,218
Revenue freight received from connections (no. of cars)	Nov. 14				
CIVIL ENGINEERING CONSTRUCTION — ENGINEERING NEWS-RECORD:					
Total U. S. construction	Nov. 19	\$372,100,000	\$443,300,000	\$261,000,000	\$243,008,000
Private construction	Nov. 19	232,300,000	265,700,000	146,500,000	119,612,000
Public construction	Nov. 19	139,800,000	178,600,000	114,500,000	123,396,000
State and municipal	Nov. 19	85,600,000	148,900,000	96,200,000	108,890,000
Federal	Nov. 19	54,200,000	29,700,000	18,300,000	14,506,000

COAL OUTPUT (U. S. BUREAU OF MINES):

Bituminous coal and lignite (tons)	Nov. 14	8,935,000	*7,675,000	7,975,000	8,759,000
Pennsylvania anthracite (tons)	Nov. 14	438,000	423,000	365,000	398,000

DEPARTMENT STORE SALES INDEX—FEDERAL RESERVE SYSTEM—1947-49 AVERAGE = 100:

	Nov. 14	167	155	160	157
Electric output (in 000 kwh.)	Nov. 21	13,812,000	13,270,000	12,762,000	12,579,000

EDISON ELECTRIC INSTITUTE:

	Nov. 19	287	285	250	260
Total United States					

FAILURES (COMMERCIAL AND INDUSTRIAL) — DUN & BRADSTREET, INC.:

	Nov. 19	287	285	250	260
New York City					

IRON AGE COMPOSITE PRICES:

New York City					
Outside New York City					

METAL PRICES (E. & M. J. QUOTATIONS):

Electrolytic copper—	Nov. 18	34.725c	34.625c	32.500c	28.675c
Domestic refinery at—	Nov. 18	30.300c	32.025c	28.550c	29.425c
Export refinery at—	Nov. 18	13.000c	13.000c	13.000c	13.000c
Lead (New York) at—	Nov. 18	12.800c	12.800c	12.800c	12.800c
Lead (St. Louis) at—	Nov. 18	13.000c	13.000c	12.500c	12.000c
Zinc (delivered) at—	Nov. 18	24.700c	24.700c	24.700c	24.700c
Zinc (East St. Louis) at—	Nov. 18	24.700c	24.700c	24.700c	24.700c
Aluminum (primary pig, 99.5%) at—	Nov. 18	101.125c	101.750c	102.250c	99.375c
Straits tin (New York) at—	Nov. 18				

MOODY'S BOND PRICES DAILY AVERAGES:

U. S. Government Bonds—	Nov. 24	82.92	82.54	84.21	88.73
Average corporate—	Nov. 24	84.30	84.17	84.04	90.48
Aaa	Nov. 24	88.13	97.86	87.99	94.86
Aa	Nov. 24	86.24	86.11	85.20	93.08
A	Nov. 24	84.04	83.91	84.17	90.20
Baa	Nov. 24	79.13	79.01	79.13	84.17
Railroad Group	Nov. 24	82.27	82.15	82.90	87.99
Public Utilities Group	Nov. 24	84.43	84.04	83.28	90.63
Industrials Group	Nov. 24	86.24	86.11	85.98	92.79

MOODY'S BOND YIELD DAILY AVERAGES:

U. S. Government Bonds—	Nov. 24	4.24	4.25	4.09	3.54
Average corporate—	Nov. 24	4.84	4.85	4.86	4.39
Aaa	Nov. 24	4.55	4.57	4.56	4.08
Aa	Nov. 24	4.69	4.70	4.77	4.20
A	Nov. 24	4.86	4.87	4.85	4.40
Baa	Nov. 24	5.26	5.27	5.26	4.85
Railroad Group	Nov. 24	5.00	5.01	4.35	4.56
Public Utilities Group	Nov. 24	4.83	4.86	4.92	4.37
Industrials Group	Nov. 24	4.69	4.70	4.71	4.22

MOODY'S COMMODITY INDEX:

NATIONAL PAPERBOARD ASSOCIATION:	Nov. 24	380.0	386.5	382.4	396.2
Orders received (tons)	Nov. 14	304,154	361,161	285,609	284,288
Production (tons)	Nov. 14	331,839	319,477	332,662	313,809
Percentage of activity	Nov. 14	95	94	98	94
Unfilled orders (tons) at end of period	Nov. 14	495,639	523,320	523,694	431,670

OIL, PAINT AND DRUG REPORTER PRICE INDEX—1949 AVERAGE = 100:

	Nov. 20	111.49	111.71	111.05	109.69
Total sales					

ROUND-LOT TRANSACTIONS FOR ACCOUNT OF MEMBERS, EXCEPT ODD-LOT DEALERS AND SPECIALISTS:

Transactions of specialists in stocks in which registered—	Oct. 30	2,844,120	2,209,290	1,968,230	3,037,450
Total purchases	Oct. 30	590,870	316,670	343,680	606,520
Short sales	Oct. 30	2,281,910	1,834,050	1,711,170	2,346,070
Other sales	Oct. 30	2,82,780	2,150,720	2,054,850	2,952,590
Total sales	Oct. 30				

OTHER TRANSACTIONS INITIATED OFF THE FLOOR—

Other transactions initiated off the floor—	Oct. 30	758,640	496,030	569,980	784,030
Total purchases	Oct. 30	230,320	73,820	57,710	121,900
Short sales	Oct. 30	637,600	458,880	544,310	725,710
Other sales	Oct. 30	867,920	532,700	602,020	847,610
Total sales	Oct. 30				

OTHER TRANSACTIONS INITIATED ON THE FLOOR—

Other transactions initiated on the floor—</td

RAILROAD SECURITIES

Rock Island-St. Paul Merger Talks

The latest development in the railroad merger field came to light recently with the announcement of talks and studies of a consolidation by the Chicago, Rock Island & Pacific and the Chicago, Milwaukee, St. Paul & Pacific. Committees of directors of both of the roads are considering the feasibility of a plan.

A merger of the two properties would eliminate an estimated 1,000 miles of duplicate mileage and produce a much stronger competitive system. It is believed that a plan of merger and terms will be forthcoming in the near future.

There had been negotiations between the St. Paul and the Chicago & North Western as long ago as 1954. However, after the change in management of the North Western in 1957, the idea was completely abandoned. It is understood the Rock Island has been considering the possibilities of such a merger since last June.

Both of these carriers have had checkered careers. The Rock Island was in bankruptcy from 1913 to 1917 and was forced into reorganization in 1933 where it remained until 1948. At one time it was proposed that the road be dismembered and parts sold to eight different carriers. Since that time it has shown a high degree of operating efficiency despite the low traffic density on its lines.

The St. Paul operated in bankruptcy from 1925 to 1927 and again was under court protection from 1935 to 1945. Much of the troubles of the two roads can be traced to drought conditions in their territory which cut into the earnings of the farm districts. This, of course, was due to general depressed business conditions throughout the country.

If the two systems are unified, they would form a railroad of more than 18,000 miles of track and total assets of \$1,172,000,000, making it from an asset standpoint about the eighth largest transportation company in the country.

The St. Paul's 10,600 miles of line covers the Northwestern states, extending from Chicago and Milwaukee to Seattle and Tacoma, Wash., as well as to other Pacific Coast ports. The Rock Island's line of 7,600 miles extend from Chicago westward through Omaha to Denver and southwest-

DIVIDEND NOTICES

GEORGE W. HELME COMPANY

9 Rockefeller Plaza, New York 20, N. Y.
On November 25, 1959 a quarterly dividend of 43 $\frac{1}{2}$ cents per share on the Preferred Stock and a dividend of 40 cents per share on the Common Stock, plus an extra of 15 cents per share on the Common Stock, were declared, payable January 2, 1960, to stockholders of record at the close of business December 11, 1959.

P. J. NEUMANN, Secretary



DIVIDEND NO. 206

November 25, 1959

The Board of Directors of THE ANACONDA COMPANY has today declared a dividend of One Dollar (\$1.00) per share on its capital stock of the par value of \$50 per share, payable December 28, 1959, to stockholders of record at the close of business on December 7, 1959.

R. E. SCHNEIDER
Secretary and Treasurer
25 Broadway, New York 4, N. Y.

BRIGGS & STRATTON CORPORATION

DIVIDEND

The Board of Directors has declared a regular quarterly dividend of fifty cents (50c) per share and a year-end dividend of forty-five cents (45c) per share on the capital stock (\$3 par value) of the Corporation, payable December 15, 1959, to stockholders of record November 27, 1959.

L. G. REGNER, Secretary-Treasurer
Milwaukee, Wis.
November 17, 1959

CSC

COMMERCIAL SOLVENTS Corporation

DIVIDEND NOTICE

The Board of Directors has today declared the following dividends on the common stock of this Corporation:
Quarterly cash dividend of five cents per share
Extra cash dividend of five cents per share
Stock dividend of two percent
All dividends are payable on December 31, 1959 to stockholders of record at the close of business on December 4, 1959.

A. R. BERGEN,
Secretary
November 23, 1959

THE COLORADO FUEL AND IRON CORPORATION

Dividends Declared

The Board of Directors of The Colorado Fuel and Iron Corporation today, Friday, November 20th, declared a 2 percent common stock dividend payable January 8, 1960 to common stockholders of record on December 1, 1959.

The Board of Directors also declared the regular quarterly dividend of 62 $\frac{1}{2}$ cents per share on the series A \$50 par value preferred stock, and 68 $\frac{1}{4}$ cents per share on the series B \$50 par value preferred stock. These dividends are payable December 31 to holders of record at the close of business on December 1.

These common stockholders who are entitled to receive fractional-share interests as a result of the common stock dividend will be given an option to sell their fractional-share interests or to buy a fractional-share interest sufficient to round out their stock dividend to the nearest full share. The Marine Midland Trust Company of New York has been appointed agent for handling such purchases and sales, which will be made at the instruction of, and for the account and record of, such holders. The period in which such sales or purchases may be made will expire on February 11, 1960. Any fractional-share interests remaining outstanding after February 11, 1960, will be sold and the cash proceeds forwarded to the holders of fractional-share interests.

D. C. McGREW, Secretary

been abandoned. In view of the apparent thinking of the management of the roads, it is believed that rapid progress will be made. This was the case in the merger of the Norfolk & Western and Virginian where little time was taken to effect the consolidation.

Now Disbro & Co.

(Special to THE FINANCIAL CHRONICLE)

WILLOUGHBY, Ohio — Disbro & Co., 4076 Erie Street, has been formed to continue the investment business of Robert M. Disbro. Officers are Mr. Disbro, President and Treasurer, and E. K. DeVan, Secretary.

DIVIDEND NOTICES

TEXAS GULF SULPHUR COMPANY



153rd Consecutive Quarterly Dividend

The Board of Directors has declared a dividend of 25 cents per share on the 10,020,000 shares of the Company's capital stock outstanding and entitled to receive dividends, payable December 15, 1959, to stockholders of record at the close of business November 30, 1959.

E. F. VANDERSTUCKEN, JR., Secretary

KENNECOTT COPPER CORPORATION

161 East 42d Street, New York, N.Y.
November 20, 1959

At the meeting of the Board of Directors of Kennebott Copper Corporation held today, a cash distribution of \$1.50 per share was declared, payable on December 21, 1959, to stockholders of record at the close of business on December 1, 1959.

PAUL B. JESSUP, Secretary

ELECTRIC BOND AND SHARE COMPANY

New York, N. Y.
Notice of Dividend

The Board of Directors has declared a quarterly dividend of 25c per share on the common stock, and a 2% stock dividend, both payable December 19, 1959, to shareholders of record December 9, 1959.

B. M. BETSCH,
Secretary and Treasurer
November 19, 1959

SERVING HOME AND INDUSTRY WITH ESSENTIAL BASIC PRODUCTS



EASTERN GAS AND FUEL ASSOCIATES

DIVIDENDS

COMMON STOCK — A regular quarterly dividend of 40 cents a share, payable December 28, 1959 to shareholders of record December 8, 1959.

4 $\frac{1}{2}$ % CUMULATIVE PREFERRED STOCK — A regular quarterly dividend of \$1.12 $\frac{1}{2}$ a share, payable January 1, 1960 to shareholders of record December 8, 1959.

E. H. BIRD, President
250 Stuart St., Boston 16, Mass.
November 19, 1959

Our stock is listed on the New York Stock Exchange. Symbol is EFU.

Inv. Sales Corp.

(Special to THE FINANCIAL CHRONICLE)

LONG BEACH, Calif. — Investment Sales Corporation has been formed with offices at 341 Ocean Center Building to engage in a securities business. Officers are James C. Hayes, President; W. M. Hayes, Vice-President, and B. W. Kelley, Treasurer.

DIVIDEND NOTICES

SUPER FOOD SERVICES, INC.

39 South LaSalle Street,
Chicago 3, Illinois

AN



WHOLESALER

DIVIDEND NOTICE

The Board of Directors of Super Food Services, Inc. has declared a cash dividend #4, of 30c per share on the Preferred Shares-First Series, payable December 15, 1959 to shareholders of record December 4, 1959.

Wm. H. Tegtmeyer,
President

November 13, 1959

SUNDSTRAND

SUNDSTRAND CORPORATION

DIVIDEND NOTICE

The Board of Directors declared a regular quarterly dividend of 25c per share on the common stock, and a 2% stock dividend, both payable December 9, 1959, to shareholders of record December 9, 1959.

G. J. LANDSTROM
Vice President-Secretary

Rockford, Illinois
November 17, 1959

TENNESSEE CORPORATION

TENNESSEE CORPORATION

November 19, 1959

CASH DIVIDEND

A dividend of thirty-one and one-quarter (31 $\frac{1}{4}$ c) cents per share was declared payable December 18, 1959, to stockholders of record at the close of business December 3, 1959.

EXTRA CASH DIVIDEND

An extra dividend of twelve and one-half (12 $\frac{1}{2}$ c) cents per share was declared payable January 8, 1960, to stockholders of record at the close of business December 3, 1959.

P. C. HALE, Treasurer

November 19, 1959

JOHN G. GREENBURGH
61 Broadway
Treasurer
New York 6, N. Y.

DIVIDEND NOTICES



DIVIDEND NOTICE

The Board of Directors today declared a dividend of 48 cents per share on the Common Stock of the Company, payable January 4, 1960 to stockholders of record at the close of business December 1, 1959.

D. W. JACK
Secretary
November 20, 1959

UNITED GAS CORPORATION

SHREVEPORT, LOUISIANA

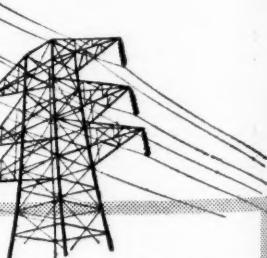
Dividend Notice

The Board of Directors has this date declared a dividend of thirty-seven and one-half cents (37 $\frac{1}{2}$ c) per share on the Common Stock of the Corporation, payable January 2, 1960, to stockholders of record at the close of business on December 10, 1959.

B. M. BYRD
Secretary
November 24, 1959

UNITED GAS SERVING THE

Gulf South



Southern California Edison Company

DIVIDENDS

The Board of Directors has authorized the payment of the following quarterly dividends:

ORIGINAL PREFERRED STOCK
Dividend No. 202
65 cents per share;

CUMULATIVE PREFERRED STOCK
4.32% SERIES
Dividend No. 51
27 cents per share.

The above dividends are payable December 31, 1959, to stockholders of record December 5. Checks will be mailed from the Company's office in Los Angeles, December 31.

P. C. HALE, Treasurer

November 19, 1959



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The Security I Like Best

Continued from page 2
earnings will occur as a result of the acquisition.

Recent Developments

At the present, there are approximately 240,000 shares outstanding. If all debentures were converted, and all options exercised there would be roughly 280,000 shares outstanding. However, at its last regular meeting the Board of Directors announced a 100% stock dividend which will result in a two-for-one split. The Board also authorized another dividend payment of 50¢ a share which brings total payments for the year to \$1.00. The stock is listed on the American Stock Exchange.

WM. H. TEGTMAYER

President, Wm. H. Tegtmeyer & Co.,
Chicago, Ill.

Electronics Capital Corporation

Electronics Capital Corporation has:

(1) The usual growth features that most money managers look for in a special situation.

(2) Monies to be invested primarily in

loans which will carry a conversion

feature into equity so that from the investors standpoint, they can have their cake right

now with a possibility of adding several dippers of "a la mode" to it in the future.



W. H. Tegtmeyer

(3) A favorable tax situation under the Small Business Investment Act of 1958. For example, in its first loan of \$750,000 of about a month ago to The Potter Instrument Company, it has already developed a paper profit of about \$3,200,000 or \$2 per share on 1,800,000 shares. If the company should elect to be taxed as a regulated investment company every stockholder *no matter what his tax bracket* would have at least \$1.50 per share left after Federal income taxes, when the equity position from conversion of the loan was sold. The company could either pay out this profit as a dividend or pay the 25% capital gains tax and keep the funds, but in any case there would be *only one tax paid*.

Aims and Objectives

Electronics Capital Corp. was set up in June of 1959 with some \$16 million of capital (after allowing for selling commissions on securities). Its principal aims and objectives, under the Small Business Investment Act of 1958 are as stated in its prospectus:

(1) "To provide capital, principally through the purchase of convertible debentures, to selected electronics companies which in the opinion of management possess potential for investment appreciation.

(2) "To render to the electronics companies in which it invests specialized management consulting services, including financial, technical, marketing and manufacturing planning, and thus to attempt to protect and enhance its investments in those companies.

(3) "To sponsor a group development program, in order to assist client companies with complementary facilities jointly to undertake government and commercial electronics contracts otherwise beyond their individual capabilities."

In a special situation such as Electronics Capital Corp., or ECC,

as it is usually designated in the brokerage house circles, our firm usually looks for able, fast stepping operating management, backed by financial men who can keep the money coming in to finance the expansion needs of the operating management.

In ECC, one has the unusual situation of having the head of the company, not only experienced in the operations of electronics companies, but also in money management, and the money for many months' expansion already on hand.

In short, one cannot understand Electronics Capital Corp. without first understanding Charles Salik, its President. The son of a wealthy San Antonio, Tex. family, Charles Salik was the youngest ham operator ever licensed at the age of eleven. Later he accumulated a B.S.E. in electronics engineering from Yale University and then went into business. Four years ago, aged 29, he already had made a small fortune for his own account by founding or purchasing, and then developing radio and television stations; later selling them at substantial profits. He also was involved in other electronics situations. Like Henry Ford I, Charles Salik had the ability to use his technical (electronics) know-how in such a way that it produced operating and financial success.

In 1955, Charles Salik decided

there was a need for an investment fund devoted to the electronics industry. Divesting himself of most other interests, he formed Electronics Investment Corp., an open end mutual fund. Started with a public sale of some \$10 million of securities, this fund, through price appreciation and sale of additional shares, now totals, four years later, some \$30 million in assets and has probably the best record of any mutual fund in per cent increase in asset value in the year 1958. Thus, in the Summer of 1959, we find the investment management team headed by Charles Salik peculiarly equipped to form Electronics Capital Corp., both from the knowledge of electronics and finance. Other directors and advisers of Electronics Investment Management Corp. include:

Richard T. Silberman, Executive Vice-President. (Formerly President of KIN TEL, a division of Cohu Electronics, who developed a subsidiary from a peanut stand operation of under \$100,000 to \$8 million annual sales.)

Clarence Weatherall, Chief Technical Officer. (Just resigned as Chief Engineer of the Western Division of Stromberg-Carlson.)

Dr. Neil H. Jacoby, Director. (Dean, Graduate School of Business Administration, University of California.)

Bernard Koteen, Director. (Part-

ner, Koteen & Burt, Attorneys at Law.)

Louis J. Rice, Senior Vice-President. (Director, First National Bank of San Diego.)

Roger S. Woolley, Secy.-Treasurer and Director. (Partner, Driscoll & Woolley, Attorneys at Law.)

Dr. Joseph M. Pettit, Technical Adviser. (Dean of the School of Engineering, Stanford Univ.)

Current Happenings

Early in October, ECC made its first purchase, \$750,000 convertible 8% debentures of The Potter Instrument Co., with an agreement to loan an additional \$250,000 if needed in the future. ECC also supplied certain technical "know-how" and contacts to The Potter management with the result that certain large stock underwriting houses have already offered to underwrite a stock sale in the company which would make ECC's interest worth some \$5,000,000 not just the \$750,000 originally invested. Naturally, until some stock of the company is sold to the public in such situations as The Potter Instrument Co., there is no quoted market for the value of the equity position of ECC. However, I do not believe this to be a matter of importance because even though the above underwriting was turned down, good merchandise is always salable.

Mr. Salik indicates that ECC plans to assemble groups of elec-

tronic companies with dove-tailing products and services in each group so as to enable them by group bidding to bid more effectively on both governmental and civilian contracts. In fact it has already done this in certain instances.

Growth Features

Electronics Capital Corp. has several loans totaling about \$3,500,000 in the mill waiting finalization of legal and technical details. If these are on as profitable a basis as the loan to The Potter Instrument Co., one can project a true asset value of \$40 to \$50 per share for ECC capital stock long before the two to five year period usually considered necessary for the maturing of growth situations.

I feel that ECC has first, a tax saving feature under the Small Business Administration Act; second, a double headed position of buying debt securities with a conversion feature into equity; and third, the usual basic growth features that most money managers look for in a growth special situation:

- (1) Good operating management (as outlined above).
- (2) Good tools with which to work (\$16 million).
- (3) Operating in a good industry (electronics).
- (4) Available for purchase at the right time—NOW.

DIVIDEND NOTICES



A CLOSED-END DIVERSIFIED INVESTMENT COMPANY LISTED ON THE NEW YORK STOCK EXCHANGE

The Board of Managers has declared the following year-end dividends:

1. \$0.37 per share in cash, being the remaining undistributed net ordinary income realized during 1959, and
2. \$1.35 per share payable in stock or cash at the option of each shareholder from net capital gains realized during 1959.

Both dividends are payable December 24, 1959 to stockholders of record December 2, 1959.

William B. Viall, Secretary

Financial Report Available on Request
48 WALL STREET, NEW YORK 5, N. Y. • Room 1

QUALITY



The American Tobacco Company

221ST PREFERRED DIVIDEND

A quarterly dividend of 1 1/2% (\$1.50 a share) has been declared upon the Preferred Stock of THE AMERICAN TOBACCO COMPANY, payable in cash on January 2, 1960, to stockholders of record at the close of business December 10, 1959. Checks will be mailed.

November 24, 1959

HARRY L. HILYARD
Vice President and Treasurer
© A. T. Co.

DIVIDEND NOTICES



Cities Service COMPANY

Dividend Notice

The Board of Directors of Cities Service Company on November 18, 1959, declared a quarterly dividend of sixty cents (\$.60) per share on its Common Stock, payable December 14, 1959, to stockholders of record at the close of business December 1, 1959.

FRANKLIN K. FOSTER, Secretary

151ST DIVIDEND



- A quarterly dividend of \$0.65 per share in cash has been declared on the Common Stock of C. I. T. FINANCIAL CORPORATION, payable January 1, 1960, to stockholders of record at the close of business December 10, 1959. The transfer books will not close. Checks will be mailed.
- C. JOHN KUHN, Treasurer

November 25, 1959.

CONTINENTAL BAKING COMPANY

Preferred Dividend No. 84

The Board of Directors has declared this day a quarterly dividend of \$1.37 1/2 per share on the outstanding \$5.50 dividend Preferred Stock, payable January 1, 1960, to stockholders of record at the close of business December 4, 1959.

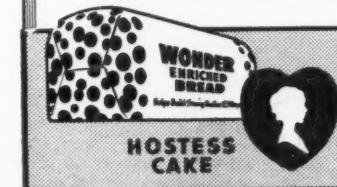
Common Dividend No. 59

The Board of Directors has declared this day a regular quarterly dividend, for the fourth quarter of the year 1959, of 55¢ per share on the outstanding Common Stock, payable December 22, 1959, to holders of record of such stock at the close of business December 4, 1959.

The stock transfer books will not be closed.

WILLIAM FISHER
TREASURER

November 18, 1959



WASHINGTON AND YOU



BEHIND-THE-SCENES INTERPRETATIONS
FROM THE NATION'S CAPITAL

WASHINGTON, D. C.—A tall, good-looking woman in a black dinner dress rose the other night in a downtown Washington hotel after she and her fellow diners had finished their broiled chicken on country ham.

She had just heard the man who introduced her declare that a prominent Westerner once told him that "nearly every man in Utah had wanted to marry her." The woman was Ivy Baker Priest, a miner's daughter from Bountiful, Utah.

The 30th Treasurer of the United States, and the most famous feminine official in the Eisenhower Administration, Mrs. Priest likes her job and she wants to keep it for at least another five years or so.

As Treasurer of the United States she is in charge of all the money in the United States and the gold at Fort Knox, Ky. She is not only responsible for all the money paid to the government of the United States by individuals and by the various foreign governments, but she is also responsible for the hundreds of millions of checks issued each year on the Treasurer of this country.

The name of Ivy Baker Priest is a household word in the United States as her name appears on the currency circulation along with that of Secretary of the Treasury Robert B. Anderson from Texas and his predecessor former Secretary George Humphrey.

GOP Campaigner

Mrs. Priest, who married a wholesale furniture dealer in Utah, is a great campaigner for the Republican Party and she is tuning up now to take on some heavy campaigning during the coming year. Perhaps some thoughts she brought out the other night at the Statler Hotel before the Society of Business Magazine Editors, she will toss out at Republican gatherings in 1960.

She is preaching for a sound dollar and a sound economy, and quoted from her big boss, President Eisenhower, who recently restated an old military saying: "You can do nothing positive except from a firm base." Mrs. Priest is emphasizing thrift in her talks. She comes from a long line of Mormons, who make thrift an integral part of their way of community and spiritual life.

She told the Society of Business Magazine Editors that her family not only did not know where the next dollar was coming from, sometimes there was doubt where the next meal was coming from. It is pretty obvious that if Ivy Baker Priest had her way the United States not only would have a balanced budget in 1960, but in subsequent years.

"Nations of thrifty people in the industrial history of the world," said Mrs. Priest, "have typically been countries noted for growth and progress. Thrifty people are responsible people. They tend to favor sound and responsible government, sound fiscal policies, and dependable currencies."

Mrs. Priest went on to tell the Business Paper Editors that a thrifty Nation may grow even with poor resources, "but a thrifty people blessed with abundant resources has unbeatable possibilities."

Perhaps it would be a good

thing for the country if President Eisenhower and the other members of the Eisenhower Team, could hear this daughter from the West deliver her speech on sound and responsible government.

Failure of Eisenhower Regime

The Eisenhower Administration has had some prosperous years. But the Eisenhower Administration has failed to live up to its repeated promises in bygone years that it would have balanced budgets. The facts are since coming into power in 1952 it has had a balanced budget in 1956 and again in 1957. It looks unfavorable for a balanced budget in 1960, but it could happen with the right kind of stern leadership from both the White House and Congress.

The Government of the United States today is under a staggering debt of \$290,000,000,000. It is really serious, because the interest rate alone is now beyond \$8,000,000,000 a year, and it is growing.

The second woman Treasurer in the history of the United States must have been thinking about this stupendous debt, among other things, when she told hearers that some people in this country have taken the position that growth in the United States can be helped by more government spending, regardless of its effect on prices.

"These people charge," said she, "that those who insist on a balanced budget and fiscal soundness are too rigidly adhering to old-fashioned concepts—that they are against maximum growth."

Ivy Baker Priest is full of stories of her job. She says a North Carolinian wrote her suggesting that the currency printed by the Bureau of Engraving carry the size of the bill only on one side, and that other side be sold to advertisers. This way "we could pay off our debt," the author wrote her.

This famous woman of the United States Government, not only has the confidence of a professional football quarterback in the Eisenhower team, but she is confident that the Grand Old Party leaders are going to get the country off on the right foot for the Sixties.

Keen Sense of Humor

While her post does not carry policy-making responsibilities, it carries influence and prestige. She not only dines at the White House on occasion, but she has broken bread and sipped wine with kings and queens and ambassadors and leaders of industry around the world.

She has a keen sense of humor that she invokes on occasion. The man who introduced her the other night recalled that at a big dinner meeting when there were captains of industry and a lot of other male "VIPs" present, Mrs. Priest was the speaker. She began her talk with the facetious declaration that "I am the most beautiful woman in this hall tonight."

The men attending the meeting began looking all round to see the expressions on the other women's faces. Sure enough Mrs. Priest had caught many of them by surprise. She was the only woman present.

But Mrs. Priest and Secretary of the Treasury Anderson, boss of the Treasury Department, and all the members of the Eisenhower Administration, are



"Press Release—We sincerely regret to announce the resignation of our general partner, Otis B. Bulldozer—"

keenly aware and dead serious about the financial predicament the United States is in because of the colossal debt. That is why the United States must cut down on its foreign aid or foreign assistance programs, and that is why the prospering countries of Japan, England and West Germany should start carrying more of the load.

Meantime, at the outlook conference of the United States Chamber of Commerce a few days ago some leading experts predicted that economic expansion will continue through 1960, money will get tighter before mid-1960, and that the Gross National Product (now from \$485 to \$490 billion a year) should average about \$505 billion or slightly more for 1960. Demand for consumer credit, which has been rising at the rate of about \$500 million a month, is expected to continue if the auto industry has a good year.

[This column is intended to reflect the "behind the scene" interpretation from the nation's Capital and may or may not coincide with the "Chronicle's" own views.]

Columbian Fin. Branch

CAMDEN, N. J.—Columbian Financial Development Co., Inc. has opened a branch office at 426 Market Street under the direction of Alvin R. Mogil.

J. C. Hoit Opens

MT. VERNON, Ill.—John C. Hoit is conducting a securities business from offices at 1100 Main Street.

FOREIGN SECURITIES

CARL MARKS & CO. INC.

FOREIGN SECURITIES SPECIALISTS
20 BROAD STREET • NEW YORK 5, N. Y.
TEL: HANOVER 2-0050 TELETYPE NY 1-871

in 1959—Foundation for Economic Education, Inc., Irvington-on-Hudson, N. Y.

Measurement of the U. S. Territory Sea — G. Etzel Pearcey—Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C., 10¢.

Michigan Manufacturers — Ninth Edition of Directory—Manufacturer Publishing Co., 8543 Puritan, Detroit 38, Mich.

Monetary Policy Under the International Gold Standard 1880-1914 — Arthur I. Bloomfield—Federal Reserve Bank of New York, New York 45, N. Y. (paper), 50¢.

Peace With Russia? — Averell Harriman—Simon & Schuster, Inc., 630 Fifth Avenue, New York 20, N. Y. (cloth), \$3.00.

Report and Financial Statement of the Secondary Market Operations—Federal National Mortgage Association, 811 Vermont Avenue, N. W., Washington 25, D. C. (paper).

Republic of China — Department of State Publication 6844—Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C. (paper), 25 cents.

Retirement and Insurance Plans in American Colleges—William C. Greenough and Francis P. King—Columbia University Press, 2960 Broadway, New York 27, N. Y., \$8.50.

Sales Financing and Better Living—Facts About Time Buying—American Finance Conference, 176 West Adams Street, Chicago 3, Ill. (paper).

Sodium Dispersions for improvement of chemical reaction efficiencies—U. S. Industrial Chemicals Co., 99 Park Avenue, New York 16, N. Y.

Speculative Significance of the Inner Action of the Market—Institute for Economic and Financial Research, Dept. FC, P. O. Box 124, Newton Center 59, Mass., \$2.95.

Studies of the Central Business District and Urban Freeway Development—University of Seattle Press, Seattle 5, Wash. \$5.00.

They Laughed When I Sat Down—Frank Rowsome, Jr.—McGraw-Hill Company, Inc., 330 West 42nd Street, New York 36, N. Y. (cloth), \$7.50.

Towards a Solution of Our Wheat Surplus Problems—A Statement by the Canadian-American Committee—National Planning Association, 1606 New Hampshire Avenue, N. W., Washington 9, D. C. (paper), 30 cents.

U. S. Master Tax Guide, 1960—Commerce Clearing House, Inc., 4025 West Peterson Ave., Chicago 46, Ill. (paper), \$3.

Wanted—A Working Environment More Conducive to Canadian-American Trade in Natural Gas—Canadian American Committee, National Planning Association, 1606 New Hampshire Avenue, N. W., Washington 9, D. C. (paper), 25¢.

Attention Brokers and Dealers: TRADING MARKETS

Botany Industries
Indian Head Mills
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Our New York telephone number is
CANAL 6-3840

LERNER & CO.
Investment Securities
10 Post Office Square, Boston 9, Mass.
Telephone **WEEHAWKA 2-1990** Teletype **RR 65**